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| 8  | UNITED STATES DISTRICT COURT   |
| 9  | CENTRAL DISTRICT OF CALIFORNIA                                       |
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| 11 | RICHARD REINSDORF, an ) Case No. CV 10-07181 DDP (SSx) individual, ) |
| 12 | Plaintiff, ) ORDER DENYING DEFENDANTS' MOTION                        |
| 13 | v.   |
| 14 | SKECHERS U.S.A, a Delaware ) [Motion filed on 11/8/2010]             |
| 15 | corporation; SKECHERS )<br>U.S.A, INC., II, a )                      |
| 16 | Delaware corporation,  |
| 17 | Defendants. )  |
| 18 |  |
| 19 | Presently before the court is Defendants Skechers U.S.A., Inc.       |
| 20 | and Skechers U.S.A., Inc. II (collectively, "Skechers")'s Motion to  |
| 21 | Dismiss. After reviewing the parties' moving papers and hearing      |
| 22 | oral argument, the court denies the motion and adopts the following  |
| 23 | order.   |
| 24 | I. Background  |
| 25 | Skechers is a shoe company. (Declaration of Fred Machuca in          |
| 26 | support of Motion to Dismiss ("Machuca Dec.") $\P$ 5. In 2006,       |
| 27 | Skechers engaged Plaintiff Richard Reinsdorf ("Reinsdorf"), a        |
| 28 | photographer, to conduct a photo shoot in connection with            |
|    |  |

1 Skechers's marketing efforts. (Complaint ¶ 4.) Skechers engaged 2 Reinsdorf for four additional photo shoots between 2007 and 2009. 3 (Compl. ¶¶ 19, 23, 26, 30.)

Prior to each photo shoot, Skechers explained to Reinsdorf the type of images Skechers hoped to capture. (Machuca Dec. ¶ 12.) These explanations included storyboards and photographic examples, as well as drawings depicting particular poses for Skechers' selected models. (Id. ¶¶ 12, 14.) During the shoots, Reinsdorf posed models, arranged lighting and props, and otherwise directed the photography sessions. (Compl. ¶ 23.)

Skechers did not obtain Reinsdorf's services as "work for hire." (Compl. ¶¶ 5, 18.) Instead, Skechers obtained limited licenses to use Reinsdorf's work within North America for a six month period. (Id.) Reinsdorf delivered raw photographs ("the photographs") to Skechers at the conclusion of each photo shoot. (Machuca Dec. ¶ 15.)

17 Upon receiving the photographs from Reinsdorf, Skechers proceeded to modify the images for use in Skechers advertisements. 18 19 (Id.  $\P\P$  16, 17.) The alterations varied with each image, and ranged from slight modifications in models' skin tone to the 20 21 substitution of models' body parts and the addition of substantial 22 graphic effects. (Id. ¶¶ 17, 21.) These enhanced images were then used in Skechers advertisements (the advertisements). (Id. ¶ 16.) 23 24 No raw, unaltered photograph was ever incorporated into a finished 25 advertisement. (Id.)

26 Reinsdorf brought suit in this court alleging copyright 27 infringement, as well as state law causes of action for breach of 28 contract and unfair competition. Reinsdorf alleges that Skechers

utilized Reinsdorf's copyrighted images as part of Skechers's marketing efforts in violation of the temporal and geographic limits of the use licenses. (Compl. ¶ 6.) Skechers now moves to dismiss for lack of jurisdiction on the ground that the advertisements are joint works, and, therefore, that Skechers cannot have infringed its own copyright.

7 II. Legal Standard

Skechers asks this court to dismiss Reinsdorf's complaint for 8 lack of jurisdiction under Federal Rule of Procedure 12(b)(1). 9 10 Skechers is correct that this court may look to extrinsic, disputed facts when conducting a jurisdictional analysis. 11 Roberts v. Corrothers, 812 F.2d 1173, 1177 (9th Cir. 1987). The 12(b)(1) 12 13 standard is not appropriate, however, where issues of jurisdiction and substance are intertwined. Id. "In ruling on a jurisdictional 14 15 motion involving factual issues which also go to the merits, the trial court should employ the standard applicable to a motion for 16 17 summary judgment, as a resolution of the jurisdictional facts is akin to a decision on the merits." Augustine v. United States, 704 18 F.2d 1074, 1077 (9th Cir. 1983). As discussed further below, the 19 intent of the parties with respect to the photographs is essential 20 21 to a determination whether the advertisements are joint works. Because this disputed issue goes both to jurisdiction and the 22 merits of Reinsdorf's claim, the court treats Skechers motion as a 23 24 Rule 56 motion for summary judgment.<sup>1</sup>

<sup>&</sup>lt;sup>1</sup> The court notes that if Reinsdorf did intend to contribute to a joint work, and thus the advertisements did constitute joint works, this court would lack jurisdiction over Reinsdorf's claim. "[A] suit to bring the co-owner of a copyright to account [for any profits earned from the copyright] does not fall within the (continued...)

A motion for summary judgment must be granted when "the 1 2 pleadings, depositions, answers to interrogatories, and admissions on file, together with the affidavits, if any, show that there is 3 no genuine issue as to any material fact and that the moving party 4 is entitled to a judgment as a matter of law." Fed. R. Civ. P. 5 56(c). A party seeking summary judgment bears the initial burden 6 of informing the court of the basis for its motion and of 7 identifying those portions of the pleadings and discovery responses 8 that demonstrate the absence of a genuine issue of material fact. 9 <u>See Celotex Corp. v. Catrett</u>, 477 U.S. 317, 323 (1986). 10

11 Where the moving party will have the burden of proof on an issue at trial, the movant must affirmatively demonstrate that no 12 13 reasonable trier of fact could find other than for the moving party. On an issue as to which the nonmoving party will have the 14 15 burden of proof, however, the movant can prevail merely by pointing out that there is an absence of evidence to support the nonmoving 16 17 party's case. See id. If the moving party meets its initial burden, the non-moving party must set forth, by affidavit or as 18 otherwise provided in Rule 56, "specific facts showing that 19 there is a genuine issue for trial." Anderson v. Liberty Lobby, 20 <u>Inc.</u>, 477 U.S. 242, 250 (1986). 21

It is not the Court's task "to scour the record in search of a genuine issue of triable fact." <u>Keenan v. Allan</u>, 91 F.3d 1275, 1278 (9th Cir. 1996). Counsel have an obligation to lay out their support clearly. <u>Carmen v. San Francisco Sch. Dist.</u>, 237 F.3d 1026,

<sup>&</sup>lt;sup>1</sup>(...continued)

<sup>28</sup> district court's jurisdiction over actions arising under copyright law." Oddo v. Ries, 743 F.2d 630, 633 n.2 (9th Cir. 1984).

1 1031 (9th Cir. 2001). The Court "need not examine the entire file 2 for evidence establishing a genuine issue of fact, where the 3 evidence is not set forth in the opposition papers with adequate 4 references so that it could conveniently be found." <u>Id.</u>

5 **III. Discussion** 

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6 Skechers argues that it cannot be held liable for infringement 7 because the Reinsdorf's raw photographs were merely contributions 8 to a joint work: the finished advertisements. (Motion at 2.) 9 Skechers argues that, because it is a co-author of those joint 10 works, it cannot have infringed upon its own work. (Id.)

11 Skechers is correct that a co-author in a joint work cannot be liable to another co-owner for infringement of the copyright. 12 Oddo 13 v. Ries, 743 F.2d 630, 632-33 (9th Cir. 1984); Thomson v. Larson, 147 F.3d 195, 199 (2d Cir. 1998).<sup>2</sup> A joint work is a copyrightable 14 work prepared by (1) two or more authors who (2) make independently 15 copyrightable contributions and (3) intend that those contributions 16 17 be "merged into inseparable or interdependent parts of a unitary whole." Richlin v. Metro-Goldwyn-Mayer Pictures, Inc., 531 F.3d 18 962, 969 (9th Cir. 2008). The first two factors are not at issue 19 here. Skechers acknowledges that Reinsdorf is at least a co-author 20 of the raw photographs, while Reinsdorf acknowledges that he played 21 no role in the subsequent modifications to the raw photographs.<sup>3</sup> 22

<sup>2</sup> Though a joint author may use a work in any way he sees fit, he must nevertheless "account to other co-owners for any profits he earns from licensing or use of the copyright." <u>Oddo v. Ries</u>, 743 F.2d 630, 632-33 (9th Cir. 1984); <u>Thomson v. Larson</u>, 147 F.3d 195, 199 (2d Cir. 1998).

<sup>3</sup> Though Reinsdorf contends that he is sole author of the photographs, the court need not resolve that authorship issue. Regardless whether Reinsdorf is sole or joint author of the (continued...) Skechers does not dispute that the photographs are copyrightable,
nor can Reinsdorf seriously contend that Skechers' elaborate
graphic designs and modifications possess the minimal degree of
creativity necessary to constitute copyrightable work.

5 Thus, the only factor in dispute is the intent of the parties to merge their contributions into an inseparable whole. Contrary 6 to Skechers' assertions, the evidence in the record does not 7 indisputably establish that Reinsdorf intended that his photographs 8 be incorporated into a joint work. Such intent is not evident from 9 the face of Reinsdorf's complaint. The complaint alleges that 10 11 Reinsdorf "entered into a series of written license agreements with Skechers for its exclusive use of his photos and images . . . ." 12 13 (Compl. ¶ 55.) Though the complaint suggests that Reinsdorf intended that Skechers use his photographs, it does not establish 14 how Reinsdorf intended Skechers to use his photos, let alone 15 demonstrate intent to produce a joint work. 16

Reinsdorf also stated that Skechers could not have provided 17 artistic direction for the photographs because Skechers did not 18 know how the photographs would be "laid out until [Skechers] got 19 20 [Reinsdorf's] final images and started building their 21 advertisements around [the] photographs." (Declaration of Richard 22 Reinsdorf in Opposition to Motion ¶ 40.) Reinsdorf's statement indicates that Skechers incorporated the photographs into the 23 24 advertisements, but does not establish that, prior to seeing the

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27 photographs, the finished advertisements were the product of contributions from two authors (Reinsdorf/Skechers (photographs) and Skechers (modifications), or Reinsdorf (photographs) and Skechers (modifications)).

<sup>&</sup>lt;sup>3</sup>(...continued)

finished advertisements, Reinsdorf knew or intended that Skechers
would incorporate the photographs into some other work.

Lastly, the alleged limited use licensing agreement between 3 Skechers and Reinsdorf could indicate a lack of intent to form a 4 joint work. Reinsdorf's agent, Robert Heller, believed that 5 Skechers's use of the photographs was limited to the terms of that 6 7 license, and was not the type of "buy out" agreement that would entitle Skechers to use Reinsdorf's photographs as Skechers saw 8 fit. (Declaration of Robert Heller in Opposition to Motion at 6.) 9 Considering the evidence in the light most favorable to Reinsdorf, 10 the court cannot conclude that he intended his photographs to 11 constitute part of a joint work.<sup>4</sup> 12

13 IV. Conclusion

There is a triable issue of fact as to Reinsdorf's intent and the existence of a joint work. Accordingly, the Motion to Dismiss, which the court treats as a motion for summary judgment, is DENIED.

18 IT IS SO ORDERED.

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21 Dated: March 9, 2011

DEAN D. PREGERSON

United States District Judge

<sup>&</sup>lt;sup>4</sup> The court notes that the record at this stage is largely undeveloped, perhaps because Skechers brought this motion under Rule 12(b)(1). The actual limited license agreement, for example, is not part of the current record. Further discovery will likely yield further pertinent information.