

07-3658-cv  
South Cherry Street,  
LLC v. Hennessie  
Group LLC

1 UNITED STATES COURT OF APPEALS

2 FOR THE SECOND CIRCUIT

3 - - - - -

4 August Term, 2008

5 (Argued: January 16, 2009 Decided: July 14, 2009)

6 Docket No. 07-3658-cv

7 \_\_\_\_\_  
8 SOUTH CHERRY STREET, LLC,  
9 Plaintiff-Appellant,

10 - v. -

11 HENNESSEE GROUP LLC, ELIZABETH LEE HENNESSEE,  
12 CHARLES A. GRADANTE,  
13 Defendants-Appellees.  
14 \_\_\_\_\_

15 Before: JACOBS, Chief Judge, KEARSE and HALL, Circuit Judges.

16 Appeal from so much of a judgment of the United States  
17 District Court for the Southern District of New York, Colleen  
18 McMahon, Judge, as dismissed, pursuant to Fed. R. Civ. P.  
19 12(b)(6), contract and securities fraud claims against investment  
20 advisors for failure to disclose that hedge fund recommended by  
21 defendants was part of a Ponzi scheme. See In re Bayou Hedge Fund  
22 Litigation, 534 F.Supp.2d 405 (2007).

23 Affirmed.

24 TED PORETZ, New York, New York (Theo J. Robins,  
25 Derek Care, Bingham McCutchen, New York,  
26 New York, on the brief), for Plaintiff-  
27 Appellant.

28 BENNETT FALK, Miramar, Florida (Matthew Wolper,  
29 Bressler, Amery & Ross, Miramar, Florida,  
30 on the brief), for Defendants-Appellees.

1 KEARSE, Circuit Judge:

2 Plaintiff South Cherry Street, LLC ("South Cherry"),  
3 appeals from so much of a judgment of the United States District  
4 Court for the Southern District of New York, Colleen McMahon,  
5 Judge, as dismissed its claims against defendants Hennessee Group  
6 LLC ("Hennessee Group"), et al., for breach of contract and for  
7 violation of § 10(b) of the Securities Exchange Act of 1934 ("1934  
8 Act"), 15 U.S.C. § 78j(b), and Rule 10b-5 promulgated thereunder  
9 by the Securities and Exchange Commission ("SEC"), in connection  
10 with Hennessee Group's failure to learn and disclose that a hedge  
11 fund in which South Cherry invested, on Hennessee Group's  
12 recommendation, was part of a Ponzi scheme. The district court  
13 dismissed South Cherry's breach-of-contract claim pursuant to Fed.  
14 R. Civ. P. 12(b)(6) on the ground that it is barred by the New  
15 York Statute of Frauds, see N.Y. Gen. Oblig. Law § 5-701(a)(1)  
16 (McKinney 2001); the court dismissed the securities fraud claim on  
17 the ground that the Amended Complaint (or "Complaint") failed to  
18 plead scienter in the manner required by the Private Securities  
19 Litigation Reform Act of 1995 ("PSLRA"), 15 U.S.C. § 78u-4. South  
20 Cherry challenges these rulings on appeal. For the reasons that  
21 follow, we affirm.

22

## I. BACKGROUND

23

24

The present action concerns an investment made by South  
Cherry in Bayou Accredited Fund, L.L.C. ("Bayou Accredited"), on

1 the recommendation of Hennessee Group. The following description  
2 is based on the nonconclusory factual allegations in South  
3 Cherry's Complaint, which we accept as true for purposes of  
4 reviewing the dismissal pursuant to Fed. R. Civ. P. 12(b)(6),  
5 along with the Hennessee Hedge Fund Advisory Group Investor  
6 Presentation ("Hennessee Investor Presentation" or "Presentation")  
7 containing the representations described in the Complaint (see  
8 Declaration of Fred Groothuis dated April 25, 2007, Exhibit A).

9 A. Hennessee Group's Pre-Investment Presentation to South Cherry

10 Hennessee Group (or "HG") is an advisor with respect to  
11 investments in hedge funds, i.e., private pools of capital  
12 collected from qualified investors. Defendants Elizabeth Lee  
13 Hennessee and Charles A. Gradante are HG's managing principals.  
14 HG describes itself as the "Industry Leader: the most recognized  
15 hedge fund consulting firm in the industry," whose principals have  
16 testified before Congress on hedge fund issues. In 2001, South  
17 Cherry was inexperienced in investing in hedge funds. (See  
18 Complaint ¶ 22.) At the request of one of South Cherry's  
19 creditors, HG made a presentation to South Cherry and its  
20 principal, Fred Groothuis, as to the HG process for evaluating  
21 hedge funds.

22 The Hennessee Investor Presentation that was sent to South  
23 Cherry stated that "[h]edge funds provide superior returns  
24 relative to risk"; it emphasized HG's unique experience and  
25 expertise in evaluating hedge funds, stating that HG had "150

1 direct relationships with hedge funds," had "[p]ersonal and  
2 professional relationships with all key managers in the industry,"  
3 and "review[ed] 550 [hedge funds] per month"; and it extolled,  
4 inter alia, what HG called its "proprietary data base and  
5 analytics," its five-phase "unique due diligence process," and its  
6 "[c]redibility" with "investors and industry professionals."  
7 According to the Presentation, HG considered only "Hedge Funds  
8 With 3 Years Audited Track Record"; its due diligence process with  
9 respect to such funds included the following five levels of  
10 scrutiny prior to its recommendation of such a fund for  
11 investment: (1) collection of information about the fund's  
12 manager; (2) assessment of the fund's "Experience," "Credibility,"  
13 and "Transparency"; (3) interviews of hedge fund "[p]ersonnel from  
14 the top down" at the fund's offices to give HG a sense of "overall  
15 professionalism, attitude and depth of organization"; (4) study of  
16 the fund's "[i]ndividual positions," with an emphasis on its long,  
17 short, cash, and derivative positions, as well as any "[o]ff  
18 balance sheet transactions"; and (5) review of "audited financial  
19 statements," checks of the fund's key personnel's references,  
20 confirmation of the fund's prime banking relationship, and  
21 measures to "Verify Auditor." The Presentation also stated that  
22 after a decision to invest in a given hedge fund, "[m]onitoring  
23 the investment, once it is made, is equally important," and that  
24 Hennessee Group provided "[o]ngoing and continuous quantitative  
25 and qualitative analysis" and conducted "On-Going Due Diligence."

1           After receiving the Presentation from Hennessee Group,  
2 South Cherry and HG entered into an oral arrangement whereby

3           Hennessee Group contracted with South Cherry that it  
4 would recommend to South Cherry suitable hedge fund  
5 investments which had passed every stage of Hennessee  
6 Group's detailed and rigorous five step due diligence  
7 process. In addition, Hennessee Group promised South  
8 Cherry that it would continue to perform on-going due  
9 diligence on investments South Cherry would make in  
10 reliance on Hennessee Group recommendations. In  
11 exchange, South Cherry agreed to pay Hennessee Group  
12 an annual commission of 1% of each hedge fund  
13 investment South Cherry made as a result of a  
14 Hennessee Group recommendation.

15 (Complaint ¶ 45.)

16 B. South Cherry's Investment in Bayou Accredited

17           One of the hedge funds recommended to South Cherry by  
18 Hennessee Group was Bayou Accredited, whose principals included  
19 Samuel Israel III and Daniel Marino (see Complaint ¶ 9).  
20 Hennessee Group presented to South Cherry a "'Biography'" of  
21 Israel representing that from 1992 to 1996, Israel had been "'head  
22 trader for Omega Advisors,' . . . . one of the hedge fund  
23 industry's largest and most successful funds," and had "'manag[ed]  
24 assets exceeding \$4 billion for Leon Cooperman,'" who was "widely  
25 described as a 'legendary' trader." (Id. ¶ 29.) Hennessee Group  
26 represented that "at Omega, Israel was responsible for all equity  
27 and financial futures execution, and shared responsibility for  
28 hedging the portfolio using futures and options." (Id. (internal  
29 quotation marks omitted).)

30           In 1996, Israel and Marino formed Bayou Fund, LLC ("Bayou  
31 Fund"); in or about January 2003, Israel and Marino replaced Bayou

1 Fund with several Bayou Family Funds, including Bayou Accredited.

2 (See id. ¶ 23.)

3 In recommending an investment in Bayou [Accredited]  
4 to South Cherry, Hennessee Group represented in  
5 writing to Groothuis and South Cherry, among other  
6 things, that the predecessor[,] Bayou Fund[,] . . .  
7 had a greater than 19% annualized return since  
8 inception, that it was profitable in 78% of the  
9 months since its inception, and that it had  
10 accomplished all of this at relatively low risk  
11 relative to the broader marketplace.

12 (Id. ¶ 26.) Further,

13 [a]s part of its investment recommendation to  
14 Groothuis and South Cherry, Hennessee Group also  
15 provided South Cherry with six years of written  
16 monthly performance figures for Bayou Fund. Net of  
17 all fees, Hennessee Group represented to South Cherry  
18 that Bayou Fund's annual performance between 1997 and  
19 2002 ranged from a 7.05% gain in 2001 to a 21.04%  
20 gain in 1999 to a high water gain of 32.52% in 1997.

21 (Id. ¶ 28.)

22 In reliance on Hennessee Group's representations and  
23 recommendations, "and in specific reliance on [South Cherry's]  
24 understanding that Bayou [Accredited] had passed all stages of  
25 Hennessee Group's due diligence process," South Cherry invested in  
26 Bayou Accredited. (Complaint ¶ 32.) The Complaint states that  
27 South Cherry invested a total of "\$2.9 million" [sic - \$2.0  
28 million?] in Bayou Accredited from "March 3, 2003 through June 1,  
29 2003," that it "withdrew \$1.75 million" in the spring of 2004, and  
30 that it "invested another \$900,000" "on or about October 5, 2004  
31 . . . for a total net investment of \$1.15 million." (Id.) From  
32 the spring of 2003 until the spring of 2005, Hennessee Group sent  
33 South Cherry monthly reports as to the status of its investment in  
34 Bayou Accredited, the last of which "reported to South Cherry that

1 its \$1.15 million had appreciated to approximately \$1.5 million."  
2 (Id. ¶ 33.)

3           The Complaint alleged that in fact, however, as revealed  
4 in a September 2005 SEC report and an SEC action against the Bayou  
5 funds' principals, Bayou Accredited was part of a Ponzi scheme.  
6 (See, e.g., Complaint ¶¶ 33-35.) According to the SEC, Israel and  
7 Marino had begun to divert moneys from all members of the Bayou  
8 Family Funds in 2003, and they had essentially stopped trading in  
9 those accounts and transferred all of those funds' assets to other  
10 accounts in April 2004. (See Complaint ¶¶ 34, 35; see also id.  
11 ¶ 31 (quoting the SEC as asserting that "shortly after its  
12 inception in 1996, [Bayou] began to sustain large losses from  
13 trading and ... Israel and Marino, and ... a former Bayou  
14 principal, began lying to investors regarding the Fund's  
15 performance and the value of investors' accounts. Defendants  
16 Israel and Marino also began to misappropriate and dissipate  
17 millions of dollars of investor monies from the Fund and,  
18 beginning in 2003, the four successor Funds." (internal quotation  
19 marks omitted) (alterations in Complaint)).) All of the Bayou  
20 Family Fund principals were eventually convicted, upon their pleas  
21 of guilty, of securities fraud. (See id. ¶ 37.)

22           In July 2005, Israel had written to Bayou Family Fund  
23 investors to say that the funds would be liquidated and that each  
24 investor would receive distributions in August; no distributions  
25 were ever made. South Cherry lost its entire remaining \$1.15  
26 million investment in Bayou Accredited. (See Complaint ¶ 36.)

1           The SEC reported that "Bayou Fund in fact lost millions of  
2 dollars in every single year it traded." (Complaint ¶ 28.) Thus,  
3 "[t]he figures Hennessee Group provided to South Cherry were all  
4 false, showing profits where there were instead large losses."  
5 (Id.) In fact, the Complaint alleged, all of the above  
6 representations by Hennessee Group as to Israel's background and  
7 the performance of Bayou Fund were false. (See, e.g., id. ¶¶ 23,  
8 26, 28-30.) "Israel was never 'head trader' for Omega Advisors,  
9 and never held any position remotely comparable"; rather, the  
10 "'legendary'" Leon Cooperman "has since described Israel as a  
11 mere 'order taker.'" (Id. ¶¶ 29, 30.) And Bayou Fund, having  
12 "consistently lost money trading in securities and options, . . .  
13 created trading profits out of whole cloth in order to mask that  
14 fact." (Id. ¶ 26). Further, "[i]n order to hide th[e] fact" of  
15 those losses, Israel and Marino in or around 1998 fired Bayou  
16 Fund's independent auditor, Hertz Herson & Co. ("HHCO"), and  
17 replaced it with a firm called Richmond, Fairfield & Associates  
18 ("Richmond Fairfield") (id. ¶ 23), a firm that the Complaint  
19 alleged "was not a genuine auditor" (id. ¶ 27), "was not  
20 independent" because its principal was Marino (id.), and "never  
21 did any auditing" (id.). Despite the fact that HHCO had "stopped  
22 auditing Bayou Fund in 1998, and never audited any of the Bayou  
23 Family Funds once they were established in 2003, Hennessee Group  
24 represented to South Cherry that Bayou [Accredited], and the Bayou  
25 Family Funds, were audited by HHCO." (Id. ¶ 23.)



1           The Complaint alleged that Hennessee Group could not have  
2 performed any real due diligence in 2003, for if it had, it would  
3 have discovered, inter alia, that Israel, prior to forming Bayou  
4 Fund, had been a mere clerk, that HHCO had not been the auditor  
5 for any of the Bayou-related funds since 1998, and that the new  
6 auditor was not independent because it was owned by Marino, a  
7 Bayou Fund principal.   (See, e.g., Complaint ¶¶ 24, 28, 30.)  
8 Thus, "Hennessee Group had no reasonable basis to credit" the  
9 Bayou Fund financial figures "and was accordingly--at best--  
10 grossly negligent or reckless in passing them on to investors like  
11 South Cherry."   (Complaint ¶ 28.)

12   C.   The Decision of the District Court

13           Following the disclosures as to the Ponzi-scheme nature of  
14 the Bayou funds, South Cherry commenced the present action,  
15 asserting, to the extent pertinent to this appeal, a breach-of-  
16 contract claim against Hennessee Group for failure to perform the  
17 promised due diligence, and claims of securities fraud under  
18 § 10(b) and Rule 10b-5 against Hennessee Group--and under § 20 of  
19 the 1934 Act against Elizabeth Lee Hennessee and Gradante as  
20 control persons of HG, see 15 U.S.C. § 78t--for misrepresenting  
21 the financial status and performance of the Bayou funds.  
22 Hennessee Group moved to dismiss the breach-of-contract claim  
23 pursuant to Fed. R. Civ. P. 12(b)(6) on the ground that it was  
24 barred by the New York Statute of Frauds; all of the defendants  
25 moved to dismiss the securities fraud claims pursuant to Rule

1 12(b)(6) on the ground, inter alia, that the Complaint failed to  
2 plead scienter in accordance with the requirements of the PSLRA.

3 In an opinion reported sub nom. In re Bayou Hedge Fund  
4 Litigation (South Cherry Street LLC v. Hennessee Group LLC), 534  
5 F.Supp.2d 405 (2007), the district court granted the motions to  
6 dismiss. The court found that the oral agreement between South  
7 Cherry and Hennessee Group was a contract of "indefinite  
8 duration," as "[n]o termination provision, express or implied" was  
9 alleged. 534 F.Supp.2d at 419. The court noted that although it  
10 could be said that performance of the contract would be completed  
11 when South Cherry sold its HG-recommended hedge fund holdings,  
12 such completion could occur only at the option of South Cherry;  
13 because Hennessee Group could not perform its obligations within  
14 one year unless South Cherry exercised that option, the court  
15 concluded that the agreement was unenforceable under N.Y. Gen.  
16 Oblig. Law § 5-701(a)(1). See 534 F.Supp.2d at 420.

17 The district court ruled that South Cherry's securities  
18 fraud claim, i.e., "that [HG] acted recklessly when it failed to  
19 uncover the Bayou fraud after it promised to conduct due  
20 diligence on Bayou Accredited," id. at 414, should be dismissed  
21 for lack of any indication of scienter. It concluded that HG's  
22 alleged failure to perform due diligence did not establish  
23 recklessness in the sense that § 10(b) and Rule 10b-5 require,  
24 because that failure did not establish either that HG knew Bayou  
25 Accredited was part of a Ponzi scheme or that HG intended to  
26 deceive South Cherry. See 534 F.Supp.2d at 417.

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II. DISCUSSION

On appeal, South Cherry contends that the district court erred in dismissing both its contract claim and its securities fraud claim. We review dismissals pursuant to Rule 12(b)(6) de novo, see, e.g., Burch v. Pioneer Credit Recovery, Inc., 551 F.3d 122, 124 (2d Cir. 2008), assuming all "well-pleaded factual allegations" to be true, and "determin[ing] whether they plausibly give rise to an entitlement to relief," Ashcroft v. Iqbal, 129 S. Ct. 1937, 1950 (2009) ("Iqbal"); see Fed. R. Civ. P. 8(a)(2) (complaint must contain "a short and plain statement" showing that the plaintiff "is entitled to relief"). We also review de novo a dismissal for failure to state a claim in accordance with the heightened pleading standards imposed by the PSLRA, discussed in Part II.B. below. See generally Faulkner v. Beer, 463 F.3d 130, 133-34 (2d Cir. 2006); Novak v. Kasaks, 216 F.3d 300, 305 (2d Cir. 2000) ("Novak"). Applying these standards to South Cherry's claims, we see no error in the rulings of the district court.

A. The Contract Claim

New York's Statute of Frauds provides, in pertinent part, as follows:

Every agreement, promise or undertaking is void, unless it or some note or memorandum thereof be in writing, and subscribed by the party to be charged therewith, or by his lawful agent, if such agreement, promise or undertaking:

1                   1. By its terms is not to be performed  
2                   within one year from the making thereof . . . .  
3 N.Y. Gen. Oblig. Law § 5-701(a)(1). This provision requires  
4 answers to one or both of the following questions: (1) whether  
5 the agreement is reflected in a writing signed by the party  
6 against which enforcement is sought, and (2) if it is not, whether  
7 the agreement is one described by the statute.

8                   There is no dispute here that the answer to the first  
9 question is negative. Although South Cherry's Complaint alleged  
10 that "Hennessee Group . . . promised South Cherry in writing that  
11 it would perform both extensive pre-recommendation and  
12 post-recommendation ongoing due diligence" (Complaint ¶ 7  
13 (emphasis added)), the writing to which South Cherry refers was a  
14 unilateral presentation by HG, rather than a contract. South  
15 Cherry does not contend that it alleged there was any writing  
16 signed by Hennessee Group containing the terms of the agreement  
17 that South Cherry sought to enforce; it merely argues that the  
18 district court erred in ruling that the Statute of Frauds was  
19 applicable to "the oral contract pleaded in the . . . Complaint"  
20 (South Cherry brief on appeal at 7 (emphasis added); see also id.  
21 at 15 ("South Cherry alleged an oral agreement whereby HG would  
22 provide South Cherry with hedge fund recommendations and due  
23 diligence, in exchange for which South Cherry would pay a 1% fee  
24 for each year it held a recommended investment." (emphasis  
25 added))).

26                   The disputed question is whether the alleged oral  
27 agreement is within the scope of § 5-701(a)(1). Historically,

1 courts generally held that this provision of the Statute of Frauds  
2 was "limited . . . to those contracts only which by their very  
3 terms have absolutely no possibility in fact and law of full  
4 performance within one year," D & N Boening, Inc. v. Kirsch  
5 Beverages, Inc., 63 N.Y.2d 449, 454, 483 N.Y.S.2d 164, 165 (1984)  
6 ("Boening") (citing 2 Corbin, Contracts § 444 (1950); 3 Williston,  
7 Contracts § 495 (3d ed. 1960)), making the key question "'whether  
8 the contract, according to the reasonable interpretation of its  
9 terms, required that it should not be performed within the year,'" Boening,  
10 63 N.Y.2d at 454, 483 N.Y.S.2d at 165 (quoting Warner v.  
11 Texas & Pacific Ry., 164 U.S. 418, 434 (1896)). The New York  
12 Court of Appeals had ruled that "'if the obligation of the  
13 contract is not, by its very terms, or necessary construction, to  
14 endure for a longer period than one year, it is a valid agreement,  
15 although it may be capable of an indefinite continuance,'" Boening,  
16 63 N.Y.2d at 454-55, 483 N.Y.S.2d at 166 (quoting  
17 Trustees of First Baptist Church v. Brooklyn Fire Insurance Co.,  
18 19 N.Y. 305, 307 (1859)).

19 The principle that this aspect of the Statute of Frauds  
20 encompasses only those contracts that "by their very terms have  
21 absolutely no possibility in fact and law of full performance  
22 within one year," Boening, 63 N.Y.2d at 454, 483 N.Y.S.2d at 165,  
23 has not, however, been applied literally. In Shirley Polykoff  
24 Advertising, Inc. v. Houbigant, Inc., 43 N.Y.2d 921, 403 N.Y.S.2d  
25 732 (1978), for example, the plaintiff alleged an oral agreement  
26 pursuant to which it had designed an advertisement for the

1 defendant, for which the defendant agreed to pay the plaintiff  
2 \$5,000 for "every year" that the defendant used the  
3 advertisement. If the defendant had paid the plaintiff \$5,000 and  
4 used the advertisement only within one year of the making of the  
5 agreement, performance by both sides would, literally, have been  
6 completed within one year. But under the agreement, the defendant  
7 had the right to use the design in perpetuity. Thus, although the  
8 defendant was not obligated to use the advertisement in any given  
9 year, its non-use in any given year did not extinguish its  
10 obligation to pay if it used the advertisement in any subsequent  
11 year. Accordingly, the possibility existed that the agreement  
12 would not be performed within one year; the duration of the  
13 defendant's right and obligation was thus unlimited; and the court  
14 held that enforcement of the agreement was barred by the Statute  
15 of Frauds. See 43 N.Y.2d at 921-22, 403 N.Y.S.2d at 733; see also  
16 Martocci v. Greater New York Brewery, 301 N.Y. 57, 63, 92 N.E.2d  
17 887, 889 (1950) (finding an oral agreement to be within the  
18 statute, even though the defendant's liability depended on the  
19 placing of orders by a third party, which could have ceased within  
20 one year).

21 In Boening itself, the plaintiff alleged an oral agreement  
22 in which the defendant, a prime distributor of "Yoo-Hoo" chocolate  
23 drink (a) agreed to grant the plaintiff's predecessors the  
24 exclusive right to distribute Yoo-Hoo in a particular area of New  
25 York if they ceased distribution of a competitor's chocolate  
26 drink, and (b) agreed that the predecessors' exclusive

1 subdistributorship "would continue 'for as long as they  
2 satisfactorily distributed the product, exerted their best efforts  
3 and acted in good faith.'" 63 N.Y.2d at 452, 483 N.Y.S.2d at 164.  
4 The Boening Court concluded that these terms, reasonably  
5 construed, necessarily meant that "the oral agreement between the  
6 parties called for performance of an indefinite duration and could  
7 only be terminated within one year by its breach during that  
8 period. As such, the agreement fell within the Statute of Frauds  
9 and was void." Id. at 457, 483 N.Y.S.2d at 167 (emphases added).

10 If, however, an oral agreement expressly provides that it  
11 may permissibly be terminated within one year by either party,  
12 such a termination is considered performance, rather than a  
13 breach; and such an agreement is not within the Statute of Frauds.  
14 See, e.g., Blake v. Voight, 134 N.Y. 69, 72, 31 N.E. 256, 256-57  
15 (1892). South Cherry, arguing that the district court erred in  
16 finding the Statute of Frauds applicable here on the ground that  
17 only South Cherry could end the contract within one year without a  
18 breach, relies on Boening for the proposition that an oral  
19 agreement is not within the Statute of Frauds "'[w]here one or  
20 both parties have [] an explicit option to terminate their  
21 agreement within one year.'" (South Cherry brief on appeal at 14  
22 (quoting Boening, 63 N.Y.2d at 456, 483 N.Y.S.2d at 167 (emphasis  
23 and alteration in brief)).) Boening did so state; but as the  
24 court in Huebener v. Kenyon & Eckhardt, Inc., 142 A.D.2d 185, 534  
25 N.Y.S.2d 952 (1st Dep't 1988) ("Huebener"), observed,  
26 "[s]ignificantly, in distinction to other rules set forth in

1 [Boening's] review of the existing authorities, this sentence [in  
2 Boening] is not followed by any citation of authority," Huebener,  
3 142 A.D.2d at 191, 534 N.Y.S.2d at 956; and we note that the only  
4 cases that Boening cited subsequently in which only one party had  
5 an option to terminate and the oral agreement was held to be  
6 outside the Statute of Frauds were cases in which that option  
7 belonged to the defendant, see Boening, 63 N.Y.2d at 456-57, 483  
8 N.Y.S.2d at 167 (citing Coinmach Industries Corp. v. Domnitch, 37  
9 N.Y.2d 889, 378 N.Y.S.2d 370 (1975), and North Shore Bottling Co.  
10 v. C. Schmidt & Sons, Inc., 22 N.Y.2d 171, 292 N.Y.S.2d 86  
11 (1968)).

12 In North Shore Bottling, the New York Court of Appeals  
13 held that an oral agreement giving the defendant an express  
14 option to terminate was not within the Statute of Frauds; but it  
15 noted that an agreement would be within the Statute if instead the  
16 "option to terminate was solely in [the] plaintiff, the party  
17 seeking to enforce the agreement, and not in the party to be  
18 charged." 22 N.Y.2d at 177 n.3, 292 N.Y.S.2d at 90 n.3 (emphasis  
19 in original) (citing, inter alia, Belfert v. Peoples Planning  
20 Corp. of America, 11 N.Y.2d 755, 226 N.Y.S.2d 693 (1962)). Thus,  
21 the New York courts have held that the principle announced in  
22 Blake v. Voight, i.e., that an oral contract is not made  
23 unenforceable by the Statute of Frauds if by its express terms, it  
24 is terminable by either party within one year, is not applicable  
25 where only the plaintiff has that option. See, e.g., Americana  
26 Petroleum Corp. v. Northville Industries Corp., 200 A.D.2d 646,



1 647, 606 N.Y.S.2d 906, 907 (2d Dep't 1994); Huebener, 142 A.D.2d  
2 at 189-91, 534 N.Y.S.2d at 955-56; Sawyer v. Sickinger, 47 A.D.2d  
3 291, 295, 366 N.Y.S.2d 435, 438 (1st Dep't 1975)). The rationale  
4 is that

5 where the right to cancel or terminate is limited  
6 unilaterally to plaintiff[,] . . . [the] defendant's  
7 liability endures indefinitely, subject only to the  
8 uncontrolled voluntary act of the party who seeks to  
9 hold defendant. Under such circumstances it is  
10 illusory, from the point of view of defendant, to  
11 consider the contract terminable or performable  
12 within one year. And it is to the party to be  
13 charged, alone, namely the defendant, that the  
14 statute is designed to provide protection from fraud  
15 and perjury.

16 Belfert v. Peoples Planning Corp. of America, 22 Misc.2d 753, 756,  
17 199 N.Y.S.2d 839, 842 (Sup. Ct. N.Y. Co. 1959) (internal quotation  
18 marks omitted), aff'd, 11 A.D.2d 760, 760, 202 N.Y.S.2d 101, 101  
19 (1st Dep't 1960) (a "contract [is] one not performable within a  
20 year" where "[t]he oral options [are] exercisable by the  
21 [plaintiff-]appellant alone"), aff'd without opinion, 11 N.Y.2d  
22 755, 226 N.Y.S.2d 693 (1962). Accordingly, our Court has  
23 recognized that under New York law, an oral agreement that is not  
24 by its terms to be fully performed within one year falls within  
25 the Statute of Frauds if the option to terminate rests with the  
26 plaintiff alone. See Zaitsev v. Salomon Bros., 60 F.3d 1001, 1003  
27 (2d Cir. 1995) ("if performance within one year depends upon an  
28 act solely within the control of the party seeking to enforce the  
29 oral agreement, the Statute of Frauds remains applicable").

30 Thus, South Cherry's contention that the district court  
31 erred as a matter of law in ruling that the Statute of Frauds is

1 applicable where only the plaintiff has the option, without a  
2 breach, to end the contract within one year, is without merit.

3 South Cherry also seeks to take the alleged oral agreement  
4 between itself and Hennessee Group outside the Statute of Frauds  
5 by contending (a) that HG had an option to terminate (see South  
6 Cherry brief on appeal at 17), (b) that HG's obligations under the  
7 agreement could have ended within one year as a result of the  
8 collapse of a hedge fund in which South Cherry invested (see id.),  
9 and (c) that its arrangement with HG consisted not of a single  
10 contract of indefinite duration, but rather of a series of  
11 contracts, each of which was capable of being performed in a year  
12 (see id. at 17-19). These contentions too are meritless.

13 South Cherry's contention that Hennessee Group had the  
14 right to terminate the alleged agreement within one year at will,  
15 "merely by recommending that the investor sell an investment"  
16 (South Cherry brief on appeal at 17), borders on the frivolous.  
17 Recommendations are not commands. Although South Cherry states  
18 that it would have been unreasonable for it not to follow such a  
19 recommendation (see South Cherry reply brief on appeal at 4), the  
20 fact remains that the right to decide whether to sell belonged to  
21 South Cherry and South Cherry alone. And the Complaint alleged  
22 that "Hennessee Group promised South Cherry that it would continue  
23 to perform on-going due diligence" on HG-recommended funds  
24 invested in by South Cherry. (Complaint ¶ 45.) Thus, according  
25 to the Complaint's description of the agreement, HG could not  
26 fully perform its obligations merely by recommending the sale of a

1 previously recommended fund; if South Cherry chose to continue to  
2 invest in that fund, HG could end the agreement only by breaching  
3 it.

4 Nor is there merit in South Cherry's contention that the  
5 Statute of Frauds did not apply because "a hedge fund could go  
6 out of business within a year, an event which would necessarily  
7 terminate the agreement between South Cherry and HG" (South Cherry  
8 brief on appeal at 17). The Complaint contains no allegation that  
9 the parties agreed that the contract would end upon dissolution of  
10 a hedge fund. Nor can such a provision reasonably be inferred,  
11 given, inter alia, that South Cherry, on HG's recommendations,  
12 invested in more than one such fund (see, e.g., Complaint ¶¶ 8,  
13 25, 30). The alleged agreement provides no basis for either an  
14 inference that if any one of the HG-recommended funds in which  
15 South Cherry invested failed, Hennessee Group would be relieved of  
16 its obligation to perform ongoing due diligence on the other  
17 HG-recommended funds in which South Cherry invested, or an  
18 inference that if any one such fund failed, South Cherry would be  
19 required to sell all of its other HG-recommended funds.

20 Finally, we reject South Cherry's contention that "[i]t  
21 has long been the law in New York that an agreement of the type  
22 alleged in the Amended Complaint is 'a series of . . . independent  
23 contracts,' each of which could be performed within one year."  
24 (South Cherry brief on appeal at 17 (citing Nat Nal Service  
25 Stations, Inc. v. Wolf, 304 N.Y. 332, 337, 107 N.E.2d 473, 474  
26 (1952) ("Nat Nal") (emphasis ours)).) Nat Nal involved an

1 arrangement between a plaintiff gas station owner and defendant  
2 gasoline distributors; the arrangement was that if the plaintiff  
3 would order its gasoline through the defendants and if the  
4 defendants accepted those orders, the defendants would give the  
5 plaintiff a discounted price. The court noted (a) that the  
6 plaintiff was not obligated to place any order with the  
7 defendants, and (b) that if the plaintiff did place an order, the  
8 defendants were not obligated to accept it. Thus, the agreement  
9 "was clearly one at will and for no definite or specific time and  
10 thus by its terms did not of necessity extend beyond one year from  
11 the time of its making." 304 N.Y. at 336, 107 N.E.2d at 475. The  
12 court concluded that "[w]e are confronted with an alleged contract  
13 by the terms of which neither party was bound to do anything at  
14 any time, and consequently there is nothing in its terms to bring  
15 it within the Statute of Frauds." Id. at 337, 107 N.E.2d at 475.  
16 The arrangement in Nat Nal bears no resemblance to the contract  
17 alleged here, in which (a) Hennessee Group agreed to perform due  
18 diligence before recommending a hedge fund to South Cherry, (b)  
19 South Cherry, upon investing in any HG-recommended fund, became  
20 obligated to pay HG annually 1% of the amount invested in that  
21 fund for so long as South Cherry held that investment, and (c)  
22 Hennessee Group agreed to perform continuing due diligence with  
23 respect to any such fund as long as it was held by South Cherry.

24 In sum, we conclude that because the possibility of  
25 performance of the alleged oral agreement within one year depended  
26 solely on the will and actions of South Cherry, the party seeking

1 to enforce the agreement, the district court correctly ruled that  
2 South Cherry's contract claim was barred by the Statute of Frauds.

3 B. The Securities Fraud Claims

4 1. The Element of Scienter

5 To state a claim on which relief can be granted under  
6 § 10(b) and Rule 10b-5, a plaintiff must plead, inter alia, that  
7 in connection with the purchase or sale of securities, the  
8 defendant made a false representation as to a material fact, or  
9 omitted material information, and acted with scienter. See, e.g.,  
10 Tellabs, Inc. v. Makor Issues & Rights, Ltd., 551 U.S. 308, 318,  
11 321 (2007); Chill v. General Electric Co., 101 F.3d 263, 265 (2d  
12 Cir. 1996) ("Chill"); In re Time Warner Inc. Securities  
13 Litigation, 9 F.3d 259, 264 (2d Cir. 1993), cert. denied, 511 U.S.  
14 1017 (1994). The Supreme Court has defined scienter as "'a mental  
15 state embracing intent to deceive, manipulate, or defraud.'" Tellabs,  
16 551 U.S. at 319 (quoting Ernst & Ernst v. Hochfelder, 425  
17 U.S. 185, 194 n.12 (1976)).

18 Prior to the enactment of the PSLRA, this Court had held  
19 that in order to plead an intent to deceive, the complaint must  
20 allege facts giving rise to "a strong inference of fraudulent  
21 intent," Acito v. IMCERA Group, Inc., 47 F.3d 47, 52 (2d Cir.  
22 1995); see, e.g., Shields v. Citytrust Bancorp, Inc., 25 F.3d  
23 1124, 1128 (2d Cir. 1994); In re Time Warner Inc. Securities  
24 Litigation, 9 F.3d at 268, and that such an inference could be  
25 drawn from allegations of facts showing that the defendant had

1 both motive and opportunity to commit fraud, see, e.g., Acito v.  
2 IMCERA Group, Inc., 47 F.3d at 52; Shields v. Citytrust Bancorp,  
3 Inc., 25 F.3d at 1128. Motive, we observed, could be shown by  
4 pointing to "the concrete benefits that could be realized" from  
5 one or more of the allegedly misleading statements or  
6 nondisclosures; opportunity could be shown by alleging "the  
7 means" used and the "likely prospect of achieving concrete  
8 benefits by the means alleged." Id. at 1130. This test is  
9 "generally met when corporate insiders [a]re alleged to have  
10 misrepresented to the public material facts about the  
11 corporation's performance or prospects in order to keep the stock  
12 price artificially high while they sold their own shares at a  
13 profit." Novak, 216 F.3d at 308. But in attempting to show that  
14 a defendant had fraudulent intent, it is not sufficient to allege  
15 goals that are "possessed by virtually all corporate insiders,"  
16 such as the desire to maintain a high credit rating for the  
17 corporation or otherwise sustain the appearance of corporate  
18 profitability or the success of an investment, or the desire to  
19 maintain a high stock price in order to increase executive  
20 compensation. Id.; see, e.g., San Leandro Emergency Medical Group  
21 Profit Sharing Plan v. Philip Morris Cos., 75 F.3d 801, 814 (2d  
22 Cir. 1996); Chill, 101 F.3d at 268; Acito v. IMCERA Group, Inc.,  
23 47 F.3d at 54.

24 This Court has also long held that the scienter element  
25 can be satisfied by a strong showing of reckless disregard for the  
26 truth. See, e.g., Lanza v. Drexel & Co., 479 F.2d 1277, 1301 (2d

1 Cir. 1973) (en banc); Rolf v. Blyth, Eastman Dillon & Co., 570  
2 F.2d 38, 47 (2d Cir.) ("Rolf"), cert. denied, 439 U.S. 1039  
3 (1978); SEC v. McNulty, 137 F.3d 732, 741 (2d Cir.), cert. denied,  
4 525 U.S. 931 (1998); Novak, 216 F.3d at 306, 308; ATSI  
5 Communications, Inc. v. Shaar Fund Ltd., 493 F.3d 87, 99 n.3 (2d  
6 Cir. 2007). See also Tellabs, 551 U.S. at 319 n.3 ("Every Court  
7 of Appeals that has considered the issue has held that a plaintiff  
8 may meet the scienter requirement" for civil liability under  
9 § 10(b) and Rule 10b-5 "by showing that the defendant acted  
10 [either] intentionally or recklessly"; the Supreme Court itself  
11 has not yet decided "whether [a showing of] reckless behavior is  
12 sufficient.").

13 By reckless disregard for the truth, we mean "conscious  
14 recklessness--i.e., a state of mind approximating actual intent,  
15 and not merely a heightened form of negligence," Novak, 216 F.3d  
16 at 312 (internal quotation marks omitted) (emphases ours). In  
17 elaborating as to what may constitute recklessness in the context  
18 of a private securities fraud action, we have referred to conduct  
19 that "'at the least . . . is highly unreasonable and which  
20 represents an extreme departure from the standards of ordinary  
21 care to the extent that the danger was either known to the  
22 defendant or so obvious that the defendant must have been aware of  
23 it," In re Carter-Wallace, Inc. Securities Litigation, 220 F.3d  
24 36, 39 (2d Cir. 2000) (quoting Rolf, 570 F.2d at 47 (emphasis  
25 ours)); or to evidence that the "defendants failed to review or  
26 check information that they had a duty to monitor, or ignored

1 obvious signs of fraud," and hence "should have known that they  
2 were misrepresenting material facts," Novak, 216 F.3d at 308  
3 (emphases added). "An egregious refusal to see the obvious, or to  
4 investigate the doubtful, may in some cases give rise to an  
5 inference of . . . recklessness." Chill, 101 F.3d at 269  
6 (internal quotation marks omitted) (emphases added); see, e.g.,  
7 SEC v. McNulty, 137 F.3d at 741 (defendant corporate officer who  
8 prepared and proceeded to file documents with the SEC containing  
9 statements whose veracity he himself had questioned, had had an  
10 obvious duty to verify the suspicious information).

11 In passing the PSLRA, Congress adopted a substantive  
12 "'standard modeled upon the pleading standard of the Second  
13 Circuit,'" Novak, 216 F.3d at 311 (quoting legislative history),  
14 insofar as we had applied a "strong inference" test (see Part  
15 II.B.2. below), although it did not adopt our motive-and-  
16 opportunity gloss for the pleading of intent or our alternative  
17 standard of recklessness, see Novak, 216 F.3d at 311. Thus, we  
18 reasoned that, under the PSLRA, litigants and courts need not "and  
19 should not employ or rely on magic words such as 'motive and  
20 opportunity'" with respect to intent; but that, in accordance with  
21 our prior cases, a strong inference of the requisite state of mind

22 may arise where the complaint sufficiently alleges  
23 that the defendants: (1) benefitted in a concrete  
24 and personal way from the purported fraud . . . ; (2)  
25 engaged in deliberately illegal behavior . . . ; (3)  
26 knew facts or had access to information suggesting  
27 that their public statements were not accurate  
28 . . . ; or (4) failed to check information they had a  
29 duty to monitor . . . .

30 Id.; see also id. at 307-09.



1           In Novak, we also noted that "there are limits to the  
2 scope of liability for failure adequately to monitor the allegedly  
3 fraudulent behavior of others." Id. at 309. In Chill, for  
4 example, we held that the allegation that a parent company had  
5 failed to interpret its subsidiary's "unprecedented and  
6 dramatically increasing profitability" in a particular form of  
7 trading as a sign of problems, and thus had failed to investigate  
8 further, did not adequately plead recklessness amounting to  
9 scienter. See 101 F.3d at 269-70. In Decker v. Massey-Ferguson,  
10 Ltd., 681 F.2d 111, 120-21 (2d Cir. 1982), we held that the  
11 allegation of a non-fiduciary accountant's failure to identify  
12 problems in a company's internal controls and accounting practices  
13 was not sufficient. For "recklessness on the part of a non-  
14 fiduciary accountant [to] satisfy Ernst & Ernst's requirement of  
15 scienter," it must "approximate an actual intent to aid in the  
16 fraud being perpetrated by the audited company." Id.

## 17       2. PSLRA Pleading Requirements

18           As a general matter, "[t]o survive a motion to dismiss, a  
19 complaint must contain sufficient factual matter, accepted as  
20 true, to 'state a claim to relief that is plausible on its face.'"  
21 Iqbal, 129 S. Ct. at 1949 (quoting Bell Atlantic Corp. v. Twombly,  
22 550 U.S. 544, 570 (2007) ("Twombly") (emphasis ours)); see also  
23 Iqbal, 129 S. Ct. at 1953 ("the [Twombly] pleading standard  
24 [applies to] all civil actions" (internal quotation marks  
25 omitted)). "Determining whether a complaint states a plausible

1 claim for relief will . . . be a context-specific task that  
2 requires the reviewing court to draw on its judicial experience  
3 and common sense." Iqbal, 129 S. Ct. at 1950. Generally "[a]  
4 claim has facial plausibility when the plaintiff pleads factual  
5 content that allows the court to draw the reasonable inference  
6 that the defendant is liable for the misconduct alleged." Id.  
7 at 1949; see Twombly, 550 U.S. at 556.

8 In a private securities fraud action, however, "[u]nder  
9 the PSLRA's heightened pleading instructions," enacted in 1995  
10 "[a]s a check against abusive litigation by private parties,"  
11 Tellabs, 551 U.S. at 313, 321, the plaintiff must do more. See,  
12 e.g., Teamsters Local 445 Freight Division Pension Fund v. Dynex  
13 Capital Inc., 531 F.3d 190, 194 (2d Cir. 2008) ("Teamsters  
14 Local 445"). Section 21D(b)(2) of the PSLRA, codified at  
15 15 U.S.C. § 78u-4(b)(2), provides that

16 [i]n any private action arising under this chapter in  
17 which the plaintiff may recover money damages only on  
18 proof that the defendant acted with a particular  
19 state of mind, the complaint shall, with respect to  
20 each act or omission alleged to violate this chapter,  
21 state with particularity facts giving rise to a  
22 strong inference that the defendant acted with the  
23 required state of mind.

24 15 U.S.C. § 78u-4(b)(2) (emphases added). To meet the "strong  
25 inference" standard, it is not sufficient to set out "facts from  
26 which, if true, a reasonable person could infer that the defendant  
27 acted with the required intent," for that gauge "does not capture  
28 the stricter demand Congress sought to convey in § 21D(b)(2)."  
29 Tellabs, 551 U.S. at 314 (internal quotation marks omitted)  
30 (emphasis ours). Rather, "[t]o qualify as 'strong' within the

1 intendment of § 21D(b)(2), . . . an inference of scienter must be  
2 more than merely plausible or reasonable--it must be cogent and at  
3 least as compelling as any opposing inference of nonfraudulent  
4 intent." Tellabs, 551 U.S. at 314 (emphases added). Thus,

5 to determine whether a complaint's scienter  
6 allegations can survive threshold inspection for  
7 sufficiency, a court governed by § 21D(b)(2) must  
8 engage in a comparative evaluation; it must consider,  
9 not only inferences urged by the plaintiff, . . . but  
10 also competing inferences rationally drawn from the  
11 facts alleged. An inference of fraudulent intent may  
12 be plausible, yet less cogent than other, nonculpable  
13 explanations for the defendant's conduct.

14 Tellabs, 551 U.S. at 314 (emphases added).

15 In sum, "[a] plaintiff alleging fraud in a § 10(b) action  
16 . . . must plead facts rendering an inference of scienter at least  
17 as likely as any plausible opposing inference." Tellabs, 551 U.S.  
18 at 328 (emphasis in original). And in determining whether this  
19 standard has been met, the court must consider whether "all of the  
20 facts alleged, taken collectively, give rise to a strong inference  
21 of scienter, not whether any individual allegation, scrutinized in  
22 isolation, meets that standard." Id. at 323 (emphasis in  
23 original).

24 Applying these principles in Teamsters Local 445, in which  
25 the complaint alleged that false and misleading statements were  
26 made recklessly but did not allege that the defendants had any  
27 compelling motive to mislead their bondholders, we concluded that  
28 there were a number of permissible competing inferences, including  
29 an inference that the statements "were the result of merely  
30 careless mistakes" by the defendants "based on false information

1 fed" to them by others. 531 F.3d at 197 (internal quotation marks  
2 omitted). Given that this inference was "'at least as  
3 compelling'" as the conscious-recklessness inference advocated by  
4 the plaintiff, we concluded that the PSLRA required dismissal of  
5 the complaint. Id.

6 3. The Present Case

7 Within the above legal framework, South Cherry's challenge  
8 to the dismissal of its securities fraud claims presents two  
9 overarching questions: (1) whether the Complaint alleged facts  
10 sufficient to create a strong inference of scienter, and (2)  
11 whether an inference of scienter is at least as compelling as any  
12 opposing inference of nonfraudulent and nonreckless intent. To  
13 warrant reversal, both questions need to be answered in the  
14 affirmative. We conclude that both must be answered in the  
15 negative.

16 The district court viewed South Cherry's Complaint as  
17 asserting that Hennessee Group's conduct was reckless in  
18 recommending Bayou Accredited for investment. South Cherry, in  
19 challenging that decision, reiterates some of the allegations in  
20 the Complaint that led the court to that interpretation. (See,  
21 e.g., South Cherry brief on appeal at 25 ("South Cherry clearly  
22 alleged that HG failed to do basic due diligence, with the result  
23 that its 'representations and opinions were given without basis  
24 and in reckless disregard of their truth or falsity' as to the  
25 suitability of Bayou Accredited as an investment for South

1 Cherry." (quoting Rolf, 570 F.2d at 48)).) But South Cherry also  
2 argues that

3 [its] allegation is that HG, perpetrating its own  
4 fraud (and not merely advancing Bayou's), made  
5 intentional misrepresentations of fact to South  
6 Cherry when it represented, among other things, the  
7 performance history, investment strategy, principals'  
8 track record and auditors' identity for Bayou  
9 Accredited and its predecessor fund on the basis of  
10 thorough due diligence HG claimed to have performed,  
11 but did not.

12 (South Cherry brief on appeal at 20 (emphases added).) This  
13 somewhat convoluted sentence is perhaps subject to various  
14 interpretations; but we conclude that whichever way it was  
15 intended, the Complaint lacks sufficient factual allegations to  
16 give rise to a strong inference of either fraudulent intent or  
17 conscious recklessness.

18 To the extent that the quoted passage was intended to  
19 argue that Hennessee Group made "intentional" misrepresentations  
20 as to the performance and record of the Bayou funds and their  
21 principals, it does not carry the day because we see no such  
22 factual allegations in the Complaint. Despite the Complaint's  
23 conclusory allegation that Hennessee Group "knowingly or  
24 recklessly (a) made untrue statements of material fact and omitted  
25 to state material facts necessary in order to make the statements  
26 made, in light of the circumstances under which they were made,  
27 not misleading, and (b) engaged in acts, practices, and/or a  
28 course of business that operated or would operate as a fraud or  
29 deceit upon South Cherry" (Complaint ¶ 55 (emphasis added)),  
30 nowhere in the Complaint is there any allegation that Hennessee

1 Group had knowledge that any representation it made as to the  
2 records or circumstances of Bayou Accredited, or its predecessor  
3 Bayou Fund, was untrue. Instead, the Complaint is replete with  
4 allegations that HG "would" have learned the truth as to those  
5 aspects of the Bayou funds if HG had performed the "due diligence"  
6 it promised. (E.g., Complaint ¶¶ 7, 18, 26, 27, 28, 30.)

7 Nor, to the extent that South Cherry sought to allege  
8 recklessness, does the Complaint contain an allegation of any fact  
9 relating to Bayou Accredited that (a) was known to Hennessee Group  
10 and (b) created a strong inference that HG had a state of mind  
11 approximating an actual intent either to relay false or misleading  
12 information about Bayou Accredited or to aid in the fraud being  
13 perpetrated by the Bayou Accredited principals. Although the  
14 Complaint alleged that, "[i]n breach of its agreement with South  
15 Cherry," Hennessee Group "failed to take obvious investigative  
16 steps and ignored clear red flags" (id. ¶ 30), it did not allege  
17 that Hennessee Group did not believe that the various Bayou funds'  
18 representations, including their records and financial statements,  
19 were accurate. It did not allege any fact known to Hennessee  
20 Group prior to the summer of 2005, i.e., during the period in  
21 which HG was recommending Bayou Accredited, that either made the  
22 falsity of any of the Bayou funds' representations obvious or that  
23 should have alerted HG that the Bayou funds' representations were  
24 dubious. According to the Complaint, federal and state officials  
25 did not focus on the Bayou funds until the summer of 2005,  
26 following Israel's announcement to investors that the funds would

1 be liquidated. (See Complaint ¶¶ 36, 37.) There is no factual  
2 allegation in the Complaint that, prior to that announcement in  
3 July 2005, there were obvious signs of fraud, or that the danger  
4 of fraud was so obvious that HG must have been aware of it.  
5 Rather, the Complaint alleged that "[i]f" Hennessee Group had  
6 asked various questions earlier, it would have further questioned  
7 the Bayou Accredited financial records or recognized the need to  
8 ask further questions. (Complaint ¶¶ 18, 24; see also id. ¶¶ 7,  
9 26, 27, 28, 30, 35.)

10           The closest the Complaint came to identifying any fact  
11 that supposedly should have put HG on fraud alert was the  
12 allegation that Bayou Accredited's purported auditor was named  
13 "Richmond Fairfield," because "Richmond [and] Fairfield [are]  
14 names that a diligent investigator might have recognized as names  
15 of counties and not accountants" (id. ¶ 27). But even leaving  
16 aside the Complaint's flawed premise, inter alia, that no person  
17 would have the same name as a place, the Complaint did not in fact  
18 allege that HG knew the Bayou funds' financials were purportedly  
19 audited by Richmond Fairfield; rather, it alleged that "[i]f" HG  
20 had taken "steps to 'verify' Bayou's auditors, as it promised  
21 South Cherry," HG "would . . . have discovered the existence of  
22 Richmond-Fairfield." (Complaint ¶ 24 (emphasis added).)

23           To the extent that the above-quoted passage from page 20  
24 of South Cherry's brief was meant to argue that HG intended to  
25 defraud South Cherry as to HG's own performance, i.e., that HG  
26 represented that it had performed due diligence when in fact it

1 had not done so, the factual allegations in the Complaint do not  
2 give rise to a strong inference that the alleged failure to  
3 conduct due diligence was indicative of an intent to defraud. The  
4 only fact cited--in South Cherry's brief on appeal--as to a  
5 possible motive for such an intent is that HG receives a fee when  
6 a client invests in a recommended fund, and South Cherry suggests  
7 that HG wanted to receive its fee without incurring the expense of  
8 performing the promised due diligence (see South Cherry brief on  
9 appeal at 22, 23). This is hardly a cogent or compelling  
10 suggestion. According to the Complaint, Hennessee Group  
11 proclaimed itself the industry leader, boasted that its principals  
12 testify before Congress, repeatedly emphasized the thoroughness of  
13 its hedge fund evaluations, and prided itself on its credibility  
14 with investors and other participants in the hedge fund industry.  
15 (See, e.g., Complaint ¶¶ 13, 14.) The Complaint also alleged that  
16 HG represented that it evaluated 550 hedge funds each month (see  
17 id. ¶ 13), a representation that South Cherry does not claim was  
18 false, and alleged that HG recommended the Bayou Family Funds to a  
19 large number of investors who proceeded to invest tens of millions  
20 of dollars in those funds (see id. ¶ 10). Given the disclosures  
21 after the summer of 2005 as to the Bayou Family Funds principals'  
22 fraudulent conduct, it would be plausible to infer that Hennessee  
23 Group had been negligent in failing to discover the truth. It is  
24 far less plausible to infer that an industry leader that prides  
25 itself on having expertise that is called on by Congress, that  
26 emphasizes its thorough due diligence process, that values and



1 advertises its credibility in the industry--and that evaluates 550  
2 funds--would deliberately jeopardize its standing and reliability,  
3 and the viability of its business, by recommending to a large  
4 segment of its clientele a fund as to which it had made, according  
5 to South Cherry, little or no inquiry at all.

6           On appeal, South Cherry suggests that the combination of  
7 Hennessee Group's "wide recommendation of Bayou-related funds" and  
8 "its apparent failure to conduct much or any of the requisite due  
9 diligence or to learn easily discovered facts . . . lends itself  
10 to the inference" that HG was "receiving some undisclosed payment  
11 from the Bayou funds for steering additional investors toward  
12 them." (South Cherry brief on appeal at 23-24 & n.7.) This  
13 suggestion that Hennessee Group may have deliberately engaged in  
14 illegal behavior, see 15 U.S.C. § 77q(b) (requiring disclosure of  
15 existence and amount of payments made for promotion of  
16 securities), appears nowhere in the complaint, and South Cherry  
17 essentially concedes that this proffered inference is speculative.  
18 It argues that because such facts would be peculiarly within the  
19 knowledge of the defendants, it had no obligation to include such  
20 an allegation in the Complaint (see South Cherry brief on appeal  
21 at 23 n.7), intimating that it might hope to develop some such  
22 evidence in discovery. To be sure, South Cherry should not  
23 include such an allegation in its pleading without having a  
24 "factual basis or justification," Fed. R. Civ. P. 11 Advisory  
25 Committee Note (1993). But "before proceeding to discovery, a  
26 complaint must allege facts suggestive of illegal conduct,"

1 Twombly, 550 U.S. at 564 n.8; and a plaintiff whose "complaint is  
2 deficient under Rule 8 . . . is not entitled to discovery," Iqbal,  
3 129 S. Ct. at 1954. South Cherry's confessed inability to offer  
4 more than speculation that there may have been such unlawful  
5 conduct underscores, rather than cures, the deficiency in the  
6 Complaint.

7           The prior decisions of this Court on which South Cherry  
8 principally relies--Novak and Rolf (see South Cherry brief on  
9 appeal, *passim*)--do not require a conclusion that the requisite  
10 state of mind has been adequately pleaded here, for they dealt  
11 with duties and actions different from those alleged here. Novak  
12 dealt with shareholder claims against one group of company  
13 officials who allegedly issued fraudulently inflated financial  
14 statements and another group of defendants who owned a dominant  
15 percentage of the company's shares, a significant number of which  
16 they sold during the period in which the financials were inflated.  
17 The relationship between South Cherry and Hennessee Group, a  
18 consultant, does not parallel either of the relationships that  
19 existed in Novak; and indeed, in our Novak opinion, the only  
20 claims at issue were those against the company officials who  
21 issued the financial statements. See 216 F.3d at 305.

22           Nor does Rolf provide support for South Cherry's claim  
23 that dismissal of its complaint pursuant to Rule 12(b)(6) was  
24 error, for Rolf is significantly different from this case both  
25 procedurally and substantively. Our opinion in Rolf reviewed a  
26 decision after trial; thus, we were dealing with actual evidence

1 and findings of fact, not assessing the adequacy of a pleading or  
2 the plausibility of inferences that could be drawn from factual  
3 allegations. And the pertinent facts, as sufficiently established  
4 at the Rolf trial, were that the defendants, a brokerage house and  
5 two of its account managers, had a fiduciary relationship with the  
6 plaintiff; that one of the individual defendants had engaged in  
7 fraudulent stock manipulations; and that the other individual  
8 defendant had aided and abetted the frauds on the plaintiff.  
9 Thus, the trial court concluded that the individuals and their  
10 firm had breached their fiduciary duty to the plaintiff. See 570  
11 F.2d at 43, 47-48. Here, South Cherry has not sued the  
12 perpetrators of the Bayou funds' frauds, and the Complaint  
13 contains no allegation that Hennessee Group and its principals  
14 aided and abetted those frauds. Further, the present appeal  
15 involves no claim that Hennessee Group or its principals owed  
16 South Cherry a fiduciary duty. The Complaint contained a claim  
17 for breach of such a duty; but the district court dismissed that  
18 claim, and South Cherry has not pursued that claim on appeal.

19 In sum, we conclude (a) that the factual allegations in  
20 the Complaint do not give rise to a strong inference of either  
21 fraudulent intent or conscious recklessness, and (b) that the  
22 inferences advocated by South Cherry are not as compelling as an  
23 inference of negligence. Accordingly, on either ground, South  
24 Cherry's efforts to plead a claim under § 10(b) and Rule 10b-5  
25 were properly found wanting for lack of plausible and cogent  
26 allegations of scienter.

