#### A-301

			225
1		SCHMIDT, ERIC	
2	15:14:05	doesn't make any sense." That's what I'm that's	
3	15:14:09	what I'm communicating to him.	
4	15:14:11	MS. FORSHEIT: Q. The Google Video strategy?	
5	15:14:13	A Yeah. They're losing.	
6	15:14:17	Q Okay.	
7	15:14:22	A So I don't take a position on the details	
8	15:14:24	there, so	
9	15:14:24	Q And do you recall ever telling Mr. Eun, on	
10	15:14:27	any occasion, that Google Video was being	
11	15:14:30	outmaneuvered by YouTube?	
12	15:14:35	MR. MANCINI: Objection; lacks foundation.	
13	15:14:36	THE WITNESS: Well, you can see that I say	
14	15:14:40	that in this e-mail. "My issue is that the team is	
15	15:14:42	reacting to others rather than driving a new strategy,	
16	15:14:47	and I want to see a compelling differentiated	
17	15:14:50	strategy."	
18	15:14:50	That's synonymous with a "yes" to your	
19	15:14:52	question.	
20	15:14:54	MS. FORSHEIT: Q. Did that cause you to	
21	15:15:02	re-evaluate the copyright strategy that Google Video	
22	15:15:05	had adopted?	
23	15:15:06	MR. MANCINI: Objection; lacks foundation;	
24	15:15:08	and objection to form.	
25	15:15:09	THE WITNESS: No recollection of that.	

DAVID FELDMAN WORLDWIDE, INC. 805 Third Avenue, New York, New York 10022 (212)705-8585

226 1 SCHMIDT, ERIC 2 15:15:12 MS. FORSHEIT: Q. And as head of the 3 15:15:20 company, is it your testimony today that you don't 4 15:15:22 recall any concerns at the time of the acquisition of 5 15:15:26 YouTube about the extent of copyright infringement 6 15:15:29 occurring on YouTube? 7 15:15:31 MR. MANCINI: Objection to the 8 15:15:31 characterization of the testimony and to the extent it 9 15:15:33 seeks communications with counsel. Therefore, 15:15:37 10 instruct not to answer. 11 15:15:38 THE WITNESS: I believe that's not what I 12 15:15:39 said earlier. I believe what I said was I was aware 13 15:15:43 from public reports of the general question prior to 14 15:15:48 the acquisition. And anything else would be a legally 15 15:15:53 privileged answer. 15:15:57 16 MS. FORSHEIT: I assume that since you don't 17 15:16:14 recall -- strike that. 18 15:16:17 I assume that since you don't know, as you 19 15:16:19 sit here today, what Premier League is, that you don't 20 15:16:22 recall ever having discussions about possibly entering 15:16:25 21 into any kind of content deal with Premier League? 15:16:28 2.2 MR. MANCINI: Objection; calls for 15:16:30 23 speculation. 24 15:16:30 THE WITNESS: That is correct. I don't 25 15:16:32 recall any -- I don't recall anything about such a

# Schapiro Exhibit 135

#### Aggregate number of works in the soundtrack database from inception

Y	, -0	B.C	Banah Oversite	Total
<u>Year</u>		<u>Month</u>	Month Quantity	<u>Total</u>
	2006	12	9	9
	2007	1	55	64
		2	436	500
		3	405	905
		4	19959	20864
		5	22216	43080
		6	2630	45710
		7	1718	47428
		8	2373	49801
		9	2822	52623
		10	720	53343
		11	382	53725
		12	1187	54912
	2008	1	1889	56801
		2	7063	63864
		3	2118	65982
		4	6040	72022
		5	3677	75699
		6	1641	77340
		7	5018	82358
		8	2721	85079
		9	1654	86733
•		10	1083	87816
		11	1538	89354
		12	881	90235
	2009	1	786	91021
		2	9563	100584
		3	1214	101798
		4	1025	102823
		5	2064	104887
		6	2314	107201
		7	20477	127678
		8	602	128280
		9	891	129171
		·	001	



Top 10 content owners from inception to present

Supplier	Total
MTVN	91100
Viacom FP	15074
Endemol	4695
NBCU	4368
Fox	4173
CanalPlus	3475
Viacom DVD	2750
Disney	1643
Fox DVD	1249
WB DVD	615
WB	. 29
Grand Total	129171

**A-306** 

#### Number of works by content owner by date since soundtrack inception

Supplier	Year	Month	Quantity
CanalPlus	2008	9	4
CanalPlus	2008	10	593
CanalPlus	2008	11	415
CanalPlus	2008	12	459
CanalPlus	2009	1	383
CanalPlus	2009	2	467
CanalPlus	2009	3	528
CanalPlus	2009	4	270
CanalPlus	2009	5	46
CanalPlus	2009	6	19
CanalPlus	2009	8	232
CanalPlus	2009	9	59
Disney	2007	4	24
Disney	2007	5	13
Disney	2007	6	87
Disney	2007	7	216
Disney	2007	8	279
Disney	2008	1	22
Disney	2008	2	73
	2008	3	34
Disney		4	12
Disney	2008		
Disney	2008	5	70
Disney	2008	6	240
Disney	2008	8	8
Disney	2008	9	30
Disney	2008	10	37
Disney	2008	11	74
Disney	2008	12	1
Disney	2009	1	119
Disney	2009	2	82
Disney	2009	3	44
Disney	2009	4	97
Disney	2009	5	30
Disney	2009	6	11
Disney	2009	7	27
Disney	2009	8	8
Disney	2009	9	5
Endemol	2009	5	1851
Endemol	2009	6	2145
Endemol	2009	7	699
Fox	2007	4	171
Fox	2007	5	192
Fox	2007	6	319
Fox	2007	7	305
Fox	2007	8	223
Fox	2007	9	201
Fox	2007	10	241
Fox	2007	11	174
Fox	2007	12	529
1 07	2007	12	323

Fox Fox Fox Fox Fox Fox	2008 2008 2008 2008 2008 2008 2008	1 2 3 4 5 6 7	105 37 86 66 57 135 95
Fox Fox	2008 2008	8 9	163 30
Fox	2008	10	42
Fox Fox	2008 2008	11 12	99 49
Fox	2009	1	51
Fox	2009	2	66
Fox	2009	3	90
Fox	2009	4	80
Fox	2009	5	76
Fox	2009	6	38
Fox	2009	7	320
Fox	2009	8	119
Fox	2009	9	14
Fox DVD	2007	12	447
Fox DVD	2008	2	757
Fox DVD	2008	5	45
MTVN	2007	2	1
MTVN MTVN	2007	4 5	16963 20778
MTVN	2007 2007	5 6	20178
MTVN	2007	7	1036
MTVN	2007	8	1835
MTVN	2007	9	1148
MTVN	2007	11	97
MTVN	2007	12	2
MTVN	2008	1	982
MTVN	2008	2	3986
MTVN	2008	3	1422
MTVN	2008	4	3496
MTVN	2008	5	1785
MTVN	2008	6	665
MTVN	2008	7	4721
MTVN MTVN	2008 2008	8 9	1163 826
MTVN	2009	2	7591
MTVN	2009	4	397
MTVN	2009	7	19365
MTVN	2009	8	31
MTVN	2009	9	798
NBCU	2006	12	9
NBCU	2007	1	55
NBCU	2007	2	435
NBCU	2007	3	405
NBCU	2007	4	225

NBCU NBCU NBCU NBCU NBCU NBCU NBCU NBCU	2007 2007 2007 2007 2007 2007 2007 2008 2008	5 6 7 8 9 10 11 12 1 2 3	151 179 123 32 81 224 34 66 92 105 366 98
NBCU NBCU	2008 2008	5 6	211 191
NBCU	2008	7	146
NBCU	2008	8	113
NBCU	2008	9	32
NBCU	2008	10	94
NBCU	2008	11	60
NBCU	2008	12	70
NBCU	2009	1	40
NBCU	2009	2	114
NBCU	2009	3	129
NBCU NBCU	2009 2009	4 5	181 61
NBCU	2009	6	101
NBCU	2009	7	66
NBCU	2009	8	64
NBCU	2009	9	15
Viacom DVD	2007	4	1032
Viacom DVD	2007	5	1082
Viacom DVD	2007	7	38
Viacom DVD	2007	8	4
Viacom DVD	2007	11	22
Viacom DVD	2008	4	17
Viacom DVD Viacom DVD	2008 2009	5	366 41
Viacom DVD	2009	2 8	148
Viacom FP	2007	4	1544
Viacom FP	2007	6	33
Viacom FP	2007	9	1392
Viacom FP	2007	10	228
Viacom FP	2007	11	55
Viacom FP	2007	12	143
Viacom FP	2008	1	688
Viacom FP	2008	2	2105
Viacom FP Viacom FP	2008 2008	3 4	210 1736
Viacom FP	2008	5	1141
Viacom FP	2008	6	410
Viacom FP	2008	7	56
Viacom FP	2008	8	1274

Viacom FP	2008	9	732
Viacom FP	2008	10	317
Viacom FP	2008	11	890
Viacom FP	2008	12	302
Viacom FP	2009	1	193
Viacom FP	2009	2	1202
Viacom FP	2009	3	423
WB	2007	10	27
WB	2008	5	2
WB DVD	2008	4	615

# Schapiro Exhibit 136

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### UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF NEW YORK

VIACOM INTERNATIONAL INC., COMEDY	)	
PARTNERS, COUNTRY MUSIC	)	
TELEVISION, INC., PARAMOUNT	)	
PICTURES CORPORATION, and BLACK	)	
ENTERTAINMENT TELEVISION LLC,	)	Case No.
Plaintiffs,	)	1:07CV02103
vs.	)	
YOUTUBE, INC., YOUTUBE, LLC,	)	
and GOOGLE, INC.,	)	
Defendants.	)	
	_)	

VIDEOTAPED DEPOSITION OF LEE L'ARCHEVESQUE NEW YORK, NEW YORK Thursday, February 18, 2010

REPORTED BY:

ERICA RUGGIERI, CSR, RPR

JOB NO: 18753

#### A-312

		2
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3		
4	February 18, 2010	
5	9:22 a.m.	
6		
7	VIDEOTAPED DEPOSITION OF LEE	
8	L'ARCHEVESQUE, held at the offices of	
9	Mayer Brown, 1675 Broadway, New York,	
10	New York, pursuant to notice, before Erica	
11	L. Ruggieri, Registered Professional	
12	Reporter and Notary Public of the State of	
13	New York.	
14		
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1		
2	APPEARANCES	
3	FOR THE LEAD PLAINTIFFS AND PROSPECTIVE	
4	CLASS:	
5	JENNER & BLOCK, LLP	
6	BY: LUKE C. PLATZER, ESQ.	
7	1099 New York Avenue, NW	
8	Suite 900	
9	Washington, DC 20001-4412	
10	(202) 639-6000	
11	Lplatzer@jenner.com	
12		
13	FOR THE DEFENDANTS YOUTUBE, INC.,	
14	YOUTUBE, LLC and GOOGLE, INC.:	
15	MAYER BROWN, LLP	
16	BY: BRIAN WILLEN, ESQ.	
17	JASON I. KIRSCHNER, ESQ.	
18	1675 Broadway	
19	New York, New York 10019	
20	(212) 506-2500	
21	Bwillen@mayerbrown.com	
22	Jkirschner@mayerbrown.com	
23		
24	ALSO PRESENT:	
25	MANUEL ABREU, Videographer	

94 1 L'ARCHEVESQUE 2 number VIA02072896, marked for 3 identification, as of this date.) 4 Α. Okay. 5 11:07:15 Q. Do you know who Vance Ikezoye 6 is? 7 Α. No, I don't know. 8 So this is an e-mail, the one 9 I'm looking at is at the bottom of the 11:07:24 10 first page. It's an e-mail from Chris 11 Maxcy to Vanceikezoye@Audiblemagic.com, 12 dated December 5th, 2006, cc'ing Adam 13 Cahan. And the e-mail says, "Hi, Vance, I 14 wanted to introduce you to Cahan at 15 11:07:43 Viacom." 16 Does this e-mail suggest that 17 Chris Maxcy from YouTube was introducing 18 Adam Cahan at Viacom to Audible Magic? 19 It seems -- that's a personal 11:08:03 20 introduction. That's, you know, Chris 21 introducing Vance and Adam. I don't know 22 if that's the introduction company to the 23 company or it's a personal introduction. 24 Do you know whether either Q. 25 11:08:15 Mr. Cahan or Joe Simon or Nick Rockwell

95 1 L'ARCHEVESQUE 2 had had any dealings with Audible Magic 3 prior to December of 2006? 4 I don't know. Α. 5 11:08:40 Q. In December 2006 Audible Magic's 6 technology was fingerprint-based 7 technology? 8 Α. Yes. 9 Was it Viacom's understanding, 11:08:55 10 in December of 2006, that Audible Magic 11 maintained a database that contained 12 various fingerprints that had been 13 provided by content owners? 14 Α. It contained a fingerprint 15 11:09:10 database, yes. 16 Q. In December of 2006, do you know 17 what kinds of fingerprints were in Audible 18 Magic's fingerprint databases? 19 It was primarily music at that 20 11:09:28 point, I believe. 21 Do you know, as of December of Q. 22 2006, whether there were any movie studios 23 or television studios that had provided 24 content to Audible Magic for 25 11:09:44 fingerprinting?

96 1 L'ARCHEVESQUE 2 I don't know for sure, but I 3 believe that they had started to create 4 sound track database at that point. 5 11:09:50 Q. Can you identify any movie 6 studio, television studio that had 7 provided content to Audible Magic to be 8 fingerprinted in December of 2006? 9 No. 11:10:01 10 MR. PLATZER: This is a standing 11 objection here, but as I have 12 expressed, we believe this whole line 13 of questioning is outside the scope of 14 the deposition topic. 11:10:12 15 MR. WILLEN: It's squarely 16 within the deposition topic, but we 17 will go on, and you can note your 18 objection. 19 So in December of 2006, was Ο. 20 11:10:23 Viacom aware that there were any content 21 owners, other than record labels or music 22 publishers, that had provided content to 23 Audible Magic for fingerprinting? 24 I don't know. Α. 25 11:10:36 You weren't affirmatively aware, Q.

97 1 L'ARCHEVESQUE 2 in December of 2006, that content owners 3 other than record labels and music 4 publishers had provided fingerprints to 5 11:10:47 Audible Magic, were you? 6 MR. PLATZER: Objection to the 7 Form. Vague as to "you," as to 8 whether you mean Mr. L'Archevesque. 9 MR. WILLEN: I mean Viacom. 11:10:54 10 MR. PLATZER: And repeat the 11 objection. Outside the scope. 12 Α. Sorry. The question again, 13 please? 14 Q. You said you didn't know one way 15 11:11:06 or another whether content owners other 16 than record labels or music publishers had 17 provided content to Audible Magic for 18 fingerprinting in December of 2006? 19 I do not know if we knew, in 20 11:11:18 December 2006, of that being the case or 21 not. 22 Okay. Do you know, sitting here Q. 23 today, either because of your preparation 24 for the deposition or independently, 25 11:11:31 whether, in December of 2006, any movie

98 1 L'ARCHEVESQUE 2 studios or television studios had provided 3 content to Audible Magic for 4 fingerprinting? 5 11:11:40 Α. I don't know. 6 Q. As of December of 2006, had 7 Viacom provided any content to Audible 8 Magic for fingerprinting? 9 Α. No. 11:11:58 10 So in December 2006 there were 11 no Viacom-related fingerprints in any of 12 Audible Magic's databases? 13 Α. That's correct. 14 In December of 2006, were any of 15 11:12:11 Viacom's own websites using Audible Magic 16 to filter user-submitted content? 17 Α. No. 18 Did Viacom -- excuse me -- did 19 Viacom test Audible Magic's technology? 11:12:30 20 Viacom, I believe there was an 21 ongoing interaction with Audible Magic, as 22 far as implementation options, 23 installation options, configuration 24 options, that did take place. 25 11:12:50 MR. WILLEN: Let's actually look

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1		L'ARCHEVESQUE	
2		at a document. This will be	
3		Exhibit 11.	
4		(L'Archevesque Exhibit 11,	
5	11:13:15	Audible Magic test license	
6		agreement, Bates number AM 003811,	
7		marked for identification, as of	
8		this date.)	
9		MR. WILLEN: This is a document	
10	11:13:05	produced by Audible Magic, bearing	
11		Bates number AM 003811. And it's	
12		described as an Audible Magic test	
13		license agreement.	
14		A. Okay.	
15	11:13:22	Q. Have you seen this before?	
16		A. I don't recall seeing it, no.	
17		Q. All right. Well, just take a	
18		quick look at it.	
19		A. Okay.	
20	11:13:40	Q. Are you aware of the existence	
21		of this test license agreement,	
22		independently of just seeing this	
23		document?	
24		A. No, no.	
25	11:13:49	Q. The date of this document is the	
		~	

109 1 L'ARCHEVESQUE 2 quarter 2007? 3 A. It would have been in that 4 second quarter time frame. 5 11:26:21 Q. Were there particular types of 6 works that Viacom was providing to Audible 7 Magic by means of the MRSS feeds? 8 That's the on-line content. 9 That's content that we have gone onto our 11:26:40 10 websites. 11 Q. So do you know the first date on 12 which fingerprints of Viacom content 13 actually appeared in any of Audible 14 Magic's databases? 15 11:26:58 Α. No, I don't know when the 16 fingerprints, you know, would have been 17 processed and added to that database 18 officially. 19 Was there some lag between when Q. 11:27:10 20 Viacom made the content available and when 21 it actually appeared as a fingerprint in 22 the Audible Magic system? 23 MR. PLATZER: Objection. Calls 24 for speculation. 25 11:27:19 Α. There would have been a minimal

110 1 L'ARCHEVESQUE 2 lag, minimum type lag. But we implemented 3 a receipt system at some point after that, 4 which, you know, gave us notification of 11:27:31 5 when they were going in the database, when 6 they were fingerprinted. 7 Q. So as of March of 2007, there 8 were no Viacom fingerprints that were in 9 any of Audible Magic's databases, correct? 10 11:27:49 MR. PLATZER: Objection, calls 11 for speculation. 12 Α. I understand that to be the 13 case. 14 Q. When the Viacom fingerprints 15 11:28:03 were included in Audible Magic's system, 16 is it correct that they were included in 17 something that Audible Magic called the 18 sound track database? 19 Yes. Α. 11:28:12 20 Ο. Were there any other databases 21 in Audible Magic that Viacom fingerprints 22 were added to? 23 I believe at that time it was a 24 music database and a sound track database, 25 11:28:26 and our fingerprints were in the sound

111 1 L'ARCHEVESQUE 2 track database. 3 All of the fingerprints at Q. 4 Viacom supplied to Audible Magic would 5 11:28:40 have appeared in the sound track database? 6 Α. Yes. 7 Ο. Why was it not until the second 8 quarter of 2007 that Viacom started 9 providing access to its content to Audible 11:29:05 10 Magic for fingerprinting? 11 There was -- that prior quarter 12 was spent looking at the company, looking 13 at, you know, how it was, its traction 14 with other companies, talking to them. It 15 11:29:27 was actually, you know, that was fairly 16 timely closure to that. 17 I'm sorry, I didn't hear the 18 last thing you said. 19 I said that was fairly timely 11:29:37 20 with how we felt about Audible Magic and 21 got them fingerprints or access. 22 I'm sorry, when was the first 23 contact that Viacom had with Audible 24 Magic? 25 11:29:48 MR. PLATZER: Objection. Asked

112 1 L'ARCHEVESQUE 2 and answered. 3 December 2006, I believe. Α. 4 So once Viacom started providing Ο. 5 11:30:05 access to content to Audible Magic, how 6 did Viacom decide what content to provide? 7 Α. We would -- we determined it 8 through several ways. One was rights, did 9 we have rights to fingerprint that 11:30:26 10 content. Another was popularity, how 11 popular was the content. What we didn't -- what we didn't 12 13 provide was things we didn't have rights 14 to. 15 11:30:39 What kinds of content would fall Ο. 16 into that bucket? 17 I can't say what types of 18 content, specifically, but the general, 19 I'm not a lawyer, but my general 11:30:51 20 understanding of rights is you need a 21 certain amount of rights in order to be 22 able to fingerprint this content. 23 I see. So these were works that Ο. 24 Viacom owned in conjunction with some 25 11:31:04 other entity?

113 1 L'ARCHEVESQUE 2 You know best of type shows, 3 where you might have other licensing or 4 limitations of what we can do. And you wouldn't -- I mean we wouldn't fingerprint 5 11:31:12 6 trailers and things of that nature. 7 Ο. Why not? 8 Aside from potential rights 9 issues, it's just not something we 11:31:22 10 fingerprinted. Really, if we had the 11 rights and they were willing to 12 fingerprint them, we let them fingerprint 13 as I mumble some more. If we had the 14 rights and it was fairly easy to give them 15 11:31:40 access, they fingerprinted. 16 O. Were there any cost issues 17 associated with Audible Magic generating 18 these fingerprints? 19 I don't believe so, no. 20 11:31:49 Ο. So cost wasn't a reason that 21 Viacom wouldn't have let audible 22 fingerprint more of Viacom's content? 23 It wouldn't be a cost issue. It Α. 24 would be a, you know, are the cycles that 25 11:32:04 we are spending fingerprinting being spent

160 1 L'ARCHEVESQUE 2 AFTERNOON SESSION 3 (Time noted: 1:13 p.m.) 4 THE VIDEOGRAPHER: The time is 01:12:53 5 1:13 p.m. We are back on the record. 6 LEE L'ARCHEVESQUE, 7 resumed and testified as follows: 8 EXAMINATION BY (Cont'd.) 9 MR. WILLEN: 01:12:56 10 Q. So I wanted to go back and just 11 clarify something that you said earlier. 12 I had asked you a question about the audit 13 work that Viacom was doing to look at how 14 Audible Magic was working. And you said 15 01:13:09 there were initially some timing concerns 16 as far as when the content was getting 17 identified and/or blocked. I just was 18 curious as to what, in particular, you 19 were referring to. 01:13:19 20 With some of the initial iFilm 21 sampling, it looked like the -- it was 2.2 taking longer for the content to kind of 23 be removed from the staging area than 24 other times. I believe it was measured in 25 01:13:36 minutes, nothing more than that. So you

161 1 L'ARCHEVESQUE 2 would do an upload, and it would either 3 kind of not automatically, but in a fairly 4 timely fashion it would go away. I would 5 01:13:48 say copyright infringement, I don't 6 remember what the exact text was, but 7 there was some times when that would take 8 a little bit longer. 9 Q. I see. 01:13:57 10 So I want to switch gears now 11 and talk about the YouTube fingerprinting 12 technology. 13 Α. Okay. 14 So when did Viacom first become 15 01:14:07 aware that YouTube was developing its own 16 fingerprinting technology? 17 First -- second quarter of 2007. Α. 18 Ο. How did Viacom learn that? 19 I'm not sure exactly. I believe 01:14:22 20 it was learned through Mike Fricklas. 21 And this was before the YouTube Q. 22 technology had actually launched, correct? 23 Α. Yes. 24 Did YouTube invite Viacom to Q. 25 01:14:36 participate in a pilot test of that

162 1 L'ARCHEVESQUE 2 technology? 3 Yes. We referred to it as a Α. 4 beta test, but yes. 5 01:14:47 Q. Do you know when YouTube, 6 Google, made the invitation to Viacom to 7 participate in the beta test? 8 I don't exactly, but I'm 9 guessing it's in the same time frame, 01:15:03 10 second quarter 2007. 11 And Viacom, in fact, did end up Ο. 12 participating in that beta test? 13 Α. We did. 14 When was the testing that Viacom 15 01:15:17 did of the YouTube fingerprinting, when 16 did that actually take place? 17 I don't know exactly, but it 18 was, if I remember correctly, there was a 19 little bit of a delay with getting the 01:15:30 20 test process and tools in place and the 21 methodology in place. It was probably end 22 of the second quarter, maybe beginning of 23 the third quarter 2007. 24 And you, yourself, were involved Q. 25 01:15:41 in this testing, correct?

163 1 L'ARCHEVESQUE 2 Α. Yes. 3 What was your role? Q. 4 My team's role was to work with, Α. 5 01:15:49 you know, Bane Hunter, who we talked about 6 before, as well as our infrastructure 7 people to work out kind of a useful 8 approach or a doable approach to the 9 testing, meaning getting the content and 01:16:05 10 the correct type, getting the 11 infrastructure in place to facilitate the 12 testing. And, on the Bane side, also to 13 test the fingerprinting tool that YouTube 14 had, meaning how you could fingerprint 15 01:16:21 your own, create your own fingerprint. 16 Ο. I see. 17 It was a combination of things. Α. 18 So can you just describe, sort 19 of at a high level of generality, what the 01:16:32 20 testing methodology was? 21 There was, during the initial Α. 22 conversations, there was a lot of kind of 23 exploratory questions around who should do 24 the fingerprinting. Should we do it 25 01:16:44 internally. Our standard work flow is,

166 1 L'ARCHEVESQUE 2 slightly in either the resolution of the 3 screen or the rotation, some sound 4 variables, things of that nature. Then 5 01:18:59 they were uploaded to the system to see if 6 the matching would take place. 7 Were there multiple rounds of Ο. 8 testing that Viacom did, as part of this 9 process? 01:19:10 10 I think the test involved Α. 11 several rounds, yes. But I think it was 12 part of the same test, if I recall 13 correctly. 14 Q. And did you see different 15 01:19:25 results, as the test went on? 16 Yeah. There were different Α. 17 results. Yes, there were. 18 Ο. How were they different? 19 There was some anomalies in, you 01:19:37 20 know, the minimum length of clip that was 21 required in order to get a match. That 22 seemed to change throughout the test. And 23 because of that, the matching results also 24 changed. 25 01:19:53 Q. Sorry, what do you mean, "the

167 1 L'ARCHEVESQUE 2 matching results also changed"? 3 Α. Well, the feeling was that the 4 tool might have changed a little during 01:20:08 5 the testing. And while it may have been 6 accepting, say, a 15-second clip, the bar 7 seemed to move throughout the test and end 8 up a little higher. 9 So the feeling was, I think it 01:20:19 10 was, I don't remember the results 11 specifically, but I think it ended up 12 being set to 30 seconds, so a 30-second 13 minimum in order to generate a match. 14 Q. Did you actually communicate 15 01:20:32 with people at Google or YouTube about 16 that issue? 17 We were communicating with folks 18 at YouTube at the beginning, heavily. 19 During the middle it was not a lot of 01:20:42 20 communication. And to be honest with you, 21 I don't know exactly what was communicated 2.2 back to them. But there was interactions 23 with them. 24 Do you know for a fact, one way Q. 25 01:20:52 or another, whether the tool actually

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1		L'ARCHEVESQUE	
2		changed during the test process?	
3		A. I can't say for sure, no.	
4		Q. Now, at the end of the test you	
5	01:21:03	prepared a written report?	
6		A. I did.	
7		Q. Was it just the one report, or	
8		were there multiple reports that you	
9		prepared?	
10	01:21:09	A. From my group there was one	
11		report.	
12		Q. Okay. Let's just look at it, so	
13		we are talking about the same thing.	
14		(L'Archevesque Exhibit 18,	
15	01:21:37	document produced by Viacom, Bates	
16		numbers VIA01922290, marked for	
17		identification, as of this date.)	
18		MR. WILLEN: This is 18. This	
19		is a document produced by Viacom with	
20	01:21:39	the Bates numbers VIA01922290.	
21		A. Okay.	
22		Q. So this is the report that your	
23		group prepared?	
24		A. Yes.	
25	01:22:49	Q. Other than this report, or	

183 1 L'ARCHEVESQUE 2 Yes. That's where we 3 fingerprint internally, outside of our 4 standard work flows, and provide those 5 01:37:02 fingerprints, yes. 6 Q. I see. Okay. 7 So when did Viacom first start 8 providing YouTube with access to Viacom 9 content, for purposes of fingerprinting? 01:37:22 10 Early 2000 -- early Q2, 2008. 11 Ο. So has Viacom provided YouTube 12 with access to all Viacom content in 13 existence for fingerprinting or only a 14 subset of Viacom content? 15 01:37:46 Α. Not all the content in 16 existence, no. 17 What are the categories of Q. 18 Viacom content that Viacom has made 19 available to YouTube for fingerprinting? 20 01:37:58 Α. Primarily, the DTO library. 21 When you say "the DTO library," Q. 22 what exactly are you referring to? 23 Download to own library. It's a Α. 24 library of content made up of, you know, 25 01:38:14 more recent type content, the more popular

184 1 L'ARCHEVESQUE 2 content that we use for, you know, with 3 other companies that we distribute our 4 content to. 5 01:38:29 Q. Does that DTO library include 6 every Viacom television show that's aired 7 since Q2, 2008? 8 I don't know for sure. Α. 9 But is there any content in that Ο. 10 01:38:46 library, that sort of older content? 11 Α. There is some, yes. 12 Now, are you familiar with the 13 term work-in-suit or WorksInSuit? 14 Α. Yes. 15 01:39:07 What is your understanding of Q. 16 what that term means? 17 It's my understanding that 18 WorksInSuit are the pieces of content that 19 are noted as part of this case. Pardon my 01:39:31 20 legal ineptitude. 21 So has Viacom provided every one Q. 22 of the WorksInSuit to YouTube, for 23 purposes of allowing YouTube to create 24 fingerprints? 25 01:39:45 Α. No. They are separate work

185 1 L'ARCHEVESQUE 2 I think we are between 75 and 80 3 percent of the WorksInSuit being 4 fingerprinted. Those are separate kind 5 01:39:56 of -- those are separate work flows. We 6 have the work flow that kind of drives our 7 day-to-day fingerprinting, then we have 8 this other work flow which -- related to 9 this litigation in general, I guess. So 01:40:08 10 there's not complete overlap at this 11 point. 12 Ο. So just to understand the 13 testimony, there's a specific, separate 14 work flow that relates to creating or 15 01:40:19 having fingerprints created of the 16 WorksInSuit in particular? 17 MR. PLATZER: Objection. 18 Mischaracterizes the witness's 19 testimony. 20 01:40:26 MR. WILLEN: I'm really not 21 characterizing. I'm trying to 22 understand. 23 No. There's our standard Α. 24 day-to-day production work flows for 25 01:40:33 fingerprinting carry on that are in place

186 1 L'ARCHEVESQUE 2 today. There's this other work flow that 3 is related to this litigation that 4 populates the WorksInSuit list. And that 5 01:40:46 overlap is where the fingerprinting would 6 exist. 7 Ο. So I'm not sure I understand. 8 We have 80 percent coverage on 9 the fingerprints through our standard 01:41:06 10 fingerprinting work flow. 11 Ο. So the testimony is that 80 12 percent, something like 75 to 80 --13 Α. 75 to 80. 14 -- of the WorksInSuit have been 15 01:41:19 provided to YouTube for fingerprinting? 16 Α. To our fingerprinting vendors, 17 yes. 18 MR. PLATZER: And as I stated 19 before, there's some written discovery 20 01:41:26 on its way. Once that's complete, we 21 will sort of have actual numbers on 22 this. 23 At this point he's testifying 24 general categories and his general 25 01:41:35 awareness.

# Schapiro Exhibit 143

# A - 337

From: Michelena.hallie@mtvn.com

Sent: Tuesday, October 31, 2006 4:23 PM

To: Mark M. Ishikawa

**Cc:** paramount\_cc; Lawrence Low **Subject:** RE: YouTube 25 All Protocol

Thanks, Mark. Even a preliminary report before noon your time on thursday would be great.

From: Mark M. Ishikawa [mailto:marki@baytsp.com]

Sent: Tuesday, October 31, 2006 10:36 AM

To: Hallie, Michelena

**Cc:** paramount\_cc; Lawrence Low **Subject:** RE: YouTube 25 All Protocol

Michelena,

The spreadsheet is for the analysis project which is \*not\* the project we are executing for you at this point. Your reporting is as we are delivering unless there are changes you want us to make. The spreadsheet is for the project described on page 17

I'm hoping that we can have some data for you by Thursday, but you won't have a more comprehensive report till next week. Theres a lot of stuff to crawl on MySpace and I don't think we can cover it all in a week.

Mark

BTW: We have tested the Audible Magic technology for video clips. We have not found it to be very effective in video content recognition. The other point is that they will have to fingerprint each episode and count each episode as part of their 1000 unit filtering deal. MTVN could easily go through 1000 assets on their own.

From: Michelena.hallie@mtvn.com

Sent: Tuesday, October 31, 2006 6:13 AM

**To:** Mark M. Ishikawa **Cc:** paramount cc

Subject: RE: YouTube 25 All Protocol

Just want to make sure we're clear here. I can't say I understand everything on this spread sheet but we want the enforcement analysis not the more expensive and inclusive analysis. Is that what this is for? It's the one at \$20,000 per month at page 18 of your report.

And on the MySpace front, do you know when we'll be getting the initial report? I'm leaving early on thursday and will be out on friday. I'd love to circulate it beforehand if possible.

Thanks, Mark.

From: Mark M. Ishikawa [mailto:marki@baytsp.com]

Sent: Tuesday, October 31, 2006 3:04 AM

**To:** Hallie, Michelena **Cc:** paramount\_cc

Subject: RE: YouTube 25 All Protocol

Michelena,

The MySpace crawlers went into testing today, and should be ready to go Tuesday or Wednesday. I think I mentioned the implementation dates last week when we spoke. Sorry if I didn't.

6/11/2008

HIGHLY CONFIDENTIAL BAYTSP 001125857

# A - 338

I'm going to attach the spreadsheet for the video threat analysis project. This is only the data we are going to be reporting, and is not in a presentation format yet. This is something you may want to share with the business side.

**Thanks** 

Mark

From: Michelena.hallie@mtvn.com Sent: Monday, October 30, 2006 5:22 PM

To: Courtney Nieman

Cc: Mark M. Ishikawa; Evelyn Espinosa; Deana Arizala

**Subject:** Re: YouTube 25 All Protocol

It should be all programs being tracked on youtube which will be a changing list. So I have authorization to add the extra programs to the budget.

Does this mean we aren't getting a report on myspace before the end of the week? Since I had authorized that over a week ago I was hoping to get that report earlier.

As for what the reports should look like let's have them follow your standard format at least initially - which I assume has the same info we are getting on youtube. We can customize it as we get more into the process.

----Original Message----

From: Courtney Nieman <courtneyni@baytsp.com>

To: Hallie, Michelena

CC: Mark M. Ishikawa <marki@baytsp.com>; Evelyn Espinosa <evelyn@baytsp.com>; Deana Arizala <deanaa@baytsp.com>

Sent: Mon Oct 30 20:15:45 2006 Subject: YouTube 25 All Protocol

Michelena,

We have one more project to get underway for you. You and Mark worked out a 25 program list for us to do our traditional Tracking and Enforcement on all P2P and non P2P protocols. You also mentioned a couple specific web sites you want us to track. So, of the 42+ current shows we are tracking for Viacom, can you tell me which 25 programs you want us to put in the list? Also, please send along any information that you feel would help direct the kind of reports you are looking for, what kind of questions do you want answered? Statistics that you need us to gather. Etc.

We are just coming out of an upgrade to our system, so we can get this in place and up and running by EOB tomorrow and deliver a preliminary report by the end of the week, with weekly reporting to begin next week. Looking foward to helping you protect your property.

Courtney Nieman Manager Client Services BayTSP, Inc. 408-341-2314 AIM: BayTSPCanne

Have you checked out BayTSP's Piracy news web log? http://www.baytsp.com/weblog

The information contained in this email message may be confidential and is intended only for the parties to whom it is addressed. If you are not the intended recipient or an agent of same, please notify us of the mistake by telephone (408-341-2300) or email and delete the message from your system. Please do not copy the message or distribute it to anyone.

6/11/2008

# Schapiro Exhibit 144

From: Mark M. Ishikawa

Sent: Tuesday, November 21, 2006 7:11 AM

To: Michelena.hallie@mtvn.com Cc: Evelyn Espinosa; Arielle Kim Subject: RE: Some follow ups

PRIVILEGED PREPARED ON REQUEST OF COUNSEL

Client Memo

Fingerprinting technologies

BayTSP has been in the process of evaluating the various automated content detection systems available today. The two basic types of technologies are Audio Fingerprinting and Video Fingerprinting. We continuously work with the different vendors in this space to identify new technologies for our customers and help the content detection companies improve their products.

Audio Fingerprinting technologies have been available for several years and have a reasonable success rate when the comparison content is a direct rip from the source media. The success rate is significantly higher when comparing music versus audio from television or movie content. Utilizing this technology on non music content ex: television or movies has not produced an acceptable level of results.

The video technologies we have tested have serious scalability issues, and have a low success rate when trying to identify smaller segments (< 15 minute clips). Another factor that reduces the success rate of the technologies is when the comparison video is lower quality (low frame rate, camcorder copy, reduced image resolution). The systems we have evaluated slow down significantly as the number of source fingerprints increase. We do not see this to be a viable option until a breakthrough in technology or major increase in computing power is achieved.

Audio Fingerprint companies: Audible Magic Relatable

Advestigo

Video Fingerprint companies:

Advestigo (French) David Saymed Technology (French)

Thompson (French) remarketed Advestigo technology

NTT (Japanese)

# Schapiro Exhibit 145

UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF NEW YORK VIACOM INTERNATIONAL, INC., COMEDY ) PARTNERS, COUNTRY MUSIC. TELEVISION, INC., PARAMOUNT PICTURES CORPORATION, and BLACK ENTERTAINMENT TELEVISION, LLC, Plaintiffs, ) NO. 07-CV-2103 vs. YOUTUBE, INC., YOUTUBE, LLC, and GOOGLE, INC., Defendants. THE FOOTBALL ASSOCIATION PREMIER LEAGUE LIMITED, BOURNE CO., et al.,) on behalf of themselves and all others similarly situated, Plaintiffs, ) ) NO. 07-CV-3582 YOUTUBE, INC., YOUTUBE, LLC, and GOOGLE, INC., Defendants. VIDEOTAPED DEPOSITION OF KENT WALKER PALO ALTO, CALIFORNIA THURSDAY, DECEMBER 17, 2009

BY: ANDREA M. IGNACIO HOWARD, CSR, RPR, CLR CSR LICENSE NO. 9830

JOB NO. 18312

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# A - 343

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1	DECEMBER 17, 2009	
2	9:05 a.m.	
3	y. us a.m.	
4		
5	VIDEOTAPED DEPOSITION OF KENT WALKER,	
6	MAYER BROWN, Two Palo Alto Square, Suite 300,	
7	Palo Alto, California, pursuant to notice, and	
8	before me, ANDREA M. IGNACIO HOWARD, CLR, RPR,	
9	CRR, CSR License No. 9830.	
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# A-344

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1	APPEARANCES:	
2		
3	FOR THE PLAINTIFFS VIACOM INTERNATIONAL, INC.:	
4	JENNER & BLOCK, LLP	
5	By: MICHAEL DESANCTIS, Esq.	
6	SARAH MAGUIRE, Esq.	
7	1099 New York Avenue, NW, Suite 900	
8	Washington, D.C. 20001	
9	(202) 639-6000 mdesanctis@jenner.com	
10		
11	FOR THE ENGLISH PREMIER LEAGUE:	
12	PROSKAUER ROSE, LLP	
13	By: GIL N. PELES, Esq.	
14	2049 Century Park East, Suite 3200	
15	Los Angeles, California 90067-3206	
16	(310) 284-5611 gpeles@proskauer.com	
17		
18	FOR THE DEFENDANTS YOUTUBE, INC., YOUTUBE, LLC and	
19	GOOGLE, INC.:	
20	MAYER BROWN, LLP	
21	By: ANDREW H. SCHAPIRO, Esq.	
22	1675 Broadway	
23	New York, New York 10019	
24	(212) 506-2146 aschapiro@mayer.com	
25		

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		4
1	APPEARANCES (Continued.)	
2		
3	ALSO PRESENT: Catherine Lacavera, Google, Inc.	
4	Stewart Pettigrew, Videographer.	
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37 1 WALKER, KENT 2 09:51:21 current practices with the Google Video time with 3 09:51:23 regard to copyright, so I can affirmatively tell you 4 09:51:26 my understanding of what the YouTube team is doing, 5 09:51:28 which I've just done. I really can't comment on what 6 09:51:31 the Google Video team is doing, other than to know 7 09:51:34 that, at one point in the past, they were doing manual 09:51:37 8 review of, I believe, every piece of content that was 9 09:51:41 being uploaded. 09:51:42 10 MR. DESANCTIS: Okay. I appreciate that 11 09:51:45 clarification, and -- and I want to clar- -- clarify 12 09:51:47 it one further. 13 09:51:49 Q Is it your -- what is your understanding 09:51:53 14 today whether there is any manual review of -- for 15 09:52:03 potentially infringing content on the YouTube site? 16 09:52:07 If by -- by "manual review" we mean 17 09:52:10 individuals going out and proactively looking for 09:52:12 18 things that might be unauthorized, I don't believe we 19 09:52:16 do or could do that, because we can't know the status 20 09:52:21 of whether or not something's authorized by just 09:52:24 21 looking at it. 09:52:25 2.2 Q Okay. What I was referring to by "manual 23 09:52:27 review" is actually whatever you were referring to by 24 09:52:29 "manual" -- by "manual review" --25 09:52:31 A Yes.

1			
			38
1		WALKER, KENT	
2	09:52:31	Q with respect to what hap what	
3	09:52:33	occurred, at least at some point	
4	09:52:34	A Yes.	
5	09:52:34	Q on the Google Video site.	
6	09:52:36	A So the Google Video, I believe, and this is	
7	09:52:39	before my time with the company, and I have very	
8	09:52:44	little understanding of this, so this is this is,	
9	09:52:47	in large, retrospective; but my understanding was that	
10	09:52:51	the Google Video team was had human beings looking	
11	09:52:54	at each piece of content before it was uploaded. That	
12	09:52:56	was for a variety of purposes, including avoiding	
13	09:52:59	pornography, hate speech, other kinds of things.	
14	09:53:01	That may have included attempting to	
15	09:53:04	determine whether content was authorized or not, but I	
16	09:53:08	think that, if they were doing that, they probably	
17	09:53:11	would have given up fairly quickly because it's	
18	09:53:14	it's an impossible task.	
19	09:53:20	Q Why do you say "it's an impossible task"?	
20	09:53:31	A Because only the content owner can know	
21	09:53:33	whether or not the content is authorized.	
22	09:53:49	Q Do you recall there ever having been any	
23	09:54:17	discussion as to whether Google, Inc., should	
24	09:54:25	should engage in some form of manual review for	
25	09:54:28	potentially copyright infringing works on YouTube?	

			39
1		WALKER, KENT	
2	09:54:32	MR. SCHAPIRO: Objection; vague; overbroad;	
3	09:54:34	time frame.	
4	09:54:42	MR. DESANCTIS: I'm asking any any time,	
5	09:54:43	and if you do recall	
6	09:54:45	THE WITNESS: Yes.	
7	09:54:45	MR. DESANCTIS: any discussions	
8	09:54:46	THE WITNESS: I I don't recall.	
9	09:54:47	MR. DESANCTIS: we can ask further.	
10	09:54:48	THE WITNESS: I don't recall discussions of	
11	09:54:49	that. I was I was trying to sort out whether or	
12	09:54:51	not there were even any privileged conversations in	
13	09:54:53	the context of this case, and I don't believe I had	
14	09:54:57	those conversations.	
15	09:54:58	MR. DESANCTIS: Okay. Let me just	
16	09:55:25	Q Are you familiar with You what's known as	
17	09:55:29	community flagging tools on YouTube?	
18	09:55:31	A Generally, yes.	
19	09:55:32	Q Can you describe generally your understanding	
20	09:55:36	of them	
21	09:55:37	A Sure.	
22	09:55:37	Q just so I'm sure that we're on the same	
23	09:55:39	page?	
24	09:55:39	A No, that that's fine.	
25	09:55:40	I've not used them myself, so I don't know	

65 1 WALKER, KENT 10:37:55 2 A It's approximately three years ago now, so 3 10:37:58 the chronology, in my mind, is not as clear as it 4 10:38:01 could be. 5 10:38:01 0 Understood. 6 10:38:02 But I remember a couple of conversations with 7 10:38:03 Mr. Fricklas about our continuing efforts to ensure 8 10:38:08 that unauthorized content was not on the YouTube site. 9 10:38:11 Our work to -- was ongoing at the time to implement 10:38:14 10 both Audible Magic or continuing the implementation of 11 10:38:17 Audible Magic and to develop our own tools to address 12 10:38:21 these issues, which we thought would extend to -- to 13 10:38:23 video content and be better than tools that are out 10:38:27 14 there in the marketplace, and I remember him raising 15 10:38:29 concerns about when this would happen. That was --16 10:38:31 that was the general back and forth of the 10:38:32 17 conversation. 10:38:49 18 Just to be clear, are -- are you suggesting 19 10:38:50 that you offered implementing Audible Magic for 10:38:55 20 Viacom? 10:38:57 21 No, I believe Audible Magic was already being 10:38:59 2.2 implemented on the YouTube site at the time of this 23 10:39:02 conversation, but that it was focused on audio 24 10:39:06 content, rather than the video content that would have 25 10:39:09 been most -- of most interest to Viacom.

66 1 WALKER, KENT 2 10:39:11 Do you know whether you ever offered the 3 10:39:13 Audible Magic feature to Viacom? 4 10:39:17 The -- the conversation I had with Α 5 10:39:18 Mr. Fricklas was about our development of video tools, 6 10:39:21 which we had just started to put Google engineers 7 10:39:25 against, and we had some very accomplished search 10:39:28 8 engineers at Google, and this is essentially a search 9 10:39:30 problem, because you're -- the creation of content 10:39:33 10 identification requires a creation of a -- of a vast 11 10:39:35 database of information against, which you need to 10:39:39 12 search extraordinarily quickly, and in -- with regard 13 10:39:41 to a lot of transmutations of content, so it's -- it's 10:39:45 14 a remarkably complicated search, an algorithmic 15 10:39:49 process. 16 10:39:49 We had some of the best people in the world 17 10:39:51 doing that, and we were in the process of trying to 18 10:39:54 really dig into the problem. The problem is -- is 19 10:39:56 difficult for music and even harder for video content 20 10:40:00 because video content, which typically also has audio 10:40:04 21 content associated with it, is much richer and larger, 2.2 10:40:08 so you have a -- an exponentially larger database that 23 10:40:11 you need to search against essentially, and you need 24 10:40:13 to do this in a remarkably short amount of time. 25 10:40:17 So that the -- the early assessments that we

67 1 WALKER, KENT 2 10:40:18 were getting, as early as January and February that 3 10:40:22 year, was that it might take days, hours -- hours or 4 10:40:27 days to -- to run a search of a given piece of content 10:40:30 5 against that database. 6 10:40:31 That astonishingly in the course of six 7 10:40:34 months was reduced to a matter of seconds so that it 10:40:37 8 wouldn't interfere with the user upload. So this was 9 10:40:39 the conversation I was having with Mr. Fricklas and --10:40:41 10 and separately with Mr. Braverman, Allen Braverman, 11 10:40:47 who is the general counsel of -- of The Walt Disney 10:40:50 12 Company, with regard to our efforts to -- to implement 13 10:40:53 these kinds of tools. 10:41:19 14 I'm sorry. You spoke about an assessment or 15 10:41:24 Google getting assessments in early January, that it 16 10:41:27 would take hours or days to run searches against a 17 10:41:33 given piece of content. 18 10:41:34 A I don't want to be precise on the time. I'm 10:41:36 19 not sure that's exactly what I said, or if it was, let 10:41:40 20 me correct it. 10:41:41 21 My understanding was that we were reviewing 2.2 10:41:42 in early 2007, and I don't know whether that was 23 10:41:44 January or February, I need to look more closely, 24 10:41:48 or -- or if there are other documents that would 25 10:41:51 refresh a recollection, that would be great, but we

68 1 WALKER, KENT 2 10:41:54 were starting to study the problem of very high volume 3 10:41:59 search in video and how to implement Content ID in 4 10:42:05 that framework. So when I say "we," it was primarily 10:42:08 5 engineering teams from YouTube and Google or -- or a 6 10:42:10 combined team working on this project. 7 10:42:12 The concern was that the existing products on 10:42:15 8 the marketplace were -- would not scale to a platform 9 10:42:19 of YouTube's size even then, and it's become 10:42:22 10 significantly larger since, and would not do a very 11 10:42:26 good job. Would -- there would be a lot of problems 10:42:29 12 in separating wheat from chaff. It would 10:42:32 13 substantially comprise or destroy the user experience 10:42:35 14 if a user had to wait for hours or days before they 15 10:42:38 could upload or see a video, and that the technology 16 10:42:40 was -- was buggy, and we thought we could do a 17 10:42:45 substantially superior job, both for -- for video and 10:42:48 18 for audio. 10:42:50 19 And -- but during that time YouTube was using 20 10:42:54 Audible Magic; correct? 10:42:55 21 I believe that YouTube had been using Audible 2.2 10:43:01 Magic, as of that time, and perhaps earlier. I don't 23 10:43:04 know when they would have started doing that. 24 10:43:06 Audible Magic is an audio fingerprinting Q 25 10:43:08 technology?

69 1 WALKER, KENT 2 10:43:09 A It is. That's my understanding. Well, it --3 10:43:10 it's a -- I'm not sure whether that's the company or 4 10:43:13 the -- the brand name for the company's tool, but 5 10:43:15 generally, yes. 6 10:43:16 And do you recall, in these conversations, in 7 10:43:19 early 2007 with Mr. Fricklas, whether you ever offered 8 10:43:26 to implement the Audible Magic fingerprinting for 9 10:43:30 Viacom? 10:43:33 10 I don't remember one way or the other with 11 10:43:34 regard to Audible Magic. What we did offer to 10:43:36 12 implement was a much better audio and video content 13 10:43:40 identification system for not just Viacom, but for all 10:43:43 14 of the content providers. 15 10:43:44 Well, but that -- what you're calling a 16 10:43:48 better solution didn't exist in February and January 10:43:51 17 of 2007; did it? 18 10:43:53 Not in the fully formed shape that it had six 19 10:43:57 months later, no. 20 10:43:58 So Google was developing it at that time? 10:44:00 21 Α Correct. 10:44:00 2.2 Q And while Google was developing that --23 10:44:03 while -- while Google was developing its own systems, 24 10:44:10 it was also using Audible Magic at the time; correct? 25 10:44:15 MR. SCHAPIRO: Objection; asked and answered.

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1		WALKER, KENT	
2	10:44:16	THE WITNESS: As I again, I I believe	
3	10:44:18	that YouTube had begun using Audible Magic for audio	
4	10:44:24	content, at some point in time, prior to the	
5	10:44:27	January/February date that we're talking about here.	
6	10:44:29	MR. DESANCTIS: Q. And during that	
7	10:44:31	January/February time, you did not offer the Audible	
8	10:44:36	Magic solution to Viacom; correct?	
9	10:44:40	A I	
10	10:44:40	MR. SCHAPIRO: Objection; asked and answered;	
11	10:44:41	mischaracterizes the testimony.	
12	10:44:42	THE WITNESS: Yeah.	
13	10:44:43	MR. DESANCTIS: Well, I I don't want to	
14	10:44:44	I actually don't mean to be mischaracterizing the	
15	10:44:46	THE WITNESS: No, that's fine.	
16	10:44:47	MR. DESANCTIS: testimony at all.	
17	10:44:48	You said that you offered something better,	
18	10:44:50	which was still under development.	
19	10:44:51	Q My question is, during that time of	
20	10:44:53	development, did you offer them the use of Audible	
21	10:44:54	Magic in the meantime?	
22	10:44:55	A Right.	
23	10:44:55	So there there are a number of layers	
24	10:44:57	there to peel back.	
25	10:44:59	Q Sure.	

71 1 WALKER, KENT 2 10:44:59 One, I have no idea what other people --3 10:45:01 there were a number of people in the company who were 4 10:45:03 engaged with Viacom in a whole variety of context that 10:45:07 I'm not familiar with. 5 6 10:45:08 Understood. 0 7 10:45:08 So I don't know what they may or may not have 8 10:45:11 offered. With regard to my conversation with 9 10:45:13 Mr. Fricklas, I don't remember whether Audible Magic 10:45:15 10 came up, I don't remember whether he asked for it, I 11 10:45:18 don't remember whether I offered it or didn't offer 10:45:19 12 it. I just don't recall. 13 10:45:20 The reason for that was that it was and still 10:45:24 14 is my understanding that Audible Magic is more --15 10:45:28 while it's not a great tool, it relatively is more 16 10:45:32 suited for audio content, music content, primarily, 10:45:34 17 than is for video content. In part because of the --10:45:37 18 the reasons we talked about before, that video is much 19 10:45:41 more information dense, it's a much harder search 20 10:45:44 problem, and that the -- the Audible Magic technology 10:45:49 21 hadn't evolved in a way that would make it usable or 10:45:52 2.2 useful for Viacom to -- to implement. 23 10:45:55 There's another distinction as well, which 24 10:45:58 is, music content is perhaps uniquely legally complex 25 10:46:04 because of the number of overlapping and sometimes

72 1 WALKER, KENT 2 10:46:08 inconsistent rights associated with it. There are a 3 10:46:12 wide number of different rights that are owned by the 4 10:46:15 performer, the creator, the -- the publishers, the 10:46:18 5 labels, the collecting societies in Europe, et cetera, 6 10:46:23 and each of those entities can own multiple rights, 7 10:46:26 which sometimes align and sometimes do not. 8 10:46:29 As a result of that, there are complexities 9 10:46:31 associated with that, which I believe the Audible 10:46:34 10 Magic system had been optimized for, both in terms of 11 10:46:36 the technological operation of the system and the 10:46:40 12 assembly of a database, which was designed to track 13 10:46:43 all of the -- the complex music rights associated with 10:46:46 14 it. 15 10:46:47 As the name Audible Magic itself suggests, it 16 10:46:50 was a music tool, at least that was my understanding. 10:46:53 17 MR. SCHAPIRO: Let's -- let's take a break 18 10:46:56 for five minutes. 19 10:46:58 THE VIDEOGRAPHER: The time is 10:47. 10:47:00 20 Off the record. 10:47:01 21 (Recess taken.) 10:57:04 2.2 THE VIDEOGRAPHER: The time is 10:57. 23 10:57:10 On the record. 24 10:57:15 MR. DESANCTIS: Mr. Walker, before we just 25 10:57:21 took a short break, you were describing for me certain

105 1 WALKER, KENT 2 11:54:05 the Bates number ending in '6796. 3 11:54:24 At the end of the first full paragraph, 4 11:54:28 Mr. Cotton writes, "More specifically, YouTube can and 5 11:54:33 should at a minimum take the following steps," and it 6 11:54:37 then -- he then lists a number of bullet points. 7 11:54:41 Do you see where I'm referring? 8 11:54:43 Yes, I do. 9 11:54:43 Okay. In the first bullet point -- the first 11:55:04 10 bullet point reads, "YouTube should promptly deploy 11 11:55:09 'fingerprint' based filtering technology, such as 11:55:12 12 Audible Magic, to screen all uploaded video against a 13 11:55:15 database of copyrighted works and prevent upload 11:55:21 14 and/or display of unauthorized video both as to full 15 11:55:24 copies of works and clip -- clipped excerpts"; do you 16 11:55:29 see that? 17 11:55:30 A Yes, I do. 18 11:55:30 Did Google deploy Audible Magic's 19 11:55:36 fingerprinting service for NBC Universal in February 20 11:55:41 of 2007? 11:55:42 21 MR. SCHAPIRO: Objection; mischaracterizes 11:55:43 2.2 the document. 23 11:55:47 THE WITNESS: I don't -- as I said before, 24 11:55:49 I -- I don't know which companies were using Audible 25 11:55:53 Magic. I -- I do know that NBCU did participate and

106 1 WALKER, KENT 2 11:55:58 does participate, I believe, in content identification 3 11:56:05 with us more generally. 4 11:56:24 MR. DESANCTIS: Q. Can you describe further 5 11:56:25 what you mean by "NBCU did participate and does 6 11:56:32 participate in content identification with us"? What 7 11:56:35 do you mean "participate in content identification 11:56:38 8 with us"? 9 11:56:38 A I believe they participate in the content 11:56:40 10 identification program and were one of the -- the 11 11:56:42 trusted testers who began use of that program in the 12 11:56:46 summer of 2007, and I believe they continue to do so. 13 11:56:49 Q So you're talking about Google's own Content 11:56:51 14 ID system? 15 11:56:53 Yes, that's one I'm familiar with. I -- I 16 11:56:56 can't speak to whether or not they may use others. 17 11:56:58 So NBCU was part of the initial testing of 18 11:57:06 the -- of the Google Content ID program? 19 11:57:11 I don't know for sure. There were a small 20 11:57:13 number of major company -- content companies that 11:57:17 21 participated, and I don't remember their identity, but 11:57:20 2.2 I believe we opened up content identification to the 23 11:57:23 world-at-large in the fall of 2007, and I believe that 24 11:57:30 we were participating by that point or shortly after. 25 11:57:35 Q From the period in between February 12th,

107 1 WALKER, KENT 2007, which is the date of this letter, and the fall 2 11:57:38 3 11:57:40 of 2007, do you know whether YouTube offered Audible 4 11:57:58 Magic audio fingerprinting to NBC Universal? 11:58:03 5 Α I don't know either way. 6 11:58:08 Do you know if YouTube offered any audio 0 7 11:58:13 fingerprinting solution to NBC Universal during that 8 11:58:18 time that it was testing the Google Content ID system? 9 11:58:21 Audio may -- I mean, did NBC Universal have 11:58:26 10 audio-only content that they were looking to protect? Well, no, that wasn't my question. 11 11:58:30 11:58:32 12 Α Okay. 13 11:58:34 Q Do you -- is it your understanding -- well, 11:58:38 let me ask it this way: Isn't it true that audio 15 11:58:42 fingerprints, fingerprints of audio can be used to 16 11:58:46 identify video clips? 17 11:58:48 Generally, in a -- as I understand, a poor Α 18 11:58:53 way. 19 11:58:53 Where does that understanding come from? 20 11:58:55 MR. SCHAPIRO: Objection; asked and answered. 11:58:56 21 MR. DESANCTIS: No. 11:58:57 2.2 THE WITNESS: No, it's the -- it's the same 23 11:59:00 comment I had before, which is my general 24 11:59:02 understanding of the industry, conversations with the 25 11:59:04 people at CableLabs, conversations with Google or

# A - 360

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1		WALKER, KENT	
2	14:17:18	(Document marked Walker Exhibit No. 8	
3	14:17:19	for identification.)	
4	14:17:19	MR. DESANCTIS: Let me show you what I've	
5	14:18:00	marked as Walker Exhibit 8. Please take a look at it	
6	14:18:08	and familiarize yourself with it.	
7	14:18:10	This is a two-page document bearing the Bates	
8	14:18:14	range G00001-8051209 through '210.	
9	14:18:33	THE REPORTER: Excuse me.	
10	14:19:53	THE WITNESS: Okay.	
11	14:19:54	MR. DESANCTIS: Okay.	
12	14:19:54	Q Do you recognize this exhibit as an e-mail	
13	14:19:59	exchange between you and Paul Cappuccio in late April,	
14	14:20:09	early May of 2007?	
15	14:20:11	A Generally, yes. Again, as I notice, the	
16	14:20:15	format here is a little unusual, in that it doesn't	
17	14:20:18	have the normal indentations, but that may have been	
18	14:20:21	as a result of the AOL systems, having stripped some	
19	14:20:25	of that out. It's also, of course, copied to Mr. Eun	
20	14:20:29	and Louise Sams at I believe it's Turner	
21	14:20:30	Broadcasting.	
22	14:20:32	Q Do you recall this e-mail exchange?	
23	14:20:46	A Not independently and not specifically, but I	
24	14:20:49	remember having conversations with Paul over the phone	
25	14:20:53	and in various meetings, as well as probably an	

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			169
1		WALKER, KENT	
2	14:20:56	e-mail.	
3	14:20:57	Q Okay. Did this exchange take place while	
4	14:21:54	Google was testing its proprietary Content ID system?	
5	14:21:59	A It looks as though it did. Again, this is	
6	14:22:02	dated May 1st. This actually refreshes my	
7	14:22:05	recollection that the system was available for testing	
8	14:22:08	even earlier than I thought previously, because the	
9	14:22:12	suggestion in the very end of the note, Bates	
10	14:22:18	ending '1210, is that we were in the process of	
11	14:22:20	providing a short confidentiality and trial agreement	
12	14:22:24	to Time Warner as early as would have been May 2nd or	
13	14:22:29	3rd of 2007.	
14	14:22:30	Q And you know when the Google Content ID	
15	14:22:34	system actually went live, so to speak, as opposed to	
16	14:22:38	just being in testing?	
17	14:22:41	A It's a difficult question to answer for any	
18	14:22:44	technology that's being developed, because it	
19	14:22:47	progresses gradually.	
20	14:22:50	There were internal testing stages, there	
21	14:22:54	were early testing stages in which we developed more	
22	14:22:59	of a library of information and refined the system	
23	14:23:03	that morphed, apparently about this time, into more	
24	14:23:07	formalized agreements to for us to receive	
25	14:23:11	reference materials and improve the system, and then	

170 1 WALKER, KENT 2 14:23:14 ultimately I think it was announced as available to 3 14:23:18 the public in the fall of 2007. 4 14:23:34 Q Okay. If you look up at the paragraph 5 14:24:05 numbered two from Mr. Cappuccio at the top, this is in 6 14:24:09 response to your e-mail below, he says, "What am I 7 supposed to think when you say 'first, you are not 14:24:12 14:24:14 8 willing to commit to specific technologies,' then 9 14:24:18 second you don't want to sign up to any nonspecific 14:24:21 10 commitment? It sounds like more of trust us, which I 11 14:24:26 am no longer inclined to do." 12 14:24:36 Was Mr. Cappuccio -- do you agree with 13 14:24:39 Mr. Cappuccio's characterization that what Google was 14 14:24:43 asking was for Time Warner to trust Google, or was --15 14:24:47 was there -- or was Google actually offering something 16 14:24:53 more than that? 14:24:54 17 MR. SCHAPIRO: Objection to the form. 18 14:24:56 THE WITNESS: For starters, the document --19 14:25:00 the thread, to the extent it's a thread, refers to a 20 14:25:04 document that's not attached. I don't know if you 14:25:06 21 have a copy, but would provide relevant context for 14:25:10 2.2 the exchange. 23 14:25:12 Second, I don't agree with the formulation. 24 14:25:18 To some degree to the contrary, the paragraph that I 25 14:25:22 pointed out earlier, the final paragraph on the second

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1		WALKER, KENT	
2	14:25:25	page of the document, Bates ending '1210, provides	
3	14:25:29	that we were prepared to move forward in very concrete	
4	14:25:34	ways with regard to the content identification system,	
5	14:25:38	and the proof of the pudding was in the eating. We,	
6	14:25:42	in fact, did just that, and Time Warner, fairly soon	
7	14:25:46	thereafter, began using content identification.	
8	14:26:46	MR. DESANCTIS: Can we go off the record and	
9	14:26:48	take a short break in the interest of actually saving	
10	14:26:51	us time?	
11	14:26:51	MR. SCHAPIRO: Yes.	
12	14:26:52	THE WITNESS: No, no. Don't.	
13	14:26:53	THE VIDEOGRAPHER: The time is 2:27.	
14	14:26:56	Off the record.	
15	14:26:58	(Recess taken.)	
16	14:33:45	THE VIDEOGRAPHER: The time is 2:34.	
17	14:33:47	On the record.	
18	14:33:48	MR. DESANCTIS: Q. Are you familiar,	
19	14:34:18	Mr. Walker, with something called "the principals for	
20	14:34:21	user-generated content services," often referred to as	
21	14:34:23	"UGC principles"?	
22	14:34:25	A Generally, is this what also is something	
23	14:34:27	called "the Disney principles"?	
24	14:34:29	Q Perhaps. Let me	
25	14:34:30	A But	

# Schapiro Exhibit 146

1 UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF NEW YORK VIACOM INTERNATIONAL INC., COMEDY ) PARTNERS, COUNTRY MUSIC ) TELEVISION, INC., PARAMOUNT PICTURES CORPORATION, and BLACK ) ENTERTAINMENT TELEVISION LLC, vs. YOUTUBE, INC., YOUTUBE, LLC, and GOOGLE, INC., Defendants. THE FOOTBALL ASSOCIATION PREMIER ) LEAGUE LIMITED, BOURNE CO., et al.,) on behalf of themselves and all others similarly situated, Plaintiffs, ) Case No. 07CV3582 vs. YOUTUBE, INC., YOUTUBE, LLC, and ) GOOGLE, INC., Defendants. VIDEOTAPED DEPOSITION OF ALAN E. BELL New York, New York Tuesday, August 5th, 2009 REPORTED BY: ERICA RUGGIERI, CSR, RPR JOB NO: 17408

# A-366

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4	August 5th, 2009	
5	9:35 a.m.	
6		
7	VIDEOTAPED DEPOSITION OF ALAN E.	
8	BELL, held at the offices of Mayer Brown,	
9	1675 Broadway, New York, New York,	
10	pursuant to notice, before before Erica L.	
11	Ruggieri, Registered Professional Reporter	
12	and Notary Public of the State of New	
13	York.	
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2	APPEARANCES
3	
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21	
22	ALSO PRESENT:
23	CARLOS KING, Videographer
24	
25	

121 1 BELL 2 if we can get a closer relationship in 3 other technology areas, like search, 4 metrics and ad insertion." 12:13:47 5 Do you see that? 6 Α. Yes. Do you recall writing that? Q. 8 Not specifically. Α. 9 But no reason to think that Q. 10 12:13:51 you --11 No, correct. Α. 12 Ο. What did you mean, when you said 13 that you would like to use the test? 14 And am I right that the test 15 12:14:01 that you are referring to here is the test 16 of the YouTube fingerprinting tool? 17 It was that test. 18 What did you mean, when you said 19 you would like to use the test to see if 20 12:14:11 we could get a closer relationship in 21 other technology areas? 22 My personal opinion was that 23 Google was a very visible and important 24 company, and there would be value in 25 12:14:29 having a broad technical exchange, as we

122 1 BELL 2 and I had experienced with Warner 3 Brothers, for example, and large companies 4 with significant interest in digital 12:14:43 5 content. 6 Q. Other than the reasons that you give in this e-mail, are you aware of 8 other reasons that -- let's start with 9 you, other reasons that you were 12:14:57 10 interested in participating in the test of 11 the YouTube fingerprinting tool? 12 Α. The main point of interest for 13 me was to evaluate it technically. 14 With a possible eye to having Ο. 15 12:15:19 Paramount start using it? 16 That would have been -- that is Α. 17 a potential outcome. It was a potential 18 outcome. 19 That was a potential outcome 20 12:15:28 that you had discussed with others within 21 Paramount? 22 I don't recall, specifically, in 23 the time frame of this communication. 24 Outside of the time frame of Q. 25 12:15:50 this communication, do you recall

123 BELL 1 2 discussions in the period generally 3 leading up to the testing, that one 4 potential outcome of being involved in the 12:15:58 5 testing process would be for Paramount 6 ultimately to start using the YouTube fingerprinting tool, once it was actually 8 deployed? 9 MR. PLATZER: It's okay. 12:16:21 10 I would have viewed that, I 11 think I did view that as a potential 12 outcome, in the sense that if it was not a 13 potential outcome, why test it? 14 Okay. Now, is it fair to say Ο. 15 12:16:34 that one reason for engaging in the test 16 was to figure out what the strengths and 17 weaknesses were of the YouTube 18 fingerprinting tool, as it existed in its 19 beta form? 20 12:16:47 Α. Yes. 21 Ο. And was the idea to potentially 22 give feedback to YouTube and Google about 23 what the tool did well and what the tool 24 could do better? 25 12:16:59 Α. Yes.

124 1 BELL 2 Ο. Okay. What role did you play in 3 the actual testing process? 4 My role began with being the Α. 12:17:13 5 main point of contact with the Google 6 team. And did it change? Ο. 8 Well, and while that role did 9 not, I participated internally to 10 12:17:29 Paramount in designing the nature of the 11 test clips and participated in the -- or 12 supervised the feedback that we gave to 13 YouTube. 14 Did other Viacom entities other Ο. 15 12:17:54 than Paramount, were they involved in 16 testing the YouTube fingerprinting tool? 17 Α. Yes. 18 Ο. Which ones? 19 The technology group that Α. 20 12:18:05 reports to Joe Simon. 21 Ο. That's part of MTVN? 22 I believe so. 23 So other than MTVN, were there 24 other Viacom entities that participated in 25 12:18:14 the testing process?

162 1 BELL 2 performed by Paramount, or were they 3 performed by some other Viacom entity? 4 All I know is that we Α. 01:42:22 5 participated in some resubmission or --6 either that or the test samples we'd already sent were retested. I think that 8 was actually what happened. 9 And was there a report that 10 01:42:38 Paramount prepared about the second round 11 of testing? 12 Α. I don't remember. 13 Do you know whether Paramount or 14 Viacom provided to YouTube any feedback 15 01:42:49 about the second -- about the additional 16 testing that was done? 17 I don't recall what Viacom may 18 have done. I don't believe -- what I do 19 know is we didn't provide in as formal 20 01:43:07 and, you know, as specific form as that 21 first test result. I don't recall 22 providing anything in that kind of 23 comprehensive and hopefully very clear 24 way. 25 01:43:21 Q. I think you said the reason for

163 1 BELL 2 that was, for whatever reason, the process 3 didn't gel as much internally? 4 Α. Honestly, I can't recall. It's 01:43:30 5 one of those things. You know, I'm not 6 pointing fingers at anybody, but it just didn't come together in the same way. 8 Sure. Do you know when the 9 YouTube fingerprinting tool actually was 10 01:43:43 made available for content owners to begin 11 using? 12 Α. My recollection is it was 13 probably in the spring of 2008, somewhere 14 in that time frame. Maybe the end of 15 01:43:54 2007. 16 It was certainly post the test. 17 And how did you learn that the 18 tool had actually launched? 19 As I recall it was more or less 01:44:05 20 a continuity of the exchange of 21 information that began during the test 22 phase. 23 So the fact that it was now 24 being made available was conveyed to you 25 01:44:18 by Google?

164 BELL 1 2 Probably, yeah. 3 Ο. Now, at the time that the tool 4 was actually deployed in its live version, 01:44:30 5 was Paramount invited to begin using it? 6 In effect. I don't know if we Α. wrote a letter of invitation specifically, 8 but we began using it. 9 And one of my main -- not main 10 01:44:48 activities, but one of the activities that 11 I was engaged in was trying to establish a 12 reasonably systematic way for our movies 13 to go through, prior to release, the 14 fingerprinting tool that we had. 15 01:45:03 Q. I see. 16 Was there a period between the 17 time the tool was made available for 18 content owners and the time that Paramount 19 actually started using it? 01:45:16 20 Α. I don't recall. 21 So do you recall when -- let me 22 back up. 23 Was there a contract that was 24 signed, in connection with Paramount's 25 01:45:34 decision to begin using the YouTube

165 1 BELL 2 fingerprinting tool? 3 I don't recall. Α. 4 Q. So were you involved in the 01:45:54 5 decision that Paramount made to begin 6 using the fingerprinting tool? Α. Not directly. 8 Ο. Were you involved in any way? 9 My report or our report was Α. 10 01:46:11 circulated, and we continued to -- we, 11 Paramount, the group I was working with, 12 continued to correspond and communicate 13 with YouTube and moved into this start-up 14 phase, I would call it. 15 01:46:32 Q. Start-up phase? 16 Start-up phase, yeah. Α. 17 And you don't recall when that 18 start-up phase actually was occurring? 19 I think that was sometime in the 20 01:46:42 spring of 2008, fall of 2008. That's my 21 best recollection, anyway. 22 Ο. Sure. What accounts for the gap 23 between the testing that was done in 24 August and the decision to actually start 25 01:46:54 using the tool, which you say was in the

166 1 BELL 2 spring of 2008? Why was there that time 3 delay? 4 Α. One reason is there was some 01:47:06 5 continuation of the testing, the so-called 6 second phase. Really, from my point of view, 8 it was not so much a decision, at least I 9 wasn't aware of a memo or anything that I 01:47:21 10 can recall. And it was simply the 11 interaction, the internal considerations 12 of who is going to actually do this, 13 because there was not a fingerprinting 14 operator assigned or budgeted for. 15 01:47:38 And it was just normal course of 16 business. You know, we began receiving 17 the software. I believe there may have 18 been some initial, you know, not 19 necessarily abnormal, but didn't install 20 01:47:52 right or didn't have the right version. 21 There was a certain amount of training, 22 because they had a screen that gave us an 23 automatic feedback. 24 That was all just the normal 25 01:48:05 process of starting from scratch. That's

167 BELL 1 2 why I call it start-up process. It wasn't 3 like we threw a big switch and everything 4 happened. 01:48:15 5 Ο. Was YouTube/Google charging 6 Paramount to use the fingerprinting tool? Α. I honestly don't remember. I 8 don't remember. 9 So from your perspective, why 01:48:28 10 did Paramount want to start using the 11 YouTube fingerprinting tool? 12 Α. It was made available. As far 13 as I know, there was no alternative, that 14 was what was offered. And our testing 15 01:48:48 indicated there was no reason, on the 16 basis of it plain didn't work, to not use 17 it. 18 So at the time that the decision 19 or the process began for Paramount to 20 01:49:04 start using the tool, was it your sense 21 that the technology had made improvements 22 from the time it was originally tested by 23 Paramount? 24 I couldn't be certain about Α. 25 01:49:18 that. Remember, the Paramount testing was

168 BELL 1 2 in the stress test, and issues of 3 scaleability weren't stressed. So that 4 was -- and the operational interaction of 01:49:29 5 larger volumes of content, that was not 6 something that concerned us at Paramount, with our relatively small amount of 8 content. 9 Sorry, when you say scaleability Q. 01:49:45 10 wasn't tested, what exactly do you mean? 11 The amount of material that 12 Paramount anticipated providing, once we 13 were in the operational phase, would 14 amount to something like 20 movies a year. 15 01:50:00 Maybe 30, maybe 50. 16 But if we call that roughly a 17 hundred hours, compared to the output of a 18 television station, it's minuscule. So we 19 are more -- so that's the answer. 01:50:16 20 So let's just talk a little bit Q. 21 about how the system works. 22 Paramount provides what are 23 called reference files; is that right, to 24 YouTube? 25 01:50:32 Α. Yes.

214 1 BELL 2 Not to my awareness, no. 3 Ο. Did Paramount start using 4 Audible Magic, for the purpose of 02:50:33 5 identifying its content on the Internet, 6 at some point after January of 2007? Α. Not to my awareness. 8 Q. Not to your awareness. 9 How about -- excuse me, how 10 02:50:48 about Gracenote, was Paramount using 11 Gracenote to search for Paramount content 12 on the Internet in January of 2007? 13 Α. No. 14 And did there come a point later 15 02:51:02 in time when Paramount started using 16 Gracenote to search for its content on the 17 Internet? 18 Α. Not that I recall, no. 19 I'm going to ask you about other 20 02:51:09 Viacom entities, if you know whether any 21 other Viacom entities were using Audible 22 Magic to search for their content on the 23 Internet in around January of 2007? 24 I don't know. Α. 25 02:51:21 Ο. Who would actually know that, as

215 1 BELL 2 for, let's say, MTV? 3 My contact onto that site was 4 the CIO, Joe Simon. 02:51:37 5 Q. Are you able to compare Audible 6 Magic with Gracenote? I don't know enough about 8 Gracenote. 9 Q. Do you know why Paramount was 02:51:57 10 not using Audible Magic to search for its 11 content on the Internet in January of 12 2007? 13 I don't know why it should be. 14 Why shouldn't it be? 15 02:52:20 I think it was an -- I think we Α. 16 were simply at the stage at Paramount of 17 beginning to explore, understands --18 understand who was out there, and that was 19 one of my immediate areas to investigate. 02:52:40 20 Q. So my understanding, and please 21 correct me if I'm wrong, is that in order 22 to use a technology like Audible Magic, 23 the content owner has to provide either 24 reference files or fingerprints that are 25 02:52:53 then ingested into the fingerprinting

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1		BELL	
2		database	
3		A. Correct.	
4		Q is that right?	
5	02:52:59	So let's actually look at a	
6		document.	
7		MR. WILLEN: I lost track of	
8		what exhibit we are actually on.	
9		(Bell Exhibit 11, e-mail	
10	02:53:40	exchange, Bates numbers VIA00320291	
11		and 340292, marked for	
12		identification, as of this date.)	
13		Q. This is Exhibit 11, a document	
14		produced by Viacom marked VIA00320291 and	
15	02:53:48	340292. It's an e-mail, top e-mail dated	
16		March 16th, 2007.	
17		Do you recall this e-mail	
18		exchange?	
19		A. Not specifically.	
20	02:54:37	Q. Okay. The bottom e-mail is an	
21		e-mail from you, Dr. Bell, to Amy Powell?	
22		A. Yes.	
23		Q. Who is Amy Powell?	
24		A. She was, to my knowledge,	
25	02:54:49	managing the on-line portion of the	

217 1 BELL 2 promotional activities. 3 And you write, "I have been 4 coupled with the Viacom initiatives, and 02:55:03 5 MTVN is gearing up to pump audio 6 fingerprints into Audible Magic. I am working towards the same for Paramount 8 content and would like to get a handle on 9 the rate at which we generate material 02:55:16 10 that would need to be indexed into the 11 database." 12 Do you see that? 13 Yes. Α. 14 Okay. What do you understand 15 02:55:26 this to mean, when it says, "MTVN is 16 gearing up to pump audio fingerprints into 17 Audible Magic"? 18 That it's making preparation to 19 provide or -- either content or the 02:55:46 20 fingerprints for some content to that 21 company. 22 And it says that you were 23 working towards the same for Paramount 24 content? 25 02:55:54 A. Yes, it does say that.

219 1 BELL 2 think that's as far as I can go. My 3 purpose was to engage probably, I think, 4 for the first time, with actual process. 02:57:30 5 In my mind, that was an 6 initial -- in effect a test, although it wasn't structured as a test, in terms of 8 this verbiage; but it was okay, here's a 9 company which appears to have capability 10 02:57:49 and is willing to accept some content. 11 Q. So as of March of 2007, 12 Paramount had not provided any 13 fingerprints to Audible Magic; is that 14 right? 15 02:58:04 I can't recollect whether that's Α. 16 exactly true or not. 17 Is that what this e-mail Q. 18 suggests? 19 Α. Potentially. 02:58:18 20 Do you know whether MTVN had Q. 21 provided fingerprints to Audible Magic 22 before March of 2007? 23 No. I don't remember. 24 Q. But the e-mail suggests that 25 02:58:30 they hadn't, is that fair?

220 BELL 1 2 Well, gearing up, if you'd like 3 to interpret that as preparing to. But I 4 don't know, factually, if they had already 02:58:41 5 done some or not done some. 6 My impression, correct or incorrect, was that they were in the 8 gearing up mode. 9 Q. Okay. And once the fingerprints 10 02:58:51 were in the Audible Magic database, do you 11 know what they would have been used for? 12 Α. Paramount fingerprints? 13 Q. Yes. 14 I just don't recall the precise 15 02:59:08 objectives --16 Q. Okay. 17 -- beyond it would be -- you 18 know, it was presumably running files 19 against the references we provided them. 02:59:23 20 But I don't recall where the files would 21 come from precisely. 22 Okay. But at any point before Ο. 23 Paramount had provided fingerprints to 24 Audible Magic, am I right that the Audible 25 02:59:40 Magic tool would not have been able to

221 1 BELL 2 identify that Paramount content? 3 Α. Yes. 4 Yes, it would not have been able Q. 02:59:53 5 to identify the content? 6 Α. I agree with your statement. Okay. So in the next sentence Ο. 8 of the e-mail you ask Ms. Powell, you say, 9 "Can you give me a sizing, doesn't have to 03:00:06 10 be an exact, within 20 percent or so is 11 fine, of the number of elements generated 12 per month or per year that are distributed 13 as part of theatrical marketing?" 14 Do you see that? 15 03:00:16 Α. Uh-hum, I do. 16 Why did you want to know that Q. 17 information? 18 Α. To estimate potential workload. 19 So what was the purpose of Q. 20 03:00:27 generating fingerprints of, specifically, 21 marketing materials? 22 Well, one purpose could be, 23 again, to limit the amount of prerelease 24 material that may leak out from wherever. 25 03:00:45 Q. Any other purposes?

222 1 BELL 2 That's the one that comes to 3 mind. 4 Now, setting aside this e-mail, Q. 03:01:01 5 do you know -- do you have, independently, 6 a recollection of Paramount actually completing the process of pumping 8 fingerprints into Audible Magic? 9 No, I don't recollect that. 03:01:09 10 Q. Do you have a recollection of 11 MTV completing the process of pumping 12 fingerprints into Audible Magic? 13 I don't know if they did or not. 14 So did Audible Magic ultimately 15 03:01:38 provide any functionality for Paramount at 16 any time while you were the CTO? 17 When you say "functionality," I 18 need to distinguish between a testing 19 experimental kind of relationship --03:01:56 20 Q. Sure. 21 -- and one to which we were 22 heading with YouTube, which was on target 23 to become a commercial and ongoing 24 activity. 25 03:02:05 Q. Sure.

223 1 BELL 2 So which one do you want me to 3 comment on? 4 Q. Let's start with the former, and 03:02:10 5 then we can talk about the latter. 6 Α. Without specific remembrances, the interaction we had with Audible Magic 8 included, I believe, actual fingerprints 9 being developed. We had that level of 03:02:29 10 interaction. 11 To my knowledge, we never, 12 Paramount, made a systematic attempt to 13 use or move towards using, with Paramount 14 content, based on Paramount's work, you 15 03:02:44 know, an actual in-place process with 16 Audible Magic. 17 Okay. So it's your recollection 18 that the process that's being described in 19 this e-mail was in connection with the 20 03:02:53 testing process of Audible Magic? 21 Α. Yes. 22 Ο. Now --23 And evaluation more generally. 24 Sure. Now, do you know why it 25 03:03:10 was that Paramount decided not to use

224 1 BELL 2 Audible Magic for the more commercial 3 purposes that you were alluding to? 4 MR. PLATZER: I'm going to 5 03:03:21 object on grounds of vagueness. 6 MR. WILLEN: Yeah, that's a fair objection. MR. PLATZER: More commercial. 8 9 MR. WILLEN: That's a fair 03:03:26 10 objection. 11 Q. Let's just go back to the 12 testimony. 13 You said Paramount never made a 14 systematic attempt to use or move toward 15 03:03:35 using Audible Magic, based on Paramount 16 content. 17 Α. Yes. 18 Ο. Do you know why that was the 19 case? 03:03:48 20 Α. There were -- let me think. 21 The relationship that I 22 experienced in my own area of activity 23 within Paramount never really matured to 24 the point where it was a consideration to 25 03:04:08 provide content to Audible Magic.

225 1 BELL 2 Ο. And why was that? 3 Audible Magic, in my technical 4 opinion, wasn't -- could do a job; but, as 03:04:23 5 I became familiar with some of the other 6 companies I was meeting, didn't necessarily stand out at a technology 8 level. 9 It did stand out as a company 10 03:04:36 that actually had deployment, as opposed 11 to stuff in development or ready for 12 deployment. 13 Right. And I think you Q. 14 testified that at least when you started, 15 03:04:47 Audible Magic and Gracenote were the only 16 deployed systems that existed? 17 They were very visible to Α. 18 everybody. 19 Okay. Do you recall referring Q. 03:05:13 20 to the decision to submit fingerprints to 21 Audible Magic as a tactical initiative? 22 I don't recall it, specifically. 23 Ο. Okay. Let's look at another 24 document. 03:06:07 25 (Bell Exhibit 12, document,

226 1 BELL 2 Bates number VIA01707133, marked for 3 identification, as of this date.) 4 This is Exhibit 12, a document Q. 03:06:06 5 produced by Viacom, Bates number 6 VIA01707133. I have read it. Α. 8 In the last paragraph you say, 9 "I am proceeding along a path to have 10 03:06:38 Paramount content ingested, along with 11 MTVN content, to Audible Magic. Scott 12 Martin and Al Parry are in the loop on the 13 legal side, and I am being careful that 14 this tactical initiative does not preclude 15 03:06:56 better options down the road." 16 Do you see that? 17 Yes, I do. Α. 18 Do you have a recollection of Ο. 19 writing this e-mail? 03:07:01 20 Not specifically, no. Α. 21 Ο. Do you know what you would have 22 meant by tactical initiative in this 23 context? 24 Bearing in mind that my role was Α. 25 03:07:11 CTO, I was both motivated to understand

227 1 BELL 2 what was current and also not necessarily 3 jump at the first solution. Bear in mind, 4 all technologies, especially young ones, 03:07:27 5 evolve pretty quickly. So I just meant 6 that this was simply motion and not going to lock us into any particular approach. 8 And again, this would be in the 9 phase that Paramount was testing the 10 03:07:43 Audible Magic system? 11 It would be in that time frame. 12 I think I asked you earlier 13 whether you were aware that YouTube was 14 using Audible Magic at any time. 15 03:07:57 Α. And I think I said I don't 16 recollect --17 Q. Right. 18 Α. -- or didn't know. 19 Q. That's what I thought you had 03:08:02 20 said --21 Α. Yeah. 22 -- but I wanted to make sure. Ο. 23 So were you aware of any 24 discussions that occurred between 25 03:08:11 Paramount and YouTube about the use of

228 1 BELL 2 Audible Magic by YouTube? 3 I don't recollect, no. 4 Are you aware of any instance in 03:08:24 5 which Viacom -- let's start with 6 Paramount. Are you aware of any instance in 8 which Paramount asked YouTube to use 9 Audible Magic to scan for Paramount 10 03:08:36 content on the YouTube service? 11 I don't remember. 12 Ο. You don't remember? 13 Α. No. 14 Are you aware of any instance in 15 03:08:45 which anyone at Viacom asked YouTube to 16 use Audible Magic to scan for Viacom 17 content on the YouTube service? 18 Α. I don't know of it. 19 Are you familiar with technology Q. 03:09:07 20 called Auditude? 21 I'm familiar with the company, 22 yes. 23 Q. What kind of technology does 24 Auditude offer? 25 03:09:14 Α. At the time I was working with

229 1 BELL 2 them, meeting with them, it was a 3 fingerprinting technology based on audio. 4 Q. And when was the time that you 03:09:25 5 were meeting with them? Α. It was in the spring, probably spring/summer of 2007. 8 So is the technology that Ο. 9 Auditude offers, is it similar to the 10 03:09:34 technology that Audible Magic offered? 11 In the general class, it was 12 audio fingerprinting. 13 Now, was there ever a point, to Q. 14 your knowledge, when Auditude offered 15 03:09:45 video fingerprinting, in addition to audio 16 fingerprinting? 17 As I recall, that was under 18 development. And I don't remember with 19 certainty, but I believe they were 03:10:00 20 interested in having a, you know, having 21 discussions about their progress and 22 potentially demonstrations. 23 Do you know, sitting here today, 24 whether Auditude today offers a video 25 03:10:14 fingerprinting option?

## Schapiro Exhibit 147

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## UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF NEW YORK

VIACOM INTERNATIONAL INC., COMEDY	)
PARTNERS, COUNTRY MUSIC	)
TELEVISION, INC., PARAMOUNT	)
PICTURES CORPORATION, and BLACK	)
ENTERTAINMENT TELEVISION LLC,	) Case No.
Plaintiffs,	) 1:07CV02103
vs.	)
YOUTUBE, INC., YOUTUBE, LLC,	)
and GOOGLE, INC.,	)
Defendants.	)
	_)

VIDEOTAPED DEPOSITION OF MARK HALL
NEW YORK, NEW YORK
Tuesday, February 23, 2010

REPORTED BY: ERICA RUGGIERI, CSR, RPR JOB NO: 18813

## A-396

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4	February 23, 2010	
5	9:04 a.m.	
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7	VIDEOTAPED DEPOSITION OF MARK HALL,	
8	held at the offices of Mayer Brown, 1675	
9	Broadway, New York, New York, pursuant to	
10	notice, before before Erica L. Ruggieri,	
11	Registered Professional Reporter and	
12	Notary Public of the State of New York.	
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2	APPEARANCES	
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24	ALSO PRESENT:	
25	MARCELLO RIVERA, Videographer	

49 1 HALL 2 time that Paramount provided content to 3 Audible Magic for fingerprinting? 4 That's correct. Α. 5 11:16:39 Q. And the DVDs that Paramount 6 provided to Audible Magic on May 8th, 7 2007, that was the same set of DVDs that 8 Paramount had previously provided to 9 BayTSP? 11:16:39 10 It wasn't -- I don't know if it 11 was the same set of DVDs. I don't know 12 how the content was provided to Audible 13 Magic. I just know the time frame in 14 which it was provided. 15 11:16:39 Q. And you said the number of DVDs 16 that was provided to Audible Magic was 17 approximately 300? 18 Yeah. I believe the exact 19 number is 309 based on a conversation I 11:16:39 20 had with Vobile. 21 So prior to May 8th, 2007, there Q. 22 were no Paramount fingerprints in Audible 23 Magic's system? 24 MR. PLATZER: Objection, 25 11:16:39 foundation. Calls for speculation.

50 1 HALL 2 Can you ask the question again. 3 Prior to May 8th, 2007, were Q. 4 there any Paramount fingerprints in 5 11:16:40 Audible Magic's system? 6 MR. PLATZER: Same objections. 7 Α. Not that I know of. 8 And just to be clear, prior to Q. 9 May 8th 2007, Paramount had not provided 11:16:40 10 any content on Audible Magic for purposes 11 of fingerprinting? 12 Α. To my knowledge, no. 13 Okay. If there were no Ο. 14 Paramount fingerprints in Audible Magic's 15 11:16:40 system, would Audible Magic's technology 16 been able to identify any Paramount 17 content on any of the Internet sites that 18 it was being used on? 19 MR. PLATZER: Objection. 20 11:16:40 Incomplete hypothetical. Calls for 21 speculation. 22 Ask the question again, please. 23 Sure. If there were no Ο. 24 Paramount fingerprints in the Audible 25 11:16:41 Magic system, would Audible Magic's

51 1 HALL 2 technology have been able to identify 3 Paramount content on any of the websites 4 that it was being used on? 5 11:16:41 MR. PLATZER: Same objections. 6 I couldn't tell you. Α. 7 Ο. Can you think of any way that 8 Audible Magic technology could identify 9 Paramount content without there being 10 11:16:41 Paramount fingerprints in the system? 11 MR. PLATZER: Objection. Calls 12 for speculation. 13 Α. Can I think of any way that the 14 Vobile system could identify content from? 15 11:16:41 Without fingerprint? Is that what your 16 question is? 17 The question is -- yeah. 18 think it's Audible Magic. But can you 19 think of any way that the Audible Magic 11:16:41 20 technology would be able to identify 21 Paramount content without there being 22 Paramount fingerprints in the Audible 23 Magic system? 24 MR. PLATZER: Same objections. 25 11:16:41 Α. To identify, no.