Exhibit A

Page 1

UNITED STATES DISTRICT COURT

FOR THE SOUTHERN DISTRICT OF NEW YORK

VIACOM INTERNATIONAL, INC., COMEDY) PARTNERS, COUNTRY MUSIC) TELEVISION, INC., PARAMOUNT) PICTURES CORPORATION, and BLACK) ENTERTAINMENT TELEVISION, LLC,)	
Plaintiffs,)
VS.	NO. 07-CV-2203
YOUTUBE, INC., YOUTUBE, LLC, and GOOGLE, INC.,	
Defendants.	
THE FOOTBALL ASSOCIATION PREMIER) LEAGUE LIMITED, BOURNE CO., et al.,) on behalf of themselves and all) others similarly situated,	
Plaintiffs,)) vs.	NO. 07-CV-3582
YOUTUBE, INC., YOUTUBE, LLC, and) GOOGLE, INC.,	
Defendants.	
VIDEOTAPED DEPOSITION OF E SAN FRANCISCO, CALIFO WEDNESDAY, MAY 6, 20	ORNIA
JOB NO. 16802	

	Page 2
1	MAY 6, 2009
2	9:14 a.m.
3	
4	VIDEOTAPED DEPOSITION OF ERIC SCHMIDT,
5	held at the offices of WILSON, SONSINI,
6	GOODRICH & ROSATI, 601 California Avenue,
7	Palo Alto, California, pursuant to notice,
8	before ANDREA M. IGNACIO HOWARD, CLR, CCRR, RPR,
9	CSR License No. 9830.
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	Page 3
1	APPEARANCES:
2	
3	FOR THE PLAINTIFFS VIACOM INTERNATIONAL, INC.:
4	JENNER & BLOCK, LLP
5	By: SUSAN J. KOHLMANN, Esq.
6	1099 New York Avenue, NW, Suite 900
7	Washington, D.C. 20001
8	(202) 639-6000 skohlmann@jenner.com
9	
10	FOR THE LEAD PLAINTIFFS AND PROSPECTIVE CLASS:
11	PROSKAUER ROSE, LLP
12	By: TANYA L. FORSHEIT, Esq.
13	2049 Century Park East, Suite 3200
14	Los Angeles, California 90067-3206
15	(310) 284-4508 sforsheit@proskauer.com
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17	FOR THE PLAINTIFFS VIACOM INTERNATIONAL INC.:
18	SHEARMAN & STERLING, LLP
19	By: STUART J. BASKIN, Esq.
20	SEAN T. STRAUSS, Esq. (San Francisco)
21	599 Lexington Avenue
22	New York, New York 10022-6069
23	(212) 848-4000 stuart.baskin@shearman.com
24	
25	

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1	SCHMIDT, ERIC
2	APPEARANCES (Continued.)
3	
4	FOR THE DEFENDANTS YOUTUBE, INC., YOUTUBE, LLC and
5	GOOGLE, INC.:
6	MAYER BROWN, LLP
7	By: JOHN MANCINI, Esq.
8	DAVID H. MCGILL, Esq.
9	1675 Broadway
10	New York, New York 10019-5820
11	(212) 506-2279 jmancini@mayerbrownrowe.com
12	
13	ALSO PRESENT:
14	GOOGLE
15	By: KENT WALKER, Esq.
16	CATHERINE LACAVERA, Esq.
17	1600 Amphitheater Parkway
18	Mountain View, California 94043
19	(650) 214-4879
20	
21	KEN REESER, Videographer.
22	
23	000
24	
25	

		Page 5
	1	SCHMIDT, ERIC
	2	PALO ALTO, CALIFORNIA
	3	WEDNESDAY, MAY 6, 2009, 9:14 A.M.
	4	
	5	
09:14:24	6	THE VIDEOGRAPHER: Good morning.
09:14:25	7	Today's videotaped deposition of Eric Schmidt
09:14:28	8	is taken on May 6th, 2009, at 601 California Avenue,
09:14:36	9	Palo Alto, California.
09:14:38	10	In the matter of Viacom International,
09:14:38	11	et al., vs. YouTube, Incorporated, et al., and The
09:14:38	12	Football Association Premier League Limited, et al.,
09:14:38	13	vs. YouTube, Incorporated.
09:14:49	14	Case Nos. 07-CV-2203 and 07-CV-3582. In the
09:15:01	15	U.S. District Court for the Southern District of
09:15:03	16	New York.
09:15:04	17	My name is Ken Reeser. I represent David
09:15:07	18	Feldman Worldwide, located at 600 Anton Boulevard,
09:15:13	19	Suite 1100, Costa Mesa, California.
09:15:15	20	We are now commencing at 9:14 a.m.
09:15:17	21	Will all present please identify themselves,
09:15:21	22	beginning with the witness.
09:15:22	23	THE WITNESS: Eric Schmidt.
09:15:24	24	MR. MANCINI: John Mancini, Mayer Brown, for
09:15:26	25	defendants Google and YouTube.

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		Page 6
	1	SCHMIDT, ERIC
09:15:29	2	MR. MCGILL: David McGill, also from Mayer
09:15:32	3	Brown, for the defendants.
09:15:33	4	MR. WALKER: Kent Walker, Google.
09:15:35	5	MS. LACAVERA: Catherine Lacavera, Google.
09:15:40	6	MR. BASKIN: Stuart Baskin, Shearman &
09:15:42	7	Sterling, for Viacom.
09:15:42	8	MR. STRAUSS: Sean Strauss, Shearman &
09:15:43	9	Sterling, for Viacom.
09:15:43	10	MS. KOHLMANN: Susan Kohlmann, Jenner &
09:15:45	11	Block, for Viacom.
09:15:48	12	MS. FORSHEIT: Tanya Forsheit, Proskauer
09:15:53	13	Rose, for The Premier League and The Class.
09:15:53	14	THE VIDEOGRAPHER: Thank you.
09:15:54	15	Would the court reporter please swear in the
09:15:56	16	witness.
09:15:56	17	ERIC SCHMIDT,
09:15:56	18	having been sworn as a witness testified as follows:
09:15:56	19	
09:16:07	20	EXAMINATION BY MR. BASKIN
09:16:07	21	MR. BASKIN: Good morning, sir.
09:16:13	22	Q Did you have the opportunity to prepare for
09:16:15	23	this deposition?
09:16:16	24	A I did.
09:16:17	25	Q And how long did you prepare for the

		Page 7
	1	SCHMIDT, ERIC
09:16:18	2	deposition?
09:16:21	3	A Yesterday, a few hours.
09:16:23	4	Q Now, I assume you have e-mail service on your
09:16:31	5	computer at Google?
09:16:32	6	A I do.
09:16:33	7	Q How many computers do you have, by the way?
09:16:36	8	I'm impressed with all the computers in the room. How
09:16:39	9	many computers do you have?
09:16:40	10	A Me personally, probably 30.
09:16:41	11	Q And over the course of these 30 computers, do
09:16:47	12	you frequently e-mail during the course of the day?
09:16:49	13	A I do.
09:16:52	14	Q Did you participate in gathering documents
09:16:56	15	for or your e-mails in connection with this
09:16:59	16	litigation?
09:17:01	17	MR. MANCINI: Objection to form.
09:17:03	18	MR. BASKIN: Q. Did you play any role in
09:17:04	19	collecting your e-mails or other documents for this
09:17:06	20	litigation?
09:17:07	21	MR. MANCINI: Objection to form.
09:17:08	22	THE WITNESS: I yes.
09:17:10	23	MR. BASKIN: Q. What did you do, sir?
09:17:17	24	A I was given what I believe is a protective
09:17:21	25	order, is what it's called, and I followed that.

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	1	SCHMIDT, ERIC
09:17:25	2	Q And did you make the selection yourself as to
09:17:29	3	what is produceable in this litigation?
09:17:31	4	MR. MANCINI: Objection to form.
09:17:32	5	THE WITNESS: No.
09:17:37	6	MR. BASKIN: Q. You made it in conjunction
09:17:38	7	with somebody else?
09:17:41	8	MR. MANCINI: Objection to form.
09:17:42	9	THE WITNESS: Yes.
09:17:42	10	MR. BASKIN: Okay.
09:17:43	11	Q And with whom did you make the decision as to
09:17:47	12	what is produceable in this litigation?
09:17:50	13	MR. MANCINI: Objection to form.
09:17:52	14	THE WITNESS: I'm not sure I understand the
09:17:54	15	question very well, because you're using a precise
09:17:57	16	word, which is jointly producing something.
09:18:00	17	MR. BASKIN: Okay. Well let me let me
09:18:02	18	let me show you what let's mark as Schmidt
09:18:07	19	Exhibit 1.
09:18:07	20	(Document marked Schmidt Exhibit 1
09:18:10	21	for identification.)
09:18:10	22	MR. BASKIN: I'll pass these out to the gang.
09:18:21	23	MR. MANCINI: The court reporter will hand it
09:18:22	24	to you.
09:18:23	25	MR. BASKIN: And let me hand you Schmidt

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	1	SCHMIDT, ERIC
09:28:36	2	related to this case but none that are related to this
09:28:40	3	case?
09:28:40	4	MR. MANCINI: Objection; lacks foundation.
09:28:42	5	THE WITNESS: Some people have permanent data
09:28:51	6	stores of all communications for their whole lives.
09:28:55	7	Other people over time either delete or lose some of
09:29:01	8	that e-mail.
09:29:03	9	It has been my practice for 30 years to not
09:29:05	10	retain my e-mails unless asked specifically.
09:29:11	11	There are other people who would have copies
09:29:13	12	of e-mails that I had sent, for example, in 2005, that
09:29:20	13	you might find an e-mail that I sent to them that
09:29:23	14	would not be in my copy but might be in their copy.
09:29:27	15	MR. BASKIN: Q. Now, do I understand that it
09:29:34	16	has been your practice for strike that.
09:29:37	17	For 30 years, for how long have you preserved
09:29:43	18	your e-mails before they are deleted?
09:29:47	19	MR. MANCINI: Objection to form; objection to
09:29:49	20	the characterization of the testimony.
09:29:50	21	THE WITNESS: That's not what I said, so
09:29:53	22	MR. BASKIN: Okay.
09:29:53	23	Q I thought you told me if not I'm not
09:29:56	24	fencing with you. I just want to know the answer.
09:29:56	25	You said that
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	1	SCHMIDT, ERIC
09:29:58	2	A Yeah.
09:29:58	3	Q I thought you said that for 30 years it's
09:30:01	4	been your practice not to preserve or to delete
09:30:05	5	e-mails?
09:30:05	6	MR. MANCINI: Objection to form; objection to
09:30:07	7	the characterization of the testimony.
09:30:09	8	MR. BASKIN: Q. Is that accurate?
09:30:10	9	A Again, I'll answer the question previously
09:30:14	10	asked, which was it has been my practice to not keep
09:30:16	11	my e-mails.
09:30:17	12	Q And is this on some sort of automatic system
09:30:20	13	where they are deleted in the ordinary course over
09:30:24	14	some ordinary period of time?
09:30:25	15	MR. MANCINI: Objection to form; objection,
09:30:26	16	lacks foundation.
09:30:27	17	THE WITNESS: Depending on the e-mail system
09:30:29	18	and the company and so forth, the answer would vary.
09:30:32	19	MR. BASKIN: Okay.
09:30:32	20	Q Well, let's take Google in 2005. What was
09:30:41	21	your practice then as to the length of time in which
09:30:44	22	you preserved your e-mails before they were deleted?
09:30:47	23	MR. MANCINI: Objection to form.
09:30:48	24	THE WITNESS: It was my practice to delete or
09:30:52	25	otherwise cause the e-mails that I had read to go away

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Page 19 1 SCHMIDT, ERIC 09:30:56 2 as quickly as possible. 09:30:57 3 MR. BASKIN: Q. Within days? 09:31:01 4 А Yes. 09:31:01 5 And I assume that practice carried over to 0 09:31:11 2006 and 2007 and 2008? 6 09:31:13 7 MR. MANCINI: Objection; lacks foundation. 09:31:14 8 THE WITNESS: In -- again, without the 09:31:21 9 specific dates, in principle, yes. 09:31:24 10 MR. BASKIN: Q. Now, when the lawsuit was 09:31:28 11 filed in February 2007, did anyone instruct you that 09:31:36 12 you should preserve your e-mails relevant to the 09:31:41 13 litigation? 09:31:44 14 Excuse me. As of -- excuse me. As of the 09:31:47 15 filing of this complaint, which is March of 2007, did 09:31:50 16 anyone instruct you to preserve your e-mails that 09:31:53 might be relevant to this litigation? 17 09:31:54 18 MR. MANCINI: Objection to the extent it 09:31:55 19 calls for a privileged communication. 09:31:58 20 THE WITNESS: I want to be careful not to 09:32:04 21 discuss a legal conversation that I had. 09:32:08 2.2 You used a precise month. A -- a clear -- a 09:32:14 23 clear and precise answer would be that I did change my 09:32:16 24 practice after this lawsuit was filed and I was 09:32:20 25 notified.

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	1	SCHMIDT, ERIC
10:38:05	2	MR. MCGILL: I'm fine. Thank you.
10:38:06	3	MR. BASKIN: Q. Most importantly, would you
10:38:06	4	like one, sir?
10:38:09	5	A I'm fine.
10:38:09	6	Q You okay? Okay.
10:38:09	7	A Thank you.
10:38:14	8	Q Prior to Google's purchase of YouTube, did
10:38:19	9	you ever hear a Google executive complain that YouTube
10:38:26	10	was competing unfairly because of the way it dealt
10:38:30	11	with copyrighted material on its site?
10:38:33	12	MR. MANCINI: Objection; lacks foundation;
10:38:35	13	and objection to the form to the extent it seeks a
10:38:37	14	legal conclusion.
10:38:38	15	THE WITNESS: I'm trying to think.
10:38:50	16	I don't recall. I mean, I may someone may
10:38:55	17	have said something, but it would have been in general
10:38:59	18	terms. It wouldn't have been with the specificity of
10:39:02	19	your question.
10:39:03	20	MR. BASKIN: Q. Well, did you ever hear any
10:39:08	21	Google executives criticize YouTube because of the way
10:39:11	22	it dealt with copyright issues
10:39:15	23	MR. MANCINI: Same objections.
10:39:16	24	MR. BASKIN: Q prior to your acquisition
10:39:17	25	of it?

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	1	SCHMIDT, ERIC
10:39:17	2	MR. MANCINI: Same objections.
10:39:19	3	THE WITNESS: Again, I recall complaints
10:39:27	4	about YouTube having different policies, but not
10:39:31	5	specific in the way you asked your question.
10:39:36	6	MR. BASKIN: Q. Well, did you ever read an
10:39:39	7	internal Google document in which a Google executive
10:39:44	8	criticized YouTube because of the way it dealt with
10:39:47	9	copyright issues?
10:39:47	10	MR. MANCINI: Objection; lacks foundation;
10:39:50	11	calls for a legal conclusion; and objection to form.
10:39:52	12	THE WITNESS: <mark>I may have.</mark> I don't I don't
10:39:55	13	recall specifics.
10:39:56	14	MR. BASKIN: Q. Do you remember being told
10:40:12	15	by a senior Google executive that a large part of
10:40:20	16	YouTube's traffic is from pirated content?
10:40:24	17	MR. MANCINI: Objection; lacks foundation;
10:40:26	18	objection to form.
10:40:29	19	THE WITNESS: No specific recollection, no.
10:40:34	20	MR. BASKIN: Let me hand you what we will
10:40:36	21	mark as Schmidt 7. It was Drummond 17, I believe, and
10:40:47	22	Eun is that the way you pronounce it, E-U-N, Eun,
10:40:50	23	Eun 12?
10:40:51	24	THE WITNESS: Eun.
10:40:51	25	///

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	1	SCHMIDT, ERIC
10:44:42	2	meetings. Normally I am in the meetings.
10:44:43	3	MR. BASKIN: Q. What about Mr. Brin?
10:44:46	4	MR. MANCINI: Objection; lacks foundation.
10:44:48	5	THE WITNESS: Some percentage of the time.
10:44:51	6	MR. BASKIN: Q. Do you recall if Mr. Brin
10:44:53	7	attended
10:44:54	8	A I do
10:44:54	9	Q the Video GPS?
10:44:56	10	A I do not. I do not.
10:44:57	11	Q And what about Mr. Page?
10:45:02	12	A Again, no recollection.
10:45:03	13	Q In the ordinary course, does he tend to
10:45:08	14	attend Video GPS meetings?
10:45:09	15	MR. MANCINI: Objection to form.
10:45:13	16	THE WITNESS: Larry more than Sergey. But
10:45:17	17	their meetings the GPS's are built around me, so
10:45:20	18	the normal course of business, I'm there and the
10:45:23	19	others may or may not be there.
10:45:26	20	MR. BASKIN: Okay.
10:45:28	21	Q Now, you said I think you said that you
10:45:30	22	read Mr. Eun's am I pronouncing that right, by the
10:45:35	23	way?
10:45:36	24	A That's correct.
10:45:37	25	Q So it's E-U-N.

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	1	SCHMIDT, ERIC
10:45:38	2	You read Mr. Eun's e-mail as preparatory to
10:45:42	3	the Video GPS; correct?
10:45:45	4	A That is correct.
10:45:46	5	Q Now, he tells you that strike that.
10:46:00	6	Do you read this e-mail as focusing on the
10:46:03	7	issue of how to beat YouTube?
10:46:05	8	MR. MANCINI: Objection to the
10:46:06	9	characterization of the document.
10:46:07	10	THE WITNESS: Well, I haven't read the whole
10:46:12	11	e-mail, but it starts by saying, "We are preparing in
10:46:18	12	preparation for the GPS how we beat YouTube in the
10:46:23	13	short term and how we win over time."
10:46:25	14	So that would be consistent with your
10:46:25	15	assertion.
10:46:27	16	MR. BASKIN: Q. And do you recall that one
10:46:28	17	of the topics being discussed as a way of beating
10:46:32	18	YouTube was whether Google Video should relax
10:46:36	19	enforcement of our copyright policies in an effort to
10:46:41	20	stimulate traffic growth?
10:46:43	21	MR. MANCINI: Objection to the
10:46:43	22	characterization of the document.
10:46:45	23	THE WITNESS: You would have to point me to a
10:46:47	24	paragraph or a sentence here.
10:46:49	25	MR. BASKIN: Q. Well, first, do you do

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	1	SCHMIDT, ERIC
10:46:51	2	you recall this e-mail?
10:46:52	3	A <mark>I do not.</mark>
10:46:52	4	Q Have you seen this e-mail prior to today, to
10:46:55	5	the best of your recollection?
10:46:57	6	A I think
10:46:58	7	MR. MANCINI: Objection.
10:46:58	8	THE WITNESS: Go ahead.
10:46:59	9	MR. MANCINI: Objection to the extent it
10:47:01	10	seeks communications with counsel.
10:47:02	11	MR. BASKIN: Okay. Fair enough.
10:47:03	12	Q Now, so let's go to the e-mail, sir, at the
10:47:05	13	bottom. You see it says the paragraph that reads
10:47:11	14	as follows, let me point it out to you, "there is a
10:47:17	15	chance of pursuing short-term goals with such
10:47:21	16	zealousness that we develop blind spots that could
10:47:25	17	hurt us later. For example, there was heated debate
10:47:31	18	about whether we should relax enforcement of our
10:47:34	19	copyright policies in an effort to stimulate traffic
10:47:38	20	growth, despite the inevitable damage it would cause
10:47:43	21	to relationships with content owners."
10:47:48	22	Do you see that, sir?
10:47:50	23	A I do see that paragraph.
10:47:51	24	Q Do you remember reading that paragraph in and
10:47:53	25	around May 2006?
1		

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	1	SCHMIDT, ERIC
10:47:55	2	MR. MANCINI: Objection; lacks foundation.
10:47:56	3	THE WITNESS: As I indicated, I do not recall
10:47:58	4	the e-mail.
10:47:58	5	MR. BASKIN: Q. Do you recall being party to
10:48:00	6	a discussion as to whether Google Video should relax
10:48:04	7	its copyright policies
10:48:05	8	MR. MANCINI: Objection to the extent it
10:48:06	9	seeks a leading conclusion.
10:48:06	10	MR. BASKIN: Excuse me. Excuse me. Let me
10:48:08	11	finish. Then you may register your objection.
10:48:11	12	Q Do you recall whether strike that.
10:48:17	13	Do you recall being involved in discussions
10:48:20	14	in and around May 2006 on the topic of <mark>whether Google</mark>
10:48:29	15	Video should relax enforcement of its copyright
10:48:31	16	policies in an effort to stimulate traffic growth?
10:48:34	17	MR. MANCINI: Objection to form; and
10:48:35	18	objection to the extent it seeks communications with
10:48:37	19	counsel, to which I instruct the witness not to
10:48:39	20	answer.
10:48:39	21	THE WITNESS: I only have a vague
10:48:43	22	recollection of their as I testified previously, I
10:48:48	23	have only a vague recollection of us talking about the
10:48:51	24	difference between their policies, "their" being
10:48:55	25	YouTube's and ours.

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	1	SCHMIDT, ERIC
10:48:57	2	MR. BASKIN: Q. So you do not have a
10:48:58	3	recollection of being party to a discussion about
10:49:01	4	whether Google Video should relax its policies to
10:49:03	5	comport with YouTube's?
10:49:05	6	MR. MANCINI: Same objections.
10:49:07	7	THE WITNESS: And again, I have no specific
10:49:08	8	recollection in that area.
10:49:11	9	MR. BASKIN: Q. Now, in the next paragraph,
10:49:16	10	Mr. Eun says, "I think we should beat YouTube - and
10:49:25	11	all competitors - but not at all costs. <mark>A large part</mark>
10:49:31	12	of their traffic is from pirated content."
10:49:34	13	Do you see that, sir?
10:49:35	14	A I see that.
10:49:36	15	Q Does do you recall reading that sentence
10:49:38	16	in and around May of 2006?
10:49:39	17	MR. MANCINI: Objection; lacks foundation.
10:49:40	18	THE WITNESS: As I previously said, I don't
10:49:43	19	recall this e-mail and, therefore, I don't recall this
10:49:44	20	sentence.
10:49:45	21	MR. BASKIN: Q. Do you recall a conversation
10:49:46	22	with Mr. Eun on the topic that a large part of
10:49:54	23	YouTube's traffic is from pirated content?
10:49:57	24	MR. MANCINI: Objection to form; lacks
10:49:59	25	foundation.

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	1	SCHMIDT, ERIC
12:39:01	2	companies to protect the their content on the
12:39:06	3	YouTube website?
12:39:07	4	MR. MANCINI: Objection; lacks foundation;
12:39:08	5	and objection to form.
12:39:09	6	THE WITNESS: Okay. There were a lot of
12:39:12	7	negatives in that question.
12:39:13	8	MR. BASKIN: Yeah. It was a lousy question.
12:39:15	9	THE WITNESS: Yeah.
12:39:16	10	MR. BASKIN: Let me withdraw it. That was a
12:39:16	11	real bad question. Let me try again.
12:39:18	12	MR. MANCINI: Good idea.
12:39:20	13	MR. BASKIN: Q. Did you ever reach the
12:39:22	14	conclusion, in your own mind, sir, that Google simply
12:39:29	15	couldn't afford the license fee necessary to make
12:39:35	16	Audible Magic technology available to content owners
12:39:39	17	who wanted it in the end of 2006 and the early parts
12:39:46	18	of 2007, irrespective of whether they entered into a
12:39:50	19	license agreement with YouTube?
12:39:51	20	MR. MANCINI: Objection; lacks foundation;
12:39:53	21	objection to form; and objection to the extent it's
12:39:56	22	seeking mental impressions.
12:39:57	23	THE WITNESS: <mark>I I have no recollection in</mark>
12:39:59	24	this area.
12:40:15	25	MR. BASKIN: Q. Let me ask you this: Based

DAVID FELDMAN WORLDWIDE, INC.

805 Third Avenue, New York, New York 10022 (212)705-8585

		Page 156
	1	SCHMIDT, ERIC
12:40:37	2	on your strike that.
12:40:44	3	Q In 2006, can you tell us, for the record, the
12:41:00	4	name of even one large media company that was given
12:41:09	5	access to available fingerprint technologies on
12:41:15	6	YouTube in the absence of a revenue-sharing agreement?
12:41:19	7	MR. MANCINI: Objection to form.
12:41:21	8	THE WITNESS: <mark>I'm sorry.</mark> In 2006, I I
12:41:27	9	don't know.
12:41:28	10	MR. BASKIN: Q. And what about 2007? Can
12:41:32	11	you give me the name of one media company that was
12:41:37	12	given access to available fingerprint technologies in
12:41:45	13	the absence of a revenue deal?
12:41:46	14	MR. MANCINI: I just want to object
12:41:48	15	continuing objection that the witness has indicated
12:41:49	16	his lack of recollection in this area.
12:41:52	17	THE WITNESS: <mark>Yeah.</mark> <mark>I just I don't know</mark>
12:41:54	18	the details, so I don't recall.
12:41:55	19	MR. BASKIN: Q. You don't recall the name of
12:41:57	20	one company, right, sir?
12:41:59	21	MR. MANCINI: Same objection.
12:42:01	22	THE WITNESS: Yeah.
12:42:04	23	MR. BASKIN: Q. Correct?
12:42:04	24	A That is correct.
12:42:05	25	Q Now, I just want to do five more minutes and

		Page 173
	1	SCHMIDT, ERIC
13:47:46	2	Q Are you familiar that there's a segment of
13:47:49	3	the YouTube website that displays so-called private
13:47:53	4	videos?
13:47:55	5	MR. MANCINI: Objection to form.
13:47:56	6	THE WITNESS: I've heard the term, but I
13:47:58	7	
		don't know what "private videos" means.
13:48:00	8	MR. BASKIN: Q. So you have no idea how the
13:48:02	9	private videos sector of the website operates?
13:48:07	10	A No.
13:48:09	11	Q Okay. Would you know, as you sit here today,
13:48:20	12	whether a content company is capable of searching the
13:48:31	13	private sector of the website to ascertain whether any
13:48:36	14	of its copyrighted materials are contained in the
13:48:39	15	private sector of the website and to try to take it
13:48:41	16	down?
13:48:41	17	MR. MANCINI: Objection; the witness has
13:48:43	18	testified to his lack of knowledge in this area.
13:48:46	19	THE WITNESS: I don't know what private part
13:48:48	20	of the website is.
13:48:49	21	MR. BASKIN: Okay. Fair enough.
13:48:50	22	Q Now, in 2006 and early 2007, am I correct
13:48:59	23	that Viacom and Google were in a negotiation to try to
13:49:03	24	achieve a revenue-sharing deal between the companies?
13:49:07	25	MR. MANCINI: Objection to the

DAVID FELDMAN WORLDWIDE, INC.

805 Third Avenue, New York, New York 10022 (212)705-8585

8	 YouTube's business model is completely sustained by pirated content. They are at the mercy of companies not responding with DMCA requests. When they do (like CSPAN did with S. Colbert), they suffer
*	The DNCA law could be overturned if the media industry engages in sustained lobbying efforts (it was written before the viral video craze took off), and it is risky to build an entire business model on this law. It is also not scalable to expand internationally since DMCA is a US law
89	 The YouTube business model is also not monetizable. They are an AdSense publisher, so we have a good sense of their rate of monetization:PV
8	 YouTube is going after one slice of the internet video market – fumy, user-made videos. There are many more slices in the pie and GV should try to be the broadest possible index
*	 We need to continue CBG support for video internationally b/c we don't have good ad monetization solutions yet, and some content producers will only distribute their content if they can sell it
*	 There is a big market for high quality premium content, but it is largely going to be shorter form, as opposed to 2 hour movies. Perhaps this means we should be working with media companies to get 2-4 minute furny clips from their shows. This will drive traffic, raise awareness of their TV shows (e.g., Lazy Sunday boosted SNL's ratings), and he year monetizable
	alu de very indirenzado Google

Highly Confidential

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	 Likely acceptance among users (especially highly media-aware young demographic) Higher traffic, higher profile as destination site Increased uploads of user content as well as copyrighted content Potential to monetize higher volume of traffic Achieve OKRs on traffic and uploads
<u> </u>	Inability to independently gauge what kind of impact on traffic other options can have — Improvements in features and user experience — Modifying copyright protection through applying public pressure through increased collaboration with content owners and indirect pressure through press and public policy
L 8	Some content owners sue Google - Diversion of management attention - Negative PR - Potential monetary damages - Potential monetary damages - Potential monetary damages - Reduced future access to content - Reduced willingness to partner with other Google properties - Reduced AdSense partnerships and revenues (not just in Video)
* ·	Inconsistent with assertions in book search and library partner program for respecting copyrights

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. Get working ads model to monetize premium content to show for free
Enable download-to-own or streaming of short clips at pennies per clip from prepaid Google user account funds
 Install <u>hotline arrangements</u> for fast-tracking short clips with some bulk (capped) after-the-fact payment by Google
 Include in partnership terms that content owners will do at least one of the following: clamp down on convridat infringers with DMCA notice within X hours
 officially supply us their master version of viral clip for free streaming within Y hours allow us to upload viral clip from infringing site and host it ourselves
or pay us for lost traffic
 Threaten a change in copyright policy as part of a PR campaign complaining about harm to users' interests through content owner foot- dragging – use threat to get standard deal sign-up

We may be able to coax or force access to viral premium content

UNITED STATES DISTRICT COURT FOR THE SOUTHERN DISTRICT OF NEW YORK

VIACOM INTERNATIONAL INC., COMEDY PARTNERS, COUNTRY MUSIC TELEVISION, INC., PARAMOUNT PICTURES CORPORATION, and BLACK ENTERTAINMENT TELEVISION LLC,)))))
Plaintiffs, v. YOUTUBE INC., YOUTUBE, LLC, and) Case No. 1:07-cv-02103 (LLS) (Related Case No. 1:07-cv-03582 (LLS)
GOOGLE, INC., Defendants.)))

MEMORANDUM OF LAW IN SUPPORT OF VIACOM'S MOTION FOR PARTIAL SUMMARY JUDGMENT ON LIABILITY AND INAPPLICABILITY OF THE DIGITAL MILLENNIUM COPYRIGHT ACT SAFE HARBOR DEFENSE

Stuart J. Baskin (No. SB-9936) John Gueli (No. JG-8427) Kirsten Nelson Cunha (No. KN-0283) SHEARMAN & STERLING LLP 599 Lexington Avenue New York, NY 10022 Telephone: (212) 848-4000 Facsimile: (212) 848-7179 Paul M. Smith (No. PS-2362)
William M. Hohengarten (No. WH-5233)
Scott B. Wilkens (*pro hac vice*)
Matthew S. Hellman (*pro hac vice*)
JENNER & BLOCK LLP
1099 New York Avenue, NW
Washington, DC 20001
Telephone: (202) 639-6000
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Susan J. Kohlmann (No. SK-1855) JENNER & BLOCK LLP 919 Third Avenue New York, NY 10022 Telephone: (212) 891-1690 Facsimile: (212) 891-1699

Attorneys for Plaintiffs

on extrapolations or interpretations from these documents. Defendants' own words, in plain English, speak for themselves – clearly and forcefully.

And this is a case where these written words speak all the more powerfully given the Defendants' failure to preserve and produce many key documents and the ostensible memory failures of their key executives when deposed. Among the most compelling documents are the internal emails and memoranda of YouTube's founders. Almost none of these key internal documents were produced by Google or YouTube, which claims they were all lost. Hohengarten Decl. ¶ 263. Among others, Chad Hurley, a founder and YouTube's Chief Executive from its inception to today, revealed for the first time of his deposition that he "lost all" of his YouTube emails for the key time period of this case. *Id.* ¶ 264. Fortunately, Karim, who left YouTube in 2006 and preserved these materials on his own personal computer, discharged his duties to this Court and produced them. *Id.* ¶¶ 218-63. Otherwise they would have never surfaced in this litigation.

Similarly unusual are the document destruction practices followed by Google's CEO Eric Schmidt. He claims to use and email from "probably 30" different computers. *Id.* ¶ 348 & Ex. 314, at 7:7-10. As set forth above, Schmidt was deeply involved in the decision to acquire YouTube and its post-acquisition policies. Yet, for the key period from June 2006 (when Google started intensely to focus on YouTube's policies and practices and debated whether to acquire it) through February 2007 (when negotiations fell apart with Viacom and the MPAA, resulting in this lawsuit), Schmidt's search for responsive materials "yielded 19 documents." *Id.* ¶ 266, 348 & Ex. 314 at 18. The absence of emails and documents is explained by a practice litigation-conscious in the extreme. Schmidt explained: "[i]t has been my practice for 30 years to not retain my emails unless asked specifically." *Id.* ¶ 348 & Ex. 314 at 18. He went on to testify:

"It was my practice to delete or otherwise cause the emails that I had read to go away as quickly as possible." *Id.* at 18-19.¹⁴

(Similar bizarre practices surfaced when senior executives testified about these key documents.) When Mr. Hurley was shown the email chains preserved by Mr. Karim, he developed serial amnesia. This is no lawyer's exaggeration: we include pages 177-317 of Mr. Hurley's testimony (Hohengarten Decl. ¶ 346 & Ex. 312) and invite the Court to review it. To the same effect is the testimony of Larry Page, one of Google's two co-founders and top three executives, who essentially disclaimed memory on any topic relevant to this litigation, even including, for example, whether he was in favor of Google's acquisition of YouTube, even though it was Google's largest corporate transaction to date and viewed as transformative to its business. Hohengarten Decl. ¶ 349 & Ex. 315, at 129:23-134:15. We enclose Mr. Page's entire deposition as Exhibit 315 to the Hohengarten Declaration. This Court can decide whether these key executives and witnesses behaved with the level of candor and respect for the legal process that this Court has a right to expect from senior executives of important public companies.

Due to these practices, we and the Court will never know what else was "lost" or made to "go away as quickly as possible." Fortunately, the documents that fortuitously survived and were produced still provide ample indisputable evidence of unlawful intent. Given Defendants' wholesale failures to preserve relevant documents or recall key salient facts, the surviving documents speak all the more loudly as undisputed facts that warrant summary judgment.

¹⁴ This practice is certainly ironic coming from the CEO of a company that prominently markets its email service to the public as providing "lots of space" and "free storage" for emails. Hohengarten Decl. ¶ 316 & Ex. 288.

CONCLUSION

Viacom's motion for partial summary judgment should be granted.

Respectfully submitted,

By: /s/ Stuart J. Baskin

Stuart J. Baskin (No. SB-9936) John Gueli (No. JG-8427) Kirsten Nelson Cunha (No. KN-0283) SHEARMAN & STERLING LLP 599 Lexington Avenue New York, NY 10022 Telephone: (212) 848-4000 Facsimile: (212) 848-7179 By: <u>/s/ Paul M. Smith</u>

Paul M. Smith (No. PS-2362) William M. Hohengarten (No. WH-5233) Scott B. Wilkens (*pro hac vice*) Matthew S. Hellman (*pro hac vice*) JENNER & BLOCK LLP 1099 New York Avenue, NW Washington, DC 20001 Telephone: (202) 639-6000 Facsimile: (202) 639-6066

Susan J. Kohlmann (No. SK-1855) JENNER & BLOCK LLP 919 Third Avenue New York, NY 10022 Telephone: (212) 891-1690 Facsimile: (212) 891-1699

Exhibit B

		FILE COPY
1 2 3 4	RUSSELL J. FRACKMAN (State Bar No. JEFFREY D. GOLDMAN (State Bar No. MITCHELL SILBERBERG & KNUPP LI 11377 West Olympic Boulevard Los Angeles, CA 90064-1683 Telephone: (310) 312-2000 Facsimile: (310) 312-3100	49087) 155589) _P
5 6 7	JEFFREY N. MAUSNER (State Bar No. 1 BERMAN, MAUSNER & RESSER 11601 Wilshire Boulevard, Suite 600 Los Angeles, California 90025-1742 Telephone: (310) 473-3333 Facsimile: (310) 473-8303	22385)
8 9 10 11	DANIEL J. COOPER (State Bar No. 1984 PERFECT 10, INC. 72 Beverly Park Dr. Beverly Hills, California 90210 Telephone: (310) 205-9817 Facsimile: (310) 205-9638	60)
12	Attorneys for Plaintiff	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
13	UNITED STATES I	DISTRICT COURT
14 15	CENTRAL DISTRIC	Γ OF CALIFORNIA
16	PERFECT 10, INC., a California corporation,	CASE NO. CV 04-9484 NM (CW)
17 18		PLAINTIFF'S FIRST SET OF REQUESTS FOR THE PRODUCTION OF DOCUMENTS
19 20	GOOGLE, INC., a corporation; and DOES 1 through 100, inclusive,	
21	Defendants.	
22	TO DEFENDANT GOOGLE, Inc.	AND ITS COUNSEL OF RECORD
23	HEREIN: Pursuant to Rule 34 of the Federal Rules of Civil Procedure, Plaintiff	
25	Perfect 10, Inc. propounds the following F	irst Set of Requests for the Production of
26	DOCUMENTS to Defendant GOOGLE, In	nc. Documents shall be produced to
27	Daniel Cooper, Esq., 72 Beverly Park, Bev	verly Hills, CA, 30 days after the service
28	of these requests.	
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1	9. DOCUMENTS sufficient to determine the number of images DISPLAYED
2	ON GOOGLE SERVERS since 2001 that have, when clicked upon,
3	purportedly LINKED users to perfect10.com or perfectten.com.
4	10. DOCUMENTS sufficient to determine the number of times, since
5	November 20, 2001, that a user has clicked upon an image DISPLAYED
6	ON GOOGLE SERVERS which purportedly LINKED users to
7	perfect10.com or perfectten.com.
8	11. DOCUMENTS sufficient to determine the number of times since November
9	20, 2001 that anyone has clicked on an image DISPLAYED ON GOOGLE
10	SERVERS of any model whose name is listed in Exhibit 2.
11	12. All DOCUMENTS that constitute or embody GOOGLE's contractual
12	arrangements for the use of digital images on Image Search, including but
13	not limited to, distribution or license agreements with studios, stock houses,
14	independent photographers, and digital artists.
15	13. All DOCUMENTS that constitute or embody communications between or
16	among employees of GOOGLE that refer to or relate to plaintiff, Perfect 10.
17	14. GOOGLE's minutes of Board of Director and/or other Executive
18	Committee meetings that refer to, relate to, or mention copyright
19	infringement, misappropriation of rights of publicity, or trademark
20	infringement.
21	15. GOOGLE's minutes of Board of Director and/or other Executive
22	Committee meetings that refer to, relate to, or mention adult content,
23	pornography, sexual content, nude images, or celebrity images.
24	16. GOOGLE's minutes of Board of Director and/or other Executive
25	Committee meetings that refer to, relate to, or mention Perfect 10, Playboy,
26	or Penthouse.
27	17. All DOCUMENTS that constitute or embody communications between or
28	among employees of GOOGLE that refer to or relate to GOOGLE'S
e G	potential liability for copyright infringement, misappropriation of rights of 7

	publicity or trademark infringement.
18.	All studies, reports, memoranda, letters, or notes that refer to, relate to, or
	reflect the extent to which adult content available through GOOGLE's Web
	Search and Image Search serves as a draw for traffic to GOOGLE.com.
19.	All studies, reports, memoranda, letters, or notes that refer to, relate to, or
	reflect the extent to which adult content available through GOOGLE's Web
	Search and Image Search affects GOOGLE's revenues.
20.	All DOCUMENTS that constitute or embody communications between or
	among employees of GOOGLE that refer to, relate to, or reflect the extent
	to which adult content available through GOOGLE's Web Search and
	Image Search serves as a draw for traffic to GOOGLE.com.
21.	All DOCUMENTS that constitute or embody communications between or
	among employees of GOOGLE that refer to, relate to, or reflect the extent
	to which adult content available through GOOGLE's Web Search and
	Image Search affects GOOGLE's revenues.
22.	All DOCUMENTS that refer to or reflect the DISABLING of any of the
2	BASE URLs listed in Exhibit 4.
23.	DOCUMENTS sufficient to IDENTIFY all BASE URLs DISABLED by
	GOOGLE as a result of notices sent by Perfect 10.
24.	All DOCUMENTS that constitute or embody communications between
	GOOGLE and ENTITIES that own or control the GOOGLE AFFILIATED
	WEBSITES identified in YOUR response to Interrogatory 1.
25.	All communications between GOOGLE and the ENTITIES identified in
	YOUR response to Interrogatory No. 2.
26.	All notices of TERMINATION (as a result of intellectual property
	violations) sent by GOOGLE to any ENTITY that has owned or controlled
	a GOOGLE LISTED WEBSITE.
27.	All notices of TERMINATION sent by GOOGLE to any ENTITY that has
	owned or controlled a GOOGLE LISTED WEBSITE.
	8
	 19. 20. 21. 22. 23. 24. 25. 26.

1		DOCUMENTS should be provided in electronic format if available.
2	52.	DOCUMENTS sufficient to IDENTIFY all GOOGLE AFFILIATED
3		WEBSITES that have used as "key words" (as the term is used by
4		GOOGLE in connection with its Adwords program) either "Perfect 10,"
5		"perfect10.com," "perfectten.com," or the names of any Perfect 10 models
6		listed in Exhibit 2, and for each such website, which terms were used, along
7		with the dates of such use.
8	53.	All versions of form contracts or agreements between GOOGLE and any
9		Adwords or Adsense websites used from 2001 to the present.
10	54.	All versions of GOOGLE rules, regulations and guidelines relating to
11		content on any Adwords or Adsense websites, from 2001 to the present.
12	55.	All communications with third parties that refer to Plaintiff, Perfect 10.
13	<mark>56.</mark>	All internal documents that refer to Plaintiff, Perfect 10.
14	57.	All DOCUMENTS that refer to GOOGLE'S document retention policy.
15	58.	All DOCUMENTS that refer or relate to the designation of a copyright
16		agent under the DMCA.
17	59.	All complaints filed (in any jurisdiction in the U.S. and in any foreign
18		country) against GOOGLE relating to copyright infringement, trademark
19		infringement, or infringement of right of publicity.
20	60.	All DOCUMENTS relating to any insurance that GOOGLE has or claims to
21		have in connection with any of the claims asserted.
22	61.	All DOCUMENTS relating to any indemnity claims made by GOOGLE to
23		any third party with respect to the claims in the amended complaint.
24	62.	All DOCUMENTS that relate to, evidence, refer to, or reflect
25		communications with any webmaster with respect to any of the Perfect 10
26		copyrighted works or Perfect 10 models or Perfect 10 trademarks.
27	63.	All DOCUMENTS that support GOOGLE'S fourteenth affirmative
28		defense.
	64.	All DOCUMENTS that support GOOGLE'S fifteenth affirmative defense.

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assist GOOGLE in	n more expeditious handling of Perfect 10's notices.	
Dated: March 4, 2005		
	BERMAN, MAUSNER & RESSER,	
	A LAW CORPORATION	
Daniel J. Cooper DEREECT 10 INC		
	BV: Suffrey n. Mausner	
	Jeffrey N. Mausner Attorneys for Plaintiff, PERFECT 10, INC.	
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		JEFFREY N. MAUSNER

		BROOF OF SEDVICE
	1	PROOF OF SERVICE
	2	STATE OF CALIFORNIA, COUNTY OF LOS ANGELES
	3	I am employed in the county of Los Angeles, State of California.
	4	I am over the age of 18 and am not a party to the within action; my business address is: 11601 Wilshire Boulevard, Suite 600, Los Angeles, California 90025-1742.
6	5	On March 4, 2005, I served the foregoing document(s) described as follows:
	7	PLAINTIFF PERFECT 10, INC.'S FIRST SET OF REQUESTS FOR ADMISSION TO
		DEFENDANT GOOGLE, INC.
1	- 8 9	on the interested party(ies) in this action by placing a true copy thereof enclosed in a sealed envelope addressed as follows:
	10	Michael S. Brophy
	11	WINSTON & STRAWN, LLP
	12	333 South Grand Avenue Los Angeles, California 90071-1543
	13	PERSONAL: I delivered such envelope by hand to the addressee(s) or the office of the
	14	addressee(s).
	15	FEDERAL: I declare that I am employed in the office of a member of the bar of this court at whose direction the service was made. I declare, under penalty of perjury, that the foregoing is true and
	16	correct.
	17	Executed on March 4, 2005, at Los Angeles, California.
	18	Λ
	19	Maint
	20	BY: Mary Trinh
н ж	21	
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BERMAN, MAUSNER A LAW CORPORATION	& Resser	F:\docs\Mary\Proofs of Service\Personal Proof of Service.wpd

Exhibit C

ж. 			
Winston & Strawn LLP 101 California Street San Francisco, CA 94111-5894	1 2 3 4 5 6 7 8 9 10 11		rophy@winston.com, claimant ATES DISTRICT COURT STRICT OF CALIFORNIA
	12 13 14 15 16 17 18 19 20 21 20 21 22 23 24 25 26 27 28	PERFECT 10, INC., a California Plaintiff, vs. GOOGLE INC., a corporation; and DOES 1 through 100, inclusive, <u>Defendant.</u> GOOGLE INC., a corporation, Counterclaimant, vs. PERFECT 10, INC., a California corporation, <u>Counter-defendant.</u> PROPOUNDING PARTY: RESPONDING PARTY: SET NUMBER:	Case No. CV04-9484 NM (CWx) DEFENDANT GOOGLE INC.'S RESPONSE TO PLAINTIFF'S FIRST SET OF REQUESTS FOR THE PRODUCTION OF DOCUMENTS
			Case No. CV04-9484 NM (CWx)

RESPONSE TO REQUEST NO. 12:

In addition to its General Objections, Google objects to this request as vague and ambiguous.

REOUEST NO. 13:

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All DOCUMENTS that constitute or embody communications between or among employees of GOOGLE that refer to or relate to plaintiff, Perfect 10. **RESPONSE TO REQUEST NO. 13:**

Google objects to this request to the extent it seeks documents that are protected by the attorney-client privilege, and/or the work product privilege.

Without waiving, and subject to, its General and specific objections, Google responds that it will produce non-privileged documents that are responsive to this request, to the extent such documents are found within its possession, custody, or control after a reasonable and diligent search.

REQUEST NO. 14:

GOOGLE's minutes of Board of Director and/or other Executive Committee meetings that refer to, relate to, or mention copyright infringement, misappropriation of rights of publicity, or trademark infringement.

18 **RESPONSE TO REQUEST NO. 14:**

In addition to its General Objections, Google objects to this request to the 19 20 extent it seeks documents that are protected by the attorney-client privilege, and/or 21 the work product privilege. Google further objects to this request as vastly overbroad 22 and as seeking documents outside the scope of permissible discovery in that it seeks 23 information that is not relevant to the subject matter of this action and is not 24 reasonably calculated to lead to the discovery of admissible evidence.

REQUEST NO. 15:

26 GOOGLE's minutes of Board of Director and/or other Executive Committee 27 meetings that refer to, relate to, or mention adult content, pornography, sexual

28 content, nude images, or celebrity images.

DEFENDANT GOOGLE INC.'S RESPONSE TO PLAINTIFF'S FIRST SET OF DOCUMENT REQUESTS

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CASE NO. CV04-9484 NM (CWx)

11 Francisco, CA 94111-5894 Winston & Strawn LLP 12 **101** California Street 13 14 15 San

RESPONSE TO REQUEST NO. 15:

In addition to its General Objections, Google objects to this request to the extent it seeks documents that are protected by the attorney-client privilege, and/or the work product privilege. Google further objects to this request as vastly overbroad and as seeking documents outside the scope of permissible discovery in that it seeks information that is not relevant to the subject matter of this action and is not reasonably calculated to lead to the discovery of admissible evidence.

REQUEST NO. 16:

GOOGLE's minutes of Board of Director and/or other Executive Committee meetings that refer to, relate to, or mention Perfect 10, Playboy, or Penthouse.

RESPONSE TO REQUEST NO. 16:

In addition to its General Objections, Google objects to this request to the extent it seeks documents that are protected by the attorney-client privilege, and/or the work product privilege. Google further objects to this request as seeking documents outside the scope of permissible discovery in that it seeks information that is not relevant to the subject matter of this action and is not reasonably calculated to lead to the discovery of admissible evidence as to Playboy or Penthouse.

Without waiving, and subject to, its General and specific objections, Google responds that it will produce non-privileged documents as to Perfect 10 that are responsive to this request, to the extent such documents are found within its possession, custody, or control after a reasonable and diligent search.

REQUEST NO. 17:

All DOCUMENTS that constitute or embody communications between or among employees of GOOGLE that refer to or relate to GOOGLE's potential liability for copyright infringement, misappropriation of rights of publicity or trademark infringement.

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DEFENDANT GOOGLE INC.'S RESPONSE TO PLAINTIFF'S FIRST SET OF DOCUMENT REQUESTS

Winston & Strawn LLP 101 California Street 51 Francisco, CA 94111-5894 51 51 5894

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RESPONSE TO REQUEST NO. 17:

In addition to its General Objections, Google objects to this request to the extent it seeks documents that are protected by the attorney-client privilege, and/or the work product privilege. Google further objects to this request as vastly overbroad and as seeking documents outside the scope of permissible discovery in that it seeks information that is not relevant to the subject matter of this action and is not reasonably calculated to lead to the discovery of admissible evidence.

REQUEST NO. 18:

All studies, reports, memoranda, letters, or notes that refer to, relate to, or reflect the extent to which adult content available through GOOGLE's Web Search and Image Search serves as a draw for traffic to GOOGLE.com.

RESPONSE TO REQUEST NO. 18:

In addition to its General Objections, Google objects to this request to the extent it seeks documents that are protected by the attorney-client privilege, and/or the work product privilege. Google further objects to this request as vague and ambiguous. Google further objects to this request as vague and ambiguous. Google further objects to this request as seeking documents outside the scope of permissible discovery in that it seeks information that is not relevant to the subject matter of this action and is not reasonably calculated to lead to the discovery of admissible evidence.

REQUEST NO. 19:

All studies, reports, memoranda, letters, or notes that refer to, relate to, or
reflect the extent to which adult content available through GOOGLE's Web Search
and Image Search affects GOOGLE's revenues.

RESPONSE TO REQUEST NO. 19:

In addition to its General Objections, Google objects to this request to the
 extent it seeks documents that are protected by the attorney-client privilege, and/or
 the work product privilege. Google further objects to this request as vague and
 DEFENDANT GOOGLE INC.'S RESPONSE TO
 PLAINTIFF'S FIRST SET OF DOCUMENT REQUESTS

Winston & Strawn LLP 101 California Street 5an Francisco, CA 94111-5894 51 51 5894

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to the extent it seeks documents that are protected by the attorney-client privilege,
 and/or the work product privilege.

REQUEST NO. 54:

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All versions of GOOGLE rules, regulations and guidelines relating to content on any Adwords or Adsense websites, from 2001 to the present.

RESPONSE TO REQUEST NO. 54:

In addition to its General Objections, Google objects to this request as vague and ambiguous as to the phrase "relating to content."

REQUEST NO. 55:

All communications with third parties that refer to Plaintiff, Perfect 10. **RESPONSE TO REQUEST NO. 55**:

12 Google objects to this request to the extent it seeks documents that are 13 protected by the attorney-client privilege, and/or the work product privilege. Google 14 further objects to this request as vague and ambiguous, overly broad, unduly 15 burdensome, and as seeking documents outside the scope of permissible discovery in 16 that it seeks information that is not relevant to the subject matter of this action and is 17 not reasonably calculated to lead to the discovery of admissible evidence. 18 Without waiving, and subject to, its General and specific objections, Google responds that it will produce non-privileged documents that are responsive to this 19 20 request, to the extent such documents are found within its possession, custody, or 21 control after a reasonable and diligent search, that constitute emails and letters 22 between Google and third parties that refer to Plaintiff, Perfect 10. 23 **REQUEST NO. 56:** All internal documents that refer to Plaintiff, Perfect 10. 24 25 **RESPONSE TO REQUEST NO. 56:** 26 Google objects to this request to the extent it seeks documents that are 27 protected by the attorney-client privilege, and/or the work product privilege. Google 28 further objects to this request as vague and ambiguous, overly broad, unduly 26 DEFENDANT GOOGLE INC.'S RESPONSE TO CASE NO. CV04-9484 NM (CWx) PLAINTIFF'S FIRST SET OF DOCUMENT REQUESTS

Winston & Strawn LLP 101 California Street San Francisco, CA 94111-5894 51 51 5894

burdensome, and as seeking documents outside the scope of permissible discovery in that it seeks information that is not relevant to the subject matter of this action and is not reasonably calculated to lead to the discovery of admissible evidence. Google further objects to this request as vague and ambiguous as to the term "internal." Without waiving, and subject to, its General and specific objections, Google responds that it will produce non-privileged documents that are responsive to this request, to the extent such documents are found within its possession, custody, or control after a reasonable and diligent search.

REQUEST NO. 57:

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101 California Street Francisco, CA 94111-5894 Winston & Strawn LLP

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All DOCUMENTS that refer to GOOGLE's document retention policy. **RESPONSE TO REQUEST NO. 57:**

Google objects to this request to the extent it seeks documents that are protected by the attorney-client privilege, and/or the work product privilege.

Without waiving, and subject to, its General and specific objections, Google responds that it will produce non-privileged documents that are responsive to this request, to the extent such documents are found within its possession, custody, or control after a reasonable and diligent search.

18 **REQUEST NO. 58:**

All DOCUMENTS that refer or relate to the designation of a copyright agent under the DMCA.

RESPONSE TO REQUEST NO. 58:

22 Google objects to this request to the extent it seeks documents that are 23 protected by the attorney-client privilege, and/or the work product privilege. Google 24 objects to this request as overly broad and unduly burdensome.

25 Without waiving, and subject to, its General and specific objections, Google 26 responds that it will produce non-privileged documents that are responsive to this request, to the extent such documents are found within its possession, custody, or 27 28 control after a reasonable and diligent search. 27 DEFENDANT GOOGLE INC.'S RESPONSE TO CASE NO. CV04-9484 NM (CWx)

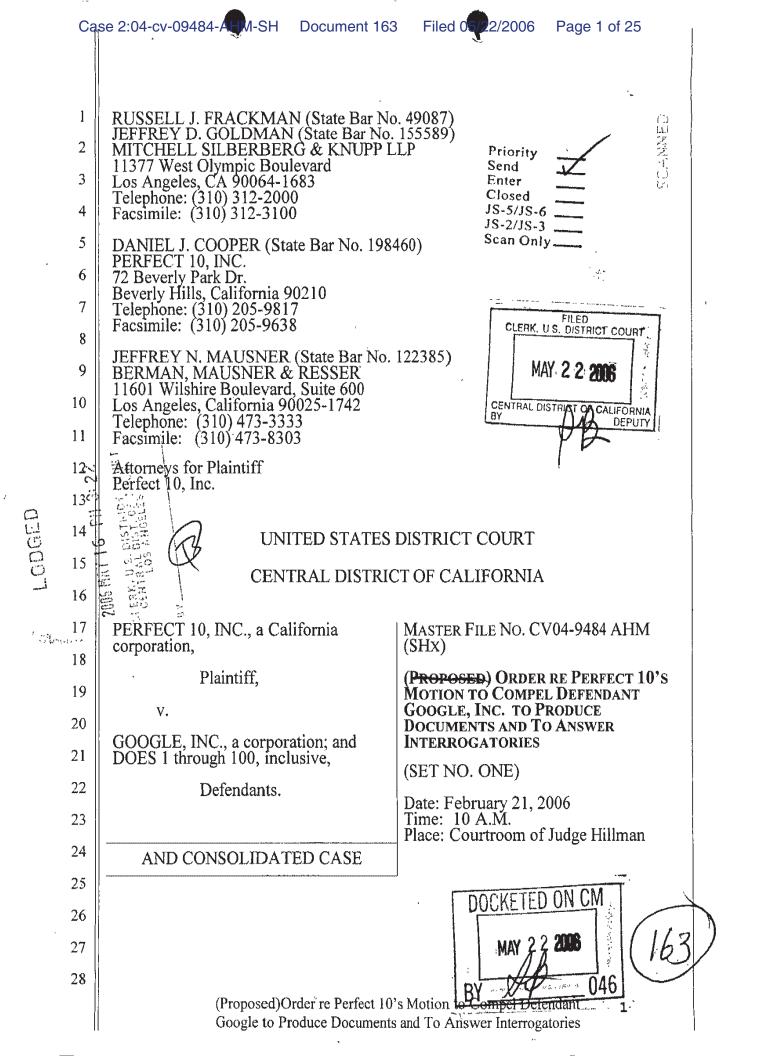
PLAINTIFF'S FIRST SET OF DOCUMENT REQUESTS

	1	REQUEST NO. 77:					
	2	All DOCUMENTS that support or contradict YOUR contention in Paragraph					
	3	50 of your cross-complaint that Perfect 10 refused to take steps to assist GOOGLE in					
	4	more expeditious handling of Perfect 10's notices.					
	5	RESPONSE TO REQUEST NO. 77:					
	6	In addition to its General Objections, Google objects to this request as seeking					
	7	documents that are protected by the attorney-client privilege, and/or the work product					
	8	privilege.					
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	10						
94	11						
Winston & Strawn LLP 101 California Street n Francisco, CA 94111-5894	12	Dated: April 18, 2005					
inston & Strawn L 101 California Street francisco, CA 94111	13	WINSTON & STRAWN LLP					
n & S Califor Califor	14						
Winston & 101 Califo San Francisco,	15						
V San	16						
	17						
	18	Andrew P. Bridges					
	19	Andrew P. Bridges Michael S. Brophy Jennifer A. Golinyeaux					
	20	Jennifer A. Golinveaux Attorneys for Defendant and					
	21	Attorneys for Defendant and Counterclaimant Google Inc.					
	22						
	23						
	24						
	25						
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		DEFENDANT GOOGLE INC.'S RESPONSE TO 35 CASE NO. CV04-9484 NM (CWx) PLAINTIFF'S FIRST SET OF DOCUMENT REQUESTS SF:102788.2					

1	PROOF OF SERVICE		
2	STATE OF CALIFORNIA		
3	COUNTY OF SAN) ss FRANCISCO		
4 5 6	I am a resident of the State of California, over the age of eighteen years, and not a party to the within action. My business address is Winston & Strawn LLP, 101 California Street, San Francisco, CA 94111-5894. On April 18, 2005, I served the within documents:		
7 8	DEFENDANT GOOGLE INC.'S RESPONSE TO PLAINTIFF'S FIRST SET OF REQUESTS FOR THE PRODUCTION OF DOCUMENTS		
9	I sent such document from facsimile machine 415-591-1400 on April 18, 2005. I certify that said transmission was completed and that all pages		
10	were received and that a report was generated by facsimile machine 415- 591-1400 which confirms said transmission and receipt. I, thereafter,		
11	mailed a copy to the interested party(ies) in this action by placing a true copy thereof enclosed in sealed envelop(s) addressed to the parties listed		
12	below.		
13	by placing the document(s) listed above in a sealed envelope with postage thereon fully prepaid, in the United States mail at San Francisco, addressed as set forth below.		
14 15			
16	by personally delivering the document(s) listed above to the person(s) at the address(es) set forth below.		
17	by sending it via Overnight mail.		
18	See Attached Service List		
19	I am readily familiar with the firm's practice of collection and processing		
20	correspondence for mailing. Under that practice it would be deposited with the U.S. Postal Service on that same day with postage thereon fully prepaid in the		
21	correspondence for mailing. Under that practice it would be deposited with the U.S. Postal Service on that same day with postage thereon fully prepaid in the ordinary course of business. I am aware that on motion of the party served, service is presumed invalid if postal cancellation date or postage meter date is more than		
22	on day after the date of deposit for mailing in affidavit.		
23			
24	I declare that I am employed in the office of a member of the bar of this court whose direction the service was made.		
25	Executed on April 18, 2005, at San Francisco, California		
26	Q. Aut		
27	Eva M. Franko		
28			
	SF:105501.1		

	1	Service List	
	2	Russell J. Frackman	
	3	Jeffrey D. Goldman MITCHELL SILBERBERG & KNUPP LLP 11377 West Olympic Boulevard Los Angeles, CA 90064-1683	
	4	Los Angeles, CA 90064-1683	
	5	Jeffrey N. Mausner	
	6 7	Jeffrey N. Mausner BERMAN, MAUSNER & RESSER 11601 Wilshire Boulevard, Suite 600 Los Angeles, CA 90025-1742	
	8		
	9	Daniel J. Cooper PERFECT 10, INC. 72 Beverly Park Drive Beverly Hills, CA 90210	
1	0	Beverly Hills, CA 90210	
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Exhibit D



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Page 2-of 25-

INTRODUCTORY STATEMENT

2 Perfect 10, Inc. and Google Inc. submit this proposed order regarding Perfect 10's Motion to Compel Production of Documents and Responses to 3 4 Interrogatories. Although the parties have attempted to agree on all provisions of 5 this order, they have been unable to agree as to what the Court ordered with respect to Perfect 10's Document Requests Nos. 47 and 48. Accordingly, for these two 6 requests, the parties have set forth below their respective understanding of what the 7 8 Court ordered and respectfully request that the Court clarify its ruling as to these 9 requests.

PROPOSED ORDER

Plaintiff Perfect 10 Inc.'s Motion to Compel Defendant Google Inc., to 11 produce Documents (Set No. One) and to Answer Interrogatories (Set No. One) 12 propounded to Defendant Google, Inc., came on regularly for hearing at the above 13 noted time and place, the Honorable Stephen J. Hillman presiding. Jeffrey N. 14 Mausner, Esq., of Berman Mausner & Resser, appeared on behalf of Plaintiff 15 Perfect 10, Inc. ("Perfect 10"). Jennifer A. Golinveaux, Esq., Andrew P. Bridges, 16 Esq., and Susan E. Lee, Esq., of Winston & Strawn, appeared on behalf of 17 Defendant Google, Inc. 18 Upon consideration of all papers and records on file and the parties' oral 19 argument, the Court orders as follows: 20 21

ORDERS RE PERFECT 10'S MOTION TO

COMPEL PRODUCTION OF DOCUMENTS

23 Document Requests 1, 2, 3, 4, 5, 6, 7, 8, 12, 13, 30, 51, 55, 56, 57, 58, 59, 60, 61, 65, 66, 67, 68, 69, 70, 71, 74, 75. 24

Google has agreed to produce non-privileged responsive documents for the

following document requests of Perfect 10, either as originally propounded, or as 26

modified as set forth herein: 1, 2, 3, 4, 5, 6, 7, 8, 12, 13, 30, 51, 55 (subject to the 27

limitation set forth in Google's written response), 56, 57, 58, 59 (limited to the United 28

> (Proposed)Order re Perfect 10's Motion to Compel Defendant Google to Produce Documents and To Answer Interrogatories

1	States), 60 (subject to the limitation set forth in Google's written response), 61, 65, 66,23		
2	67, 68 (relating to Google's Web Search and Image Search services, and Google's		
3	advertising programs), 69 (relating to Google's Web Search and Image Search services,		
4	and Google's advertising programs), 70 (relating to Google's Web Search and Image		
5	Search services, and Google's advertising programs), 71, 74, 75. The Court ordered that		
6	these documents are to be produced by Google by April 15, 2006.		
7	Document Requests Nos. 9, 10, 11, 15, 24, 25, 35, 39, 40, 41, 43, 44, 45, 46, 52		
8	The Court defers ruling on Perfect 10's Requests for Production of		
9	Documents Nos. 9, 10, 11, 15, 24, 25, 35, 39, 40, 41, 43, 44, 45, 46, 52 at this time.		
10	Document Request No. 28		
11	Google is ordered to produce all documents in response to Perfect 10's		
12	Request For Production of Documents No. 28 (as modified): "All notices of		
13	termination sent by GOOGLE to any ENTITY as a result of complaints from		
14	Perfect 10." The documents shall be produced by April 15, 2006.		
15	Document Request No.72 (as modified)		
16	Google has agreed to produce all documents in response to Perfect 10's		
17	Request For Production of Documents No. 72 (as modified): "Documents sufficient		
18	to describe how an image is 'extracted' as alleged in Paragraph 18 of the		
19	Counterclaim". The Court ordered that these documents shall be produced by April		
20	15, 2006.		
21	Document Request No.73 (as modified)		
22	Google is ordered to produce all documents in response to Perfect 10's		
.23	Request For Production of Documents No. 73 (as modified): "DOCUMENTS		
24	sufficient to establish Google's allegations in Paragraph 58 of the Counterclaim."		
25	These documents shall be produced by April 15, 2006.		
26	Document Request No. 77 (as modified)		
27	Google is ordered to produce all documents in response to Perfect 10's Request For		
28	Production of Documents No. 77 (as modified): "All DOCUMENTS that evidence,		
	(Proposed)Order re Perfect 10's Motion to Compel Defendant 3 Google to Produce Documents and To Answer Interrogatories		

contradict, refer to, or relate to YOUR contention in Paragraph 50 of your cross-1 complaint that Perfect 10 refused to take steps to assist GOOGLE in more 2 expeditious handling of Perfect 10's notices." These documents shall be produced 3 by April 15, 2006. 4

Document Request No. 22 (as modified) 5

Subject to the limitations set forth in its written responses, Google has agreed 6 to produce the following documents in response to Perfect 10's Request For 7 Production of Documents No. 22 (as modified): "All DOCUMENTS that refer to or 8 reflect the suppression of any of the URLs listed in Exhibit 4 from appearing in Google 9 Image and Web Search results." (Exhibit 4 is attached to the Revised Document 10 Requests.) The Court ordered that these documents shall be produced by April 15, 11 2006. 12

Document Request No. 23 (as modified) 13

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Subject to the limitations set forth in its written responses, Google has 14 agreed to produce the following documents in response to Perfect 10's Request For 15 Production of Documents No. 23 (as modified): "DOCUMENTS sufficient to 16 IDENTIFY all URLs DISABLED by GOOGLE as a result of notices sent by Perfect 17 10." The Court ordered that these documents shall be produced by April 15, 2006. 18 Document Request No. 14 (as modified) 19

Google is ordered to produce all documents in response to Perfect 10's 20 Request for Production of Documents No. 14, modified as follows: "Google's 21 minutes of board of director and other executive committee meetings that refer to, 22 relate to or mention copyright infringement, misappropriation of rights, or 23 trademark infringement in connection with adult content, from the formation of 24 Google to the present." These documents shall be produced by April 15, 2006. 25 **Document Request No. 16 (as modified)** 26 Google has agreed to produce all documents in response to Perfect 10's 27

Request for Production of Documents No. 16, modified as follows: "Google's (Proposed)Order re Perfect 10's Motion to Compel Defendant 4 Google to Produce Documents and To Answer Interrogatories

minutes of Board of Director and/or other executive committee meetings that refer
 to, relate to or mention Perfect 10." The Court ordered that these documents shall be
 produced by April 15, 2006.

- 4 **Document Request No. 17 (as modified)**
 - Google is ordered to produce all documents in response to Perfect 10's
- 6 Request for Production of Documents No. 17, modified as follows: "All
- 7 **DOCUMENTS** that constitute or embody communications between or among employees
- 8 of GOOGLE that refer to or relate to GOOGLE'S potential liability for copyright
- 9 infringement, misappropriation of rights of publicity or trademark infringement in
- 10 connection with adult content, from the formation of Google to the present." The
- 11 presumptive deadline for production is April 15, 2006.
- 12 Document Requests Nos. 18, 19, 20, and 21
- 13 The Court took Perfect 10's Motion to Compel Document Requests Nos. 18,
- 14 19, 20, and 21 under submission.
- 15 Document Requests Nos. 26 and 27 (as modified)
- 16 Google is ordered to produce all documents in response to Perfect 10's
- 17 Request for Production of Documents Nos. 26 and 27, which are now combined
- 18 and modified into one Request as follows: "All notices of termination issued by
- 19 Google as a result of alleged intellectual property violations." The Court sets April 15,
- 20 2006 as a target date for production.
- 21 Document Request No. 29 (as modified)
- Google is ordered to produce all documents in response to Perfect 10's
 Request for Production of Documents No. 29, modified as follows: All documents
 that relate to, constitute or embody communications between Google and the owners
 of the following websites, to the extent that ownership information is reflected in
- 26 Google's records:
- 27

 28 000celebs.com.ar, 1024x768wallpapers.com, 21stars.net, abc-celebs.com, aclasscelebs.com, adoredcelebrities.com, adult.backwash.com, alibabaweb.com, all-nude-(Proposed)Order re Perfect 10's Motion to Compel Defendant 5

(Proposed)Order re Perfect 10's Motion to Compel Defendant Google to Produce Documents and To Answer Interrogatories



celebrities-free.com, annasayfa.host.sk, antoninoc.net, averlo.com, babefocus.com, celebrities.nice.ru, celebrityarchive.de, celebritybattles.com, celebritypictures.com, cele 1 2 3 naked-celebs-fakes.com, gossip.babeleweb.net, greh.ru, gwool.com, home.tiscali.be, home-2.worldonline.nl, icycelebs.com, incest-search.com, index.hr, indicedivx.com, i-sd.com, Jennifer-anniston-naked.com, jerkengine.com, lairofluxlucre.com, 4 5 kobiety.website.pl, mapage.noos.fr, eros.externet.hu, megapolis.com.ar, miss.mgn.ru, modellemania.net, monitor.hr, nejcpass.com, nude-celebrity.net, mg.danboss.com, 6 minovia.com, moono.com, ottoperuna.altervista.org, paparazzi-nude.com, perfectpeople.net, photoglamour.it, pix.alronix.net, platinum-celebs.com, playboy.fason.ru, pornosaur.com, postalesmix.com, promethyl.org, ragazzesexy.tv, rape-videos.us, rate-celebs.com, realcelebs4u.com, robbscelebs.co.uk, russiancelebrities.org, 7 8 russiancelebrities.net, spacesurfer.com, stofff-fr.com, superbabes.nl, thecelebzone.com, 9 topesexy.net, trillianfakes.com, vamp.dk, wallpapery.net, wscan.org. These documents shall be produced by April 15, 2006. 10 Document Requests Nos. 31, 32, 33 and 34 11 With respect to Perfect 10's Document Requests 31, 32, 33 and 34, the 12 parties are ordered to continue to meet and confer in order to identify current and 13 former employees of Google in connection with these requests. 14 **Document Request No. 37** 15 The Court orders Google to produce the following documents in response 16 to Perfect 10's Document Request No. 37: "Any indemnification agreements 17 between GOOGLE and Amazon." These documents shall be produced by April 15, 18 2006. The Court reserves ruling on the remainder of the documents requested by 19 Perfect 10 in Document Request No. 37. 20 **Document Request No. 38** 21 The Court orders Google to produce the following documents in response 22 to Perfect 10's Document Request No. 38: "All contracts between GOOGLE and 23 Amazon for provision of search services." These documents shall be produced by 24 April 15, 2006. The Court reserves ruling on the remainder of the documents 25 requested by Perfect 10 in Document Request No. 37. 26 27 **Document Request No. 42** The Court defers ruling on Perfect 10's Document Request No. 42. 28 (Proposed)Order re Perfect 10's Motion to Compel Defendant 6 Google to Produce Documents and To Answer Interrogatories

Document 163 Filed 05/22/2006

Nevertheless, the Court requests that Google assist Perfect 10 in finding out, on a
real time basis, what is currently stored on Google's servers for three of the
following websites: czeckmate.hpg.ig.com.br, animald.com, celebs-online.com,
freehostempire.com, web1000.com, celebclub.com, celebsxposed.com, eroticountry.com,
celebritypictures.com, movieman.com, erotichomepages.com, femcelebs.wo.to, boom.ru,
perso.respublica.fr, tomsk.ru, sex.erotism.com, spika-presents.com, ultimate-celebs.com,
and xoom.it.

8 Document Request Nos. 47 and 48

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Having been unable to agree as to precisely what the Court ordered
regarding Document Request Nos. 47 and 48, the parties set forth below their
respective understandings of the Court's order. For the Court's convenience, the full
transcript of the February 21-22 discovery hearings is attached to the Proposed
Order re Google's Motion to Compel Production of Documents and Responses to
Interrogatories as Exhibit A.

15 Perfect 10's version re Document Request Nos: 47 and 48:

The Court orders Google to produce the following documents: Any internal reports or documents currently in existence that discuss the amount or percentage of searches on Google Image Search and/or Web Search on any of the following terms: sex, tit, nude, porn, fuck, Lolita, bestiality, beastiality, model, hardcore, anal, intercourse, blowjob, naked, Perfect 10, Playboy, Penthouse, supermodel, orgasm, rape, incest, and Britney Spears, for any period of time from December 31, 2001 to the present. Any such documents shall be produced by April 15, 2006. The Court defers ruling on the remainder of Perfect 10's Document Requests Nos. 47 and 48.

The Court orders Google to produce the following documents: Internal
summary reports currently in existence sufficient to determine the amount or
percentage of searches on Google Image Search and Web Search on each of the
following terms: sex, tit, nude, porn, fuck, Lolita, bestiality, beastiality, model, hardcore,
(Proposed)Order re Perfect 10's Motion to Compel Defendant
Google to Produce Documents and To Answer Interrogatories

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anal, intercourse, blowjob, naked, Perfect 10, Playboy, Penthouse, supermodel, orgasm, rape, incest, and Britney Spears, for each year (ex for shorter periods of time if annual reports do not exist), from December 31, 2001 to the present. Any such documents shall be produced by April 15, 2006. The Court defers ruling on the remainder of Perfect 10's Document Requests Nos. 47 and 48.

6 Perfect 10's explanation of why the Court should adopt Perfect 10's version:

These 2 Document Requests were dealt with at the hearing on February 22, 2006
(see February 22, 2006 Transcript, from page 15, line 23 to page 23, line 12,copies of
which are attached hereto as Exhibit A). After discussion, at page 21, lines 18-23, the
Court invited Mr. Mausner, counsel for Perfect 10, to rephrase the requests. The following
rephrasing of the requests was accepted by the Court verbatim, without further argument
by either side:

Mr. Mausner: "Any internal reports or documents currently in existence that
discuss the amount or percentage of searches on any of the following terms."

The Court: "Yes. For the dates listed, and I will grant the revised request, and I will
not rule on the request as stated at this time. In terms of compliance date, I suppose April
15th."

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Mr. Bridges: "Thank you, Your Honor".

(February 22, Transcript, page 23, lines 3-11).

20 Google's proposed version tries to limit the order by rephrasing it to read "internal 21 summary reports" as opposed to what was ordered, "any internal reports or documents."

Google may have documents which are not "internal summary reports" which should beproduced, as specifically ordered by the Court.

Perfect 10 also believes that the Court did not intend the Requests, as rephrased, to
limit production by Google to documents or reports only prepared for a yearly period, but
intended for Google to produce documents responsive to the rephrased requests, even if
the same deal with shorter time periods. Hence, Perfect 10's version includes the
wording "for any period of time" from December 31, 2001 to the present. Perfect 10 is
(Proposed)Order re Perfect 10's Motion to Compel Defendant
google to Produce Documents and To Answer Interrogatories

concerned that if Google's version is adopted, Google would use it as a pretext to not $_{\odot}$ 1 2 produce responsive documents, claiming that it only has to produce documents showing the frequency of search terms for full year periods. In other words, if documents existed 3 showing that there were 20 million searches for the term "sex" on one day in 2005, 4 Google could claim that it does not have to produce that document because it does not 5 show how many searches there were for all of 2005 (i.e. "for each year"). Perfect 10 6 believes that the Court's order at the hearing was clear that Google is to produce any 7 8 existing reports or documents showing the frequency of the listed search terms from December 31, 2001 to the present, whether that document covers a day, a week, or a 9 month during that time period, and that the Court's ruling was not limited to only 10 documents which show the frequency of search terms for an entire year. Perfect 10 11 believes that Google is trying to evade producing documents by phrasing the Order in its 12 way, and refusing to agree to the language Perfect 10 has suggested. 13

The discussion at the hearing concerning Document Requests 47 and 48 is found at pages 18-23 of the February 22, 2006 Transcript, Exhibit A. It is clear that the Court, in stating the documents should be produced "For the dates listed" logically meant any documents covering any period of time from December 31, 2001 to the present, and not only documents covering an entire year period. In fact, counsel for Perfect 10 specifically stated that the documents might reflect search frequency by month, by year, or on a certain day. (February 22, 2006 Transcript, page 18 lines 10-15.)

A similar issue concerning time frames came up at the hearing with respect to Interrogatory No. 24. In that discussion (page 29, lines 11-17, February 22 transcript, Exhibit A), the Court stated: "I think what I'm prepared to grant is harmonious with what I did a few minutes ago, which would be to order responses—a response to interrogatory 24 to the extent that Google can answer the interrogatory based on currently existing historical reports and *whether they can answer on a yearly basis or a monthly basis whatever*." (Emphasis added.)

> The same is true for Document Requests 47 and 48, as the Court specifically noted (Proposed)Order re Perfect 10's Motion to Compel Defendant Google to Produce Documents and To Answer Interrogatories

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when it said that this was harmonious with what it did a few minutes ago. Hence, Google should be required to produce any existing reports or documents that discuss the amount or percentage of searches on Google Image Search and/or Web Search for any of the listed terms, for any period of time (i.e., a day, week, month, or year, etc.) from December 31, 4 2001 to the present.

Google's explanation of why the Court should adopt Google's version:

Google's proposed order re document requests 47 and 48 differs from P10's 7 version in two important respects. First, Google's proposed order calls for "*[i]nternal* 8 summary reports currently in existence sufficient to determine the amount or 9 percentage of searches on, while P10's version calls for "*[a]ny internal reports or* 10 documents currently in existence that discuss the amount or percentage of searches 11 on" the specified terms. Google's proposed language simply tracks P10's 12 requests, which sought "documents sufficient to determine the percentage" of 13 searches on the specified terms. Moreover, as Google's counsel explained to P10's 14 counsel, the term "internal summary reports" in Google's version as opposed to "any 15 internal reports or documents" in P10's version, is necessary to make clear that the 16 Court deferred the request as a mega request to the extent that it would require 17 Google to mine data from underlying logs or to produce massive underlying logs, 18 which would arguably be called for by P10's proposed language "any internal 19 reports or documents." 20

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The second difference is that P10's proposed order calls for documents "for any period of time from December 31, 2001 to the present," while Google's version 22 accurately reflects the Court's order in calling for documents "for each year (or for shorter 23 periods of time if annual reports do not exist), from December 31, 2001 to the present." 24 At the hearing, the Court specifically ordered production of internal reports "for the dates" 25 listed" in Plaintiff's document requests 47 and 48 (February 22, 2006 Transcript, page 23 26 line 7, attached hereto as Exhibit A), which called for documents "sufficient to determine 27 28 the percentage of all searches ... for each year from December 31, 2001 to the present"

> (Proposed)Order re Perfect 10's Motion to Compel Defendant Google to Produce Documents and To Answer Interrogatories

and from "2001 to the present," respectively. Moreover, while P10 argues that Google's 1 proposed language is unacceptable because "if documents existed showing that there were 2 20 million searches for the term "sex" on one day in 2005, Google could claim that it does 3 not have to produce that document because it does not show how many searches there 4 were for all of 2005," P10's point is not well taken, because Google's proposed language 5 specifically calls for documents "for each year (or for shorter periods of time if annual 6 reports do not exist) (emphasis added)." Google's proposed language accurately reflects 7 P10's requests and the Court's order, while P10's proposed language does not. 8

9 Document Requests Nos. 49 and 50

The Court orders Google to produce a sample contractual agreement for the Book
Search Program, with a presumptive deadline of April 15, 2006. The Court denies,
without prejudice, Perfect 10's Motion to Compel the remainder of Document Requests
Nos. 49 and 50.

14 Document Request No. 53

The Court orders Google to produce documents responsive to Perfect 10's
Document Request number 53 revised as follows: A representative sample of each type
of Adwords and Adsense form contracts or agreements used from 2001 to the present.
These documents shall be produced by April 15, 2006.

19 Document Request No. 54

The Court orders Google to produce documents responsive to Perfect 10's
Document Request number 54 as follows: "A representative sample of each type of
GOOGLE rules, regulations and guidelines relating to content on any Adwords or
Adsense websites, from 2001 to the present." These documents shall be produced
by April 15, 2006.

25 Document Request No. 62

Google is ordered to produce all internal documents and/or communications that refer to Perfect 10. Based on that, the Court denies Perfect 10's Motion to Compel with respect to its Document Request No. 62 on the basis that it is redundant. (Proposed)Order re Perfect 10's Motion to Compel Defendant 11 Google to Produce Documents and To Answer Interrogatories

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SCANNEDS

ORDERS RE PERFECT 10'S MOTION TO

COMPEL ANSWERS TO INTERROGATORIES

Revised Interrogatories Nos. 25, 26, 27, 28, 30, 31, 32, and 33.

Google has agreed to answer Revised Interrogatories 25, 26, 27, 28, 30, 31, 32, and 33 by April 15, 2006, and the Court so orders.

6 Revised Interrogatory No. 24

Revised Interrogatory No. 24 states: "Please identify the fifty most frequently 7 used search terms in Google's Web Search in order of use, and the fifty most 8 frequently used search terms in Google's Image Search in order of use, for each of 9 the years 2002 and 2005 and for each such term, state the percentage of all Google 10 Web searches and the percentage of all Google Image searches during each of those 11 years that contained that term." The Court orders Google to provide information in 12 response to Revised Interrogatory No. 24 to the extent that Google can answer based 13 on currently existing historical reports, even if the currently existing reports are for 14 different or partial time periods. Google can respond either in a narrative or by way 15 of document production. Google shall provide such information by April 15, 2006. 16 The Court reserves its ruling on the remainder of Perfect 10's Revised Interrogatory 17 No. 24. 18

19 Revised Interrogatory No. 29

The Court defers its ruling on Interrogatory No. 29.

21 Revised Interrogatory No. 34

The Court orders Google to answer Revised Interrogatory No. 34 which states as follows: "Please IDENTIFY any ENTITIES that Google has terminated as a consequence of notices sent by Perfect 10, the nature of the termination, and the date of such termination." Google shall provide the answer to this interrogatory by April 15, 2006. Google may answer this interrogatory by producing notices of termination.

> (Proposed)Order re Perfect 10's Motion to Compel Defendant Google to Produce Documents and To Answer Interrogatories

CHREATON CONSERVICE **Revised Interrogatory No. 35** 1 The Court defers its ruling on Interrogatory No. 35. 2 Respectfully submitted, 3 Dated: May 16, 2006 JEFFREY N. MAUSNER BERMAN, MAUSNER & RESSER 4 5 6 Javos By: 7 Jeffrey N. Mausher Attorneys for Plaintiff, PERFECT 10, INC. 8 9 Approved as to form only: WINSTON & STRAWN LLP 10 Dated: May 16, 2006 By: 11 Andrew P. Bridges Jennifer Golinveaux Attorneys for Defendant and 12 Counterclaimant GOOGLE INC. 13 14 **IT IS SO ORDERED** 15 16 Dated: 17 1 A N United States Magistrate Judge 18 19 20 21 22 < 23 24 25 26 27 28 (Proposed)Order re Perfect 10's Motion to Compel Defendant 13 Google to Produce Documents and To Answer Interrogatories