

**FILED: December 26, 2013**

IN THE COURT OF APPEALS OF THE STATE OF OREGON

CYNTHIA K. MCNEFF,  
an individual,  
Plaintiff-Appellant,

v.

TERRY W. EMMERT  
and EMMERT INDUSTRIAL CORP.,  
an Oregon corporation,  
Defendants-Respondents.

Multnomah County Circuit Court  
080812489

A148817

Youlee Y. You, Judge.

Argued and submitted on March 13, 2013.

John M. Berman argued the cause and filed the briefs for appellant.

Judy Danelle Snyder argued the cause for respondents. With her on the brief was Robert Snee.

Before Schuman, Presiding Judge, and Wollheim, Judge, and Duncan, Judge.

SCHUMAN, P. J.

Reversed and remanded on fraud claim and hostile work environment claim; otherwise affirmed.

1 SCHUMAN, P. J.

2 Plaintiff Cynthia McNeff was hired by defendant Terry Emmert to work as  
3 in-house legal counsel for his company, Emmert Industrial Corp. (EIC), which is also a  
4 defendant in this case. Less than a year into the job, plaintiff was fired. She  
5 subsequently brought breach of contract, tort, and employment discrimination claims  
6 against defendants. In response, defendants counterclaimed for fraud, breach of contract,  
7 and malpractice.

8 After the parties presented their cases, the trial court directed a verdict  
9 against plaintiff on her breach of contract and fraud claims and sent the remainder of her  
10 claims to the jury. On one of plaintiff's claims (defamation), the jury found in her favor  
11 and awarded damages of \$1,000 against each defendant. On several other claims  
12 (intentional infliction of emotional distress, assault and battery, and wrongful discharge),  
13 the jury returned a defense verdict. And on her final claim (workplace discrimination  
14 based on a hostile work environment), the jury returned something of a hybrid verdict:  
15 The jury found that defendants had discriminated against plaintiff "on account of gender  
16 by creating a hostile work environment" and should be punished by an award of punitive  
17 damages; yet the jury answered "\$0.00" when asked to award noneconomic damages on  
18 that claim. The trial court declined to resubmit the verdict form to the jury, instead  
19 treating the jury's answer of "\$0.00" in damages as a verdict for the defense.

20 As for the counterclaims by defendants, the jury found that plaintiff had  
21 been negligent in handling a number of matters in her role as legal counsel but that her



1 underlying that claim in the light most favorable to plaintiff. *See Mauri v. Smith*, 324 Or  
2 476, 479, 929 P2d 307 (1996) (describing the standard for review of a directed verdict).

3           In December 2006, plaintiff attended a holiday party put on by a group of  
4 lawyers. At the time, plaintiff was licensed to practice law but was not making her living  
5 as a lawyer. Rather, she was managing a small demolition company that she had opened  
6 and run since 2000. At the holiday party, plaintiff struck up a conversation with another  
7 attorney, Ken Bauman, who was retiring from the United States Attorney's Office. She  
8 and Bauman talked about his career and also about her experience running a demolition  
9 company.

10           Bauman, it turned out, was a longtime friend of Terry Emmert. In early  
11 2007, after his retirement, Bauman began working in an advisory capacity for Emmert  
12 and EIC, his industrial moving company that transports houses, equipment, and other  
13 large items. After observing EIC's operations, Bauman decided that EIC would benefit  
14 from hiring another lawyer, and he suggested to Emmert that plaintiff, with whom  
15 Bauman had stayed in contact, might be a good fit because of her dual background in the  
16 law and industry. (In addition to running a demolition company, plaintiff had worked as  
17 an environmental health technician and an industrial hygienist technician.) Bauman  
18 arranged a meeting, and the three of them had lunch together.

19           The lunch meeting resembled a job interview. Emmert asked plaintiff  
20 about her experience and her thoughts about legal work. Mostly, though, Emmert voiced  
21 complaints about his present attorneys (Bauman excluded) and his dissatisfaction with

1 their performance. After the lunch, Emmert wanted to show plaintiff some of his  
2 business operations, and he took her to some of his facilities.

3           Following the lunch meeting, Emmert and plaintiff continued a dialogue  
4 about the possibility of her working for Emmert. One evening, Emmert called plaintiff  
5 and "suggested that [she] come over and chat with him about this job that he was offering  
6 [her]." During that meeting at Emmert's home, they had "some more in-depth  
7 conversations about what [Emmert] needed and what he wanted and his--a lot about his  
8 dissatisfaction with things that were going on with his business."

9           As they continued to discuss a job offer, plaintiff "told [Emmert] that in  
10 order to work for him, [she] would have to close [her] demolition company." At that  
11 particular time, plaintiff was also starting another company to install solar panels on  
12 commercial buildings, and she had started the licensing process for that type of work.  
13 She explained her plans to do solar work to Emmert and told him, "[I]f I was going to go  
14 to work for him and--and let these things go, I wasn't going to do this without any type of  
15 guarantee of employment." Emmert replied that he understood that.

16           During that same discussion about guaranteed employment, plaintiff and  
17 Emmert discussed her desire for a written contract. She told Emmert that, if she were  
18 "going to give up these companies to go work for you, I would need something--  
19 something in writing that stated that I would have an employment contract for term  
20 because of the risk involved of closing my companies." Emmert told plaintiff to send the  
21 contract to him through Bauman, so that Emmert's present in-house counsel, Michele

1 Matesi, would not see it.<sup>2</sup>

2           Plaintiff sent a proposed contract to Bauman and then called him to discuss  
3 it. Bauman recommended that plaintiff delete the terms of the contract regarding a  
4 holiday schedule and benefits package, and to instead provide that those terms of  
5 employment will be "per company manual." Plaintiff made those changes and then sent  
6 the contract back to Bauman, for him to forward it on to Emmert. The proposed contract,  
7 entitled "Employment Agreement," stated that plaintiff was to be employed for a period  
8 of 36 months<sup>3</sup> and that her compensation would start at \$8,850 per month and then  
9 increase each of the next two years of the contract.

10           At some point before she started work, plaintiff and Emmert had a phone  
11 conversation about the terms of the proposed contract. Emmert questioned why plaintiff  
12 would be receiving a significant raise each year, and plaintiff explained that she would  
13 become more valuable as she learned the company and became more efficient and useful.  
14 Emmert was satisfied with that answer, saying, "Well, that sounds reasonable." He did  
15 not question any of the other provisions in the proposed contract. He told plaintiff that  
16 "everything else looks good," which plaintiff understood to mean that he agreed with all  
17 the terms.

---

<sup>2</sup> Matesi was a member of the Washington State Bar but was not licensed in Oregon. Her official position was "legal administrator" for defendants.

<sup>3</sup> Although the document at one point states that "[t]he term of this contract will be for 36 months," it later provides that "[t]he term of employment shall begin 25 June 2007 and extend to 26 July 2010"--a period of 37 months.

1                   During their final conversation before she started her employment with  
2 EIC, plaintiff and Emmert again discussed the written contract and the logistics of getting  
3 it signed. Emmert told her to bring the contract with her when she came to work, and  
4 plaintiff did so. On June 23--two days before plaintiff started work--Emmert received a  
5 message from Matesi advising him not to "sign any sort of Contract WHATSOEVER  
6 with this new attorney, promising her ANYTHING. She is a regular full-time employee.  
7 Tell her you don't do 'employment contracts' or whatever. Just PLEASE PLEASE don't  
8 sign anything." (Uppercase in original.) When plaintiff arrived for her first day of work  
9 on June 25, 2007, she went into Emmert's office and handed him the contract. Emmert  
10 told her, "I'll get to it later. I'm a little busy right now."

11                   Neither Emmert nor plaintiff ever signed that or any contract to employ  
12 plaintiff as in-house counsel.<sup>4</sup> Emmert testified at trial that he never agreed to a three-  
13 year contract and never would have entered into a written employment agreement. When  
14 asked whether he ever intended to honor a three-year term, Emmert testified:

15                   "I never had a meeting of the minds on any of the terms in there. I  
16 wouldn't sign a contract with anybody, number one. I wouldn't sign that I  
17 was going to pay somebody two years worth of wages if they didn't prove  
18 to be successful or couldn't do the job after two months."

19                   Despite the lack of a signed agreement, plaintiff started her employment  
20 with EIC at the same monthly pay set forth in the agreement, and she wound down her  
21 solar energy and demolition work. After starting her employment, she signed an

---

<sup>4</sup> Plaintiff testified that she expected to sign the agreement contemporaneously with Emmert, but that the signing never occurred.

1 acknowledgement stating that she agreed to be bound by the terms of EIC's employee  
2 handbook. She also signed an application for employment that stated, "I also understand  
3 and agree that no representative of the company has any authority to enter into any  
4 agreement for employment for [any] period of time or to make any agreement contrary to  
5 the for[e]going unless it is in writing and signed by an authorized company  
6 representative."

7           The relationship between plaintiff and Emmert deteriorated quickly.  
8 Within a few months, Emmert was complaining about the quality of plaintiff's work and  
9 the number of hours that she was working. On March 14, 2008, plaintiff, in response to  
10 some of those complaints, sent an e-mail stating, among other things, that "[m]y  
11 employment agreement was my hours were from 7am to ~4 and that has been the  
12 standard for the last 8 months. I have not and did not and do not agree to change these  
13 hours. A deal is a deal." Four days later, Emmert sent a memorandum to plaintiff that  
14 stated, in part:

15           "Prior to or just after you started working for Emmert Industrial  
16 Corporation you submitted a proposed employment contract to me for my  
17 review. Thereafter you and I have never discussed what would be a  
18 mutually agreeable terms of an employment contract. We never agreed on  
19 the terms of an employment contract and we never executed the proposed  
20 employment contract you submitted to me. After your email dated March  
21 14, 2008 I again reviewed your employment contract proposal. Your  
22 proposal contains many provisions that were and are unacceptable to me.  
23 Your proposal contains terms which I have never agreed to in any other  
24 contract. As an example; your proposed employment contract has  
25 guaranteed pay increases in your compensation of 06.27% in your second  
26 year and 14.99% in your third year. I did however, note with interest that  
27 even your proposed employment contract did not set out your hours of  
28 work. You did agree to be bound by the company policies and procedures



1 (evidenced by your signature on the form acknowledging your receipt of  
2 and agreement to be bound by) outlined in the employee handbook. Under  
3 the employee handbook you are an exempt employee and as such I expect  
4 you to be here on the hours that I specify that you are needed. Like the  
5 company managers and other lawyers your work week will of necessity  
6 require more than 40 hours and you will be sometimes required that you  
7 work nights and weekends to get your job done."

8 Less than two weeks later, on March 31, 2008, plaintiff was terminated from her position.

9 B. *Analysis*

10 In her fraud claim,<sup>5</sup> plaintiff alleged that, "[i]n order to induce [her] to come  
11 to work for [defendants], and to give up her other business interests, [defendants]  
12 represented to [her] that they agreed to the terms of the contract she prepared and  
13 presented to them, and intended to perform in accordance with it." She further alleged  
14 that the representation was false and that defendants "did not intend to sign the agreement  
15 or to perform in accordance with said contract and made said false representation either  
16 intentionally or recklessly." Defendants eventually moved for a directed verdict on that  
17 claim, arguing that (1) plaintiff's reliance on any oral promise of an employment contract  
18 was unreasonable as a matter of law and (2) plaintiff had not alleged a "special  
19 relationship" between herself and defendants that would give rise to tort liability. The  
20 trial court granted the motion, stating, "On the second claim of fraud, I am convinced by  
21 defendants' arguments that this claim should be dismissed in its entirety."

---

<sup>5</sup> Plaintiff alleged separate "counts" of breach of contract (Count 1) and fraud (Count 2) under her first claim for relief. Although defendants argue that the counts are inextricably linked, they allege distinct and alternative theories of recovery. The trial court treated them as separate claims for purposes of its ruling on the directed verdict, and we do the same.

1           On appeal, plaintiff argues that the evidence at trial was legally sufficient to  
2 establish the elements of fraud and that neither of the grounds raised by defendants--  
3 unreasonable reliance or the lack of a "special relationship"--was sufficient to defeat the  
4 claim as a matter of law. In response, defendants reprise the arguments they made below  
5 and add another--that plaintiff failed to prove that defendants had any fraudulent intent.

6           We begin by addressing defendants' arguments regarding plaintiff's  
7 purported failure to prove two of the elements of fraud. To establish a common-law  
8 fraud claim, a plaintiff must prove that

9           "the defendant made a material misrepresentation that was false; the  
10 defendant did so knowing that the representation was false; the defendant  
11 intended the plaintiff to rely on the misrepresentation; the plaintiff  
12 justifiably relied on the misrepresentation; and the plaintiff was damaged as  
13 a result of that reliance."

14 *Strawn v. Farmers Ins. Co.*, 350 Or 336, 352, 258 P3d 1199, *adh'd to on recons*, 350 Or  
15 521, 256 P3d 100 (2011).

16           According to defendants, this is simply a case in which there was never a  
17 meeting of the minds regarding the terms of an employment contract, and the mere fact of  
18 nonperformance of a contract--one that never existed, for that matter--is not sufficient to  
19 prove that Emmert had any wrongful intent. *Cf. Holland v. Lentz*, 239 Or 332, 348, 397  
20 P2d 787 (1964) ("A fraudulent intent not to perform a promise may not be inferred as  
21 existing at the time the promise is made from the mere fact of nonperformance. Other  
22 circumstances of a substantial character must be shown in addition to nonperformance  
23 before such inference of wrongful intent may be drawn." (Internal citations and

1 quotation marks omitted.)). However, plaintiff's fraud claim does not depend on a  
2 "meeting of the minds"--in fact, it is predicated on the theory that Emmert had in mind  
3 something very different from what he communicated to plaintiff, and from what she  
4 understood. And, viewed in the light most favorable to plaintiff, there is evidence in the  
5 record to support that theory. Plaintiff testified that, before she started her employment at  
6 EIC, Emmert indicated that he understood her need for a three-year contract, stated that  
7 the proposed three-year contract was acceptable, and told her to bring the contract with  
8 her to work for him to sign. And yet, there is evidence--Emmert's own testimony--that he  
9 would never have intended to enter into an employment contract with a new employee,  
10 particularly a multiyear deal, as well as an e-mail from EIC's then-counsel warning  
11 Emmert not to put anything in writing. That evidence, coupled with Emmert's conduct  
12 when plaintiff arrived--putting off signing the contract, then later denying that any  
13 agreement had been reached--would permit a reasonable juror to find that Emmert  
14 promised to enter into a three-year employment contract to induce plaintiff to accept an  
15 offer as in-house counsel, but that he never had any intention of performing that promise.

16           Alternatively, defendants contend that, even if there were a  
17 misrepresentation regarding future employment terms, plaintiff cannot prove that she  
18 justifiably relied on that promise. They submit that plaintiff was a licensed attorney and  
19 sophisticated businessperson; thus, her reliance on Emmert's promises "is not a  
20 reasonable reliance when all of the essential terms of the proposed contract have not been  
21 discussed and agreed upon." Moreover, they argue that, because plaintiff's proposed

1 contract provided that the written agreement would supersede oral or written agreements,  
2 she "cannot claim that she reasonably relied on any alleged prior agreement between the  
3 parties." Neither of those arguments is persuasive. As for the former, viewing the  
4 evidence in the light most favorable to plaintiff, the essential terms were discussed and  
5 agreed upon--or, at least Emmert *told* plaintiff that he had agreed to the terms. As for the  
6 latter, we cannot imagine what principle of law would permit a party to fraudulently  
7 promise to execute a contract that includes an integration clause, and then rely on a  
8 provision of that unexecuted agreement to defeat the fraud claim.<sup>6</sup> The reasonableness of  
9 plaintiff's reliance on Emmert's promise to execute the proposed employment agreement  
10 was a question for the jury. *See Cocchiara v. Lithia Motors, Inc.*, 353 Or 282, 298, 297  
11 P3d 1277 (2013) (describing the subjective and objective components of reliance and  
12 further explaining that "the type of interest protected by the law of deceit is the interest in  
13 formulating business judgments without being misled by others--in short, in not being  
14 cheated" (citation omitted)).

15 We turn, lastly, to defendants' contention that plaintiff's fraud claim is  
16 barred by the absence of a "special relationship" between defendants and plaintiff.  
17 Defendants argue:

---

<sup>6</sup> Defendants also appear to argue that plaintiff, having signed, during the course of her employment, documents in which she both agreed to be bound by EIC's employment manual and acknowledged that any employment agreements must be in writing, can no longer claim reliance on Emmert's pre-employment representations. Suffice it to say that plaintiff's later, post-employment conduct is not conclusive as to whether she was fraudulently induced to leave her previous companies and join Emmert and EIC.

1            "To obtain relief in tort for fraud associated with a contract, a duty  
2            'must exist *independent of the contract and without reference to the specific*  
3            *terms of the contract* \* \* \* [T]hat duty in tort does not arise from the terms  
4            of contract, but from the nature of the parties' relationship.' *Conway v.*  
5            *Pacific University*, 324 Or 231, 237-38, 924 P2d 818 (1996), citing  
6            *Georgetown Realty v. The Home Ins. Co.*, 313 Or 97, 106, 831 P2d 7  
7            (1992) (Emphasis in original)."

8            Plaintiff responds that the "special relationship" rule expressed in cases like *Conway* and  
9            *Georgetown Realty* applies only to negligence claims, not to intentional torts like fraud.

10           Plaintiff is correct. As we explained in *Murphy v. Allstate Ins. Co.*, 251 Or  
11           App 316, 284 P3d 524 (2012), it is not by coincidence that *Conway* and other "special  
12           relationship" cases involve negligence rather than intentional torts:

13           "The court's focus on negligence claims is deliberate because the difficulty  
14           that the court addressed in reconciling tort and contract remedies concerns  
15           the source--contract or otherwise--that provides the applicable standard of  
16           care. Typically, if the contracting parties are in a special relationship, then  
17           the relationship serves as the source. *Abraham v. T. Henry Construction,*  
18           *Inc.*, 350 Or 29, 39-40, 249 P3d 534 (2011). However, although the source  
19           of the standard of care is a crucial consideration for negligence claims, it is  
20           not an issue for intentional tort claims, including fraud.

21           "Therefore, and in the absence of case law extending the principle  
22           stated in *Georgetown Realty* to intentional torts, we conclude that the court  
23           erred in granting summary judgment to defendant on the ground that  
24           plaintiff needed to adduce evidence to establish a standard of care  
25           independent of the terms of the insurance contract."

26           251 Or App at 328 (footnote omitted).<sup>7</sup>

---

<sup>7</sup>           In arguing that a "special relationship" is required even for intentional torts, defendants rely on the following language from *Georgetown Realty*, 313 Or at 106: "If the plaintiff's claim is based solely on a breach of a provision in the contract, which itself spells out the party's obligation, then the remedy normally will be only in contract, with contract measures of damages and contract statutes of limitation. That is so whether the breach of contract was negligent, *intentional*, or otherwise." (Emphasis added.) In a footnote in *Murphy*, we explained that such reliance is misplaced:



1 environment; the defendants' offensive conduct occurred because plaintiff  
2 was female[;] *and the defendants' actions caused the plaintiff damages.*"

3 (Emphasis added.) With regard to punitive damages, the jury was instructed, in part, "If  
4 plaintiff prevails on one or more of her claims for intentional infliction of emotional  
5 distress, assault and battery or employment discrimination, then you must consider  
6 whether or not to award punitive damages."

7 The verdict form, in turn, posed the following questions:

8 **"V. EMPLOYMENT DISCRIMINATION--DISPARATE**  
9 **TREATMENT/HOSTILE WORK ENVIRONMENT**

10 "12. Did the Defendants discriminate against the Plaintiff on  
11 account of gender by creating a hostile work environment?"

12 "ANSWER: Defendant Terry W. Emmert \_\_\_\_\_ (Yes or No)  
13 Defendant Emmert Industrial \_\_\_\_\_ (Yes or No)

14  
15 "If your answer is 'yes' to this question as to either Defendant, you  
16 must answer question 13 regarding non-economic damages.

17 "13. What are Plaintiff's non-economic damages, if any, for  
18 employment discrimination-wrongful discharge and/or employment  
19 discrimination-disparate treatment/hostile work environment?"

20 "ANSWER: Defendant Terry W. Emmert \_\_\_\_\_  
21 Defendant Emmert Industrial \_\_\_\_\_  
22 The total may not exceed \$250,000.

23 "14. Should Defendants also pay punitive damages for  
24 employment discrimination - disparate treatment/hostile work  
25 environment?"

26 "ANSWER: Defendant Terry W. Emmert \_\_\_\_\_(Yes or No)  
27 Defendant Emmert Industrial \_\_\_\_\_(Yes or No)."

28 When the jury returned its verdict, it had answered "Yes" to Question 12,  
29 finding that both defendants had created a hostile work environment. On Question 13,

1 the jury initially wrote "\$1250" beside each defendant, then crossed out those numbers  
2 and wrote "\$0.00" as the award of noneconomic damages. Although the jury did not  
3 award any noneconomic damages, it proceeded to answer "Yes" as to both defendants on  
4 Question 14, finding that they should be assessed punitive damages.

5 After the verdict was returned, defendants moved to dismiss the hostile  
6 work environment claim. They argued that, because the jury awarded no noneconomic  
7 damages, the hostile work environment claim should be dismissed and no further  
8 proceedings should be held to determine an amount of punitive damages. Plaintiff, for  
9 her part, objected to what she described as an inconsistency in the verdict. She argued:

10 "Your honor, [the jury] also said, yes, that we established the claim  
11 that there was--they discriminated on her on behalf--on account of hostile  
12 work environment. \* \* \* [I]f they said yes to the three elements [listed in  
13 the jury instruction] and no as to the amount, it's an inconsistent verdict at  
14 best.

15 "Your honor, you need to so instruct them and ask them to confirm  
16 which it is they wish."

17 The trial court ruled that the verdict was not internally inconsistent and  
18 should be treated as a defense verdict. The court explained:

19 "I don't think that it's inconsistent and I think that it's clear and what  
20 they didn't understand is the legal issue with respect to whether or not you  
21 prevail on a claim for--I mean, they have--I mean, if we had bifurcated this  
22 completely and not put in the question of punitive damages, their answer  
23 would have been zero on damages. In which case, you [plaintiff] would not  
24 have prevailed on that claim.

25 "The fact that we know what their answer is on Question 14 is  
26 irrelevant. We don't even get to 14 unless you prevail on the issue of  
27 employment discrimination. So it's pretty clear to me."

28 The trial court, consistently with that reasoning, entered judgment dismissing plaintiff's



1 hostile work environment claim.

2           On appeal, plaintiff argues that the trial court erred by entering judgment on  
3 an internally inconsistent verdict rather than resubmitting the claim to the jury. *See*  
4 ORCP 59 G(4) ("If the verdict is informal or insufficient, it may be corrected by the jury  
5 under the advice of the court, or the jury may be required to deliberate further."). We  
6 agree. The jury's verdict was internally inconsistent with regard to whether plaintiff  
7 suffered damages. On the one hand, the jury was instructed that, for plaintiff to prevail  
8 on her hostile work environment claim, it must find three elements, the last of which was  
9 that "the defendants' actions caused the plaintiff damages." It was further instructed to  
10 consider punitive damages if plaintiff were to prevail on her claim. By answering "Yes"  
11 to Questions 12 and 14, the jury indicated that plaintiff had in fact prevailed on the  
12 hostile work environment claim--*i.e.*, proved all the elements of the claim, including that  
13 defendants caused plaintiff damages. On the other hand, by answering "\$0.00" to  
14 Question 13, the jury indicated that plaintiff had not suffered any damages, in which case  
15 the jury should not have considered the issue of punitive damages at all. *Building*  
16 *Structures, Inc. v. Young*, 328 Or 100, 113, 968 P2d 1287 (1998) (noting the general rule  
17 that a jury cannot award punitive damages on a fraud claim in the absence of an award of  
18 actual damages).<sup>8</sup> Given the internal inconsistency in the verdict, the court erred by  
19 entering judgment in favor of defendants; the proper course, under the circumstances,

---

<sup>8</sup> In *Building Structures*, the defendant waived any objection to the inconsistency by not asking, as plaintiff did in this case, that the matter be sent back to the jury for clarification. *Id.* at 113-14.

1 was to resubmit the claim to the jury for clarification. Thus, we reverse and remand the  
2 judgment with respect to the hostile work environment claim.

3                   Reversed and remanded on fraud claim and hostile work environment  
4 claim; otherwise affirmed.