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6 **IN THE UNITED STATES DISTRICT COURT**
7 **FOR THE DISTRICT OF ARIZONA**

9 Sarah Jordan,

10 Plaintiff,

11 v.

12 Freedom National Insurance Services
13 Incorporated,

14 Defendant.

No. CV-16-00362-PHX-DLR

ORDER

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16 Plaintiff has filed a motion for class certification. (Doc. 22.) The motion is fully
17 briefed. For the reasons stated below, the motion is granted.¹

18 **BACKGROUND**

19 On February 10, 2015, Plaintiff Sarah Jordan entered into an agreement with
20 Defendant Freedom National Insurance Services Incorporated (Freedom) to purchase car
21 insurance. (Doc. 1, ¶ 14.) In connection with the agreement, Jordan signed an
22 “Authorization Agreement for Auto-Debit Payment Method” (Authorization Agreement),
23 which set up automatic recurring “preauthorized electronic fund transfers” out of her
24 bank account. (*Id.*, ¶¶ 15-16.) By signing the Authorization Agreement, Jordan agreed
25 that Freedom “will not be responsible for claims relating to the debit or credit of my
26 account[.]” (*Id.*, ¶ 18; Doc. 1-1 at 2.) Jordan alleges that the Authorization Agreement is

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28 ¹ Plaintiff’s request for oral argument is denied. The issues are fully briefed, and
the Court finds oral argument will not aid the resolution of the motion. *See* LRCiv.
7.2(f); Fed. R. Civ. P. 78(b).

1 based on a template that Freedom has used in contracting with over forty other
2 individuals in the United States. (Doc. 1, ¶¶ 23-24.)

3 On February 9, 2016, Jordan brought suit alleging that the Authorization
4 Agreement violates the Electronic Funds Transfer Act (EFTA), 15 U.S.C. § 1693 et seq.
5 (*Id.*, ¶ 19.) EFTA provides that “[n]o writing or other agreement between a consumer
6 and any other person may contain any provision which constitutes a waiver of any right
7 conferred or cause of action created by this subchapter.” 15 U.S.C. § 1693l. Jordan
8 alleges that the Authorization Agreement’s provision that Freedom shall not be
9 responsible for any claims relating to the debit or credit her account violates § 1693l. She
10 now seeks to certify the following class under Fed. R. Civ. P 23: “All individuals in the
11 United States who, in the year prior to the filing of this complaint, signed an agreement
12 with Defendant based on the Template.” (Doc. 22 at 6.)

13 LEGAL STANDARD

14 “The decision to grant or deny class certification is within the trial court’s
15 discretion.” *Bateman v. Am. Multi-Cinema, Inc.*, 623 F.3d 708, 712 (9th Cir. 2010).
16 Pursuant to Fed. R. Civ. P. 23, “[a] class action may be maintained if two conditions are
17 met: The suit must satisfy the criteria set forth in subdivision (a) (*i.e.*, numerosity,
18 commonality, typicality, and adequacy of representation), and it must also fit into one of
19 the three categories described in subdivision (b).” *Shady Grove Orthopedic Assocs., P.A.*
20 *v. Allstate Ins. Co.*, 559 U.S. 393, 398 (2010). Rule 23(a) requires that the moving party
21 demonstrate: (1) the class is so numerous that joinder of all members is impracticable, (2)
22 there are questions of law or fact common to the class, (3) the claims and defenses of the
23 representative parties are typical of the claims or defenses of the class, and (4) the
24 representative parties will fairly and adequately protect the interests of the class. Fed. R.
25 Civ. P. 23(a)(1)-(4). Where, as here, the plaintiff seeks certification under Rule 23(b)(3),
26 she must also demonstrate “that the questions of law or fact common to class members
27 predominate over any questions affecting only individual members, and that a class
28 action is superior to other available methods for fairly and efficiently adjudicating the

1 controversy.” Fed. R. Civ. P. 23(b)(3). “The Rule 23(b)(3) predominance inquiry tests
2 whether proposed classes are sufficiently cohesive to warrant adjudication by
3 representation.” *Amchem Prods., Inc. v. Windsor*, 521 U.S. 591, 623 (1997).

4 “Before certifying a class, the trial court must conduct a ‘rigorous analysis’ to
5 determine whether the party seeking certification has met the prerequisites of Rule 23.”
6 *Zinser v. Accufix Research Inst., Inc.*, 253 F.3d 1180, 1186 (9th Cir. 2001) (quoting
7 *Valentino v. Carter-Wallace, Inc.*, 97 F.3d 1227, 1233 (9th Cir. 1996)). The party
8 seeking certification bears the burden of demonstrating that she has met the requirements
9 of Rule 23, *see id.*, and the court “will not consider whether the plaintiff will prevail on
10 the merits,” *Winkler v. DTE, Inc.*, 205 F.R.D. 235, 239 (D. Ariz. 2001).

11 ANALYSIS

12 Jordan argues the putative class should be certified because it satisfies all the
13 requirements of Rule 23(a) and (b)(3). Freedom concedes that the numerosity and
14 adequacy requirements of Rule 23(a) are met. (Doc. 29 at 7.) It argues the remaining
15 requirements cannot be satisfied because an individualized analysis is required to
16 determine whether each class member waived her rights under EFTA by signing the
17 Authorization Agreement. The Court will address the waiver issues before turning to the
18 requirements of Rule 23.

19 **I. Waiver**

20 The crux of Jordan’s case is that by signing the Authorization Agreement, she
21 waived her right to sue Freedom for violating EFTA. Under Arizona law, waiver is the
22 “intentional relinquishment or abandonment of a known right.” *United States v. Park*
23 *Place Assocs., Ltd.*, 563 F.3d 907, 921 (9th Cir. 2009). Freedom asserts that under
24 Arizona law, the Court will have to individually determine whether each class member
25 knew of her EFTA rights and intended to relinquish those rights by signing the
26 Authorization Agreement. (Doc. 29 at 9.) It asserts testimony on these issues must be
27 taken from each class member, thereby negating the benefits of a class action.

28 EFTA prohibits any “agreement[s] between a consumer and any other person . . .

1 contain[ing] any provision which constitutes a waiver of any right conferred for cause of
2 action created by this subchapter.” 15 U.S.C. § 1693l. Commonly referred to as the
3 “anti-waiver provision,” *see, e.g., Bultemeyer v. Fitness Alliance, LLC*, No. CV-12-2619-
4 PHX-LOA, 2014 WL 667585, at *2 (D. Ariz. Feb. 20, 2014), the statute prohibits
5 agreements that preclude consumers from exercising rights conferred under EFTA, *see*
6 *Murphy v. Law Offices of Howard Lee Schiff, P.C.*, No. 13-10724-RWZ, 2014 WL
7 710959, at *2 (D. Mass. Feb. 25, 2014) (finding that the plaintiff stated a claim under §
8 1693l where the agreement in question prohibited consumer from asserting his “EFTA-
9 conferred rights”). The use of such an agreement by any party is an actionable violation.
10 15 U.S.C. § 1693m(a).

11 In its attempt to defeat class certification, Freedom frames the issue incorrectly,
12 shifting the focus from the provision in the Authorization Agreement to the consumer’s
13 knowledge and intent at the time of signing. The issue, however, is not whether each
14 class member that signed the Authorization Agreement knowingly and intentionally
15 decided to waive their rights under EFTA. Rather, the issue is whether the Authorization
16 Agreement contained a provision requiring the consumer to give up, whether voluntarily
17 or not, their EFTA-conferred rights. Jordan argues that by simply signing the agreement,
18 she gave up her EFTA right to bring suit against Freedom for disputes arising out of the
19 debit or credit of her account. The statute is clear that any such agreements are
20 prohibited regardless of the subjective knowledge and intent of the consumer. *See* 15
21 U.S.C. § 1693l.²

22 Freedom’s argument that common law principles of waiver in the estoppel context
23 are implicated in this inquiry is belied by the language of § 1693l. The statute does not
24 require that the consumer have knowledge of her EFTA-conferred rights. In addition,
25 Freedom cites no case, and the Court is aware of none, in which a court has considered

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27 ² In keeping with this theme, Freedom also argues that analyzing waiver would
28 implicate various state laws because the class is not limited to Arizona. (Doc. 29 at 2.)
This is incorrect, given that the inquiry focuses on the provision at issue, not the
subjective belief and intent of the consumer.

1 subjective intent in the § 1693l analysis.³

2 As such, the Court concludes that determining whether each class member waived
3 her EFTA-conferred rights depends on two issues: (1) whether the consumer signed the
4 Authorization Agreement, and (2) whether the Authorization Agreement violates EFTA
5 by precluding class members from exercising their EFTA-conferred rights.

6 **II. Rule 23(a) Requirements**

7 As noted above, Freedom concedes the numerosity and adequacy requirements of
8 Rule 23(a), and the Court finds that they are satisfied. Jordan alleges that there are at
9 least forty putative class members, a number that “generally satisfies the numerosity
10 requirement[.]” *Horton v. USAA Cas. Ins. Co.*, 266 F.R.D. 260, 365 (D. Ariz. 2009). In
11 addition, the Court finds the adequacy requirement is met given that Jordan and her
12 counsel have no “conflicts of interest with other class members” and the class will be
13 “vigorously” represented. *Ellis v. Costco Wholesale Corp.*, 657 F.3d 970, 985 (9th Cir.
14 2011). The Court now turns to the remaining requirements of Rule 23(a): commonality
15 and typicality.

16 “A proposed class satisfies the commonality requirement if there is at least one
17 question of fact or law common to the class.” *Horton*, 266 F.R.D. at 365; *see also Wal-*
18 *Mart Stores, Inc. v. Dukes*, 564 U.S. 338, 349 (2011). “The test of typicality is whether
19 other members have the same or similar injury, whether the action is based on conduct
20 which is not unique to the named plaintiffs, and whether other class members have been
21 injured by the same course of conduct.” *Wolin v. Jaguar Land Rover N. Am., LLC*, 617

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23 ³ Jordan cites several cases that she claims suggest that subjective intent is
24 irrelevant. *See, e.g., Miller v. Interstate Auto Grp., Inc.*, No. 14-cv-116-slc, 2015 WL
25 1806815, at *5 (W.D. Wis. April 21, 2015) (analyzing § 1693l without discussing
26 subjective intent); *Murphy*, 2014 WL 710959, at *2 (finding plaintiff stated a claim by
27 asserting that the provision required him to waive an EFTA-conferred right and declining
28 to consider argument regarding subjective intent at the 12(b) stage); *Baldukas v. B & R*
Check Holders, Inc., No. 12-cv-01330-CMA-BNB, 2012 WL 7681733, at *5 (D. Colo.
Oct. 1, 2012) (finding the plaintiff stated a claim under § 1693l by alleging that the
provision precluded her from exercising EFTA-conferred rights and not discussing
subjective intent). None of these cases, however, appear to have addressed this issue
because it was not raised or it was raised at an inappropriate stage of the case.
Regardless, the language of § 1693l clearly does not require analyzing the subjective
intent of the consumer.

1 F.3d 1168, 1175 (9th Cir. 2010) (internal quotations omitted). The tests are similar, as
2 both the commonality and typicality “requirements focus on whether a sufficient nexus
3 exists between the legal claims of the named class representatives and those of individual
4 class members to warrant class certification.” *Prado-Steiman ex rel. Prado v. Bush*, 221
5 F.3d 1266, 1278 (11th Cir. 2000).

6 The Court finds Jordan satisfies both the commonality and typicality requirements
7 of Rule 23(a). The common thread running through the putative class is that all class
8 members signed a similar Authorization Agreement that Jordan alleges violates EFTA.
9 The class members are all subject to the same course of conduct and allegedly suffered
10 the same injury. The Court will be faced with analyzing the same questions of law and
11 fact for the entire class, whether the class member signed a similar Authorization
12 Agreement and whether the Authorization Agreement violates EFTA. As such,
13 commonality and typicality are satisfied, and Jordan has demonstrated that the putative
14 class meets all the requirements of Rule 23(a).

15 **III. Rule 23(b)(3) Requirements**

16 In order to certify the putative class, Jordan must also satisfy Rule 23(b)(3)’s
17 predominance and superiority requirements. Fed. R. Civ. P. 23(b)(3). The Court finds
18 both requirements are satisfied.

19 Regarding predominance, “[w]hen common questions present a significant aspect
20 of the case and they can be resolved for all members of the class in a single adjudication,
21 there is clear justification for handling the dispute on a representative rather than on an
22 individual basis.” *Hanlon v. Chrysler Corp.*, 150 F.3d 1011, 1022 (9th Cir. 1998)
23 (internal quotations omitted). This inquiry “focuses on the relationship between the
24 common and individual issues,” and is satisfied where “[a] common nucleus of facts and
25 potential legal remedies dominates [the] litigation.” *Id.* “Implicit in the satisfaction of
26 the predominance test is the notion that the adjudication of common issues will help
27 achieve judicial economy.” *Valentino*, 97 F.3d at 1234.

28 Here, common questions of law and fact predominate over any individual issues

1 that may arise during litigation. The same evidence will be used to establish whether
2 each class member signed the Authorization Agreement, and the Court will be left with a
3 purely legal question: whether the provision in the Authorization Agreement violates
4 EFTA. Most, if not all, of the claims of the putative class members will be resolved by
5 answering this question, and certifying the class will promote judicial economy. As such,
6 the Court finds the predominance requirement is satisfied.

7 With respect to superiority, this requirement is satisfied if class certification
8 vindicates “the rights of groups of people who individually would be without effective
9 strength to bring their opponents into court at all.” *Amchem Prods.*, 521 U.S. at 617
10 (internal quotations omitted). “The policy at the very core of the class action mechanism
11 is to overcome the problem that small recoveries do not provide the incentive for any
12 individual to bring a solo action prosecuting his or her rights.” *Mace v. Van Ru Credit*
13 *Corp.*, 109 F.3d 338, 344 (7th Cir. 1997). Here, violations of EFTA provide for up to
14 \$1,000 in statutory damages, 15 U.S.C. 1693m, which is hardly enough incentive for
15 individuals to prosecute their claims in federal court. No individual testimony is required
16 to establish damages, and the Court finds that the superiority requirement of Rule
17 23(b)(3) is satisfied.

18 **IV. Conclusion**

19 After conducting a rigorous analysis of Rule 23’s requirements, the Court finds the
20 putative class is appropriate for certification. *Valentino*, 97 F.3d at 1233. Sarah Jordan is
21 hereby appointed as Class Representative and Thompson Consumer Law Group, PLLC is
22 appointed as Class Counsel.

23 **IT IS ORDERED** that Jordan’s motion for class certification, (Doc. 22), is
24 **GRANTED**. The following class is certified under Rule 23: All individuals in the
25 United States who, in the year prior to the filing of this complaint, signed an agreement
26 with Defendant based on the Template.

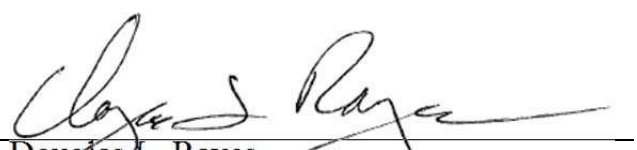
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IT IS FURTHER ORDERED that Sarah Jordan is appointed as the Class Representative and that the law firm Thompson Consumer Law Group, PLLC is appointed as Class Counsel.

Dated this 26th day of September, 2016.



Douglas L. Rayes
United States District Judge