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**IN THE UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF ARIZONA**

William U. Thompson,

Plaintiff,

v.

Property & Casualty Insurance Company of
Hartford,

Defendant.

No. CV-13-02437-PHX-JAT
ORDER

Pending before the Court is Property & Casualty Insurance Company of Hartford (“Hartford”)’s Motion for Summary Judgment. (Doc. 53). The motion is in response to William U. Thompson (“Plaintiff”)’s suit for breach of contract after Hartford refused to honor a homeowner’s insurance policy (the “Policy”) claim following an alleged burglary of Plaintiff’s Scottsdale, Arizona residence. The Court now rules on the motion.

I. Background

Prior to addressing Hartford’s motion, a recitation of the facts underlying the matter is necessary. In the interest of clarity and consistency, the Court will reproduce in full the factual discussion from its March 30, 2015, Order (Doc. 55):

Hartford issued a homeowners insurance policy (the “Policy”) to Plaintiff for the period of February 9, 2009 through February 9, 2010. The Policy excludes coverage for an insured who before or after a loss “(1) intentionally concealed or misrepresented any material fact or

1 circumstance; (2) made false statements of fact which, if
2 known to Hartford, would have caused Hartford not to issue
3 the policy; or (3) engaged in fraudulent conduct relating to
4 the insurance.” (Doc. 25 ¶ 2).

5 Plaintiff claimed his home was burglarized between
6 July 24, 2009 and July 31, 2009. He reported the burglary to
7 the Scottsdale Police Department, estimating the value of his
8 stolen items to be approximately \$40,000. In August 2009,
9 Plaintiff submitted a claim to Hartford for his alleged loss,
10 and on October 21, 2009, Hartford received Plaintiff’s proof
11 of loss, which listed 465 items that Plaintiff claimed were
12 stolen from his home. Plaintiff valued his loss at \$211,189.

13 When Hartford investigated Plaintiff’s claim, it learned
14 that Plaintiff had made at least ten prior insurance claims,
15 including five prior burglary claims at the same residence.
16 Hartford obtained a recorded statement from Plaintiff.
17 Hartford also took Plaintiff’s Examination under Oath
18 (“EUO”). During the EUO, Plaintiff testified to losses that
19 increased the value of his claim to between \$353,189 to
20 \$463,149.

21 On May 3, 2011, Hartford sent Plaintiff’s attorney a
22 letter in which Hartford stated, in part:

23 We have now completed our investigation and we have
24 determined that there is no coverage under Mr. Thompson’s
25 Property & Casualty Insurance Company of Hartford
26 (“Hartford”) policy. (Doc. 25-1 at 156).

27 The letter then extensively detailed the factual
28 circumstances surrounding Hartford’s determination of no
coverage. (Id. at 157-69). Finally, the letter concluded:

“Based upon our investigation, as noted above, we have
determined that Mr. Thompson intentionally concealed or
misrepresented material facts and circumstances regarding his
claim and therefore coverage under his policy is denied.

If you believe that Hartford has erred in any way in its
investigation or analysis, please let us know and we will be
happy to consider your position. If you or Mr. Thompson
believes you or Mr. Thompson have any other facts or

1 information which would assist us in this matter and cause
2 further consideration, please forward such materials at your
3 earliest convenience and we will consider same. Should you
4 and/or Mr. Thompson feel that Hartford's decision is based
5 upon incomplete or inaccurate information, please contact me
6 to discuss the matter further. If any changes occur in the
7 circumstances of this matter, please notify us immediately.
8 All rights, terms, conditions and exclusions of the policy
9 remain in full force and effect and are completely reserved.

10 There may be other reasons why coverage does not apply and
11 Hartford does not waive its right to contest or deny coverage
12 for any other valid reason that may arise or is later
13 discovered. Hartford reserves the right to bring a declaratory
14 judgment action or other legal action to determine its duties,
15 including, but limited to, whether coverage is, in fact,
16 available under the policy.” (Id. at 169-70).

17 Plaintiff's counsel wrote to Hartford to ask for a
18 revised decision, indicating that “[m]y client does not accept
19 the decision from your client” and “there is no basis for the
20 Hartford to deny the claim based on intentional concealment
21 or misrepresentation of material facts and circumstances
22 regarding the claim.” (Id. at 181, 183). On September 11,
23 2012, Hartford sent Plaintiff's counsel a letter in which
24 Hartford concluded that “we have determined that Mr.
25 Thompson intentionally concealed or misrepresented material
26 facts and circumstances regarding his claim and therefore
27 coverage under his policy is denied.” (Id. at 154). Like the
28 first letter, this second letter also stated that Hartford would
be happy to consider Plaintiff's position if Plaintiff believed
Hartford had erred in its investigation or analysis. (Id.)

On October 29, 2013, Plaintiff filed this lawsuit
against Hartford for breach of contract, unjust enrichment,
and breach of the covenant of good faith and fair dealing (i.e.
bad faith).

(Doc. 55 at 1-3). On August 8, 2014, Hartford filed a motion for summary judgment on
Plaintiff's claim of bad faith. (Doc. 24). On March 30, 2015, this Court granted
Hartford's motion, concluding that the claim was time-barred, as Plaintiff failed to file

1 suit within the two-year statute of limitations. (Doc. 55 at 5-6). On May 15, 2015,
2 Hartford filed the pending motion, which seeks summary judgment on Plaintiff's
3 remaining claims for breach of contract and unjust enrichment, as well as on Hartford's
4 counterclaim against Plaintiff for fraud. (Doc. 53). Having set forth the pertinent factual
5 and procedural background, the Court turns to Hartford's motion.

6 7 **II. Legal Standard**

8 Summary judgment is appropriate when "the movant shows that there is no
9 genuine dispute as to any material fact and the movant is entitled to judgment as a matter
10 of law." Fed. R. Civ. P. 56(a). "A party asserting that a fact cannot be or is genuinely
11 disputed must support that assertion by . . . citing to particular parts of materials in the
12 record, including depositions, documents, electronically stored information, affidavits, or
13 declarations, stipulations . . . admissions, interrogatory answers, or other materials," or by
14 "showing that the materials cited do not establish the absence or presence of a genuine
15 dispute, or that an adverse party cannot produce admissible evidence to support the fact."
16 Rule 56(c)(1)(A), (B). Thus, summary judgment is mandated "against a party who fails to
17 make a showing sufficient to establish the existence of an element essential to that party's
18 case, and on which that party will bear the burden of proof at trial." *Celotex Corp. v.*
19 *Catrett*, 477 U.S. 317, 322 (1986).

20 Initially, the movant bears the burden of pointing out to the Court the basis for the
21 motion and the elements of the causes of action upon which the non-movant will be
22 unable to establish a genuine issue of material fact. *Celotex Corp.*, 477 U.S. at 323. The
23 burden then shifts to the non-movant to establish the existence of material fact. *Id.* The
24 non-movant "must do more than simply show that there is some metaphysical doubt as to
25 the material facts" by "com[ing] forward with 'specific facts showing that there is a
26 genuine issue for trial.'" *Matsushita Elec. Indus. Co. v. Zenith Radio Corp.*, 475 U.S.
27 574, 586–87 (1986) (emphasis in original) (quoting Fed. R. Civ. P. 56(e) (1963)
28 (amended 2010)). A dispute about a fact is "genuine" if the evidence is such that a

1 reasonable jury could return a verdict for the non-moving party. *Anderson v. Liberty*
2 *Lobby, Inc.*, 477 U.S. 242, 248 (1986). The non-movant’s bare assertions, standing alone,
3 are insufficient to create a material issue of fact and defeat a motion for summary
4 judgment. *Id.* at 247–48. But in the summary judgment context, the Court construes all
5 disputed facts in the light most favorable to the non-moving party. *Ellison v. Robertson*,
6 357 F.3d 1072, 1075 (9th Cir. 2004).

7 Summary judgment is generally disfavored when the motion presents issues of a
8 party’s “motives and intent.” *Continental Maritime of San Francisco, Inc. v. Pacific*
9 *Coast Metal Trades Dist. Council, etc.*, 817 F.2d 1391, 1393 (9th Cir. 1987) (citing
10 *Poller v. Columbia Broadcasting System*, 368 U.S. 464, 473 (1963)). Nonetheless, it
11 “may be granted where ‘the non-moving party does not show any genuine issue of
12 material fact and does not present an adequate record to support a finding in his favor.’”
13 *Id.* (quoting *Dimidowich v. Bell & Howell*, 803 F.2d 1473, 1477 (9th Cir. 1986)).

14 15 **III. The Parties’ Evidentiary Disputes**

16 Prior to addressing the merits of Hartford’s motion, the Court must resolve two
17 evidentiary disputes that bear on the Court’s analysis: (1) Hartford’s introduction of
18 statements from an unavailable witness; and (2) Plaintiff’s affidavit.

19 20 **A. Mr. Elek’s Transcribed Statements**

21 On October 4, 2010, during Hartford’s investigation of Plaintiff’s insurance claim,
22 Hartford sent “Detective” James L. Peters—described as an “investigator”—to interview
23 Les Elek, the owner of Rose Jewelers. (Doc. 54-3 at 54). Hartford sought to ask Mr. Elek
24 about a transaction he conducted with Plaintiff some fifteen years ago, where Mr. Elek
25 allegedly sold Plaintiff two crystal chandeliers worth approximately \$30,000 each. In the
26 transcribed interview between Mr. Elek and Detective Peters, Mr. Elek explicitly stated
27 that he sold Plaintiff “[j]ust” a single chandelier and that Plaintiff “only bought one.” (*Id.*
28 at 56). Mr. Elek elaborated that at the time, he only had two chandeliers in his store, and

1 after he sold Plaintiff a single Waterford chandelier, the second chandelier was then
2 “stored for a number of years” because Mr. Elek “couldn’t sell it.” (Id. at 55). He went on
3 to state that the second chandelier was currently in storage at his ex-wife’s residence. (Id.
4 at 56-57). In addition to the number of chandeliers he sold to Plaintiff, Mr. Elek also
5 recalled that the one chandelier Plaintiff purchased was “worth probably close to \$10,000
6 or more.” (Id. at 55-56). On October 25, 2013, Mr. Elek passed away, foreclosing any
7 possibility that he appear at trial as a witness. (Id. at 81).

8 Plaintiff argues that the entirety of Mr. Elek’s transcribed interview is
9 “inadmissible hearsay.” (Doc. 58 at 5). Hartford, expectedly, takes the opposite position.
10 “At the summary judgment stage,” the Court does “not focus on the admissibility of the
11 evidence’s form,” but rather focuses on “the admissibility of its contents.” *Fraser v.*
12 *Goodale*, 342 F.3d 1032, 1036 (9th Cir. 2003) (citation omitted); see also *Block v. City of*
13 *Los Angeles*, 253 F.3d 40, 418-19 (9th Cir. 2001) (noting that “[t]o survive summary
14 judgment, a party does not necessarily have to produce evidence in a form that would be
15 admissible at trial, as long as the party satisfies the requirements of [Rule 56]”). The
16 Ninth Circuit has required, however, that evidence offered in support of a motion for
17 summary judgment be admissible both in form and in content. *Rosa v. TASER Int’l*, 684
18 F.3d 941, 948 (9th Cir. 2012) (citation omitted); *Beyene v. Coleman Sec. Services, Inc.*,
19 854 F.2d 1179, 1181 (9th Cir. 1988) (citation omitted); *Canada v. Blains Helicopters,*
20 *Inc.*, 831 F.2d 920, 925 (9th Cir. 1987). Hartford argues that the statements may come in
21 under either Fed. R. Evid. 803(6)(B) (the “business records” exception) or Fed. R. Evid.
22 807(a) (the “residual” exception). (Doc. 60 at 6-7). After careful consideration, the Court
23 concludes that the statements may be admitted under Rule 807(a).¹

24
25 ¹ The Court assumes without deciding that the statements would not be admissible
26 under Rule 803(6)(B). Although Hartford describes Peters as an “investigator,” (Doc. 53
27 at 6), he appears in the record as a “Detective.” (Doc. 54-3 at 54-60). Hartford
28 acknowledges as much by arguing that the “police record” created by Peters is admissible
as a “business record.” (Doc. 60 at 6). Neither the record nor Hartford’s briefs elaborate
on what type of law enforcement officer Peters is, what role he had with respect to
Hartford’s investigation, and why a law enforcement officer conducted the interview with
Mr. Elek. Moreover, Hartford acknowledges that the investigation of Plaintiff’s claim
was referred to its “Special Investigation Unit” and turned up several “red flags.” (Doc.

1 Fed. R. Evid. 807(a) establishes that where an out-of-court statement “is not
2 specifically covered by a hearsay exception in Rule 803 or 804,” the Court may
3 nonetheless admit it when: “(1) the statement has equivalent circumstantial guarantees of
4 trustworthiness; (2) it is offered as evidence of a material fact; (3) it is more probative on
5 the point for which it is offered than any other evidence that the proponent can obtain
6 through reasonable efforts; and (4) admitting it will best serve the purposes of these rules
7 and the interests of justice.”² The Ninth Circuit has declined to interpret this exception
8 narrowly, stating that Rule 807 “exists to provide courts with flexibility in admitting
9 statements traditionally regarded as hearsay but not falling within any of the conventional
10 exceptions.” *United States v. Valdez-Soto*, 31 F.3d 1467, 1471 (9th Cir. 1994) (rebuffing
11 the argument that the “hearsay exception must be interpreted narrowly” and declining
12 “invitation to go skipping down the yellowbrick road of legislative history”). Although
13 the admission of evidence is committed to the Court’s discretion, *Mutuelles Unies v.*
14 *Kroll & Linstrom*, 957 F.2d 707, 712-13 (9th Cir. 1992) (citation omitted), the Court
15 “must make detailed findings when admitting evidence under [Rule 807].” *FTC v. Figgie*
16 *Int’l*, 994 F.2d 595, 608 (9th Cir. 1993); see also *Mutuelles Unies*, 957 F.2d at 713.

17
18 53 at 6). Hartford has offered no evidence to support its claim that an interview of this
19 nature “was kept in the course of [this] regularly conducted business activity” and that the
20 “record was a regular practice.” Rule 803(6)(b). In support of its argument that police
21 records constitute a business record, Hartford cites *United States v. Smith*, 521 F.2d 957,
22 962-64 (D.C. Cir. 1975), which the Court finds to be inapposite. *Smith* concerned the
23 admissibility of a police report created by the officer who received the initial criminal
24 complaint, and the transcript of subsequent police radio broadcasts. *Id.* at 962-64.
25 Moreover, the *Smith* panel explicitly stated that “[w]e do not hold that a police record is
26 admissible in a criminal proceeding as a business record, either as substantive evidence or
27 for impeachment purposes” *Id.* at 965. Rather, “such a record is so admissible when
28 offered by a criminal defendant to support his defense.” *Id.* (emphasis in original). While
the *Smith* panel pointed to decisions from “at least five other circuits” that “have found
that a police record constitutes business record within the meaning of [Title 28 U.S.C. §
1732 (2012)],” *id.* at 963, the Court declines to treat *Smith* as controlling.

² Rule 807(b) mandates that prior to a “trial or hearing,” the proponent of the
statement must give the “adverse party reasonable notice of the intent to offer the
statement and its particulars, including the declarant’s name and address, so that the party
has a fair opportunity to meet it.” The Court concludes that Hartford has met its burden.
Hartford invoked Rule 807(a) in its reply to Plaintiff’s opposition, filed on May 15, 2015,
(Doc. 60 at 6-7), four months prior to oral argument. Moreover, Hartford asserts—and
Plaintiff does not contest—that it “provided [Plaintiff] with notice of its intent to offer the
owner’s statement through [Hartford’s] disclosure statements.” (*Id.* at 8).

1 The Court finds that Mr. Elek's statements have been offered as evidence of a
2 material fact. Hartford denied Plaintiff coverage for his loss, in part, because Plaintiff
3 intentionally misrepresented to Hartford the number of chandeliers he owned and
4 whether one was stolen from his residence. Hartford's investigators testified that this
5 misrepresentation was material to their investigation, (Doc. 54-3 at 45, 76, 77-79), and
6 Plaintiff failed to contest their assertions. Moreover, the evidence offered directly
7 contradicts Plaintiff's factual assertions, and it is plain that intentionally misrepresenting
8 ownership and loss of a \$30,000 chandelier to an insurance company to collect a payout
9 is material in the insurance context.

10 Progressing in the inquiry, the Court finds that the statements are "more probative
11 on the point" than any other evidence that could be obtained by Hartford "through
12 reasonable efforts." Mr. Elek is deceased and cannot be called as a witness. To date,
13 Plaintiff has failed to produce any documentary evidence³ to support his assertion that he

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15 ³ Plaintiff argues that the record includes a copy of a written receipt from Rose
16 Jewelers showing the purchase of two chandeliers from Mr. Elek for \$6,500. (Doc. 58 at
17 6). "Before the 2010 amendments to the Federal Rules of Civil Procedure, Rule 56
18 arguably required that all documents submitted to support or oppose a summary judgment
19 be authenticated." *Kelley v. Speciale*, 2013 Bankr. LEXIS 3285, at *5 (Bankr. M D Ga
20 July 2 2013); *Orr v Bank of Am* 285 F3d 764 773 (9th Cir 2002) ("We have
21 repeatedly held that unauthenticated documents cannot be considered in a motion for
22 summary judgment") The drafters of the Rule 56 amendments made it "clear" that they
23 "intended to make summary judgment practice conform to procedure at trial" *ForeWord*
24 *Magazine Inc v OverDrive Inc* 2011 U.S. Dist. LEXIS 125373 at *5 (W D Mich
25 Oct 31 2011) Thus the amended Rule 56 created "a multi-step process by which a
26 proponent may submit evidence subject to objection by the opponent and an opportunity
27 for the proponent to either authenticate the document or propose a method for doing
28 so at trial" *Mitchell v Zia Park LLC* 842 F Supp 2d 1316 1321 (D N M 2012)
(citation omitted) While the Court is not aware of an opinion in which the Ninth Circuit
elected to follow the *ForeWord* court's interpretation of the amended Rule 56, cf. *We Are*
Am. v. Maricopa County Bd. of Supervisors, 297 F.R.D. 373, 379 (D. Ariz. 2013)
(citation omitted) (noting that the "Ninth Circuit has 'repeatedly held that unauthenticated
documents cannot be considered in a motion for summary judgment'") the Court is
persuaded by *Foreword's* thorough and well-reasoned analysis and elects to follow it
here Plaintiff first offered this alleged receipt in an email to Hartford on February 25
2015 (Doc. 54-3 at 86) Hartford then lodged an objection to the receipt in its motion for
summary judgment arguing that it was "untimely and unauthenticated" (Doc. 53 at 9)
Aware of Hartford's objection Plaintiff failed to attest to the authenticity of the
documentary evidence Plaintiff's affidavit merely stated that "[Plaintiff] provided a
receipt for the purchase of the chandeliers from Les Elek to Hartford" (Doc. 59 at 2)
This conclusory statement is insufficient under Fed. R. Evid. 901(b)(1) and Plaintiff
failed to "thoroughly explain" how he would authenticate the documentary evidence at
trial. *Mitchell*, 842 F. Supp. 2d at 1321.

1 purchased two chandeliers from Mr. Elek. There are no business records from Mr. Elek's
2 estate to verify the transaction, as he only kept records for "about five years after [he]
3 closed" the store, in accordance with his accountant's recommendation. (Doc. 54-3 at
4 59). And Mr. Elek did not disclose whether any other persons had knowledge of the
5 chandelier transaction conducted almost twenty years ago. It follows that the most
6 probative evidence of the transaction Hartford could reasonably obtain was Mr. Elek's
7 personal recollection captured in statements made to Detective Peters.

8 The Court also finds that admitting the statements will "serve the purposes of
9 these rules and the interests of justice." Hartford's position is that it declined to provide
10 Plaintiff coverage, in part, because he intentionally misrepresented the material fact that
11 he had a chandelier worth \$30,000 stolen from his home. (Doc. 54-1 at 91-92). Mr. Elek
12 passed away in October, 2015. Plaintiff filed suit less than one week after Mr. Elek's
13 death,⁴ and Plaintiff produced an affidavit attesting to the fact that he purchased two
14 chandeliers. (Doc. 59-1 at 3). The only individual who could contest this attestation is
15 unavailable, and the only means Hartford has to put evidence before the trier of fact is to
16 proffer a transcript of the statements. The evidence will directly aid the trier of fact in
17 resolving a disputed material fact—which is in the interests of justice—and it "furthers
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19 Moreover the Court notes that Plaintiff failed to follow proper procedure to admit
20 the receipt "The authentication of a document requires 'evidence sufficient to support a
21 finding that the matter in question is what its proponent claims'" *Las Vegas Sands LLC*
22 *v. Neheme* 632 F.3d 526 532-33 (9th Cir. 2011) (citation omitted) "A document
23 authenticated through personal knowledge must be attached to an affidavit and the
24 affiant must be a competent 'witness who wrote the document, signed it, used it, or saw
25 others do so'" *Id.* at 533 (emphasis in original) (citation omitted) Although "the
26 requirement that documents be authenticated through personal knowledge when
27 submitted in a summary judgment motion 'is limited to situations where exhibits are
28 introduced by being attached to an affidavit'" *id.* at 533 it is clear from the record that
Plaintiff has "relied upon" his personal knowledge to authenticate the document and the
Court need not "consider alternative means of authentication under Federal Rules of
Evidence 901(b)(4)" *Id.* (citation omitted) Plaintiff failed to follow the procedure set
forth by the Federal Rules of Evidence and this Circuit's case law. For these reasons the
Court did not consider the alleged receipt for the purchase of the two chandeliers in its
analysis.

⁴ The Court does not insinuate ill motives on the part of Plaintiff due to the timing
of his suit. The Court merely mentions the fact to illustrate the point that Hartford's
witness—and sole source of evidence—passed away before Plaintiff filed suit.

1 the federal rules' paramount goal of making relevant evidence admissible." *Figgie Int'l*,
2 994 F.2d at 609 (citation omitted). The proffered evidence satisfies this element of Rule
3 807(a).

4 The Court's analysis continues, however. The "most important inquiry under this
5 Rule is whether the proffered evidence has trustworthiness equivalent to that of the
6 enumerated hearsay exceptions." *Figgie Int'l*, 994 F.2d at 608 (citing *Larez v. City of Los*
7 *Angeles*, 946 F.2d 630, 642 (9th Cir. 1991)). The Court acknowledges that it is a close
8 call as to whether the statements "contain the requisite guarantees of trustworthiness
9 required for admission" *United States v. Angulo*, 4 F.3d 843, 845 n.2 (9th Cir. 1993).
10 The statements "were not made 'under oath and subject to the penalty of perjury' nor
11 were they recorded in any way 'which would allow the judge an opportunity to view [his]
12 demeanor.'" *Van Zandt v. Mbunda*, 604 Fed. Appx. 552, 555 (9th Cir. 2015) (quoting
13 *United States v. Sanchez-Lima*, 161 F.3d 545, 547 (9th Cir. 1998)). These circumstances
14 cut against a finding of trustworthiness.

15 But "the declarant's perception, memory, narration, [and] sincerity concerning the
16 matter asserted" support a finding of equivalent trustworthiness. *Valdez-Soto*, 31 F.3d at
17 1471 (citation omitted). The interview transcript establishes that Mr. Elek understood
18 Detective Peters' questions clearly and recalled the details of the transaction with ease
19 and clarity, noting that the chandeliers he kept at Rose Jewelers were both expensive and
20 "pretty special item[s]." (Doc. 54-3 at 58). Importantly, Mr. Elek was certain as to the
21 number of chandeliers that he sold Plaintiff. He noted that Plaintiff "was a fine
22 gentleman," who most likely "paid in cash," and unequivocally stated that Plaintiff
23 bought "only" "one" chandelier. (*Id.* at 55-58). Mr. Elek further supported his claim with
24 current, detailed information, telling Detective Peters that he still owned the second
25 chandelier, and that it was currently in storage at his ex-wife's residence. Mr. Elek's
26 statements were detailed, specific, clear, and they directly contradicted Plaintiff's
27 attestation. See *Van Zandt*, 604 Fed. Appx. at 555 (taking into account a proffered
28 statement's "lack of detail"). Moreover, the statements were made "voluntarily based on

1 facts within [his] personal knowledge.” *United States v. Leal-Del Carmen*, 697 F.3d 964,
2 974 (9th Cir. 2012). Finally, the record contains absolutely no evidence that Mr. Elek had
3 “motive to lie” about the chandelier transaction or his business relationship with Plaintiff.
4 *Figgie Int’l*, 994 F.2d at 608 (noting that a declarant’s lack of motive to lie supported a
5 finding of “circumstantial guarantees of trustworthiness”); see also *United States v.*
6 *George*, 960 F.2d 97, 100 (9th Cir. 1992) (concluding that a declarant’s statement had
7 “particularized guarantees of trustworthiness” primarily because “there was no motive for
8 the victim to lie”). For these reasons, the Court finds that Mr. Elek’s statements—
9 although not made under oath or subject to perjury—possess the “particularized
10 guarantees of trustworthiness” necessary for their admission.

11 Based on the aforementioned reasons, the Court concludes that the entirety of Mr.
12 Elek’s transcribed statements is admissible under Rule 807(a).

13 14 **B. Plaintiff’s Affidavit**

15 The parties’ second evidentiary dispute involves an affidavit filed by Plaintiff on
16 April 27, 2015. (Doc. 59-1 at 2-4). This affidavit forms the backbone of evidence
17 Plaintiff marshaled in opposition to Hartford’s motion for summary judgment. Hartford
18 implores the Court to ignore the affidavit, arguing that it is “self-serving and conclusory,”
19 a “sham,” and “insufficient to create a genuine issue of material fact.” (Doc. 60 at 9-10).
20 Generally, “[w]hen the nonmoving party relies only on its own affidavits to oppose
21 summary judgment, it cannot rely on conclusory allegations unsupported by factual data
22 to create an issue of material fact.” *Hansen v. United States*, 7 F.3d 137, 138 (9th Cir.
23 1993); see also *Fed. Trade Comm’n v. Publ’g Clearing House, Inc.*, 104 F.3d 1168, 1171
24 (9th Cir. 1997). Nonetheless, the decision to discard a party’s affidavit ““should be
25 applied with caution’ because it is in tension with the principle that the court is not to
26 make credibility determinations when granting or denying summary judgment.” *Yeager v.*
27 *Bowlin*, 693 F.3d 1076, 1080 (quoting *Van Asdale v. Int’l Game Tech.*, 577 F.3d 989, 998
28 (9th Cir. 2009)).

1 Plaintiff's affidavit is scant in terms of "detailed facts and . . . supporting evidence
2 . . . to create a genuine issue of material fact." Fed. Trade Comm'n, 104 F.3d at 1171. But
3 the affidavit does articulate particular facts to refute at least some of the material
4 misrepresentations Hartford alleged. For example, Plaintiff attests to having bought two
5 chandeliers from Mr. Elek in the 1990s, when Mr. Elek was relocating his business.
6 (Doc. 59-1 at 3). Plaintiff elaborates that he and Mr. Elek personally removed the
7 chandeliers from the store. (Id.). Further, Plaintiff attests that he was mistaken about the
8 origins of the "Crumbo" watercolor paintings, and elaborates that he may have
9 mistakenly informed Hartford's investigators that he purchased the Crumbos from the
10 Heard Museum because Plaintiff still had in his possession "other, similar, paintings" that
11 he purchased from the Heard Museum, which would bolster Plaintiff's argument that his
12 misrepresentations were not intentional. The Court declines to recite additional specifics
13 from Plaintiff's affidavit. Rather, the cited examples serve to illustrate the Court's finding
14 that the affidavit, albeit barely, presents more than "conclusory allegations unsupported
15 by factual data." Hansen, 7 F.3d at 138.

16 Hartford further argues that Plaintiff's affidavit contradicts prior sworn testimony,
17 and asks the Court to reject the affidavit on that ground. See *Kennedy v. Allied Mut. Ins.*
18 *Co.*, 952 F.2d 262, 266 (9th Cir. 1991) (noting that the "general rule in the Ninth Circuit
19 is that a party cannot create an issue of fact by an affidavit contradicting his prior
20 deposition testimony"). Hartford directs the Court to Plaintiff's deposition, in which
21 Plaintiff pointed to a photograph placed before him and testified that a "full-size wrought
22 iron bed had been stolen in the alleged July 2009, burglary."⁵ (Doc. 60 at 9). The
23 photograph in question, however, had been taken by one of Hartford's investigators five
24 months after the alleged break-in occurred. (Id.). Hartford plausibly argues "that there
25 was no way the bed frame could have been stolen and still appeared in the photo," and
26 thus Plaintiff's affidavit clearly contradicts prior sworn testimony. The Court disagrees.

27
28 ⁵ Plaintiff's claimed losses included six wrought iron bed frames worth a total of
\$3,400. (Doc. 54-2 at 77).

1 Plaintiff's affidavit acknowledges that "[t]he iron bed frame depicted in a picture from a
2 Hartford investigator is, in fact, in my garage." (Doc 59-1 at 3). Plaintiff asserts that
3 "[h]owever, the remainder of the bed was taken in the burglary, rendering the remaining
4 portion of the bedframe virtually worthless." (Id.). The Court acknowledges that this too
5 is a close call. Plaintiff's affidavit does not directly contradict his prior sworn testimony
6 (rather it provides further explanation for an answer). *Ram v. Infinity Select Ins.*, 807 F.
7 Supp. 2d 843, 855 (N.D. Cal. 2011) (citing *Messick v. Horizon Indus., Inc.*, 62 F.3d 1227,
8 1231 (9th Cir. 1995)) (noting that a "declaration that contradicts earlier sworn testimony
9 will not be considered a sham when it is offered to elaborate, explain, or clarify earlier
10 deposition testimony in the context of an honest discrepancy, mistake, or newly
11 discovered evidence"). But the affidavit fails to provide much in the form of any
12 substantive explanation as to why Plaintiff believed the photograph to be a visual
13 representation from before the alleged robbery, why Plaintiff stated to investigators that a
14 wrought iron frame had been stolen but then claimed four frames as having been stolen,
15 and why he failed to inform Hartford at the time that certain pieces of the bed frames had
16 been stolen, but some remained. Despite the discrepancies, the Court finds that Plaintiff's
17 affidavit does not directly contradict his prior sworn testimony, and a rational trier of fact
18 could find Plaintiff to be credible.

19 The Court again notes that the affidavit in question is brief, it offers few "detailed
20 facts" and little "supporting evidence." But the Court is not prepared to simply discard it
21 outright, as in doing so, the Court would be rendering a credibility determination—an act
22 it is prohibited from undertaking. *Yeager*, 693 F.3d at 1080. The Court will therefore
23 consider Plaintiff's affidavit as part of the record. See *United States v. 1 Parcel of Real*
24 *Property*, 904 F.2d 487, 492 (9th Cir. 1990) (considering in a motion for summary
25 judgment the non-moving party's affidavit that while "hardly overwhelming," presented
26 evidence "that a rational trier of fact could find to be credible").

27 Having resolved the parties' evidentiary disputes, the Court now turns to the
28 merits of Hartford's motion.

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IV. Hartford’s Motion for Summary Judgment

Hartford moves for summary judgment on three claims: (1) Plaintiff’s breach of contract claim against Hartford for refusing to cover Plaintiff’s losses resulting from the alleged break-in; (2) Plaintiff’s alternative claim of unjust enrichment; and (3) Hartford’s counterclaim of fraud. The Court will address each in turn.

(A.) Plaintiff’s Breach of Contract Claim

The underlying dispute that generated the this litigation centers on Hartford’s refusal to cover a homeowner’s insurance policy claim filed by Plaintiff that sought \$177,750, the maximum payout authorized under the Policy. (Doc. 54 at 1). Following Hartford’s refusal to cover his losses, Plaintiff filed suit alleging, among other claims, breach of contract. It is black-letter law that to prevail in this matter, Plaintiff must establish that a contract existed, breach occurred, and that there was resulting damage. *Dialog4 Sys. Eng’g GmbH v. Circuit Research Labs, Inc.*, 622 F. Supp. 2d 814, 820 (D. Ariz. 2009) (citation omitted). Hartford acknowledges that a valid contract exists. (Doc. 53 at 4; Doc. 54 at 1). The Court therefore focuses on whether Hartford is entitled to judgment as a matter of law with respect to breach.

Hartford contends that no breach occurred because it denied coverage pursuant to Section Q of the Policy (the “Concealment or Fraud” provision), which establishes that Hartford will provide no coverage to “‘insureds’ under this policy if, whether before or after a loss, an ‘insured’ has . . . intentionally concealed or misrepresented any material fact or circumstance . . . [m]ade false statements of fact which, if known to [Hartford], would have caused [Hartford] not to issue the policy; or . . . [e]ngaged in fraudulent conduct relating to this insurance.” (Doc. 54 at 2). Hartford argues that Plaintiff “intentionally concealed or misrepresented [a number of] material⁶ facts and

⁶ The Court notes that after carefully reviewing the record, the parties’ briefs, and oral argument on the pending motion, it has identified no instance where Plaintiff contested the materiality of the alleged intentional misrepresentations. Moreover, the

1 circumstances regarding his claim” (Doc. 54-1 at 96). Specifically, Hartford
2 identified six alleged material concealments or misrepresentations: (1) Plaintiff
3 concealed the fact that his Scottsdale residence had been burglarized an additional four
4 times; (Doc. 53 at 7); (2) Plaintiff misrepresented the number of crystal chandeliers that
5 he owned and their value; (Id. at 8); (3) Plaintiff misrepresented the amount of personal
6 property that was stolen from him in prior burglaries; (Id.); (4) Plaintiff misrepresented
7 the value and origins of three “Crumbo” watercolor paintings; (Id.); (5) Plaintiff
8 misrepresented six stolen wrought iron beds worth \$3,400; (Id. at 8); and (6) Plaintiff
9 misrepresented the loss of eight “duplicate” figurines that were previously claimed as
10 stolen by either Plaintiff or Plaintiff’s brother. (Id.).⁷

11 Having thoroughly reviewed the parties’ briefs, the record, and having considered
12 oral argument, the Court concludes that insufficient evidence exists in the record to create
13 a genuine dispute with respect to the material factual allegation that Plaintiff intentionally
14 misrepresented to Hartford eight duplicate figurines as having been stolen. Accordingly,
15 Hartford is entitled to summary judgment on Plaintiff’s breach of contract claim. The
16 Court’s analysis follows.⁸

17
18 record itself does not create a genuine dispute with respect to materiality. Thus, the Court
19 considers materiality to be undisputed. *Heinemann v. Satteberg*, 731 F.3d 914, 917 (9th
20 Cir. 2013) (quoting Fed. R. Civ. P. 56(e)(2)) (concluding that under the recently revised
21 Rule 56 courts may treat an “opposing party’s failure to respond to a fact asserted in the
22 motion” as “undisputed for purposes of the motion”). Hartford must establish that an
23 intentional misrepresentation or concealment occurred.

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25 ⁷ Hartford’s motion discusses Plaintiff’s claim that he “inherited many expensive
26 tools . . . from his brother Mike, who passed away.” (Doc. 53 at 9). Hartford’s Letter of
27 Denial, however, did not assert that it was refusing to insure Plaintiff’s claim on this
28 basis, and the Court will not treat it as an alleged material misrepresentation made by
29 Plaintiff.

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31 ⁸ Due to the fact that Hartford is entitled to summary judgment based on Plaintiff’s
32 intentional misrepresentation of eight stolen figurines, the Court need not set forth in full
33 its analysis of Hartford’s additional claimed concealments or misrepresentations.
34 However, brief notation is necessary. The Court concludes that with respect to each of the
35 additional alleged misrepresentations or concealments, genuine issues of material fact
36 exist that would necessitate trial to resolve. The Court notes that the record Plaintiff
37 presented in support of his opposition is scant. Nonetheless, with respect to whether
38 Plaintiff intentionally concealed the prior burglaries of his Scottsdale residence, a genuine
39 dispute exists as to Plaintiff’s intent. Further, a genuine dispute exists as to whether
40 Plaintiff misrepresented the number of chandeliers he purchased from Mr. Elek. A

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i. *Plaintiff's Duplicate Claims*

Hartford alleged in both its Letter of Denial and brief, (Doc. 54-1 at 93; Doc. 53), that Plaintiff claimed as stolen a number of duplicate items that had either been previously claimed as stolen by Plaintiff or Plaintiff's brother. Specifically, Hartford focused on eight figurines that were duplicates: four were figurines that Plaintiff himself claimed in prior losses, and four were figures that were claimed by his brother, Robin Thompson, in a December 21, 2008 loss. (Doc. 54-1 at 92-93). Patricia Kratzke—Hartford's investigator—characterized the claim as "almost too coincidental." (Doc. 54-3 at 41). Plaintiff then failed to present Hartford with any evidence to establish ownership of or proof of purchase for the eight figurines in question during the investigation.⁹ Hartford proceeded to deny Plaintiff's claim, in part, based on its conclusion that Plaintiff "claimed numerous items [that] were allegedly stolen in the July 31, 2009 theft that had also been claimed in prior losses." (Doc. 54-1 at 95). Hartford's Letter of Denial expressly listed and described each of the eight duplicate figurines. (Id. at 93).

At this point, Plaintiff was aware that his insurance claim was denied, in part, because Hartford concluded that Plaintiff had intentionally misrepresented \$16,990 worth of figurines stolen from his Scottsdale residence. (Doc. 54-1 at 93). Plaintiff protested Hartford's claim denial through counsel, asserting that he "does not accept the decision from your client," and that "there is no basis for . . . Hartford to deny the claim." (Doc. 25-1 at 181, 183). Plaintiff, however, failed to address at any length the allegation that he misrepresented the loss of eight figurines worth \$16,990. Plaintiff's letter to Hartford

genuine dispute also exists with respect to whether Plaintiff intended to misrepresent to Hartford the amount of personal property he had stolen in prior burglaries. The Court also concludes that Hartford has not presented sufficient evidence to warrant summary judgment on the allegation that Plaintiff misrepresented the origins and value of the three "Crumbo" watercolor paintings. Finally, the Court concludes that Plaintiff's affidavit creates a genuine dispute with respect to whether he intentionally misrepresented the loss of \$3,400 in wrought iron bed frames.

⁹ Hartford's Letter of Denial noted that "there is not one piece of supporting documentation for any of the claimed figurines, no receipts, canceled checks, credit card receipts, manuals, appraisals, boxes, etc." (Doc. 54-1 at 93).

1 only contested (in a cursory manner) Hartford’s allegation that Plaintiff had claimed as
2 stolen a number of duplicate tools. (Id. at 183). Plaintiff alluded to there being “pictures
3 documenting a great deal of items” that were stolen, including a “disc with pictures of the
4 stolen items and some owner’s manuals for tools,” as well as a “photocopy of the disc
5 itself.” (Id. at 182-83). None of this alleged evidence was offered, and the record
6 establishes that Plaintiff presented no evidence during the pre-litigation dispute with
7 Hartford to contest Hartford’s allegation that Plaintiff intentionally misrepresented the
8 loss of these figurines.

9 This trend has continued through litigation of the matter. To date, Plaintiff has
10 failed to present any evidence—or raise any substantive argument—in opposition to
11 Hartford’s allegation that Plaintiff intentionally misrepresented \$16,990 worth of lost
12 figurines that had been previously claimed as stolen.¹⁰ Plaintiff’s makes the fleeting
13 argument that these alleged duplicate items simply “include a shop vac, skilsaw and a
14 spray gun, all of which are easily replaceable by anyone shopping at a Home Depot,” and
15 that with respect to the “other alleged duplicate items,” they are simply “mass produced
16 figurines which, although somewhat uncommon, would be readily available and
17 attainable by a person in Thompson’s profession.”¹¹ (Doc. 58 at 4). This assertion,
18 standing alone, is insufficient.

19 Similarly, the Court’s independent review of the record—drawing all justifiable
20 inferences in Plaintiff’s favor—leads it to conclude that Plaintiff has failed to raise a
21 genuine issue with respect to the duplicate figurines that requires trial “to resolve the
22 parties’ differing versions of the truth.” *T.W. Electrical Service, Inc. v. Pacific Electrical*

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24 ¹⁰ The Court does not believe that Plaintiff’s opposing argument—brief as it may
25 be—rises to the level of “failure to respond to a fact asserted,” and the Court may not
26 treat it as “undisputed for purposes of the motion.” *Heinemann*, 731 F.3d at 917 (citation
27 omitted). Therefore, the Court must make “all justifiable inferences” in Plaintiff’s favor
and determine whether a genuine dispute exists with respect to this material fact. *Hopper*
v. City of Pasco, 241 F.3d 1067, 1087 (9th Cir. 2001) (quoting *Anderson*, 477 U.S. at
248).

28 ¹¹ Plaintiff argues separately that “[m]ost, if not all, of the items claimed by
[Plaintiff] have been identified by him via pictures, manuals, or independently verified by
third parties.” (Doc. 58 at 7). This statement is not supported by the record.

1 Contractors Ass'n, 809 F.2d 626, 631 (9th Cir. 1987) (citation omitted). Beyond
2 Plaintiff's superficial, implicit argument, the Court cannot locate (and Plaintiff failed to
3 point to) anything in the record to dispute Hartford's allegation that Plaintiff intentionally
4 misrepresented the loss of \$16,990 worth of figurines. Plaintiff's recorded statement, his
5 EUO, and his deposition all lack discussion or testimony on the issue of duplicate
6 figurines.¹² Plaintiff's affidavit also failed to mention or address this allegation at any
7 length. The Court finds this noteworthy for two reasons: (1) at the time Plaintiff filed his
8 affidavit, he was aware that Hartford had denied his claim, in part, on the conclusion that
9 Plaintiff had claimed \$16,990 in duplicate figurines; and (2) Plaintiff addressed in his
10 affidavit a number of other specific factual allegations asserted by Hartford as grounds
11 for refusal to provide coverage.

12 Moreover, Plaintiff's statements to Hartford's investigators do not support his
13 argument. Plaintiff told Ms. Kratzke that "all of the Royal Doulton dogs [were] inherited
14 from his grandfather 40 [years] ago and the remaining Lladro and Royal Doulton
15 [figurines] he obtained from his father between 12 – 30 years ago when his father would
16 travel overseas as a pilot . . ." (Doc. 54-3 at 5). Hartford identified at least one Royal
17 Doulton dog, three other Royal Doulton figurines, and three Lladro figurines that had
18 been claimed as stolen in 2003 and 2008. (Doc. 54-1 at 92-93). Yet Plaintiff testified
19 during his EUO that he owned "some Doultons" and "some Lladros" that "were all
20 broken" in the 2003 Flagstaff break-in. (Doc. 54-3 at 13). Plaintiff never disclosed to
21 Hartford's investigators when or how these figurines were replaced. (Id. at 41). During
22 Plaintiff's deposition, he testified that his dad "bought the first ones" that "were stolen"
23 and then that Plaintiff "bought the second batch" which were the figurines "stolen in the
24 [July 2009] claim." (Doc. 54-3 at 72). Plaintiff acknowledged that this was "inconsistent"
25 with what he told Ms. Kratzke during his recorded statement. (Id.). Plaintiff asserted that

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27 ¹² The record constructed by Plaintiff is brief. It was comprised of only a short
28 statement of facts in opposition and Plaintiff's affidavit. The Court turned to the record
constructed by Hartford to closely examine excerpts of Hartford's investigation, several
depositions, and Plaintiff's EUO to determine whether a genuine issue of material fact
existed.

1 his “witnesses” could “confirm that [he] owned these items in July of 2009.” (Id. at 73).
2 The record is unclear as to who exactly these witnesses are, but Plaintiff mentions his
3 “brother Robin,” “Laurie,” “Ron,” “and his girlfriend, Sonya.”¹³ (Id.) In any event, the
4 record does not include any testimonial evidence from any of these witnesses to support
5 Plaintiff’s claim that he owned these items in July of 2009.

6 Finally, Plaintiff failed to produce any kind of documentation to establish
7 ownership—when he purchased the figurines, where he purchased the figurines from, and
8 how much he paid for them. Plaintiff appears to have stated that he bought the figurines
9 “from a fellow out in Sun Lakes” three to four years prior to his EUO. (Doc. 54-3 at 72).
10 This claim is unsubstantiated by the record. Further, while Plaintiff stated that his father
11 brought figurines back from Europe for both Plaintiff and his brothers, the record offers
12 no explanation as to what figurines Plaintiff’s brother had or how both Plaintiff and his
13 brother came to acquire several identical figurines. The record also lacks evidence to
14 substantiate Plaintiff’s claim that he purchased additional figurines between 2003 and
15 2009. The only documentary evidence the record contains is printed out images of some
16 figurines, but these images are merely stock photographs and on-line advertisements, and
17 they do not appear to be of the figurines that Hartford alleged were misrepresented. (Doc.
18 54-3 at 19-29). Ms. Kratzke alluded to “photographs” taken of figurines in Plaintiff’s
19 house during her deposition, but none were included in the record.

20 Plaintiff’s position amounts to an unsupported declaration that the Court should
21 trust him when he claims that the alleged duplicate items were in fact replacements
22 because these figurines “would be readily available and attainable” by him. (Doc. 58 at
23 4). But even this declaration is unsupported by any evidence that the figurines could be
24 obtained with ease and paid for in cash without any proof of purchase. Such a bare
25 declaration unsupported by the record is not sufficient “evidence from which a jury might
26 return a verdict in [his] favor.” *Suzuki Motor Corp. v. Consumers Union of United States*,

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28 ¹³ The witnesses are not parties to the suit, and not central to the Court’s analysis. The Court will therefore refer to these individuals by their first names only.

1 Inc., 330 F.3d 1110, 1132 (9th Cir. 2003) (citation omitted).

2 The Court is keenly aware of the modest burden that Plaintiff is under to resist a
3 motion for summary judgment, and that generally, the “subjective intent of the insured”
4 is a “question of fact to be determined after listening to . . . testimony.” *Farmers Ins. Co.*
5 *v. Vagnozzi*, 675 P.2d 703, 709-10 (Ariz. 1983). Nonetheless, Plaintiff’s conclusory
6 assertion unsupported by either fact or evidence “does not present an adequate record to
7 support a finding in his favor,” *Continental Maritime of San Francisco, Inc.*, 817 F.2d at
8 1393 (citation omitted), and no genuine dispute as to whether Plaintiff intentionally
9 misrepresented the material¹⁴ loss of eight duplicate figurines—worth \$16,990—exists.
10 Hartford is entitled to summary judgment on Plaintiff’s breach of contract claim.

11
12 **B. Plaintiff’s Unjust Enrichment Claim**

13 The Court next addresses Hartford’s penultimate claim: that it is entitled to
14 summary judgment on Plaintiff’s alternative claim of unjust enrichment. Unjust
15 enrichment is an equitable cause of action that lies where a party lacks a remedy provided
16 by law. See *Freeman v. Sorchych*, 245 P.3d 927, 937 (Ariz. Ct. App. 2011) (citing *City of*
17 *Sierra Vista v. Cochise Enters., Inc.*, 697 P.2d 1125, 1131-32 (Ariz. Ct. App. 1984))
18 (noting that “[t]o recover under a theory of unjust enrichment, a plaintiff must

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20 ¹⁴ The Court is cognizant of the fact that Plaintiff claimed to have stolen 465 items
21 that amounted to a total of \$463,149 in losses, (Doc. 54 at 2-3), and at issue is a total of
22 eight items worth \$16,990. But even assuming Plaintiff contested materiality, the Court
23 concludes that this alleged misrepresentation is material as a matter of law. Hartford
24 asserted that Plaintiff intentionally misrepresented the loss of eight figurines, previously
25 claimed as stolen, worth \$16,990. (Doc. 54-3 at 4). “Whether a false statement is material
26 depends upon “its prospective reasonable relevance to the insurer’s inquiry.” *Ram v.*
27 *Infinity Select Ins.*, 807 F. Supp. 2d 843, 853 (N.D. Cal. 2011) (citing *Cummings v. Fire*
28 *Ins. Exch.*, 202 Cal. App. 3d 1407, 1416 (Cal. App. Ct. 1988)). “If an insured’s
misrepresentation ‘concerns a subject reasonably relevant to the insured’s investigation,
and if a reasonable insurer would attach importance to the fact misrepresented, then it is
material.’ *Id.* (citing *Cummings*, 202 Cal. App. 3d at 1417); see also *Warkentin v.*
Federated Life Ins. Co., No. 1:10-CV-002210SAB, 2015 U.S. Dist. LEXIS 64108, at *24
(E.D. Cal. May 15, 2015) (citation omitted) (noting that with respect to materiality the
“critical question is the effect truthful answers would have had on the insurer”). The
Court concludes that reasonable minds “could not disagree” on whether the
misrepresentation of \$16,990 worth of claimed losses “concerns a subject reasonably
relevant to the insured’s investigation” and that a “reasonable insurer would attach
importance to the fact misrepresented.” *Ram*, 807 F. Supp. 2d at 853.

1 demonstrate five elements: (1) an enrichment, (2) an impoverishment, (3) a connection
2 between the enrichment and impoverishment, (4) the absence of justification for the
3 enrichment and impoverishment, and (5) the absence of a remedy provided by law”).
4 Hartford acknowledges that a contract governs the relationship between the parties, and
5 argues that Plaintiff has no viable unjust enrichment claim. See *McNutt v. Key Fin. Corp.*,
6 No. 9-CV-01847-PHX-ROS, 2012 U.S. Dist. LEXIS 95291, at *7 (D. Ariz. Sept. 9,
7 2010) (quoting *Brooks v. Valley Nat’l Bank.*, 548 P.2d 1166, 1171 (Ariz. 1976)) (noting
8 that “[w]here ‘there is a specific contract which governs the relationship of the parties,
9 the doctrine of unjust enrichment has no application”). Plaintiff agrees that “this claim is
10 no longer necessary.” (Doc. 58 at 9). Hartford is entitled to summary judgment.

11 12 **IV. Hartford’s Fraud Counterclaim**

13 The Court has concluded that Hartford is entitled to summary judgment with
14 respect to both Plaintiff’s breach of contract and unjust enrichment claims. The Court
15 next addresses Hartford’s final contention, that it is entitled to summary judgment on the
16 counterclaim of fraud it brought against Plaintiff. (Doc. 53 at 14).

17 “To prevail on a fraud claim under Arizona law, a claimant must show (1) a
18 representation, (2) its falsity, (3) its materiality, (4) the speaker's knowledge of its falsity
19 or ignorance of its truth, (5) the speaker's intent that it be acted upon by the recipient in
20 the manner reasonably contemplated, (6) the hearer's ignorance of its falsity, (7) the
21 hearer's reliance on its truth, (8) the right to rely on it, and (9) his consequent and
22 proximate injury.” *Bean v. Pearson Educ., Inc.*, 949 F. Supp. 2d 941, 950 (D. Ariz. 2013)
23 (citation omitted); see also *Echols v. Beauty Built Homes*, 647 P.2d 629, 631 (Ariz.
24 1982). Each element must be “proven by clear and convincing evidence.” *Enyart v.*
25 *Transamerica Ins. Co.*, 985 P.2d 556, 562 (Ariz. Ct. App. 1998) (citation omitted).

26 In light of the Court’s grant of summary judgment for Hartford on
27 Plaintiff’s breach of contract claim, the record establishes that—as a matter of law—
28 Plaintiff made one material, intentional misrepresentation to Hartford during the course

1 of its investigation: the claimed loss of \$16,990 in figurines that had been previously
2 claimed as stolen. To satisfy the remaining elements of fraud—namely reliance and
3 damages—Hartford argues that Plaintiff “cannot plausibly claim that an insurance
4 company does not rely or is not entitled to rely on representations about property made
5 by an insured” and that it “suffered damages in the form of attorneys’ fees it incurred to
6 fully assess Thompson’s fraud and take his EUO.” (Doc. 53 at 14-15).

7 The Court finds that Hartford’s assertion that it is “entitled to rely on
8 representations about property made by an insured” to be insufficient to establish by clear
9 and convincing evidence that it relied on a material misrepresentation made intentionally
10 by Plaintiff. Moreover, Hartford has not pointed to Plaintiff’s misrepresentation regarding
11 the duplicate figurines as being any kind of trigger for Hartford’s enhanced scrutiny of
12 Plaintiff’s claim. As discussed supra, a genuine dispute exists with respect to all of
13 Hartford’s alleged material misrepresentations, save for the claim of eight duplicate
14 figurines worth \$16,990. Hartford’s alternative grounds to establish reliance are that it
15 had to refer the claim to its Special Investigative Unit, and had to bring in coverage
16 counsel to conduct an EUO, and had to determine the extent of Plaintiff’s alleged fraud.
17 The record does not demonstrate that Plaintiff’s “duplicate claims” misrepresentation
18 triggered these actions. Hartford itself asserts that when Plaintiff filed his claim, a
19 number of “red flags” led Hartford to assign the claim to its “Special Investigation Unit.”
20 (Doc. 53 at 6). These red flags included the age of the policy, the escalation of value in
21 Plaintiff’s claimed losses, Plaintiff’s prior insurance claims, Plaintiff’s “changed . . .
22 story,” and the “suspicious” and “unusual” types of items claimed. (Id.). Moreover,
23 Hartford’s internal report—filed on December 16, 2009 after Ms. Kratzke’s first
24 interview with Plaintiff—bears out the concerns that triggered Hartford’s enhanced
25 scrutiny. (Doc. 54-3 at 6). Hartford expressed concern over “inconsistencies surrounding
26 the prior thefts with American Family and him advising me that no personal property was
27 stolen,” as well as “the insured claims many similar tools and scaffold” as were claimed
28 in the police report for the 2007 Flagstaff break-in. (Doc. 54-3 at 6). Finally, excerpts

1 from Plaintiff's December 16, 2009, recorded statement show that Hartford had concerns
2 over the claimed loss of the crystal chandelier, as well as the three "Crumbo"
3 watercolors. (Doc. 54-3 at 48, 49, 51-52).

4 In sum, the record does not establish that Hartford relied on Plaintiff's
5 representation concerning the duplicate figurines to trigger its alleged "damages."
6 Additionally, Hartford has failed to offer any support to its blanket argument that an
7 insurance company is simply "entitled to rely on [an insured's] representations." It
8 follows that Hartford is not entitled to summary judgment on its fraud counterclaim.

9 10 **V. Conclusion**

11 Based on the aforementioned analysis, the Court concludes the following: (1)
12 Hartford is entitled to summary judgment on Plaintiff's breach of contract claim; (2)
13 Hartford is also entitled to summary judgment on Plaintiff's alternative claim of unjust
14 enrichment; and (3) Hartford is not entitled to summary judgment on its fraud
15 counterclaim. The fraud counterclaim will therefore be tried before the Court in
16 accordance with Fed. R. Civ. P. 39(b). See *Eaton Veterinary Labs., Inc. v. Wells Fargo*
17 *Merch. Servs., LLC*, 2007 WL2174990, at *2 (D. Ariz. July 26, 2007) (noting that when
18 the parties fail to demand a jury trial in accordance with Fed. R. Civ. P. 38(b) the case
19 will be tried before the Court).

20 Accordingly,

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IT IS ORDERED that Hartford's Motion for Summary Judgment (Doc. 53) with respect to Plaintiff's claim for breach of contract is GRANTED.

IT IS FURTHER ORDERED that Hartford's Motion for Summary Judgment (Doc. 53) with respect to Plaintiff's claim for unjust enrichment is GRANTED.

IT IS FURTHER ORDERED that Hartford's Motion for Summary Judgment (Doc. 53) with respect to Hartford's counterclaim of fraud against Plaintiff is DENIED.

Dated this 16th day of December, 2015.


James A. Teilborg
Senior United States District Judge