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6 **IN THE UNITED STATES DISTRICT COURT**  
7 **FOR THE DISTRICT OF ARIZONA**

8 Daniel Perez and Elizabeth Perez, on behalf  
9 of themselves and all others similarly  
10 situated,

11 Plaintiffs,

12 vs.

13 First American Title Insurance Company,

14 Defendant.

No. CV-08-1184-PHX-DGC

**ORDER**

15 Plaintiffs move for additional discovery (Doc. 268) and Defendant moves for class  
16 decertification (Doc. 259). The motions have been fully briefed. For reasons that follow,  
17 the Court will deny both motions and set a schedule for completion of this case.<sup>1</sup>

18 **I. Motion for Discovery.**

19 Plaintiffs move for additional limited discovery in order to validate the model of  
20 class members they have developed after obtaining electronic discovery ordered by this  
21 Court. Doc. 268. Plaintiffs request a Rule 30(b)(6) deposition to clarify certain matters  
22 related to the data obtained, production of a subset of data that Plaintiffs' experts recently  
23 learned is informative, and production of HUD-1 closing files for the narrower list of  
24 transactions that Plaintiffs identified after court-ordered discovery. *Id.* at 9-11.  
25 Defendant opposes on the ground that the discovery period is closed, Plaintiffs have not

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27 <sup>1</sup> Defendants' request for oral argument is denied because the issues have been  
28 fully briefed and oral argument will not aid the Court's decision. *See* Fed. R. Civ. P.  
78(b); *Partridge v. Reich*, 141 F.3d 920, 926 (9th Cir. 1998).

1 shown good cause to amend the discovery deadline, and Defendant will be prejudiced if  
2 discovery is reopened. Doc. 276 at 9-13, 17. Defendant also contends that Plaintiffs’  
3 request clearly establishes that Plaintiffs do not have sufficient evidence to prove liability  
4 without the HUD-1 closing files, and that this new discovery request should be denied in  
5 light of the Court’s August 27, 2010 order (Doc. 237) denying Plaintiffs discovery of  
6 closing files due to lack of diligence. *E.g.*, Doc. 276 at 2, 8.

7 A case management schedule entered under Rule 16 of the Federal Rules of Civil  
8 Procedure “may be modified only for good cause.” Fed. R. Civ. P. 16(b)(4); *see Johnson*  
9 *v. Mammoth Recreations, Inc.*, 975 F.2d 604, 608 (9th Cir. 1992). Good cause exists  
10 when a deadline “cannot reasonably be met despite the diligence of the party seeking the  
11 extension.” Fed. R. Civ. P. 16 Advisory Comm.’s Notes (1983 Am.). Thus, “Rule  
12 16(b)’s ‘good cause’ standard primarily considers the diligence of the party seeking the  
13 amendment.” *Johnson*, 975 F.2d at 609; *see also Coleman v. Quaker Oats Co.*, 232 F.3d  
14 1271, 1294 (9th Cir. 2000). Where that party has not been diligent, the inquiry ends and  
15 the motion is denied. *Zivkovic v. S. Cal. Edison Co.*, 302 F.3d 1080, 1087 (9th Cir.  
16 2002); *Johnson*, 975 F.2d at 609.

17 Plaintiffs argue that they have been diligent. *E.g.*, Doc. 268 at 9-10. Based on  
18 court-ordered discovery of electronic materials, Plaintiffs’ expert, Reed Simpson, created  
19 a model that allegedly identifies class members and the amounts they were charged.  
20 Doc. 286-3 at 9. Mr. Simpson asserts he is “confident that the data [Plaintiffs] now have  
21 contains all of the necessary information to accomplish this purpose.” *Id.* Nonetheless,  
22 he asserts that “it has not been possible to obtain answers to specific questions that would  
23 resolve ambiguities in the data or verify certain reasonable assumptions arising from the  
24 data.” *Id.* He requests a sample of the closing files to “verify certain findings.” *Id.*

25 This case has been pending for more than three years. The Court entered an initial  
26 case management order on January 16, 2009, and established a period of class  
27 certification discovery that would end on May 8, 2009. Doc. 32. Following the  
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1 completion of this discovery and briefing on class certification, the Court held a class  
2 certification hearing on July 31, 2009. Doc. 100. During the hearing, the Court and the  
3 parties discussed the extensive discovery that might be necessary if the class was  
4 certified. Doc. 103 at 57-58. This included an individualized review of closing files. *Id.*  
5 The Court entered an order that certified the class on August 12, 2009. Doc. 102. The  
6 order specifically noted that Plaintiffs may need to conduct a file-by-file review to  
7 identify members of the class and prepare for trial. *Id.* at 11 (“Even if it takes a  
8 substantial amount of time to review files and determine who is eligible for the discount,  
9 that work can be done during discovery. Plaintiffs can then identify the individuals who  
10 are eligible for the discounts and did not receive them. . . . [W]hile this issue may involve  
11 a file-by-file review, it will not require a file-by-file trial.”).

12 Following certification of the class, the Court held a second case management  
13 conference. Plaintiffs’ portion of the Rule 26(f) report submitted in preparation for the  
14 conference stated that much of the discovery would be of electronic data, but that a  
15 review of individual closing files might also be necessary. Doc. 106 at 5 (“Depending on  
16 the availability, content and detail of the electronic data files, it may also be necessary to  
17 engage in file review of the title insurance or loan files or obtain production of those files  
18 or of particular documents from the files.”). The Court held the second case management  
19 conference on September 25, 2009, and set a schedule for completing discovery in this  
20 case (Doc. 108). The schedule provided that the parties would have until June 4, 2010, to  
21 complete fact discovery, and until August 20, 2010, to complete expert discovery. *Id.* at  
22 2-3. The order also contained this caution: “The Deadlines Are Real. The parties are  
23 advised that the Court intends to enforce the deadlines set forth in this Order, and should  
24 plan their litigation activities accordingly.” *Id.* at 5 (emphasis in original).

25 Near the close of fact discovery, the parties contacted the Court and requested a  
26 discovery conference call so Plaintiffs could request additional time for discovery.  
27 Doc. 217. After briefing of the issue, the Court entered an order that largely denied  
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1 Plaintiffs' request. Doc. 237. The Court denied Plaintiffs' request that Defendant be  
2 required to produce closing files, noting that despite the eight-month period established  
3 for fact discovery, Plaintiffs had not requested the files until three weeks *after* the  
4 deadline for written discovery. *Id.* at 2-3. The Court found "that Plaintiffs have not  
5 timely requested production of closing files in the possession of Defendant." *Id.* at 3.

6 The Court also denied Plaintiffs' request that the Court order Defendant's  
7 independent agents to produce closing files. Although Plaintiff had served subpoenas on  
8 the agents and had received objections to the subpoenas in December of 2009, Plaintiffs  
9 did not seek to compel disclosure until May 28, 2010, five days before the close of fact  
10 discovery. The Court held:

11 This left too little time for the objecting entities to respond to the  
12 substantial production request before the close of discovery. Because  
13 Plaintiffs clearly could have sought to compel production months earlier,  
14 the Court concludes that Plaintiffs could not have shown good cause to  
15 extend the discovery period to permit production. *See Johnson v.*  
16 *Mammoth Recreation, Inc.*, 975 F.2d 604, 609 (9th Cir. 1992) (Rule 16's  
17 good cause standard primarily considers the diligence of the party seeking  
18 the amendment. The district court may modify the pretrial schedule only if  
19 it cannot be met through reasonable diligence.).

20 *Id.* at 4.

21 Plaintiffs also sought additional time to complete discovery of electronic data.  
22 Although the Court found that Plaintiffs had been less than diligent on this subject as  
23 well, it also concluded that denying the additional electronic discovery would effectively  
24 result in decertification of the class. The Court permitted limited additional discovery to  
25 avoid such a harsh result:

26 The Court finds, on the present record, that decertification is too  
27 harsh a result for any dilatory or inadequate discovery practices on the part  
28 of Plaintiffs. The Court will allow Plaintiffs a limited, but reasonable,  
opportunity to discover the identities of potential class members through  
the data bases.

1 Defendant shall provide Plaintiffs reasonable access to the FAST,  
2 STARS, and WinTrack computer systems at one of Defendant's offices.  
3 Defendant may supervise, but not interfere with, Plaintiffs' use of those  
4 systems. Plaintiffs' access to the computer systems is limited by the class  
5 definition (Doc. 222 at 6) and is conditioned on adherence to the parties'  
6 protective agreement and "claw-back" provision. Each side shall bear their  
7 own review and copying costs.

8 *Id.* at 5. The Court extended the discovery period to September 28, 2011, to permit this  
9 additional discovery. *Id.* at 5-6. During the ensuing few months, the Court held a  
10 number of conference calls with the parties to resolve disputes over the electronic  
11 discovery (*e.g.*, Docs. 238, 241), and even extended the discovery deadline to October 13,  
12 2011, to accommodate Plaintiffs' need to complete discovery. Doc. 242.

13 In short, Plaintiffs have been afforded ample time to complete their class and  
14 merits discovery in this case. The Court denied Plaintiffs a further opportunity to obtain  
15 closing files because of their lack of diligence, but repeatedly extended the period for  
16 Plaintiffs to complete necessary electronic discovery.

17 Plaintiffs now ask the Court to reopen discovery and permit them to obtain copies  
18 of closing files, arguing that they need only a subset of the files and only for the limited  
19 purpose of verifying their model. Doc. 268 at 9-11; Doc. 286-3 at 9. They appear to  
20 contend that their previous request for closing files was made for the purpose of  
21 establishing liability, and that now they can establish liability based on electronic data  
22 whose discovery was ordered by the Court. *Cf.* Doc. 286 at 10. Because they now seek  
23 only a sample of the closing files to verify a model that could only have been developed  
24 after court-ordered discovery, the argument goes, the Court's prior denial of access to the  
25 files is not relevant to the present inquiry. *See id.* The Court disagrees.

26 Plaintiffs have known from the outset of this case that discovery of closing files  
27 would likely be necessary for them to prepare their case. This fact was addressed at the  
28 class certification hearing in July of 2009. Plaintiffs started the discovery period by  
seeking to obtain closing files by subpoena from Defendants' independent agents.

1 Plaintiffs then failed to follow up on the subpoenas and failed to request closing files  
2 from Defendant until three weeks after the deadline for serving written discovery. The  
3 Court concludes that Plaintiffs could, through reasonable diligence, have obtained all of  
4 the discovery they needed during the many months allowed for discovery in this case. As  
5 noted above, “Rule 16(b)’s ‘good cause’ standard primarily considers the diligence of the  
6 party seeking the amendment” of a court-ordered deadline. *Johnson*, 975 F.2d at 609;  
7 *Coleman*, 232 F.3d at 1294. Where that party has not been diligent, the inquiry ends and  
8 the motion is denied. *Zivkovic*, 302 F.3d at 1087; *Johnson*, 975 F.2d at 609.

9 Plaintiffs assert that they could not have sought some of the discovery because  
10 Defendant misled them about its availability. Defendant vigorously disputes this  
11 accusation. But even if it is true that the need for some information only became clear  
12 after Plaintiffs obtained electronic data and had it analyzed by their experts, the Court  
13 concludes that the discovery of the data could have been completed much earlier in this  
14 case and the additional discovery could have been sought within the ample time allowed  
15 for discovery. The Court cannot conclude that the discovery deadlines could not  
16 “reasonably be met despite the diligence of the party seeking the extension.” Fed. R. Civ.  
17 P. 16 Advisory Comm.’s Notes (1983 Am.). As a result, Plaintiffs have not shown good  
18 cause to extend the discovery deadline, and additional discovery will be denied.

## 19 **II. Motion for Decertification.**

20 Defendant seeks to decertify the class on the ground that Plaintiffs are inadequate  
21 class representatives. Doc. 259.<sup>2</sup> Defendant makes two key arguments regarding  
22 Plaintiffs’ alleged inadequacy: (1) Defendant may assert defenses unique to Plaintiffs  
23 that will dispose of the case, and (2) Plaintiffs’ failure to conduct diligent discovery has  
24 prejudiced the class and is indicative of Plaintiffs’ inability to vigorously represent the

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27 <sup>2</sup> Defendant also argues that Plaintiffs are no longer part of the certified class after  
28 this Court’s partial decertification order dated November 22, 2010 (Doc. 257). As  
Plaintiffs correctly point out in their response, this argument is moot in light of the  
parties’ stipulation to the current class definition (Doc. 262).

1 interests of absent class members. *Id.* at 5-8. Plaintiffs respond that any unique defenses  
2 were waived, and that Defendant’s admission in a case in the Eastern District of  
3 Pennsylvania can easily dispose of some of these defenses. Doc. 263 at 2, 10. Plaintiffs  
4 also argue that the class has not been prejudiced because they have been able to, despite  
5 Defendant’s alleged hiding of the ball, obtain enough information to move forward with  
6 the case. *Id.* at 3-4. The Court need not address the merits of Plaintiffs’ arguments  
7 because Defendants have not shown that a court is required to decertify even if  
8 Defendants’ contentions are assumed true.

9 A district court has discretion to decertify a class at any time before a decision on  
10 the merits. *Vizcaino v. United States Dist. Court for W. Dist. of Wash.*, 173 F.3d 713, 721  
11 (9th Cir. 1999); *see Gen. Tel. Co. of Sw. v. Falcon*, 457 U.S. 147, 160 (1982) (“Even after  
12 a certification order is entered, the judge remains free to modify it in the light of  
13 subsequent developments in the litigation.”). In an employment discrimination class  
14 action, *O’Brien v. Sky Chefs, Inc.*, 670 F.2d 864 (9th Cir. 1982), *overruled on other*  
15 *grounds by Atonio v. Wards Cove Packing Co.*, 810 F.2d 1477 (9th Cir. 1987), the Ninth  
16 Circuit held that a district court did not abuse its discretion in decertifying a class where  
17 the named plaintiffs failed, after 2½ years, to produce evidence of class-wide  
18 discrimination in employment termination. *O’Brien*, 670 F.2d at 869. The court  
19 reasoned that plaintiffs’ failure “may have been due to inadequate representation of the  
20 class interests rather than to absence of classwide discrimination,” and decertifying to  
21 avoid res judicata effect on the class was not an abuse of discretion. *See id.* The court  
22 did not, however, reach the issue of whether vulnerable claims of a named plaintiff  
23 should result in decertification of the entire class. *Id.* For that issue, the court cited four  
24 cases that it found informative: *U.S. Parole Comm’n v. Geraghty*, 445 U.S. 388, 405-08  
25 (1980); *E. Tex. Motion Freight Sys., Inc. v. Rodriguez*, 431 U.S. 395, 406 n.12 (1977);  
26 *Sosna v. Iowa*, 419 U.S. 393, 403 (1975); and *Satterwhite v. Greenville*, 634 F.2d 231  
27 (5th Cir. 1981).

1           None of these cases stand for the proposition that, after a class has been certified,  
2 the possibility that the named plaintiff may be subject to unique defenses requires  
3 decertification.<sup>3</sup> In *Hanon v. Dataproducts Corp.*, 976 F.2d 497 (9th Cir. 1992), the  
4 Ninth Circuit agreed with other circuits that “a named plaintiff’s motion for class  
5 certification should not be granted if there is a danger that absent class members will  
6 suffer if their representative is preoccupied with defenses unique to it.” *Id.* at 508  
7 (internal quotation marks and citation omitted). *Hanon* is inapposite, however, because  
8 class certification already occurred in this case.

9           Although *O’Brien* recognizes that a court may decertify to avoid prejudice to the  
10 class that would arise from a final judgment against non-diligent named plaintiffs,  
11 *O’Brien* does not require the Court to decertify at this time. Moreover, Plaintiffs and  
12 class counsel assert that they have sufficient evidence to proceed with the case on behalf  
13 of the class despite earlier delays. Defendant’s motion will therefore be denied.

14 **III. New Schedule.**

15           By **March 25, 2011**, Plaintiffs shall provide notice to members of the class. Class  
16 members will be allowed until **May 13, 2011**, to respond to the notice and opt out of the  
17 class. By **May 20, 2011**, Plaintiffs shall notify Defendant of the class members who have  
18 opted out. The parties shall file dispositive motions by **June 3, 2011**.

19 **IT IS ORDERED:**

- 20           1. Plaintiffs’ motion for discovery (Doc. 268) is **denied** as stated above.  
21           2. Defendant’s motion to decertify (Doc. 259) is **denied**.  
22           3. Defendant’s motion to seal (Doc. 284) is **granted**. The Clerk has sealed  
23 the Declaration of Bruce McFarlane (Doc. 269) and the Declaration of Reed Simpson  
24 (Docs. 270, 271).

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28 <sup>3</sup> In fact, *Satterwhite v. Greenville* suggests the opposite conclusion. *Carpenter v. Austin State Univ.*, 706 F.2d 608, 617-18 (5th Cir. 1983).



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4. The parties shall follow the new schedule set forth above.

Dated this 1st day of March, 2011.



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David G. Campbell  
United States District Judge