

1 **WO**

2
3
4
5
6 **IN THE UNITED STATES DISTRICT COURT**
7 **FOR THE DISTRICT OF ARIZONA**

8
9 Kevin H Rindlisbacher, *et al.*,

No. CV-18-01131-PHX-JJT

10 Plaintiffs,

ORDER

11 v.

12 Steinway & Sons Incorporated,

13 Defendant.
14

15 At issue is Defendant Steinway, Inc.'s Motion to Dismiss Plaintiffs' Second
16 Amended Complaint (Doc. 26, MTD 1), to which Plaintiffs Kevin and Jami Rindlisbacher
17 filed a Response (Doc. 34, Resp. 1) and Defendant filed a Reply (Doc. 36, Reply 1). Also
18 at issue is Defendant's Motion to Dismiss Plaintiff's breach of contract claim (Doc. 52,
19 MTD 2), to which Plaintiffs filed a Response (Doc. 58, Resp. 2) and Defendant filed a
20 Reply (Doc. 60, Reply 2). The Court has reviewed the parties' briefs and finds this matter
21 appropriate for decision without oral argument. *See* LRCiv 7.2(f). For the reasons set forth
22 below, the Court denies in part and grants in part Defendant's Motions to Dismiss.

23 **I. BACKGROUND**

24 In the Third Amended Complaint (Doc. 23, TAC), the operative Complaint,¹
25 Plaintiffs allege the following facts. Plaintiffs have been in the retail piano business for 35

26
27 ¹ On April 12, 2018, Plaintiffs filed their Complaint alleging nondisclosure or
28 constructive fraud, fraudulent misrepresentation and fraudulent omissions by Defendant.
(Doc. 1, Compl.) Plaintiffs have since amended their Complaint several times. The relevant
fraud claims are reflected in the Second Amended Complaint and the Third Amended

1 years. (TAC ¶ 32.) In 2002, Plaintiffs approached Defendant’s Western District Sales
2 Manager, Mr. Snyder, to inquire about becoming a Steinway & Sons (“Steinway”) dealer
3 in Tucson, Arizona. (TAC ¶ 34.) Instead, in October 2006, Plaintiffs became Defendant’s
4 Spokane, Washington dealer with the alleged advisement, counseling, and assistance of
5 Mr. Snyder. (TAC ¶¶ 38–40.) From 2007 until July 2017, Plaintiffs operated the Spokane
6 dealership and exceeded the cumulative annual sales performance goals that the parties
7 agreed to by about 25% for all pianos and 89% for upright pianos. (TAC ¶ 43.)

8 At Defendant’s September 2010 dealer conference in Chicago, Plaintiffs learned
9 that Defendant needed a dealer in the Phoenix market. (TAC ¶ 20.) Plaintiffs met with
10 Mr. Snyder in Scottsdale to see the area and discuss becoming Defendant’s Phoenix market
11 dealer. (TAC ¶ 43.) During that meeting, Mr. Snyder allegedly communicated “that the
12 Phoenix Market was capable of selling 75 Steinway & Sons grand pianos per year” but that
13 “45 Steinway & Sons pianos per year was a reasonable number for sales in the Phoenix
14 Market.” (TAC ¶¶ 56–57.)

15 Later, at Mr. Snyder’s suggestion, Plaintiff visited Defendant’s store in Hollywood,
16 California because Mr. Snyder told them that the Phoenix store followed the Hollywood
17 store’s “recipe.” (TAC ¶ 56.) After visiting the Hollywood store, Plaintiffs expressed
18 concerns to Mr. Snyder about the demographic differences between Hollywood, Phoenix
19 and Spokane; particularly, Plaintiffs noted the disparate average household incomes of
20 each location. (TAC ¶¶ 60, 62.) Nonetheless, on November 23, 2010 Mr. Snyder emailed
21 Plaintiffs the Phoenix Dealer Agreement, which included the annual sales performance
22 goals Defendant found reasonable for Maricopa County. (TAC ¶¶ 64–66.) Mr. Snyder
23 explained that Defendant would not change its Dealer Agreement. (TAC ¶ 68.) Plaintiffs
24 signed and returned the documents to Mr. Snyder.

25 On March 1, 2014, Plaintiffs leased a Scottsdale storefront at Defendant’s
26 instruction, despite Plaintiffs’ concerns about “the small size, high cost per square foot,

27 _____
28 Complaint (Doc. 48, TAC), which also includes a breach of contract claim. The Third
Amended Complaint is now the operative Complaint.

1 and seven-year term of the Scottsdale Fashion Square.” (TAC ¶ 70.) Plaintiffs allege that
2 they renovated as Defendant requested, participated in Defendant’s training and
3 educational programs, implemented the techniques that had been successful in the Spokane
4 market, and regularly communicated with Mr. Snyder. (TAC ¶¶ 56–57.) However, from
5 December 2010 through July 2017, Plaintiffs’ unit sales of Steinway grand pianos were
6 about 30% of the cumulative reasonable annual sales performance goals established by the
7 Dealer Agreement. (TAC ¶ 80.)

8 During the time that Plaintiffs operated the Phoenix dealership, they attended a
9 national Steinway Dealer Meeting, where they spoke with the previous Phoenix dealer,
10 Mr. Eric Schwartz. (TAC ¶ 109.) Mr. Schwartz told Plaintiffs that between 2005 and 2010,
11 the Phoenix dealership sold about ten to fifteen grand pianos per year—nowhere near the
12 estimate that Defendant had provided to Mr. Schwartz at the outset of their relationship.
13 (TAC ¶ 112.)

14 After continued poor sales, Defendant terminated Plaintiffs’ Phoenix Market
15 Dealership on March 21, 2017, effective July 1, 2017. (TAC ¶ 91.) Plaintiffs now allege
16 nondisclosure or constructive fraud (Count One), fraudulent representations and omissions
17 (Count Two), and breach of contract (Count Three). Defendant filed two Motions to
18 Dismiss—one in response to Counts One and Two (Doc. 26, MTD 1) and a later one in
19 response to Count Three (Doc. 52, MTD 2). The Court will evaluate both Motions in this
20 Order.

21 **II. LEGAL STANDARD**

22 When analyzing a complaint for failure to state a claim for relief under Federal Rule
23 of Civil Procedure 12(b)(6), the well-pled factual allegations are taken as true and
24 construed in the light most favorable to the nonmoving party. *Cousins v. Lockyer*, 568 F.3d
25 1063, 1067 (9th Cir. 2009). Legal conclusions couched as factual allegations are not
26 entitled to the assumption of truth, *Ashcroft v. Iqbal*, 556 U.S. 662, 680 (2009), and
27 therefore are insufficient to defeat a motion to dismiss for failure to state a claim. *In re*
28 *Cutera Sec. Litig.*, 610 F.3d 1103, 1108 (9th Cir. 2010).

1 A dismissal under Rule 12(b)(6) for failure to state a claim can be based on either (1)
2 the lack of a cognizable legal theory or (2) insufficient facts to support a cognizable legal
3 claim. *Balistreri v. Pacifica Police Dep't*, 901 F.2d 696, 699 (9th Cir. 1990). “While a
4 complaint attacked by a Rule 12(b)(6) motion does not need detailed factual allegations, a
5 plaintiff’s obligation to provide the ‘grounds’ of his ‘entitle[ment] to relief’ requires more
6 than labels and conclusions, and a formulaic recitation of the elements of a cause of action
7 will not do.” *Twombly*, 550 U.S. at 555 (citations omitted). The complaint must thus contain
8 “sufficient factual matter, accepted as true, to ‘state a claim to relief that is plausible on its
9 face.’” *Ashcroft v. Iqbal*, 556 U.S. 662, 678 (2009) (quoting *Twombly*, 550 U.S. at 570). “[A]
10 well-pleaded complaint may proceed even if it strikes a savvy judge that actual proof of those
11 facts is improbable, and that ‘recovery is very remote and unlikely.’” *Twombly*, 550 U.S. at
12 556 (quoting *Scheuer v. Rhodes*, 416 U.S. 232, 236 (1974)).

13 **III. Analysis**

14 The Court will first address Counts One and Two—Plaintiffs’ fraud claims—and
15 Defendant’s first Motion to Dismiss. Defendant argues the following: 1) Plaintiffs’ fraud
16 claims are time-barred; 2) the Economic Loss Doctrine applies to limit available relief to
17 that agreed upon in the Dealer Agreement; and 3) Plaintiffs fail to state a claim for fraud
18 because the parties did not have a confidential relationship and there was no false
19 representation of material fact.

20 **A. Fraud Claims (Counts One and Two)**

21 **1. Statute of Limitations**

22 Defendant first argues that Plaintiffs’ fraud claims are time-barred under Arizona
23 law. (MTD 1 at 8–11.) The Arizona statute of limitations period for fraud is three years
24 from accrual. A.R.S. § 12-543. In Arizona, a cause of action for fraud accrues “when the
25 defrauded party discovers or with reasonable diligence could have discovered the fraud.”
26 *Mister Donut of America, Inc. v. Harris*, 723 P.2d 670, 672 (Ariz. 1986). “As such, it may
27 begin to run before a person has actual knowledge of the fraud or even all the underlying
28 details of the alleged fraud.” *Id.* (quoting *Coronado Development Corp. v. Superior Court*,

1 678 P.2d 535, 537 (Ariz. Ct. App. 1984)). Ordinarily, “[w]hen discovery occurs and a cause
2 of action accrues are . . . questions of fact for the jury.” *Doe v. Roe*, 955 P.2d 951, 961
3 (Ariz. 1998). But courts may dismiss a complaint “[i]f the running of the statute is apparent
4 on the face of the complaint.” *Cervantes v. Countrywide Home Loans, Inc.*, 656 F.3d 1034,
5 1045 (9th Cir. 2011) (quoting *Jablon v. Dean Witter & Co.*, 614 F.2d 677, 682 (9th Cir.
6 1980)).

7 Here, the running of the statute of limitations period is not apparent from the face
8 of the Complaint. Defendant argues that Plaintiffs’ claim accrued in 2010, when they
9 “could have learned about actual historical market sales and business prospects . . . had
10 they exercised any sort of reasonable due diligence, including obtaining sales numbers
11 from the prior Steinway dealer in Phoenix.” (MTD 1 at 9.)² Failing that, Defendant argues
12 that, at some point between 2011 and 2014, Plaintiffs “had knowledge of facts that would
13 make a reasonably prudent person suspicious that actual historical sales were less than
14 performance goals and market projections.” (MTD 1 at 10.)

15 In response, Plaintiffs argue that they “were put on notice triggering investigation
16 on [May 27, 2015], when Steinway’s prior Phoenix dealer [Mr. Schwartz] told Plaintiff[s]
17 [his] actual sales of Steinway & Sons grand pianos had been far less than the 45 Steinway
18 pianos represented to be a ‘reasonable annual sales performance goal.’” (Resp. 1 at 12.)
19 And before 2015, Plaintiffs maintain that they could not reasonably have discovered the
20 alleged fraud because Defendant’s “confidential relation and its superior knowledge
21 relieved Plaintiffs of any duty to investigate for fraud prior to [May 27, 2015]; and
22 beginning in 2011 and continuing through 2017, [Defendant] concealed its fraud from
23 Plaintiffs.” (Resp. 1 at 15.)

24 Despite Arizona courts’ application of the discovery rule, it “does not allow [a
25 plaintiff] to profess longstanding ignorance when a reasonable investigation . . . would
26 have alerted her to what she now alleges to have been [Defendant’s] misconduct many

27 _____
28 ² Notably, Defendant argues that Plaintiffs could have spoken in person with Mr. Schwartz
about the Phoenix market potential when Mr. Rindlisbacher visited him in in September
2010 to learn more about the dealership opportunity. (Mot. at 10.)

1 years earlier.” *Isgro v. Wells Fargo Bank*, 2019 WL 273373 at *4 (Ariz. Ct. App., Jan. 22,
2 2019). Thus, Defendant is not misguided in its argument that the discovery rule may apply
3 to bar Plaintiffs’ claims because reasonable investigation could have revealed the
4 inaccuracy of the sales projections much earlier than 2015. *See Doe*, 955 P.2d at 961 (“A
5 plaintiff need not know all the facts underlying a cause of action to trigger accrual But
6 the plaintiff must at least possess a minimum requisite of knowledge sufficient to identify
7 that a wrong occurred and caused injury.”).

8 But “[w]hen discovery occurs and a cause of action accrues are usually and
9 necessarily questions of fact,” and the Court declines to dismiss Plaintiffs’ claims based on
10 these questions of fact at a stage where it must take as true the facts set forth in Plaintiffs’
11 Third Amended Complaint. *Id.* Application of the discovery rule is entirely dependent on
12 an evaluation of when a “plaintiff has reason to know ‘by the exercise of reasonable
13 diligence’ that defendant harmed her.” *Floyd v. Donahue*, 923 P.2d 875, 878 (Ariz. Ct.
14 App. 1996). A determination of Plaintiffs’ reasonableness is best left to a later stage. *Anson*
15 *v. Amer. Motors Corp.*, 747 P.2d 581, 582 (Ariz. Ct. App. 1987) (finding that a “trial court
16 should not grant a motion to dismiss unless it appears certain plaintiff will not be entitled
17 to relief under any set of facts susceptible of proof under the claims stated”).

18 At this stage, the bar that Defendant must clear—proving there is no plausible set
19 of facts under which Plaintiffs could have been slow to discover alleged wrongdoing—is
20 simply too high. The question of when Plaintiffs reasonably should have discovered any
21 alleged fraud must be left to a stage of the case when evidence reveals Plaintiffs’ efforts to
22 investigate and Defendant’s responses to those efforts.

23 **2. The Economic Loss Doctrine**

24 The Court turns next to Defendant’s argument that Plaintiffs’ fraud claims are
25 precluded under the Economic Loss Doctrine. (*See* MTD 1 at 11–14.) Plaintiffs argue that
26 Arizona courts do not apply the doctrine as broadly as Defendants contend, nor does the
27 doctrine account for Plaintiffs’ alleged tort claims. (Resp. 1 at 15–17.)

28

1 In Arizona, the economic loss doctrine is a “common law rule limiting a contracting
2 party to contractual remedies for the recovery of economic losses unaccompanied by
3 physical injury to persons or other property.” *Flagstaff Affordable Hous. Ltd. P’ship v.*
4 *Design Alliance, Inc.*, 223 P.3d 664, 667 (Ariz. 2010). The rule’s purpose is “to encourage
5 private ordering of economic relationships and to uphold the expectations of the parties by
6 limiting a plaintiff to contractual remedies for the loss of the benefits of the bargain.”
7 *Firetrace USA, LLC v. Jesclard*, 800 F. Supp. 2d 1042, 1050 (D. Ariz. 2010).

8 Here, Defendant argues that the Economic Loss Doctrine applies “because the
9 parties bargained in contract for the risks that form the basis of Plaintiffs’ claims – that the
10 sales performance goals were reasonable.” (MTD 1 at 13). Defendant notes specific
11 provisions within the Agreement that it believes support application of the Economic Loss
12 Doctrine. (MTD 1 at 5–6.)

13 But the Economic Loss Doctrine does not bar all tort claims that seek only economic
14 damages. *Id.* Arizona courts typically apply the economic loss rule only in the context of
15 product liability or construction defect cases. *See Flagstaff Affordable Housing*, 223 P.3d
16 at 667. Courts applying Arizona law have recognized that the doctrine should not “be
17 applied as a blanket restriction precluding tort-based lawsuits by plaintiffs who have
18 suffered solely economic loss,” because to do so would nullify causes of action that are
19 well-recognized in Arizona, like “business torts, including legal malpractice and fraud,
20 [which] among others, exist solely to redress pure economic loss.” *Evans v. Singer*, 518 F.
21 Supp. 2d 1134, 1139 (D. Ariz. 2007). Here, Plaintiffs’ fraud claim falls among that class
22 of financial torts, where there may be no harm to physical property and a cause of action
23 exists only to compensate for financial losses.

24 While the Court recognizes that the scope of the Economic Loss Doctrine is not
25 crisply defined by Arizona state courts, little support exists for the argument that Arizona
26 courts intend to expand the rule outside of the context where it is traditionally applied. In
27 addition, the Ninth Circuit Court of Appeals has observed that, in cases applying the rule
28 “outside the product liability context, the [economic loss] doctrine has produced difficulty

1 and confusion.” *Giles v. Gen. Motors Acceptance Corp.*, 494 F.3d 865, 874 (9th Cir. 2007).
2 Federal courts are not free to expand the existing scope of state law without clear guidance
3 from the state’s highest court and so the Court declines to do so here. *See Clemens v.*
4 *DaimlerChrysler Corp.*, 534 F.3d 1017, 1024 (9th Cir. 2008).

5 **3. Failure to State a Claim for Fraud**

6 Defendant next argues that Plaintiffs fail to state a claim for either actual or
7 constructive fraud.

8 In Arizona, fraud requires nine elements:

- 9 (1) [a] representation; (2) its falsity; (3) its materiality; (4) the
10 speaker’s knowledge of its falsity or ignorance of its truth; (5)
11 his intent that it should be acted upon by the person and in the
12 manner reasonably contemplated; (6) the hearer’s ignorance of
its falsity; (7) his reliance on its truth; (8) his right to rely
thereon; [and] (9) his consequent and proximate injury.

13 *Nielson v. Flashberg*, 419 P.2d 514, 517–18 (Ariz. 1966).

14 Defendant asserts that “[a] false representation must be a matter of fact which exists
15 in the present, or has existed in the past and cannot be predicated upon the mere expression
16 of an opinion.” (MTD 1 at 14 (quoting *Dawson v. Withycombe*, 163 P.3d 1034, 1046 (Ariz.
17 Ct. App. 2007).) As Defendant sees it, any agreement that the parties reached on sales goals
18 was nothing more than an expression of Defendant’s opinion that the Phoenix market was
19 capable of sustaining such goals. (MTD 1 at 15–16.)

20 The Court agrees that Plaintiffs fail to point to affirmative representations made by
21 Defendant that could constitute “representations” under a claim for actual fraud. Indeed,
22 the only statements Plaintiffs point to are the reasonable annual sales performance goals, a
23 list of potential institutional clients, and emails noting that the “Phoenix market is ‘about
24 one third the market size and potential of greater Los Angeles.’” (SAC ¶¶ 121–125.) None
25 of these statements, on its own, constitutes anything more than speculation on the future
26 success and clientele of the Phoenix dealership. What Plaintiffs are apparently trying to
27 capture—a proposition rendered less effective by the confusing manner in which they label
28

1 the claims in their Second Amended Complaint—are omissions by Defendant that give rise
2 to constructive fraud. These omissions may be actionable under such a theory.

3 Constructive fraud, which is “characterized by a breach of duty actionable at law
4 irrespective of moral guilt, and arising out of a fiduciary or confidential relationship,” does
5 not require a speaker’s intent that the hearer should rely on his representation. *McDonnell’s*
6 *Estate*, 179 P.2d at 241. But like other forms of fraud, constructive fraud requires “(1) a
7 representation, (2) its falsity, (3) its materiality, [and] (4) the speaker’s knowledge of its
8 falsity or ignorance of its truth.” *Taeger v. Catholic Family and Community Servs.*, 995
9 P.2d 721, 730 (Ariz. Ct. App. 1999). A “representation” for purposes of constructive fraud
10 need not be a direct statement. Constructive fraud is “a breach of a legal or equitable duty
11 which . . . the law declares fraudulent because the breach tends to deceive others, violates
12 public or private confidences, or injures public interests.” *Lasley v. Helms*, 880 P.2d 1135,
13 1137 (Ariz. Ct. App. 1994).

14 Thus, constructive fraud does not require any representation at all, but only some
15 sort of “breach of a legal or equitable duty.” *Id.* This same theory is reflected in the
16 Restatement, where it is labeled as the tort of nondisclosure. Restatement (Second) of Torts
17 § 551. Plaintiffs point to specific omissions that could constitute a breach of the duty that
18 Defendant owed them, if the two shared a confidential relationship. *See id.* § 551(1) (“One
19 who fails to disclose to another a fact that he knows may justifiably induce the other to act
20 or refrain from acting is subject to the same liability to the other . . . but only if, he is under
21 a duty to the other”). Plaintiffs allege nine omissions by Defendant, including that none of
22 Defendant’s dealers in the last ten years had sold 45 grand pianos, that a typical year only
23 saw the sale of ten to fifteen grand pianos, and that the biggest institutional client on
24 Defendant’s list had not purchased a piano since the mid-1990s. (SAC ¶ 95.)

25 Defendant argues that it never had a confidential relationship with Plaintiffs—and
26 thus never owed them a duty to disclose—because their Agreement “expressly limited the
27 relationship to that of an independent contractor.” (MTD 1 at 16.) But this view of
28 “confidential relationship” is too restrictive. Arizona law requires only “something

1 approximating business agency, professional relationship, or family tie.” *Rhoads v. Harvey*
2 *Publ’ns, Inc.*, 700 P.2d 840, 847 (Ariz. Ct. App. 1984). And while “mere friendly relations
3 are insufficient for this purpose,” Plaintiffs’ allegations are sufficient to show that the
4 parties’ business relationship was more than a friendly relation—they relied on each other
5 in a business context. *Id.* Thus, it is plausible that the relationship, as described by
6 Plaintiffs, falls among those relationships that Arizona courts recognize as confidential or
7 fiduciary. *See Rhoads*, 700 P.2d at 847 (listing cases). Moreover, “[w]hether a confidential
8 relationship exists is a question of fact” and therefore should not be decided at the motion
9 to dismiss stage. *Taeger*, 995 P.2d at 726.

10 Given that the parties plausibly shared a confidential relationship and therefore
11 Defendant’s omissions may constitute the breach of a duty, Plaintiff’s claim for
12 nondisclosure or constructive fraud (Count One) must survive. But Plaintiffs fail to state a
13 claim for fraudulent representations and omissions (Count Two) because Plaintiffs fail to
14 allege that Defendant made any actionable representations under that theory. Otherwise,
15 any claim for fraudulent omissions is duplicative of Count One’s constructive fraud claim.
16 The Court thus will dismiss Count Two.

17 **B. Breach of Contract Claim (Count Three)**

18 In Plaintiffs’ breach of contract claim, they allege that Defendant breached the Dealer
19 Agreement on the day the parties entered into it because “[a]t that time, Defendant well
20 knew that . . . sales of Steinway & Sons grand pianos to its Phoenix market dealers had
21 been a fraction of 45 such units.” (TAC ¶ 159.) Defendant argues that Plaintiffs’ breach of
22 contract claim must be dismissed because 1) it is barred by the statute of limitations; and
23 2) it fails to state a claim because “Plaintiffs do not allege facts demonstrating a breach.”
24 (MTD 2 at 2.)

25 Before reaching the issue of whether Plaintiffs’ breach of contract claim is time-
26 barred, the Court must determine which state’s law governs the application of a statute of
27 limitations. Defendant argues that New York’s law statute of limitations applies, while
28 Plaintiffs advocate for the application of Arizona’s statute of limitations.

1 As the forum state, Arizona’s choice of law rules must be used to determine which
2 state’s statute of limitations applies. Arizona follows the Restatement (Second) of Conflict
3 of Laws. *See Cardon v. Cotton Lane Holdings, Inc.*, 841 P.2d 198, 202 (Ariz. 1992) (“In
4 Arizona, courts follow the Restatement to determine which state’s law applies in a contract
5 action.”). Defendant argues that because the parties’ Agreement included a choice of law
6 provision, Restatement § 187 applies “the law of the state chosen by the parties to govern
7 their contractual rights and duties.” In the Agreement, the parties included a choice of law
8 provision that designates New York law. Plaintiffs argue that, despite the parties’ clear
9 choice of law, Arizona law requires the Court to apply Restatement § 142 and that, as a
10 result, Arizona’s statute of limitations governs. While Plaintiffs are correct that Arizona
11 applies § 142 to the choice of law analysis where the limitations period is at issue, that
12 analysis is appropriate only if § 187 does not apply.³

13 Restatement § 187, titled “Law of the State Chosen by the Parties,” provides that
14 parties’ choice of law
15 will be applied, even if the particular issue is one which the parties could not
16 have resolved by an explicit provision in their agreement directed to that
issue, unless either

- 17 (a) the chosen state has no substantial relationship to the parties or
18 the transaction and there is no other reasonable basis for the
19 parties’ choice, or
20 (b) application of the law of the chosen state would be contrary to
21 a fundamental policy of a state which has a materially greater
22 interest than the chosen state . . . and which, under the rule of
23 § 188, would be the state of the applicable law in the absence
of an effective choice of law by the parties.

24 ³ Plaintiffs correctly characterize Arizona’s general approach to a choice of law issue where
25 § 187 does not apply, but the Court is not persuaded by the argument that § 142 should
26 apply even where the parties included a choice of law clause in their contract. Indeed, the
27 Ninth Circuit routinely defers to choice of law clauses, even where the standard Arizona
28 analysis might yield different results on a statute of limitations issue. *See In re Vortex
Fishing Sys., Inc.*, 277 F.3d 1057, 1069 (9th Cir. 2002) (finding that if the parties’ claims
were based on their agreement, which included a choice of law provision, Texas state law
should apply, but “if the claims are not governed by [the Agreement], then the court must
apply Arizona choice of law rules . . . [reflected by] the approach set forth in § 142 of the
Restatement”).

1 Here, New York has a substantial relationship to the parties because it is
2 Defendant’s principal place of business. And even if Arizona has a “materially greater
3 interest” in the transaction than does New York, application of another state’s statute of
4 limitations is not necessarily contrary to any fundamental policy of the state with a greater
5 interest. *See ABF Capital Corp. v. Osley*, 414 F.3d 1061, 1065 (9th Cir. 2005) (finding that
6 “little if any conflict exists between application of New York law and fundamental
7 California policy,” even though plaintiff’s claims would be timely under California’s
8 statute of limitations but time-barred under New York’s). Because the parties selected New
9 York state law to govern their Agreement, Arizona’s deference to § 187 of the Restatement
10 requires application of the New York statute of limitations.

11 New York has a six-year statute of limitations period for breach of contract claims.
12 NY CPLR § 213(2). Because New York does not apply the discovery rule to breach of
13 contract claims, Plaintiffs’ claim accrued the day that any alleged breach occurred. *See Ace*
14 *Securities Corp. v. DB Structured Prods. Inc.*, 36 N.E.3d 623, 628 (N.Y. Ct. App. 2015)
15 (citing the principle outlined in *John J. Kassner & Co. v. City of New York*, 389 N.E.2d
16 985 (N.Y. Ct. App. 1993), that New York’s “statutes of limitation serve the same objectives
17 of finality, certainty and predictability that New York’s contract law endorses”). Plaintiffs
18 allege that Defendant breached the contract at the moment parties signed it, on December
19 1, 2010. (TAC ¶ 158.) More than six years passed between the alleged breach and
20 Plaintiffs’ original Complaint on April 12, 2018. Under the New York statute limitations,
21 Plaintiff’s breach of contract claim is time-barred, and the Court will thus dismiss it.

22 **IV. CONCLUSION**

23 Plaintiffs have plausibly alleged a claim for constructive fraud or nondisclosure (Count
24 One) that the Court cannot determine to be time-barred at this stage of the proceedings
25 because application of the discovery rule demands a factual analysis. Plaintiffs fail to state
26 an independent claim for fraudulent representations and omissions, and the Court will thus
27 dismiss Count Two. The parties’ choice of law renders Plaintiffs’ breach of contract claim
28 (Count Three) time-barred.

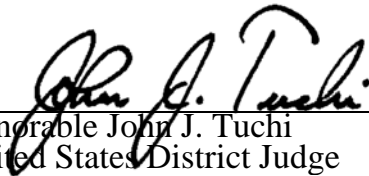
1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

IT IS THEREFORE ORDERED granting in part and denying in part Defendant's Motion to Dismiss Plaintiffs' Amended Complaint (Doc. 26). Count Two for Fraudulent Representations and Omissions is dismissed. Defendant's Motion is denied as to Count One for Nondisclosure/Constructive Fraud.

IT IS FURTHER ORDERED granting Defendant's Motion to Dismiss Counts/Claims: Breach of Contract (Doc. 52), and Count Three is dismissed.

IT IS FURTHER ORDERED granting Plaintiffs' Consent Motion to Amend/Correct Complaint (Doc. 47).

Dated this 1st day of May, 2019.



Honorable John J. Tuchi
United States District Judge