08-5668-cv Law Debenture Trust Co. of New York v. Maverick Tube Corp.

1	UNITED STATES COURT OF APPEALS
2	FOR THE SECOND CIRCUIT
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4	August Term, 2009
5	(Argued: November 20, 2009 Decided: February 19, 2010)
6	Docket No. 08-5668-cv
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8	LAW DEBENTURE TRUST CO. OF NEW YORK,
9	Plaintiff-Appellant,
10	- v
11	MAVERICK TUBE CORP. and TENARIS S.A.,
12 13	Defendants-Appellees.
14 15	Before: KEARSE, KATZMANN, and LIVINGSTON, <u>Circuit Judges</u> . Appeal from a judgment of the United States District
16	Court for the Southern District of New York, Richard J. Sullivan,
17	<u>Judge</u> , dismissing action brought on behalf of holders of certain
18	notes, issued by defendant Maverick Tube Corp., for breach of
19	contract, unjust enrichment, and tortious interference with
20	contract with respect to Maverick's refusal to allow the
21	noteholders to convert their notes to cash and stock following the
22	acquisition of Maverick by defendant Tenaris S.A.
23	Affirmed.
24 25 26 27	PHILIP C. KOROLOGOS, New York, New York (Eric Brenner, Boies, Schiller & Flexner, New York, New York, on the brief), <u>for</u> <u>Plaintiff-Appellant</u> .

RICHARD J. UROWSKY, New York, New York (Sergio J. Galvis, Stephanie G. Wheeler, Sullivan & Cromwell, New York, New York, on the brief), for Defendants-Appellees.

5 KEARSE, <u>Circuit Judge</u>:

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6 The present litigation concerns the conversion rights of 7 certain holders of convertible notes issued by defendant Maverick Tube Corp. ("Maverick" or the "Company") pursuant to an indenture 8 9 agreement. Plaintiff Law Debenture Trust Co. of New York, which succeeded original plaintiff Bank of New York as the indenture 10 11 trustee (collectively the "Trustee"), appeals from a judgment of 12 the United States District Court for the Southern District of New York, Richard J. Sullivan, Judge, dismissing its claim against 13 14 Maverick for breach of contract in refusing to allow 15 noteholders to convert their notes to cash and stock following the acquisition of Maverick by defendant Tenaris S.A. ("Tenaris"), and 16 17 dismissing its claims against Tenaris for tortious interference with contract and unjust enrichment. The district court granted 18 19 summary judgment in favor of defendants on the ground that the 20 conversion rights that would have arisen upon the acquisition of 21 Maverick by a company whose common stock is traded on a United 22 States national securities exchange were not triggered by 23 Maverick's acquisition by Tenaris, which has only American Depositary Shares (or "ADSs") traded on the New York Stock 24 Exchange (or "NYSE"). On appeal, the Trustee contends principally 25 26 that the district court erred in ruling as a matter of law that

- 1 the trading of Tenaris ADSs is not the trading of its common stock
- 2 within the meaning of the indenture. For the reasons that follow,
- 3 we affirm.

4 I. BACKGROUND

5 The facts are largely undisputed. The following

6 description is drawn principally from the parties' statements of

7 material facts filed pursuant to the district court's Local

8 Rule 56.1 and from the contract documents themselves--to wit, the

9 notes and the indenture--whose language is not in dispute.

10 A. The Maverick Notes and Indenture; the Tenaris Acquisition

In 2003, Maverick, a United States manufacturer of tubing

12 used in the oil and gas industry, raised capital by issuing debt

13 securities (the "'03 Notes"). In 2004, Maverick solicited holders

14 of the '03 Notes to exchange them for new convertible debt

15 securities denominated "2004 4.00% Convertible Senior Subordinated

Notes due 2033" (the "New Notes" or the "'04 Convertible Notes")

to be issued pursuant to an indenture agreement (the "Indenture").

18 The New Notes provide that, "[s]ubject to the procedures set forth

19 in the Indenture, a Holder may convert Notes into cash and, if

20 applicable, shares of Common Stock . . . after the occurrence of a

21 Public Acquirer Change of Control." ('04 Convertible Notes

 \P 10(g).) The terms used in this provision are defined in the

23 Indenture.

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             "'Common Stock' means the common stock, par value $.01
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                   of
                      the Company" (Indenture § 1.01, at 3), the
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     "'Company'" being defined as "Maverick" (id.). "Public
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     Acquirer, " to the extent pertinent here,
             means a Person who (i) acquires the Company or all or substantially all of the Company's assets in a
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             consolidation, merger, share exchange, sale of all or
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             substantially all of the Company's assets or other
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             similar transaction and (ii) has a class of common
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             stock traded on a United States national securities
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             exchange . . .
     (Id. at 10 (emphasis added).) The term "Public Acquirer Change of
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     Control is defined as "any Non-Stock Change of Control involving
     a Public Acquirer."
                             (Id.) "Non-Stock Change of Control" is
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     defined to include any merger, sale, or other transfer of all or
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substantially all of Maverick's assets 16 in exchange consideration "other than" common stock traded on a United States 17 national securities exchange. (Id. at 8.) After there has been a 18 19 Public Acquirer Change of Control, any right that the noteholder 20 had to convert his notes into cash and Common Stock of Maverick becomes a right to convert the notes into cash and the acquirer's 21 common stock referred to in the Public Acquirer definition. 22 (See Indenture §§ 7.06(f), 1.01, at 10.) 23

Tenaris is a joint stock corporation organized under the laws of Luxembourg. It issues "ordinary shares," which are common stock. In 2002, Tenaris entered into an agreement with a United States bank ("Bank" or "Depositary Bank") pursuant to which Tenaris deposited a number of its ordinary shares with the Bank, and the Bank issued American Depositary Receipts ("ADRs"), with

1 each ADR evidencing an American Depositary Share. That agreement

2 provided that each ADS represented the right to receive a

3 specified number of ordinary Tenaris shares and a pro rata share

4 of any other property or securities deposited with the Bank.

5 Tenaris ADSs are traded on the New York Stock Exchange.

6 In June 2006, Maverick and Tenaris announced that they had 7 entered into a merger agreement pursuant to which Tenaris would acquire all of Maverick's common stock for \$65 per share in cash. 8 9 With respect to whether the anticipated merger would trigger the conversion rights of holders of the '04 Convertible Notes under 10 11 the Indenture's Public Acquirer Change of Control provision ("PACC 12 Provision"), Maverick filed a report with the Securities and 13 Exchange Commission ("SEC") stating that Maverick did "not believe 14 that Tenaris qualifie[d] as a Public Acquirer for such purposes 15 because Tenaris common stock is not traded on a United States 16 national securities exchange." Following the October 2006 17 consummation of the merger, some holders of the '04 Convertible 18 Notes nonetheless tendered their notes for conversion pursuant to the PACC Provision. Although Maverick notified noteholders that 19 20 they were entitled, until the close of business on December 14, 21 2006, to convert their notes into cash at the rate of \$2,226.79 per \$1,000 principal amount pursuant to a different provision, it 22 refused to convert notes under the PACC Provision. 23

B. <u>The Present Action</u>

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- 2 In December 2006, the Trustee commenced the present action on behalf of holders of the '04 Convertible Notes against Maverick 3 and Tenaris, seeking a declaratory judgment that the acquisition 4 5 constituted a Public Acquirer Change of Control, damages from 6 Maverick for breach of the Indenture, and damages from Tenaris for 7 tortious interference with contract and unjust enrichment. 8 Trustee moved for partial summary judgment with respect to its 9 request for a declaratory judgment on its breach-of-contract Maverick and Tenaris moved for, inter alia, summary 10 11 judgment dismissing all of the Trustee's claims.
- 12 Ιn Memorandum and Order dated October 15, 2008 13 ("District Court Opinion"), the district court denied the 14 Trustee's motion for partial summary judgment and granted the 15 motion of Maverick and Tenaris for summary judgment dismissing the 16 complaint in its entirety. With respect to the contract claim, 17 the court noted that "[t]he parties have each moved for summary 18 judgment on the declaratory judgment and breach of contract claims, and each contends that there are no material issues of 19 20 fact. The Court agrees that there are no material disputed issues 21 of fact " District Court Opinion at 11.
- As to the merits of the contract claim, the court found the relevant terms of the Indenture to be unambiguous and hence appropriate for interpretation as a matter of law, stating as follows:
- The question before the Court is whether Tenaris is a "Public Acquirer" for purposes of the PACC

Provision in the Indenture. In turn, the question of whether Tenaris is a "Public Acquirer" turns on whether Tenaris "has a class of common stock traded United States national securities exchange (Defs.' 56.1 \P 11.) Only if Tenaris is deemed to be a Public Acquirer is the PACC Provision triggered and the holders of the Notes entitled to the benefits of that provision. Plaintiffs arque that because Tenaris trades its stock in the form of ADSs on the NYSE, Tenaris has a class of common stock listed on a United States stock exchange and is thus a Public Acquirer. Defendants assert that Tenaris is not a Public Acquirer precisely because it is not listed on the NYSE but instead trades in the form of ADSs.

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For purposes of background, the Court notes that in order for a foreign corporation to trade on the American stock exchange without listing its ordinary shares on the exchange, the foreign corporation must issue and deposit American Depositary Shares or ADSs with an American financial See Kingdom 5-KR-41, Ltd. v. Star institution. Cruises PLC, Nos. 01 Civ. 2946 (DLC) et al., 2004 WL 1944457, at *1 n.1 (S.D.N.Y. Aug. 31, 2004). institution then issues American depositary Depositary Receipts or ADRs to the beneficial owners of the ADSs, who are then free to sell the ADSs on American securities exchanges. <u>Id</u>. The listing of ADSs on an American exchange "makes trading an ADR simpler and more secure for American investors than trading in the underlying security in the foreign In re Nat'l Australia Bank Sec. Litig., No. market." 03 Civ. 6537 (BSJ), 2006 WL 3844465, at *1 n.3 (S.D.N.Y. Oct. 25, 2006) (quoting Pinker v. Roche Holdings Ltd., 292 F.3d 361, 367 (3d Cir. 2002)).

ADSs share several of the same characteristics as ordinary shares. For example, "ADRs are tradeable in the same manner as any other registered American security, may be listed on any of the major exchanges in the United States or traded over the counter, and are subject to the [federal securities laws.]" Id., at *1 n.3. However, there important differences between ADSs and ordinary A holder of an ADS "is not the title owner of the underlying shares; the title owner of those shares is either the depositary, the custodian, or their agent." Id. Similarly, an ADS "represents an ownership interest in a foreign deposited security," whereas "a share of stock represents an ownership interest in a corporation, that has been deposited with a depository, such as a United States bank or trust company." <u>In re Vivendi Universal, S.A.</u>, 381 F. Supp. 2d 158, 171 (S.D.N.Y. 2003) (citing SEC, <u>American Depository Receipts</u>, 1991 WL 294145, at *2 (S.E.C. May 23, 1991)).

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The Court finds that the unambiguous terms of the contract demonstrate that ADSs are not included in the definition of "common stock" for purposes of the Public Acquirer definition. First, the Court finds that the term "common stock" is unambiguous. The Indenture defines common stock as "the common par value \$.01 per share, of the Company stock, [Maverick Tube] " and does not include ADSs. Second, the Court also finds that common stock means the same thing as "ordinary shares" -- in fact, Plaintiff itself admits that Tenaris's "ordinary shares" are the same as "common stock." (Pl.'s 56.1 ¶ 27.) The Indenture clearly differentiates between "ordinary shares" and For example, the term "Capital Stock" is defined in the Indenture to include "any and all shares (including ordinary shares or American (Wheeler Decl. Ex. A depositary shares)..." § 1.01.) Finally, it is clear that, had the drafters wanted to include ADSs in the definition of common stock, they could have. The definition of the term "Fundamental Change" in the Indenture (<u>see</u> <u>id</u>.) includes the phrase "Capital Stock traded on a national securities exchange," which suggests that the drafters understood the difference between the implications of that phrase, which would include ADSs, and the phrase "common stock traded on a United States national securities exchange," which would not include ADSs. Thus, while it may be true that ADSs are treated similarly to common stock as Plaintiff contends, the Court finds that, based on unambiguous terms of the Indenture, they are two different terms with different meanings, describing Accordingly, different types of securities. Court finds that Tenaris does not have a class of common stock traded on a United States national securities exchange, and is thus not a Public Acquirer for purposes of the Indenture.

District Court Opinion at 11-13 (emphasis and brackets in original). Accordingly, the court concluded that defendants were entitled to summary judgment dismissing the Trustee's breach-of-contract claim.

1 The district court also dismissed the Trustee's claims 2 With respect to the claim of against Tenaris. tortious 3 interference with contract, the court noted that in order to 4 recover on such a claim a plaintiff must establish, inter alia, 5 an actual breach of the contract. Having ruled that Maverick did 6 not breach the Indenture, the court concluded that the Trustee 7 could not prevail on its tortious-interference-with-contract 8 <u>See</u> id. at 13. The court dismissed the Trustee's unjust enrichment claim against Tenaris on the grounds (a) that "a claim 9 10 for unjust enrichment, even against a third party, cannot proceed 11 when there is an express agreement between two parties governing 12 the subject matter of the dispute," and (b) that, there having 13 been no breach by Maverick, Tenaris's causing, aiding, or abetting Maverick's refusal to convert the New Notes did not enrich Tenaris 14 15 unjustly. Id. at 14. Judgment was entered in favor of defendants, and this 16

17 appeal followed.

18 II. DISCUSSION

On appeal, the Trustee contends the district court erred in dismissing its contract and tortious-interference-with-contract claims. It makes no argument with regard to its claim for unjust enrichment, and we thus regard any challenge to the dismissal of that claim as waived. See generally Otero v. Bridgeport Housing Authority, 297 F.3d 142, 144 (2d Cir. 2002); Day v. Morgenthau,

909 F.2d 75, 76 (2d Cir. 1990). As to the contract claim, the 1 2 Trustee contends that it was entitled to partial summary judgment, 3 arguing principally that "The Undisputed Evidence Shows, and the 4 District Court Found, That Tenaris Has 'a Class of Common Stock Traded on a United States National Securities Exchange'" 5 (Trustee's brief on appeal at 23), and that in granting summary 6 7 judgment in favor of defendants the district court adopted an 8 interpretation of the Public Acquirer definition that disregarded 9 custom and usage evidence and was commercially unreasonable (see, 10 e.g., id. at 18). The Trustee's contention that the dismissal of its tortious-interference-with-contract claim was erroneous rests, 11 12 explicitly, on its premise that the dismissal of its contract 13 claim was erroneous. (See id. at 51-52.) For the reasons that 14 follow, we reject all of the Trustee's contentions.

15 A. Contract and Summary Judgment Principles

16 Under New York law, which the parties agree is controlling here, the initial question for the court on a motion for summary 17 judgment with respect to a contract claim is "whether the contract 18 19 is unambiguous with respect to the question disputed by the <u>International Multifoods Corp. v. Commercial Union</u> 20 Insurance Co., 309 F.3d 76, 83 (2d Cir. 2002) ("International 21 22 Multifoods"); see, e.g., Beth Medrash Eeyun Hatalmud v. Spellings, 505 F.3d 139, 146 (2d Cir. 2007) ("Beth Medrash"); Walk-In Medical 23 Centers, Inc. v. Breuer Capital Corp., 818 F.2d 260, 263 (2d Cir. 24 25 The matter of whether the contract is ambiguous is a 1987).

- 1 question of law for the court. See, e.g., International
- 2 <u>Multifoods</u>, 309 F.3d at 83; <u>Bailey v. Fish & Neave</u>, 8 N.Y.3d 523,
- 3 528, 837 N.Y.S.2d 600, 603 (2007) ("Bailey"); Greenfield v.
- 4 Philles Records, Inc., 98 N.Y.2d 562, 569, 750 N.Y.S.2d 565, 569
- 5 (2002) ("Greenfield"); W.W.W. Associates, Inc. v. Giancontieri, 77
- 6 N.Y.2d 157, 162, 565 N.Y.S.2d 440, 443 (1990) ("W.W.W.
- 7 Associates").

8 An ambiguity exists where the terms of the contract "could 9 suggest more than one meaning when viewed objectively by a reasonably intelligent person who has examined the context of the 10 11 entire integrated agreement and who is cognizant of the customs, 12 practices, usages and terminology as generally understood in the 13 particular trade or business." International Multifoods, 309 F.3d 14 at 83 (internal quotation marks omitted). Evidence as to such 15 custom and usage is to be considered by the court where necessary 16 to understand the context in which the parties have used terms 17 that are specialized. See, e.g., Fox Film Corp. v. Springer, 273 18 N.Y. 434, 8 N.E.2d 23 (1937). When the parties have used contract 19 terms which are "in common use in a business or art" and have "a 20 definite meaning understood by those who use them," but which 21 "convey no meaning to [t]hose who are not initiated into the mysteries of the craft," the parties, in order to have the court 22 construe their contracts, "must furnish [the court] with the 23 dictionaries they have used." Id. at 436, 8 N.E.2d at 24. 24 such circumstances, the court "must be informed of the meaning of 25 the language as generally understood in that business, in the 26

- light of the customs and practices of the business." Id. at 437, 1
- 2 8 N.E.2d at 24.
- 3 Proof of custom and usage does not mean proof of the
- 4 parties' subjective intent, for "[e]xtrinsic evidence of the
- 5 parties' intent may be considered only if the agreement is
- ambiguous," Greenfield, 98 N.Y.2d at 569, 750 N.Y.S.2d at 569; 6
- 7 see, e.g., Bailey, 8 N.Y.3d at 528, 837 N.Y.S.2d at 603. Rather,
- proof of custom and usage consists of proof that the language in 8
- 9 question "is 'fixed and invariable' in the industry in question."
- 10 Hutner v. Greene, 734 F.2d 896, 900 (2d Cir. 1984) (quoting
- Belasco Theatre Corp. v. Jelin Productions, Inc., 270 A.D. 202, 11
- 205, 59 N.Y.S.2d 42, 45 (1st Dep't 1945)). 12
- 13 The trade usage must be "so well settled,
- 14 uniformly acted upon, and so long continued as to
- raise a fair presumption that it was known to both 15
- contracting parties and that they contracted in 16
- 17 reference thereto."
- British International Insurance Co. v. Seguros La Republica, S.A., 18
- 342 F.3d 78, 84 (2d Cir. 2003) (quoting <u>Reuters Ltd. v. Dow Jones</u> 19
- Telerate, Inc., 231 A.D.2d 337, 343-44, 662 N.Y.S.2d 450, 454 (1st 20
- Dep't 1997)). Thus, the proffered custom or usage must establish 21
- that the meaning of the term in question "was general, uniform and 22
- unvarying." <u>Belasco Theatre Corp. v. Jelin Productions, Inc.</u>, 270 23
- A.D. at 206, 59 N.Y.S.2d at 45. 24
- 25 A custom, in order to become a part of a contract,
- must be so far established and so far known to the 26 27
- parties, that it must be supposed that their contract
- was made in reference to it. For this purpose the 28 custom must be established, and not casual, uniform 29
- and not varying, general and not personal, and known 30
- 31 to the parties.

- 1 <u>Id</u>., 59 N.Y.S.2d at 46 (internal quotation marks omitted)
- 2 (emphases added).
- In sum, "[e] vidence outside the four corners of the
- 4 document as to what was really intended but unstated or misstated
- is generally inadmissible to add to or vary the writing, " W.W.W.
- 6 <u>Associates</u>, 77 N.Y.2d at 162, 565 N.Y.S.2d at 443; evidence as to
- 7 custom and usage is considered, as needed, to show what the
- 8 parties' specialized language is "'fair[ly] presum[ed]'" to have
- 9 meant, <u>British International Insurance Co. v. Sequros La</u>
- 10 Republica, S.A., 342 F.3d at 84 (quoting Reuters Ltd. v. Dow Jones
- 11 <u>Telerate</u>, <u>Inc.</u>, 231 A.D.2d at 344, 662 N.Y.S.2d at 454).
- No ambiguity exists where the contract language has "'a
- 13 definite and precise meaning, unattended by danger of
- 14 misconception in the purport of the [contract] itself, and
- 15 concerning which there is no reasonable basis for a difference of
- 16 opinion.'" <u>Hunt Ltd. v. Lifschultz Fast Freight, Inc.</u>, 889 F.2d
- 17 1274, 1277 (2d Cir. 1989) ("Hunt") (quoting Breed v. Insurance Co.
- 18 of North America, 46 N.Y.2d 351, 355, 413 N.Y.S.2d 352, 355
- 19 (1978)). "Language whose meaning is otherwise plain does not
- 20 become ambiguous merely because the parties urge different
- 21 interpretations in the litigation, " Hunt, 889 F.2d at 1277, unless
- 22 each is a "reasonable" interpretation, Seiden Associates, Inc. v.
- 23 ANC Holdings, Inc., 959 F.2d 425, 428 (2d Cir. 1992) ("Seiden");
- 24 see, e.q., K. Bell & Associates v. Lloyd's Underwriters, 97 F.3d
- 25 632, 637 (2d Cir. 1996); <u>Readco</u>, <u>Inc. v. Marine Midland Bank</u>, 81
- 26 F.3d 295, 299 (2d Cir. 1996) ("no ambiguity exists where the

alternative construction would be unreasonable"). Thus, the court

2 should not find the contract ambiguous where the interpretation

3 urged by one party would "strain[] the contract language beyond

4 its reasonable and ordinary meaning." Bethlehem Steel Co. v.

5 <u>Turner Construction Co.</u>, 2 N.Y.2d 456, 459, 161 N.Y.S.2d 90, 93

6 (1957).

7 Where the parties dispute the meaning of particular 8 contract clauses, the task of the court "is to determine whether 9 such clauses are ambiguous when 'read in the context of the entire 10 agreement, " Sayers v. Rochester Telephone Corp. Supplemental 11 Management Pension Plan, 7 F.3d 1091, 1095 (2d Cir. 1993) (quoting 12 W.W.W. Associates, 77 N.Y.2d at 163, 565 N.Y.S.2d at 443); and 13 "where consideration of the contract as a whole will remove the 14 ambiguity created by a particular clause, there is no ambiguity," 15 Readco, Inc. v. Marine Midland Bank, 81 F.3d at 300; see, e.g., Hudson-Port Ewen Associates, L.P. v. Kuo, 78 N.Y.2d 944, 945, 573 16 17 N.Y.S.2d 637, 637 (1991). For example, in W.W.W. Associates, 18 which involved a dispute as to whether a sales contract provision 19 stating that either the purchaser or the seller could terminate 20 the contract at a certain time conferred that right only on the 21 purchaser, the New York Court of Appeals noted that the contract, 22 negotiated by sophisticated businessmen, contained other provisions that expressly bestowed certain options on 23 The Court concluded that any ambiguity in the 24 purchaser alone. disputed provision was resolved by consideration of the contract 25 in its entirety and recognition of the contrasting provisions 26

- 1 adopted by the parties. See 77 N.Y.2d at 162-63, 565 N.Y.S.2d
- 2 at 443-44.
- 3 "As a general matter, the objective of contract
- 4 interpretation is to give effect to the expressed intentions of
- 5 the parties, " Hunt, 889 F.2d at 1277 (emphasis added); "[t]he best
- 6 evidence of what parties to a written agreement intend is what
- 7 they say in their writing, "Greenfield, 98 N.Y.2d at 569, 750
- 8 N.Y.S.2d at 569 (internal quotation marks omitted). "Thus, a
- 9 written agreement that is complete, clear and unambiguous on its
- 10 face must be [interpreted] according to the plain meaning of its
- 11 terms," id., "without the aid of extrinsic evidence,"
- 12 <u>International Multifoods</u>, 309 F.3d at 83 (internal quotation marks
- omitted); see, e.g., Network Publishing Corp. v. Shapiro, 895 F.2d
- 14 97, 99 (2d Cir. 1990) ("[w]e must consider the words [of a
- 15 contract] themselves for they are always the most important
- 16 evidence of the parties' intention" (internal quotation marks
- 17 omitted)); Bailey, 8 N.Y.3d at 528, 837 N.Y.S.2d at 603 ("[w]here
- 18 the language is clear, unequivocal and unambiguous, the contract
- 19 is to be interpreted by its own language" (internal quotation
- 20 marks omitted)).
- The court should read the integrated contract "as a whole
- 22 to ensure that undue emphasis is not placed upon particular words
- 23 and phrases, " Bailey, 8 N.Y.3d at 528, 837 N.Y.S.2d at 603, and
- 24 "to safequard against adopting an interpretation that would render
- 25 any individual provision superfluous, " International Multifoods,
- 26 309 F.3d at 86 (internal quotation marks omitted). Further, the

- 1 "courts may not by construction add or excise terms, nor distort
- 2 the meaning of those used and thereby make a new contract for the
- 3 parties under the guise of interpreting the writing." Bailey,
- 4 8 N.Y.3d at 528, 837 N.Y.S.2d at 603 (internal quotation marks
- 5 omitted). "[I]f the agreement on its face is reasonably
- 6 susceptible of only one meaning, a court is not free to alter the
- 7 contract to reflect its personal notions of fairness and equity."
- 8 <u>Greenfield</u>, 98 N.Y.2d at 569-70, 750 N.Y.S.2d at 570; <u>see</u>, <u>e.q.</u>,
- 9 Breed v. Insurance Co. of North America, 46 N.Y.2d at 355, 413
- 10 N.Y.S.2d at 355 ("court[s] may not make or vary the contract . . .
- 11 to accomplish [their] notions of abstract justice or moral
- 12 obligation").
- We review <u>de novo</u> both the district court's determination
- of whether a contract is ambiguous, see, e.g., Beth Medrash, 505
- 15 F.3d at 145; Seiden, 959 F.2d at 428; Walk-In Medical Centers,
- 16 Inc. v. Breuer Capital Corp., 818 F.2d at 263, and, as to an
- 17 unambiguous contract, the district court's interpretation of its
- 18 terms, see, e.g., Beth Medrash, 505 F.3d at 145; Seiden, 959 F.2d
- 19 at 429; Network Publishing Corp. v. Shapiro, 895 F.2d at 99.
- We also review <u>de novo</u> the grant or the denial of a motion
- 21 for summary judgment, drawing all reasonable factual inferences in
- 22 favor of the party against which summary judgment is sought. See,
- 23 e.g., SR International Business Insurance Co. v. World Trade
- 24 <u>Center Properties, LLC</u>, 467 F.3d 107, 118 (2d Cir. 2006); <u>British</u>
- 25 International Insurance Co. v. Seguros La Republica, S.A., 342
- 26 F.3d at 81; International Multifoods, 309 F.3d at 82. When both

- 1 sides have moved for summary judgment, "each party's motion must
- 2 be examined on its own merits, and in each case all reasonable
- 3 inferences must be drawn against the party whose motion is under
- 4 consideration." Morales v. Quintel Entertainment, Inc., 249 F.3d
- 5 115, 121 (2d Cir. 2001); <u>see</u>, <u>e.g.</u>, <u>Schwabenbauer v. Board of</u>
- 6 Education, 667 F.2d 305, 314 (2d Cir. 1981).

7 B. The Provisions of the Maverick Indenture

- 8 Within the above legal framework, we see no error in the
- 9 district court's determinations that the PACC Provision of the
- 10 Indenture is unambiguous, and that, although the Tenaris "ordinary
- 11 shares" are, undisputedly, the same as common stock, Tenaris was
- 12 not a Public Acquirer within the meaning of the Indenture because
- 13 the Tenaris securities that are traded on the New York Stock
- 14 Exchange are not the Tenaris ordinary shares.
- 15 Preliminarily, we note that the Trustee's assertion that
- 16 "the District Court Found[] That Tenaris Has 'a Class of Common
- 17 Stock Traded on a United States National Securities Exchange"
- 18 (Trustee's brief on appeal at 23) is squarely contradicted by the
- 19 district court's opinion itself. Although the quoted language
- 20 appears in passages of the court's opinion that describe the
- 21 Public Acquirer definition or the Trustee's contention, the
- 22 Trustee provides no citation for its assertion that the court so
- 23 "[f]ound." Indeed, the court's ruling stated quite plainly that
- 24 "the Court finds that Tenaris does not have a class of common
- 25 stock traded on a United States national securities exchange, and

- 1 is thus not a Public Acquirer for purposes of the Indenture,"
- 2 District Court Opinion at 13 (emphasis added).
- 3 Our <u>de novo</u> review of the record persuades us that the
- 4 district court correctly determined that the phrase "common stock
- 5 traded on a United States national securities exchange" in the
- 6 Indenture's Public Acquirer definition, when read in the context
- 7 of the Indenture as a whole, unambiguously does not include
- 8 American Depositary Shares traded on such an exchange. The
- 9 Indenture's sole definition of "common stock" does not mention
- 10 ADSs. It states only that "'Common Stock' means the common stock,
- 11 par value \$.01 per share, of the Company [defined as Maverick]"
- 12 (Indenture § 1.01, at 3). The Indenture does not provide a
- 13 definition of common stock in general.
- 14 The Indenture does, however, contain direct and indirect
- 15 references to American Depositary Shares in other provisions. The
- 16 most pertinent provisions are those dealing with "Fundamental
- 17 Change[s] " prior to June 15, 2011, that would entitle a noteholder
- 18 to require Maverick to purchase his notes for cash (see id.
- 19 § 4.01). A "Fundamental Change" is defined to include
- 20 "consummation of any . . . merger of the Company pursuant to which
- 21 [its] Common Stock will be converted into cash, securities or
- 22 other property" (id. § 1.01, at 5), but to exclude a merger in
- which "at least 90% of the consideration . . . consists of shares
- of Capital Stock traded on a national securities exchange" (id. at
- 25 6 (emphasis added)). The Indenture's definition of Capital Stock

expressly includes ADSs, and indeed refers to ADSs and ordinary shares in the disjunctive:

"Capital Stock" of any Person means any and all shares (including ordinary shares or American depositary shares), interests, participations or other equivalents however designated of corporate stock or other equity participations . . . of such Person . . .

9 (<u>Id</u>. at 2 (emphases added).)

10 The parties could easily have included in the Indenture a definition of common stock in general with a parenthetical phrase 11 12 expressly including ADSs, such as the parenthetical in 13 definition of "Capital Stock"; or they could have included such a 14 parenthetical after "common stock" in the "a class of common stock 15 traded on a United States national securities exchange" clause of 16 the Public Acquirer definition. They did neither. Given that the parties defined more than 100 terms in the Indenture and made 17 18 explicit reference to ADSs in the "Capital Stock" definition that 19 informs the rights of noteholders to require Maverick to purchase their notes, the Indenture as a whole does not suggest that the 20 21 undefined term "common stock," in the Public Acquirer definition 22 that informs noteholders' conversion rights, includes ADSs 23 implicitly.

The Trustee argues that the undefined and unadorned phrase "common stock traded on a United States national securities exchange" in the Public Acquirer definition should be deemed to include American Depositary Shares that trade on such an exchange because, as a matter of custom and usage, the trading of ADSs is a form of trading common stock. But the evidence proffered by the

Trustee falls well short of showing any "uniform and unvarying," 1 "general and not personal" custom so well established that the 2 3 parties must be presumed to have meant the term "common stock" in 4 the Public Acquirer definition to include ADSs. Although the 5 Trustee, quoting SEC, American Depositary Receipts, Securities Act Release No. 6894, Exchange Act Release No. 29226, 56 Fed. Reg. 6 7 24420 (May 30, 1991) ("SEC Release") -- which uses the term "ADR" to 8 "refer to either the physical certificate or the 9 evidenced by such certificate," id. at 22421 n.5--states that 10 "[t]he SEC considers ADRs to be 'the most common form in which 11 foreign securities trade in the United States'" (Trustee's brief on appeal at 13), the SEC Release itself does not support the 12 13 proposition that a contractual reference to common stock must be 14 presumed to encompass a reference to ADSs. The SEC Release 15 states, inter alia, that a foreign security is owned "through" the ownership of an ADS, SEC Release at 24428, and that "an ADS is the 16 17 security that represents an ownership interest in deposited 18 securities," id. at 24421 n.5; but "[f]or purposes of the 19 Securities Act, ADRs and deposited securities are considered 20 separate securities," id. at 24426, and in order for ADRs to be 21 publicly traded, "both the ADRs and the deposited securities must 22 be registered," id. Indeed, the SEC notes that "listed ADRs are 23 not the securities of the foreign issuer but rather of the legal 24 entity created by the depositary," id. at 24431 (emphasis added). 25

1 For example, the owner of an ADS may not have the same 2 voting rights as an owner of shares of the issuer, for, absent an 3 agreement between the depositary and the issuer imposing a 4 notification duty, see id. at 24422-23, "[t]he depositary is not 5 obligated to notify ADR holders about any meeting of holders of 6 the deposited securities or to distribute to ADR holders the proxy information, annual reports or other materials it receives from 7 8 the issuer of the deposited securities, " id. at 24429. 9 "[d]epositaries generally have complete discretion," when they receive non-cash distributions from the issuer, not to pass the 10 11 distribution immediately to the ADS holders but instead to "retain for the benefit of ADR holders the securities or property 12 13 received." Id. Thus, ADSs may represent more than merely an 14 interest in the issuer's underlying securities. Indeed, although 15 the Trustee contends "that market participants have a uniform 16 understanding that ADSs are nothing more than" "a 'form' through 17 which" a foreign issuer's shares trade on the New York Stock 18 Exchange (Trustee's brief on appeal at 17), the SEC notes that, in 19 light of the fact that some depositaries are established through 20 agreement with the issuer of the deposited securities (i.e., are 21 "sponsored") and some are established independently of the issuer (i.e., are "unsponsored"), it is possible that even with respect 22 to a particular underlying security, the ADSs themselves might not 23 24 be fungible. See SEC Release at 24431 ("In light of the sharp 25 disagreement among ADR market participants, comment is requested regarding whether a sponsored facility and an unsponsored facility 26

for the same deposited security would inherently result in

non-fungible securities"). 2 3 Further the price at which an ADS is traded is not simply a function of the value of the foreign issuer's underlying 4 5 security. "The ADR trading price is also a function of," inter 6 alia, "foreign currency exchange rates," the risks of fluctuation in those rates, the administrative costs of establishing, 7 maintaining, and operating the depositary, and "inefficient market 8 9 dissemination of news about the issuer of the deposited securities." SEC Release at 24424. Thus, an ADS may sell "at a 10 11 premium to the deposited security" or "at a discount to the deposited security." Id. In sum, the SEC's descriptions of ADSs 12 13 reveal that ADSs are not merely common stock in a different form. The Trustee also cites what it refers to as "the SEC's own 14 clear recognition that 'Tenaris's stock trades on the New York 15 Stock Exchange'" (Trustee's brief on appeal at 18 (emphasis in 16 brief)); but what is quoted is a complaint filed by the SEC in a 17 lawsuit alleging that various individual investors engaged in 18 Industry custom and usage is not necessarily insider trading. 19 shown by a litigation position taken by a government agency for 20 regulatory and law enforcement purposes in general, or by the 21 SEC's position that ADSs are securities within the scope of

statutory prohibitions against insider trading. And an allegation

by a regulatory agency in a lawsuit does not establish what the

parties meant by a particular term in their unrelated, previously

26 negotiated contract.

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1 The Trustee further attempts to show that custom and usage 2 supports its interpretation of "common stock" as including ADSs by 3 stating that 4 [i]n its SEC filings, Tenaris has repeatedly 5 acknowledged that its ordinary shares (which, 6 noted above, Tenaris also admits are a class of common stock, (A-1234 at $\P27$)) are "traded on the 7 (A-1335 (2003 Form 20-F); A-1516 (2004 Form 8 NYSE." 20-F); A-614 (2005 Form 20-F).) Tenaris accordingly 9 10 acknowledges that the NYSE quotes for its ADSs 11 reflect "quoted prices for the Company's shares." 12 (Id. (emphasis added).) 13 (Trustee's brief on appeal at 13.) We have several difficulties 14 with the suggestion that Tenaris's filings constitute proof that references to common stock in the Indenture encompassed ADSs as a 15 16 matter of custom and usage "so far known to the parties, that it 17 must be supposed that their contract was made in reference to it," 18 Belasco Theatre Corp. v. Jelin Productions, Inc., 270 A.D. 19 at 206, 59 N.Y.S.2d at 46 (internal quotation marks omitted). 20 First, Tenaris--which agreed to acquire Maverick in 2006--was not 21 a party to the Indenture agreement, and any suggestion that Maverick, the Trustee, or the noteholders had Tenaris or its 22 23 filings in mind when the Indenture contract was entered into in 24 2004 is unsupported and seems fanciful. Second, so-called 25 admissions by a company in its SEC filings as to the trading and 26 market prices of its own securities are hardly "general and not 27 personal," id. Such individual statements cannot be deemed to 28 establish an industry custom that other persons must be presumed 29 to adopt in their contracts.

1 Further, even if an individual company's SEC filings could establish custom and usage, the sentence fragments quoted by the 2 Trustee from the above filings of Tenaris do not establish that 3 4 the Tenaris ordinary shares themselves are traded on a United 5 States exchange or even that Tenaris so regarded them. Rather, 6 the first page of each of the cited Tenaris reports states that 7 [o]rdinary shares of Tenaris S.A. are not listed for 8 trading but only in connection with the registration of American Depositary Shares which are evidenced by 9 10 American Depositary Receipts. (Tenaris 2003, 2004, and 2005 SEC Form 20-F reports, first page 11 12 n.* (emphasis added).) Finally, although the Trustee also argues that "common 13 stock" in the PACC Provision should be interpreted to include ADSs 14 15 because the contrary interpretation is commercially unreasonable, 16 as "there was never any intention to exclude foreign issuers as 17 'Public Acquirers'" (Trustee's brief on appeal at 24; see also id. at 18, 35), this argument poses a false dichotomy between foreign 18 19 and domestic companies. Foreign companies may trade their shares 20 on a United States national stock exchange directly rather than 21 through ADSs, and hundreds do. See, e.q., SEC Release at 24422 & 22 Indeed, the Trustee concedes that "the Public Acquirer n.15. 23 change of control provision includes those foreign issuers whose ordinary shares are directly traded on [a] United States exchange" 24 25 (Trustee's brief on appeal at 37). Given that concession, the Trustee urges us to conclude that the parties to the Indenture 26 27 did not "intend[] to distinguish between different categories of foreign issuers for the purposes of the Public Acquirer definition 28

1 depending solely on the decision an issuer made about" whether to 2 list its common stock or to list ADSs, arguing that such a 3 distinction would have served "no possible commercial purpose" 4 (Trustee's Brief on Appeal at 38). Any suggestion that the 5 Indenture should be read to accomplish what the Trustee views as 6 "commercial[ly]" "reasonable" (id. at 18) essentially asks us to rewrite the Indenture's Public Acquirer definition. 7 Instead, we 8 are required to give effect to the intentions expressed in the agreement's own language. Given the pains taken by the parties to 9 have the Indenture set out detailed definitions of numerous terms 10 11 and to have its definition of Capital Stock make explicit reference to ADSs -- a reference we are not entitled to regard as 12 13 superfluous -- we conclude that the district court properly declined to read ADSs into the undefined term "common stock," as used in 14 the clause "common stock traded on a United States national 15 securities exchange" without elaboration. 16

In sum, the district court did not err in dismissing the Trustee's contract claims. And as the Trustee's challenge to the dismissal of its contract claims fails, so does its challenge to the dismissal of its claim for tortious interference with contract.

22 CONCLUSION

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We have considered all of the Trustee's arguments on this appeal and have found them to be without merit. The judgment of the district court dismissing the complaint is affirmed.