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IN THE UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF ARIZONA

Kevin R. Jones,

Plaintiff,

vs.

Bank of America, N.A., a foreign business
corporation,

Defendant.

No. CV-09-2129-PHX-JAT

ORDER

Pending before the Court is Plaintiff Kevin Jones’s Amended Motion for Preliminary Injunction. Doc. #57. The Court has reviewed the parties’ filings and, having held a hearing and taken evidence on June 18, 2010, now rules on the Motion. For the reasons that follow, the Motion is denied.

I. BACKGROUND

A. Case History

Plaintiff alleges the following facts in support of his claims. In June and July 2006, Plaintiff Kevin Jones took out two mortgage loans with Defendant Bank of America on his residence located in Phoenix, Arizona. Doc. #22, ¶¶7–8. The June loan, No. 6749515810, is referred to by the parties as Loan #1. *Id.* The July loan, No. 7200135403, is referred to as Loan #2. *Id.* Plaintiff enrolled in an optional Borrowers Protection Plan at the time he

1 entered into both loan agreements.¹ *Id.* at ¶9. The Borrowers Protection Plan on Loan #1
2 (“Plan”), provided that Defendant, in exchange for monthly premiums, would cover
3 Plaintiff’s monthly mortgage payments for 12 months in the event that Plaintiff became
4 disabled, involuntarily unemployed, or deceased. Doc. #60 at Exhibit C.

5 Plaintiff became unemployed on January 13, 2008 because his employer could not
6 find enough work to retain him. Doc. #57 at Exhibit 5. On January 22, 2008, Plaintiff
7 contacted Bank of America and made a claim for unemployment benefits under the Loan #1
8 Plan. Doc. #60 at Exhibit D, p. 4. On February 2, 2008, Plaintiff was in a car accident which
9 caused him severe, permanent injury and disability. Doc. #22 at ¶13. As a result of his
10 unemployment and disability, Plaintiff was unable to continue working and making his
11 mortgage payments. *Id.* at ¶¶14–16. Plaintiff did, however, continue to make his premium
12 payments and the Loan #1 Plan’s unemployment benefits covered Plaintiff’s mortgage
13 payments until at least January 1, 2009. *Id.* at ¶¶17, 23; Doc. #60, Exhibit D at 22. Some
14 time after January 2009, Plaintiff failed to make most of his monthly payments on Loan #1
15 and Loan #2. Doc. #22 at ¶16. Defendant originally scheduled a Trustee sale of Plaintiff’s
16 house for November 9, 2009 based on Plaintiff’s failure to make payments on Loan #2, but
17 that sale was cancelled. Doc. #22 at 1.

18 Plaintiff filed his First Amended Complaint on November 16, 2009, alleging breach
19 of contract and tort claims. *Id.* On December 14, 2009, Defendant moved to dismiss the tort
20 claims pursuant to Fed. R. Civ. P. 12(b)(6).² Doc. #39. On June 1, 2010, this Court granted
21 dismissal of Plaintiff’s negligence claim. Doc. #56 at 3. The Court further dismissed
22 Plaintiff’s wrongful foreclosure claim without prejudice. *Id.* at 5. However, the Court
23 denied dismissal as to the Bad Faith Breach of Contract, Negligent Infliction of Mental
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25 ¹The Plan for Loan #1, which is at issue in this motion, appears in Doc. #60 at Exhibit
26 C and was offered into evidence at the Preliminary Injunction hearing as Exhibit #23. The
27 first two pages of the Plan for Loan #2 appears in Doc. #57 at Exhibit 3 and they were
offered into evidence at the hearing as Exhibit #35.

28 ²Defendant did not move to dismiss Plaintiff’s claim of breach of contract. Doc. #39.

1 Anguish, and Intentional Infliction of Mental Anguish claims. *Id.* at 4-8.

2 Defendant scheduled a Trustee sale of Plaintiff's home for June 21, 2010 based on
3 Plaintiff's failure to make payments on Loan #1. Doc. #57 at Exhibit 1. Plaintiff filed his
4 First Amended Motion for Preliminary Injunction Concerning Loan #1 on June 1, 2010,
5 seeking a preliminary injunction blocking the Trustee sale. *Id.*

6 **B. The Borrowers' Protection Plan**

7 For both of Plaintiff's home mortgage loans, Plaintiff opted to enroll in a Borrowers'
8 Protection Plan ("Plan"). Doc. #22, ¶¶7-8. With regards to Loan #1, Plaintiff enrolled in a
9 plan that insured against disability, unemployment and death. *See* Doc. #60 at Exhibit C.
10 The terms of the Plan are laid out in a document called "Optional Borrowers Protection Plan
11 Addendum" ("Addendum"). Doc. #60 at Exhibit C. The Addendum states on page one of
12 nine:

13 There are eligibility requirements, conditions, and exclusions that could
14 prevent you from receiving benefits under Borrowers Protection Plan. You
15 may find a complete explanation of eligibility requirements, conditions and
16 exclusions in the following portions of the Borrowers Protection Plan
17 Addendum. . . The undersigned Borrowers acknowledge the receipt of the
18 above product disclosures.

19 Doc. #60 at Exhibit C. The Addendum further states on page two of nine, "After reviewing
20 the above information about Borrowers Protection Plan, having full opportunity to read the
21 Addendum and ask questions, I/we make the following choice. . ." *Id.* Plaintiff signed page
22 one and page two. *Id.* These pages are both labeled "Page [X] of 9." *Id.* Plaintiff's
23 attorney claims his client received only these two pages when he enrolled in the Plan;
24 however, there is no admissible evidence to support this claim. *Id.* at 9.

25 The Plan contains a cap on the number of months Defendant will cover policyholders'
26 loan payments. On page two, the Addendum indicates that Plaintiff selected, "12 MONTH
27 SINGLE DISABILITY, INVOLUNTARY UNEMPLOYMENT, ACCIDENTAL DEATH."
28 *Id.* On page five, the Addendum states that the bank, "will cancel up to a maximum of six
(6) or twelve (12) Monthly Payments" for a disability. *Id.* (emphasis original). Similarly,
page seven of nine states that the bank, "will cancel up to a maximum of six (6) or twelve

1 (12) Monthly Payments” for involuntary unemployment. *Id.* (emphasis original).

2 The Plan also contains a clause terminating coverage ten years, or 120 months, after
3 enrollment. On page one, the Plan states, “The [Plan] will automatically terminate in the
4 following circumstances: . . . The expiration date (final scheduled payment due date) of your
5 loan is reached, or 120 months of protection, whichever comes first.” Doc. #60 at Exhibit
6 C. On page two, the Plan reads, “protection will expire on July 1, 2016.” *Id.* This is 120
7 months after June 15, 2006, the date that Plaintiff enrolled in the Plan. *See id.*

8 The Plan contains requirements (“eligibility requirements”) for collecting disability
9 and unemployment insurance. On page four of nine, under the heading “DISABILITY
10 PROTECTION,” the Addendum states:

11 WHO IS ELIGIBLE FOR DISABILITY PROTECTION? To be eligible for
12 disability protection, I must have worked at least thirty (30) hours per week,
13 for wages or profit, on a continuous basis during the three-month period
14 immediately preceding the date of my Disability. If I retire or become
unemployed after the Note Date, I will no longer be eligible for Disability
Protection. I have the right to cancel the Protection at any time.

15 Doc. #60 at Exhibit 3, p. 4. There is no signature line on page four of the Addendum and
16 Plaintiff did not sign page four. *Id.* On page six of nine, under the heading, “WHEN WILL
17 MY INVOLUNTARY UNEMPLOYMENT NOT BE COVERED,” the Addendum states,
18 “[if my unemployment] is due to disability caused by accident, sickness, disease. . .” *Id.* at
19 p. 6. There is no signature line on page six of the Addendum and Plaintiff did not sign page
20 six. *Id.* The Addendum defines “involuntary unemployment” as “1. Layoff - a suspension
21 of employment by my employer, which continues for more than thirty (30) days. 2.
22 Termination by My Employer - a complete and permanent severance of employment by my
23 employer. . .” *Id.* at p. 5. Each page of the Addendum is labeled “Page [X] of 9,” although
24 the size and font of the numbering, as well as the footer, are different on pages one and two
25 than the rest of the document. *Id.* at Exhibit 3.

26 **II. LEGAL STANDARD FOR PRELIMINARY INJUNCTION**

27 To obtain preliminary injunctive relief, the moving party must show: (1) a likelihood
28 of success on the merits; (2) a likelihood of irreparable harm to the moving party in the

1 absence of preliminary relief; (3) a balance of equities tips in the favor of the moving party;
2 and (4) that an injunction is in the public interest. *Winter v. Natural Res. Def. Council, Inc.*,
3 --- U.S. ----, 129 S.Ct. 365, 376 (2008). Traditionally, injunctive relief was also appropriate
4 under an alternative “sliding scale” test. *The Lands Council v. McNair*, 537 F.3d 981, 987
5 (9th Cir. 2008). However, the Ninth Circuit overruled this standard in keeping with the
6 Supreme Court’s decision in *Winter*. *American Trucking Ass’ns Inc. v. City of Los Angeles*,
7 559 F.3d 1046, 1052 (9th Cir. 2009) (holding that “[t]o the extent that our cases have
8 suggested a lesser standard, they are no longer controlling, or even viable”). Additionally,
9 the *Winter* standard requires the plaintiff to demonstrate that irreparable harm is real,
10 imminent and significant– not merely speculative or potential– with admissible evidence and
11 a clear likelihood of success. 129 S.Ct. at 374. Harm is irreparable when it cannot be
12 remedied except through injunctive relief. *Designer Skin, LLC v. S & L Vitamins, Inc.* 2008
13 WL 4174882, at *5 (D. Ariz. 2008).

14 **III. DISCUSSION**

15 Plaintiff seeks a preliminary injunction of the Trustee sale of his house pending his
16 complaint against Defendant for Breach of Contract, Bad Faith Breach of Contract, Negligent
17 Infliction of Emotional Anguish and Intentional Infliction of Emotional Anguish. As stated
18 above, to obtain preliminary injunctive relief, Plaintiff must show “a likelihood of success
19 on the merits. . .” *Winter*, 129 S.Ct. at 376. The Court finds that Plaintiff has failed to show
20 a likelihood of success on any of his claims against Defendant.

21 **A. Breach of Contract**

22 Plaintiff alleges that Defendant breached the contract contained in the Borrowers’
23 Protection Plan. Doc. #22 at 5. Plaintiff claims that the Plan’s disability protection should
24 have covered the principal and interest payments from the time Plaintiff was rendered
25 disabled until the present. *Id.* To achieve this result, Plaintiff argues various reasons why
26 the express limitations of the Plan should not be enforced against him. Plaintiff concludes
27 that Defendant breached the Plan when Defendant did not cover these payments and instead
28 scheduled a Trustee sale. *Id.* at 5-6. For the following reasons, the Court finds that the

1 Plaintiff has not shown “a likelihood of success” on the merits on his breach of contract
2 claim. *See Winter*, 129 S.Ct. at 376.

3 **1. Whether Plaintiff Received the Whole Contract**

4 Plaintiff first argues that he received only a two page Addendum and not the whole
5 contract; therefore he never saw any of the eligibility requirements or the language expressly
6 limiting Defendant’s duty to cover loan payments to twelve months.³ Doc. #57 at 9. The
7 Court finds it unlikely that Defendant supplied Plaintiff with only the first two pages of the
8 Addendum.

9 For an enforceable contract to exist, there must be a manifestation of mutual assent.
10 *Johnson v. Earnhardt's Gilbert Dodge, Inc.*, 212 Ariz. 381, 384 (2006) (citing Restatement
11 (Second) of Contracts § 17(1) (1981)). “Mutual assent is ascertained from objective
12 evidence, not [from] the hidden intent of the parties.” *Id.* (internal citations omitted). Courts
13 must attempt to “ascertain and give effect to the intention of the parties at the time the
14 contract was made if at all possible,” and in light of all the surrounding circumstances.
15 *Taylor v. State Farm Mut. Auto. Ins. Co.*, 175 Ariz. 148, 153 (1993); Restatement (Second)
16 Contracts § 202.

17 Plaintiff argues that he never received the eligibility requirements and contends he
18 learned of them later from a different document, which Plaintiff calls the “Information Set.”
19 Doc. #57 at 9. Plaintiff says Defendant never gave him the Information Set. *Id.* Thus,
20 Plaintiff argues that he could not have known about the eligibility requirements when he
21 signed the contract. *Id.* at 11. The Court notes that the size and font of the page numbers and
22 the footer are, in fact, different on pages one and two than the rest of the Addendum. *See*
23 Doc. #60 at Exhibit 3. This fact could support Plaintiff’s assertion that the eligibility
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25 ³Plaintiff has offered no admissible evidence as to what part of the Plan he received;
26 this argument is made only by Plaintiff’s counsel. No affidavits or testimony were offered
27 at the June 18 Preliminary Injunction hearing to support these allegations. However, the
28 Court will entertain counsel’s arguments in light of the uncontested fact that Plaintiff is
disabled and that his disability may have prevented him from testifying or offering an
affidavit. *See* Doc. #22 at ¶13.

1 requirements appeared on a separate document.

2 Defendant argues that there cannot have been a breach of contract because the
3 contract consisted of nine pages, the fourth page of which contained the eligibility
4 requirements. Doc. #60 at 4. Each page, including the two pages Plaintiff signed, was
5 labeled “Page [X] of 9.” *See id.* at Exhibit C. This is evidence that the contract was actually
6 a nine page document. Furthermore, page one of the Addendum states “You may find a
7 complete explanation of eligibility requirements, conditions and exclusions *in the following*
8 *portions* of the Borrowers Protection Plan. The undersigned Borrowers acknowledge the
9 receipt of the above product disclosures.” Doc. #60 at Exhibit C (emphasis added). Plaintiff
10 signed this page. *Id.* The Addendum also states on page two of nine, “. . . having full
11 opportunity to read the Addendum and ask questions, I/we make the following choice. . .”
12 *Id.* Plaintiff also signed this page. *Id.* These portions suggest that the eligibility requirements
13 appeared later in the same document that Plaintiff signed, or at least were provided to
14 Plaintiff at the time of signing. Plaintiff has shown an objective “manifestation of mutual
15 assent” by signing pages one and two of the Addendum. *See Johnson*, 212 Ariz. at 384.
16 Thus, in light of the surrounding circumstances, *see Taylor*, 175 Ariz. at 153, Plaintiff will
17 likely be found to have agreed to the eligibility requirements on page four. Since the Court
18 has not seen any admissible evidence to the contrary, the Court finds it likely that the Plan
19 consisted of nine pages, all of which were supplied to Plaintiff at the time of signing.

20 **2. Ambiguity of the Eligibility Requirements**

21 Plaintiff next argues that one of the eligibility requirements is ambiguous: specifically,
22 the clause requiring policyholders to be employed full-time for three months before seeking
23 disability benefits. Doc. #57 at 15. When interpreting a contract, courts must attempt to
24 “ascertain and give effect to the intention of the parties at the time the contract was made if
25 at all possible,” and in light of all the surrounding circumstances. *Taylor*, 175 Ariz. at 153;
26 Restatement (Second) Contracts § 202. Additionally, courts must “look at the agreement as
27 a whole, reading each part in light of all other parts.” *MT Builders L.L.C. v. Fisher Roofing,*
28 *Inc.*, 219 Ariz. at 305 (App. 2008). However, “[a] contract is not ambiguous just because the

1 parties to it . . . disagree about its meaning.” *In re Estate of Lamparella*, 210 Ariz. 246, 250
2 (App. 2005).

3 The eligibility requirement that Plaintiff claims is ambiguous states:

4 WHO IS ELIGIBLE FOR DISABILITY PROTECTION? To be eligible for
5 disability protection, I must have worked at least thirty (30) hours per week,
6 for wages or profit, on a continuous basis during the three-month period
7 immediately preceding the date of my Disability.

8 Doc. #60 at Exhibit 3, p. 4. Plaintiff claims he is eligible for disability protection because
9 he worked full-time from November 2006 until January 13, 2008. Doc. #57 at 15.
10 Therefore, even though Plaintiff did not work on a continuous basis up to February 2, 2008,
11 the date of his disability, he exceeded the minimum number of total hours that the Plan
12 requires.⁴ Plaintiff argues that this amount of work should satisfy the eligibility requirement
13 because the Plan called for 30 hours per week *during* the three month period. *Id.*

14 However, in light of the other provisions of the Plan and the surrounding
15 circumstances, the Court need not determine whether this eligibility requirement is
16 unambiguous. *See Taylor*, 175 Ariz. at 153. Immediately below the clause that Plaintiff
17 claims is ambiguous, the Plan reads, “[i]f I retire or become unemployed after the Note Date,
18 I will no longer be eligible for Disability Protection.” Doc. #60 at Exhibit 3, p. 4. Plaintiff
19 has effectively conceded that he was unemployed by claiming and receiving twelve months
20 of unemployment benefits under the Plan. Doc. #60 at Exhibit D, p. 4. Plaintiff cannot not
21 argue that he was employed directly preceding his disability. Thus, this Court will not reach
22 the issue of whether this eligibility requirement was ambiguous. Since the Court finds
23 Plaintiff was unemployed during the three months preceding his disability, he is not eligible
24 to receive disability benefits under the terms of the Plan. Therefore, Plaintiff has not shown
25 a “likelihood of success” on the claim that Defendant breached the Plan. *See Winter*, 129

26 ⁴Plaintiff claims to have worked 462 hours over the three month period preceding his
27 disability. Doc. #64 at 2. The Plan requires policyholders to have worked 30 hours per
28 week, or 366 hours, over the three month period. Therefore, Plaintiff exceeded the minimum
number of hours that the Plan required over the three month period preceding to claim
coverage for disability.

1 S.Ct. at 376.

2 **3. Ambiguity of the Duration of the Plan**

3 Alternatively, this Court finds that Defendant has not breached the Plan because
4 coverage under the Plan is limited to twelve months, which Plaintiff exhausted by receiving
5 twelve months of unemployment benefits. *See* Doc. #60 at Exhibit C, Exhibit D.

6 Plaintiff argues that the Plan should have covered his loan payments for 120 months,
7 not twelve months. Doc. #63 at 3-4. Plaintiff points to the provision on page one of the Plan
8 reading, “The [Plan] will automatically terminate in the following circumstances:. . . 5. The
9 expiration date (final scheduled payment due date) of your loan is reached, or 120 months
10 of protection, whichever comes first.” Doc. #60 at Exhibit C. On page two, the Plan reads,
11 “protection will expire on July 1, 2016.” *Id.* Plaintiff contends that these provisions could
12 refer to the maximum number of months that the Defendant agreed to cover Plaintiff’s loan
13 payments in the event of disability or unemployment. In light of the rest of the Plan,
14 however, the Court finds no ambiguity in the length of the Plan’s coverage. *See MT*
15 *Builders*, 219 Ariz. at 305 (courts must “look at the agreement as a whole”).⁵

16 The provisions that Plaintiff argues are ambiguous refer to times when the Plan will
17 no longer cover any disability or unemployment claims. They do not refer to the maximum
18 number of months that Defendant will pay a valid claim. The maximum number of months
19 Defendant will pay a valid claim is first stated on page two of the Plan, which reads “12
20 MONTHS SINGLE DISABILITY, INVOLUNTARY UNEMPLOYMENT, ACCIDENTAL
21 DEATH.” Doc. #60 at Exhibit C. This maximum number of months Defendant will pay a
22 valid claim is explained in more detail on pages five and seven. *Id.* The 120 month figure
23

24 ⁵Plaintiff also argues that the differences between the Loan #1 Plan and the Loan #2
25 Plan create ambiguity as to the duration of coverage. However, when interpreting a contract,
26 Courts must “ascertain and give effect to the intention of the parties *at the time the contract*
27 *was made.*” *Taylor*, 175 Ariz. at 153 (emphasis added). Since Plaintiff could not have
28 known about the terms of the Loan #2 Plan at the time he entered the Loan #1 Plan, the Court
need not consider whether the terms of the Loan #2 plan create ambiguity in the Loan #1
Plan.

1 refers to the amount of time after which “the [Plan] will automatically terminate,” thus not
2 even covering valid claims. *See id.* Since Plaintiff became unemployed before July 1, 2016,
3 the Plan covered the maximum twelve months of Plaintiff’s loan payments. *Id.* at Exhibit
4 D. Had Plaintiff become unemployed or disable after July 1, 2016, the Plan would not have
5 covered him even if he had paid all his premiums. This has no relation to the number of
6 months that the Plan would cover loan payments for a valid claim. Furthermore, reading the
7 120 month figure as Plaintiff does would render meaningless the three distinct warnings in
8 the Plan that coverage was limited to twelve months. *See id.* at Exhibit C, p. 2, 5, 7. Plaintiff
9 therefore fails to “read[] each part in light of all other parts.” *MT Builders*, 219 Ariz. at 305.
10 Thus, the Court finds that Plaintiff has not shown a likelihood of success on his claim that
11 the Plan covered 120 months of loan payments for disability.

12 **4. Unenforceable Contract of Adhesion**

13 Plaintiff argues that the twelve month limit on benefits and eligibility requirements
14 are unenforceable because the Plan was a contract of adhesion. Doc. #57 at 16. The Court
15 finds that, although the Plan was a contract of adhesion, it will likely be found fully
16 enforceable.

17 The complex nature of insurance policies, the lack of true negotiation and the
18 difficulty that lay persons often have in understanding a policy’s terms have led the courts
19 to evaluate when the strict language of the policy should not be enforced. *See e.g. Darner*
20 *Motor Sales, Inc. v. Universal Underwriters Ins. Co.*, 140 Ariz. 383, 394 (Ariz. 1984).
21 Historically, Arizona courts looked only to the clarity of the policy language. If the policy
22 language was unclear, it was interpreted against the insurance company. *See Coconino Co.*
23 *v. Fund Adminstrs. Assn.*, 149 Ariz. 427, 431 (App. 1986). If the meaning and intent of the
24 policy was clear, however, the courts were not permitted to create ambiguity in order to rule
25 in favor of the insured. *Schwab v. State Farm Fire & Cas. Co.*, 27 Ariz. App. 747, 751
26 (1976). However, the courts came to recognize that even unambiguous policy language
27 could be confusing to a lay person who did not have the occasion to negotiate detailed
28 contracts. Thus, the Arizona Supreme Court ruled that even unambiguous policy language

1 would not be enforced against the insured if the insured had a reasonable expectation of
2 coverage. *Darner Motor Sales*, 140 Ariz. at 394.

3 Three years later, the Arizona Supreme Court granted review in *Gordinier v. Aetna*
4 *Cas. & Surety Co.*, 154 Ariz. 266 (1987), in order to clarify the meaning of *Darner*. The
5 Supreme Court gave a “synthesis of the cases and authorities [to] demonstrate[] [that]
6 Arizona courts will not enforce even unambiguous boilerplate terms in standardized
7 insurance contracts in a *limited* variety of situations:

- 8 1. Where the contract terms, although not ambiguous to the court,
9 cannot be understood by the reasonably intelligent consumer
10 who might check on his or her rights, the court will interpret
11 them in light of the objective, reasonable expectations of the
12 average insured;
- 13 2. Where the insured did not receive full and adequate notice of the
14 term in question, and the provision is either unusual or
15 unexpected, or one that emasculates apparent coverage;
- 16 3. Where some activity which can be reasonably attributed to the
17 insurer would create an objective impression of coverage in the
18 mind of a reasonable insured;
- 19 4. Where some activity reasonably attributable to the insurer has
20 induced a particular insured reasonably to believe that he has
21 coverage, although such coverage is expressly and
22 unambiguously denied by the policy.

23 *Gordinier*, 154 Ariz. at 272-273 (emphasis in original) (internal citations omitted).

24 Here, the Plan can fairly be called a contract of adhesion.⁶ The Plan was an optional,
25 take-it-or-leave-it offer of insurance. *See* Doc. #60 at Exhibit C. The terms were not
26 individually negotiated by the parties. *See* Doc. #57 at 16. Therefore, the Court must
27 determine whether the Plan falls within one of the limited situations enunciated by *Gordinier*
28

⁶Defendant contends that the Plan is not a contract of adhesion, citing *McAlister v. Citibank*, 171 Ariz. 207, 213 (App. 1992). That case holds that promissory notes are not contracts of adhesion as a matter of law. *Id.* Here, the agreement in question is an insurance agreement regarding payment on the promissory note. This Court has already determined that, even if Defendant is merely a lender with respect to the loan, Defendant created an insurer/insured relationship with respect to the Plan. Doc. #56 at 4. Therefore, *McAlister* is inapposite. The Court does note that Defendant has moved to reconsider whether it is an insurer. However, the Court need not address that motion for purposes of this Order.

1 where contracts of adhesion are unenforceable. 154 Ariz. at 272-273.

2 Plaintiff first argues that the eligibility requirements should be interpreted to comport
3 with reasonable consumer expectations. Doc. #57 at 16. However, for a court to do this, it
4 must first find that the “contract terms. . . cannot be understood by the reasonably intelligent
5 consumer.”⁷ *Gordinier*, 154 Ariz. at 273. In *Vencor Inc. v. National States Ins. Co.*, the
6 Ninth Circuit discussed two factors in deciding if a reasonably intelligent consumer could
7 understand the terms of a contract: whether the wording of the contract was arcane or
8 technical; and whether the pertinent provision was in a location where the consumer would
9 expect it to be. 303 F.3d 1024, 1037-1038 (9th Cir. 2002) (applying Arizona law).

10 Here, the Court finds the language of the Plan can be understood by the reasonably
11 intelligent consumer. The Plan is free of arcane and technical language. See Doc. #60 at
12 Exhibit C. Furthermore, the eligibility requirements appear exactly where a reasonably
13 intelligent consumer would look to find them: under the heading “II. DISABILITY
14 PROTECTION” and the subheading “b) WHO IS ELIGIBLE FOR DISABILITY
15 PROTECTION?.” *Id.* at Exhibit C, p. 4. The limitation of coverage to twelve months
16 appears in all caps on page two and is underlined on pages five and seven. *Id.* at p. 2, 5, 7.
17 Additionally, the Plan is only nine pages long, so consumers would not need to search
18 extensively to find the information. *Id.* Therefore, the Plan can be understood by a
19 reasonable consumer.

20 Courts may also find unambiguous contracts unenforceable where “the insured did
21 not receive full and adequate notice of the term in question, and the provision. . . emasculates
22 apparent coverage.”⁸ *Gordinier*, 154 Ariz. at 283. The Court has already found it likely that
23 Plaintiff received the eligibility requirements when he signed the Addendum. Plaintiff could
24

25 ⁷This is the first situation outlined by *Gordinier* whereby courts may strike down
26 unambiguous insurance terms. 154 Ariz. at 273.

27 ⁸This is the second situation outlined by *Gordinier* whereby courts may strike down
28 unambiguous insurance terms. 154 Ariz. at 273.

1 still argue that such important terms as the eligibility requirements should have been orally
2 brought to Plaintiff's attention, or perhaps bolded in the text. However, in light of the short
3 length of the Plan, its clarity, and the sufficiency of its headings, this Court will not impose
4 a duty on Defendant to draw extra attention to the eligibility requirements.

5 Furthermore, the Court notes that, even though the eligibility requirements were not
6 individually highlighted, they did not actually "emasculate[] apparent coverage." *Gordinier*,
7 154 Ariz. at 273. The Plan stated in three places that the maximum amount of coverage
8 under the Plan was twelve months, including once on a page that Plaintiff signed. *See* Doc.
9 #60 at Exhibit C. Plaintiff received twelve months coverage for his unemployment starting
10 in January 2008 and running until January 2009. *Id.* at Exhibit D. Plaintiff was disabled in
11 February 2008, only three weeks after he became unemployed. Doc. #22 at ¶13. If Plaintiff
12 were to receive the maximum amount of disability coverage starting in February 2008, it
13 would only run for twelve months until February 2009, largely overlapping the coverage
14 Plaintiff did receive for unemployment. Therefore, even if the Court found he could collect
15 both under the disability and unemployment sections of the Plan,⁹ the only coverage
16 Defendant denied him was from January to February of 2009. The Court finds that lack of
17 coverage for one month cannot be fairly characterized as "emasculat[ing] apparent
18 coverage." *See Gordinier*, 154 Ariz. at 273. Therefore, Plaintiff received adequate notice
19 of the terms and the terms did not emasculate apparent coverage.

20 Plaintiff goes on to argue that the twelve month limitation on coverage does not meet
21 a reasonable consumer's expectations. Doc. #63 at 4. Plaintiff notes that the maximum
22 amount of fees a policyholder could pay under the Plan is \$9,666.00 but the maximum
23 amount of loan payments the Defendant would cover is \$11,719.44 if the Plan were limited
24

25 ⁹It is not apparent to the Court that Plaintiff can collect 12 months of disability and
26 12 months of unemployment coverage under the Plan. One requirement for receiving
27 disability is that the policyholder not be unemployed. Doc. #60 at Exhibit C. Yet, one
28 requirement for receiving unemployment is that the policyholder not be unemployed due to
disability. *Id.* Thus, the Plan seems to create a situation where policyholders can recover a
maximum of 12 months coverage under disability *or* unemployment, not both.

1 to twelve months of coverage.¹⁰ However, this argument overlooks the fact that most
2 policyholders who make claims under the Plan will become disabled or unemployed
3 sometime before the 120 months expire. Policyholders who become disabled or unemployed
4 before the 120 months expire and receive the maximum twelve months of coverage
5 conceivably do not have to continue paying the monthly fee for the Plan since they will have
6 exhausted their twelve months of coverage. Additionally, Plaintiff has presented no evidence
7 that the Plan is “unusual” as compared to other insurance agreements. *See Gordinier*, 154
8 Ariz. at 273. Thus, again Plaintiff has not shown a likelihood of success on his claim that
9 he should receive 120 months of coverage.

10 Finally, Plaintiff argues that the language in the Loan #2 Plan caused both an
11 objective and subjective impression that the Loan #1 Plan would cover 120 months, not
12 twelve months, of loan payments if the policyholder became disabled.¹¹ *Gordinier*, 154
13 Ariz. at 273. Plaintiff argues that the Loan #2 Plan never mentions the twelve month
14 coverage and instead suggests that policyholders will be covered for 120 months in the event
15 of a disability. Plaintiff points to the fact that the twelve month figure does not appear on the
16 first two pages of the Loan #2 Plan like it does on the Loan #1 Plan. *See* Doc. #60 at Exhibit
17 C; Doc. #57 at Exhibit 3. Furthermore, the Loan #2 Plan contains a box that states “Benefit
18 Period: 120.” Doc. #57 at Exhibit 3. Plaintiff argues that neither he nor a reasonable
19 consumer would expect two disability insurance policies by the same insurer, for loans on
20 the same house, taken out within a month of one another, with similar premiums and with
21 similar boilerplate language to have such a drastic difference in the length of coverage.

22 To show that the Loan #1 Plan is an unenforceable contract under *Gordinier*, Plaintiff
23

24 ¹⁰\$11,719.44 represents Plaintiff’s monthly loan payments of \$976.62 times twelve
25 months of coverage.

26 ¹¹The third situation outlined in *Gordinier* deals with an action attributable to
27 Defendant causing an objective impression of coverage. 154 Ariz. at 273. The fourth
28 situation deals with an action attributable to Defendant causing an subjective impression of
coverage. *Id.*

1 must argue that the language in Loan #2 caused him, or would cause a reasonable consumer,
2 to form an impression of the Loan #1 Plan's coverage. *See Gordinier*, 154 Ariz. at 273.
3 Here, Plaintiff cannot prevail. Courts interpret contracts based on "the intention of the
4 parties *at the time the contract was made.*" *Taylor*, 175 Ariz. at 153 (emphasis added). Since
5 Plaintiff agreed to the Loan #2 Plan one month after he agreed to the Loan #1 Plan, it is not
6 logical that the language of the later Plan could have informed his beliefs about the earlier
7 Plan. There is no evidence suggesting Plaintiff knew the language in the Loan #2 Plan
8 before he agreed to the Loan #1 Plan. Likewise, no reasonable consumer could form an
9 impression about one insurance policy based on a policy they would not yet read or agree to
10 until a future time. As such, Plaintiff has not shown that the language in the Loan #2 Plan
11 caused both an objective or subjective impression that the Loan #1 Plan would cover 120
12 months, not twelve months, of loan payments for a disability.

13 Therefore, Plaintiff has not shown a "likelihood of success" on the claim that the
14 eligibility requirements or the twelve month cap on coverage in the Plan create an
15 unenforceable contract of adhesion. *See Winter*, 129 S.Ct. at 376.

16 **5. Unconscionability**

17 Plaintiff also argues that the eligibility requirements in the Plan are unenforceable
18 because they are unconscionable. Doc. #57 at 19. "Courts may refuse to enforce a term
19 within a party's reasonable expectations if that term is unconscionable." *Banner Health v.*
20 *Med. Sav. Ins., Co.*, 216 Ariz. 146, 159 (App. 2007). The determination of whether a
21 contract is unconscionable is for the trial court to decide as a matter of law. *Maxwell v.*
22 *Fidelity Financial Services, Inc.*, 184 Ariz. 82, 87 (1995). "A contract may be procedurally
23 unconscionable and/or substantively unconscionable." *Cooper v. QC Fin. Services*, 503 F.
24 Supp. 2d 1266, 1278 (D. Ariz. 2007) (citing *Maxwell*, 184 Ariz. at 89-90). However, if only
25 procedural unconscionability is present, "it may be more appropriate to analyze the claims
26 under the doctrines of fraud, misrepresentation, duress, and mistake." *Maxwell*, 184 Ariz.
27 at 91; *see also S.W. Pet Products, Inc. v. Koch Indus.* 107 F. Supp. 2d 1108, 1113 (D. Ariz.
28 2000). The Court has three options in the event it determines that a clause of a contract is

1 unconscionable as a matter of law. *See* Arizona Revised Statute § 47-2302(A). The Court
2 may: (1) refuse to enforce the contract; (2) enforce the remainder of the contract without the
3 unconscionable clause; or (3) limit the application of the unconscionable clause as to avoid
4 any unconscionable result. *Id.*

5 Procedural unconscionability “is concerned with ‘unfair surprise,’ fine print clauses,
6 mistakes or ignorance of important facts or other things that mean bargaining did not proceed
7 as it should.” *Maxwell*, 184 Ariz. at 89-90. “Under the procedural rubric, courts examine
8 factors influencing the bargaining process: ‘the real and voluntary meeting of the minds of
9 the contracting party: age, education, intelligence, business acumen and experience, relative
10 bargaining power ... [and] whether there were alternative sources of supply of the goods in
11 question.’” *S.W. Pet Products, Inc.*, 107 F. Supp. 2d at 1113 (quoting *Maxwell*, 184 Ariz. at
12 89-90). Substantive unconscionability looks at “the actual terms of the contract and
13 examines the relative fairness of the obligations assumed.” *Maxwell*, 184 Ariz. at 89 (citation
14 omitted). Substantive unconscionability occurs when there are “contract terms so one-sided
15 as to oppress or unfairly surprise an innocent party, an overall imbalance in the obligations
16 and rights imposed by the bargain, and significant cost-price disparity.” *Maxwell*, 184 Ariz.
17 at 89 (citation omitted).

18 Here, Plaintiff has alleged some aspects of procedural unconscionability. Plaintiff’s
19 attorney describes Plaintiff as “a person of limited education” and says Plaintiff possesses
20 little business acumen or experience. Doc. #57 at 19. As noted above, this was a contract
21 of adhesion where Defendant had all the bargaining power. However, Plaintiff could have
22 sought alternative sources of disability insurance. *See Southwest Pet Products*, 107 F. Supp.
23 2d at 1113. Furthermore, Plaintiff has provided little evidence of fraud, duress,
24 misrepresentation or mistake. *See Maxwell*, 184 Ariz. at 91. Plaintiff has not alleged fraud,
25 nor does fraud appear to exist where Defendant has already covered Plaintiff’s loan payments
26 for twelve months due to his unemployment. Doc. #60, Exhibit D at 22. The Plan was
27 clearly labeled as optional, which belies any notion of duress. Doc. #22 at ¶9.
28 Misrepresentation could exist if Defendant failed to provide Plaintiff with notice of the

1 eligibility requirements or told Plaintiff something that contradicted the written plan.
2 However, the Court has already determined that Defendant likely provided Plaintiff with the
3 eligibility requirements. Plaintiff has not alleged that Defendant told him anything that
4 contradicted the written Plan. Finally, as explained below, the doctrine of mistake does not
5 apply where only one party is mistaken about a fact. Therefore, Plaintiff has not provided
6 any evidence showing why his relative lack of bargaining power and expertise resulted in
7 unfair surprise. *See Maxwell*, 184 Ariz. at 89; *see also Earl v. Wachovia Mortgage FSB*, 2010
8 WL 2336191 *5 (D. Ariz. 2010) (“The mere fact that Plaintiff entered into a contract with
9 a financially sophisticated bank is not, in and of itself, enough to find procedural
10 unconscionability. Plaintiff needs to bring forth specific facts. . . identifying specific aspects
11 of the contract negotiation that might render the contract unconscionable.”). As such,
12 Plaintiff has not shown a “likelihood of success” on the claim of procedural
13 unconscionability. *See Winter*, 129 S.Ct. at 376. .

14 Next, Plaintiff makes two arguments why the Plan is substantively unconscionable.
15 First, Plaintiff argues that it is substantively unfair that the Plan can strip him of disability
16 coverage because he became unemployed three weeks before he became disabled. Upon
17 review of the Plan in its entirety, the Court disagrees. The Plan covered both disability and
18 unemployment. Doc. #60 at Exhibit C. The disability insurance excluded potential
19 policyholders who became unemployed before they were disabled. *Id.* Conversely, the
20 unemployment insurance excluded potential policyholders who became unemployed only
21 because of their disability. *Id.* These clauses are not “so one-sided as to oppress or unfairly
22 surprise” potential policyholders of coverage. *See Maxwell*, 184 Ariz. at 89. Rather, they
23 cover twelve months of loan payments for disability *or* unemployment, just not both. Here,
24 Defendant already covered Plaintiff’s loan payments for the maximum twelve months under
25 the unemployment policy. Doc. #60 at Exhibit D.

26 Second, Plaintiff argues that the twelve month cap on coverage is substantively
27 unconscionable. However, the Court is aware of no authority that suggests private insurers
28 may not limit the number of months for which they are liable to cover policyholders. *See e.g.*

1 *Brown v. Campbell Co. Bd. of Ed.*, 915 S.W.2d 407, 415 (Tenn. 1995) (finding statutory caps
2 on amount of months that permanently injured workers could recover to be constitutional).
3 It is conceivable that an insurance agreement with an excessively low cap on the number of
4 months and excessively high premiums could be unconscionable. However, Plaintiff has
5 not presented any evidence that his premiums were excessively high or that the twelve month
6 cap is excessively low in comparison. As noted above, the mere fact that a policyholder
7 could pay \$9,666.00 in premiums for coverage of \$11,719.44 is not in itself unreasonable
8 because policyholders would likely exhaust their \$11,719.44 of coverage before paying
9 \$9,666.00 in fees. Moreover, Plaintiff has not cited, nor has the Court located, any authority
10 requiring the maximum potential benefits to exceed the maximum potential premiums by a
11 particular percentage to avoid substantive unconscionability. Thus, this Court has no basis
12 to find “an overall imbalance in the obligations and rights imposed by the bargain, and
13 significant cost-price disparity.” *Maxwell*, 184 Ariz. at 89 (citation omitted). Therefore,
14 Plaintiff has not shown a “likelihood of success” on the claim that the Plan is
15 unconscionable. *See Winter*, 129 S.Ct. at 376.

16 **6. Mutual Mistake**

17 Plaintiff argues that the Plan should be equitably reformed due to mutual mistake.
18 Doc. #57 at 19. However, “[a] contract may be rescinded on the ground of a mutual mistake
19 as to a basic assumption on which *both parties* made the contract.” *Nelson v. Rice*, 198 Ariz.
20 563, 566 (App. 2000) (emphasis added, internal citations omitted). “It is not within the
21 power of this court to revise, modify, alter, extend, or remake a contract to include terms not
22 agreed upon by the parties.” *Issak v. Mass. Indem. Life Ins. Co.*, 127 Ariz. 581, 584 (1981)
23 (internal citations omitted). Here, there is no suggestion that Defendant was ever mistaken
24 about the terms in the Plan. Therefore, the doctrine of mutual mistake does not apply.

25 **7. Equitable Reformation**

26 Plaintiff suggests that this Court could equitably reform the Plan to remove the
27 eligibility requirements and twelve month cap, thus covering Plaintiff under the Plan. Doc.
28 #57 at 19. The Court could refuse to enforce these clauses if they were found

1 unconscionable. *See* Arizona Revised Statute § 47-2302(A). Since the Court has previously
2 found the eligibility requirements and twelve month cap are not likely unconscionable,
3 Plaintiff will not receive this relief.

4 **B. Bad Faith Breach of Contract**

5 Plaintiff next argues that Defendant breached the Plan in bad faith. The Court finds
6 that Plaintiff has not shown “a likelihood of success on the merits” on this claim. *See Winter*,
7 129 S.Ct. at 376. Additionally, a preliminary injunction is inappropriate where Plaintiff’s
8 injury could be equally remedied by economic damages. *See Designer Skin, LLC*, 2008 WL
9 4174882, at *5.

10 Under Arizona law, for a plaintiff to show that an insurance company acted in bad
11 faith plaintiff must show the absence of a reasonable basis for denying benefits and that the
12 insurer either knew or recklessly disregarded the fact that it did not have a reasonable basis
13 for denying benefits.¹² *Noble v. National Am. Life Ins. Co.*, 128 Ariz. 188, 190 (1981).
14 However, “[m]ere negligence or inadvertence is not sufficient--the insurer must intend the
15 act or omission and must form that intent without reasonable or fairly debatable grounds.”
16 *Rawlings v. Apodaca*, 151 Ariz. 149, 161 (1986). In determining whether the insurance
17 company acted reasonably in a case premised on failure to pay benefits, the Court considers
18 whether the insurer's liability under the policy was “fairly debatable.” *See Deese v. State*
19 *Farm Mut. Auto. Ins. Co.*, 172 Ariz. 504, 507 (1992). If there is a question of fact as to
20 whether the insurance company owed benefits under the policy, then the claim is fairly
21 debatable. *Lasma Corp. v. Monarch Ins. Co.*, 764 P.2d 1118, 1122 (Ariz. 1988). When a
22 claim is fairly debatable, the insurance company cannot be liable for acting in bad faith by
23 declining to pay such claim immediately. *See id.*

24
25 ¹²Defendant again suggests that the contract in controversy is the underlying loan
26 agreement, not an insurance agreement. However, the contract in controversy is the
27 insurance agreement on the payment of that promissory note. Therefore, Defendant is an
28 insurer with regards to the Plan, *see* Doc. #56 at 4, and laws regarding insurance coverage
apply. Although Defendant has moved to reconsider this determination, the Court will not
resolve this issue for purposes of this Order.

1 The Court has already found that Plaintiff is unlikely to prevail on his breach of
2 contract claim. It follows that Plaintiff is equally unlikely to succeed on this claim. Here,
3 a question existed as to whether Plaintiff qualified for disability benefits because of his
4 unemployment. *See* Doc. #60 at 7; Doc. #57 at 14. Any question of fact, however,
5 establishes that the claim is fairly debatable. *Lasma Corp*, 764 P.2d 1118, 1122. Therefore,
6 Plaintiff has not shown “a likelihood of success” on his bad faith breach of contract claim.
7 *See Winter*, 129 S.Ct. at 376.

8 Moreover, Plaintiff has not shown why the tort of bad faith breach of insurance
9 contract is not remediable by money damages. The *Winter* standard requires the plaintiff to
10 demonstrate that irreparable harm is real, imminent and significant– not merely speculative
11 or potential– with admissible evidence and a clear likelihood of success. 129 S.Ct. at 374.
12 Harm is irreparable when it cannot be remedied except through injunctive relief. *Designer*
13 *Skin, LLC*, 2008 WL 4174882, at *5. Economic damages are not traditionally considered
14 irreparable because the injury can later be remedied by a monetary award. *Cal. Pharmacists*
15 *Ass’n v. Maxwell-Jolly*, 563 F.3d 847, 852 (9th Cir. 2009) (quoting *Sampson v. Murray*, 415
16 U.S. 61, 90 (1974) (holding that “the temporary loss of income, ultimately to be recovered,
17 does not usually constitute irreparable injury. . . The possibility that adequate compensatory
18 or other corrective relief will be available at a later date, in the ordinary course of litigation,
19 weighs heavily against a claim of irreparable harm”)).

20 Here, Plaintiff claims that Defendant failed to answer multiple phone calls and letters.
21 Doc. #22 at 9. Plaintiff has alleged that Defendant’s lack of correspondence “put [him] in
22 fear of losing the home, creating anxiety and panic of months duration.” Doc. #22 at 7.
23 Plaintiff concludes that this Court must issue an injunction to stop the Trustee sale, which
24 will cause him irreparable harm. *Id.*; Doc. #57 at 1. However, this Court has now found it
25 unlikely that Defendant breached the Plan by failing to cover Plaintiff’s loan payments and
26 ultimately scheduling a Trustee sale. Any separate claim of bad faith cannot remedy the
27 alleged injury caused by the Trustee sale itself, but only Defendant’s failure to return
28 Plaintiff’s phone calls and letters. Thus, the alleged injury from Defendant’s failure to

1 communicate has already occurred and can no longer be remedied by injunction where the
2 Court has found Defendant is likely within its legal right to hold a Trustee sale on the house.
3 *See Designer Skin, LLC*, 2008 WL 4174882, at *5. Therefore, Plaintiff has not shown that
4 any harm he suffered from Defendant’s failure to communicate with him can be “remedied
5 except through injunctive relief.” *Id.*

6 **C. Negligent Infliction of Emotional Distress**

7 This Court has previously denied Defendant’s motion to dismiss under Fed. R. Civ.
8 P. 12(b)(6) with regards to Plaintiff’s claim of Negligent Infliction of Mental Anguish. Doc.
9 #56 at 6-7. This Court found that Plaintiff’s claim satisfied the Rule 8(a)(2) requirement of
10 “notice of what the claim is and the grounds upon which it rests.” *Bell Atlantic Corp. v.*
11 *Twombly*, 550 U.S. 544, 555 (2007) (internal citations omitted). Now, Plaintiff must clear
12 a larger hurdle: whether the claim has a “likelihood of success on the merits.” *Winter*, 129
13 S.Ct. at 376. The Court finds that plaintiff has not shown a “likelihood of success on the
14 merits.” *See id.* Additionally, the Court finds a preliminary injunction to be inappropriate
15 where Plaintiff’s injury could be equally remedied by economic damages. *See Designer*
16 *Skin, LLC*, 2008 WL 4174882, at *5.

17 Arizona law recognizes two types of negligent infliction of emotional distress. The
18 first type “requires plaintiff to: (1) witness an injury to a closely related person, (2) suffer
19 mental anguish manifested as physical injury, and (3) be within the zone of danger so as to
20 be subject to an unreasonable risk of bodily harm created by the defendant.” *Pierce v. Casas*
21 *Adobes Baptist Bhurch*, 162 Ariz. 269, 272 (1989) (en banc).

22 The second type of claim for negligent infliction of emotional distress arises when the
23 distress results from an injury to the claimant themselves. *See Monaco v. HealthPartners of S.*
24 *Ariz.*, 196 Ariz. 299, 302-303 (App. 1999) (holding negligent injection of radioactive
25 material into plaintiff was sufficient to support a claim for negligent infliction of emotional
26 distress). To sustain this type of negligent infliction of emotional distress claim, a plaintiff
27 must show:

28 (a) [the tortfeasor] should have realized that his conduct involved an

1 unreasonable risk of causing the distress . . . , and (b) from facts known
2 to him should have realized that the distress, if it were caused, might
3 result in illness or bodily harm.

4 Restatement (Second) of Torts, §§ 313 (adopted by *Ball v. Prentice*, 162 Ariz. 150, 152
5 (App. 1989)). Furthermore, “the Arizona cases and Restatement § 436A make clear that a
6 physical injury, as well as a long-term physical illness or mental disturbance, constitutes
7 sufficient bodily harm to support a claim of negligent infliction of emotional distress.”
8 *Monaco*, 196 Ariz. at 303.

9 Here, Plaintiff cannot recover under the first test because he was not in “the zone of
10 danger so as to be subject to an unreasonable risk of bodily harm created by the defendant.”
11 See *Pierce*, 162 Ariz. at 272. Plaintiff could argue that he falls under the second type of
12 negligent infliction of emotional distress because the distress resulted from an injury to
13 himself. See *Monaco*, 196 Ariz. at 302-303. However, this test requires an “unreasonable
14 risk of causing distress.” Restatement (Second) of Torts, §§ 313 (emphasis added). The
15 Court is aware of no authority finding lenders seeking to foreclose of homes in default to be
16 acting unreasonably. This is distinguishable from *Monaco* where a doctor’s mistaken
17 injection was found unreasonable. *Monaco*, 196 Ariz. at 301. There, the doctor had no
18 reason to inject the patient with a dangerous substance; he did so only through inadvertence.
19 *Id.* Here, Defendant did not mistakenly schedule a Trustee sale of Plaintiff’s house. Rather,
20 Defendant scheduled the Trustee sale because Plaintiff was in default on Loan #1. Doc. #57
21 at Exhibit 1. Therefore, even though the anticipated Trustee sale has likely caused Plaintiff
22 distress, Defendant did not act unreasonably in pursuing the Trustee sale. As a result,
23 Plaintiff has not shown “a likelihood of success” on his negligent infliction of emotional
24 distress claim. See *Winter*, 129 S.Ct. at 376.

25 Moreover, Plaintiff has not shown why the tort of negligent infliction of emotional
26 distress is not remediable by money damages. See *Winter*, 129 S.Ct. at 374 (plaintiff must
27 demonstrate that irreparable harm is real, imminent and significant– not merely speculative
28 or potential– with admissible evidence and a clear likelihood of success to receive a
 preliminary injunction). The Court has already found it unlikely that Defendant breached the

1 Plan by failing to cover Plaintiff's loan payments and ultimately scheduling a Trustee sale.
2 Therefore, as with Plaintiff's claim of bad faith above, any separate claim of negligent
3 infliction of emotional distress cannot remedy the alleged injury caused by the Trustee sale
4 itself. The injury is therefore Defendant's allegedly negligent failure to communicate with
5 Plaintiff. *See* Doc. #22 at 7. This injury has already occurred and can no longer be remedied
6 by injunction. *See Designer Skin, LLC*, 2008 WL 4174882, at *5. Therefore, Plaintiff has
7 not shown that any harm he suffered from Defendant's failure to communicate with him can
8 be "remedied except through injunctive relief." *Id.*

9 **D. Intentional Infliction of Emotional Distress**

10 As with Plaintiff's negligent infliction of emotional distress claim, this Court has
11 previously denied Defendant's motion to dismiss with regards to intentional infliction of
12 emotional distress. Doc. #56 at 7-8. Now, Plaintiff must show that the claim has a
13 "likelihood of success on the merits." *Winter*, 129 S.Ct. at 376. The Court finds that
14 plaintiff has not shown a likelihood of success on the merits with regards to his intentional
15 infliction of emotional distress claim.

16 To prove a claim of intentional infliction of emotional distress under Arizona law,
17 Plaintiff must show that: 1) Defendant engaged in extreme and outrageous conduct; 2)
18 Defendant either intended to cause emotional distress or recklessly disregarded the near
19 certainty that emotional distress would result from the conduct; and 3) Plaintiff actually
20 suffered emotional distress because of Defendant's conduct. *See Nelson v. Phoenix Resort*
21 *Corp.*, 181 Ariz. 188, 199 (App. 1994). In determining whether Defendant's conduct was
22 extreme and outrageous, courts have found that the conduct must be "extraordinary." *See*
23 *Tempesta v. Motorola, Inc.*, 92 F.Supp 2d 973, 986-97 (D. Ariz. 1999). The Arizona Court
24 of Appeals elaborated on what constitutes extreme and outrageous conduct, holding that an
25 act must be, "so outrageous in character and so extreme a degree, as to go beyond all possible
26 bounds of decency, and. . . regarded as atrocious and utterly intolerable in a civilized
27 community." *Mintz v. Bell Atl. Sys. Leasing, Int'l*, 183 Ariz. 550, 554 (App. 1995) (internal
28 citations omitted).

1 In *Mintz*, an employee alleged intentional infliction of emotional distress against her
2 former employer for encouraging her to come back to work while she was hospitalized for
3 severe, work-related emotional problems. *Id.* at 552. The Arizona Court of Appeals found
4 that the employer “had a legitimate business purpose in seeing that [the employee’s] work
5 was done, either by her or by someone else.” *Id.* at 554. The Court found that the defendant
6 should not be liable, “where he has done no more than to insist upon his legal rights in a
7 permissible way, even though he is well aware that such insistence is certain to cause
8 emotional distress.” *Id.* The Court therefore concluded that the employer’s conduct was not
9 extreme and outrageous. *Id.* at 555

10 Here, Defendant’s conduct is also not extreme and outrageous. Defendant has a
11 legitimate business interest in foreclosing on houses whose occupants fail to make their loan
12 payments. If the insurance does not cover Plaintiff’s loan payments, as discussed above, then
13 Defendant has a legitimate interest in selling Plaintiff’s house to repay the loan. This
14 conduct does not transcend “all bounds of possible decency.” *Id.* at 563. To the contrary,
15 Defendant here has “done no more than to insist upon his legal rights in a permissible way,”
16 *id.* at 554, and is not likely to be subject to liability. This is especially true where both parties
17 agreed contractually to this result. Thus, Plaintiff has not shown “a likelihood of success”
18 on his claim for intentional infliction of emotional distress. *See Winter*, 129 S.Ct. at 376.

19 As with Plaintiff’s other tort claims, Plaintiff has not shown why the tort of intentional
20 infliction of emotional distress is not remediable by money damages. *See Winter*, 129 S.Ct.
21 at 374 (plaintiff must demonstrate that irreparable harm is real, imminent and significant—
22 not merely speculative or potential— with admissible evidence and a clear likelihood of
23 success to receive a preliminary injunction). The separate claim of intentional infliction of
24 emotional distress cannot remedy the injury caused by the Trustee sale itself. The harm from
25 Defendant’s alleged intentional failure to communicate with Plaintiff, *see Doc. #22* at 7, has
26 already occurred and can no longer be remedied by injunction where the Court has found
27 Defendant likely within its legal right to hold a Trustee sale on the house. *See Designer Skin,*
28 *LLC*, 2008 WL 4174882, at *5.

1 **IV. CONCLUSION**

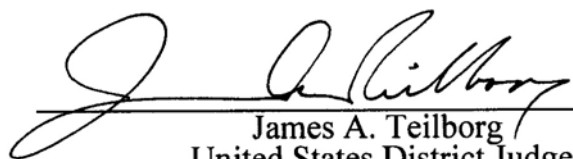
2 The Court finds that Plaintiff has not shown a likelihood of success on the merits with
3 regards to his claims for Breach of Contract, Bad Faith Breach of Contract, Negligent
4 Infliction of Emotional Distress or Intentional Infliction of Emotional Distress. As such,
5 Plaintiff is not entitled to injunctive relief under *Winter*, 129 S.Ct. at 376, and this Court will
6 deny Plaintiff's motion for preliminary injunction.

7 **Accordingly,**

8 **IT IS ORDERED** that Plaintiff Kevin Jones's First Amended Motion for Preliminary
9 Injunction (Doc. #57) is **DENIED**.

10 DATED this 22nd day of June, 2010.

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James A. Teilborg
United States District Judge