#### Case No. 16-56843

# IN THE UNITED STATES COURT OF APPEALS FOR THE NINTH CIRCUIT

DISNEY ENTERPRISES, INC., ET AL., *Plaintiffs-Appellees*,

V.

VIDANGEL, INC. *Defendant-Appellant*.

Appeal from the United States District Court for the Central District of California Case No. 16-cv-04109-AB (PLAx) The Honorable André Birotte Jr., Presiding

# APPELLEES' SUPPLEMENTAL APPENDIX VOLUME 4

(Pages S.A.750 - S.A.957)

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Attorneys for Plaintiffs-Appellees

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# UNITED STATES DISTRICT COURT CENTRAL DISTRICT OF CALIFORNIA

#### CIVIL MINUTES - GENERAL

Case No.: CV 16-04109-AB (PLAx) Date: December 29, 2016

Title: Disney Enterprises, Inc. et al v. VidAngel Inc.

Present: The Honorable ANDRÉ BIROTTE JR., United States District Judge

Carla Badirian

N/A

Deputy Clerk

Court Reporter

Attorneys Present for Plaintiffs: Attorneys Present for Defendants:

None Appearing None Appearing

Proceedings: [In Chambers] Order Setting Hearing on Plaintiff's Ex Parte

**Application Requesting an Order to Show Cause Why** 

**Defendant Should Not Be Held in Contempt for Violating the** 

**Court's Preliminary Injunction Order** 

The Court is in receipt of all papers filed in connection with Plaintiffs' *ex parte* application requesting an order to show cause why Defendant should not be held in contempt of this Court's December 12, 2016 Order Granting Plaintiffs' Motion for Preliminary Injunction. The Court hereby sets this matter for hearing on Friday, January 6, 2017 at 10:00 AM. **IT IS FURTHER ORDERED THAT** that if the Defendant wishes to present further briefing, their papers shall be filed by no later than 5:00 PM on Wednesday, January 4, 2017. Plaintiffs' response, if any, shall be filed by no later than 5:00 PM on Thursday, January 5, 2017.

#### IT IS SO ORDERED.

S.A.0751

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1 I, Stephen H. Kay, declare as follows:

- I am Senior Vice President, General Counsel of Roku, Inc. The contents herein are based on my personal knowledge and information provided to me by Roku engineers who work on our products and services. If called as a witness, I could and would testify competently to the contents of this declaration.
- I have reviewed a December 21, 2016 pleading captioned "Declaration of Neal Harmon in Support of VidAngel, Inc.'s Ex Parte Application to Stay Preliminary Injunction Pending Appeal or, Alternatively, Pending Decision by the Ninth Circuit on Stay Pending Appeal" ("Harmon Declaration"), in particular, paragraphs 3-4, 7-8, 10 and 12-13, which discuss the VidAngel "application" or "app" channel that operates through Roku players.
- As the developer of an app channel that works with Roku players, VidAngel is responsible for the content that it makes available through the app, subject to VidAngel's compliance with, among other things, Roku's Application Distribution Agreement (https://docs.roku.com/doc/developerdistribution/en-us).
- Mr. Harmon refers to VidAngel's re-certification of its app and Roku's "blackout" time periods for certifications. The re-certification process is independent of the individual titles that channel developers like VidAngel offer through their apps. Roku does not require channel developers, like VidAngel, to recertify their applications in order to add or remove titles from their video catalogs. Accordingly, Roku's application certification "blackout period" has no bearing on VidAngel's ability to manage its own video catalog.

I declare under penalty of perjury under the laws of the United States that the foregoing is true and correct, and that this declaration was executed this 23rd day of December, 2016 in Los Angeles, California.

STEPHEN H. KAY

2029 CENTURY PARK EAST, 16TH FLOOR

BAKER MARQUART LLP

	Case	2:16-cv-04109-AB-PLA Document 164-2 F #:5279	Filed 12/23/16 Page 2 of 10 Page ID
	1	VIDANGEL, INC.,	The Hon. André Birotte Jr.
	2	Defendant.	Date Action Filed: June 9, 2016
	3		
	4	VIDANGEL, INC.,	
	5	Counterclaimant,	
	6	vs.	
	7	DISNEY ENTERPRISES, INC.;	
	8	TWENTIETH CENTURY FOX FILM	
	9	CORPORATION; AND WARNER BROS. ENTERTAINMENT, INC.,	
	10	Counterclaim Defendants.	
	11		
~ 0	12		
LP FLOOF 552-785	13		
RQUART LLP RK EAST, 16 <sup>TH</sup> FLOOR SS, CA 90067 • Fax: (424) 652-7850	14		
BAKER MARQUART LLP 2029 CENTURY PARK EAST, 16 <sup>TH</sup> FLOOR LOSANGELES, CA 90067 Tel: (424) 652-7800 • Fax: (424) 652-7850	15		
GR MA URY P/ IS ANGEI 52-7800	16		
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202 Tel:	18		
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C A 0754	28		
S.A.0754		1	DECLARATION OF DAVID QUINTO IN SUPPORT OF VIDANGEL'S OPPOSITION TO PLAINTIFFS' EX PARTE APPLICATION

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- I am the general counsel of defendant and cross-complainant VidAngel,
   Inc. I make this declaration of my personal and firsthand knowledge and, if called
   and sworn as a witness, I could and would testify competently hereto.
- The issuance of the preliminary injunction herein has caused 2. complications that we did not anticipate. As one example, the financial backer of the company responsible both for processing payments made by VidAngel customers using either our Web site or our various apps and for processing VidAngel's re-purchases of discs from consumers who decide to sell them back has demanded that our payment processor cease doing business with VidAngel. I have been in daily, and frequently several times daily, communication with attorneys for the payment processing firm seeking to resolve the situation. In the meantime, VidAngel has been working to prepare another payment processor to replace the current payment processor, if necessary. In my understanding, that will not be a simple process owing to the facts that the service must operate across multiple apps as well as VidAngel's Web site, and will need to conform to an entirely different application programming interface for its new payment processor. VidAngel's new payment processor does not support customer data like the old system did. This change will require new database tables and software for VidAngel and will require new customer support tools to process refunds. Acknowledging these difficulties, I received a message on December 23rd from VidAngel's payment processor that stated in part: "We understand that switching payment providers can be challenging and any change at this time of year is especially difficult. We will continue to keep you apprised of any key developments and try our best to minimize the disruption to your business in the event of an adverse decision." The payment processor also said that it might be required to terminate processing for VidAngel as early as December 29.

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3. In my experience, when immediate compliance with an injunction would cause a business to suffer a major disruption of its non-enjoined business activities, it is the custom and practice to seek an immediate stay of the injunction to seek a reasonable amount of time in which to comply. In a case I had in this district, for example, Judge Dean Pregerson preliminarily enjoined a business I represented from using its corporate name. Immediate compliance with that order would have required that the business shutter its doors while registering a new corporate name, changing its letterhead, changing its business cards, changing its domain name, changing its Web site, changing its marketing and advertising materials, and so on. My client therefore sought a stay to allow it to continue conducting business operations while undertaking all the tasks required to change its corporate identity. Judge Pregerson understood both that my client was not being contemptuous in failing to comply immediately with the injunction and that immediate implementation of the injunction would cause my client to suffer an unnecessary disruption of its business. He therefore ordered that my client comply within 30 days.

4. The parties never briefed or explained to this court the reasons why it is impossible for VidAngel to comply immediately with the preliminary injunction without ceasing business activities entirely. At present, VidAngel has 51 employees. They are divided among its 10 departments: Accounting, Customer Support, Design, Executive, Inventory, Legal, Marketing, Stream Team, Tagging, and Tech Team. The work required to implement the preliminary injunction smoothly is extraordinarily labor intensive. As but one example, I am trying to obtain consent-not-to-sue agreements from the various content creators and/or distributors whose content VidAngel makes available. I am doing so because, apart from plaintiffs (joined this week by MGM), none has ever objected to VidAngel's service but VidAngel does not want to risk exposure to intentional infringement

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claims in light of the rationale behind this Court's ruling. There are more than 125 such entities (including plaintiffs and their affiliates). They are found not just in the United States but in other countries, as well. Before I can request a consent-not-tosue, I must identify their respective general counsels or outside counsel and obtain contact information for such persons. That arduous process is complicated by the demands on my time occasioned by over-seeing the on-going litigation, responding to concerns raised by investors in our recent Regulation A+ stock offering, apprising both the SEC and our major financial backers of the status of the litigation, and working out the legal details associated with offering new content controlled by VidAngel to prevent our customer base from abandoning us.

- 5. I wish to advise the Court that VidAngel is not contemptuous of the preliminary injunction or the Court's authority to issue it. Further, I wish to advise the Court categorically that VidAngel will comply with preliminary injunction, fully and immediately, if VidAngel is unable to obtain a stay of its enforcement.
- Plaintiffs' application for an Order to Show Cause re Contempt is 6. therefore unnecessary. Plaintiffs are requesting that the Court schedule briefing and hear argument concerning whether contempt should be found solely for the purpose of coercing compliance. Because the purpose is to coerce compliance, no sanction may issue if VidAngel is then in compliance with the Court's order. Accordingly, if either VidAngel is in compliance with the preliminary injunction or enforcement of the preliminary injunction has been stayed before the Court makes a finding of contempt, no sanction may be imposed. Given that VidAngel has unequivocally confirmed that it is not refusing to comply with the Court's order but will comply immediately if it is unable to obtain a stay, there is no need to burden the Court to conduct a contempt proceeding.
- 7. In light of the holidays and pre-existing travel plans for many of its team members, VidAngel's counsel asked Plaintiffs to stipulate to permit VidAngel

to file its opposition to the ex parte application on December 26 or 27. Plaintiffs refused this request. A true and correct copy of this email correspondence is attached as Exhibit A. I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct. Executed this 23rd day of December, 2016, at Los Angeles, California. David W. Quinto LOS ANGELES, CA 90067 Tel: (424) 652-7800 • Fax: (424) 652-7850 2029 CENTURY PARK EAST, 16TH FLOOR BAKER MARQUART LLP DECLARATION OF DAVID QUINTO IN 

SUPPORT OF VIDANGEL'S OPPOSITION TO PLAINTIFFS' EX PARTE APPLICATION

## **EXHIBIT A**

## Case 2:16-cv-04109-AB-PLA Document 164-2 Filed 12/23/16 Page 8 of 10 Page ID #:5285

#### **Brian Grace**

From:

Ryan Baker

Sent:

Thursday, December 22, 2016 7:20 PM

To:

Klaus, Kelly

Cc:

Scott Malzahn; Brian Grace; Jaime Marquart; Ehler, Rose; Lunsford, Julie; Bennett, Allyson

Subject:

Re: Disney Enterprises, Inc., et al. v. VidAngel, Inc.; USDC Central District Case No. 16-

cv-04109 AB (PLAx)

Kelly,

Happy holidays to you and your colleagues, as well!

Best,

Ryan

From: "Klaus, Kelly" < Kelly. Klaus@mto.com>
Date: Thursday, December 22, 2016 at 2:34 PM
To: Ryan Baker < rbaker@bakermarquart.com>

Cc: Scott Malzahn <smalzahn@bakermarquart.com>, Brian Grace <br/>bgrace@bakermarquart.com>, Jaime Marquart <jmarquart@bakermarquart.com>, "Ehler, Rose" <Rose.Ehler@mto.com>, "Lunsford, Julie" <Julie.Lunsford@mto.com>, "Bennett, Allyson.Bennett@mto.com>

Subject: RE: Disney Enterprises, Inc., et al. v. VidAngel, Inc.; USDC Central District Case No. 16-cv-04109 AB (PLAX)

Hi Ryan -

Thanks for your email. Given VidAngel's continued refusal to comply with the Preliminary Injunction, Plaintiffs cannot stipulate to extend VidAngel's time to respond to the ex parte application. VidAngel's conduct is unacceptable and requires the Court's intervention as soon as possible.

I appreciate that you do not take this personally. I have extended courtesies to your team when possible; you have reciprocated, which I appreciate; and I know that practice will continue on both sides when circumstances allow.

Notwithstanding all that is going on, I do wish you and your colleagues the best for the holidays and new year.

Regards,

Kelly

From: Ryan Baker [mailto:rbaker@bakermarquart.com]

Sent: Thursday, December 22, 2016 1:33 PM

To: Klaus, Kelly

Cc: Scott Malzahn; Brian Grace; Jaime Marquart; Ehler, Rose; Lunsford, Julie; Bennett, Allyson

Subject: Re: Disney Enterprises, Inc., et al. v. VidAngel, Inc.; USDC Central District Case No. 16-cv-04109 AB (PLAx)

Kelly,

Hope you're enjoying the holidays. By the looks of it, you're enjoying them more now than you were yesterday! On a related note, would your clients be willing to stipulate to permit VidAngel to file its opposition to your Ex Parte re

#### Case 2:16-cv-04109-AB-PLA Document 164-2 Filed 12/23/16 Page 9 of 10 Page ID

Contempt Monday or Tuesday of next week? Many of ou # 15286 are already traveling for the holidays and at least temporarily unavailable. We would appreciate the courtesy.

Of course, I will not take it personally if we cannot agree to some accommodation.

Please let me know at your earliest convenience.

Thanks,

Ryan

Ryan G. Baker Baker Marquart LLP Direct: 424.652.7801 rbaker@bakermarquart.com www.bakermarquart.com

From: "Ehler, Rose" < Rose. Ehler@mto.com > Date: Thursday, December 22, 2016 at 12:09 PM

To: "Lunsford, Julie" < Julie.Lunsford@mto.com >, Jaime Marquart < jmarquart@bakermarquart.com >, Ryan Baker < rbaker@bakermarquart.com >, Brian Grace < bgrace@bakermarquart.com >, David Quinto < dquinto@vidangel.com >, Scott Malzahn < smalzahn@bakermarquart.com >, "dpepperman@blechercollins.com"

<dpepperman@blechercollins.com>, "Elizabeth.brannen@strismaher.com" <Elizabeth.brannen@strismaher.com>, "mblecher@blechercollins.com" <mblecher@blechercollins.com>, Peter Stris <peter.stris@strismaher.com>, "twagniere@blechercollins.com>

Cc: "Klaus, Kelly" < Kelly. Klaus@mto.com >, "Bennett, Allyson" < Allyson. Bennett@mto.com >

Subject: RE: Disney Enterprises, Inc., et al. v. VidAngel, Inc.; USDC Central District Case No. 16-cv-04109 AB (PLAx)

#### Counsel:

Per chambers rules, Julie's email serves as notice that any opposition papers must be filed 24 hours (or one court day) from this service.

Thank you, Rose

Rose Leda Ehler 415.512.4071

From: Lunsford, Julie

Sent: Thursday, December 22, 2016 12:05 PM

**To:** <u>jmarquart@bakermarquart.com</u>; <u>rbaker@bakermarquart.com</u>; <u>bgrace@bakermarquart.com</u>; <u>dquinto@vidangel.com</u>; <u>smalzahn@bakermarquart.com</u>; <u>dpepperman@blechercollins.com</u>; <u>Elizabeth.brannen@strismaher.com</u>; <u>mblecher@blechercollins.com</u>; <u>peter.stris@strismaher.com</u>; <u>twagniere@blechercollins.com</u>

Cc: Klaus, Kelly; Ehler, Rose; Bennett, Allyson

Subject: Disney Enterprises, Inc., et al. v. VidAngel, Inc.; USDC Central District Case No. 16-cy-04109 AB (PLAX)

#### Counsel:

Attached please find the Ex Parte Application, Klaus Declaration and [Proposed] Order that were e-filed this morning. Please feel free to contact me if you have any questions.

## Case 2:16-cv-04109-AB-PLA Document 164-2 Filed 12/23/16 Page 10 of 10 Page ID #:5287

Thank you,
Julie Lunsford

Julie W. Lunsford | Legal Secretary Assistant to Martin D. Bern, David H. Fry, Kelly M. Klaus & Joshua Patashnik Munger, Tolles & Olson LLP

560 Mission Street | San Francisco, CA 94105

Tel: 415.512.4003 julie.lunsford@mto.com www.mto.com

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4	rose.ehler@mto.com   ALLYSON R. BENNETT (SBN 302090)		
5	allyson.bennett@mto.com MUNGER, TOLLES & OLSON LLP		
6	355 South Grand Avenue, Thirty-Fifth Flux Angeles, California 90071-1560	oor	
7	Telephone: (213) 683-9100 Facsimile: (213) 687-3702		
8	Attorneys for Plaintiffs		
9			
10	UNITED STATES	DISTRICT COURT	
11	CENTRAL DISTRICT OF CALIFORNIA		
12	WESTERN DIVISION		
13			
14	DISNEY ENTERPRISES, INC.; LUCASFILM LTD. LLC:	Case No. 16-cv-04109-AB (PLAx)	
15	TWENTIETH CENTURY FOX FILM CORPORATION and WARNER	DECLARATION OF KELLY M. KLAUS IN SUPPORT OF EX	
16	BROS. ENTERTAINMENT INC.,	PARTE APPLICATION FOR ORDER TO SHOW CAUSE WHY	
17	Plaintiffs and Counter- Defendants,	VIDANGEL SHOULD NOT BE HELD IN CONTEMPT	
18	VS.	Judge: Hon. André Birotte Jr.	
19	VIDANGEL, INC.,	Crtrm.: 7B	
20	Defendant and Counter-	Trial Date: None Set	
21	Claimant.		
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- 1. I am admitted to practice before all of the courts of the State of California and this Court. I am an attorney at the law firm of Munger, Tolles & Olson LLP, counsel for Plaintiffs in the above-captioned matter.
- 2. I submit this declaration in support of Plaintiffs' Ex Parte Application for Order to Show Cause Why VidAngel Should not Be Held in Contempt. I have personal knowledge of the facts set forth in this declaration. If called as a witness, I could and would testify competently to the matters set forth herein.
- 3. On December 21, 2016, I contacted VidAngel's counsel in this action regarding Plaintiffs' Ex Parte Application for Order to Show Cause Why VidAngel Should not Be Held in Contempt. I informed counsel that Plaintiffs intended to file this application and explained the basis for the application.
- 4. I asked VidAngel's counsel if VidAngel opposes the relief sought in this application. VidAngel's counsel, David Quinto, told me that VidAngel opposes Plaintiffs' application. Attached as Exhibit **A** is a true and correct copy of my correspondence to and from VidAngel's counsel.
- 5. Attached as Exhibit **B** is a true and correct copy of Apple's notice that it will not accept app updates from December 23 to 27, available at <a href="https://developer.apple.com/news/?id=11292016a">https://developer.apple.com/news/?id=11292016a</a> (last visited Dec. 22, 2016).
- 6. Attached as Exhibit C is a true and correct copy of VidAngel's Blog post "DECLARATION of Neal Harmon in Support of VidAngel, Inc.'s Ex Parte Application to Stay Preliminary Injunction Pending Appeal," available at <a href="http://blog.vidangel.com/2016/12/21/declaration-of-neal-harmon-in-support-of-vidangel-inc-s-ex-parte-application-to-stay-preliminary-injunction-pending-appeal/">http://blog.vidangel.com/2016/12/21/declaration-of-neal-harmon-in-support-of-vidangel-inc-s-ex-parte-application-to-stay-preliminary-injunction-pending-appeal/</a> (last visited Dec. 22, 2016).

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

1	Executed on December 22, 2016, at San Francisco, California.
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3	/s/ Kelly M. Klaus Kelly M. Klaus
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	-3- KLAUS DECL J/S/O EX PARTE APP TO SHOW CAUSE

S.A.0765

# EXHIBIT A

From: <u>David Quinto</u>

To: Klaus, Kelly; Jaime Marquart; Peter Stris; Brendan Maher; Victor O"Connell; Elizabeth Brannen;

daniel.geyser@strismaher.com; Scott Malzahn; Brian Grace; Maxwell M. Blecher; Donald R. Pepperman; Taylor

<u>Wagniere</u>

Cc: Pomerantz, Glenn; Ehler, Rose; Bennett, Allyson
Subject: RE: Notice of Ex Parte re OSC re Contempt
Date: Wednesday, December 21, 2016 5:07:19 PM

Kelly:

This will confirm that VidAngel will oppose Disney's needless application and shameful attempt to use a preliminary determination to destroy VidAngel's business without allowing it even a merits determination much less an opportunity to seek appellate review.

Thanks much,

David Quinto

From: Klaus, Kelly [mailto:<u>Kelly.Klaus@mto.com</u>]
Sent: Wednesday, December 21, 2016 4:51 PM

**To:** Jaime Marquart <a href="marquart@bakermarquart.com">jmarquart@bakermarquart.com">; David Quinto <a href="marquart@bakermarquart.com">dquinto@vidangel.com</a>; Peter Stris <a href="marquart@bakermarquart.com">peter Stris <a href="marquart.com">peter Stris <a href="marqu

<elizabeth.brannen@strismaher.com>; daniel.gevser@strismaher.com; Scott Malzahn

<smalzahn@bakermarguart.com>; Brian Grace <bgrace@bakermarguart.com>

**Cc:** Pomerantz, Glenn < <u>Glenn.Pomerantz@mto.com</u>>; Ehler, Rose < <u>Rose.Ehler@mto.com</u>>; Bennett, Allyson < <u>Allyson.Bennett@mto.com</u>>

**Subject:** Notice of Ex Parte re OSC re Contempt

Subject line of my prior email had your subject line from your ex parte notice (used reply to all to get all concerned on your line). Assume you know the subject is Plaintiffs' Notice of Application for Ex Parte re Contempt – but so there's no confusion, here's another email.

From: Klaus, Kelly

Sent: Wednesday, December 21, 2016 4:48 PM

To: 'Jaime Marquart'; David Quinto; Peter Stris; Brendan Maher; Victor O'Connell; Elizabeth Brannen;

daniel.geyser@strismaher.com; Scott Malzahn; Brian Grace

Cc: Pomerantz, Glenn; Ehler, Rose; Bennett, Allyson

Subject: RE: Application for Stay of Preliminary Injunction Pending Appeal

Importance: High

Dear Jaime, David et al.,

This is notice that Plaintiffs will be filing an ex parte application, requesting an order to show cause why VidAngel should not be held in contempt for violating

the preliminary injunction. We will ask the Court to hold VidAngel in contempt based on its unilateral decision to absolve itself of the obligation to comply with a lawful, valid, and effective preliminary injunction. We are not aware of any legal authority that would allow a party in VidAngel's position to exempt itself from compliance with an injunction. If you are aware of any such authority, give us the cites now so we can review the cases and address them in our papers.

We also will ask the Court to strike all those portions of Mr. Harmon's declaration (Dkt. 158), purporting to set forth VidAngel's claims of "hardship" in having to comply with the preliminary injunction. Those excuses are baseless for many reasons, including:

Mr. Harmon claims VidAngel is trapped in a "holiday window" for Apple apps. VidAngel is in the claimed corner only because it has painted itself there, having waited until now to think about how to comply with an injunction VidAngel knew Plaintiffs were seeking since June.

Mr. Harmon claims to be concerned about "customer confusion" when customers cannot find a title that VidAngel has no right to stream—and which it has been ordered not to stream. VidAngel communicates with its user base constantly; and its users know very well why Plaintiffs' titles will not be available through VidAngel; and Mr. Harmon already has a sworn declaration on file saying that VidAngel tells users when titles are out of stock.

Moreover, if VidAngel believed it would be difficult to comply with a preliminary injunction, VidAngel should have included those reasons in its opposition to the motion, or in its request for a stay. The newest Harmon declaration is a transparent, improper, and meritless attempt to backfill VidAngel's record.

Please let us know whether VidAngel intends to oppose Plaintiffs' application.

Thanks, Kelly

#### Kelly M. Klaus | Munger, Tolles & Olson LLP

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Kelly.Klaus@mto.com www.mto.com

# EXHIBIT B

Discover

Design

Develop

Distribute

Support

Account

## Get Your Apps Ready for the Holidays

November 29, 2016

The busiest season on the App Store is almost here. Make sure your apps are up-to-date and ready for the winter holidays. New apps and app updates will not be accepted December 23 to 27 (Pacific Time), so any releases should be submitted, approved, and scheduled in advance. Other iTunes Connect and developer account features will remain available.



Learn more about preparing apps for the App Store.

Back to News

1 2 3 4 5 6 7	GLENN D. POMERANTZ (SBN 112503 glenn.pomerantz@mto.com KELLY M. KLAUS (SBN 161091) kelly.klaus@mto.com ROSE LEDA EHLER (SBN 296523) rose.ehler@mto.com ALLYSON R. BENNETT (SBN 302090) allyson.bennett@mto.com MUNGER, TOLLES & OLSON LLP 355 South Grand Avenue, Thirty-Fifth Flo Los Angeles, California 90071-1560 Telephone: (213) 683-9100 Facsimile: (213) 687-3702		
8	Attorneys for Plaintiffs		
9			
10	UNITED STATES DISTRICT COURT		
11	CENTRAL DISTRICT OF CALIFORNIA		
12	WESTERN DIVISION		
13			
14	DISNEY ENTERPRISES, INC.; LUCASFILM LTD. LLC;	Case No. 16-cv-04109-AB (PLAx)	
15	TWENTIETH CENTURY FOX FILM CORPORATION and WARNER	SUPPLEMENTAL DECLARATION OF KELLY M. KLAUS	
16	BROS. ENTERTAINMENT INC.,	REGARDING VIDANGEL'S CONTINUING VIOLATION OF	
17	Plaintiffs and Counter- Defendants,	PRELIMINARY INJUNCTION, FILED IN FURTHER SUPPORT OF	
18	Vs.	PLAINTIFFS' OPPOSITION TO VIDANGEL'S EX PARTE	
19	VIDANGEL, INC.,	APPLICATION FOR A STAY	
20	Defendant and Counter-	Judge: Hon. André Birotte Jr.	
21	Claimant.	Juage. Hon. I mare Dirotte Ji.	
22		Trial Date: None Set	
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S.A.0772

- 1. I am an attorney with Munger, Tolles & Olson LLP, counsel for Plaintiffs in this matter. I am a member of the California Bar and am admitted to practice before this Court. Except as to matters stated on information and belief, I have personal knowledge of the matters set forth in this supplemental declaration; as to those matters stated on information and belief, I am reliably informed of their contents and believe them to be true. If called as a witness, I could and would testify competently to the facts stated herein.
- 2. I submit this supplemental declaration to bring to this Court's attention additional facts relevant to VidAngel's pending application to stay the Preliminary Injunction: VidAngel not only has refused to remove Plaintiffs' works from its service, but VidAngel is also flouting the Preliminary Injunction by *adding* new releases of Plaintiffs' works as they become available on DVD and Blu-ray Disc. For example, as discussed further below, VidAngel has added Warner Bros.'s *Sully* and *Storks* and Fox's *Miss Peregrine's Home for Peculiar Children* to its service—titles which were not released on DVD until after the Preliminary Injunction was entered.
- 3. VidAngel's defiance of the Preliminary Injunction is flagrant. If VidAngel will not comply with the Preliminary Injunction immediately, Plaintiffs will have no option other than to move ex parte for an order to show cause why VidAngel should not be held in contempt.
- 4. VidAngel, like any other party, must comply with the Court's Preliminary Injunction "unless and until this or another court has relieved [it] of that responsibility, through a stay, reversal or modification of the order," regardless of VidAngel's objections to the Injunction. *Armstrong v. Brown*, 857 F. Supp. 2d 919, 948 (N.D. Cal.), *order enforced* (Aug. 28, 2012), *order aff'd, appeal dismissed*, 732 F.3d 955 (9th Cir. 2013). VidAngel's filing of application to stay the Preliminary Injunction does not itself stay the Preliminary Injunction. "[T]he party to whom the

injunction is directed acts (or fails to act) at its peril if it declines to comply while waiting for decision on a stay application." *Tekkno Labs., Inc. v. Perales*, 933 F.2d 1093, 1099 (2d Cir. 1991).

- 5. Our review of VidAngel's website makes it clear that, notwithstanding the Preliminary Injunction, VidAngel is continuing to add more of Plaintiffs' works to its service as soon as those titles are released on DVD and Blu-ray Disc.
- 6. Attached as Exhibit **A** is a true and correct copy of a screenshot of the "New Releases" section of VidAngel's website as of yesterday, December 19, 2016. The movies were sorted by date, so the most recently added movies appeared first.
- 7. Attached as Exhibit **B** is a true and correct copy of a screenshot of the "New Releases" section of VidAngel's website as of today, December 20, 2016. Here, too, the movies were sorted by date, so the most recently added titles appear first. Warner Bros.'s *Sully* and *Storks*. and Fox's *Miss Peregrine's Home for Peculiar Children* appear in Exhibit B, but not in Exhibit A. In other words, those titles made it to VidAngel's "New Releases" today. I am informed and believe that *Sully* and *Storks* were released on DVD and Blu-ray Disc today, December 20; and that *Miss Peregrine's Home for Peculiar Children* was released on DVD and Bluray Disc one week ago, on December 13.

I declare under penalty of perjury under the laws of the United States that the foregoing is true and correct.

Executed this 20th day of December, 2016 in San Francisco, California.

/s/ Kelly M. Klaus
Kelly M. Klaus

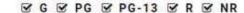
# EXHIBIT A

LOGIN

SIGN UP

#### New Releases >

















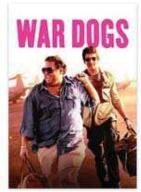




















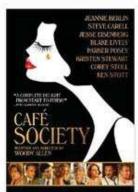


















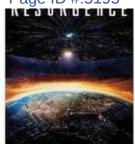
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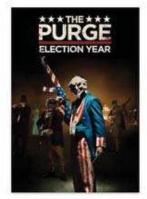




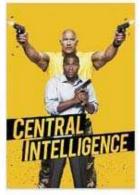




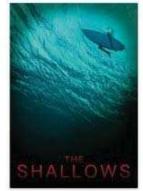




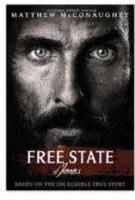








































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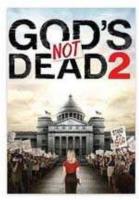










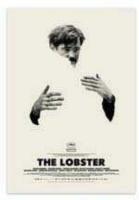




































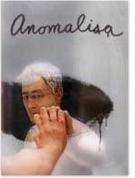




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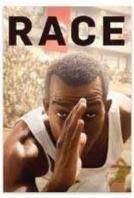








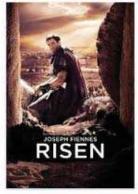


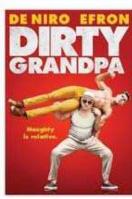












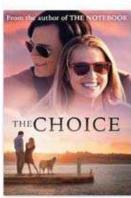




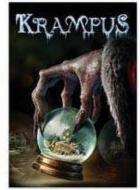


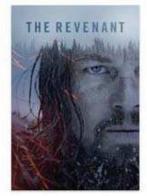






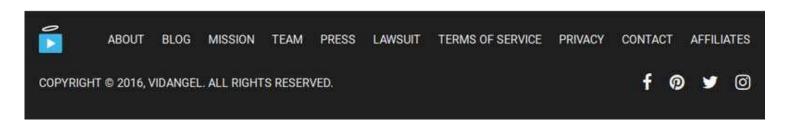








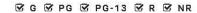
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# EXHIBIT B

New Releases ➤

A-Z POPULAR RECENT ▼ INSPIRING







































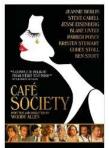


























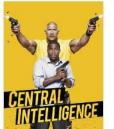




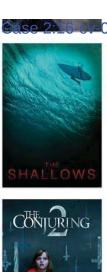




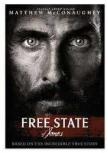






























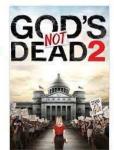












































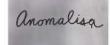


























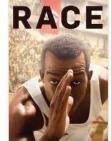








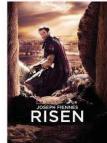






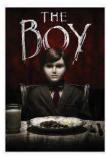












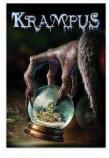


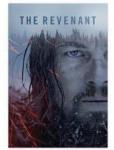
















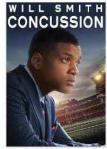










































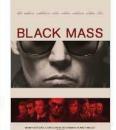


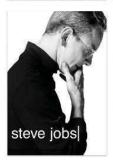










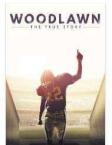






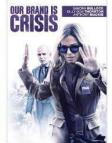


















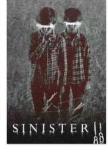


























































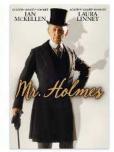




























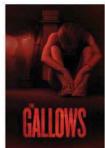


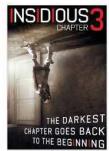


























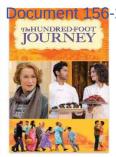
































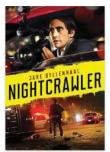






































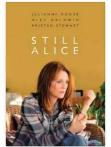








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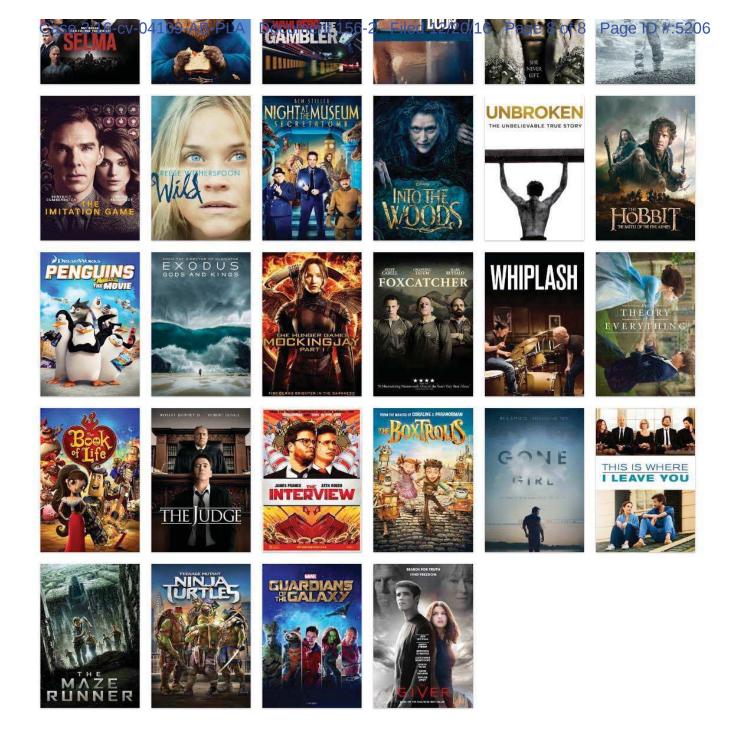












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13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28	DISNEY ENTERPRISES, INC.; LUCASFILM LTD. LLC; TWENTIETH CENTURY FOX FILM CORPORATION and WARNER BROS. ENTERTAINMENT INC.,  Plaintiffs and Counter- Defendants,  vs.  VIDANGEL, INC.,  Defendant and Counter- Claimant.	Case No. 16-cv-04109-AB (PLAx)  PLAINTIFFS' OPPOSITION TO VIDANGEL'S EX PARTE APPLICATION TO STAY PRELIMINARY INJUNCTION PENDING APPEAL OR, ALTERNATIVELY, PENDING DECISION BY THE NINTH CIRCUIT ON STAY PENDING APPEAL  Filed concurrently: (1) Decl. of Rose Leda Ehler  Judge: Hon. André Birotte Jr.  Trial Date: None Set

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**INTRODUCTION** 

Rather than complying with this Court's December 12 Preliminary Injunction Order (Dkt. 144), VidAngel has continued to operate its illegal service causing further harm to Plaintiffs and enriching VidAngel's owners. The Court ordered VidAngel to stop infringing Plaintiffs' rights, but, continuing its pattern of acting unilaterally to further its illegal business *first* and then seeking permission *second*, VidAngel refuses to comply with that Order until the Court rules on its Application for a stay. The Application is meritless and should be denied.

Contrary to VidAngel's characterization of the Application, VidAngel is asking the Court to reconsider issues that it has already carefully considered and rejected. The issues presented were not close calls. Ripping is illegal and copying and publicly performing without authorization is infringement. The Family Movie Act ("FMA") is clear and does not excuse VidAngel's conduct. The FMA's language is unequivocally reinforced by the legislative history. VidAngel has the right to argue these issues again to the Ninth Circuit, where it will have to establish that this Court abused its discretion in granting the Preliminary Injunction. Nothing in the Application justifies a stay.

In the meantime, VidAngel's continuing illegal conduct is violating Plaintiffs' rights and compounding the irreparable harm. VidAngel continues to populate its site with Plaintiffs' works. *See* Ehler Decl. ¶ 8, Ex. F (VidAngel's offering, as of today, of numerous of Plaintiffs' titles, including categories comprised entirely of Plaintiffs' works, e.g., "Classic Disney," "Harry Potter Marathon," and "Star Wars Marathon"). Unless and until this Court tells VidAngel (once again) that it must stop, VidAngel will continue to violate Plaintiffs' rights. *See id.* ¶ 6, Ex. D (listing numerous of Plaintiffs' works among "Movies Coming in December"). The Court

should deny the Application and order VidAngel to comply with the Preliminary Injunction immediately.<sup>1</sup>

#### **ARGUMENT**

# I. VIDANGEL CANNOT MEET THE DEMANDING STANDARDS FOR A STAY

To obtain a stay, VidAngel must show (1) that it is "likely to succeed on the merits" before the Ninth Circuit; (2) that it "will be irreparably injured absent a stay"; (3) that a stay will not "substantially injure" the Plaintiffs; and (4) that "the public interest" favors a stay. *Miller v. Carlson*, 768 F. Supp. 1341, 1342-43 (N.D. Cal. 1991) (citing *Hilton v. Braunskill*, 481 U.S. 770, 776 (1987). "It is not enough that the chance of success on the merits be better than negligible. . . . [M]ore than a mere possibility of relief is required. By the same token, simply showing some possibility of irreparable injury fails to satisfy the second factor." *Nken v. Holder*, 556 U.S. 418, 434-35 (2009) (internal citations and quotation marks omitted).

The Court already decided that all of these factors favor *Plaintiffs*. Order at 6-20. VidAngel's Application reargues points the Court already resolved, which is not a proper use of an *ex parte* Application and in any event without merit. *See CytoSport, Inc. v. Vital Pharms., Inc.*, 617 F. Supp. 2d 1051, 1084-85 (E.D. Cal.) (rejecting movant's "attempts to repackage [previously made] arguments" as "not compelling"), *aff'd*, 348 F. App'x 288 (9th Cir. 2009).<sup>2</sup>

<sup>&</sup>lt;sup>1</sup> As directed by the Court, Plaintiffs have posted a bond with the Clerk. Notice of Filing of Preliminary Injunction Bond (Dkt. 151); Notice of Manual Filing (Dkt. 152).

<sup>&</sup>lt;sup>2</sup> See also, e.g., Bailey v. Callaghan, No. 12-11504, 2012 WL 3134338, at \*2 (E.D. Mich. Aug. 1, 2012) ("Defendants' rehashing of their previous arguments does not establish more than a mere possibility of success on the merits. This factor does not weigh in favor of granting a stay."); Novartis Consumer Health, Inc. v. Johnson & Johnson-Merck Consumer Pharms. Co., No. 00-5361 (WGB), 2001 WL 493266, at \*1 (D.N.J. Jan. 17, 2001) (defendant "offers no new circumstances to support its

# II. PLAINTIFFS, NOT VIDANGEL, HAVE A "STRONG LIKELIHOOD OF SUCCESS," ORDER AT 8, 11

VidAngel does not even attempt to make the required "strong showing that [it] is likely to succeed on the merits." *Hilton*, 481 U.S. at 776 (emphasis added). VidAngel instead claims that it can show "serious legal questions," which, as it admits, requires that it also show the "balance of hardships tips *sharply* in its favor." App. at 5 (emphasis added). VidAngel cannot show either.<sup>3</sup> "[S]erious questions refers to questions which cannot be resolved one way or the other at the hearing on the injunction and as to which the court perceives a need to preserve the status quo lest one side prevent resolution of the questions or execution of any judgment by altering the status quo." *See Gilder v. PGA Tour, Inc.*, 936 F.2d 417, 422 (9th Cir. 1991)).

To start, VidAngel cannot show that the Ninth Circuit is likely to reverse the Preliminary Injunction, which the Circuit will review with substantial deference. *Walczak v. EPL Prolong, Inc.*, 198 F.3d 725, 730 (9th Cir. 1999) (preliminary injunctions receive limited review under the abuse of discretion standard).

#### A. VidAngel's Family Movie Act ("FMA") Defense Is Meritless

Notwithstanding VidAngel's continued protests, the FMA does not provide a defense to VidAngel's illegal activity. This is clear from the statute's plain language and its legislative history. As the Court found, "the FMA exempts only [] 'the making imperceptible' of limited portions of a motion picture" and does not excuse it from complying with other provisions of the Copyright Act. Order at 12.

application for a stay [of a preliminary injunction] pending appeal," and granting the motion would "effectively be a reconsideration and reversal" of the injunction).

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The merits and irreparable harm factors are the two "most critical," and a showing on both is required. *Nken*, 556 U.S. at 434. For example, in *Silvester v. Harris*, which VidAngel cites, the court denied a stay, notwithstanding a finding of "serious legal questions," because the applicant had not shown that the "balance of equities tips sharply in her favor." No. 1:11-CV-2137 AWI SAB, 2014 WL 6611592, at \*4 (E.D. Cal. Nov. 20, 2014) (cited App. at 4).

Moreover, the FMA applies to immunize such "making imperceptible" in the course of certain transmissions only when the transmissions are made "from an authorized copy of the motion picture." 17 U.S.C. § 110(11). It is indisputable VidAngel streams from *unauthorized* copies. The text is clear that the FMA provides no defense to VidAngel's DMCA violation, and the only legislative history addressing this issue (from the Senate sponsor, Senator Hatch) is clear that it is "not [] a defense to a claim of violation of section 1201 that the circumvention is for the purpose of engaging in the conduct covered [by the FMA]." 151 Cong. Rec. S502 (daily ed. Jan 25, 2005).

The Court relied on the FMA's plain language and the legislative history in rejecting VidAngel's FMA defense. Order at 8, 12. The questions were not close before this Court, and they will not be close before the Ninth Circuit. The fact that no other litigant has made—and thus no other court has had the opportunity to reject—VidAngel's baseless arguments may make the questions ones of "first impression," App. at 5, but that does not make the questions "serious." *Cf. In re Flor*, 79 F.3d 281, 284 (2d. Cir 1996) (the "mere presence of a disputed issue that is a question of first impression" does not mean that a legal question presents "substantial ground for difference of opinion" for purposes of 28 U.S.C. § 1292(b)); *see generally* 16 Charles Alan Wright, Arthur R. Miller, & Edward H. Cooper, Federal Practice and Procedure, § 3930 (3d ed. 2008) ("District [court] judges have not been bashful about refusing to find substantial reason to question a ruling of law, even in matters of first impression").

# B. VidAngel's Arguments Regarding MDY Industries Are Based On Attorney Rhetoric, Not Evidence

VidAngel likewise has not raised "serious" questions about the potential application of *MDY Indus., LLC v. Blizzard Entm't, Inc.*, 629 F.3d 928, 951 (9th Cir. 2010). The Ninth Circuit expressly declined to decide whether the presence of actual antitrust issues would alter the application of the DMCA. Moreover, the

court there was considering a § 1201(a)(2) claim for trafficking in circumvention technologies, whereas VidAngel clearly violates the § 1201(a)(1) bar on the act of circumvention. This Court considered and rejected VidAngel's reliance on MDY *Industries* for exactly these reasons. Order at 8. VidAngel's "respectful" disagreement with the Court's conclusion does not make the question close. App. at 9. Even if VidAngel's reading of *MDY Industries* were correct (which it is not), VidAngel still has the burden of showing that it is likely to succeed on its copyright misuse affirmative defense (which presumably is the same as its antitrust counterclaims). See Perfect 10, Inc. v. Amazon.com, Inc., 508 F.3d 1146, 1158 (9th Cir. 2007) ("once the moving party has carried its burden of showing a likelihood of success on the merits, the burden shifts to the non-moving party to show a likelihood that its affirmative defense will succeed."). VidAngel did not even brief its misuse defense in opposing Plaintiffs' preliminary injunction motion, let alone present and argue from evidence supporting such a defense. VidAngel relies on what is "alleged in VidAngel's antitrust answer and counter-complaint." App. 9. But allegations are not evidence and cannot establish that VidAngel has any chance of succeeding on this defense. See Jones v. Loan Correspondents Inc., No. 14-00311-PHX-ROS, 2014 WL 12569385, at \*2 (D. Ariz. Mar. 21, 2014) ("mere allegations are insufficient" to justify a preliminary injunction). <sup>4</sup> VidAngel claims that "Plaintiffs have taken away any legitimate alternatives to VidAngel's current model." App. at 9. This attorney rhetoric is contradicted by the Court's finding that the ClearPlay model is an alternative. Order at 20. In contrast to ClearPlay, VidAngel's "current model" is to rip Plaintiffs' works from discs (in clear violation of the DMCA) and to claim that the FMA gives it full immunity from

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any liability under the DMCA or Copyright Act.

# C. VidAngel Failed Completely To Satisfy Its Burden Of Showing Its Fair Use Defense Likely Would Succeed

VidAngel's fair use defense does not raise "serious" questions. VidAngel bore the burden of showing likely success on this defense, Order at 13, and VidAngel failed to meet its burden as to even one of the fair use factors, let alone all four, *id.* at 13-16.

VidAngel says it intends to challenge the Court's holding as to two of these factors (purpose and character of use and effect on the potential market for Plaintiffs' works). App. at 10. VidAngel (1) ignores the fact that its use is commercial (which raises an unrebutted presumption of market harm), *Leadsinger*, *Inc. v. BMG Music Publ'g*, 512 F.3d 522, 530 (9th Cir. 2008); (2) repeats its legally unsupported argument that making small amounts of content imperceptible, without adding new content or commentary, makes its near-verbatim use transformative; and (3) ignores the evidence of market harm and two of the fair use factors in their entirety (nature of the works and amount and substantiality of VidAngel's use). VidAngel's fair use defense is not close.

# D. VidAngel's Efforts To Dismiss The Irreparable Harm To Plaintiffs Ignore Controlling Ninth Circuit Authority

Plaintiffs' irreparable harm is clearly established and supported by evidence in the record. *E.g.*, Declaration of Tedd Cittadine (Dk.28). VidAngel cannot raise a serious legal question as to this harm and, instead, simply reiterates its "delay" argument. App. at 11-12 (repeating vertatim arguments from VidAngel's opposition brief at 23-24). VidAngel continues to ignore the controlling Ninth Circuit authority (which this Court followed) that (1) "delay is but a single factor to consider in evaluating irreparable injury" and "courts are 'loath to withhold relief solely on that ground," and (2) "tardiness is not particularly probative in the context of ongoing, worsening injuries." *Arc of Cal. v. Douglas*, 757 F.3d 975, 990 (9th Cir. 2014). Further, this Court made a factual finding—on ample evidence that included Mr. Harmon's tesimonty—that Plaintiffs acted "reasonab[ly] under the circumstances."

Order at 19. VidAngel has made no showing to that the Ninth Circuit is likely to find this Court abused its discretion in finding irreparable harm.

# III. VIDANGEL WILL NOT SUFFER IRREPARABLE HARM ABSENT A STAY

In a single paragraph, VidAngel tells this Court that absent a stay, it will suffer hardship due to loss of its "unique market position and its market value," "serious financial loss," and harm to its good will because "the Court's rationale on likelihood of success impugns VidAngel's entire business model." App. at 12.

First, VidAngel "cannot complain of the harm that will befall it when properly forced to desist from its infringing activities." *Triad Sys. Corp. v. Southeastern Express Co.*, 64 F.3d 1330, 1338 (9th Cir. 1995); *see also Fox Television Stations, Inc. v. BarryDriller Content Sys., PLC*, 915 F. Supp. 2d 1138, 1147 (C.D. Cal. 2012) ("Defendants have no equitable interest in continuing an infringing activity."); *Concrete Mach. Co., Inc. v. Classic Lawn Ornaments, Inc.*, 843 F.2d 600, 612 (1st Cir.1988) ("Where the only hardship that the defendant will suffer is lost profits from an activity which has been shown likely to be infringing, such an argument in defense 'merits little equitable consideration'"); *Apple Comput., Inc. v. Franklin Comput. Corp.*, 714 F.2d 1240, 1255 (3d Cir. 1983) (in motion for preliminary injunction, district court should not consider even the "devastating effect" of the injunction on the infringer's business).

Second, VidAngel's argument that the injunction will harm its "market position," because Plaintiffs are "half of the major studios in this country," App. at 12, admits that its success depends on its infringing use of Plaintiffs' popular movies and television shows. VidAngel apparently fears that users will switch to services that operate lawfully. As another court held in rejecting a similar argument, this merely "underscores the threat [the infringing service] poses to the plaintiffs." WPIX, Inc. v. ivi, Inc., 765 F. Supp. 2d 594, 621 (S.D.N.Y. 2011), aff'd, 691 F.3d 275 (2d Cir. 2012); see also Fox Television Stations, Inc. v. FilmOn X, LLC, 968 F.

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Supp. 2d 134, 139 (D.D.C. 2013) (denying application to stay preliminary injunction and rejecting arguments, also made by VidAngel's counsel, that infringing service would lose market share to a competitor).

Third, VidAngel tells the Court that a stay threatens its existence, but VidAngel is telling the public something else. According to its own press release, "one day after [the Court's] decision, VidAngel hosted a launch party in Provo, Utah where CEO Neal Harmon outlined an exciting path forward for the company in front of hundreds of fans, investors, employees, and the media." Ehler Decl. ¶ 9, Ex. G. Mr. Harmon announced "the launch of VidAngel Studios -- something we have been working on for years. Beginning in 2017, we'll offer original familyfriendly content, with technical innovations that will provide a unique experience." Id. In a video linked in the press release, "VidAngel's Special Announcement" (also posted on Facebook), Mr. Harmon explains that VidAngel will continue to offer family-friendly content, has \$10 million to fund this litigation, will start producing original content in "early 2017," and has already licensed three films that it will stream in December. Id. ¶ 11, Ex. H (video available at https://www.youtube.com/watch?v=9bFBchSChaY) (last visited Dec. 15, 2016). See FilmOn X, LLC, 968 F. Supp. 2d at 138 (denying stay application and noting that public still is able to "access material that is properly licensed from copyright holders.").

#### IV. IF A STAY ISSUES, VIDANGEL WILL CONTINUE TO ADD AINTIFFS' COPYRIGHTED WORKS AND CAUSE PLAINTIFFS IRREPARABLE HARM

On the other side of the balance, the harm to Plaintiffs from VidAngel's continuing illegal activity is substantial and irreparable. "VidAngel's service undermines Plaintiffs' negotiating position with licensees and also damages goodwill with licensees." Order at 18. VidAngel continues to feed new works by Plaintiffs into its infringing system, which means the harm to Plaintiffs "will likely only increase absent an injunction." Id. at 19. Granting a stay will not preserve the

1 status quo. It will instead magnify the irreparable harm to Plaintiffs. As VidAngel's 2 infringement continues, its liability will also grow making it even less likely 3 VidAngel will be able to satisfy a large damages award. 4 VidAngel once again argues that the harms Plaintiffs face now are the same 5 as those in July 2015 and any further harm would be "marginal." App. at 13; see also Opp. (Dkt. 42) at 27. But VidAngel has aggressively pursued user growth and 6 7 investment from July 2015 forward, all the while knowing that a preliminary 8 injunction was possible, if not unavoidable. It is precisely the harm posed by 9 VidAngel's rapid expansion—which threatens the businesses of Plaintiffs' 10 legitimate licensees and thereby Plaintiffs' relationships with them—that the Preliminary Injunction is designed to avoid. VidAngel has vowed in its public 11 securities filings that "its growth will continue at a high rate" and that it will add 12 13 new titles "at an increasing rate" "for the foreseeable future." Pls.' Supp. RJN, Ex. A (Dkt. 117-2) at RJN-9. 14 15 Each month VidAngel posts to its blog a list of approximately 100 "new releases" that it intends to add to its service. Ehler Decl. ¶ 6, Ex. D. VidAngel's 16 17 "New releases coming in December, 2016" promises, among other titles, Warner 18 Bros.'s Suicide Squad (2016), Warner Bros.'s Storks (2016); Fox's Miss Peregrine's Home for Peculiar Children (2016); and a number of Christmas movies including 19 20 Disney's Mickey's Christmas Carol (1983) and Mickey's Once and Twice Upon a 21 Christmas (1991 and 2004). Id. at Ex. D. These are just the tip of the iceberg— VidAngel promises that it will "add more than three times this many movies in 22 23 December, but these are the ones we are definitely adding!" *Id.* VidAngel also 24 continues to use Plaintiffs' movies to market its service through Facebook advertisements, including, Disney's The BFG (2016) and Pete's Dragon (2016). Id. 25 26 at ¶¶ 4-5, Exs. B, C. VidAngel is also aggressively pursuing more users. It is 27 currently offering a promotion for users to buy a \$30 VidAngel gift card and receive a free Roku. Id. ¶ 7, Ex. E. And, VidAngel sent an email asking its users to refer

new users in exchange for free credit the day *after* the Preliminary Injunction issued. *Id.* at ¶ 11, Ex. I. The harm to Plaintiffs will only grow as VidAngel adds more of Plaintiffs' works and more customers.

VidAngel argues that Plaintiffs "hope [to] effectively preclude VidAngel from pursuing its case at all, or to severely handicap what is already a battle of David versus several Goliaths." App. at 13. This is disingenuous. Plaintiffs want VidAngel to stop violating their rights. And VidAngel is no David. It has raised \$10 million and claims that \$5 million will be devoted to litigating this case. Ehler Decl. at ¶ 12, Ex. J.

Finally, VidAngel argues that the harms it inflicts "are equally posed by the ClearPlay streaming model." App. at 13. VidAngel, however, ignores the fact there is no evidence that ClearPlay rips DVDs containing Plaintiffs' works (thereby violating the DMCA), makes unauthorized copies of Plaintiffs' works (which VidAngel does), or streams from unauthorized copies. Rather, as even VidAngel concedes, ClearPlay's DVD filters are designed to work with authorized copies that users have on DVDs; and ClearPlay's streaming filters appear to work only on authorized streams from Google Play.

#### V. THE PUBLIC INTEREST FAVORS NOT GRANTING A STAY

The public interest favors upholding copyright protection. VidAngel "offer[s] no reason why this Court, having found that [VidAngel violates] [P]laintiffs' copyrights, should discount the object of copyright law to 'promote the store of knowledge available to the public' by 'providing individuals a financial incentive to contribute to the store of knowledge." *WPIX, Inc., v. ivi, Inc.*, No. 10-7415, 2011 WL 1533175, at \*4 (S.D.N.Y. Apr. 19, 2011) (denying motion to stay injunction of similar Internet infringing service) (quoting *Salinger v. Colting*, 607 F.3d 68, 82 (2d Cir. 2010)); *Apple Comput., Inc., v. Franklin Comput. Corp.*, 714 F.2d 1240, 1255 (3d Cir. 1983) ("[T]he public interest can only be served by upholding copyright

1 protections and, correspondingly, preventing the misappropriation of skills, creative 2 energies, and resources which are invested in the protected work.") 3 Instead, VidAngel argues that ClearPlay "does not provide a legal filtering alternative" and is "technically inferior." App. at 14. ClearPlay, however, has 4 5 undeniably existed since the passage of the FMA. VidAngel's complaints that ClearPlay is an inferior service is based on a marketing pitch by Mr. Harmon against 6 a competing service. In any event, VidAngel misses the significance of ClearPlay, 7 8 namely, that it provides a marketplace alternative for filtering that does not use 9 VidAngel's illegal model. 10 **CONCLUSION** 11 Plaintiffs respectfully request that the Court deny VidAngel's Application and order it to comply immediately with the Preliminary Injunction. 12 13 DATED: December 15, 2016 MUNGER, TOLLES & OLSON LLP 14 15 16 By: /s/ Kelly M. Klaus 17 KELLY M. KLAUS 18 Attorneys for Plaintiffs 19 20 21 22 23 24 25 26 27 28 -11-

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10	UNITED STATES DISTRICT COURT		
11	CENTRAL DISTRICT OF CALIFORNIA		
12	WESTERN DIVISION		
13			
14	DISNEY ENTERPRISES, INC.;	Case No. 16-cv-04109-AB (PLAx)	
15	TWENTIETH CENTURY FOX FILM CORPORATION and WARNER	DECLARATION OF ROSE LEDA EHLER IN SUPPORT OF	
16	BROS. ENTERTAINMENT INC.,	PLAINTIFFS' OPPOSITION TO VIDANCEL'S EX PARTE	
17	Plaintiffs and Counter- Defendants,	APPLICATION TO STAY PRELIMINARY INJUNCTION	
18	VS.	PENDING APPEAL	
19	VIDANGEL, INC.,	Judge: Hon. André Birotte Jr.	
20	Defendant and Counter-	Judge. 11011. Andre Briotte 31.	
21	Claimant.	Trial Date: None Set	
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I, Rose Leda Ehler, hereby declare:

- 1. I am an attorney with Munger, Tolles & Olson LLP, counsel for Plaintiffs in this matter. I am a member of the California Bar and am admitted to practice before this Court. I have knowledge of the matters set forth below based on my direct involvement in this matter. If called as a witness, I could and would testify competently to the facts stated herein.
- 2. On the evening of December 12, 2016, at or around 8:00 pm PST, I visited the "blog" site that VidAngel maintains with public statements by VidAngel regarding this lawsuit, <a href="http://blog.vidangel.com/category/legal/">http://blog.vidangel.com/category/legal/</a>. While on that site, I read a posting from that same evening by VidAngel's CEO, Neal Harmon, regarding an "update on preliminary injunction." In that post, Mr. Harmon stated that this Court had granted Plaintiffs' motion for preliminary injunction, and that as a result VidAngel would be removing from its site the content of Plaintiffs and what Mr. Harmon described as "other studios" pending VidAngel's appeal. Mr. Harmon also stated that during the time this content was down, VidAngel would be working on a redesigned service, and that VidAngel had secured a content license. When I revisited the website on the morning of December 13, 2016, the post that I read on the evening of December 12 had been deleted and replaced.
- 3. The replacement post, which was still on VidAngel's lawsuit "blog" as of 11 a.m. today, is attached as Exhibit A. This is a true and correct copy of the current post at <a href="http://blog.vidangel.com/category/legal/">http://blog.vidangel.com/category/legal/</a>. The replacement post states, among other things: "We are seeking a stay of this injunction, but if our efforts fail, we will need to take down the movies of all major studios." The replacement post further states: "In the meantime, we will be finding and creating family-friendly shows and movies so you can still watch quality content on VidAngel. This will be a gradual process, so please be patient with us."

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- 4. Attached as Exhibit **B** is a true and correct copy of VidAngel's Facebook advertisement offering *Pete's Dragon*, a movie released by Disney in 2016.
- Attached as Exhibit C is a true and correct copy of VidAngel's 5. Facebook advertisement offering *The BFG*, a movie released by Disney in 2016.
- 6. Attached as Exhibit **D** is a true and correct copy of VidAngel's blog post entitled "Movies Coming in December," posted at http://blog.vidangel.com/2016/11/18/movies-coming-in-december/ (last visited Dec. 15, 2016). This post shows thumbnail images of the movie posters and lists the movies VidAngel intends to newly offer to users in December. The post also states: "We'll add more than three times this many movies in December, but these are the ones we are definitely adding!"
- 7. Attached as Exhibits **E** is a true and correct copy of VidAngel's Facebook promotion of its "VidAngel Gift Cards with FREE Rokus!" In this promotion, VidAngel offers users who purchase a \$30 VidAngel gift card a free Roku device.
- 8. Attached as Exhibit **F** is a true and correct copy of a printout of VidAngel's website <u>www.vidangel.com/browse</u> (last visited Dec. 15. 2016), which displays titles (including movie posters) of movies and TV shows that VidAngel offers to stream to its users. The "browse" page groups these titles into various categories that appear on the face of Exhibit F.
- 9. Attached as Exhibit **G** is a true and correct copy of VidAngel's press release dated December 14, 2016 at 8:07 ET posted on PR Newswire. The press release states that "VidAngel will continue to be America's home for familyfriendly content." It also announces the "launch of VidAngel Studios – something we have been working on for years. Beginning in 2017, we'll offer original familyfriendly content, with technical innovations that will provide a unique experience."

- 10. Attached as Exhibit **H** is a true and correct copy of a screenshot from VidAngel's video titled "VidAngel Special Announcement" available on YouTube at <a href="https://www.youtube.com/watch?v=9bFBchSChaY">https://www.youtube.com/watch?v=9bFBchSChaY</a> (last visited Dec. 15, 2016). This video contains a statement by Mr. Harmon regarding the court's issuance of the preliminary injunction, as well as his announcement of VidAngel Studios.
- 11. Attached as Exhibit I is a true and correct copy of a VidAngel user's comment on the post at <a href="http://blog.vidangel.com/category/legal/">http://blog.vidangel.com/category/legal/</a> asking: "Wait a minute, I just got a promo email about referring friends to VidAngel (like at 2:00 pm on 12/13). Why are we signing up new customers when there will be no movies to view?".
- 12. Attached as Exhibit **J** is a true and correct copy of a news article, available at <a href="http://fox13now.com/2016/12/13/utah-based-movie-filtering-service-vidangel-to-fight-injunction/">http://fox13now.com/2016/12/13/utah-based-movie-filtering-service-vidangel-to-fight-injunction/</a> (last visited Dec. 15, 2016) reporting that VidAngel would use \$5 million of the \$10 million it raised in its mini-IPO to litigate this case.

I declare under penalty of perjury under the laws of the United States that the foregoing is true and correct.

Executed this 15th day of December, 2016 in San Francisco, California.

Rose Leda Ehler

<sup>&</sup>lt;sup>1</sup> Plaintiffs have included a slipsheet with a true and correct copy of a screenshot of the video. If the Court would prefer, Plaintiffs will submit DVDs containing copies of these videos for the Court's review.

# **EXHIBIT G**



# VidAngel Charts Path Forward, CEO Announces Innovative VidAngel Studios

Filtering company to continue legal fight with Hollywood by appealing preliminary injunction while rolling out its own original, family-friendly content for rabidly supportive fan base



NEWS PROVIDED BY **VidAngel, Inc.** → Dec 14, 2016, 08:07 ET

PROVO, Utah, Dec. 14, 2016 /PRNewswire/ -- VidAngel, the market-leading entertainment platform empowering users to filter language, nudity, violence, and other content from movies and TV shows, is engaged in a high-profile legal battle with Disney, Warner Bros, 20th Century Fox, and Lucasfilm. These Hollywood studios have taken legal action in an effort to gut the 2005 Family Movie Act and prevent VidAngel from lawfully empowering parents and families to filter content on modern devices in their homes.

Yesterday, Judge Andre Birotte, Jr. granted Disney's request for a Preliminary Injunction against VidAngel in the Central District of California. Today, one day after that decision, VidAngel hosted a launch party in Provo, Utah where CEO Neal Harmon outlined an exciting path forward for the company in front of hundreds of fans, investors, employees, and the media.

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Case 17:16 1647 A 13:18 - ABT Filtering 954 BY 975 A 5478, "Filted N2:15 14 Am Brace of 3vid Ange ID #:5181

"We are seeking a stay of the injunction, and are appealing the judge's decision. But

as we fight through the legal process, VidAngel will continue to be America's home

for family-friendly content.

"That's why today we're announcing the launch of VidAngel Studios -- something we

have been working on for years. Beginning in 2017, we'll offer original family-friendly

content, with technical innovations that will provide a unique experience."

To watch the video go

to https://www.facebook.com/VidAngel/videos/667506653433869/.

In the video, Harmon details:

• VidAngel's path forward in a long legal battle to come, most immediately by

filing a motion for a stay on the preliminary injunction.

• The launch of VidAngel Studios, an innovation offering original, family-friendly

films created to be filtered on the platform.

About VidAngel

VidAngel is the market-leading entertainment platform empowering users to filter

language, nudity, violence, and other content from movies and TV shows. VidAngel's

success has been well documented, earning a #1 BestCompany.com user rating and

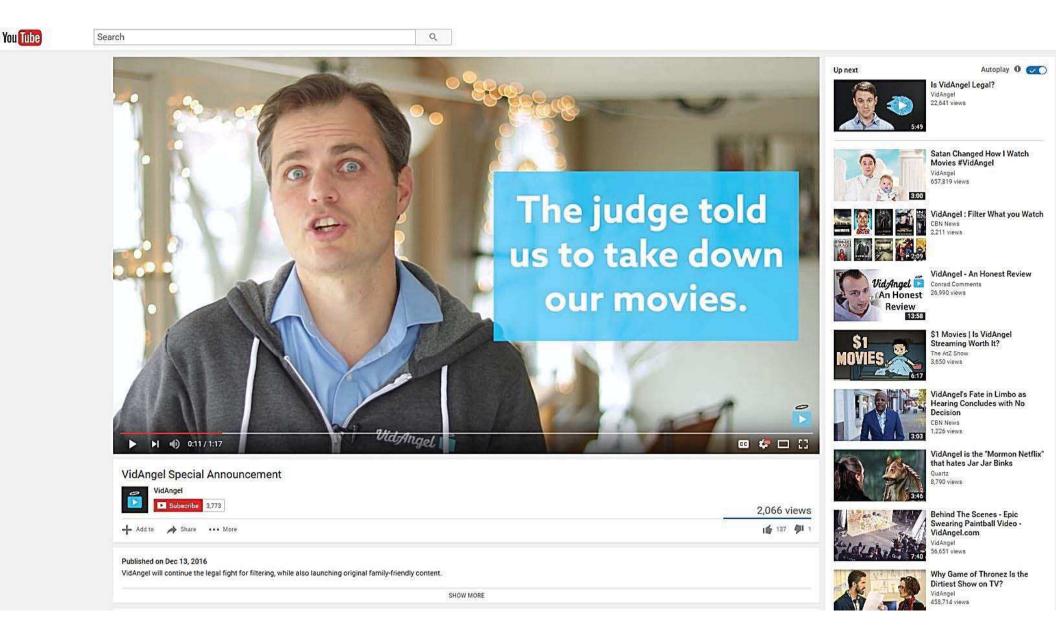
making VidAngel one of the fastest growing entertainment companies in the U.S.

Contact: Press@vidangel.com

SOURCE VidAngel, Inc.

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### **EXHIBIT H**

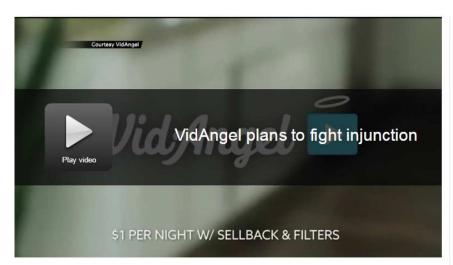


# **EXHIBIT J**

# **Utah-based movie-filtering service VidAngel to** fight injunction

POSTED 10:48 PM, DECEMBER 13, 2016, BY TIFFANY DEMASTERS AND KIERSTEN NUÑEZ, UPDATED AT 07:28AM, DECEMBER 14, 2016





PROVO, Utah -- Utah-based movie-filtering service VidAngel hit a hurdle this week after a federal judge granted a temporary injunction requested by major Hollywood studios, which blocks the company from conducting business.

VidAngel officials say this is only the beginning of the battle, which they plan to take to the Supreme Court.

While the company was hit with the injunction Monday night, Tuesday they announced they'll be launching VidAngel studios, which will create its own family-friendly content.

"The studios have a history of not wanting to play ball in the way families have asked and "It's clear to us the studios don't want this to be possible for families," Harmon said.

VidAngel raised \$5 million to launch their own studios and another \$5 million to take this issue to the Supreme Court.

The company makes it clear it's not trying to get around the law. However, arguing filtering content coming into the home is the law under the Family Movie Act of 2005.

"When you buy a book you're not required to read every page so why should you be required to listen to everything in a movie or see everything in a movie? Why can't you decide it should be edited," said David Quinto, General Council for VidAngel.

Exactly how people who use the service feel.

"They're coming after VidAngel because they say they're the ones that are editing the video when in reality it's me that's editing it. I get to choose if I don't want to watch, or if I S.A.0815 don't want to see nudity or hear swear words," said Ogden resident Adam Aurich. Whatever the outcome, it will be big for movie-filtering companies.





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What Honey Boo Boo Looks Like Today Is

What John Boy Walton Looks Like Now is



By ARCO



Case: 2:16-cv-04109-AB-PLA Document 154-11 Filed 12/15/16 Page 3 of 3 Page ID #:5188

The company is looking forward to VidAngel Studios.

"This provides a path forward for family-friendly content regardless of the outcome of the lawsuit but ultimately because our customers have given us the funds to fight this we believe we will ultimately prevail," Harmon said.

Company officials say this injunction is a bump in the road. The company says three movies from VidAngel studios will be released this month.



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13				
14	DISNEY ENTERPRISES, INC.; LUCASFILM LTD. LLC;	Case No. 16-cv-04109-AB (PLAx)		
15 16	TWENTIETH CENTURY FOX FILM CORPORATION and WARNER BROS. ENTERTAINMENT INC.,	REDACTED VERSION OF DOCUMENT PROPOSED TO BE FILED UNDER SEAL		
17	Plaintiffs and Counter-	SUPPLEMENTAL DECLARATION		
	Defendants,	OF ROBERT SCHUMANN IN SUPPORT OF PLAINTIFFS'		
18 19	VS.	MOTION FOR PRELIMINARY INJUNCTION		
20	VIDANGEL, INC.,	Judge: Hon. André Birotte Jr.		
21	Defendant and Counter- Claimant.	Date: October 31, 2016 Time: 10:00 a.m. Crtrm.: 4		
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- 1. I have personal knowledge of the facts set forth herein, except as to those stated on information and belief and, as to those, I am informed and believe them to be true. If called as a witness, I could and would testify competently to the facts stated herein.
- 2. I submit the following supplemental declaration on behalf of Plaintiffs in the above-referenced action. In addition to the materials listed in my declaration of August 22, 2016, I have reviewed the declarations of Sigurd Meldal and Neal Harmon; the deposition transcript of Tedd Cittadine; and VidAngel's Opposition to Plaintiffs' Motion For Preliminary Injunction. I also have reviewed the other documents identified in Exhibit A hereto and any other documents referenced in this Supplemental Declaration or in my August 22 Declaration.

## <u>Dr. Meldal Agrees That CSS, AACS And BD+ Prevent Access To, And</u> <u>Copying Of, Content On DVDs And Blu-Ray Discs</u>

- 3. As I explained in my August 22 Declaration, CSS, AACS and BD+ use a combination of encryption and authentication measures to prevent unauthorized access to or copying of the encrypted content on DVDs and Blu-ray discs. *See* Schumann Decl. ¶¶ 20-34. These mechanisms are designed to ensure that the content on a protected disc will be played only by authorized DVD and Blu-ray players that have the necessary "keys" to decrypt the encrypted content and the required credentials to authenticate the player to the disc drive. Absent the introduction of illegal circumvention technology, DVD and Blu-ray players have those keys and credentials only if they are licensed by the relevant licensing organization, such as the DVD Copy Control Association ("DVD CCA") in the case of CSS; or the Advanced Access Content System Licensing Administrator ("AACS LA") in the case of AACS.
- 4. Although licensed players can decrypt content on discs protected by CSS, AACS or BD+ during playback, licensed players *cannot* decrypt the content

-2-

5. Dr. Meldal agrees with my conclusion that CSS, AACS and BD+ use a combination of encryption and authentication to prevent unauthorized access to the content on DVDs and Blu-ray discs. *See* Meldal Decl. ¶¶ 9-10 (stating that he "agree[s] with [Mr. Schumann's] descriptions of how CSS, AACS and BD+ each function" and that "[b]y definition, it is impossible to access, view, copy or alter in any way a motion picture contained on an encrypted digital disc without first unlocking the encryption"). He also agrees that, in the absence of software that removes or bypasses the encryption (software that is, as I discuss below, illegal), CSS, AACS and BD+ would prevent the ordinary consumer from copying or otherwise gaining access to the content on encrypted DVDs or Blu-ray discs. *Id.* at ¶¶ 9-10, 12.

## Dr. Meldal Agrees That VidAngel Decrypts The Encrypted Content On DVDs And Blu-ray Discs

6. As I explained in my August 22 Declaration, because VidAngel uses DVDs and Blu-ray discs to obtain the copies of Plaintiffs' works that VidAngel streams, VidAngel must first use illegal software to decrypt the encrypted content on the discs in order to allow it to create digital copies of that content (a process generally referred to as "ripping") and convert it to a useable format. At his deposition, Mr. Harmon described this process as "open[ing] a decrypted version of

files).

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license AACS and BD+, and people and entities determined to bypass those protection measures.

- 10. AnyDVD HD enables its customers to receive updates to its illegal circumvention software through an online database. When a customer like VidAngel "buys" AnyDVD HD, that customer is not receiving a one-time product, such as a software file on a computer disc. The customer instead is paying for a subscription, which provides access to whatever is the most up-to-date version of the illegal software. The customer then can use the updated software to circumvent AACS and BD+ on new titles as they are released on Blu-ray discs.
- 11. Dr. Meldal describes AnyDVD HD as "readily available software" that is "easily accessible, despite the fact that much of that software is no longer readily sold in the United States." Meldal Decl. ¶ 12. Dr. Meldal neglects to mention, however, the reason why such programs are generally unavailable in the United States: They are widely recognized to be illegal ripping software, the sale and distribution of which I understand to be prohibited under the DMCA.
- AnyDVD HD is currently sold by an entity called RedFox, which operates from Belize. See Ex. C (screenshot of RedFox page discussing its products, including AnyDVD HD, showing its URL as "www.redfox.bz"). RedFox is a successor to the company SlySoft, which was shut down in February of this year, and which previously sold AnyDVD HD.<sup>2</sup> During its existence, SlySoft operated from Antigua and Barbuda.
- SlySoft was included—along with sites like ThePirateBay.se and Rapidgator.net—in the Office of United States Trade Representative's ("USTR") 2013 Out-of-Cycle Review of Notorious Markets, which "identifies select online

-5-

See, e.g., ArtsTechnica, "DRM Defeaters Defeated? Slysoft Ceases Operations," available at http://arstechnica.com/tech-policy/2016/02/drm-defeaters-defeatedslysoft-ceases-operations/.

and physical marketplaces that reportedly engage in and facilitate substantial piracy and counterfeiting." Ex. D at 27. The USTR selects websites for inclusion "both because they exemplify concerns about trademark counterfeiting and copyright piracy on a global basis and because the scale and popularity of these marketplaces can cause economic harm to U.S. and other IPR holders." *Id.* The USTR report described SlySoft as a company that "sells software that removes region coding and other technological protection measures from optical disks so that they can be viewed and copied without authorization of copyright holders." *Id.* at 34.

- 14. In 2014, the owner of SlySoft, Giancarla Bettini, was found guilty in Antigua of criminally violating that country's anti-circumvention law.<sup>3</sup>
- 15. On February 5, 2016, shortly before SlySoft was shut down, AACS LA requested that the USTR add Antigua and Barbuda as a priority watch country under Section 182 of the Trade Act of 1974 for its "failure to provide adequate remedies to enforce its prohibition on circumvention of technological protections measures." *See* Ex. E at 46. AACS LA noted that SlySoft's AnyDVD HD program is "the best known, and to [AACS LA's] knowledge the most widely used, program for circumventing implementations of AACS Technology and gaining access to the motion picture content protected by [AACS]." *Id.* at 47.
- 16. Dr. Meldal and I agree that, if VidAngel did not use AnyDVD HD or similar products to decrypt DVDs and Blu-ray discs, VidAngel would be not have the ability to: (a) copy the unencrypted digital content from encrypted discs; (b) upload the content onto VidAngel's internal computer system or third-party servers; (c) convert that content to a format that facilitates streaming; or (d) stream it

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over the Internet. VidAngel takes all of these actions to operate its streaming service.

- 17. Dr. Meldal states that decryption is necessary for VidAngel to filter content obtained from DVDs and Blu-ray discs. See Meldal Decl. ¶ 18. It is fundamental, however, that decryption is necessary for VidAngel to stream the content that it rips from DVDs and Blu-ray discs. If VidAngel did not decrypt using illegal circumvention software, VidAngel would not be able convert the protected content into the viewable digital copies that VidAngel uses to stream performances to its customers.
- 18. Dr. Meldal states that he finds VidAngel's use of AnyDVD HD and similar software to be analogous to the "unlocking" of encryption that occurs when a licensed player is used to lawfully view a DVD or Blu-ray disc. Meldal Decl. ¶ 40. Both processes involve decryption, but they are not equivalent. As I have described above, an authorized DVD or Blu-ray player decrypts a DVD or Blu-ray disc during playback pursuant to a license from the relevant licensing organization. Decryption occurs with authorization and at the same time that the disc is played; no permanent, decrypted copy of the content is made as part of the authorized playback. CSS, AACS and BD+ are specifically designed to *allow* such authorized decryption, while otherwise preventing access to the digital content on the protected disc.
- 19. VidAngel, by contrast, uses illegal ripping software to bypass CSS, AACS and BD+ protection in order to create an unencrypted, permanent digital copy of the content on the disc. I understand that the CSS, AACS and BD+ licensing terms do not authorize this type of access. Licensed disc players are specifically designed to prevent—and, in the ordinary course of their operation, do prevent—users like VidAngel from copying unprotected digital content from discs, manipulating that content and streaming it over the Internet.

I therefore disagree with Dr. Meldal that "[i]t is inherent in the

decryption process that a local version of the unlocked content be created—be it in

memory or storage." Id. ¶ 20. While it is true that licensed CSS, AACS and BD+

implementations must decrypt content, that decrypted content must be placed into

protected memory, cannot be maintained in that memory for longer than necessary

to affect the playback, and represents a minor fraction of the overall content at any

point in time. In short, licensed CSS, AACS, and BD+ implementation are allowed

allowed to put it in "other storage" as Dr. Meldal states. As a result, a primary

purpose of using illegal ripping software is that, in the ordinary course of their

operation, CSS, AACS and BD+ use encryption, among other measures, to prevent

1 2 3 4 5 6 7 to maintain ephemeral snipits of the content in the clear. They are specifically NOT 8 9 10 11 access to and copying of content contained on DVDs and Blu-ray discs. People use 12 13 14 15

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### Dr. Meldal Agrees That VidAngel Creates Digital Copies Of The Content On Blu-ray Discs And DVDs And Uploads That Content Onto Computer Servers

AnyDVD HD and similar software precisely so that the content on the disc will be

stripped of its protective layers and copied to another medium without protection.

21. My review of Dr. Meldal's Declaration confirms my original opinion about how VidAngel works. Dr. Meldal uses highly technical terms in his declaration. The process that Dr. Meldal describes is quite straightforward: (a) VidAngel purchases a copy of a movie on DVD or Blu-ray disc (I use "movie" in this Declaration to refer to motion pictures and television programs contained on DVDs or Blu-ray discs); (b) VidAngel inserts a copy of the disc into the optical drive of a computer; (c) AnyDVD HD (or a similar ripping program) runs in the background, decrypting the contents of the encrypted disc; (d) VidAngel copies the content of the disc; (e) VidAngel uploads the digital copy of the content onto computer servers; (f) VidAngel prepares the content for filtering and converts it into the proper format for HTTP Live Streaming ("HLS"); and (g) VidAngel streams the content from a copy of the movie that VidAngel has uploaded to and stored on the

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- ¶ 37.
- 22. Dr. Meldal's declaration also confirms my original understanding of how VidAngel's filtering technology works. See id. VidAngel streams content to its customers over the Internet via HLS. HLS works by dividing a movie into short segments (generally, no more than ten seconds in length) that the user's computer then requests, in the correct order, to play the movie. VidAngel's filtering technology allows it to "tag" segments as containing particular types of content that the user may want to filter. The user then selects which filters to apply.
- 23. When a user chooses to filter a certain type of visual content, such as a fight between two characters, VidAngel's technology causes the user's computer not to obtain the stream of the segment that includes that particular piece of visual content. That segment is skipped and never streamed to the user. If a user chooses to filter audio content, VidAngel's technology creates an *altered* segment that mutes the audio content while leaving the visual content unchanged. The user's computer than downloads the altered segment, rather than the original segment.
  - 24. Dr. Meldal does not dispute that VidAngel
- While I agree with Dr. Meldal about how VidAngel's service operates, 25. I disagree with his conclusion that "VidAngel's service does not even make a 'copy' of the original motion picture in any traditional sense." Meldal Decl. ¶ 38. Based on my review of Dr. Meldal's declaration, Mr. Harmon's deposition and VidAngel's documents, it is my professional opinion that VidAngel makes and stores at least four different, digital copies of each work that it offers to its users. Those copies are stored on the third-party servers that VidAngel leases and are streamed to VidAngel's customers over the Internet.
- Mr. Harmon, for example, testified at his deposition that in order to 26. provide filtering, VidAngel must "make a copy of the M2TS files—or the MPEG 2

27. Dr. Meldal similarly refers to copying the content on discs and uploading that content onto third party servers. Meldal Decl. ¶ 37.<sup>4</sup> That content is ultimately converted into a different format that facilitates HLS streaming. According to Dr. Meldal, VidAngel creates at least four copies of the movie in that format, each at a different "bitrate." *Id.* ¶ 37(vi)(a).<sup>5</sup>

28. Because, as I noted above, HLS operates by dividing content into short segments, which are then downloaded by the customer's computer and displayed to the costumer in the correct order, VidAngel may not store the digital copies of Plaintiffs' works as a single file. Rather, at least according to Dr. Meldal's declaration, *see* Meldal Decl. ¶ 37(b), VidAngel appears to store that content in segments. That the digital copies of the movies may be stored in segments, however, does not mean that they are not copies. It is simply an artifact of how streaming works. If one were to put all of the segments together, one would have the entire movie, and in fact this is exactly what happens when a VidAngel user "views" a movie. Further, these digital copies are the ones that are streamed to the

<sup>&</sup>lt;sup>4</sup> Dr. Meldal refers to copying "Matroska" files. As relevant here, "Matroska" is simply a particular format for digitally storing audio or visual content—in this case, the audio or visual content contained in the Matroska files *is* the digital copy of the movie that VidAngel has ripped from a DVD or Blu-ray disc.

<sup>&</sup>lt;sup>5</sup> "Bitrate" is a term that refers to the amount of data allocated to represent the content in its compressed form, typically on average and typically described as bits per second. Generally, files with higher bitrates allow for higher quality streaming.

user: The user's computer requests each segment from VidAngel's servers and plays them in order.

29. Dr. Meldal states that VidAngel's technology "does not create any watchable copy of Plaintffs' works" and notes that "a user can view the contents of each segment [of a movie] only after it has been streamed in sequence, decrypted with the correct keys . . . and rendered with a VidAngel media player." Meldal Decl. ¶ 38. The fact that VidAngel places encryption on the segments it streams does not mean that VidAngel has not copied the movie. The content on DVDs and Blu-ray discs is also encrypted, and cannot be viewed absent decryption. But that does not mean that DVDs and Blu-ray discs do not contain copies of movies.

# It Is Possible To Run A Filtering Service Without Circumventing The Technological Protection Measures On DVDs And Blu-Ray Discs

- 30. I understand that VidAngel has argued that it is impossible to run a service that filters streamed movies without using an illegal ripping product such as AnyDVD HD to decrypt DVDs and Blu-ray discs. I disagree with that contention.
- 31. Dr. Meldal himself makes clear that at least one company, ClearPlay, provides filtering without circumvention. *See* Meldal Decl. ¶ 15. Dr. Meldal states that ClearPlay operates by selling a special DVD player that allows customers to apply filters when watching content on DVDs that they have lawfully obtained. ClearPlay's DVD player could not function unless it decrypted the content on DVDs during playback. Dr. Meldal, however, states that ClearPlay has lawfully obtained from DVD CCA the CSS "keys" that allow decryption during playback. Assuming that ClearPlay's DVD Player is properly licensed by the DVD CCA, then that player is *authorized* to decrypt the content on DVDs during playback. I am not aware of any evidence that ClearPlay uses illegal ripping software to remove CSS protections from DVDs without authorization.

1	32. Dr. Meldal focuses on ClearPlay's DVD player but, based on my own		
2	investigation, <sup>6</sup> I understand that ClearPlay also operates a streaming service that		
3	allows users to filter content that they have lawfully obtained from Google Play		
4	(which I understand to be an authorized licensee of Plaintiffs' movies and television		
5	content). I further understand that ClearPlay allows users to stream filtered content		
6	to their computers or, through devices such as Apple TV or Google's Chromecast		
7	device, to their televisions. See Bennett Decl. Ex. A (ClearPlay streaming FAQ).		
8	Because ClearPlay works on top of the stream that a user has lawfully obtained from		
9	Google Play, I have no reason to believe that ClearPlay decrypts any encrypted		
10	content without authorization.		
11	That VidAngel Uses Encryption In Conjunction With Its Streaming Service		
12	<b>Does Not Mean That Plaintiffs' Content Is Secure</b>		
13	33. Dr. Meldal states that the copies of Plaintiffs' works that VidAngel		
14	stores on third-party servers are encrypted. Meldal Decl. ¶ 37. That the content is		
15	encrypted, however, does not mean that it is secure. Just as illegal technology like		
16	AnyDVD HD can be used to remove encryption from DVDs and Blu-ray discs,		
17	encryption can also be broken when that content is delivered via streaming. I		
18	understand from reviewing the deposition of Mr. Cittadine that,		
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20	See Ex. F (Cittadine Dep. 240:17-241:18).		
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27	¶¶15 Ex D		
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### I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct. Executed on October 3, 2016, at Reston, Virginia. Robert Schumann S.A.0829 -13-

SUPP. DECL. OF ROBERT SCHUMANN CASE NO. 16-CV-04109-AB (PLAX)

Case 2:16-cv-04109-AB-PLA Document 92 Filed 10/03/16 Page 13 of 13 Page ID #:3297

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12	WESTERN DIVISION	
13		
14	DISNEY ENTERPRISES, INC.; LUCASFILM LTD. LLC:	Case No. 16-cv-04109-AB (PLAx)
15 16	TWENTIETH CENTURY FOX FILM CORPORATION and WARNER BROS. ENTERTAINMENT INC.,	REDACTED VERSION OF DOCUMENT PROPOSED TO BE FILED UNDER SEAL
17 18	Plaintiffs and Counter- Defendants, vs.	DECLARATION OF ALLYSON BENNETT IN SUPPORT OF PLAINTIFFS' MOTION FOR PRELIMINARY INJUNCTION
19	VIDANGEL, INC.,	
20	Defendant and Counter-	Judge: Hon. André Birotte Jr.
21	Claimant.	Date: October 31, 2016 Time: 10:00 a.m. Crtrm.: 4
22   23		Trial Date: None Set
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1. I am an attorney with the law firm of Munger, Tolles & Olson LLP, counsel for Plaintiffs in this matter. I am a member of the California Bar and am admitted to practice before this Court. I have knowledge of the matters set forth below based on my direct involvement in this matter or the direct involvement of other lawyers at my firm. If called as a witness, I could and would testify competently to the facts stated herein.

- 2. Attached as Exhibit A are true and correct copies of ClearPlay's Frequently Asked Questions about streaming, *available at*<a href="https://www.clearplay.com/t-streaming\_support.aspx">https://www.clearplay.com/t-streaming\_support.aspx</a> and a ClearPlay Letter posted to its website explaining that "ClearPlay filtering works together with movies streamed from Google Play." The Frequently Asked Questions document is attached as Exhibit D to the declaration of VidAngel's expert, Sigurd Meldal, but the attachment to the Meldal declaration is not in color.
- 3. Attached as Exhibit **B** is a true and correct copy of screenshot printouts from ClearPlay's Streaming Sign-Up Page, which features a video demonstrating ClearPlay's streaming product. The Video is accessible at <a href="https://try.clearplay.com/streaming-sign-up/">https://try.clearplay.com/streaming-sign-up/</a> (last visited October 2, 2016). 1
- 4. Attached as Exhibit C are true and correct copies of screenshot printouts from VidAngel's Facebook pages, containing user comments.
- 5. Attached as Exhibit **D** are true and correct copies of screenshot printouts from VidAngel's Facebook pages, containing user comments posted since the filing of Plaintiffs' Motion on August 22, 2016.
- 6. Attached as Exhibit **E** are true and correct copies of a screenshot printout of the VidAngel "After Movie" survey in which VidAngel asks its users

<sup>&</sup>lt;sup>1</sup> Plaintiffs have included a slipsheet with a true and correct copy of a screenshot of the video. If the Court would prefer, Plaintiffs will submit DVDs containing copies of these videos for the Court's review.

printout from the Harmon Brothers' website showing the "Team."

- 10. Attached hereto as Exhibit **H** is a true and correct copy of correspondence dated July 7, 2016, between Plaintiffs' counsel and VidAngel's counsel. In that correspondence, VidAngel's counsel agreed that Plaintiffs could produce a single witness to testify regarding irreparable harm matters common to all Plaintiffs.
- 11. Attached as Exhibit I is a true and correct copy of correspondence dated September 15 and 16, 2016, between counsel for VidAngel, Mr. Marquart, and Plaintiffs' counsel, in which Plaintiffs' counsel requests the production of underlying survey evidence.
- 12. Attached as Exhibit **J** is a true and correct copy of deposition exhibit **No. 41** from the August 11, 2016, deposition of Defendants' Rule 30(b)(6) designee and CEO of VidAngel, Neal Harmon.
- 13. Attached hereto as Exhibit **K** is a true and correct copy of correspondence dated June 10, 2016, between Plaintiffs' counsel and Mr. Harmon asking VidAngel to "stipulate to the entry of a preliminary injunction during the pendency of this litigation." VidAngel considered this request until June 21, 2016 when VidAngel's counsel informed Plaintiffs' counsel that it would prefer to litigate the issue.
- 14. Attached as Exhibit **L** is a true and correct copy of correspondence dated July 5, 2016 from Plaintiffs' counsel to VidAngel's counsel regarding the stipulated expedited discovery.
- 15. Attached hereto as Exhibit **M** are true and correct copies of excerpts from the August 11, 2016, deposition of Defendants' Rule 30(b)(6) designee and CEO of VidAngel, Neal Harmon.

I declare under penalty of perjury under the laws of the United States that the foregoing is true and correct. Executed this 3rd day of October, 2016 in Los Angeles, California. 

# EXHIBIT A

#### Case 2:16-cv-04109-AB-PLA Document 91-1 Filed 10/03/16 Page 2 of 7 Page ID #:3217





Open 10 AM-6 PM MST. 866-788-6992 | HELP

LOGIN | ACTIVATE | SHOP

WHAT IS CLEARPLAY?

OUR PRODUCTS

MOVIES

DOWNLOAD FILTERS

Home > ClearPlay Streaming Instructions & FAQ

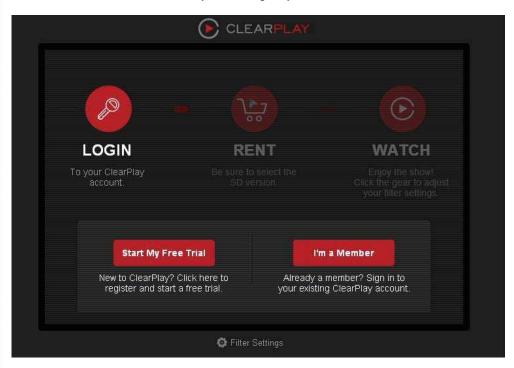
ClearPlay Streaming Instructions & FAQ.

#### How does it work?

- 1. Select your favorite movies to watch from our list of streaming titles (requires Google Chrome). You can pick from our <u>List of Movies</u> you wish to view.
- 2. Click "Watch Instantly" at the top of the movie page.

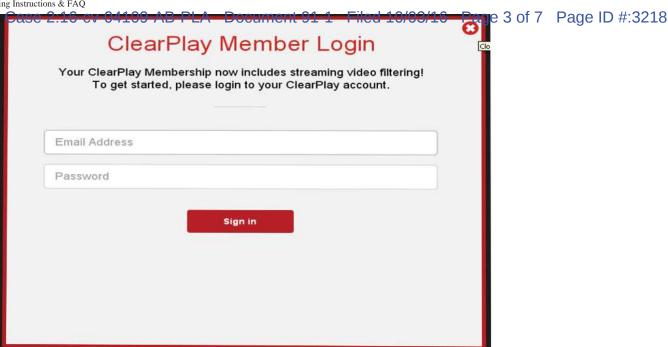


3. You will be taken to our ClearPlay Streaming Player.



4a. Log into our online streaming player with your ClearPlay account info.

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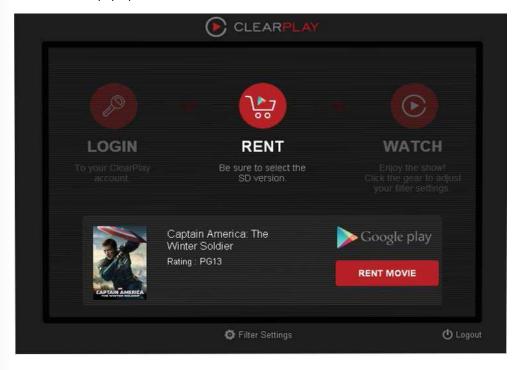
4b. If you aren't already a ClearPlay member, you can try it free for 30 days.



5a. We stream movies from Google Play. Log into your Google Account to confirm the rental/purchase of the movie you want to stream.



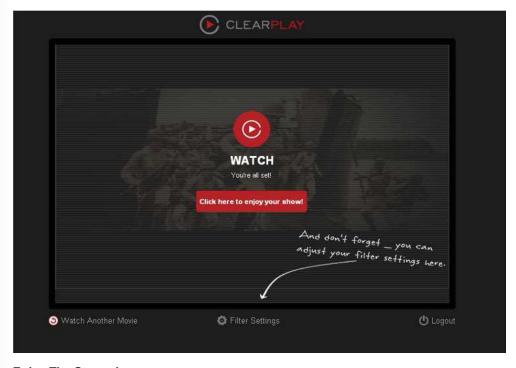
5b. If you have not rented/purchased the movie you will be asked to rent or buy the movie in a new pop up window.



5c. Confirm rental or purchase terms (rentals are available within a limited timeframe after confirmation).



6. Change your filter settings at the bottom of the screen and enjoy the show!



**Enjoy The Stream!** 

#### - Does it cost extra?

Rental and purchase fees may apply but the filtering service is included free with your Clearplay memebership

#### - Do I need the wireless FilterStik to make it work?

Nope. The FilterStick is only used for our players.

### - What devices can I use to watch the movie? Currently, Mac or PC.

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#### -Can I adjust what I want to filter out?

Of course! Before the movie starts you can adjust your filter settings below the

#### pGasevi2:16-cv-04109-AB-PLA Document 91-1 Filed 10/03/16 Page 6 of 7 Page ID #:3221

#### -Which movies can I watch?

All the movies listed on our streaming movie list. (There are a lot.)

#### - Does this work on all streaming services?

ClearPlay Streaming works exclusively with rentals and purchases made through Google Play.

#### - If I watch the movie directly on Google Play will it be filtered?

No. After renting/purchasing the movie at Google Play, begin filtered playback by clicking the ClearPlay Streaming individual movie page.

#### - Can I use Google's Chromecast?

If you have a Chromecast then you can mirror your desktop or laptop to your TV by using the Chrome Browser "cast" feature. Be aware that we have seen some slowness with the video being playing on the TV when mirroring.

NOTE: Do not click on the "cast" icon on the ClearPlay streaming player. This will play the movie on your TV through the Chromecast but it will not be filtered."

#### - Can I use Apple Air Play?

If you have an Apple TV then you can use Air Play to mirror your laptop to your TV. This works natively for Safari on a Mac product. If you are on a windows platform then there are several third party software's that will mirror your laptop or desktop to your Apple TV.

#### - How Can I display the movie on my TV?

If you're using a laptop or desktop that has an HDMI port you can use an HDMI cable to go from your computer to the TV. There are plenty of tutorials on the web that will walk you through how to do that with your computer and Operating System. If your computer does not have and HDMI cable port you can also use cables like VGA to HDMI or DVI to HDMI, depending on how your computer is set up. You can find them on Amazon or at any electronic store.

#### -Why won't the movie play after renting/purchasing it?

Be sure you're using the latest version of Google Chrome to stream it (other browsers tend to run into caching problems). If you're experiencing problems, or really want to try a different browser, clearing your browser's cache can help. Here's how:

**Internet Explorer** Mozilla Firefox **Google Chrome** Apple Safari

#### I cleared my browser's cache and I'm still getting an error message when I try to watch my movie.

ClearPlay filtering is applied to the movie as it streams from Google Play, so if you're running into issues your best bet is to check Google Play support documentation.

Our Products Movie Battles Privacy What Is ClearPlay? Twitter Reviews About Shop Redeem Gifts Facebook Contact Us New Movies Google+ Blog

© 2012 CLEARPLAY INC. CONTACT US NON-PROFIT SUPPORT FAQ BUY GIFTS HELP ClearPlay Patents: 6,889,383; 6,898,799; 7,526,784; 7,543,318; 7,577,970; 7,975,021; 8,117,282. More Pending









## Filtering & Streaming. Together.

Dear Friend,

"It's amazing," a friend reminded me, "that movies cost the studios umpteen million dollars to make, but only cost me a few dollars to see..."

Even more amazing is when a favorite movie inspires me, challenges me to be better, and truly entertains my whole family. Certainly not every movie accomplishes this, but when one does, it is worth every dollar!

At ClearPlay we have a favorite word. Together. ClearPlay filtering works together with movies streamed from Google Play. We launched this service during Christmas of 2013. The filtering is included in ClearPlay's \$7.99 monthly membership, and the price of a movie from Google Play ranges from \$2.99 to \$19.99. Together this is fair for everyone.

I invite you to gather the family, with the comfort and confidence that this is the legal way to filter streaming movies.

As always, Enjoy the Show! Together.

Matt ClearPlay CEO

First month free.

Monthly price after free month ends: \$7.99

Join Free For A Month

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http://try.clearplay.com/letter/ 9/19/2016

# EXHIBIT B



ClearPlay - Filtering & Streaming. Together.

available at: https://try.clearplay.com/streaming-sign-up/

# EXHIBIT K

#### Case 2:16-cv-04109-AB-PLA Document 91-11 Filed 10/03/16 Page 2 of 3 Page ID #:3262

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A PROFESSIONAL CORPORATION

#### VIA EMAIL AND FEDEX

Neal Harmon VidAngel, Inc. 294 N. University Ave. Provo, UT 84601

> Re: Disney Enterprises, Inc., et al. v. VidAngel, Inc., No. 2:16-cv-04109 United States District Court for the Central District of California

#### Dear Mr. Harmon:

We represent the Plaintiffs in the above-captioned lawsuit, which we filed yesterday against VidAngel in the United States District Court for the Central District of California. For your convenience, I have enclosed a copy of the filed complaint. We are arranging formal service on VidAngel as well.

As you know, the Plaintiffs develop, produce and distribute copyrighted motion picture content in the United States and throughout the world. Plaintiffs have exclusive rights under the Copyright Act, including to copy the works and perform them publicly. VidAngel's service is infringing those rights. It also appears that VidAngel is circumventing access-control measures on Plaintiffs' DVDs and Blu-ray discs in order to access and copy Plaintiffs' works, in violation of Section 1201 of the Digital Millennium Copyright Act. VidAngel is infringing Plaintiffs' rights in numerous works, including those on the representative list and in new works as Plaintiffs release them.

MUNGER, TOLLES & OLSON LLP

Neal Harmon June 10, 2016 Page 2

VidAngel must immediately stop its unlawful use of Plaintiffs' works. Plaintiffs would prefer for VidAngel to cease its unlawful conduct voluntarily. This would avoid having to burden the Court with a preliminary injunction motion; it also would save the parties the expense of litigating such a motion. Please let us know immediately whether VidAngel will cease its unlawful use of Plaintiffs' works and stipulate to the entry of a preliminary injunction during the pendency of this litigation.

If VidAngel will not agree voluntarily to halt its infringement of Plaintiffs' works, we will move for a preliminary injunction. If we have to move for a preliminary injunction, we would like to agree to a schedule for the parties to conduct targeted discovery and to brief such a motion.

I am sure that you will promptly retain legal counsel in connection with this lawsuit and forward this letter to them. It is imperative that your counsel contact me as soon as possible to discuss these matters. If we do not hear back from counsel representing you within the next week, we will file a request with the Court to enter a schedule for a preliminary injunction motion.

Please be advised that this letter does not waive any of the Plaintiffs' rights, all of which are expressly reserved. Thank you for your attention to this matter.

Sincerely,

Kelly M. Klaus

KMK:jl Enclosure

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8	Attorneys for Plaintiffs		
9			
10	UNITED STATES DISTRICT COURT		
11	CENTRAL DISTRICT OF CALIFORNIA		
12	WESTERN DIVISION		
13			
14	DISNEY ENTERPRISES, INC.;	Case No. 16-cv-04109-AB (PLAx)	
15	LUCASFILM LTD. LLC; TWENTIETH CENTURY FOX FILM	REDACTED VERSION OF	
16	CORPORATION and WARNER BROS. ENTERTAINMENT INC.,	DOCUMENT PROPOSED TO BE FILED UNDER SEAL	
17	Plaintiffs and Counter-	DECLARATION OF ROSE LEDA	
18	Defendants,	EHLER IN SUPPORT OF PLAINTIFFS' MOTION FOR	
19	vs. VIDANGEL, INC.,	PRELIMINARY INJUNCTION	
20		Judga, Han André Dinatta In	
21	Defendant and Counter- Claimant.	Judge: Hon. André Birotte Jr.	
22		Date: October 24, 2016 Time: 10:00 a.m. Crtrm.: 4	
23		Trial Date: None Set	
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I, Rose Leda Ehler, hereby declare:

- 1. I am an attorney with Munger, Tolles & Olson LLP, counsel for Plaintiffs in this matter. I am a member of the California Bar and am admitted to practice before this Court. I have knowledge of the matters set forth below based on my direct involvement in this matter or the direct involvement of other lawyers at my firm. If called as a witness, I could and would testify competently to the facts stated herein.
- 2. The parties agreed to exchange expedited discovery covering a number of mutually agreed categories in advance of Plaintiffs' Motion for Preliminary Injunction. Attached as Exhibit A are true and correct copies of a VidAngel Press Release and various advertisements produced by VidAngel. Also included within this exhibit are true and correct copies of screenshot printouts from various sites, including VidAngel's website (<a href="www.vidangel.com">www.vidangel.com</a>), YouTube (<a href="https://www.youtube.com/vidangel">https://www.youtube.com/vidangel</a>), Facebook (<a href="https://www.facebook.com/VidAngel/">https://www.facebook.com/VidAngel/</a>) and Twitter (<a href="https://twitter.com/VidAngel/with\_replies">https://twitter.com/VidAngel/with\_replies</a>), that contain VidAngel advertisements and marketing messages. In these marketing materials, VidAngel compares its service with licensed legitimate on-demand streaming services and/or offers titles not available on on-demand streaming services and at a lower cost than such other services charge.
- 3. Attached as Exhibit **B** are true and correct copies of internal documents produced by VidAngel that discuss its marketing strategy of comparing itself to legitimate on-demand streaming services.

<sup>&</sup>lt;sup>1</sup> Plaintiffs have included a slipsheet with a true and correct copy of a screenshot from "VidAngel ad with Matt Messe from Studio C" and hyperlink to <a href="https://youtu.be/9XOjdARr87I">https://youtu.be/9XOjdARr87I</a> (last visited Aug. 21, 2016). If the Court would

prefer, Plaintiffs will gladly submit DVDs containing copies of these videos for the Court's review.

- 4. Attached hereto as Exhibit C is a true and correct copy of a screenshot printout of VidAngel's Blog (<a href="http://blog.vidangel.com">http://blog.vidangel.com</a>) containing a user comment that states: "I could watch Star Wars 7 on VidAngel (only filtering one small thing) for \$1 before any other video streaming service had it available. If you guys are allowed to rip, stream and resell DVDs, the other streaming services will want to do it too—it's only fair." This document bears the Bates number PL0000394.
- 5. Attached hereto as Exhibit **D** is a true and correct copy of a document produced by VidAngel in response to discovery requesting documents sufficient to show VidAngel's total number of users. This document bears the Bates number D02374.
- 6. Attached hereto as Exhibit **E** is a true and correct copy of an article downloaded from the internet, titled "VidAngel Streaming Service: Don't Like Offensive Content in Movies? No Problem" by Jim Probasco of Benzinga. The article features an interview with VidAngel CEO, Neal Harmon, in which he says that, "if you charge people to use a filter, the market shrinks [from 47%] to less than 1% of Americans." The document bears the Bates numbers PL0000531-33.
- 7. Attached hereto as Exhibit **F** is a true and correct copy of a printout from the RedFox.bz website that explains the company was started by "former SlySoft developers and staff" and an article posted on *TorrentFreak* that explains that the owner of SlySoft had been "found guilty of providing tools to circumvent AACS encryption."
- 8. Attached as Exhibit **G** are true and correct copies of screenshot printouts from various sites, including VidAngel's Blog, Facebook and Twitter that contain VidAngel marketing in which it highlights that it prices its service at \$1 a

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day. This low price is only because VidAngel does not pay licensing fees. VidAngel has posted two videos to YouTube explaining its "buy-sellback" process.<sup>2</sup>

- 9. Attached as Exhibit **H** is a true and correct copy of a screenshot printout from VidAngel's Twitter page containing a user comment, asking why VidAngel prices individual episodes of television series the same price as individual motion pictures. VidAngel responds that they are "[w]orking on Season pricing." The document bears the Bates number PL0000341.
- Attached as Exhibit I are true and correct copies of screenshot printouts 10. from various sites, including from Facebook, Twitter and YouTube<sup>3</sup>, containing VidAngel user comments, in which the commenters extoll the benefits of VidAngel as compared to other on-demand streaming services, including that VidAngel streams new releases, that it has titles not available on other streaming services, and that VidAngel charges a lower price than those services. Also included are press and blog articles from USA Today, Benzinga and ArtofBeingCheap.com discussing VidAngel as a competitor to licensed on-demand streaming services.
- Attached as Exhibit J are true and correct copies of screenshot printouts from various sites, including Facebook, Twitter, and VidAngel's website containing marketing messages promoting VidAngel's addition of Star Wars: The Force

<sup>&</sup>lt;sup>2</sup> Plaintiffs have included a slipsheet with true and correct copies of screenshots from "How \$1 Movies Work on VidAngel Sellback" and hyperlink to https://youtu.be/wvcF4x1d0xo (last visited Aug. 21, 2016) as well as "How VidAngel \$1 Movies Work in 15 Seconds" and hyperlink to https://youtu.be/map6EIP41bY (last visited Aug. 21, 2016). If the Court would prefer, Plaintiffs will gladly submit DVDs containing copies of these videos for the Court's review.

<sup>&</sup>lt;sup>3</sup> Plaintiffs have included a slipsheet with a true and correct copy of a screenshot from "VidAngel – An Honest Review" and hyperlink to http://youtu.be/KG7xgmDHF40 (last visited Aug. 21, 2016). If the Court would prefer, Plaintiffs will gladly submit DVDs containing copies of these videos for the Court's review.

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Awakens to VidAngel's list of available titles on April 5, 2016, and showing that it was available for streaming that day.

- 12. Attached as Exhibit **K** are true and correct copies of screenshot printouts from VidAngel's Facebook and Twitter pages, containing user comments and VidAngel's responses regarding VidAngel's decision to remove the autosellback feature and the credits filter.
- Attached as Exhibit L are true and correct copies of screenshot printouts from VidAngel's Twitter page, containing user comments complaining about the quality of the viewing experience on VidAngel.
- 14. Attached as Exhibit M is a true and correct copy of a VidAngel Blog post, dated May 18, 2016, titled, "Is VidAngel's service legal?" The document bears the Bates numbers PL0000198-202.
- 15. Attached as Exhibit N are true and correct copies of screenshot printouts from various sites, including Facebook, Twitter, and VidAngel's Blog, showing VidAngel marketing new releases, including *The Revenant* (2015), Zootopia (2016), Deadpool (2016), Kung Fu Panda 3 (2016), Batman v. Superman: Dawn of Justice (2016) and Keanu (2016).
- 16. Attached as Exhibit O are true and correct copies of VidAngel Blog posts, setting forth VidAngel's response to this lawsuit. The publications include advertisements for t-shirts representing the Plaintiffs as "Darth Mickey with the foxtail on the broom." Another VidAngel Blog post describes this lawsuit as letters between "pen-pals."
- Attached hereto as Exhibit **P** is a true and correct copy of a VidAngel 17. blog post and accompanying user comments that discuss the "buy-sellback" transaction.
- Attached hereto as Exhibit **Q** is a true and correct copy of a screenshot 18. printout from Twitter, in which VidAngel posted that filtering "nudity/graphic

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violence/f-bomb" from Fox's *Deadpool* omits only 14 minutes of total running time from that motion picture.

- 19. Attached hereto as Exhibit **R** is a true and correct copy of deposition exhibit **10** from the August 11, 2016, deposition of Defendants' Rule 30(b)(6) designee and CEO of VidAngel, Neal Harmon.
- 20. Attached hereto as Exhibit **S** is a true and correct copy of deposition exhibit **14** from the August 11, 2016, Rule 30(b)(6) deposition of Mr. Harmon.
- 21. Attached hereto as Exhibit **T** is a true and correct copy of deposition exhibit **17** from the August 11, 2016, Rule 30(b)(6) deposition of Mr. Harmon.
- 22. Attached hereto as Exhibit **U** is a true and correct copy of deposition exhibit **19** from the August 11, 2016, Rule 30(b)(6) deposition of Mr. Harmon.
- 23. Attached hereto as Exhibit **V** is a true and correct copy of deposition exhibit **21** from the August 11, 2016, Rule 30(b)(6) deposition of Mr. Harmon.
- 24. Attached hereto as Exhibit **W** is a true and correct copy of deposition exhibit **22** from the August 11, 2016, Rule 30(b)(6) deposition of Mr. Harmon.
- 25. Attached hereto as Exhibit **X** is a true and correct copy of deposition exhibit **23** from the August 11, 2016, Rule 30(b)(6) deposition of Mr. Harmon.
- 26. Attached hereto as Exhibit Y is a true and correct copy of deposition exhibit 26 from the August 11, 2016, Rule 30(b)(6) deposition of Mr. Harmon.
- 27. Attached hereto as Exhibit **Z** is a true and correct copy of deposition exhibit **27** from the August 11, 2016, Rule 30(b)(6) deposition of Mr. Harmon.
- 28. Attached hereto as Exhibit **AA** is a true and correct copy of deposition exhibit **30** from the August 11, 2016, Rule 30(b)(6) deposition of Mr. Harmon.
- 29. Attached hereto as Exhibit **BB** is a true and correct copy of deposition exhibit **33** from the August 11, 2016, Rule 30(b)(6) deposition of Mr. Harmon.
- 30. Attached hereto as Exhibit **CC** is a true and correct copy of deposition exhibit **37** from the August 11, 2016, Rule 30(b)(6) deposition of Mr. Harmon.

- 31. Attached hereto as Exhibit **DD** is a true and correct copy of deposition exhibit **38** from the August 11, 2016, Rule 30(b)(6) deposition of Mr. Harmon.
- 32. Attached hereto as Exhibit **EE** are true and correct copies of excerpts from the August 11, 2016, deposition of Defendants' Rule 30(b)(6) designee and CEO of VidAngel, Neal Harmon.
- 33. Attached hereto as Exhibit **FF** is a true and correct copy of a screenshot printout from Twitter, in which a user comments: "@VidAngel and you took away censoring the end credits which was an easy choice if I didn't really want to censor anything!"

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I declare under penalty of perjury under the laws of the United States that the foregoing is true and correct.

Executed this 22nd day of August, 2016 in San Francisco, California.

Rose Leda Ehler

# EXHIBIT A



#### For Immediate Release

#### VidAngel Lets Customers Stream Filtered Movies for One BLEEPING Dollar

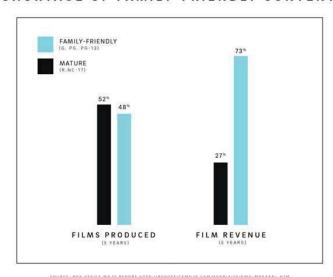
#### \$2.5 Million Raised in Seed Funding

SALT LAKE CITY—October 1, 2015—VidAngel allows parents to cut violence, profanity and/or nudity out of movies and TV shows for the net price of \$1 (both filter and movie included). Unlike Amazon, Google Play, and iTunes, which charge up to \$4.99 for streaming, VidAngel costs only \$1 per movie, allowing viewers to watch 5 movies for the price of 1 (see how net \$1 sell-back works HERE). All filters are completely personalized, with customers selecting exactly what to cut from the film. The company has already raised \$2.5 million in seed funding.

VidAngel allows streaming on Apple TV, Roku, Chromecast, computer, tablet, or smartphone. It requires no subscription, no custom hardware, and no additional purchase, thus eliminating any need to run to the red-painted box at the grocery store. In addition to SD videos, HD videos are available for net price of \$2.

Over half of all movies produced are rated R or NC-17. Yet almost 3/4 of revenue is generated by family-friendly movies (G, PG, PG-13), indicating that consumers want more family-friendly content than Hollywood is currently producing. "Family-friendly films make almost 3 times the revenue as mature films," says Neal Harmon, CEO of VidAngel. "We bridge the gap between what Hollywood wants to make and what families want to watch. The demand is incredibly high. Our sales are doubling every couple of months because individuals and families choose to cut out nudity, violence, and swearing to fit their personal preferences."

#### SHORTAGE OF FAMILY-FRIENDLY CONTENT





For years, Hollywood has created different cuts of their movies to reach different audiences: the studio cut for theaters, the FCC cut for airlines, the director's cut for film buffs, and the unrated cut for prurient audiences. Now VidAngel lets you create "Your Cut." But rather than unilaterally deciding what is appropriate for customers, VidAngel allows each person to choose what he or she wants to cut, according to personal preferences.

"People often ask if this is public censorship," Harmon continues. "Absolutely not. Directors have the right to create whatever kind of content they want to create. We don't endorse censorship of their content in the public sphere. But in the privacy of the home, it is the individual's legal right to watch that content in the way they choose. That right is protected by law." (Family Entertainment and Copyright Act of 2005)

VidAngel customers can choose exactly what they want to filter—such as turning off only F-words, nude scenes, or any other configuration. 50,000 users have already customized 100,000 movies, a number that will grow dramatically now that VidAngel is open for public use.

"Now you can watch movies with the kids without bad words, violence, nudity or sex scenes," states Russ Warner, past CEO for ContentWatch in Huffington Post. "Pick a movie... decide which words and scenes to remove, and then hit play! It's very simple." And setting VidAngel up is so easy, anyone can do it.

The VidAngel seed financing of \$2.5 million dollars came from institutional and angel investors including TPP Capital Advisors, early backer of Omniture; Kickstart Seed Fund; Alta Ventures; and high-profile angel investors Warren Osborn, Blu-ray packaging pioneer for Hollywood; and John Richards, former CEO of CleanFilms. The \$2.5 Million in seed funding has allowed the company to launch its public BETA of its popular and unique movie viewing service.

#### **About VidAngel**

VidAngel is founded by the Harmon brothers, who believe strongly that everyone should have the freedom to decide what to watch in their own home. Because the Harmons are movie lovers with young children, they understand the high demand for content that is both high-quality and family-friendly. They are best known for creating award winning YouTube sensations with tens of millions of viewers. They launched award winning YouTube breakthroughs like <a href="Orabrush">Orabrush</a>, <a href="Orabrush">Orapup</a>, and <a href="Poo~Pourri">Poo~Pourri</a>. <a href="www.VidAngel.com">www.VidAngel.com</a>

Press Contact: Dave Vance VidAngel 208-313-7805 press@vidangel.com

### 

From: Dave Vance d vance09@gma .com

Subject: [B og Name] - He p Fam es Watch C ean Mov es for \$1

Date: October 13, 2015 at 12:05 PM
To: Jordan A en ja en@v dange.com



Hi [name],

As you are well aware, moms everywhere are constantly trying to find clean, safe entertainment for their families. We at <u>VidAngel.com</u> would like to team up with [blog name] to make this possible — and give you some compensation in return.

#### What is VidAngel?

<u>VidAngel.com</u> is a streaming service similar to Netflix that allows parents to cut violence, language, and/or sex/nudity out of movies and TV shows. It allows you, as the parent, to decide exactly what your family should and should not be watching, in a totally legal way.

In addition to making movies clean, VidAngel also makes them cheap (\$1 for SD, \$2 for HD) using a sellback option described in <a href="mailto:this video">this video</a>. Watching a movie on VidAngel is up to 80% cheaper than watching with another service (iTunes, Amazon Video, Google Play).

### What is the VidAngel Affiliate Program?

- A VidAngel Affiliate creates an account at <a href="ShareASale.com">ShareASale.com</a>, connects with VidAngel's profile, and uses the ads/links provided by VidAngel to send readers from their blog/site to <a href="VidAngel.com">VidAngel.com</a>.
- A VidAngel Affiliate earns \$7 for each new customer they send our way that watches a movie from our service.

Visit our Affiliate Program Page for more information.

## And if that's not enough...

We would like to offer you \$25 VidAngel credit so you can fully test the service before promoting it on [blog name].

We would love to team up with you and give families the service they've wanted for so long! Let us know what you think, and feel free to contact me with any questions!

Jordan Allen I Assistant Marketing Director

Email: jallen@vidangel.com Phone: 801-671-3991 Check out our new site!

S.A.0858 EXHIBIT A

Screen Shot 2016-07-15 at 5.01.39 PM.png



Watch newly released movies not on Netflix for just \$2 with sellback!



## Stream HD Movies Now

WWW.VIDANGEL.COM

Screen Shot 2016-07-15 at 4.56.09 PM.png



Stream movies NOT on Netflix for one BLEEPING dollar! (per night with sellback)



Screen Shot 2016-07-15 at 4.55.54 PM.png



https://drive google.com/drive/folders/0B2onm9GeBvjbdHdLcmpTN3JqYlk

Screen Shot 2016-07-15 at 4.53.08 PM.png



Screen Shot 2016-07-15 at 4.51.26 PM.png



Screen Shot 2016-07-15 at 4.49.17 PM.png



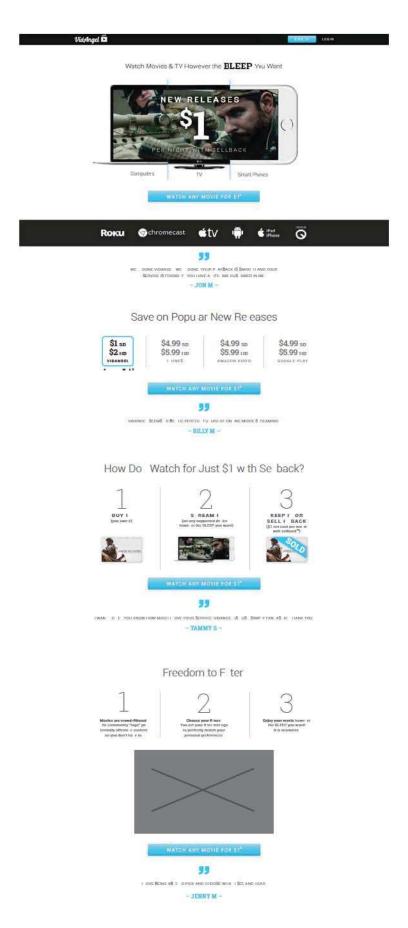
Watch the most requested VidAngel movie of the year for just \$2 with sell back!



# American Sniper | VidAngel

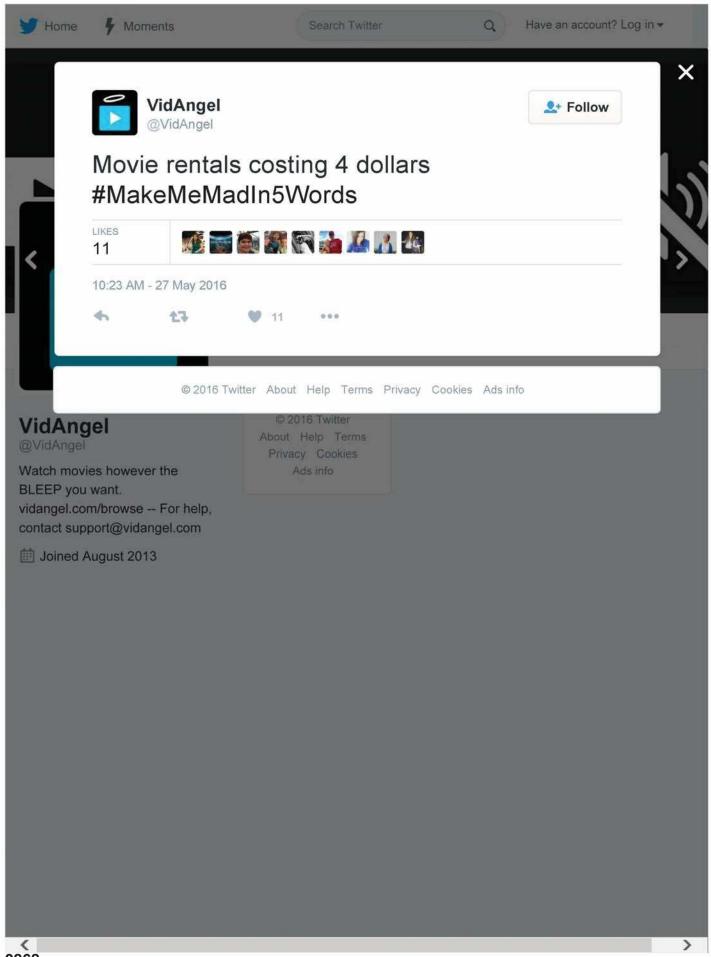
MOVIES MINUS THE BOSOMS, BLOOD & BAD WORDS. VidAngel.com - Sign up for FREE! Choose any new release or pick from 700 movies & shows. Protect your family from swearing, violence and nudity in streaming movie rentals. U.S. Navy...

VIDANGEL.COM



7/20/2016 image.png





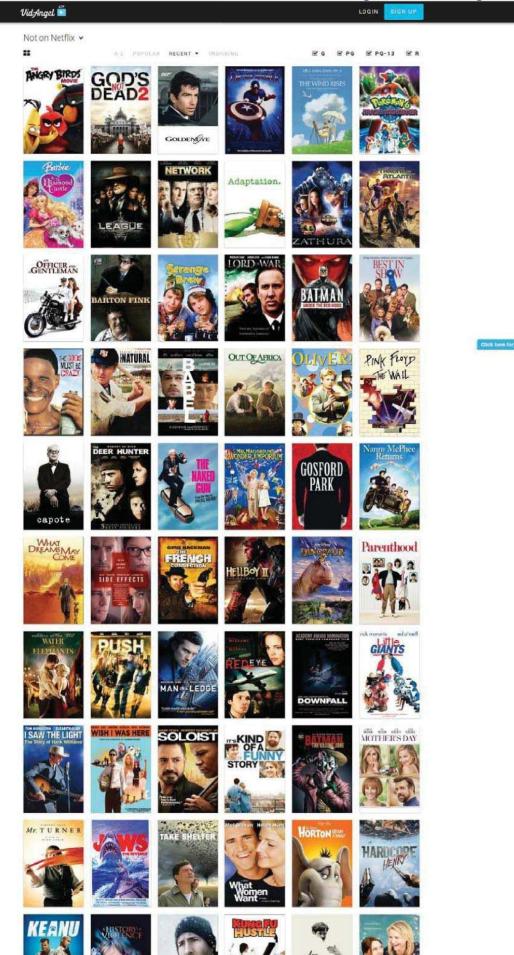


VidAngel ad with Matt Meese from Studio C

available at: <a href="https://youtu.be/9X0jdARr87I">https://youtu.be/9X0jdARr87I</a>

PL0000541

S.A.0869 EXHIBIT A

















PL0000551



PL0000552









PL0000556







< BACK



# EXHIBIT C

SIGN UP

LOGIN



July 15, 2016 at 5:27 am

I was under the impression that the studios don't really care about the filtering aspect of the service, only about the streaming part. Their argument is that a lot of people watch movies on VidAngel not because the movie needs filtering, but because the movie is only \$1 (basically RedBox online). Before you discreetly removed the ability to filter the credits, people were watching movies essentially unfiltered just by "filtering" the opening and/or closing credits. In that way, you had a massive competitive advantage – I could watch Star Wars 7 on VidAngel (only filtering one small thing) for \$1 before any other video streaming service had it available. If you guys are allowed to rip, stream, and resell DVDs, the other streaming services will want to do it too – it's only fair.

→ Reply

# EXHIBIT G



## Streaming is Now Only 1 BLEEPING Dollar for all SD Movies\*

□ October 30, 2015 □ Press □ Madeleine Flynn



You may have noticed things have been changing around here. Everything is prettier and wittier.

The best change of all is that EVERY SD movie on our site is now only \$1 with sellback. No tax. No fees. No extra pennies. ONE DOLLAR! In fact, we are so tired of pennies that we are rounding your credit up to the nearest dollar. For the cherry on top, our new "Auto-sellback" feature means you don't even have to remember to sell it back. What kind of wizardry is this? We don't have magical powers – we just like you. That's why it's now \$1 for all SD movies.

To make life simpler, we have changed all movies to the same price: \$20. HD, SD, new release, the 1930s Wizard of Oz... there is no discrimination. All movies and TV shows\*\* are now \$20. This means no more confusing prices when you are picking your Friday night flick.

Here's a summary of our recent shenanigans:

All SD Movies are now \$1 with sellback.

All movies and tv shows, both HD and SD, are now \$20 to keep for good.

We created a new, prettier website and logo.

- \* SD Movies can now be sold back for \$1 less than purchase price, meaning you only pay \$1 for up to 24 hours of unlimited viewing of that particular film.
- \*\* You may be thinking, why do TV shows cost just as much as movies? That is a great question! We just want to make your experience as simple as possible by standardizing the prices across all shows. The TV shows will still only be \$1-\$2 with sell-back. In the future, we will be creating a way to buy whole seasons of TV shows if you want to keep the episodes. So hold tight if that's what you're looking for.

← Our Website is no longer UGLY

VidAngel Policy: Can I watch VidAngel without filters? →

#### 52 thoughts on "Streaming is Now Only 1 BLEEPING Dollar for all SD Movies\*"



October 31, 2015 at 4:51 am

Love what you guys are doing! Quick question—in the past I purchased some movies through Google Play to use via Vidangel. Is it still possible to play movies I have previously purchased or is rental/sellback the only option now?

Thanks!

Reply

November 14, 2015 at 3:25 am



Why would you change it to \$20 an episode!? That money is not credited back to our credit card. It's credited back to your website so that we have to keep renting your movies if we want to ever get our money back. It's a sham and I am very disappointed. I love what you guys do but if you expect to keep customers, you should stop trying to trick them.

Reply



November 14, 2015 at 6:07 am

Why would you change it to \$20 an episode!? That money is not credited back to our credit card. It's credited back to your website so that we have to keep renting your movies if we want to ever get our money back. It's a sham and I am very disappointed. I love what you guys do but if you expect to keep customers, you should stop trying to trick them.

source:va\_support\_update\_bot

Reply



November 14, 2015 at 6:09 am

We apologize for any misunderstanding. We are not trying to be deceiving in any way. We are happy to refund your card for any remaining credit in your account, at any time. We say so right in the video on our homepage, as well as in our terms and conditions. We have a very thorough write up of how our system works on numerous pages on our website. We are trying to be as clear as possible because we know the whole buying and selling thing can be a little confusing. We want our service to be 100% legal, and to do so; you must own your movie while filtering it. Hence, the Buy with Sell-Back process.

If you would like to read more about the details of our Sell-Back process, we have a great explanation here:

http://help.vidangel.com/knowledge\_base/topics/how-does-vidangel-sell-back-work

source:va\_support\_update\_bot

Reply

December 12, 2015 at 5:22 am

This comment is just silly, completely ignorant, you have only yourself to blame for your confusion since the info is clearly stated in several places on the website

Reply



November 15, 2015 at 1:01 am

If I own a movie I bought on Amazon am I able to filter it with vidangel?

☐ Reply



November 15, 2015 at 1:02 am

If I own a movie I bought on Amazon am I able to filter it with vidangel?

source:va\_support\_update\_bot

Reply



November 16, 2015 at 6:52 pm

Dear Jennifer,

Thanks for your interest in VidAngel. Unfortunately, we don't have access to your Amazon movies, so our filters will not work with them. SD Movies through VidAngel are only \$1 though, so it would be easy to watch with

us instead.
—
source:va\_support\_update\_bot

Reply



Anders

November 16, 2015 at 1:59 am

Can I ever use my credits to bring my account to a \$0 balance without purchasing a movie to keep?

Seems I am constantly buying movies for \$20 and selling back, leaving my account with a endless \$19 credit that I can never spend. Make sense?

Reply



Anonymous

November 16, 2015 at 3:22 am

Can I ever use my credits to bring my account to a \$0 balance without purchasing a movie to keep?

Seems I am constantly buying movies for \$20 and selling back, leaving my account with a endless \$19 credit that I can never spend. Make sense?

source:va\_support\_update\_bot

Reply



November 16, 2015 at 6:41 pm

Here is an explanation that will hopefully help you understand a little better. You are welcome to cash out your credits at any time.

For us to legally offer filtered movies, you must own the movie while filtering it. To make this as affordable and userfriendly as possible, we have created an instant "Sell-Back" option to buy the movie back from you and put the credit into your VidAngel account. No hassle, no fuss, just enjoy your movie, sell it back, and only pay \$1.00 for your SD movie.

Quick Overview: (using a \$20 movie)

- BUY THE MOVIE Pay the retail price of \$20. (initial credit card payment)
- 2. WATCH FOR \$1.00 \$1.00 (per day for SD movies) is deducted from the \$20 credit. (\$2.00 HD).
- SELL THE MOVIE When finished, "Sell it Back" for \$19.00 of instant credit to your VidAngel account for your next purchase.

When you're ready for the next movie, the \$19 credit already in your VidAngel account will automatically be applied to your purchase. Your card will be charged \$1 to bring your account up to the \$20 purchase price. You will then continue to buy and sell movies with account credit and pay only \$1.00 per night for SD movies. With every \$1 per night, you get back \$19 in credit and the process repeats with each new movie.

source:va\_support\_update\_bot

Reply



November 23, 2015 at 7:20 am

I actually wanted to start buying my movies here and just keep everything all in one place, but a lot of the movies offered I could probably get lower. Is there going to be any more structuring in the future to balance that out? Like older movies being a lower price? I'm happy to basically use this as a rental service, but it would be nice to use it for more than that.

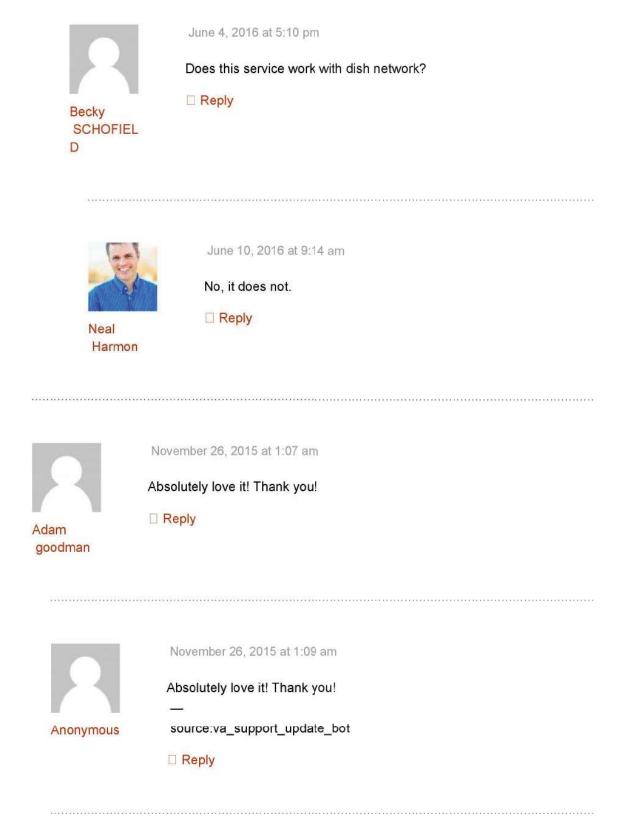
Reply



December 15, 2015 at 4:39 am

You want them to be lower than \$1?

Reply



November 26, 2015 at 1:09 am

Absolutely love it! Thank you!



source:va\_support\_update\_bot

Reply



November 26, 2015 at 1:40 pm

Wow, I appreciate the service you are providing to the public. Thank you so very much! It is refreshing to watch a movie without all the profanity, crude jokes etc. I am referring you to everyone I know.

Reply



November 26, 2015 at 3:39 pm

Wow, I appreciate the service you are providing to the public. Thank you so very much! It is refreshing to watch a movie without all the profanity, crude jokes etc. I am referring you to everyone I know.

source:va\_support\_update\_bot

Reply

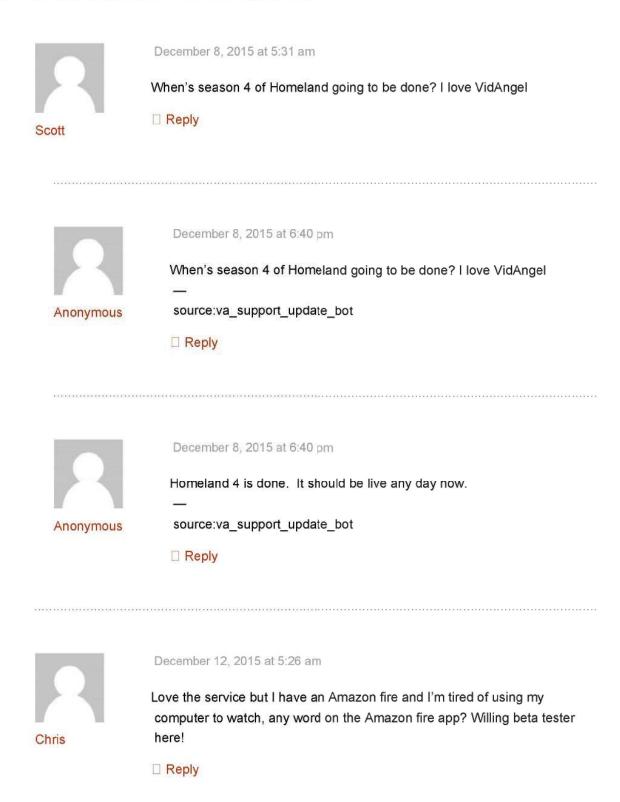


November 26, 2015 at 3:39 pm

Wow, I appreciate the service you are providing to the public. Thank you so very much! It is refreshing to watch a movie without all the profanity, crude jokes etc. I am referring you to everyone I know.

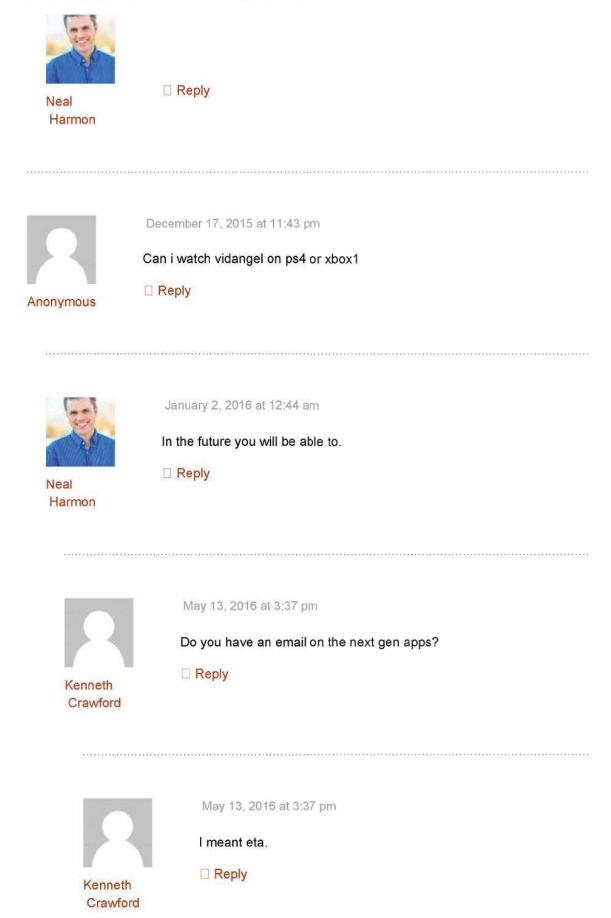
source:va\_support\_update\_bot

Reply



January 2, 2016 at 12:44 am

You're in luck: https://www.vidangel.com/support/tv\_fire





Nikhil Khanna December 28, 2015 at 11:53 pm

#### Two things

- 1. The process for getting the refund back to my credit card is not clear in the steps (even in the posts and in the help section all it says is you can get the entire credit back- but doesnt exactly say how). Rest of the steps are pretty detailed, there is also no button to request the refund.
- 2. the whole thing that once you buy and resell the remainder of the credit is used for your next purchase sellback doesnt seem to work with apple tv app ... i have like 36 dollars of credit... and the app didnt factor in my existing credit at all while making the next purchase

Reply



Neal Harmon January 2, 2016 at 12:35 am

We have published a fix for this and we're waiting for Apple to approve the fix.

Reply



Nikhil Khanna December 28, 2015 at 11:56 pm

take the 1st one back... i just went through the long version and it seems the steps are detailed out... just not simple... the second thing still remains

☐ Reply



January 2, 2016 at 4:58 am

I'm confused about the sell back time period. A lot of the explanations mention specifically selling back within 24 hours to get the \$18/\$19. Does

Jon

the sellback price reduce after 24 hours? If so how much?

Reply



Neal Harmon January 7, 2016 at 8:45 pm

\$1 per day for SD and \$2 per day for HD.

Reply



January 2, 2016 at 5:48 am

Love the concept. \$1 per movie is great! I really hope you come up with something different for the TV shows soon. I'd love to go through House of Cards, but not for \$39! We stopped watching it on Netflix because of the vulgarity and nudity. I love what you do, but for binge watching TV shows, the price is just too steep. Is a subscription service in future? I'd drop Netflix and sign up in a heartbeat! Thanks.

Reply



Neal Harmon January 7, 2016 at 8:45 pm

We're working on a better option for TV shows.

Reply



January 17, 2016 at 1:06 am

I can't wait! I just finished watching all 4 season of Game of Thrones using your rental model. I would have bought them (and I still will!) if

William Munn the season cost wasn't so prohibitive. In the meantime, I'll probably hold off watching any other TV shows.

Such a fantastic service you provide. My only other request is PS4 support as soon as possible.

Keep up the great work.

Reply



Brad

January 16, 2016 at 9:07 am

I was really excited to find your service. I have been looking for a way to watch Game of Thrones edited for quite some time. I was really disappointed to learn of your pricing model for TV shows. There are 4 seasons you currently offer. Each season has 10 episodes. At your current pricing that is \$20 per season. That's \$80 to watch your current library and that's at the not keep the video pricing. I can't justify spending that amount of money for essentially "renting" a TV show I've been wanting to see. I've noticed you've said that you are working on a better option for the TV shows but do you know what kind of time frame we are looking at? And can you give us any sort of idea as to what approach on a pricing model your headed toward? Thanks for your hard work and feed back.

Reply



February 27, 2016 at 12:01 am

Loving the service as we are trying it for the first time. I'm wondering about the "auto sellback". Does it sell back right when you finish watching the movie or after 24 hours?

Reply



February 27, 2016 at 3:24 pm

Right after you finish the movie (or right at 24 hours if you never finish it)

Reply Neal Harmon February 29, 2016 at 3:39 pm My ROKU does not give Vid-Angel as an optional program - I have a 3.1 version of ROKU - do I need newer? Or what do I need to do? Kate Harris Reply March 5, 2016 at 2:31 pm It should be in the Roku store. Here are the linking instructions: https://www.vidangel.com/support/tv\_roku Neal Reply Harmon March 28, 2016 at 3:43 pm Hi! Love love love your site! I tell people about it all the time! Quick question, I fly sometimes, and I like to "rent" and download a movie for my flight on my phone/tablet to be able to watch it without wifi. Is it possible to do this with Joanna vidangel phone app? ☐ Reply April 1, 2016 at 9:23 pm



Neal Harmon We're working on an update to support this on the iPhone. It currently works on Android.

Reply



Koehle

March 28, 2016 at 4:44 pm

Any progress on when you can purchase seasons of shows? I would love to own all of the Games of Thrones Seasons but there doesn't seem to be an option other than pay a ton of money at this point. Thanks!

Reply



March 28, 2016 at 7:29 pm

under your current model, if I were to purchase 5 seasons of the walking dead from netflix it would cost me 8\$, and from you almost 70\$. I love your service but that is a serious WTF(iltered) situation.

looking forward to at least an update on the "shows" situation. thanks.

Reply



2000

working on it

April 1, 2016 at 9:23 pm

Reply





Shaun Moynihan

April 22, 2016 at 7:29 pm

The reason Vidangel can filter these movies is because they purchase the actual episodes, movies. For example, Vidangel owns 500 copies of The Matrix and therefore can only rent out 500 filtered versions at a time. That's why sometimes you will see a HD version of a movie as unavailable.

Reply



Neal Harmon

April 30, 2016 at 10:04 pm

Yes, we have a disc in the vault for every owner on our system. If we don't own one, we can't sell one and that's why you will see out of stock notices at times.

Reply



Mishqueen

April 30, 2016 at 11:59 am

Soooo, who are the poor saps who have to watch unfiltered movies in order to save the rest of us from having to see stuff we don't like? My hat is off to them, sir. Thank them for me for taking a hit for the team. (hopefully, they don't mind)

Please make a big announcement when tv gets cheaper. I don't know why that seems so expensive, even if you do 2 eposides for the price of one so they are the length of a movie, it still feels high. I recognize the time and effort is the same for you guys. However, when they are full seasons for a price, I'm in!

Reply



Neal Harmon

April 30, 2016 at 10:02 pm

Everyone who tags agrees to tag stuff they already watch so no one "takes one for the team." But we're grateful for the tagging community... it's tedious work and works really well because of their efforts.

Reply

#### Leave a Reply

Your email address will not be published. Required fields are marked \*

Comment					
Name *					
Email *					
Website					
Post Comment					
ABOUT BLOG TERM	IS OF SERVICE	PRIVACY	CONTACT	AFFILIATES	
COPYRIGHT © 2015, VIDANGEL. ALL RIGHTS RESERVED.					





Streaming Star Wars cheaply via VidAngel. Thanks USA Today for the shout-out!

http://www.usatoday.com/.../streaming-star-wars-che.../78503994/

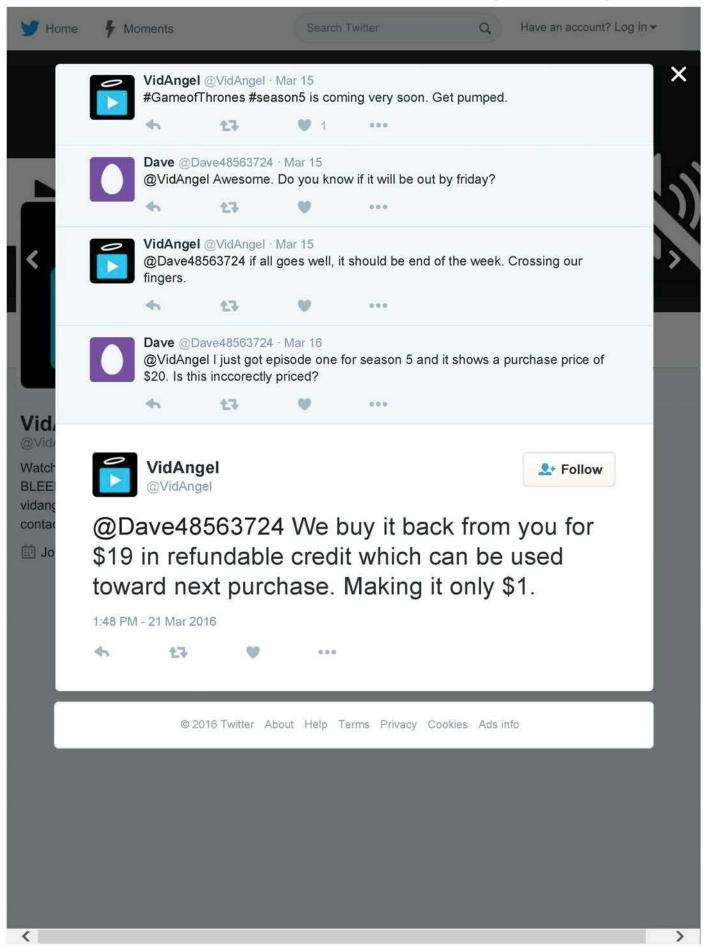


#### Streaming 'Star Wars' cheaply via VidAngel

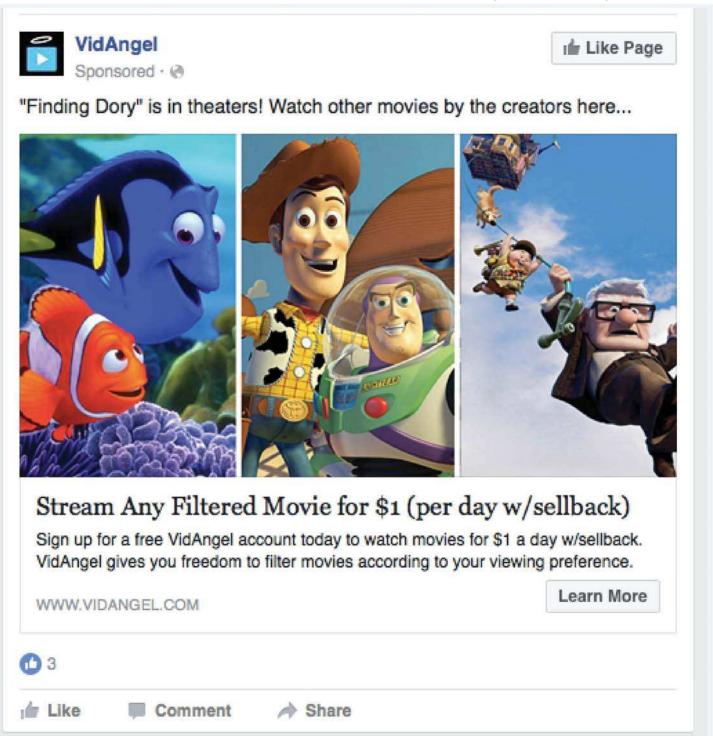
VidAngel allows you to stream "Star Wars" but it takes a few steps and \$20 initially.

USATODAY.COM









#### SPONSORED

#### Create Ad



#### Stream Any Filtered Movie for \$1

Watch "Zootopia" on VidAngel for One Dollar! (per day with sellback)



Stream Any Filtered Movie for \$1 Watch "The Good Dinosaur" for one BLEEPING dollar! (per night with sellback)



How \$1 Movies Work on VidAngel Sellback

available at: <a href="https://youtu.be/wvcF4x1d0xo">https://youtu.be/wvcF4x1d0xo</a>

PL0000234

**S.A.0913** EXHIBIT G



#### How VidAngel \$1 Movies Work in 15 Seconds

available at: <a href="https://youtu.be/map6EIP41bY">https://youtu.be/map6EIP41bY</a>

PL0000158

S.A.0914 EXHIBIT G

# EXHIBIT J





#### attn: STAR WARS: THE FORCE AWAKENS IS HERE

vidangel.com/movie/star-war... #StarWarsTheForceAwakens #DVDrelease



RETWEETS 5

LIKES 9













10:46 AM - 5 Apr 2016

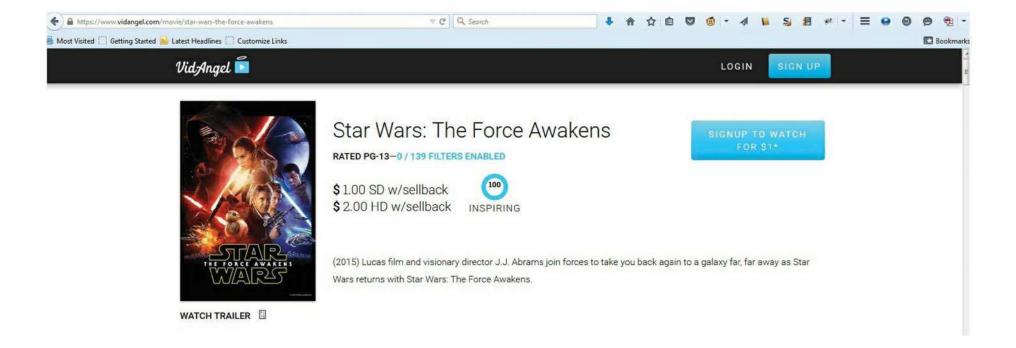








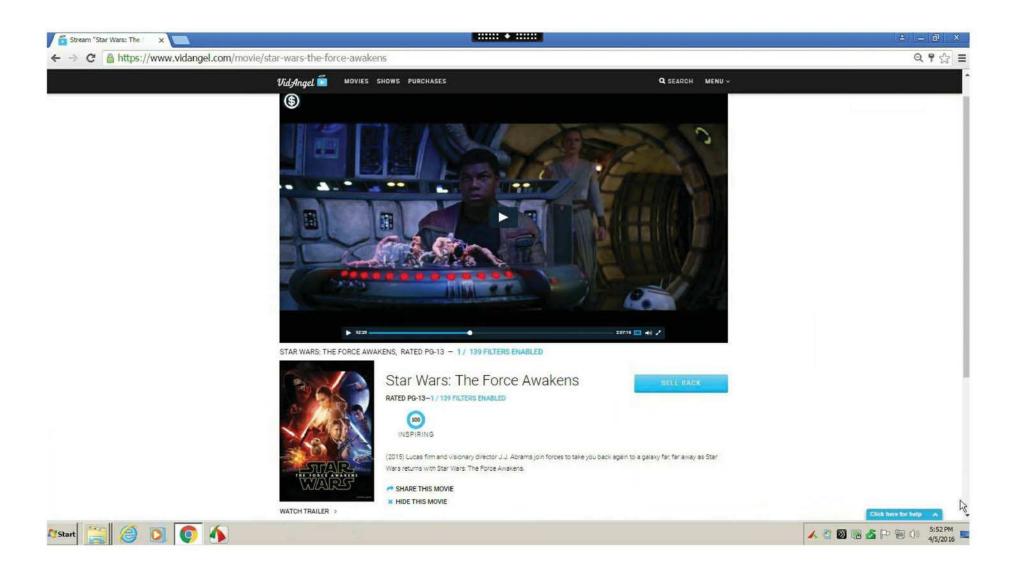




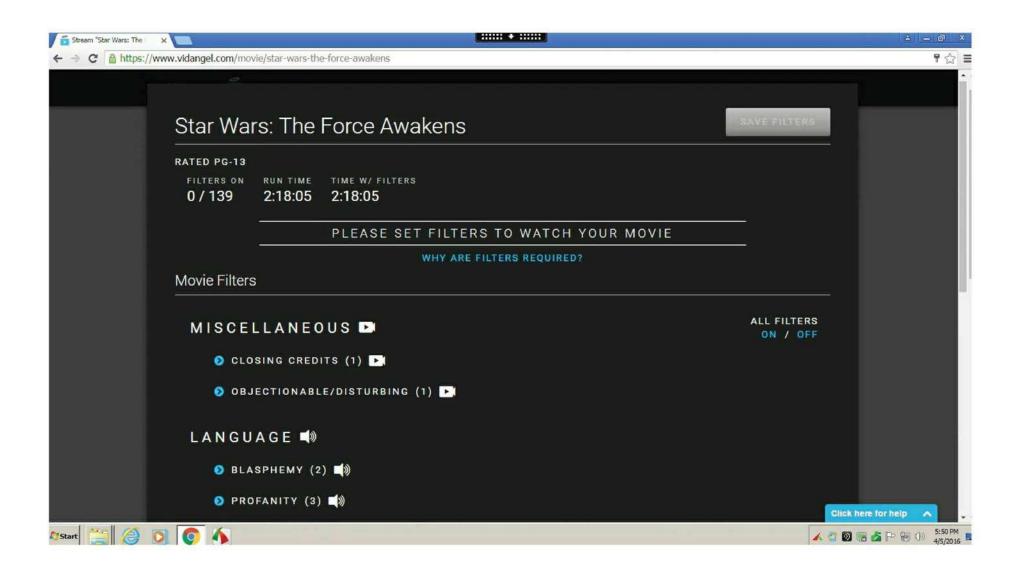
S.A.0918

EXHIBIT J

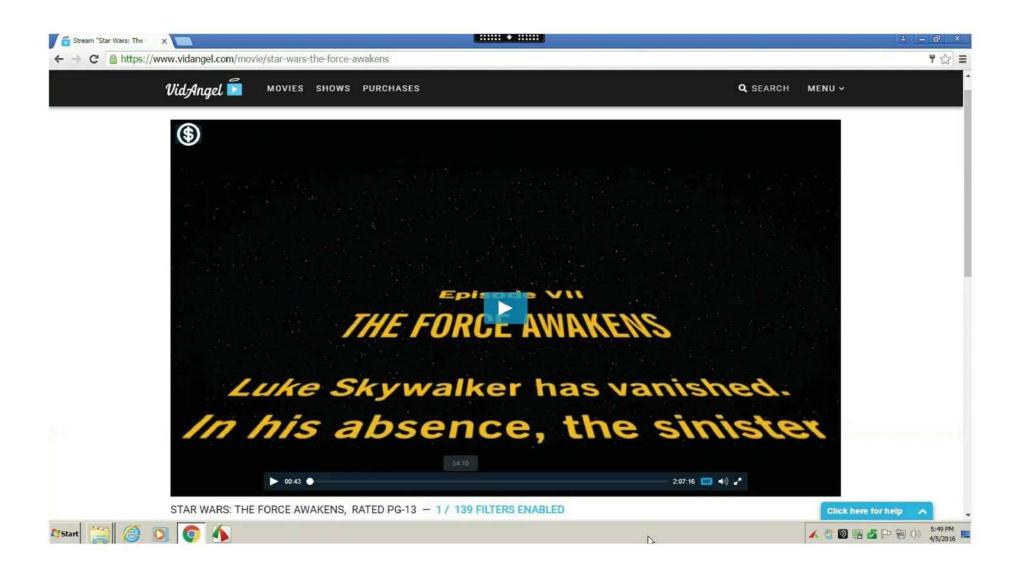
EXHIBIT J



S.A.0919



S.A.0920



S.A.0921

#### **EXHIBIT DD**

### REDACTED VERSION OF DOCUMENT PROPOSED TO BE FILED UNDER SEAL

#### **EXHIBIT EE**

### REDACTED VERSION OF DOCUMENT PROPOSED TO BE FILED UNDER SEAL

1	GLENN D. POMERANTZ (SBN 112503)					
$_{2}$	glenn.pomerantz@mto.com     KELLY M. KLAUS (SBN 161091)					
3	kelly.klaus@mto.com   ROSE LEDA EHLER (SBN 296523)					
4	rose.ehler@mto.com ALLYSON R. BENNETT (SBN 302090)					
5	allyson.bennett@mto.com   MUNGER, TOLLES & OLSON LLP					
	355 South Grand Avenue, Thirty-Fifth Floor					
6 7	Los Angeles, California 90071-1560 Telephone: (213) 683-9100 Facsimile: (213) 687-3702					
8	Counter-Defendants					
9	**************************************					
10	UNITED STATES DISTRICT COURT					
11	CENTRAL DISTRICT OF CALIFORNIA					
12	WESTERN DIVISION					
13						
14	DISNEY ENTERPRISES, INC.;	Case No. 16-cv-04109-AB (PLAx)				
15	TWENTIETH CENTURY FOX FILM CORPORATION and WARNER	REDACTED VERSION OF DOCUMENT PROPOSED TO BE				
16	BROS. ENTERTAINMENT INC.,	FILED UNDER SEAL				
17	Plaintiffs and Counter-	DECLARATION OF ROBERT				
18	Defendants,	SCHUMANN IN SUPPORT OF PLAINTIFFS' MOTION FOR				
19	VS.	PRELIMINARY INJUNCTION				
20	VIDANGEL, INC.,	Judge: Hon. André Birotte Jr. Date: October 24, 2016				
21	Defendant and Counter- Claimant.	Time: 10:00 a.m. Crtrm.: 4				
22		Trial Date: None Set				
23						
24						
25						
26						
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# DECLARATION OF ROBERT SCHUMANN

- I, Robert Schumann, declare as follows:
- I have been retained by Plaintiffs as an expert in this litigation. I have personal knowledge of the facts set forth herein, except as to those stated on information and belief and, as to those, I am informed and believe them to be true. If called as a witness, I could and would testify competently to the facts stated herein.
- 2. I have worked in the computer and technology industry for the past 31 years. In 1985, I received a Bachelor of Science in Computer Science from Rochester Institute of Technology. Since that time, I have worked in various facets of the computer industry, in connection with the design and development of computer software, computer networking systems, computer automation, consumer electronics, large-scale database processing, physical and electronic Audio/Video distribution systems, digital security and other content-protection systems. During this time, I have been personally involved in and overseen the development and licensing of sophisticated technical specifications including work on industrystandard specifications for digital content processing and security; the design and development of software in a variety of computer languages, including C++; the design and development of consumer electronics products and devices, including hardware DVD players, web-based services and the integration and licensing of third-party software packages, technologies and associated technical specifications.
- I have seventeen issued and pending United States Patents, many of which involve digital content protection and consumer products. I was a founding member of the Digital Watermarking Alliance, an industry trade group for digital watermarking, and have spoken extensively at trade shows and other professional venues on content security.
- 4. From August of 1999 until October 2008, I was President and General Manager of Cinea, Inc. Cinea specialized in developing and operating content

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security solutions for digital content, particularly motion picture content. Among other products, Cinea developed and sold the SView DVD player for use in professional content production as well as distribution of screeners to highly controlled audiences. This was an enhanced, DVD CCA-licensed DVD player that incorporated a Cinea-proprietary content security system in addition to the Content Scramble System (CSS).

- 5. I have previously testified in three cases regarding the Content Scramble System and related technology: *Universal City Studios, Inc. v. Reimerdes*, No. 00-Civ.-0277 (LAK) (S.D.N.Y. 2000), *321 Studios, Inc. v. Metro Goldwyn Mayer Studios, Inc.*, No. C-02-1995-SI (N.D. Cal. 2004) and *RealNetworks, Inc. v. DVD Copy Control Association, Inc.*,641 F. Supp. 2d 913 (N.D. Cal. 2009). I also testified in an arbitration as an expert on the online video industry on behalf of NBCUniversal and Hulu. Attached as Exhibit A is a copy of my resume.
- 6. The following analysis is based upon my professional experience with CSS, AACS and BD+, as well as my usage and testing of the VidAngel service. I have also reviewed associated design and development documents, VidAngel's Answer and Counter Complaint, and the deposition testimony of Neal Harmon. I have also reviewed the other documents identified in Exhibit B as well as any other documents referenced in this Declaration.

# The VidAngel Service

7. VidAngel is an online streaming service that allows customers to watch film and television content via the Internet on a variety of devices, including personal computers, iPads, mobile phones, and on their television through a device like Apple TV, Roku, or Google Chromecast. It also requires users to set at least one filter. The filters have the effect of muting audio content or skipping audiovisual content in categories specified by VidAngel and selected by the users. Based on my own investigation of the VidAngel service, documents provided by

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opinion that VidAngel operates as follows.

8. VidAngel delivers content to users by streaming that content over the

Internet. In this context, "streaming" simply means the delivery of content to a

user's device over the Internet. Here, VidAngel streams content to consumers

using, among other technologies, a video content delivery protocol called HTTP Live Streaming, or HLS. Rather than using a single huge file, HLS divides the

8 content into many short media segments, with each segment generally lasting

between two and ten seconds and downloaded by the user's device individually. At

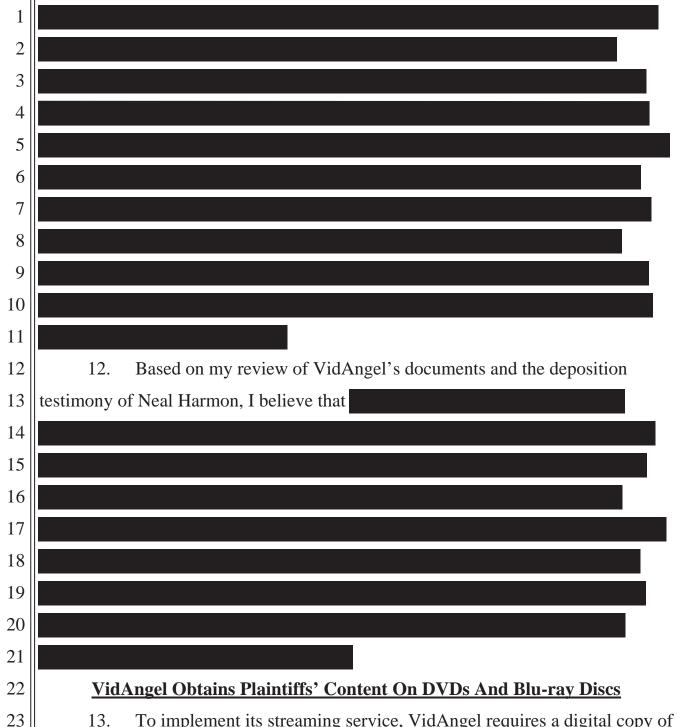
the beginning of an HLS streaming session, the user's device downloads an index

file, which provides the device a list of segment files that the device can then request

and play in order to watch the content.

13	9. VidAngel's filtering technology allows it to
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17	Until the lawsuit was filed, one category of filterable content
18	that VidAngel offered was skipping the opening or closing credits.
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20	10. When a user streams a movie or television show from VidAngel, the
21	filtering technology
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13. To implement its streaming service, VidAngel requires a digital copy of Plaintiffs' films and television content. To acquire the digital version of a particular piece of content VidAngel purchases copies of Plaintiffs' movies and television shows on DVDs and Blu-ray discs, circumvents the digital content protection associated with the Blu-ray and DVD content and then copies that content onto its

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servers. This process of removing content protection then copying the unprotected content is popularly referred to as "ripping."

- A DVD, or "Digital Versatile Disc," is a high capacity digital storage medium, which can store data such as personal files, emails, etc. Depending on its configuration, a DVD can store up to a maximum of 18 gigabytes of data. By comparison, a typical audio CD will store about 700 megabytes of data. Since one gigabyte equals 1024 megabytes, a 9 gigabyte DVD holds many times more—more than 12 times more—data than a 700 megabyte CD.
- 15. DVDs' large capacities allow them to store motion pictures (movies). DVDs used to store motion pictures will most often hold approximately 9 gigabytes of data. Content on DVDs is stored in a Standard Definition format. This format is a relatively low-resolution format (640x480 pixels per frame) and thus provides a good picture but not a modern High Definition image.
- Blu-ray discs are a newer high capacity storage medium. The term "blu-ray" refers to the blue laser that is used to read the disc. Blu-ray discs can store even more data than DVDs. A Blu-ray disc can store a maximum of 128 gigabytes of data, and, when used for motion pictures, will most commonly hold about 50 gigabytes—more than five times the storage capacity of the typical DVD. Content on Blu-ray discs is encoded in a high definition format, typically 1080P, which represents an image of 1920x1280 pixels per frame. Blu-ray discs have a significantly higher image quality than DVD discs due to their denser pixel count.
- Subject to the security and encryption restrictions discussed below, both DVDs and Blu-ray discs are viewable either on a television (using a standalone DVD player or Blu-ray player) or on a computer with a DVD or Blu-ray drive and specialized playback software.
- 18. DVDs and Blu-ray discs offer many advantages over VHS cassettes, including a much better viewing experience, but they also make a more attractive target for individuals to copy their content without authorization. When one copies

the contents from a VHS tape, the quality of the copy is less than that of the original. The same is not true for digital formats like DVDs and Blu-ray discs. For those formats, the copy and the original are of the same quality. Further, digital copies are much easier to distribute than analog copies. Accordingly, a movie that has been copied can easily be uploaded online and distributed around the world. There are, therefore, security measures that can be used for both DVDs and Blu-ray discs to protect their contents.

19. Based on my review of VidAngel's documents, my own review of the VidAngel service, and the deposition testimony of Neal Harmon, I believe that VidAngel almost always uses as the source of the digital copies rather than This allows VidAngel to make higher quality copies of the movies and television shows. VidAngel will use as the source for their ripped content only when are unavailable

See Ex. D.

# **CSS Is An Effective Access-Control System For DVDs**

20. Plaintiffs in this case use the Content Scramble System ("CSS") in order to protect their copyrighted works on DVDs. CSS is a digital rights management system that prevents access to—but not viewing of—digital copies of works stored on DVDs in order to prevent effective copying. Both DVD player manufacturers and DVD content distributors can obtained authorization to use CSS only through a license from the DVD Copy Control Association ("DVD CCA"). A license allows a DVD player manufacturer to obtain the necessary requirements and specifications for building a CSS-compliant DVD player (i.e., one that is capable of lawfully accessing and playing a DVD that is protected by CSS) and for obtaining access to the necessary "keys" that enable the content on a CSS-protected DVD to be lawfully unscrambled.

- 21. CSS uses several layers of different types of protection mechanisms, including authentication, encryption, secure storage of encryption keys, timevariable session keys, and other technological measures. CSS works slightly differently depending on whether the user is using a computer or a standalone DVD player to access a DVD disc. Because I understand VidAngel to use a computer to circumvent CSS protections from DVDs, this declaration focuses on the aspects of CSS that control access to CSS-protected content with computers.
- 22. CSS has control measures that operate across three different mediums: the DVD disc itself, software players (players that are implemented primarily as software on computer systems) and the DVD drive (an optical DVD Disc reader that is capable of operating as an internal or peripheral component of a personal computer or other computing device). First, the data on the DVD disc is encrypted, with decryption "keys" stored in areas of the disc that are inaccessible without software that implements CSS. Second, the DVD drive provides an additional layer of protection. It requires authentication, which requires that receiving software programs are trustworthy, and uses other methods of encryption before it will transmit certain types of information from the disc.
- 23. For example, CSS provides for a "locking" mechanism, whereby a computer's DVD Drive will not allow access to CSS-protected content on a DVD disc unless and until the DVD Drive has confirmed that the software seeking access is an authentic CSS-compliant DVD player that can be trusted. If the DVD player software is unable to provide this authentication, indicating to the DVD drive that it is "safe" to release the DVD data, then the protected contents of the DVD will remain "locked" in the DVD drive.
- 24. CSS also utilizes encryption. Encryption selectively scrambles the video stream. Only devices that have access to the "decryption keys" can descramble the data. This encryption provides an additional layer of copy- and access-protection to the protection provided by the "locking" mechanism. Thus,

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even if one were able to defeat the "locking" mechanism and gain unauthorized access to the protected files on the DVD disc, the data would be scrambled and thus neither viewable nor playable.

- 25. In addition to encryption, CSS utilizes an "authentication" mechanism, which requires that an authorized player engage in a bi-directional dialogue with the DVD Drive before playing back the video content of a DVD disc. This authentication mechanism further ensures that the DVD content cannot be played back unless such authentication with the DVD Drive is successful. Authentication with the DVD Drive will fail if the DVD being played is not in the DVD Drive.
- 26. Notably, the process described above allows a licensed-DVD player to enable the viewing of an authorized DVD's contents. The DVD CCA license prohibits DVD players from copying, or enabling the copying of, the content on a CSS-protected DVD.

# AACS And BD+ Are Effective Access-Control Systems For Blu-ray Discs

- In order to protect the copyrighted content on Blu-ray discs, all Plaintiffs use the Advanced Access Content System ("AACS"), and Twentieth Century Fox Film Corporation ("Fox") additionally uses BD+ protection for content on Fox's Blu-ray discs. Like CSS, both AACS and BD+ effectively prevent access to the digital content on Blu-ray discs, while still allowing the viewing of that content through the use of licensed Blu-ray players. Also similar to CSS, Blu-ray player manufacturers and Blu-ray content distributors can obtain authorization to use AACS and BD+ only through the authorized licensing organization.
- Like CSS, AACS uses a combination of encryption and authentication 28. to protect the content on Blu-ray discs. The content on a Blu-ray disc is encrypted. It can be decrypted only by using certain "keys," called "Title Keys." Each Title Key is also encrypted, using a different key generated from the "Media Key" (which is necessary to decrypt the encrypted Title Key) stored on the Blu-ray disc, along with the encrypted Title Key. The place where the Media Key is stored is called the

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"Media Key Block." In addition to storing Keys, the Media Key Block also provides a mechanism whereby certain Blu-ray players can be prevented from being able to play back content if the players become compromised.

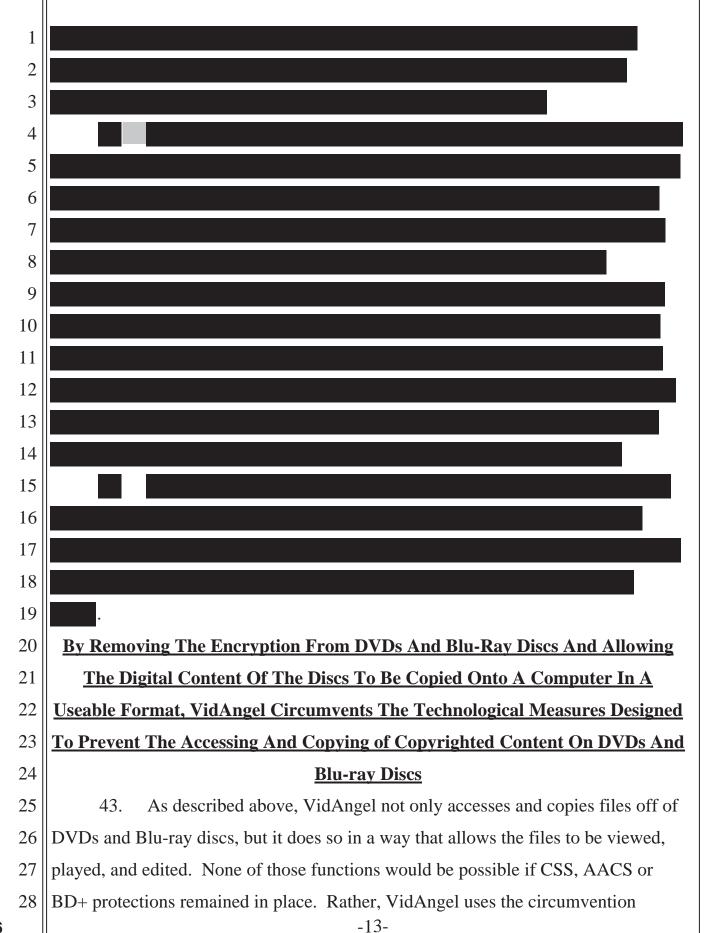
- The Blu-ray disc also contains a Volume ID, which is an identifier 29. stored on the disc.
- 30. In order to play content protected by AACS, licensed Blu-ray players contain several "Device Keys" that allow the players to decrypt the content on the Blu-ray disc. First, the Blu-ray player must decrypt the Media Key Block, which provides the player with the Media Key. Second, the player must obtain the Volume ID, which requires the player to have the correct certificate from the licensing body that develops and licenses AACS (the Advanced Access Content System Licensing Administrator ("AACS LA")). Only by using both the Volume ID and the Media Key can the player decrypt the Title Key, which is, in turn, used to decrypt the encrypted content on the Blu-ray disc.
- In the absence of the appropriate keys and certificate, even if one were able to copy the contents off a Blu-ray disc onto another storage device, the content would still be encrypted. Thus, the content would be neither viewable nor playable. Nor would a user be able to manipulate this encrypted content, such as by editing the content or changing the files from one format to another.
- BD+ is a second, optional, layer of protection that can be used on top of 32. AACS. BD+ is a protection system that is implemented through the use of security programs that are specific to a particular movie title (or a particular version of that movie title) that are included on the Blu-ray disc. Those programs are then read and executed by a special BD+ software module, known as a "virtual machine," that is included in licensed Blu-ray players. When executed by the Virtual Machine, the BD+ security programs can perform various functions, including determining whether the Blu-ray player has been compromised.

- 33. In addition, when a disc is protected by BD+, the files on the disc can be scrambled in a way that is specific to the relevant title. The BD+ virtual machine then obtains the title-specific code from the disc as well as a "fix-up" table that allows the virtual machine to descramble the scrambled content. In the absence of a licensed Blu-ray player, the content would remain scrambled and could not be viewed or played.
- 34. A key feature of both the AACS and BD+ protection systems is the ability to dynamically change, over time, components of the system and thus allow content owners to continually update their security protocols. Thus, entities that seek to illegally remove AACS and/or BD+ protections from Blu-ray discs can do so only if they are also able to continually update their software.

# VidAngel Removes The Encryption From CSS-Protected DVDs And BD+ And AACS-Protected Blu-ray Discs And Copies The Unencrypted Contents To Its Internal Computer System

- 35. As noted above, in order to obtain digital copies of Plaintiffs' content, VidAngel must copy that content off of DVDs and Blu-ray discs. VidAngel does so as follows:
- 36. Regardless of whether VidAngel uses DVDs or Blu-ray discs,
- In the ordinary course, however, those files would remain encrypted by CSS, AACS and/or BD+. Accordingly, even if VidAngel could copy the files, it could not view them, play them, or manipulate them. VidAngel admits that it uses a product called AnyDVD HD to remove CSS protection from DVDs and AACS and BD+ protection from Blu-ray discs.
- 37. VidAngel places the disc, whether it be a Blu-ray disc or a DVD

  AnyDVD HD then runs in the background,
  circumventing the encryption from the DVD or Blu-ray disc.



software, AnyDVD HD, to remove the encryption from DVDs and Blu-ray discs to make a usable copy of the digital content on the discs. -14-

S.A.0938<sup>28</sup>

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct.

Executed on August 22, 2016, at Reston, Virginia.

Robert Schumann

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14	DISNEY ENTERPRISES, INC.;	Case No. 16-cv-04109-AB (PLAx)			
15	LUCASFILM LTD. LLC; TWENTIETH CENTURY FOX FILM	DECLARATION OF TEDD			
16	CORPORATION and FOX BROS. ENTERTAINMENT INC.,	CITTADINE IN SUPPORT OF PLAINTIFFS' MOTION FOR			
17	Plaintiffs and Counter-	PRELIMINARY INJUNCTION			
18	Defendants,	Judge: Hon. André Birotte Jr.			
19	VS.	Date: October 24, 2016 Time: 10:00 a.m.			
20	VIDANGEL, INC.,	Crtrm.: 4			
21	Defendant and Counter- Claimant.	Trial Date: None Set			
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1. I am the Senior Vice President, Digital Distribution at 20th Century Fox Home Entertainment, which is part of Plaintiff Twentieth Century Fox Film Corporation ("Fox"). I submit this declaration in support of the motion by Plaintiffs in this action for a preliminary injunction. Except as to those matters stated on

information and belief, the facts stated herein are known to me personally. As to

those matters stated on information and belief, I am informed of the facts and

believe them to be true. If called upon and sworn as a witness, I could and would testify competently to the contents of this Declaration.

#### **INTRODUCTION**

- In my position, I generally oversee our digital business, including the 2. negotiation of digital distribution agreements in the United States and Canada with third party companies who provide our copyrighted entertainment content (motion pictures and television shows, collectively "content") directly to customers. We refer to these business partners as our "clients." I have worked in digital distribution in various roles at Fox since 2009.
- From my professional experience, I am familiar with Fox's efforts to 3. partner with our clients to distribute our content to consumers across a range of digital viewing options. Through publicly available sources, such as industry publications and the media, I also have knowledge about the analogous efforts of other motion picture studios and the general means by which other studios, including the other Plaintiffs in this action, distribute their content.
- 4. I understand that Defendant VidAngel, Inc. markets a service that allows consumers to stream our content, and the content of other creators of motion pictures and television shows, over the internet for a fee of \$1 or \$2 a day. This sort of consumer offering—daily access to a particular movie or television show—is known generally as on-demand streaming. VidAngel does not have a license agreement with Fox to copy, distribute or transmit Fox's copyrighted content.

type of immediate and irreparable harm that Fox faces unless VidAngel's

unauthorized exploitation of our content is enjoined: (a) harm to our basic right to

control how, when and through which channels our content is disseminated for

viewing by consumers; (b) harm to the market for the online distribution of our

content and to our relationships with authorized distributors, including undermining

the ability of these distributors to provide their licensed offerings; (c) harm to our

ability to secure and protect our content in the online environment; and (d) harm to

the overall development of the on-demand streaming market by the provision of

user-viewing experiences without our rigorous quality controls. I believe that the

activities. The threat of these harms has increased as VidAngel has grown in both

other Plaintiffs in this lawsuit face similar harm from VidAngel's unauthorized

In this Declaration, I describe Fox's digital business generally and the

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the number of titles it makes available and in the number of end consumers it serves. FOX'S DIGITAL BUSINESS 6. Fox is widely known and recognized for its motion pictures, many of which are very popular with consumers—just to name a few, *The Martian* (2015), Avatar (2009) and Home Alone (1990). Fox also has popular television content,

Fox and its affiliates invest substantial resources to bring motion 7. pictures and television shows to consumers. Each project involves substantial risk because the upfront costs of producing, marketing and distributing a major motion picture can be tens of millions of dollars or more. Our willingness to incur this risk depends on our ability to earn a return on our substantial investment through charging for the rights to reproduce, distribute and perform our content. The success we have in achieving a return on our investment then determines whether we can agree to produce new creative works and how much we can spend in doing SO.

- 8. The lynchpin of our business is our ability to charge for the right to reproduce, distribute, perform or otherwise use our intellectual property. Being able to control the exploitation of the exclusive rights we hold in our copyrighted works is crucial to this endeavor. Copyright protection ensures this control, which allows us to earn returns on our substantial investment and to continue producing film and television content in the future.
- 9. We offer Fox content to the public through a range of offerings that meet customer demand and at retail price points (set by our clients) tailored to those choices. Currently, Fox (as I understand is also true of the other Plaintiffs), individually and through our affiliates and licensees, offer the following options:
  - Customers can see our movies in the theater;
  - they can buy a copy on DVD or Blu-ray Disc ("purchase a physical Disc copy");
  - they can download and license long-term digital rights to a copy through a service like iTunes or Amazon Video ("purchase a digital download copy");
  - they can rent a physical copy at a brick-and-mortar store or kiosk, like
     Redbox;
  - they can rent a movie on demand for a limited period of time through a cable, satellite, or internet video-on-demand platform, such as iTunes or Google Play (transactional "on-demand streaming");
  - they can access and view a movie on demand through a subscription streaming service like Netflix, Hulu, HBO NOW or HBO GO<sup>1</sup> (subscription "on-demand streaming");

<sup>&</sup>lt;sup>1</sup> HBO offers HBO NOW as a standalone on-demand streaming service. HBO GO also streams on-demand but is included with the HBO cable television subscription channel.

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- they can watch it on a subscription cable television channel like HBO;
- they can, eventually, watch it for free on network television. Each of these options is known as a "distribution channel" and is designed to provide different value to consumers matched to their willingness to pay. My business focuses on the multiple online distribution channels.
- 10. Fox's digital distribution business has become increasingly important in recent years, and we are always looking for new opportunities to grow our business and respond to consumer demand through partnerships with current and new clients.
- Fox's partnerships with clients take time and resources. Including 11. myself, we have approximately 73 individuals who work full time either negotiating or maintaining our relationships with our digital clients.
- We have also been very deliberate in our digital strategy and the terms 12. and conditions on which we have agreed to license our content to online services like VUDU, iTunes, Google Play, Netflix and others. Just by way of general example, Fox's agreements for streaming often include, among other terms: (a) detailed provisions requiring technological measures to protect the security of the transmission of the content to ensure against unlawful access, copying and piracy, (b) provisions requiring a certain level of quality for the content's display, to ensure that consumers are receiving appropriate value, and (c) restrictions on making the content available during certain blackout periods where other clients have paid for exclusive distribution rights. Unlicensed services such as VidAngel act independent of these terms, thereby undermining our business and the market more generally.

# VIDANGEL THREATENS FOX AND PLAINTIFFS WITH IMMEDIATE AND IRREPARABLE HARM

13. VidAngel threatens a variety of serious and irreparable harms to Fox and the other Plaintiffs if permitted to continue its unauthorized operations.

### VidAngel Harms Plaintiffs' Right To Control The Distribution Of Their Content

- 14. VidAngel's unlicensed use of Fox's content threatens the cornerstone of our digital business—exclusive control over the distribution of our copyrighted works. The ultimate success or failure of our business depends on a carefully designed strategy to build demand for our content with consumers across a variety of viewing options provided by our clients. We therefore negotiate with our clients over *how* (under what conditions), *when* (on what date and for what duration), *what* (which titles) and for *how much* (at what wholesale price) they can obtain the rights to distribute and publicly perform our content.
- 15. An example of how we strategically exercise our exclusive right to control the dissemination of our content in order to maximize its value is the strategy of "windowing." At Fox, we enter into agreements with clients that restrict when (in which "window") after a particular Fox title is released to the home entertainment market that particular client has the right to distribute or perform it.<sup>2</sup> Clients are generally willing to pay more for the right to distribute or perform movies in an earlier window when that content is new, or newer, to the moviewatching public. Some clients will pay more for the exclusive right to distribute and perform our movies during a particular time period. Fox must then negotiate restrictions in other license agreements to allow for these exclusivity periods. Because VidAngel operates illegally (free from licensing restrictions), it risks

<sup>&</sup>lt;sup>2</sup> Fox's strategy is unique and the other Plaintiffs likely employ different specific windowing strategies. Nonetheless, some form of windowing is central to any distribution strategy and allows a content company to match different viewing offerings with the willingness to pay of consumers.

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making our movies available during windows occupied by different distribution channels or exclusivity periods held by one or more specific clients, thus interfering with Fox's contractual commitments, its relationship with its clients and its ability to negotiate similar deals in the future.

- I am aware that VidAngel has interfered with legitimate services' 16. negotiated rights by offering Plaintiffs' content during exclusive windows. The most salient example—albeit of a non-Fox title—is Star Wars: The Force Awakens (2015), owned by Plaintiff Lucasfilm. It is well known that The Force Awakens was an immensely popular motion picture. Its release to the home entertainment market was very much anticipated and scheduled for April 5, 2016. Public reports made clear that it would be available on DVD, Blu-ray Disc and digital download, but that it would *not* be offered for on-demand streaming in that same window. On the very same day, April 5th, VidAngel released The Force Awakens for on-demand streaming, thereby competing directly with these other exclusive viewing options and preempting legitimate on-demand streaming services.
- Although Star Wars: The Force Awakens is not a Fox title, unlicensed use of such a popular film concerns me. VidAngel's conduct shows that it has interfered and (unless enjoined) will continue to interfere with exclusive windowing rights, undermining our clients' ability to maximize the value of the rights we grant them and, in turn, harming Fox's relationships with them and ability to negotiate for similar rights in the future.

# VidAngel Harms Plaintiffs' Relationships With Clients By Undermining Their Ability to Provide Licensed Offerings

- 18. Fox's relationships with the companies that distribute and perform our content are very important. The success of our business is very much intertwined with the success of their business.
- 19. Our clients worry about unlicensed services in the market that compete with their business on unfair terms. They complain to us in partnership meetings,

- 20. VidAngel is a quintessential example of the sort of unlicensed service that undermines the market for authorized content and interferes with our client relationships. VidAngel markets itself as offering discounted streaming—a mere \$1 or \$2 per day for movies and television episodes. In contrast, licensed services' transactional on-demand streaming retail prices typically are \$2.99 to \$5.99 per rental and their digital download prices typically are \$9.99 to \$19.99 for a permanent copy. By offering consumers on-demand streaming at a lower price—which VidAngel can offer only because it misappropriates Fox's content—VidAngel threatens the business of all of our clients who have negotiated legal, authorized licenses for those rights.
- 21. VidAngel's marketing and advertising further threatens to confuse consumers and upset the balance between on-demand streaming and physical rentals. VidAngel operates an on-demand streaming service but some of its marketing compares it to physical DVD rental services, like Redbox. This threatens to confuse consumers because the two distribution channels offer different value propositions. Fox makes its titles available in physical disc form to Redbox, which generally operates in a *later* window than on-demand streaming services and only offers physical rentals. Because consumers generally have a lower willingness to pay in later release windows, Redbox charges a lower price to consumers (e.g., \$1 per night for DVD rentals from its kiosks). In contrast, on-demand streaming services operate in an earlier window and have the rights to stream Fox's content

over the internet, which many consumers find more convenient. VidAngel's marketing confuses the two—seemingly trying to convince consumers that they can have the value of on-demand streaming of newer releases for the price of a Redbox rental. By confusing consumers as to the different value propositions, VidAngel threatens to undermine our clients' abilities to provide their licensed offerings.

22. These harms, in particular, only worsen as VidAngel grows. As a relative matter, a very small and unknown unlicensed service does less harm because it does not pose a serious threat to our clients' businesses. Once an unlicensed service reaches a certain size or level of notoriety, however, the threat increases dramatically. I am aware that VidAngel, in recent months, has been aggressively marketing its service to consumers and has grown its user-base substantially. This concerns me because as VidAngel continues to grow and gain consumers (at the expense of lawful services) the threat to our relationships with clients and the market for authorized streaming will only increase.

# VidAngel Harms Plaintiffs' Ability To Secure And Protect Their Content

- 23. VidAngel takes away Fox's right to control the security with which our content is transmitted to the public. This undermines the steps that Fox and the other Plaintiffs take to prevent unauthorized access, illegal copying, and piracy—problems that threaten serious harm to our industry.
- 24. The internet has been a very valuable tool for digital distribution of our content, especially with the rise of mobile devices. However, the internet can also be used to access, copy and exploit our content on a mass scale. Our industry has responded to this challenge by developing rigorous digital rights management ("DRM") technology and other means of ensuring the security of digital streams and copies transmitted over the internet.
- 25. Before Fox grants any client the right to stream or digitally distribute our content, we do a thorough and detailed review of the service's security protocols. After investigating these security measures, we negotiate stringent

security and protection requirements that the client must follow. Our agreements also contain provisions for steps a client must take if there is a breach of that security. Because VidAngel's transmission of Fox's content is unlicensed, Fox has not had the ability to vet and negotiate security protocols to protect our content when streamed by VidAngel. Likewise, Fox has no recourse if whatever security measures VidAngel does use fail.

# VidAngel Undermines Our Ability To Insist On Quality Controls, Which In Turn Threatens The Continued Development Of The Online Market

- 26. VidAngel's unlicensed service further threatens the development and growth of the on-demand streaming market. Fox works closely with its clients to ensure that customers receive an optimal viewing experience. Customers' positive experiences with on-demand streaming encourages them to use licensed services more. This is important to the continued and sustained growth of the on-demand streaming market, and to digital home entertainment more broadly.
- 27. VidAngel harms consumers' perceptions of the on-demand streaming market by providing a sub-optimal consumer experience, thereby tarnishing consumer perception of on-demand streaming generally and discouraging consumers from using legitimate on-demand streaming services. For instance, before granting a client the rights to transmit our movies, Fox vets that entity to ensure that it will provide a high-quality viewing experience to customers. In contrast, Fox has no control over the quality of the transmission of the movies from VidAngel and thus I worry that poor quality transmissions could lead to consumer dissatisfaction and damage to consumer perception of on-demand streaming.
- 28. A bad viewing experience could also tarnish consumers' views of Fox and our branded content. Consumers may come to associate the poor quality with the Fox film they were attempting to watch (in addition to, or instead of VidAngel). We want the movie-watching public to have the best possible experience so they

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continue to choose watching movies and television, and Fox-branded content in particular, for their entertainment.

- 29. I understand that VidAngel may tell its customers that certain movies are "out-of-stock." This message of unavailability is inconsistent with the idea of video "on demand" and risks causing consumer frustration and confusion, thereby hurting the broader on-demand streaming market. This is of particular significance since the "always available, never out of stock" character of on-demand streaming is one of the essential differentiating characteristics of the on-demand experience from that of traditional, physical DVD rental (e.g. Redbox).
- 30. I also understand that VidAngel limits the number of devices to which a consumer can stream. The ability to stream on several devices for personal or family use (e.g. mobile phone and tablet) is another value proposition of the ondemand streaming market. Again, this availability across a number of devices differentiates on-demand streaming from physical DVD rentals and is important to encouraging consumers to purchase from authorized on-demand services.
- Fox invests significant amounts of money to market and promote the availability of its various motion pictures and television shows for on-demand streaming. Fox also expends substantial effort and resources in working with our clients to ensure the best possible viewing experience for consumers. These efforts will be hampered if VidAngel's sub-optimal experience turns consumers away from the on-demand streaming market and Fox's movies and television shows.

# The Harms That VidAngel Causes Are Immediate And Irreparable

VidAngel threatens immediate harm to Fox because it directly 32. interferes with exclusive releases to particular licensees. For example, Fox grants HBO exclusive windows for certain movies, in which they are not available for on6 its service—directly impacting HBO's exclusive window.

- 33. Likewise, VidAngel threatens immediate harm to Fox because it interferes with the exclusive windows for other distribution channels. New releases are first released to distributors that sell digital download copies. Shortly thereafter they are released for purchase on physical Disc. During these initial release windows, they are typically not available for on-demand streaming. VidAngel, however, offers newly released titles soon after they are released for purchase on physical Disc. Accordingly, for each new release that VidAngel offers, it interferes with the exclusive window that iTunes, Google Play, VUDU and others have to sell digital downloads before the title becomes available for on-demand streaming.
- 34. The threat from each of the harms that I have described above has increased and continues to increase as VidAngel grows in size and more aggressively markets its service. Specifically, each new Fox title that VidAngel adds to its service poses a new threat to Fox's ability to control its copyrighted works and that work in particular.
- 35. I am informed and believe that, in or around July 2015, VidAngel's outside counsel sent letters to the General Counsel of Fox's corporate parent (and the General Counsels of the corporate parents of the other Plaintiffs as well as other motion picture studios) regarding its service. I understand from reviewing that letter that VidAngel at that time claimed to have fewer than 5,000 users and was still in a

<sup>&</sup>lt;sup>3</sup> During these windows consumers can purchase permanent copies of Fox's movies through purchasing a physical Disc copy or a digital download copy.

"limited beta test." That letter does not say when VidAngel planned to launch its service publicly. I am informed and believe that my colleagues in Fox's legal department, in conjunction with legal counsel through the Motion Picture Association of America ("MPAA"), immediately commenced investigation of VidAngel's potential liability. I am further informed and believe that Fox's legal department, in conjunction with counsel for the other Plaintiffs, continued to monitor VidAngel's activities and growth through the first part of 2016 as VidAngel began to more aggressively market its service, ultimately filing suit on June 9.

- 36. VidAngel's growth has been cause for concern. Our clients would not notice (let alone complain) about a service with a mere 5,000 users, but one with 100,000 users is much more problematic. I am not aware of any specific complaints about VidAngel, but know that VidAngel's presence as one more, quickly growing, unlicensed service in the market will frustrate our client relationships, negotiations and the growth of the on-demand streaming market more generally.
- 37. It is my strong belief that these harms to our relationships with clients and the on-demand streaming market, though they are likely to be very significant, will be extremely hard to measure in dollar terms. It will be extraordinarily difficult to assess what impact VidAngel has on the on-demand streaming market, and how much of that it is a result of negative consumer experiences with services like VidAngel, and even more difficult to assess the effect on Fox of the disruption of its relationships with legitimate licensees.
- 38. For these reasons, Fox and the Plaintiffs will suffer immediate and irreparable injury unless the Court enjoins VidAngel's service.

I declare under penalty of perjury under the laws of the United States that the foregoing is true and correct.

Executed on August 22, 2016 at Century City, California.

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18	UNITED STATES	DISTRICT COURT			
19	CENTRAL DISTRIC	CT OF CALIFORNIA			
20	WESTERN	DIVISION			
21	DISNEY ENTERPRISES, INC.; LUCASFILM LTD. LLC:	Case No. 16-cv-04109			
22	TWENTIETH CENTURY FOX FILM CORPORATION and WARNER	STIPULATION REGARDING			
23	BROS. ENTERTAINMENT INC.,	PRELIMINARY INJUNCTION BRIEFING AND HEARING			
24	Plaintiffs and Counter- Defendants,	SCHEDULE			
25	VS.	Judge: Hon. André Birotte Jr.			
26	VIDANGEL, INC.,	Ctrm: 4			
27 28	Defendant and Counter- Claimant.				
- 1	1				

17, 2016, at 10:00 am.

1	DATED: July 22, 2016	MUNGER, TOLLES & OLSON LLP	
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3		Pw / / / / / / / / / / / / / / / / / / /	
4		By: /s/ Kelly M. Klaus KELLY M. KLAUS	
5		Attorneys for Plaintiffs	
6	DATED: July 22, 2016	BAKER MARQUART LLP	
7			
8		D-m	
9 10		By: /s/ Jaime Marquart JAIME MARQUART	
10		Attorneys for Defendant	
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	STIPULATION REGARDING PRELIMINARY INJUNCTION SCHEDULE		

**FILER'S ATTESTATION** I, Kelly M. Klaus, am the ECF user whose identification and password are being used to file this Stipulation and Proposed Order Regarding Preliminary Injunction Briefing and Hearing Schedule. Pursuant to Civil Local Rule 5-4.3.4(a)(2)(i), I hereby attest that the other above-named signatories concur in this filing. DATED: July 22, 2016 /s/ Kelly M. Klaus **KELLY M. KLAUS** 

STIPULATION REGARDING PRELIMINARY INJUNCTION SCHEDULE

1 PROOF OF SERVICE STATE OF CALIFORNIA, COUNTY OF SAN FRANCISCO At the time of service, I was over 18 years of age and not a party to this 3 action. I am employed in the County of San Francisco, State of California. My business address is 560 Mission Street, Twenty-Seventh Floor, San Francisco, CA 4 94105-2907. 5 On July 22, 2016, I served true copies of the following document(s) described as STIPULATION REGARDING PRELIMINARY INJUNCTION BRIEFING 6 AND HEARING SCHEDULE on the interested parties in this action as follows: 7 Ryan G. Baker rbaker@bakermarquart.com Jaime Marquart jmarquart@bakermarquart.com Scott M. Malzahn smalzahn@bakermarquart.com 10 Brian T. Grace bgrace@bakermarquart.com 11 BAKER MARQUART LLP 2029 Century Park East, Sixteenth Floor 12 Los Angeles, California 90067 13 BY CM/ECF NOTICE OF ELECTRONIC FILING: I electronically filed the document(s) with the Clerk of the Court by using the CM/ECF system. 14 Participants in the case who are registered CM/ECF users will be served by the 15 CM/ECF system. Participants in the case who are not registered CM/ECF users will be served by mail or by other means permitted by the court rules. 16 I declare under penalty of perjury under the laws of the United States of 17 America that the foregoing is true and correct and that I am employed in the office of a member of the bar of this Court at whose direction the service was made. 18 Executed on July 22, 2016, at San Francisco, California. 19 Marsha Poulin 20 21 22 23 24 25 26 27 28

STIPULATION REGARDING PRELIMINARY INJUNCTION SCHEDULE