

1 and one claim under California’s False Advertising Law (“FAL”), Cal. Bus. & Prof. Code §§
2 17500, *et seq.* (Dkt. 14.)

3 Presently before the Court are Apotex’s and Costco’s motions to dismiss Joseph’s FAC,
4 (Dkts. 17 & 19), and Apotex’s motion to strike the demand for damages (Dkt. 16.). For the
5 reasons set forth below, the Court GRANTS Apotex’s and Costco’s motions to dismiss and
6 DENIES Apotex’s motion to strike the demand for damages.

7 **II. FACTUAL BACKGROUND**

8 Joseph founded and chairs the Made in the USA Foundation—a non-profit organization
9 that promotes American-made products. (FAC ¶ 7.) For many years, Joseph purchased the
10 prescription drug Lipitor from Costco. (FAC ¶ 4.) Sometime after a generic version of
11 Lipitor—called atorvastatin—became available in 2012, Costco filled Joseph’s prescription with
12 Apotex’s atorvastatin. (FAC ¶¶ 6, 8.) Joseph inspected the “Apotex atorvastatin container” and
13 did not find a country of origin label on it. (FAC ¶ 9.) Because Joseph believes that all imported
14 products must be marked with a country of origin, he concluded that the unmarked atorvastatin
15 was made in the United States. (*Id.*)

16 Thus, although Joseph wanted to buy American atorvastatin, he actually purchased
17 foreign-made atorvastatin for an undisclosed sum.² (FAC ¶¶ 16–18, 23.) He presumably learned
18 of this discrepancy when, on an undisclosed date, Costco’s pharmacist told Joseph that “the
19 atorvastatin was made in India.” (FAC ¶ 23.)

20 Joseph asserts that on April 1, 2014, the U.S. Food and Drug Administration (“FDA”)
21 published a report that Apotex’s Bangalore, India factory failed its inspection. (FAC ¶ 20). On
22 May 5, 2014, the FDA purportedly published an import alert banning Apotex’s atorvastatin.
23 (FAC ¶ 19.) Joseph claims he notified Costco that Apotex’s atorvastatin was banned by the
24 FDA in April and May 2014. (FAC ¶ 22.) Nevertheless, Costco continued selling Apotex
25 atorvastatin. (FAC ¶ 24.)

26 **III. ANALYSIS**

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² While the parties dispute the atorvastatin’s country of origin, it is undisputed that the
atorvastatin at issue was not made in the United States.

1 **A. Legal Standard for a Motion to Dismiss Under Rule 12(b)(6)**

2 Federal Rule of Civil Procedure 8 requires plaintiffs to “plead a short and plain statement
3 of the elements of his or her claim, identifying the transaction or occurrence giving rise to the
4 claim and the elements of the prima facie case.” *Flores v. EMC Mortg. Co.*, — F. Supp. 2d —,
5 No. CV F 14–0047 LJO GSA, 2014 WL 641097, at *4 (E.D. Cal. Feb. 18, 2014) (quoting
6 *Bautista v. Los Angeles County*, 216 F.3d 837, 840 (9th Cir. 2000)). “Each allegation must be
7 simple, concise, and direct.” Fed. R. Civ. P. 8(d). The pleading must give fair notice of the
8 claim asserted and the grounds on which it rests. *Flores*, 2014 WL 641097, at *4 (quoting
9 *Yamaguchi v. United States Dep’t of Air Force*, 109 F.3d 1475, 1481) (9th Cir. 1997)).

10 A motion to dismiss under Rule 12(b)(6) challenges the legal sufficiency of the claims
11 stated in the complaint. Fed. R. Civ. Proc. 12(b)(6). To survive a motion to dismiss, a complaint
12 “must contain sufficient factual matter, accepted as true, to ‘state a claim to relief that is
13 plausible on its face.’” *Ashcroft v. Iqbal*, 556 U.S. 662, 678 (2009) (quoting *Bell Atlantic Corp.*
14 *v. Twombly*, 550 U.S. 544, 570 (2007)). “A claim has facial plausibility when the plaintiff
15 pleads factual content that allows the court to draw the reasonable inference that the defendant is
16 liable for the misconduct alleged.” *Id.* A complaint that offers mere “labels and conclusions” or
17 “a formulaic recitation of the elements of a cause of action will not do.” *Id.* (quoting *Twombly*,
18 550 U.S. at 555) (internal quotation marks omitted). “Allegations in the complaint, together with
19 reasonable inferences therefrom, are assumed to be true for purposes of the motion.” *Odom v.*
20 *Microsoft Corp*, 486 F.3d 541, 545 (9th Cir. 2007). Courts evaluating a motion to dismiss a pro
21 se plaintiff’s complaint liberally construe the complaint. *Hebbe v. Pliler*, 627 F.3d 338, 342 (9th
22 Cir. 2010).

23 If a court dismisses the complaint, it will grant leave to amend unless futile. *DeSoto v.*
24 *Yellow Freight Sys., Inc.*, 957 F.2d 655, 658 (9th Cir. 1992).

25 **B. Joseph’s Standing to Bring UCL and FAL Claims**

26 Joseph asserts claims under California’s UCL and FAL. A plaintiff has standing to bring
27 a claim under the UCL or FAL only if he suffered an injury-in-fact and lost money or property as
28 a result of the complained-of conduct. Cal. Bus. & Prof. Code § 17204; *Birdsong v. Apple, Inc* ,

1 d, 959-960 (9th Cir. 2009); *In re Sony Gaming Networks & Customer Data Sec. Breach Litig.*,
2 996 F. Supp. 2d 942, 986 (S.D. Cal. 2014) (quoting *Kwikset Corp. v. Super. Ct.*, 51 Cal.4th 310,
3 322 (Cal.2011)). In other words, the plaintiff must allege not only that he suffered an economic
4 injury, but that the defendant’s complained-of conduct was an immediate cause of his injury.
5 *TrafficSchool.com, Inc. v. Edriver Inc.*, 653 F.3d 820, 825 n.1 (9th Cir. 2011) (citing *In re*
6 *Tobacco II Cases*, 46 Cal.4th 298, 93 (2009)).

7 Joseph does not claim he would not have purchased Apotex atorvastatin but for the
8 alleged misrepresentation. Instead, Joseph asserts that the “general public” did not know that
9 Apotex atorvastatin is foreign-made and purchased it at “higher retail prices than would have
10 been paid for foreign-made products.” (FAC ¶ 15.) However, Joseph does not allege that he
11 personally paid a higher retail price for Apotex atorvastatin than he would have but for the
12 alleged misrepresentation. Joseph also fails to allege the price he paid for Apotex atorvastatin
13 and whether he paid the retail price or a co-payment determined by his insurance company.
14 Given that atorvastatin is a prescription drug, it is more than plausible that Joseph paid a co-
15 payment rather than the retail price. If so, then the price that Joseph paid would not be affected
16 by the alleged misrepresentation.³ Thus, Joseph fails to plead an economic injury.

17 Even if the Court charitably construes Joseph’s complaint as asserting that he personally
18 paid an inflated retail price for Apotex atorvastatin, he still fails to satisfy § 17204’s causation
19 requirement.⁴ First, Joseph fails to plead any facts indicating that Defendants’ conduct caused
20 this purported economic injury. Instead, he simply makes the bald assertion that many
21 consumers believe that “Made in the U.S.A.” products are of higher quality than imported
22 products. (FAC ¶ 15.)

23 Second, Joseph’s argument relies on a fraud on the market theory—that the alleged

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25 ³ The only price-related numerical data that Joseph alleges is that on May 23, 2014, he purchased
26 Lipitor (the brand name drug) for \$235.56 and that “[a]torvastatin sells for more than 90% less at
Costco than Lipitor.” (FAC ¶ 25.) This statement is insufficient to indicate that Joseph personally
overpaid for Apotex atorvastatin because of the alleged misrepresentation.

27 ⁴ Although Joseph’s UCL claims rely on a different legal theory, each asserts the same
28 injury—that because Defendants improperly failed to indicate a country of origin on containers of
Apotex atorvastatin, its price was artificially inflated. Joseph’s FAL claim asserts the same injury.
Accordingly, the Court’s analysis applies equally to all of Joseph’s claims.

1 misrepresentation inflated Apotex atorvastatin's market price. *See In re POM Wonderful LLC*,
2 No. ML 10-02199 DDP RZX, 2014 WL 1225184, at *3 (C.D. Cal. Mar. 25, 2014). A fraud on
3 the market theory may only be asserted where there is an efficient market for the product at
4 issue. *Id.* ("Frauds on the market are only possible in efficient markets, where the price of (in
5 most cases) a stock is determined by openly disseminated information about a business.").
6 Prices in an efficient market absorb publicly available information and vary as new information
7 is released. *See id.* In contrast, prices in the prescription drug market are not determined by
8 publicly available information. *See Prohias v. Pfizer, Inc.*, 485 F. Supp. 2d 1329, 1337 (S.D.
9 Fla. 2007). Moreover, there is no open market for prescription drugs, which by definition may
10 only be purchased by consumers whose doctors prescribe the drugs to them. Additionally, many
11 of those consumers pay only a contractually-set insurance co-payment that does not vary with
12 available information and that does not vary between different manufacturers of the same generic
13 drug. *See id.*; *see also* (Def. Apotex's Mem. P. & A. Mot. to Dismiss 14.) Thus, Joseph's
14 assertion that Defendants' alleged representation that Apotex atorvastatin was made in the
15 United States caused him to pay a higher price is not plausible. Any causal connection between
16 Defendants' conduct and Joseph's harm is simply too far attenuated to satisfy § 17204. *See*
17 *Prohias*, 485 F. Supp 2d at 1337–38 (dismissing plaintiffs' consumer fraud claims alleging that
18 defendant's misrepresentations caused them to pay more for Lipitor than they would have
19 otherwise because the claimed injury was overly speculative).

20 For the aforementioned reasons, Joseph fails to plead standing to assert any of his UCL
21 claims or his FAL claim. Nevertheless, the Court cannot say that amendment would be futile.
22 The Court therefore DISMISSES these claims without prejudice.

23 C. Joseph's UCL Claims

24 Even if Joseph adequately alleges standing, he still fails to state a claim under the UCL.
25 Joseph asserts three claims under California's UCL—a claim for fraudulent business practices, a
26 claim for unlawful business practices, and a claim for unfair business practices.

27 1. Legal Standard

28 The UCL's purpose is "to protect both consumers and competitors by promoting fair

1 competition in commercial markets for goods and services." *Kasky v. Nike, Inc.*, 27 Cal. 4th
2 939, 949 (2002). The statute defines unfair competition to mean and include "any unlawful,
3 unfair or fraudulent business act or practice and unfair, deceptive, untrue or misleading
4 advertising and any act prohibited by [the false advertising law, § 17500 *et seq.*]." Cal. Bus. &
5 Prof. Code § 17200. A business practice need only meet one of the three criteria—unlawful,
6 unfair or fraudulent—to be considered unfair competition. *McKell*, 142 Cal. App. 4th at 1470-
7 71. Further, the "unlawful" prong of the UCL borrows from other state and federal statutes;
8 thus, an unlawful business act within the meaning of the UCL includes "anything that can be
9 properly called a business practice and that at the same time is forbidden by law." *Id.* at 1474
10 (quoting *Cel-Tech Commc'ns, Inc. v. Los Angeles Cellular Telephone Co.*, 20 Cal. 4th 163, 180
11 (1999)). The standard for determining whether a business practice is "unfair" is currently
12 unsettled. *Yanting Zhang v. Superior Court*, 57 Cal. 4th 364, 380 n.9 (2013). The California
13 Supreme Court recently described four competing standards applied by appellate courts, but
14 expressly declined to resolve the split. *Id.* In *Aleksick v. 7-Eleven, Inc.*, 205 Cal. App. 4th 1176,
15 1192 (Cal. Ct. App. 2012), the court found that a plaintiff claiming a violation of the "unfair"
16 prong must establish that "the public policy which is a predicate to the action [is] 'tethered' to
17 specific constitutional, statutory or regulatory provisions." *Id.* In *Ticconi v. Blue Shield of*
18 *California Life & Health Ins. Co.*, 160 Cal. App. 4th 528, 539 (Cal. Ct. App. 2008), the court
19 applied a balancing test and examined whether "the practice offends an established public policy
20 or [whether] the practice is immoral, unethical, oppressive, unscrupulous or substantially
21 injurious to consumers." *Id.* (quoting *Smith v. State Farm Mutual Automobile Ins. Co.*, 93 Cal.
22 App. 4th 700, 718–719) (internal quotation marks omitted). In *Camacho v. Auto. Club of S.*
23 *California*, 142 Cal. App. 4th 1394, 1403 (Cal. Ct. App. 2006), the court found that to establish a
24 claim under the "unfair" prong, the consumer injury must be substantial and neither "outweighed
25 by any countervailing benefits to consumers or competition" nor reasonably avoidable by
26 consumers. *Id.* Finally, in *Progressive W. Ins. Co. v. Yolo Cnty. Superior Court*, 135 Cal. App.
27 4th 263, 285 (Cal. Ct. App. 2005), the court balanced the complained-of practice's impact on the
28 victim against the alleged wrongdoer's reasons, justifications, and motives. *Id.*

1 2. Application

2 a. Fraudulent Business Practices

3 (1) *Legal Standard*

4 Where a claim alleges a course of fraudulent conduct as its basis, the claim is said to be
5 “grounded in fraud” and must satisfy Rule 9(b). *Vess v. Ciba-Giegy Corp. USA*, 317 F.3d 1097,
6 1103–04 (9th Cir. 2003). Thus, a claim brought under the “fraudulent” prong of the UCL must
7 satisfy Rule 9(b)’s particularity requirements. *See Kearns v. Ford Motor Co.*, 567 F.3d 1120,
8 1125 (9th Cir. 2009).

9 To satisfy Rule 9(b), the complaint “must adequately specify the statements it claims
10 were false or misleading, give particulars as to the respect in which plaintiff contends the
11 statements were fraudulent, state when and where the statements were made, and identify those
12 responsible for the statements.” *In re GlenFed Inc. Sec. Litig.*, 42 F.3d 1541, 1548 n.7 (9th Cir.
13 1994) (en banc). In all, the plaintiff must provide a “substantial amount of particularized
14 information about the plaintiff’s claim in order to enable [the defendant] to understand it and
15 effectively prepare a response pleading and an overall defense of the actions.” 5A Wright &
16 Miller, *Federal Practice and Procedure: Civil 3d* § 1296 (3d ed. 2004). Additionally, “when
17 suing more than one defendant, a plaintiff cannot merely lump multiple defendants together but
18 rather must differentiate the allegations and inform each defendant separately of the allegations
19 surrounding his alleged participation in the fraud.” *TRC & Associates v. NuScience Corp.*, No.
20 2:13-CV-6903-ODW CWX, 2013 WL 6073004, at *2 (C.D. Cal. Nov. 18, 2013) (quoting
21 *Swartz v. KPMG LLP*, 476 F.3d 756, 764–65 (9th Cir.2007)) (internal quotation marks omitted).

22 (2) *Application*

23 Joseph bases his claim under the UCL’s “fraudulent” prong on Defendants’ alleged
24 failure to designate a country of origin on an atorvastatin container. Joseph does not specify the
25 date on which he purchased the offending container. He does not specify which Costco location
26 provided the offending container.⁵ Joseph’s only description of the offending container is that it
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28 ⁵ Nevertheless, the Court can infer that he purchased it at the same location from which he states
he purchased the brand-name version of the drug for many years. (FAC ¶ 4.)

1 was “the Apotex atorvastatin container” and that it did not have a country of origin label on it.
2 (FAC ¶ 9.) He neither attaches a picture of the container to the complaint nor describes its
3 physical appearance. Joseph does not state whether the container was the container that he
4 received from the pharmacist or a bulk container from which the pharmacist took pills to fill
5 individual prescriptions. Finally, Joseph does not state whether Costco or Apotex produced and
6 labeled the container. Even liberally read, Joseph’s conclusory complaint fails to adequately
7 notify Defendants of the particulars of his claim.

8 For the aforementioned reasons, Joseph fails to state a claim under the “fraudulent” prong
9 of the UCL.

10 **b. Unlawful Business Practices**

11 Joseph’s “unlawful” UCL claim is premised on the Tariff Act of 1930, 19 U.S.C. § 1304,
12 and California’s Consumer Legal Remedies Act (“CLRA”), Cal. Civ. Code §§ 1750, *et seq.*

13 *(1) CLRA*

14 The CLRA prohibits certain “unfair methods of competition and unfair or deceptive acts
15 or practices undertaken by any person in a transaction intended to result or which results in the
16 sale or lease of goods or services to any consumer.” Cal. Civ. Code § 1770(a). As with claims
17 under the “fraudulent” prong of the UCL, a plaintiff asserting a CLRA claim based on a
18 misrepresentation must satisfy Rule 9(b)’s particularity requirement. *Kearns*, 567 F.3d at 1125.
19 For the same reasons that Joseph fails to state a claim under the UCL’s “fraudulent” prong, he
20 fails to state a claim under its unlawful prong premised on Defendants’ violation of the CLRA.

21 *(2) 19 U.S.C. § 1304*

22 *(a) Legal Standard*

23 The Tariff Act of 1930 generally requires that imported items be marked with their
24 country of origin. 19 U.S.C. § 1304. Section 1304(3)(J) establishes an exception to the marking
25 requirement for items enumerated on a list established by the Secretary of the Treasury (the “J-
26 List”). 19 U.S.C. § 1304(3)(J). Under the Act’s implementing regulations, J-List items include
27 drugs imported at pills or capsules. 19 C.F.R. § 134.33. If a J-List item is imported in a
28 container, “the outermost container in which the article ordinarily reaches the ultimate purchaser

1 is required to be marked to indicate the origin of its contents[.]” *Id.* However, if a J-List item is
2 intended to be repacked for sale to the ultimate purchaser by an entity other than the importer,
3 then the importer is not required to mark the container with the articles’ country of origin. 19
4 C.F.R. § 134.25. Instead, the importer is required to certify its compliance with the regulations
5 to the port director and to notify the repacker of the requirement that imported articles or their
6 containers be marked to indicate to ultimate purchasers the articles’ country of origin. 19 C.F.R.
7 §§ 134.25(a) &(d).

8 (b) *Application*

9 Read liberally, Joseph’s complaint asserts that he purchased atorvastatin manufactured by
10 Apotex in India. (FAC ¶¶ 8–9, 16–23.) However, Joseph fails to allege who imported the
11 atorvastatin at issue. He also fails to allege whether the atorvastatin at issue was imported in
12 containers intended to be sold to the ultimate purchaser or whether it was intended to be
13 repacked. If the atorvastatin was intended to be repacked, Joseph fails to identify the repacker.
14 Joseph also fails to allege whether the container that he inspected was the container in which the
15 atorvastatin was imported or a different container in which it was repacked. These failures are
16 significant given that the Tariff Act and its implementing regulations impose different
17 requirements on: (1) drugs imported in a container intended to reach the ultimate purchaser, (2)
18 drugs imported and intended to be repacked by the importer, and (3) drugs imported and
19 intended to be repacked by someone other than the importer. In sum, Joseph fails to allege
20 sufficient facts to even establish which federal regulation applies to the atorvastatin at issue—let
21 alone that either defendant violated the Tariff Act and its implementing regulations.

22 Thus, even assuming the dubious proposition that a California UCL claim can be based
23 on a violation of a federal statute and its federal implementing regulations,⁶ Joseph fails to state
24 sufficient facts to establish such a claim for relief.

25 c. Unfair Business Practices

26 Joseph alleges that Defendants engaged in unfair business practices by implying that

27 _____
28 ⁶ Although the Court does not reach Apotex’s preemption argument, it notes that it has
substantial concerns that any claim under the UCL’s unlawful prong that is premised on a
violation of 19 U.S.C. § 1304 or its implementing regulations would be preempted.

1 Apotex atorvastatin was “‘Made in the U.S.A.’ when it was actually made in India, or contained
2 ingredients from India.” (FAC ¶ 33.) As noted above, Joseph fails to allege which defendant (if
3 any) produced the offending container or whether the offending container was offered for sale to
4 ultimate purchasers, such as Joseph.

5 While the Court reads Joseph’s complaint liberally, it cannot invent facts where none are
6 even implied. Thus, Joseph’s claim fails under any of the four competing standards for
7 determining whether a business practice is “unfair” under the UCL.

8 For the aforementioned reasons, even if Joseph satisfied the UCL’s standing requirement,
9 he would still fail to state a claim for relief under the UCL.

10 **D. Joseph’s False Advertising Law Claim**

11 Like his claim under the UCL’s “fraudulent” prong, Joseph’s FAL claim sounds in fraud.
12 It thus must satisfy Rule 9(b)’s particularity requirement. *Apodaca v. Whirlpool Corp.*, No.
13 SACV 13-00725 JVS, 2013 WL 6477821, at *5 (C.D. Cal. Nov. 8, 2013).

14 Joseph’s FAL claim is based on the same facts as his claim under the UCL’s “fraudulent”
15 prong and suffers from the same deficiencies. Joseph’s FAL claim thus fails for the same
16 reasons as his UCL “fraudulent” practice claim. Thus, even if Joseph satisfied the FAL’s
17 standing requirement, he would still fail to state a claim under the FAL.⁷

18 **IV. ORDER**

- 19 1. For the foregoing reasons, Apotex’s and Costco’s motions to dismiss are GRANTED.
- 20 2. Because the Court cannot say that amendment would be futile, the complaint is
21 DISMISSED WITHOUT PREJUDICE. Joseph shall have leave to file an amended complaint
22 within 30 days of this Order’s issuance.
- 23 3. For the foregoing reasons, Apotex’s motion to strike Joseph’s damages prayer is
24 DENIED as moot.

25 **IT IS SO ORDERED.**

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27 ⁷ In light of the Court’s holding dismissing Joseph’s complaint, the Court DENIES Apotex’s
28 motion to strike Joseph’s damages prayer as moot. Nevertheless, the Court notes that even if the
motion were not moot, Rule 12(f) does not authorize courts to strike damages claims on the
ground that they are precluded as a matter of law. *Whittlestone, Inc. v. Handi-Craft Co.*, 618 F.3d
970, 974-75 (9th Cir. 2010).

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Dated: November 13, 2014



STEPHEN V. WILSON
United States District Judge