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UNITED STATES DISTRICT COURT  
WESTERN DISTRICT OF WASHINGTON  
AT SEATTLE

AHSON AZIZ, on behalf of himself  
and all others similarly situated,  
  
Plaintiff,  
  
v.  
  
KNIGHT TRANSPORTATION., an  
Arizona Corporation  
  
Defendant.

No. 2:12-cv-00904RSL

ORDER GRANTING DEFENDANT’S  
MOTION TO DISMISS AND  
GRANTING PLAINTIFF’S REQUEST  
FOR LEAVE TO AMEND COMPLAINT

This matter comes before the Court on defendant’s motion to dismiss plaintiff’s Washington Consumer Protection Act (“CPA”) claim for relief. Dkt. # 6. Defendant argues that the claim should be dismissed because it (1) fails to state a claim upon which relief can be granted or (2) does not satisfy the notice pleading requirement of Rule 8.

In the context of a motion to dismiss under Fed. R. Civ. P. 12(b)(6), the allegations of the complaint are accepted as true and construed in the light most favorable to plaintiff. In re Syntex Corp. Sec. Litig., 95 F.3d 922, 925-26 (9th Cir. 1996); LSO, Ltd. v. Stroh, 205 F.3d 1146, 1150 n.2 (9th Cir. 2000). The question for the Court is whether the well-pled facts in the complaint sufficiently state a “plausible” ground for relief. Bell Atl. Corp. v. Twombly, 550 U.S. 544, 570 (2007). Although a complaint need not provide detailed factual allegations, it must offer “more than labels and conclusions” and contain more than a “formulaic recitation of the elements of a

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1 cause of action.” Twombly, 550 U.S. at 555. If the complaint fails to state a cognizable legal  
2 theory or fails to provide sufficient facts to support a claim, dismissal is appropriate. Robertson  
3 v. Dean Witter Reynolds, Inc., 749 F.2d 530, 534 (9th Cir. 1984). Having reviewed the papers  
4 submitted by the parties,<sup>1</sup> the Court finds as follows:

#### 5 BACKGROUND

6 Plaintiff asserts claims based on breach of contract, violations of Washington State’s  
7 wage and hour laws, and violations of the CPA. Plaintiff alleges that defendant hired plaintiff  
8 and putative class members to work as truck drivers, that defendant advertised pay ranges that  
9 exceed the actual wages paid, that defendant agreed to compensate truck drivers at a fixed  
10 mileage rate but did not compensate plaintiff for all hours worked or for overtime. Finally,  
11 plaintiff alleges that defendant made unlawful deductions from class members’ wages, including  
12 the imposition of fees for accessing wages.

#### 13 DISCUSSION

14 The CPA prohibits “[u]nfair methods of competition and unfair or deceptive acts or  
15 practices in the conduct of any trade or commerce.” RCW 19.86.020. A private cause of action  
16 exists under the CPA if (1) the conduct is unfair or deceptive, (2) occurs in trade or commerce,  
17 (3) affects the public interest, and (4) causes injury (5) to plaintiff’s business or property.

18 Hangman Ridge Training Stables, Inc. v. Safeco Title Ins. Co., 105 Wn.2d 778, 780 (1986).

19 Defendant argues that most of the conduct alleged in support of the CPA claim is not  
20 “deceptive” for purposes of the CPA and that the false advertising allegation is not adequately  
21 pled.

22 The CPA does not define “unfair or deceptive.” Whether an act is unfair or deceptive is a  
23 question of law. Leingang v. Pierce County Med. Bureau, Inc., 131 Wn.2d 133, 150 (1997).

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25 <sup>1</sup> Having reviewed the papers submitted by the parties, the Court finds that this matter can be  
26 decided without oral argument.

1 Washington courts have held that a deceptive act must have the capacity to deceive a substantial  
2 portion of the population (Sing v. John L. Scott, Inc., 134 Wn.2d 24, 30 (1997)) and “misleads  
3 or misrepresents something of material importance” (Holiday Resort Cmty. Ass'n v. Echo Lake  
4 Assocs., LLC, 134 Wn. App. 210, 226 (2006)). This element is distinct from the third element  
5 of public interest impact and focuses on the act’s capacity to deceive rather than its actual  
6 impact on the public. May v. Honeywell Int’l, Inc., 331 Fed. Appx. 526, 529 (9th Cir. 2009).  
7 See also Henery v. Robinson, 67 Wn. App. 277, 291 (1992).

8 The Court finds that an act which violates the wage-and-hour laws may, in appropriate  
9 circumstances, also form the basis for a CPA claim. See Kirkpatrick v. Ironwood  
10 Communications, Inc., C05-1428JLR, 2006 WL 2381797 (W.D. Wash. Aug. 16, 2006) (citing  
11 Hangman Ridge for the proposition that “[t]he existence of Washington statutes more  
12 specifically tailored to [defendant’s] alleged misconduct is . . . not an automatic bar to a CPA  
13 claim.”). If an act related to employment and wages has the capacity to deceive a substantial  
14 portion of the public, a violation may exist. As the court found in Kirkpatrick, advertising  
15 employment opportunities that contain false representations regarding wages or benefits and for  
16 which a substantial portion of the public may apply<sup>2</sup> satisfies the first element of a CPA claim.

17 Defendant’s concern that Kirkpatrick will result in an unwarranted expansion of the CPA  
18 to cover all statutory and regulatory violations is misplaced. The wrongful act in Kirkpatrick, as  
19 in this case, was not merely the failure to comply with Washington’s wage laws, but rather the  
20 payment of wages at rates below what defendant represented to plaintiff and the general public.  
21 In other words, the CPA does not impose a requirement that wages be paid in conformity with  
22 Washington law or provide a secondary enforcement mechanism for the wage and hour  
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24 <sup>2</sup> For purposes of this motion, the Court assumes that the portion of the public who could potentially be  
25 employed as truck drivers by defendant is far larger than the number of incredibly wealthy consumers who were  
26 eligible for the tax shelters that were at issue in Swartz v. KPMG, LLC, 401 F. Supp.2d 1146, 1153-54 (W.D.  
Wash. 2004), aff’d in relevant part, 476 F.3d 756 (9th Cir. 2007).

1 regulations. The CPA may, however, be used to sanction an employer for making untrue  
2 representations regarding wages that had the capacity to mislead a substantial portion of the  
3 public. To the extent plaintiff is alleging that defendant utilized false and misleading  
4 advertisements to attract plaintiff in a manner that had the capacity to deceive Washington  
5 State's general labor pool, a viable CPA claim may arise. To the extent plaintiff is alleging that  
6 defendant failed to pay its employees wages, overtime, or mileage as required by the wage laws  
7 and/or the agreement of the parties, however, those acts affect only the individuals employed by  
8 defendant (between 50 and 295 people, according to plaintiff) and are not likely to deceive a  
9 substantial portion of the public. See May v. Honeywell Int'l, Inc., C05-1957RSM, 2007 WL  
10 1461243 (W.D. Wash. May 15, 2007), aff'd in relevant part, 331 Fed. Appx. 531 (9th Cir.  
11 2009).

12 With regards to the potentially viable portion of his CPA claim (*i.e.*, that related to  
13 deceptive advertisements), defendant argues that plaintiff has failed to allege facts giving rise to  
14 a plausible inference of liability. Pursuant to Fed. R. Civ. P. 8(a)(2), a complaint must include  
15 "a short and plain statement of the claim showing that the pleader is entitled to relief." Although  
16 the pleading standard set forth in Rule 8 remains unchanged, the Supreme Court's decisions in  
17 Bell Atlantic Corp. v. Twombly, 550 U.S. 544, 554-55 (2007), and Ashcroft v. Iqbal, 556 U.S.  
18 662, 680-81(2009), require plaintiff to present more facts at the pleading stage in order to  
19 survive a motion to dismiss. Construing Rule 8(a) anew, the Supreme Court imposed on  
20 plaintiffs the burden of pleading enough facts to raise a right to relief above the speculative  
21 level, such that the asserted claim is "plausible." Twombly, 550 U.S. at 555, 570.

22 In order to determine whether the allegations of a complaint "show[] that the pleader is  
23 entitled to relief" under Rule 8(a), the court now applies a two step process. First, the court must  
24 identify and disregard any allegations that are legal conclusions, as opposed to factual  
25 allegations. In the second step of the analysis, the court must determine whether the factual  
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1 allegations that remain give rise to a reasonable inference that the defendant is liable for the  
2 misconduct alleged. Twombly, 550 U.S. at 556; Iqbal, 129 S. Ct. at 1949. Although detailed  
3 factual allegations are not required, the allegations must be “suggestive enough to render [the  
4 claim] plausible.” Twombly, 550 U.S. at 555-56. In order to determine whether a claim rises  
5 above the speculative and attains plausibility, courts must consider not only the pleadings and  
6 documents that are an integral part of the complaint, but also any “obvious alternative  
7 explanation” for defendant’s conduct (Twombly, 550 U.S. at 567) based on the court’s “judicial  
8 experience and common sense” (Iqbal, 129 S. Ct. at 679). How many supporting facts are  
9 necessary to make a claim plausible in light of the other competing explanations must be decided  
10 on a case-by-case basis. Iqbal, 556 U.S. at 680.

11 The only allegations relevant to the elements of the CPA claim are that defendant  
12 “advertised pay ranges above the wages actually paid to Plaintiff and Class members” and that  
13 these advertisements “were capable of deceiving a substantial portion of the public.” Complaint  
14 (Dkt. # 1) at ¶ 61 and ¶ 62.<sup>3</sup> The second allegation is conclusory and merely parrots the case law  
15 regarding “deceptive act.” The first allegation is too vague to raise the claim above the  
16 speculative and into the realm of plausibility. Given the nature of plaintiff’s claims, it is not  
17 unrealistic to expect him to plead facts regarding how he learned that defendant was hiring, the  
18 nature of the communication, what information was conveyed, and why it was misleading or  
19 false. As the allegations currently stand, the Court would have to assume that defendant’s  
20 advertisement for the truck driver position was deceptive in some way, that defendant posted the  
21 job opening in a medium accessible to the general public, and that plaintiff responded to the  
22 advertisement. In the absence of factual allegations regarding the elements of his CPA claim,  
23 plaintiff has failed to raise a plausible inference of liability. The Court declines plaintiff’s  
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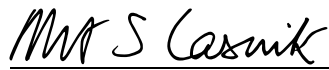
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25 <sup>3</sup> Other allegations cited by plaintiff refer to terms agreed upon with the drivers at hiring, not to  
26 statements made in an attempt to solicit interest in the position and/or to the public at large.

1 invitation to speculate “that Defendant posts its advertisements on the Internet for all  
2 Washington residents to see.” Dkt. # 9 at 15.

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4 For the foregoing reasons, the Court GRANTS defendant’s motion to dismiss the CPA  
5 claim (Dkt. # 6). The Court also GRANTS plaintiff’s request for leave to amend his complaint  
6 (Dkt. # 9) to remedy the pleading deficiencies identified in this order.

7 Dated this 21st day of August, 2012.

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11 Robert S. Lasnik  
12 United States District Judge  
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