

would have 14 calender days to respond to CFC's damages briefing. On June 30, 2010, CFC moved the Court to award damages and attorneys' fees. (Doc. 82). On July 13, 2010, the Reidhead's responded in opposition. (Doc. 83). On July 23, 2010, CFC requested leave to reply while simultaneously lodging a proposed reply brief. (Doc. 84).

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## ANALYSIS

7 For judicial economy purposes, the Court will not restate the entire procedural and 8 factual history of this lawsuit. Interested parties may refer to the Court's June 7, 2008 9 10 Order, which is located at docket number 80, for a more complete background of the dispute 11 between the Reidheads and CFC. In sum, despite the Court's repeated efforts to permit the 12 Reidheads to litigate their claims and defend CFC's counterclaims on the merits, Counsel for 13 the Reidhead's repeated inability to comply with the Court's clear directives forced the Court 14 15 to reluctantly enter default judgment against the Reidheads on each of CFC's counterclaims. 16 As CFC notes in its Motion for Damages and Attorneys' Fees, the counterclaims in this case 17 arise from the Reidheads' interference and misappropriation of CFC's assets that had been 18 retained as a result of interests CFC held in various properties in Arizona. According to its 19 20 counterclaim, CFC discovered that the Reidheads had been unilaterally removing high grade 21 cinders from the property and converting the materials to their own use, even though the high 22 grade cinders belonged to CFC. Furthermore, as alleged by CFC, during a routine inspection 23 of the Reidheads' property, CFC discovered that the cinders formerly located on the premises 24 25 were missing. The counterclaim further alleges that notwithstanding CFC's clear title to the 26 subject property, the Reidheads made slanderous statements regarding the subject property. 27 Specifically, CFC contends that the Reidheads made statements to third parties that the 28

subject property was subject to a clouded title. As per the counterclaim, these statements
discouraged potential buyers and real estate agents from buying or marketing the property,
resulting in CFC losing an offer to purchase the property for \$350,000. Due to the
Reidheads' slanderous actions, CFC claims that it had been informed by local real estate
professionals that selling the property for even \$100,000 in Arizona's currently depressed
housing market was likely unfeasible.

In its Motion for Damages and Attorneys' Fees, CFC claims that because the issue of 9 10 liability has been resolved, and because CFC provided the Court with evidence and a 11 reasonable factual predicate in connection with its counterclaims, disclosure statements and 12 its Motion for Default Judgment/Motion for Summary Judgment, an evidentiary hearing on 13 the damages issue is unnecessary. CFC notes that courts in the District of Arizona and 14 15 throughout the Ninth Circuit have held that, "[w]hen the damages sought are a definite sum 16 or easily computable from the facts alleged in the complaint, an evidentiary hearing is not 17 required." Sony Music Enm't v. Miernicki, 2009 U.S. Dist. LEXIS 69865, \*2-3 (D. Ariz. 18 Aug. 3, 2009). (citing Davis v. Fendler, 650 F.2d 1154, 1161-62 (9th Cir.1981) (affirming 19 20 default judgment entered without evidentiary hearing).

Turning to the issue of purported damages, CFC contends that it is entitled to three
categories of damages in this action: (1) \$1.4 million in consequential damages suffered by
CFC as a result of the Reidheads' failure to provide certain cinders under the Agreement for
the Sale of Ore; (2) \$1 million in damages to account for the lost value of converted cinders
that could have been used as construction fill; and (3) \$350,000 in damages for the value of
the subject property that CFC was unable to sell based on the Reidheads' slander of title.

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CFC notes that it has provided sufficient evidence to justify the Court awarding its requested award. In addition, CFC has requested attorneys' fees in an amount totaling approximately \$91,000.

As to consequential damages, CFC contends that the factual basis for consequential
damages was adequately addressed in the form of an affidavit submitted by Mr. Joseph
Meyers that was attached to CFC's Motion for Default Judgment/Motion for Summary
Judgment. Mr. Meyers' affidavit sets forth how CFC loaned approximately \$1,435,860.18
to Apache, Azteca and Industrias, and that CFC made the loans in anticipation of the
Reidheads delivering high grade cinders for processing.

12 As to the value of cinders that were converted by the Reidheads, CFC alleges that the 13 value of these cinders can be measured either by the precious metals that could be extracted 14 15 from the cinders or the value of the cinders when used as construction fill material. CFC 16 alleges that, in light of its factual submissions, the value of approximately 250,000 tons of 17 cinders used as construction fill can be easily computed to \$1,000,000 in compensatory 18 damages. CFC also contends that the Court may award a larger compensatory damages 19 20 award on its conversion claim by measuring the full value of the cinders when used in metals 21 processing. CFC argues that the value of the cinders can be ascertained by way of 22 determining the value of the precious metals that could have been extracted from the cinders. 23 According to CFC, the value of such precious metals would have been upwards to \$25,000 24 25 to \$50,000 per ton. While CFC argues that it would prefer to be compensated at the value 26 of the converted materials as used in metals processing, in the interests of judicial economy 27 and bringing resolution to this matter, CFC concedes that if it will avoid an evidentiary 28

1	hearing on damages, CFC will defer to the Court's judgment and accept the reduced damages	
2	amount of \$1 million as an appropriate measure of damages on its conversion claim.	
3	As to CFC's slander of title action, CFC argues that it has adequately demonstrated	
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5	how the Reidheads made statements asserting an ownership interest in a piece of property	
6	in Taylor, Arizona, even though CFC possessed title to the land. CFC notes that the	
7 8	Reidhead's assertions caused potential buyers to abandon their attempts to purchase the	
9	subject property. CFC notes that it lost at least one purchase offer on the property due to the	
10	Reidhead's actions, and that at the time the offer for the purchase of the property was set at	
11	\$350,000. CFC requests damages at the full amount of the lost purchase offer.	
12 13	Finally, with respect to attorneys' fees, CFC notes that under Arizona state law, it is	
13 14	eligible for attorneys' fees pursuant to A.R.S. § 12-341.01 and § 12-349. To this end, CFC	
15	notes that A.R.S. § 12-341.01 permits a prevailing party to recover reasonable attorneys' fees	
16	"[i]n any contested action arising out of a contract, express or implied,"A.R.S. § § 12-341.01,	
17 18	and that attorneys' fees are recoverable under the statute for certain tort claims that are	
19	"interwoven" with a contract or "arise out" of the parties contractual relationship. See	
20	Ramsey Air Meds, L.L.C. v. Cutter Aviation, Inc., 6 P.3d 315, 318 (Ariz. Ct. App. 2000).	
21	In the alternative, CFC requests that the Court award attorneys' fees pursuant to A.R.S. §	
22 23	12-349, which permits a court to award fees against a party who (1) brings or defends a claim	
23 24	without substantial justification; (2) brings or defends a claim solely or primarily for delay	
25	or harassment; or (3) unreasonably expands or delays the proceedings. CFC also cites to the	
26	six factor approach for evaluating the merit of an award of attorneys' fees promulgated by	
27 28	the Arizona Supreme Court. See Wagenseller v. Scottsdale Memorial Hosp., 710 P.2d 1025,	

1049 (Ariz. 1985). CFC contends that an award of \$91,192.50 is justified under all six of the <u>Wagenseller</u> factors.

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The Reidheads responded to CFC's Motion for Damages and Attorneys' fees by 4 attempting to reargue the underlying merits of CFC's counterclaims. Specifically, the 5 6 Reidheads contend that (1) CFC is not a bona fide successor-in-interest to Apache Mining 7 Company; (2) CFC's claims are barred by the statute of limitations; (3) the doctrine of 8 frustration should apply since CFC did not make a demand upon the Reidheads for the cinder 9 10 and because Reidhead Sand & Rock, Inc. never paid for the processing of any such materials; 11 (4) there is no evidence that the Reidheads converted cinder to their own use; and (5) because 12 CFC did not possess an interest in the subject property, a slander of title action cannot be 13 maintained. The Reidheads also responded in opposition to CFC's request for attorneys' 14 15 fees, contending that an award of fees in this case would constitute an extreme hardship for 16 Jean Reidhead, the widow of Terrence Reidhead, and that an award of fees is not appropriate 17 under A.R.S. § 12-349, because the Reidhead's claims were dismissed on statute of 18 limitations grounds and were not brought in bad faith. 19

20 Following the filing of the Reidhead's response in opposition, CFC sought leave from 21 the Court to lodge a reply brief. After reviewing CFC's Motion for Leave and proposed 22 reply, the Court deems it appropriate to grant CFC's Motion for Leave to File a Reply Brief. 23 (Doc. 84). Turning to the substance of its reply brief, CFC states that the Reidheads have not 24 25 submitted any evidence refuting CFC's damages calculations, and have instead attempted to 26 reopen the issue of liability, which the Court conclusively resolved against the Reidheads 27 when granting CFC's Motion for Default Judgment. In light of the lack of conflicting 28

holding an evidentiary hearing on the matter. See Rolle v. Law Office of Samuel Streeter,
PLLC, 2010 U.S. Dist. LEXIS 26174, \*23 n.8 (D. Ariz. Mar. 2, 2010) (noting that Rule 55(b)
of the Federal Rules of Civil Procedure "allows, but does not require, the court to conduct
a hearing on damages, as long as it ensures that there is an evidentiary basis for the damages
awarded in the default judgment.").

evidence, CFC again urges the Court to grant its requested relief, and to do so without

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As CFC notes, a default judgment "conclusively establishes" the Reidhead's liability 9 10 on all claims that make up CFC's well pled counterclaim. See Adriana Intern. Corp. v. 11 Thoeren, 913 F.2d 1406, 1414 (9th Cir. 1990). As such, the Reidheads are now precluded 12 from attempting to re-litigate their defenses. The time for presenting arguments on the merits 13 has passed. The only relevant issue at this point in this case concerns the Reidhead's liability 14 15 on CFC's counterclaim, which asserted claims for Breach of Contract (Count One), 16 Conversion (Count Two), Constructive Fraud (Count Three), Trespass (Count Four), Breach 17 of the Implied Covenant of Good Faith and Fair Dealing (Count Five), Ejectment (Count 18 Six), Slander of Title (Count Seven), Unjust Enrichment (Count Eight), and Specific 19 20 Performance–Easement (Count Nine). (See Doc. 34, pp. 14-20).

While "[t]he evident policy of [Rule 55] is that even a defaulting party is entitled to
have its opponent produce some evidence to support an award of damages," LG Elecs., Inc.
<u>v. Advance Creative Computer Corp.</u>, 212 F. Supp. 2d 1171, 1178 (N.D. Cal. 2002), the
standard of proof for verifying damages is "relatively lenient." Philip Morris U.S.A. Inc. v.
<u>Castworld Prods.</u>, 219 F.R.D. 494, 498 (C.D. Cal. 2003). A district court may assess
damages either by relying on the declarations submitted by the prevailing party or by

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conducting a full evidentiary hearing, if damages cannot be easily computed. See Fed. R.
Civ. P. 55(b)(2); Sony Music Enm't, 2009 U.S. Dist. LEXIS 69865, \*2-3. Here, CFC has
submitted evidence that supports its proffered damages, and this evidence is uncontradicted
by the non-moving party. After reviewing all of the pleadings, the Court has determined that
it may only grant a portion of the relief sought by CFC in its Motion for Damages and
Attorneys' Fees in the absence of an evidentiary hearing.

As to CFC's request for \$1.4 million in consequential damages, the Court notes that 9 10 "[c]onsequential damages are those reasonably foreseeable losses that flow from a breach 11 of contract." McAlister v. Citybank (Ariz.), 829 P.2d 1253, 1257 (Ariz. Ct. App. 1992). The 12 common law rule for consequential damages is that they "are not usually recoverable in an 13 action for breach of contract." Contempo Metal Furniture Co. of Cal. v. East Tex. Motor 14 15 Freight Lines, 661 F.2d 761, 765 (9th Cir. 1981). This because the recovery of consequential 16 damages in a breach of contract action requires the prevailing party prove that the damages 17 it seeks were "caused by a breach of contract" and were "reasonably supposed to be within 18 the contemplation of the parties at the time of the contracting." Seekings v. Jimmy GMC, 19 20 Inc., 638 P.2d 210, 215 (Ariz. 1981) (citing All American School Supply Co. v. Slavens, 609 21 P.2d 46 (Ariz. 1980)). Although CFC has cited to Mr. Meyers' affidavit explaining how 22 CFC loaned \$1,435,860.18 to Apache, Azteca and Industrias based on the promises from the 23 Reidheads to provide cinders, some factual questions still exist as to whether these loans 24 25 were actually contemplated by CFC and the Reidheads at the time their contract was formed. 26 The Court also requires further factual development in order to link CFC's complete loss of 27 approximately \$1,435,860.18 in loans to the Reidheads' contractual breach. As such, without 28

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an evidentiary hearing, the Court cannot grant CFC's request for consequential damages, particularly when such damages are typically unavailable under contract law.

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As to CFC's conversion claim, the Court is satisfied with CFC's factual submissions, 4 which set forth a sufficient and plausible evidentiary basis for its requested relief of \$1 5 6 million dollars, which, according to the undisputed evidence, is the fair value of the 7 converted cinders when used as construction fill. The Court may therefore properly award 8 damages for CFC's conversion claim at \$1 million without requiring an evidentiary hearing. 9 10 As to CFC's slander of title claim, CFC has not cited to, and the Court is not aware 11 of, any Arizona state law decision setting the appropriate measure of damages in an action 12 for slander of title. "Arizona courts generally follow the RESTATEMENT in the absence of 13 controlling Arizona authority." Gau v. Smitty's Super Valu, Inc., 901 P.2d 455 (Ariz. Ct. 14 15 App. 1995) (citing <u>Dixon v. City of Phoenix</u>, 845 P.2d 1107, 1116 (Ariz. Ct. App. 1992)). 16 In generally discussing compensatory tort damages, comment (a) to the RESTATEMENT 17 (SECOND) OF TORTS § 903 states that, "[w]hen there has been harm only to the pecuniary 18 interests of a person, compensatory damages are designed to place him in a position 19 20 substantially equivalent in a pecuniary way to that which he would have occupied had no tort 21 been committed." Furthermore, § 929 of the RESTATEMENT specifically discusses damages 22 that are available in tort actions where there has been harm to land from past invasions. This 23 portion of the RESTATEMENT notes that "[i]f one is entitled to a judgment for harm to land 24 25 resulting from a past invasion and not amounting to a total destruction of value, the damages 26 include compensation for [,] the difference between the value of the land before the harm and 27 the value after the harm . . . [] the loss of use of the land, and [] discomfort and annoyance 28

1 to him as an occupant." RESTATEMENT (SECOND) OF TORTS § 929(1)(a)-(b). As to CFC's 2 requested damages, in light of the relevant standard for tort damages under the 3 RESTATEMENT, it is not altogether clear how CFC is entitled to \$350,000, which appears to 4 be the full value of the property. In other words, \$350,000 seems to equal to the total value 5 6 of CFC's property "before the harm" committed by the Reidheads. Under the RESTATEMENT, 7 however, CFC would not be able to recover the full value of the property before title was 8 slandered. Instead, CFC would only be eligible to recover the difference between \$350,000-9 10 or the full value of the property unslandered—and the value of the property in its current 11 slandered state. While CFC has offered some evidence suggesting that the property is now 12 worth under \$100,000, the Court cannot make a precise determination on the value of CFC's 13 property "after the harm" without conducting an evidentiary hearing. As such, the Court 14 15 cannot currently grant CFC's request for \$350,000. It also bears mentioning that CFC may 16 be entitled under the RESTATEMENT to recover additional damages on its slander of title 17 claim in the form of lost use and "discomfort and annoyance" damages. Such harms are also 18 not easily computable and would require an evidentiary hearing. 19

20 Lastly, with respect to CFC's request for attorneys' fees, the Reidheads have failed 21 to oppose the legal basis for an award fees under either A.R.S. § 12-341.01 or § 12-349, and 22 the Reidheads have not challenged the reasonableness of the fees requested. Despite the 23 Reidhead's lack of objection, the Court has reviewed CFCs fee application and determined 24 25 that CFC's fee request is reasonable and comports with relevant legal principles governing 26 attorneys' fee awards under Arizona law. The Court is extremely familiar with the 27 procedural history of this litigation, and is confident that CFC's fee application accurately 28

1 reflects the amount of time and effort it has taken to bring this case to its final resolution. As 2 such, it is proper for the Court to grant CFC's request for attorney's fees in the full amount 3 that has been sought. 4 Accordingly, 5 6 IT IS **HEREBY ORDERED** granting in part and denying in part 7 Defendants/Counterclaimants Caribbean Financial Corporation's Motion for Attorneys' Fees 8 and Damages. (Doc. 82). 9 10 **IT IS FURTHER ORDERED** granting Defendants/Counterclaimants Caribbean 11 Financial Corporation's Motion for Leave to File a Reply Brief. (Doc. 84). 12 IT IS FURTHER ORDERED directing Plaintiffs/Counterdefendants Jean Reidhead, 13 Patrick Kent Reidhead, and Reidhead Sand & Rock, Inc. ("the Reidheads") to pay 14 15 Defendants/Counterclaimants Caribbean Financial Corporation ("CFC") \$1 million in 16 damages to account for the lost value of converted cinders that CFC could have ben used as 17 construction fill. 18 IT IS FURTHER ORDERED denying Defendants/Counterclaimants Caribbean 19 20 Financial Corporation ("CFC") request for consequential damages on its breach of contract 21 claim or slander of title damages without an evidentiary hearing before this Court. 22 IT IS FURTHER ORDERED directing Plaintiffs/Counterdefendants Jean Reidhead, 23 Patrick Kent Reidhead, and Reidhead Sand & Rock, Inc. ("the Reidheads") to pay 24 25 Defendants/Counterclaimants Caribbean Financial Corporation ("CFC") \$91,192.50 in 26 attorneys' fees. 27 IT IS FURTHER ORDERED that CFC shall have until the close of business. 28

Wednesday, August 4, 2010 to inform the Court in writing whether it will accept the damages that have been awarded, thereby permitting the Court to close the case, or whether CFC requires the Court to set an immediate evidentiary hearing. DATED this 29<sup>th</sup> day of July, 2010. ิล States District Judge - 12 -