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IN THE UNITED STATES DISTRICT COURT

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FOR THE DISTRICT OF ARIZONA

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Merrill Lynch Bank USA,

No. CV 09-734-PHX-JAT

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Plaintiff,

ORDER

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vs.

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Barry Wolf; Andrew Goldstein,

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Defendants.

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Barry Wolf; Andrew Goldstein,

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Counterclaimants,

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vs.

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Merrill Lynch Bank, USA,

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Counterdefendant.

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Pending before the Court is Plaintiff/Counterdefendant Merrill Lynch Bank USA’s (“Merrill Lynch”) Motion for Partial Summary Judgment as to several of Defendants/Counterplaintiffs Barry Wolf and Andrew Goldstein’s counterclaims and the portion of Defendants’ damage claims attributable to “additional interest.” Merrill Lynch filed the Motion pursuant to Federal Rule of Civil Procedure 56. The Court now rules on the Motion.

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I. BACKGROUND

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Defendants opened accounts at Merrill Lynch, Pierce, Fenner & Smith Inc. (“MLPFS”) in 2007. They soon also opened Merrill Lynch Loan Management Accounts (“LMAs”). LMAs allow customers to obtain loans secured by the value of securities held with Merrill Lynch. In opening their accounts, Defendants signed a Merrill Lynch Loan Management Application that incorporates by reference a Merrill Lynch Loan Management

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1 Account Agreement (“LMA Agreement”).

2 Mr. Goldstein began using his LMAs in April 2007, and Mr. Wolf began using his in
3 November 2007. Defendants originally opened floating-rate loans, then later converted them
4 to fixed-rate loans. In the fall of 2008, motivated by historically low interest rates,
5 Defendants considered converting their fixed-rate loans back to floating-rate loans.

6 In November 2008, Defendants inquired about the process for converting their five
7 fixed-rate loans to variable-rate loans and any breakage fees they would incur in doing so.
8 On November 5, 2008, Merrill Lynch provided breakage fee quotes totaling more than
9 \$500,000, which was substantially higher than Defendants expected. Merrill Lynch provided
10 Defendants three additional breakage fee estimates ranging from \$150,000 to more than
11 \$700,000. During a conference call on November 10, 2008, Merrill Lynch informed
12 Defendants that it would assess breakage fees based on the Eurodollar Forward Swap
13 Contract rate (the “EFSC rate”), rather than the London Interbank Offered Rate (“LIBOR”).
14 Defendants claim that, from the beginning, Merrill Lynch told them that their loan rates
15 would always be tied to LIBOR and that any potential breakage fees would be calculated
16 using LIBOR. Merrill Lynch employees confirmed that the breakage fee calculation would
17 be based on the EFSC rate in another conference call with Defendants on November 21,
18 2008. Defendants requested written notification of the calculation method, which Merrill
19 Lynch provided on January 13, 2009.

20 During this same period, adverse conditions in the financial markets impacted the
21 value of Defendants’ pledged collateral. Mr. Goldstein’s collateral fell below the bank’s
22 minimum margin requirements, triggering a series of “collateral calls.” To meet these calls,
23 Mr. Goldstein needed to post additional collateral or sell some of his investments to pay
24 down his loans, which would have incurred a breakage fee. Instead, Mr. Goldstein arranged
25 to transfer to Mr. Wolf all of his rights and obligations under his two LMA loans and the
26 assets he had pledged as collateral.

27 To accomplish the transfer, Merrill Lynch required Defendants to enter into an
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1 “Assignment and Assumption Agreement” (“Assignment Agreement”). The Assignment
2 Agreement provided that Mr. Goldstein assigned to Mr. Wolf, and Mr. Wolf accepted and
3 assumed from Mr. Goldstein, all of Mr. Goldstein’s rights and obligations relating to the
4 loans. The Assignment Agreement also contained a release by which Mr. Goldstein released
5 any claims he had against Merrill Lynch and an acknowledgment by Mr. Wolf that he
6 disavowed any claim against Merrill Lynch in connection with Mr. Goldstein’s loans. Both
7 Defendants signed the Assignment Agreement, which was dated November 10, 2008, and
8 transmitted signed copies to Merrill Lynch on November 13, 2008. Merrill Lynch then
9 removed Mr. Goldstein’s loans from his account and posted them to Mr. Wolf’s account. As
10 a result, Mr. Wolf’s account contained five fixed-rate loans.

11 Although Mr. Wolf professed a desire to convert the fixed-rate loans to variable-rate
12 loans, he did not immediately do so. Mr. Wolf prepaid three of the loans in March 2009 and
13 a fourth loan in June 2009, incurring breakage fees on all four. The fifth loan is still intact.

14 Merrill Lynch filed its Complaint for Declaratory Relief on April 9, 2009 (Doc. 1),
15 seeking a determination as to the parties’ rights and obligations under the LMA Agreement,
16 specifically the amount of breakage fees Merrill Lynch can assess against
17 Defendants/Counterplaintiffs. On September 3, 2009, Defendants filed an Answer and
18 Counterclaims (Doc. 25.) On April 23, 2010, Defendants filed their Second Amended
19 Answer and Counterclaims (Doc. 26.) Merrill Lynch moved for partial summary judgment
20 as to (1) Mr. Goldstein’s counterclaims in their entirety, (2) Mr. Wolf’s counterclaims based
21 on the loans Mr. Goldstein originated, and (3) the portion of Defendants’ damage claims
22 attributable to “additional interest.”

23 **II. LEGAL STANDARD**

24 Summary judgment is appropriate when “the pleadings, the discovery and disclosure
25 materials on file, and any affidavits show that there is no genuine issue as to any material fact
26 and the movant is entitled to judgment as a matter of law.” Fed. R. Civ. P. 56(c). Summary
27 judgment is mandated “against a party who fails to make a showing sufficient to establish the
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1 existence of an element essential to that party’s case, and on which that party will bear the
2 burden of proof at trial.” *Celotex Corp. v. Catrett*, 477 U.S. 317, 322 (1986).

3 Initially, the movant bears the burden of pointing out to the Court the basis for the
4 motion and the elements of the causes of action upon which the non-movant will be unable
5 to establish a genuine issue of material fact. *Id.* at 323. The burden then shifts to the non-
6 movant to establish the existence of material fact. *Id.* The non-movant “must do more than
7 simply show that there is some metaphysical doubt as to the material facts” by “com[ing]
8 forward with ‘specific facts showing that there is a genuine issue for trial.’” *Matsushita Elec.*
9 *Indus. Co. v. Zenith Radio Corp.*, 475 U.S. 574, 586-87 (1986) (quoting Fed. R. Civ. P.
10 56(e)).

11 A dispute about a fact is “genuine” if the evidence is such that a reasonable jury could
12 return a verdict for the non-moving party. *Anderson v. Liberty Lobby, Inc.*, 477 U.S. 242,
13 248 (1986). The non-movant’s bare assertions, standing alone, are insufficient to create a
14 material issue of fact and defeat a motion for summary judgment. *Id.* at 247-48. However,
15 in the summary judgment context, the Court construes all disputed facts in the light most
16 favorable to the non-moving party. *Ellison v. Robertson*, 357 F.3d 1072, 1075 (9th Cir.
17 2004).

18 **III. CHOICE OF LAW**

19 Merrill Lynch cites primarily to New York and Utah law because the Assignment
20 Agreement and LMA Agreements include New York and Utah choice-of-law provisions.
21 Defendants assert that these provisions are not valid or effective under Arizona choice-of-law
22 rules.

23 A federal court sitting in diversity must look to the forum state’s choice of law rules
24 to determine the controlling substantive law. *Zinser v. Accufix Research Inst., Inc.*, 253 F.3d
25 1180, 1187 (9th Cir. 2001) (citing *Klaxon Co. v. Stentor Elec. Mfg. Co.*, 313 U.S. 487
26 (1941)). In Arizona, choice of law provisions in contracts are generally enforced, *see Landi*
27 *v. Arkules*, 835 P.2d 458, 462 (Ariz. App. 1992), but the validity of a particular provision
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1 must be assessed under Restatement (Second) of Conflict of Laws § 187, *see Cardon v.*
2 *Cotton Lane Holdings, Inc.*, 841 P.2d 198, 203 (Ariz. 1992).

3 The Restatement provides that the parties' choice of law applies if the parties could
4 have resolved explicitly a particular issue in their contract. Restatement (Second) of Conflict
5 of Laws § 187(1). Whether the parties could have determined a particular issue by explicit
6 agreement directed to that issue is a question to be determined by the local law of the state
7 selected by application of the rule of Restatement § 188. Restatement § 187(1) cmt. c.
8 However, if the question would be decided the same way by the relevant local law rules of
9 all potentially interested states, there is no need for the forum to determine the state of the
10 applicable law using § 188. *Id.*

11 The LMA Agreement included the following choice-of-law provision:

12 This agreement shall be governed by and interpreted under federal law
13 and the internal laws of the State of Utah (without regard to any choice
14 of law rule that would result in the selection of any law other than
15 federal law or the internal laws of the State of Utah), except that with
16 respect to the Securities Account and Bank's line and security interest,
this Agreement shall be governed by and interpreted under the internal
laws of the State of New York (without regard to any choice of law rule
that would result in the selection of any law other than internal laws of
the State of New York). (Doc. 62-2 at 116.)

17 The Assignment Agreement included the following choice-of-law provision:

18 Governing Law. This Assumption Agreement shall be governed by,
19 and construed and interpreted in accordance with, the laws of the State
of New York. (Doc. 62-3 at 4.)

20 The relevant questions under Restatement § 187(1) are whether the parties could have
21 contractually resolved (1) the meaning and scope of the assignment and release provisions
22 and (2) the obligation of the parties to mitigate damages. If these questions would be
23 resolved the same way under New York, Utah, or Arizona law, the Court need not determine
24 the state of the applicable law using Restatement § 188.

25 Contractual releases resulting in the relinquishment of a right or claim are enforceable
26 under New York, Utah, and Arizona law if unambiguous. *Krumme v. Westpoint Stevens,*
27 *Inc.*, 238 F.3d 133, 144 (2d Cir. 2000); *Peterson v. Coca-Cola U.S.*, 48 P.3d 941, 945 (Utah
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1 2002); *Cumis Ins. Soc’y, Inc. v. Merrick Bank Corp.*, 680 F. Supp. 2d 1077, 1091 (D. Ariz.
2 2010). Similarly, under New York, Utah, and Arizona law, assignment of a claim transfers
3 all rights and interests in the claim to the assignee, leaving the assignor with nothing. *James*
4 *McKinney & Son v. Lake Placid 1980 Olympic Games*, 462 N.E.2d 137, 139 (N.Y. 1984);
5 *Lone Mountain Prod. Co. v. Natural Gas Pipeline Co.*, 710 F. Supp. 305, 309 (D. Utah
6 1989); *Van Waters & Rogers, Inc. v. Interchange Res.*, 484 P.2d 26, 29 (Ariz. Ct. App.
7 1971). As to the obligation of the parties to mitigate damages, both Utah and Arizona¹ law
8 provide that a party may not recover damages which could have been avoided if he had made
9 reasonable efforts to lessen his losses. *Madsen v. Murrey & Sons, Co.*, 743 P.2d 1212, 1214
10 (Utah 1987); *Coury Bros. Ranches v. Ellsworth*, 446 P.2d 458, 461 (Ariz. 1968).

11 Because questions pertaining to the release and assignment of claims would be
12 decided the same way under New York, Utah, or Arizona law and questions pertaining to a
13 party’s duty to mitigate would be decided the same way under Utah or Arizona law, this
14 Court need not use § 188 to determine the state of the applicable law for purposes of the §
15 187(1) analysis. *See* Restatement § 187(1) cmt. c.

16 Turning to the § 187(1) analysis, the Court notes that this section places few
17 restrictions on the parties’ right to contract, *Swanson v. Image Bank, Inc.*, 77 P.3d 439, 443
18 (Ariz. 2003), and the parties generally have power to determine the terms of their contractual
19 engagements, Restatement § 187(1) cmt. c. Because the parties could have resolved (1) the
20 meaning and scope of the assignment of rights and release of claims and (2) the obligations
21 of the parties to mitigate damages by explicit provisions in their agreements, the Court finds
22 that the choice-of-law provisions are valid. Accordingly, the Court will apply New York law
23 to issues relating to the assignment and release of claims pertaining to Mr. Goldstein’s loans
24 and Utah law to the additional interest damages claim.

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26 ¹ Merrill Lynch asserts that Utah law controls as to the parties’ obligations to mitigate
27 damages because the parties’ LMA Agreement, from which Defendants’ damages claims
28 arise, includes a Utah choice-of-law provision.

1 **IV. ANALYSIS AND CONCLUSION**

2 Merrill Lynch has moved for summary judgment on Mr. Goldstein’s claims, arguing
3 that they fail because he (1) released his claims and (2) assigned his rights to Mr. Wolf, and
4 therefore lacks standing. Merrill Lynch has moved for partial summary judgment as to Mr.
5 Wolf’s counterclaims arising from the origination of Mr. Goldstein’s loans, asserting that
6 those claims are barred by Mr. Goldstein’s release, and as to both Defendants’ claims for
7 additional interest damages. The Court will address each in turn.

8 **A. Goldstein’s Claims**

9 Merrill Lynch asserts that in signing the Assignment Agreement, Mr. Goldstein
10 assigned to Mr. Wolf all of Mr. Goldstein’s rights and obligations relating to the loans and
11 released any claims against Merrill Lynch in connection with them, including any claims
12 relating to breakage fees. As a result of the release, Merrill Lynch maintains that Mr.
13 Goldstein’s claims against it must fail. Merrill Lynch further asserts that because Mr.
14 Goldstein assigned all his rights related to the loans to Mr. Wolf, he lacks standing.

15 Defendants raise a number of reasons that the release is unenforceable according to
16 its terms. Defendants assert that they signed the Assignment Agreement merely for their own
17 business purposes and did not intend to relinquish Mr. Goldstein’s interests in the assets and
18 liabilities transferred to Mr. Wolf. In addition, Defendants assert that there was no
19 consideration for the Assignment Agreement because the agreement had no effect on Merrill
20 Lynch. Finally, Defendants argue that the release is invalid because it was allegedly buried
21 in the Assignment Agreement, and Merrill Lynch never pointed it out or explained it to them;
22 they were not represented by counsel at the time they signed the release; the parties had
23 unequal bargaining power; and their claims against Merrill Lynch had not arisen at the time
24 of signing.

25 The Assignment Agreement provided, “Assignor hereby explicitly releases Lender,
26 its officers, directors, employees, agents, and affiliates from any claim or defense, known or
27 unknown, matured or unmatured, relating to the Loan Documents or otherwise” (Doc. 62-3
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1 at 4.) Defendants transmitted a signed copy of the Assignment Agreement to Merrill Lynch
2 on November 13, 2008.

3 A valid contractual release results in the relinquishment of a right or claim, *see Eddy*
4 *v. Champlain Milk Producers Coop., Inc.*, 630 N.Y.S.2d 427, 428 (App. Div. 1995), and bars
5 any action on a claim which is the subject of the release, *Nat'l Union Fire Ins. Co. v. Walton*
6 *Ins., Ltd.*, 696 F. Supp. 897, 901 (S.D.N.Y. 1988). If a contractual release is unambiguous,
7 a court must enforce it according to its terms. *Krumme*, 238 F.3d at 144.

8 Defendants argue that the release language is ambiguous in that it allegedly
9 indemnifies Merrill Lynch only for claims related to the Assignment Agreement, but then
10 refers to a release for claims relating to loan documents generally. However, the Court is
11 unable to discover where in the release language the indemnification was supposedly limited
12 to the Assignment Agreement. The Assignment Agreement expressly releases Merrill Lynch
13 from liability for “any claim . . . relating to the Loan Documents or otherwise” (Doc. 67-3
14 at 4.) Accordingly, the Court finds that the language of the release is unambiguous.

15 Defendants assert that the release is unenforceable because in signing the Assignment
16 Agreement they did not intend to release Mr. Goldstein’s interests in the assets and liabilities
17 transferred. But where “the meaning of an agreement among sophisticated parties is
18 unambiguous on its face, the agreement does not become ambiguous simply because one of
19 the parties later asserts that it intended a different interpretation.” *New Bank of New*
20 *England, N.A. v. Toronto-Dominion Bank*, 768 F. Supp. 1017, 1022 (S.D.N.Y. 1991). Thus,
21 Defendants’ subjective motivations in signing the Assignment Agreement are not relevant.²

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25 ² Even if the Court were to apply Arizona law to this question, the parole evidence
26 rule would not permit introduction of evidence that directly contradicts the agreement. *See*
27 *Taylor v. State Farm Mut. Auto. Ins. Co.*, 854 P.2d 1134, 1141 (Ariz. 1993) (holding that in
28 Arizona, “the parole evidence rule does not apply to exclude evidence unless the evidence
varies or contradicts the agreement”).

1 Defendants also assert that the Assignment Agreement lacked consideration and is
2 therefore unenforceable because it had no effect on Merrill Lynch. However, Merrill Lynch
3 counters that Defendants' LMA Agreements included a provision expressly prohibiting
4 assignment of the rights and obligations under those agreements. When Mr. Goldstein
5 decided to assign his loan obligations to Mr. Wolf, he had to ask Merrill Lynch's permission
6 to do so, and the Assignment Agreement was the requisite inducement for Merrill Lynch to
7 consent to the assignment. Pursuant to the Assignment Agreement, Merrill Lynch
8 surrendered its right to enforce the LMA's non-assignment terms against Mr. Goldstein.
9 Because under New York law forbearance from the assertion of a legal right constitutes valid
10 consideration, *see, e.g., Rogowsky v. McGarry*, 865 N.Y.S.2d 670, 671 (App. Div. 2008),
11 Defendants' claim is without merit.

12 Defendants next assert that the release should not be enforced because the Assignment
13 Agreement constituted a contract of adhesion. Defendants argue that the release was buried
14 in the Assignment Agreement, they were not represented by counsel when they signed it, and
15 the parties had unequal bargaining power. "Adhesion is found where the party seeking to
16 enforce the contract used high pressure tactics or deceptive language in the contract and
17 where there is inequality of bargaining power between the parties. In addition, it must be
18 shown that the contract inflicts substantive unfairness on the weaker party." *In re Ball*, 665
19 N.Y.S.2d 444, 446 (App. Div. 1997) (enforcing contractual release where party had sufficient
20 time to read release and opportunity to seek clarification of its terms).

21 Here, the Assignment Agreement was a two-page document in standard print, and the
22 release was contained in a section entitled "Indemnities and Release" (Doc. 62-3 at 4.)
23 Under New York law, "a party cannot generally avoid the effect of a release on the ground
24 that he or she did not read it or know its contents." *Martino v. Kaschak*, 617 N.Y.S.2d 529,
25 530 (App. Div. 1994) (enforcing release agreement even though party claimed he did not
26 read it and did not realize it was a release). Defendants were not represented by counsel in
27 signing the release, but they are sophisticated businessmen with more than thirty years of
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1 business experience. And in signing the Assignment Agreement, Defendants agreed that
2 “they have each obtained, or had an adequate opportunity to obtain, separate and independent
3 legal and tax counsel” (Doc. 62-3 at 4.) Because there is no indication that Merrill Lynch
4 used deceptive language or high pressure tactics to get Defendants to sign the release and
5 Defendants have not alleged that the Assignment Agreement inflicts substantive unfairness
6 on them, the Court concludes that the Assignment Agreement is not a contract of adhesion.

7 Finally, Defendants argue that the release is unenforceable because their claims had
8 not yet arisen at the time they signed the Assignment Agreement. However, in signing the
9 Assignment Agreement, Defendants agreed to release Merrill Lynch from “any claim or
10 defense, known or unknown” (Doc. 62-3 at 4.) Even assuming that Defendants are correct
11 in asserting that their damages claims were unknown at the time they signed the Assignment
12 Agreement,³ the release still bars claims based upon Mr. Goldstein’s loans. *See Ingram*
13 *Corp. v. J. Ray McDermott & Co.*, 698 F.2d 1295, 1312 (5th Cir. 1983) (holding where a
14 release covers unknown or future claims, a court is required to enforce its provisions as to
15 both known and unknown claims).

16 Because the Court finds that the Assignment Agreement is valid and enforceable and
17 the release language is unambiguous, the Court will enforce it according to its terms. The
18 Court concludes that in signing the Assignment Agreement, Mr. Goldstein assigned all his
19 rights and obligations related to the loans to Mr. Wolf and released any claims against Merrill
20 Lynch in connection with the loans.

21 Merrill Lynch asserts that because Mr. Goldstein assigned his rights and obligations
22 to Mr. Wolf, he lacks standing to bring damages claims against it. To have standing to assert
23 a claim, a litigant must have some legally cognizable right or interest. *Lujan v. Defenders*
24 *of Wildlife*, 504 U.S. 555, 560 (1992). Where a party has filed suit to vindicate contractual

26 ³ Defendants’ own characterization of the facts suggests it was apparent that the
27 parties disagreed as to the breakage fee calculations by November 10, 2008.

1 rights, but the evidence shows he has already assigned those rights to others, his claim fails
2 for lack of standing. *See McKinney*, 61 N.Y.2d at 838; *Maxus Leasing Group, Inc. v.*
3 *Kobelco Am., Inc.*, 2007 WL 655779 at *2 (N.D.N.Y. Feb. 26, 2007). Because Mr. Goldstein
4 assigned his contractual rights to Mr. Wolf, he lacks standing to assert claims against Merrill
5 Lynch. The Court will therefore grant summary judgment in favor of Merrill Lynch as to
6 Mr. Goldstein’s counterclaims in their entirety.

7 **B. Wolf’s Counterclaims Arising from Goldstein’s Loans**

8 Merrill Lynch further asserts that in signing the Assignment Agreement, Mr. Wolf
9 expressly disavowed any claim against it in connection with Mr. Goldstein’s loans.⁴ As a
10 result, Merrill Lynch seeks summary judgement as to the claims Mr. Wolf asserts arising
11 from Mr. Goldstein’s loans. In their response, Defendants refer to their earlier arguments
12 that the language was not negotiated, not disclosed, and lacked consideration. In addition,
13 Defendants assert that their breakage fee claims did not arise until after the assignment and
14 are therefore not barred by Mr. Wolf’s acknowledgment in the Assignment Agreement that
15 he disavowed any claims against Merrill Lynch in connection with Mr. Goldstein’s loans.

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17 The Court has already concluded that the Assignment Agreement was not a contract
18 of adhesion and did not lack consideration. Since Defendants have not pointed to any
19 ambiguity in the acknowledgment language, the Court concludes that the provision is
20 enforceable according to its terms. Accordingly, Mr. Wolf cannot raise any claims against
21 Merrill Lynch in connection with Mr. Goldstein’s loans, regardless of whether they arose
22 after he signed the Assignment Agreement. The Court will therefore grant summary
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25 ⁴ The Assignment Agreement, which Defendants transmitted to Merrill Lynch on
26 November 13, 2008, provided, “Assignee [Wolf] hereby . . . acknowledges and admits that
27 he has no defenses, offsets, or claims, either in his own right or as successor-in-interest to
28 Assignor [Goldstein], against Lender whatsoever in respect thereof [to Goldstein’s loans]”
(Doc. 62-3 at 4.)

1 judgment in favor of Merrill Lynch as to Mr. Wolf's counterclaims arising from Mr.
2 Goldstein's loans.

3 **C. Defendants' Claim for "Additional Interest" Damages**

4 In connection with their counterclaims, Defendants seek two types of damages: (1)
5 the excess breakage fees assessed by Merrill Lynch, and (2) "the additional interest costs
6 incurred because of the difference between the fixed interest rate they are incurring and the
7 lower interest rate they could have been incurring with a variable interest rate LMA
8 account"⁵ (Doc. 67 at 43.) Merrill Lynch seeks summary judgment as to the second damages
9 claim, arguing that Defendants' failure to mitigate bars any claim for additional interest
10 damages.

11 Merrill Lynch asserts that the parties were aware as early as November 7, 2008 that
12 they disagreed as to the breakage fee calculations, while Defendants claim that they first
13 realized on January 13, 2009 that Merrill Lynch was breaching their agreements as to the
14 method of calculation. However, Defendants also admit that they were informed on
15 November 10, 2008, during a conference call with Merrill Lynch employees, that Merrill
16 Lynch would calculate breakage fees using the EFSC rate (Doc. 73 at 14.) And Merrill
17 Lynch employees confirmed the calculation method during another conference call with
18 Defendants on November 21, 2008 (*Id.*). Merrill Lynch confirmed the calculation method
19 in writing on January 13, 2009 (Doc. 67-4 at 56-57.)

20 Defendants assert that they made repeated attempts to mitigate their damages through
21 written requests on January 28, February 16, March 3, and March 19, 2009 to convert their
22 fixed-rate loans to variable-rate loans through prepayment and to resolve the breakage fees
23 later through negotiation or litigation (Doc. 73-4 at 21-29.) Merrill Lynch counters that these
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25 ⁵ Defendants first requested breakage fee quotes on November 5, 2008 (Doc. 62-3 at
26 11), but did not convert their loans at that time. Mr. Wolf prepaid three loans in March 2009
27 and a fourth in June 2009, incurring breakage fees on all four loans (Doc. 62-4 at 62.) The
28 fifth loan remains intact (*Id.*)

1 written communications were not attempts to mitigate damages, but instead demands for
2 Merrill Lynch to issue a more favorable breakage fee based on Defendants' calculations.
3 Merrill Lynch asserts that if Defendants succeed in their breach of contract claim, they
4 should be entitled only to the excess breakage fees, if any, it assessed against them, and not
5 to any additional interest damages.

6 Under Utah law, damages awarded for breach of contract are limited to those damages
7 that place the non-breaching party in as good a position as if the contract had been
8 performed. *Mahmood v. Ross*, 990 P.2d 933, 940 (Utah 1999). But under the doctrine of
9 avoidable consequences, the non-breaching party "has an active duty to mitigate his
10 damages, and he may not, either by action or inaction, aggravate the injury occasioned by the
11 breach." *Id.* The general "rule is that where one party definitely indicates that he cannot or
12 will not perform a condition of a contract, the other is not required to uselessly abide time,
13 but may act upon the breached condition. Indeed in appropriate circumstances he ought to
14 do so to mitigate damages." *Univ. Club v. Invesco Holding Corp.*, 504 P.2d 29, 30 (Utah
15 1972). What constitutes a reasonable time to act in mitigating damages varies with the
16 particular facts and circumstances of each case, but where the relevant facts are
17 uncontroverted, that question is one of law. *Broadwater v. Old Republic Sur.*, 854 P.2d 527,
18 531 (Utah 1993).

19 Defendants' duty to mitigate their damages began at the point they believed that
20 Merrill Lynch was breaching their agreement as to the method for calculating breakage fees.
21 Construing the facts in the light most favorable to Defendants as the non-moving party, the
22 Court concludes Defendants had a duty to mitigate their damages at least as early as
23 November 21, 2008, when Merrill Lynch confirmed that they would calculate breakage fees
24 using the EFSC rate. Defendants assert that Merrill Lynch failed to mitigate by ignoring
25 their repeated requests in early 2009 to negotiate the breakage fees. However, Merrill Lynch
26 had already confirmed, verbally and in writing, its earlier statement that it would not
27 calculate the breakage fees using LIBOR. Merrill Lynch did not have a duty to mitigate
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1 through reconsideration of its announced decision to calculate breakage fees using the EFSC
2 rate (which Defendants contend was a breach of their agreement). Rather, the duty to
3 mitigate fell on Defendants, who could have lessened their interest costs through breaking
4 their loans. Defendants did not break the first three of their loans until nearly three months
5 after they received confirmation that Merrill Lynch would not calculate breakage fees using
6 LIBOR. They broke the fourth loan nearly six months later, and the fifth loan still remains
7 intact. During the period between first learning of Merrill Lynch's refusal to calculate
8 breakage fees as anticipated and breaking the first three loans in March 2009, Defendants
9 incurred between \$6,000 and \$10,000 per week in additional interest costs (*see* Doc. 73-4 at
10 26.) The Court concludes that given Defendants' delay in breaking their loans and the
11 resulting accrual of additional interest costs, Defendants failed to actively mitigate their
12 damages. Therefore, Defendants are not entitled to additional interest damages.

13 Merrill Lynch has also moved for the Court to take judicial notice of "Entity
14 Information" regarding MLPFS (Doc. 77.) Since the Court has concluded that the parties'
15 New York choice-of-law provision is enforceable under Restatement § 187(1), there is no
16 need for the Court to take judicial notice of MLPFS's status as a New York corporation.


17 Accordingly,

18 IT IS ORDERED granting Merrill Lynch's Motion for Partial Summary Judgment
19 (Doc. 70) as to (1) Mr. Goldstein's counterclaims in their entirety; (2) Mr. Wolf's
20 counterclaims arising out of the two fixed-rate loans Mr. Goldstein originated; and (3) Mr.
21 Wolf's counterclaim for additional interest damages.

22 IT IS FURTHER ORDERED denying as moot Merrill Lynch's Request for Judicial
23 Notice in Support of Motion for Partial Summary Judgment .

24 DATED this 1st day of December, 2010.

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James A. Teilborg
United States District Judge