



1 the policy value. In early 2016, Plaintiffs began discussing settling with Defendants, the  
2 vessel owners, for the remaining policy limit. Through email, Robinson informed  
3 Plaintiffs that as of February 2016 the amount left on the policy coverage was  
4 \$157,592.06. In response, Plaintiffs indicated that they would be willing to settle with  
5 the vessel owner for the remaining policy limit if funds were tendered by a certain date.  
6 Email exchanges between Robinson and the Plaintiffs continued through March and  
7 April. On May 26, 2016, after not hearing from Robinson since April 17, 2016, Plaintiffs  
8 filed their complaint. Defendants now assert that the parties reached an agreement to  
9 settle for the remaining policy amount and that the agreement should be enforced and  
10 the case dismissed. Plaintiffs contend that the parties never reached an agreement.  
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### 13 III. STANDARD OF REVIEW

14 Summary judgment is appropriate where “there is no genuine dispute as to any  
15 material fact and the movant is entitled to judgment as a matter of law.”<sup>1</sup> The  
16 materiality requirement ensures that “only disputes over facts that might affect the  
17 outcome of the suit under the governing law will properly preclude the entry of summary  
18 judgment.”<sup>2</sup> Ultimately, “summary judgment will not lie if the . . . evidence is such that a  
19 reasonable jury could return a verdict for the nonmoving party.”<sup>3</sup> However, summary  
20 judgment is mandated “against a party who fails to make a showing sufficient to  
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26 <sup>1</sup>Fed. R. Civ. P. 56(a).

27 <sup>2</sup>*Anderson v. Liberty Lobby, Inc.*, 477 U.S. 242, 248 (1986).

28 <sup>3</sup>*Id.*

1 establish the existence of an element essential to that party's case, and on which that  
2 party will bear the burden of proof at trial."<sup>4</sup>

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4 The moving party has the burden of showing that there is no genuine dispute as  
5 to any material fact.<sup>5</sup> Where the nonmoving party will bear the burden of proof at trial  
6 on a dispositive issue, the moving party need not present evidence to show that  
7 summary judgment is warranted; it need only point out the lack of any genuine dispute  
8 as to material fact.<sup>6</sup> Once the moving party has met this burden, the nonmoving party  
9 must set forth evidence of specific facts showing the existence of a genuine issue for  
10 trial.<sup>7</sup> All evidence presented by the non-movant must be believed for purposes of  
11 summary judgment and all justifiable inferences must be drawn in favor of the  
12 non-movant.<sup>8</sup> However, the non-moving party may not rest upon mere allegations or  
13 denials, but must show that there is sufficient evidence supporting the claimed factual  
14 dispute to require a fact-finder to resolve the parties' differing versions of the truth at  
15 trial.<sup>9</sup>

#### 18 IV. DISCUSSION

19 Defendants assert that the parties reached a settlement agreement through  
20 email correspondence between Plaintiffs and Defendants' insurance adjuster. If true,  
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22 <sup>4</sup>*Celotex Corp. v. Catrett*, 477 U.S. 317, 322 (1986).

23 <sup>5</sup>*Id.* at 323.

24 <sup>6</sup>*Id.* at 323-25.

25 <sup>7</sup>*Anderson*, 477 U.S. at 248-49.

26 <sup>8</sup>*Id.* at 255.

27 <sup>9</sup>*Id.* at 248-49.

1 and the parties did in fact reach an agreement, the court does not have the discretion to  
2 decline to enforce it.<sup>10</sup> On the other hand, if there is a genuine dispute of material fact  
3 as to the existence of a settlement agreement, or the terms thereof, the court cannot  
4 summarily enforce the agreement.<sup>11</sup>

6 “[S]ettlement agreements are, at base, merely a species of contract and  
7 therefore must meet basic contractual requirements.”<sup>12</sup> The parties then had a  
8 settlement agreement if their email exchanges contain all the elements of a contract.  
9 The elements of a contract consist of “an offer encompassing all essential terms, an  
10 unequivocal acceptance by the offeree, consideration, and an intent to be bound.”<sup>13</sup>

12 The parties do not dispute the material facts here. All communications were  
13 through email, and the emails have been presented to the court. The series of emails  
14 is as follows:

- 16 1) February 18, 2106 email from Robinson to Plaintiffs: “[W]e write in  
17 response to your email of February 17, 2016. You have inquired as to  
18 what has been paid to date.” The email goes on to list what has been  
19 paid from the insurance policy, and then states in bold that the remaining  
20 policy limit is \$157,592.06. It acknowledges that the Plaintiffs do not want  
21 to mediate and that they have made a demand. It states that the vessel  
22 owner “has no money to contribute to the settlement.”
- 2) March 3, 2016 email from Plaintiffs to Robinson: “[We] have decided that  
we would like to end my claim. . . . I’ve thought long and hard if I should  
sue the boat owner but I don’t think it would be worth it. I want to move on

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24 <sup>10</sup>*Chilkoot Lumber Co. v. Rainbow Glacier Seafoods*, 252 P.3d 1011, 1014-15 (Alaska  
2011).

25 <sup>11</sup>*Colton v. Colton*, 244 P.3d 1121, 1127 n.13 (Alaska 2010)

26 <sup>12</sup>*Colton*, 244 P.3d at 1127.

27 <sup>13</sup>*Magill v. Nelbro Packing Co.*, 43 P.3d 140, 142 (Alaska 2001) (quoting *Davis v.*  
28 *Bykman*, 938 P.2d 1002, 1006 (Alaska 1997)).

1 and settle for the rest of the insurance money so that I can at least get  
2 caught up on bills, put food on the table and not have to worry about if my  
3 lights will be shut off. This money will help me do that. If you want me to  
4 just move on and not sue, then I want to be paid by March 24, 2016. So I  
5 would have to have this money by this date and no later. I'm sure you  
need me to sign paperwork to close my claim if I am paid all of the  
insurance that is left."

- 6 3) March 17, 2016 email from Robinson to Plaintiffs: Vessel interests have  
7 agreed to settle the claim for the remaining policy limits. We are trying to  
8 make sure all known invoices are paid with HMC. We will put a release  
9 and settlement letter together no later than next week. This is taking a  
10 little longer than you might like as HMC has made some inquiries as to  
11 payments. . . . If you are comfortable in settling your claim and taking the  
12 remaining policy limits now, you may later have to address and resolve  
13 any disputes with HMC. We just want to make sure you are aware that [if]  
14 HMC or any other medical provider does surface we will direct them to  
15 you. In addition, when we do settle we will need to set aside a small  
16 amount of money (\$5k) to address any final indemnity or expense issues  
17 that may arise. The remaining withheld money would be tendered to you  
18 within 30 days of settlement. If you have any questions, or additional  
19 information that you would like us to consider please contact the  
20 undersigned. We await your written response."
- 21 5) April 7, 2016 email from Robinson to Plaintiffs: "[W]e are following up  
22 again to make sure that you understand that should Harborview Medical  
23 Center pursue you for any outstanding invoices (we now do not believe  
24 that HMC has outstanding) that you would be responsible. Once the  
25 policy limits are gone there is no further money to pay from. Please  
26 confirm your agreement.
- 27 6) April 8, 2016 email from Plaintiffs to Robinson: "We have checked with  
28 Harborview Medical Center billing and there are no outstanding invoices."
- 7) April 9, 2016 email from Robinson to Plaintiffs: "Ok, I am out of the  
country until April 17. I will work on the release upon my return.

1 Robinson never provided the release paperwork even though he stated he would do so  
2 at three different points in time—first, the week of March 21, 2016; then, the week of  
3 March 28, 2016; and finally, the week of April 18, 2016. Based on the record, no other  
4 communication occurred between the parties until May 10, 2016, when the Plaintiffs’  
5 attorney sent Defendants a letter expressing their intent to file suit.  
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7         Based on the series of emails set forth above, the court concludes that the  
8 parties did not have a settlement agreement in place. The first email from Robinson to  
9 Plaintiffs was not an offer to settle. The language indicated that it was a response to  
10 the Plaintiffs’ inquiries about what had been paid to date. While it sets forth the  
11 remaining policy limits, the email did not communicate a “willingness to enter into a  
12 bargain, so made as to justify another person in understanding that his assent to that  
13 bargain is invited and will conclude it.”<sup>14</sup> That is, there was nothing to indicate that  
14 Plaintiffs could respond in a way that could conclude the agreement.  
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17         Even if it could be considered an offer, Plaintiffs’ response was not an  
18 acceptance but a counteroffer. Their email stated that they would settle for the rest of  
19 the insurance money if paid by March 24, 2016 “and no later.” That is, they stated that  
20 they would accept the remaining amount on the policy in exchange for release of all  
21 claims if they received payment by March 24, 2016. Plaintiffs argue that Defendants  
22 never accepted this offer because acceptance had to be through specific performance;  
23 that is, Plaintiffs assert that to create a contract, Defendants had to tender payment by  
24 March 24, 2016, which Defendants failed to do. Whether Plaintiffs’ offer to settle  
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28         <sup>14</sup>Restatement (Second) of Contracts § 24.

1 prescribed a specific form of acceptance, their email at least clearly made time of the  
2 essence, and Robinson's subsequent email on March 17 indicated that payment would  
3 take "longer than you might like" or else Plaintiff would have to agree to be responsible  
4 for any outstanding invoices. That is a rejection of the March 24, 2016 deadline set  
5 forth in Plaintiff's settlement offer.<sup>15</sup> Robinson's response on March 17 also indicated  
6 that the insurance company would have to set aside \$5,000 of the remaining money for  
7 thirty days to cover any additional expenses that could arise post-settlement and that  
8 any outstanding amounts owed to medical providers would become Plaintiffs'  
9 responsibility to pay. Robinson was essentially communicating to Plaintiffs that the  
10 actual amount of the settlement was going to be less than the amount initially set forth  
11 in the February 18 email and of an unknown final value, given that there was no  
12 discussion at this point as to what expenses and medical bills remain outstanding.  
13 Therefore, Robinson was not unequivocally accepting Plaintiffs' offer to settle and  
14 simply discussing payment details that were otherwise consistent with the final  
15 agreement, but rather he was qualifying the terms of the Plaintiffs' offer to settle, which  
16 constitutes a rejection of the original offer and becomes a counter-offer.<sup>16</sup>

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21 Moreover, it is clear from the email that Robinson himself did not believe he was  
22 accepting an offer because he specifically requested an acceptance from Plaintiffs: "We  
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25 <sup>15</sup>See *SW Marine, Inc. v. State, Dep't of Transp. & Public Facilities, Div. Of Alaska*  
26 *Marine Highway Sys.*, 941 P.2d 166, 173 (Alaska 1997) (noting that a qualified approval is not  
27 an acceptance); *Thrift Shop, Inc. v. Alaska Mut. Sav. Bank*, 398 P.2d 657, 659 (Alaska 1965)  
(holding that a contract is not formed unless the acceptance is unequivocal and in "exact  
28 compliance" with the offer).

<sup>16</sup>*Id.*

1 await your written response.” Indeed, Robinson’s later April 7, 2016 email was still  
2 looking to “confirm [Plaintiffs’] agreement” that if they settle for the policy amounts there  
3 would be no more money coming from the insurance company to pay any outstanding  
4 invoices that may exist. Robinson’s April 7 email supports the court’s finding that his  
5 prior March 17 email was a counteroffer and that as of April 7 the Plaintiffs’ had not  
6 unequivocally accepted that counter-offer. After Plaintiffs’ March 24 deadline had  
7 passed, there is nothing in the record to verify Plaintiff’s intent to be bound.  
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10 Defendants argue that the parties clearly had an agreement to settle for the  
11 remaining policy terms and that the deadline was not material but rather just a payment  
12 detail apart from and not inconsistent with their agreement to settle for policy limits. In  
13 support, Defendants refer to Plaintiffs’ April 8 email, where, in response to Robinson’s  
14 request that Plaintiffs’ confirm that they will be responsible for any outstanding invoices  
15 as a result of settlement for remaining policy limits, they stated “[w]e have checked with  
16 Harborview Medical Center billing and there are no outstanding invoices.” Defendants  
17 assert that through this email Plaintiffs ratified the existence of an agreement to take  
18 whatever was remaining from the policy and to excuse or ignore any March 24  
19 deadline.  
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22 The court disagrees with Defendants’ assessment. As noted above, a  
23 settlement agreement is a contract, and the existence of a contract requires an offer  
24 containing all essential terms, an unequivocal acceptance, consideration, and an intent  
25 to be bound. The April 8 email is not an unequivocal acceptance by Plaintiff of  
26 Robinson’s March 17 counteroffer, nor is it an adequate showing of their intent to be  
27 bound. It simply states that they do not have any outstanding invoices from their  
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1 medical provider, which does not definitively provide the clarification Robinson had  
2 asked for. At this point in the email exchange, which is more than a month after the  
3 parties initially started discussing settlement for the remaining policy amounts and  
4 fifteen days after their stated March 24 deadline, there had been no updated  
5 information exchanged about how much money was left under the insurance policy and  
6 how much would be withheld or taken for fees and expenses.<sup>17</sup> Moreover, Plaintiffs'  
7 email does not definitively communicate their intent to be bound after March 24, 2016,  
8 to take whatever is left of the insurance money in exchange for a release.  
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### 11 **V. CONCLUSION**

12 Based on the preceding discussion, Defendants' motion for summary judgment  
13 at docket 17 is DENIED.

14 DATED this 5<sup>th</sup> day of February 2017.

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16 /s/ JOHN W. SEDWICK  
17 SENIOR JUDGE, UNITED STATES DISTRICT COURT  
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28 <sup>17</sup>See *Magill v. Nelbro Packing Co.*, 43 P.3d 140, 142 (Alaska 2001) ("The contract amount, in particular, must be definite and specific").