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 TICKETMASTER L.L.C. and *Counter-Defendant*
 9 IAC/INTERACTIVECORP

10 UNITED STATES DISTRICT COURT
 11 FOR THE CENTRAL DISTRICT OF CALIFORNIA

13 TICKETMASTER L.L.C., a Virginia
 limited liability company,

14 Plaintiff,

15 vs.

16 RMG TECHNOLOGIES, INC., a
 Delaware corporation, and DOES 1
 17 through 10, inclusive,

18 Defendants.

19
 20 RMG TECHNOLOGIES, INC., a
 Delaware corporation,

21 Counterclaim-Plaintiff,

22 vs.

23 TICKETMASTER L.L.C., a Virginia
 limited liability company,
 24 IAC/INTERACTIVE CORP., a
 Delaware corporation, and ROES 1
 25 through 10, inclusive,

26 Counterclaim-Defendants.
 27
 28

Case No. CV 07-2534-ABC (JCx)

**TICKETMASTER L.L.C. AND
 IAC/INTERACTIVECORP'S REPLY
 IN SUPPORT OF MOTION TO
 DISMISS COUNTERCLAIMS 1
 THROUGH 4 (FED. R. CIV. PROC.
 12(b)(6))**

Date: February 25, 2008

Time: 10:00 a.m.

Place: The Courtroom of the Hon.
 Audrey B. Collins

Complaint Filed: April 17, 2007

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28

TABLE OF CONTENTS

	Page
INTRODUCTION	1
SUMMARY OF ARGUMENT	2
ARGUMENT	4
I. RMG’S COUNTERCLAIM FOR ATTEMPTED MONOPOLIZATION FAILS	4
A. RMG Has Failed to Adequately Plead a Relevant Product Market	4
B. RMG Fails to Plead a Dangerous Probability That Ticketmaster Will Monopolize the “Ticket Resale Market”	7
C. The FACC Fails to Allege Any Cognizable Anticompetitive Conduct	10
1. RMG Did Not and Cannot Plead the Sham Exception to the Noerr-Pennington Doctrine With the Required Specificity	10
2. A Single, Incontrovertible Legitimate Business Justification Can Support Dismissal	11
3. RMG Fails to Allege Facts That Render Ticketmaster’s Acquisition-Related Conduct Anticompetitive	13
D. RMG Lacks Standing and Has Failed to Allege Injury	14
II. RMG’S COUNTERCLAIM FOR VIOLATION OF CALIFORNIA’S UNFAIR COMPETITION LAW CANNOT BE BASED ON CONDUCT THAT DOES NOT VIOLATE THE CARTWRIGHT ACT	14
III. RMG CANNOT RECOVER DAMAGES FOR “COPYRIGHT MISUSE.”	16
IV. RMG’S ALLEGED COPYRIGHT MISUSE DOES NOT SUPPORT DECLARATORY RELIEF	18
V. RMG FAILS TO STATE ANY CLAIM AGAINST IAC	20
CONCLUSION	21

1
2
3
4
5
6
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28

TABLE OF AUTHORITIES

Page

CASES

Alcatel USA, Inc. v. DGI Technologies, Inc.,
166 F.3d 772 (5th Cir. 1999)..... 19

Altera Corp. v. Clear Logic, Inc.,
424 F.3d 1079 (9th Cir. 2005)..... 16

Arista Records, Inc. v. Flea World, Inc.,
356 F. Supp. 2d 411 (D. N.J. 2005)..... 18

Arpin v. Santa Clara Valley Transp. Agency,
261 F.3d 912 (9th Cir. 2001) 10

Association of Med. Colleges v. Princeton Rev., Inc.,
332 F. Supp. 2d 11 (D.D.C. 2004) 16, 17, 20

Aulson v. Blanchard,
83 F.3d 1 (1st Cir. 1996) 8

Bell Atlantic Corp. v. Twombly,
127 S. Ct. 1955 (2007) 13

BellSouth v. Covad Comm.,
540 U.S. 1147 (2004) 4

Boulware v. State of Nevada Department of Human Resources,
960 F.2d 793 (9th Cir. 1992)..... 11

Californians for Disability Rights v. Mervyn's, LLC,
39 Cal. 4th 223 (2006)..... 15

Catch Curve, Inc. v. Venali, Inc.
519 F. Supp. 2d 1028 (C.D. Cal. 2007)..... 15

Cel-Tech Communications, Inc. v. Los Angeles Cellular Telephone Co.,
20 Cal. 4th 163 (1999)..... 15

Chavez v. Whirlpool Corp.,
93 Cal. App. 4th 363 (2001)..... 15

Copperweld Corp. v. Independence Tube Corp.,
467 U.S. 752 (1984) 20

Covad Comms. v. BellSouth,
299 F.3d 1272 (11th Cir. 2002) 4

Dimidovich v. Bell & Howard,
803 F.2d 1473 (9th Cir. 1986)..... 14, 15

Doe v. Abbott Laboratories,
2004 WL 3639688 (N.D. Cal. 2004)..... 15

Eastman Kodak Co. v. Image Tech. Servs.,
504 U.S. 451 (1992) 11

Electronic Data Sys. Corp. v. Computer Assoc. Int'l, Inc.,
802 F. Supp. 1463 (N.D. Tex. 1992)..... 17, 18, 19, 20

TABLE OF AUTHORITIES
(continued)

		Page
1		
2		
3	<i>Epstein v. Washington Energy Co.</i> ,	
	83 F.3d 1136 (9th Cir. 1996)	8
4	<i>Formula One Licensing v. Purple Interactive LTD</i> ,	
	2001 WL 34792530 (N.D. Cal. 2001).....	11
5		
6	<i>Forsyth v. Humana</i> ,	
	114 F.3d 1467 (9th Cir. 1997)	8
7	<i>Freeman v. DirecTV, Inc.</i> ,	
	457 F.3d 1001 (9th Cir. 2006).....	10
8	<i>FTC v. Indiana Fed. of Dentists</i> ,	
	476 U.S. 447 (1986)	8
9	<i>Hall v. Time, Inc.</i> ,	
	158 Cal. App. 4th 847 (2008).....	15
10	<i>Holt Civil Club v. Tuscaloosa</i> ,	
	439 U.S. 60 (1978)	12
11		
12	<i>Image Technical Serv. Inc. v. Eastman Kodak Co.</i> ,	
	903 F.2d 612 (9th Cir. 1990).....	11
13	<i>In re Napster, Inc. Copyright Litig.</i> ,	
	191 F. Supp. 2d 1087 (N.D. Cal. 2002).....	17
14	<i>In re Syntex Corp. Sec. Litig.</i> ,	
	95 F.3d 922 (9th Cir. 1996)	12
15		
16	<i>Inlandboatmens Union of the Pac. v. Dutra</i> ,	
	279 F.3d 1075 (9th Cir. 2002).....	12
17	<i>Kentmaster Mfg. Co. v. Jarvis Products Corp.</i> ,	
	146 F.3d 691 (9th Cir. 1998)	15
18	<i>Las Vegas Sands, Inc. v. Culinary Workers Union Local No. 226</i> ,	
	82 Fed. Appx. 580 (9th Cir. 2003)	11
19	<i>Lasercomb America, Inc. v. Reynolds</i> ,	
	911 F.2d 970 (4th Cir. 1990)	19
20		
21	<i>Mahone v. Addicks Util. Dist.</i> ,	
	836 F.2d 921 (5th Cir. 1988)	12
22	<i>Metro-Goldwyn-Mayer Studios, Inc. v. Grokster, Ltd.</i> ,	
	269 F. Supp. 2d 1213 (C.D. Cal. 2003).....	16, 18
23	<i>Newcal Indus. v. IKON Office Solution</i> ,	
	2008 WL 185520 (9th Cir. 2008)	5, 9
24	<i>Omni Resource Dev. Corp. v. Conoco Inc.</i> ,	
	739 F.2d 1412 (9th Cir. 1984).....	11
25	<i>Online Policy Group v. Diebold, Inc.</i> ,	
	337 F. Supp. 2d 1195 (N.D. Cal. 2004).....	16
26		
27	<i>Open Source Yoga Unity v. Bikram Choudhury</i> ,	
	2005 WL 756558 (N. D. Cal. 2005).....	17, 18, 19, 20
28		

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2
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18
19
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27
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TABLE OF AUTHORITIES
(continued)

	Page
<i>Practice Management Info. Corp. v. Am. Med. Ass’n.</i> , 121 F.3d 516 (9th Cir. 1997)	17, 18, 20
<i>Queens City Pizza, Inc. v. Domino’s Pizza, Inc.</i> , 124 F.3d 430 (3d. Cir. 1997)	5, 9
<i>Rebel Oil Co., Inc. v. Atlantic Richfield Co., Inc.</i> , 51 F.3d 1421 (9th Cir. 1995), <i>cert. denied</i> 516 U.S. 987 (1995)	9
<i>Ritter v. Hughes Aircraft Co.</i> , 58 F.3d 454 (9th Cir. 1995)	12
<i>Rubin v. Greene</i> , 4 Cal. 4th 1187 (1993)	16
<i>Sanders v. Brown</i> , 504 F.3d 903 (9th Cir. 2007)	10
<i>Schneider v. California Dept. of Corrections</i> , 151 F.3d 1194 (9th Cir. 1998)	7, 9
<i>Sony Pictures Entertainment, Inc. v. Fireworks Entertainment Group, Inc.</i> , 156 F. Supp. 2d 1148 (C.D. Cal. 2001)	16
<i>Spectrum Sports, Inc. v. McQuillan</i> , 506 U.S. 447 (1993)	5, 8
<i>Sunbelt Television, Inc. v. Jones Intercable, Inc.</i> , 795 F. Supp. 333 (C.D. Cal. 1995)	5, 15
<i>Tanaka v. University of Southern Cal.</i> , 252 F.3d 1059 (9th Cir. 2001)	5
<i>U.S. v. Syufy Enterp.</i> , 903 F.2d 659 (9th Cir. 1990)	9, 13
<i>UGG Holdings, Inc. v. Severn</i> , 2004 WL 5458526 (C.D. Cal. Oct. 1, 2004)	5
<i>Verizon Comms. v. Law Offices of Curtis V. Trinko, LLP</i> , 540 U.S. 398 (2004)	4
<i>Walker Process Equip. v. Food Machinery & Chemical Corp.</i> , 382 U.S. 172 (1965)	5

STATUTES

Cal. Bus & Prof. Code § 17200	4, 14, 15, 20
Cal. Bus & Prof. Code § 17204	15
California Civil Code § 47(b)	16
Sherman Act, Section 2	passim

OTHER AUTHORITIES

2 Moore’s Federal Practice, § 12.34[2] (Matthew Bender 3d ed.)	7
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4
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8
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15
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23
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25
26
27
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TABLE OF AUTHORITIES
(continued)

Page

RULES

Fed. R. Evid. 201	12
Rule 7(a)	7
Rule 12	2
Rule 12(b)(6).....	4, 5, 10

1 **REPLY MEMORANDUM OF POINTS AND AUTHORITIES**

2 **INTRODUCTION**

3 RMG’s Opposition confirms that its First Amended Counterclaim (“FACC”)
4 is simply a defensive measure, cloaked in antitrust rhetoric, to challenge the Terms
5 of Use for Ticketmaster’s website. Those Terms of Use prohibit the use of
6 automated devices to access and use the website, and limit the quantity of tickets
7 that can be purchased through the website in a single transaction. There is a
8 compelling and obvious business justification for these Terms of Use, which is to
9 provide a fair and equitable ticket distribution system that enables consumers to
10 have a meaningful opportunity to purchase tickets from Ticketmaster when they go
11 on sale. This Court has recognized as much, by granting Ticketmaster’s motion for
12 preliminary injunction in this action against RMG for its role in providing such
13 automated devices.

14 After RMG was sued by Ticketmaster for violating its website’s Terms of
15 Use, RMG reflexively asserted counterclaims that, stripped of antitrust labels, are
16 simply an objection to those same Terms of Use. RMG’s fatally flawed legal
17 theory is that the Terms of Use are somehow anticompetitive because they limit the
18 number of tickets that ticket brokers can buy from Ticketmaster to resell in a
19 purported ticket resale market. However, this theory ignores the indisputable fact
20 that the limitations in Ticketmaster’s Terms of Use apply to all users of
21 Ticketmaster’s website, not just to ticket brokers that use RMG’s prohibited
22 automated devices.¹ RMG’s antitrust claims therefore fail, not only as a matter of
23 antitrust law, but also as a matter of logic.

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28 ¹ Ticketmaster requested as part of its Motion that the Court take judicial
notice of the Terms of Use for its website.

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SUMMARY OF ARGUMENT

RMG’s Opposition completely fails to demonstrate why any of the four counterclaims at issue in Ticketmaster’s Rule 12 Motion survive dismissal.

RMG has attempted to assert a claim under Section 2 of the Sherman Act for attempted monopolization of a “ticket resale market.” However, after failing to provide the requisite market definition in its FACC, RMG has belatedly provided a definition in its Opposition that is almost limitless and amounts to no definition at all. As described in the Opposition, this purported product market would include previously-purchased tickets, online marketplaces for the resale of such tickets (*e.g.*, StubHub and eBay), brokers who resell such tickets through those marketplaces and by any other means, anyone who provides software for the resale of tickets, and literally any consumer who ever resold a ticket. Such an amorphous and overbroad market definition is deficient as a matter of law to support any claim under the Sherman Act.

RMG’s Opposition also underscores the absence of any factual allegations to support the notion that Ticketmaster is attempting to monopolize this ill-defined, amorphous ticket resale market through any “exclusionary” conduct – as that phrase is used by courts interpreting Section 2 of the Sherman Act. The thrust of RMG’s claim is that Ticketmaster’s efforts to protect the integrity of its website and business reputation in a completely different market—the primary (or retail) ticketing market—constitute an attempt by Ticketmaster to monopolize the purported ticket resale market. However, neither Ticketmaster’s Terms of Use, which, among other things, are designed to level the playing field for consumers attempting to purchase tickets, nor Ticketmaster’s efforts to enforce those Terms of Use by blocking offenders from using the site and suing persistent offenders, bears any logical relation to any purported attempt to monopolize a market. Indeed, to characterize Ticketmaster’s efforts to level the playing field as “sham” litigation—efforts that have already resulted in an injunction against RMG for its abuse of

1 Ticketmaster’s website—is preposterous and wrong as a matter of law.

2 RMG’s arguments regarding Ticketmaster’s alleged acquisition activity are
3 equally illogical. RMG has not identified a single broker acquired by Ticketmaster
4 or explained how any such acquisition would provide Ticketmaster with any
5 legally significant power in the amorphous resale market. Similarly, RMG has not
6 explained how Ticketmaster’s acquisition of “ticketing software” is
7 anticompetitive, considering that Ticketmaster is a ticketing company. Moreover,
8 it is irrelevant that Ticketmaster operates a ticket reselling marketplace (Ticket
9 Exchange) and has entered an agreement to acquire another such marketplace
10 (TicketsNow), in the absence of any credible allegation that Ticketmaster has a
11 dangerous probability of achieving and exercising monopolistic power in the ill-
12 defined resale market.²

13 RMG’s Opposition also fails to address the threshold issues of standing or
14 injury. (*See* Motion at 8, n.4.) The FACC alleges that RMG provides software
15 which enables brokers to purchase large quantities of tickets in the primary
16 ticketing market. However, merely because those brokers may try to resell those
17 tickets in the purported “ticket resale market” does not confer standing on RMG to
18 assert any claim against Ticketmaster regarding its alleged role in that purported
19 market. Moreover, the only purported injury alleged by RMG is the injunction that
20 this Court issued against RMG to stop RMG’s illegal abuse of Ticketmaster’s
21 website. As a matter of law, this is not the type of “injury” that can support an
22 antitrust claim.

23 In the face of these fundamental defects, RMG cannot salvage its antitrust

24 ² While the agreement to acquire TicketsNow is not alleged in the FACC, such
25 an allegation, even if it were made, would not change the outcome of this Motion.
26 The notion that Ticketmaster would achieve monopoly power in the alleged resale
27 market as a result of its contemplated acquisition of TicketsNow is contradicted by
28 documents that RMG has submitted for judicial notice. Those documents reveal
that there are larger and more established resale marketplaces such as StubHub and
eBay. Those documents also reveal that the “market” described by RMG also
includes brokers and anyone who resells their tickets.

1 claim by arguing that elements of the claim involve issues of “fact” which cannot
 2 be resolved on a motion to dismiss. It is well-established that a 12(b)(6) motion is
 3 an appropriate juncture for dismissal of antitrust claims that fail to meet threshold
 4 pleading requirements.³

5 The other three claims at issue in this Motion are equally defective. RMG’s
 6 claim for violation of Section 17200 fails because (i) a plaintiff cannot sue under
 7 Section 17200 for unilateral conduct that allegedly violates the Sherman Act, and
 8 (ii) RMG has not alleged any cognizable injury as a result such alleged conduct.
 9 RMG’s claim for copyright misuse fails because copyright misuse is an affirmative
 10 defense only and cannot support a claim for damages. Similarly, RMG’s claim for
 11 declaratory relief based on copyright misuse fails because it is redundant of RMG’s
 12 affirmative defense, and RMG has not argued any comprehensible basis for
 13 allowing a purported declaratory relief claim to proceed under such circumstances.

14 Accordingly, Ticketmaster respectfully requests that each of Counterclaims 1
 15 through 4 in RMG’s FACC be dismissed with prejudice.

16 ARGUMENT

17 I.

18 **RMG’S COUNTERCLAIM FOR ATTEMPTED MONOPOLIZATION** 19 **FAILS.**

20 **A. RMG Has Failed to Adequately Plead a Relevant Product Market.**

21 A claim under Section 2 of the Sherman Act for attempted monopolization
 22 requires a definition of a relevant antitrust product market. A plausible definition
 23 of the relevant product market is essential if that definition is to be tested at a later

24 ³ RMG’s argument that the bar to survive a motion to dismiss an antitrust
 25 claim is “exceedingly low” (*see* Opp. at 2) is based on discredited case law. RMG
 26 cites *Covad Comms. v. BellSouth*, 299 F.3d 1272 (11th Cir. 2002), but that holding
 27 was vacated by the Supreme Court for reconsideration in light of *Verizon Comms.*
 28 *v. Law Offices of Curtis V. Trinko, LLP*, 540 U.S. 398 (2004). *BellSouth v. Covad*
Comm., 540 U.S. 1147 (2004). The Eleventh Circuit later upheld the district
 court’s dismissal of plaintiff’s antitrust case on a 12(b)(6) motion. *Covad Comms.*
v. BellSouth, 374 F.3d 1044 (11th Cir. 2004).

1 stage in the proceedings. *See Spectrum Sports, Inc. v. McQuillan*, 506 U.S. 447,
 2 459 (1993) (“without a definition of that market there is no way to measure [the
 3 defendant's] ability to lessen or destroy competition”), *quoting Walker Process*
 4 *Equip. v. Food Machinery & Chemical Corp.*, 382 U.S. 172, 177 (1965).

5 Contrary to the assertion in RMG’s Opposition (*see* 3:12-20), a court may
 6 consider on a motion to dismiss whether a claimant has alleged a “legally
 7 cognizable ‘relevant market’.” *See Newcal Indus. v. IKON Office Solution*, 2008
 8 WL 185520 *6 (9th Cir. 2008); *Tanaka v. University of Southern Cal.*, 252 F.3d
 9 1059, 1063 (9th Cir. 2001) (affirming dismissal of antitrust claim for failure to
 10 allege a relevant market). *See also Queens City Pizza, Inc. v. Domino’s Pizza, Inc.*,
 11 124 F.3d 430, 436-38 (3d. Cir. 1997) (finding plaintiff’s market definition “facially
 12 unsustainable”); *UGG Holdings, Inc. v. Severn*, 2004 WL 5458526 at *3 (C.D. Cal.
 13 Oct. 1, 2004) (collecting cases where antitrust claims were dismissed for failure to
 14 adequately plead a relevant market). In *Sunbelt Television, Inc. v. Jones*
 15 *Intercable, Inc.*, 795 F. Supp. 333, 337 (C.D. Cal. 1995), a case cited in RMG’s
 16 Opposition, the complaint was dismissed because “it was unclear from the face of
 17 the complaint what market defendant is allegedly attempting to monopolize.”⁴

18 RMG has not even posited a plausible product market definition. The FACC
 19 alleges that Ticketmaster is attempting to monopolize a “ticket resale market,” but
 20 offers no definition of any such “market.” The Opposition contains a belated
 21 attempt to provide this definition, but the definition creates even more problems
 22 than it solves. As stated in RMG’s Opposition, the “market” includes “tickets
 23 which have previously been sold at retail,” as well as “all of the players who make
 24 the acquisition and distribution of tickets on the ticket resale market possible,

25 _____
 26 ⁴ RMG quotes only selectively from *Newcal* in arguing that whether a relevant
 27 market is adequately defined is a factual matter. (*See* Opp. at 3:12-16.) RMG’s
 28 discussion of *Newcal* neglects to include the statement that “[t]here are, however,
 some legal principles that govern the definition of an antitrust ‘relevant market’
 and a complaint may be dismissed under Rule 12(b)(6) if the complaint’s ‘relevant
 market’ definition is facially unsustainable.” 2008 WL 185520 at *6.

1 including, but not limited to ticket brokers and ticketing software developers.”
2 (Opp. at 4:26-5:2) (emphasis added).) This description encompasses such a broad
3 range of products, activities, services, and participants as to be completely
4 meaningless from an antitrust perspective. The “players” in this amorphous market
5 would include, among others, online marketplaces for resale of tickets (*e.g.*,
6 StubHub and eBay), brokers who resell tickets through those marketplaces or
7 through other means, anyone who provides software to any marketplace or broker,
8 as well as any consumer who ever bought a ticket and sought to resell it.⁵

9 In simple terms, RMG contends that Ticketmaster is attempting to
10 monopolize a market that includes every person who has attempted to resell a ticket
11 which he or she did not want to use, as well as every online marketplace and every
12 business person with any involvement in that industry. As noted in Ticketmaster’s
13 Motion, products or services that each have a distinct set of buyers and sellers
14 cannot be part of the same “relevant market.” (Motion at 8:1-10.) The Opposition
15 neither rebuts this point nor addresses any of the cases cited by Ticketmaster
16 regarding RMG’s failure to plead a relevant market.⁶

17 Further, the Opposition conflates the separate elements of relevant market
18 and anticompetitive conduct by arguing that allegations of anticompetitive conduct
19 somehow define the relevant market. (*See* Opp. at 4:3-23.) However, allegations
20 of anticompetitive conduct are not a substitute for pleading the separate and
21 preliminary element of a relevant antitrust product market. A coherent and

22 ⁵ Ironically, RMG, as a provider of software to brokers for obtaining tickets in
23 the primary (retail) market, as opposed to the purported secondary (resale) market,
24 actually operates outside its own market definition.

25 ⁶ Ticketmaster is not challenging an otherwise properly-alleged market. Nor is
26 Ticketmaster suggesting that a market definition fails as a matter of law merely
27 because the market as defined would be large. Rather, Ticketmaster is arguing that
28 RMG has failed even to identify a product market, because RMG’s amorphous and
belated definition amounts to no allegation of any product market at all. This
pleading defect is not salvaged by the facile assertion in RMG’s Opposition that the
relevant product within that market is “tickets previously sold at retail . . . in this
country.” (Opp., 4-5 (emphasis deleted).)

1 economically rational relevant market cannot be inferred from allegations of
2 anticompetitive conduct. RMG cannot avoid its obligation to define the relevant
3 market by simply pointing to wrongful conduct allegations in the FACC.

4 Finally, the fact that RMG waited until its Opposition to even attempt to
5 provide a market definition is itself improper. *See Schneider v. California Dept. of*
6 *Corrections*, 151 F.3d 1194, 1197, n.1 (9th Cir. 1998) (court cannot consider
7 “new” facts alleged for the first time in opposition papers); *see also* 2 Moore’s
8 Federal Practice, § 12.34[2] (Matthew Bender 3d ed.) (“The court may not . . . take
9 into account additional facts asserted in a memorandum opposing the motion to
10 dismiss, because such memoranda do not constitute pleadings under Rule 7(a)”).

11 **B. RMG Fails to Plead a Dangerous Probability That Ticketmaster Will**
12 **Monopolize the “Ticket Resale Market.”**

13 RMG argues that the required element of a “dangerous probability of
14 success” can be inferred from allegations of anticompetitive conduct, citing two
15 Ninth Circuit cases that are no longer valid law. (Opp. at 5.) In 1993, the Supreme
16 Court clarified that a dangerous probability of success cannot be inferred from
17 anticompetitive conduct alone:

18 The notion that proof of unfair or predatory conduct alone is sufficient
19 to make out the offense of attempted monopolization is contrary to the
20 purpose and policy of the Sherman Act . . . For these reasons, § 2
21 makes the conduct of a single firm unlawful only when it actually
22 monopolizes or dangerously threatens to do so. The concern that § 2
23 might be applied so as to further anticompetitive ends is plainly not
24 met by inquiring only whether the defendant has engaged in “unfair”
25 or “predatory” tactics. Such conduct may be sufficient to prove the
26 necessary intent to monopolize, which is something more than an
27 intent to compete vigorously, but demonstrating the dangerous
28 probability of monopolization in an attempt case also requires inquiry

1 into the relevant product and geographic market and the defendant's
2 economic power in that market.

3 *Spectrum Sports*, 506 U.S. at 457, 459 (citations omitted) (emphasis added). Thus,
4 whether a defendant has a dangerous probability of success in achieving monopoly
5 power in a relevant market turns on the defendant's current economic power in that
6 market.⁷

7 Generally, market power is demonstrated through direct evidence of the
8 defendant's ability to inflict injury. *See, e.g., FTC v. Indiana Fed. of Dentists*, 476
9 U.S. 447, 460-61 (1986). However, with one exception discussed below, RMG
10 does not contend that Ticketmaster possesses any appreciable share of the
11 purported ticket resale market. Nor does RMG allege any fact that would support a
12 contention that Ticketmaster has economic power in any such "market," including
13 any power relating to market structure, barriers to entry or competitor capacity to
14 expand output. Rather, RMG contends that Ticketmaster's alleged control over the
15 retail (primary) ticket inventory by virtue of its exclusive contracts with venues and
16 event promoters somehow translates into domination over the fragmented ticket
17 resale market. (Opp. at 6:21-8:13.)

18 The problem with RMG's contention is that contractual obligations are not a
19 cognizable source of market power, *Forsyth v. Humana*, 114 F.3d 1467, 1476 (9th
20 Cir. 1997), and RMG does not allege that Ticketmaster's alleged control over retail
21 (primary) ticket inventory is the result of anything other than competitive bidding
22 for the exclusive right to sell such tickets on behalf of Ticketmaster's clients.
23 Without any allegation that these contracts are awarded in a non-competitive
24

25 ⁷ RMG's conclusory allegation that there is a "dangerous possibility [sic] that
26 Ticketmaster and IAC will succeed in their attempt to monopolize the ticket resale
27 market" (FACC, ¶ 23) need not be accepted by this Court. *See Epstein v.*
28 *Washington Energy Co.*, 83 F.3d 1136, 1140 (9th Cir. 1996); *see also Aulson v.*
Blanchard, 83 F.3d 1, 3 (1st Cir. 1996) (courts are not required to "swallow the
plaintiff's invective hook, line, and sinker; bald assertions, unsupportable
conclusions, periphrastic circumlocutions, and the like need not be credited").

1 manner, Ticketmaster's ability to abuse that contractual power in the aftermarket
2 for ticket resales is "restrained by competition in the primary market." *See Newcal*,
3 *supra*, 2008 WL 185520 at *8; *see also id.* at *9 ("The law prohibits an antitrust
4 claimant from resting on market power that arises solely from contractual rights
5 that consumers knowingly and voluntarily gave to the defendant" in order to prove
6 an aftermarket separate from the primary product); *Queens City Pizza, supra*, 124
7 F.3d at 430 (competition in primary market for franchise agreements sufficed to
8 discipline anticompetitive conduct in aftermarket for pizza supplies).

9 RMG has attempted to seize upon Ticketmaster's recent agreement to
10 acquire TicketsNow, arguing that the deal will "instantly make Ticketmaster the
11 number two secondary market reseller behind Stubhub." (Opp., 5:27-6:6.)
12 However, even if the Court were to consider this contention (it may not, because it
13 is not alleged in the FACC, *see Schneider, supra*), the press release cited by RMG
14 reveals that Ticketmaster is in no danger of monopolizing a market that is
15 dominated by other companies, such as Stubhub and eBay. As recognized by the
16 Ninth Circuit:

17 To pose a threat of monopolization, one firm alone must have the
18 power to control market output and exclude competition. An
19 oligopolist lacks this unilateral power. By definition, oligopolists are
20 interdependent. An oligopolist can increase market price, but only if
21 the others go along.

22 *Rebel Oil Co., Inc. v. Atlantic Richfield Co., Inc.*, 51 F.3d 1421, 1442-43 (9th Cir.
23 1995), *cert. denied* 516 U.S. 987 (1995) (citations omitted). *See also U.S. v. Syufy*
24 *Enterp.*, 903 F.2d 659, 664 (9th Cir. 1990) ("There is universal agreement that
25 monopoly power is the power to exclude competition or control prices").

26 Nevertheless, given the completely amorphous market definition in RMG's
27 Opposition, any purported share of the online ticket resale marketplace is
28 insignificant insofar as such a market also includes ticket software providers,

1 auction sites, ticket brokers, and any consumer who uses this vast purported market
 2 to buy and sell tickets. Ticketmaster’s alleged ascendancy as an online
 3 marketplace for ticket resales involves only one aspect of this purported “ticket
 4 resale market.”

5 **C. The FACC Fails to Allege Any Cognizable Anticompetitive Conduct.**

6 RMG fails to rebut Ticketmaster’s argument that, as a matter of law,
 7 Ticketmaster’s alleged conduct is not “exclusionary” under Section 2.

8 **1. RMG Did Not and Cannot Plead the Sham Exception to the**
 9 ***Noerr-Pennington* Doctrine With the Required Specificity.**

10 The Ninth Circuit has explicitly and repeatedly affirmed dismissal under
 11 Rule 12(b)(6) when *Noerr-Pennington* immunity applied. *See Sanders v. Brown*,
 12 504 F.3d 903, 914 (9th Cir. 2007) (affirming dismissal because “*Noerr-Pennington*
 13 immunity shields the [defendants] from liability for the alleged supracompetitive
 14 [sic] price increases.”); *see also Freeman v. DirecTV, Inc.*, 457 F.3d 1001, 1004
 15 (9th Cir. 2006) (affirming dismissal where claim was barred under the *Noerr-*
 16 *Pennington* doctrine).⁸

17 In this case, the Court has issued a preliminary injunction against RMG and
 18 denied a motion by RMG to dismiss Ticketmaster’s claims based on RMG’s abuse
 19 of Ticketmaster’s website. The Court has also denied motions by ticket broker
 20 defendants in several related actions to dismiss claims by Ticketmaster based on
 21 their misuse of Ticketmaster’s website. Thus, RMG cannot plausibly allege any
 22 exception to the *Noerr-Pennington* doctrine on a theory that that this action and
 23

24 ⁸ RMG cites *Arpin v. Santa Clara Valley Transp. Agency*, 261 F.3d 912 (9th
 25 Cir. 2001), for the proposition that application of the *Noerr-Pennington* doctrine is
 26 a factual issue that should not be considered on a motion to dismiss. (Opp. at 11:1-
 27 2.) However, *Arpin* did not even discuss the *Noerr-Pennington* doctrine. Rather,
 28 in *Arpin*, the Ninth Circuit affirmed the dismissal of unlawful arrest, battery, and
 common carrier claims, while reversing the dismissal of a state law false
 imprisonment claim. *Id.* at 917-24. *Arpin* hardly stands for the proposition that
 application of the *Noerr-Pennington* doctrine is an improper subject for resolution
 on a motion to dismiss.

1 other similar actions pending before this Court constitute “baseless litigation in
 2 federal court.” *See, e.g., Omni Resource Dev. Corp. v. Conoco Inc.*, 739 F.2d
 3 1412, 1414 (9th Cir. 1984) (“the suit can not be characterized as baseless at all; for
 4 although we do not know the outcome, at least to the point of a preliminary
 5 injunction the state court plaintiffs were successful”); *Boulware v. State of Nevada*
 6 *Department of Human Resources*, 960 F.2d 793, 798 (9th Cir. 1992) (“the fact that
 7 NCSC succeeded in obtaining an injunction from the Nevada trial court judge
 8 strongly suggests that the state court action was not baseless”).⁹

9 **2. A Single, Incontrovertible Legitimate Business Justification Can**
 10 **Support Dismissal.**

11 RMG does not challenge Ticketmaster’s assertion that protection of one’s
 12 business and reputation is a valid and legitimate business activity. (*See* Motion at
 13 13:1-4, *citing Eastman Kodak Co. v. Image Tech. Servs.*, 504 U.S. 451, 502 (1992)
 14 (protection of “seller’s business reputation” a “legitimate purpose[]”).) Instead,
 15 RMG argues that consideration of this issue must be deferred to summary
 16 judgment or trial. (Opp. at 11:12-23.) However, the sole case cited by RMG for
 17 this proposition, *Image Technical Serv. Inc. v. Eastman Kodak Co.*, 903 F.2d 612,
 18 620 (9th Cir. 1990), does not support such a proposition. Although *Image*
 19 *Technical* involved review of a summary judgment decision, it did not hold that
 20 whether an antitrust defendant has a legitimate business justification for the
 21 challenged conduct is a question of fact that cannot be decided on a motion to
 22 dismiss. Rather, where, as here, a legitimate business justification is readily
 23

24 ⁹ Nor has RMG even attempted to plead any such exception to the *Noerr-*
 25 *Pennington* doctrine with the requisite specificity. *See Las Vegas Sands, Inc. v.*
 26 *Culinary Workers Union Local No. 226*, 82 Fed. Appx. 580, 585 (9th Cir. 2003)
 27 (“the danger that the mere pendency of the action will chill the exercise of First
 28 Amendment rights requires more specific allegations than would otherwise be
 required”); *Formula One Licensing v. Purple Interactive LTD*, 2001 WL
 34792530, *2 (N.D. Cal. 2001) (allegation that the plaintiff had “instigated a
 meritless trademark infringement action . . . alleging the infringement of
 unenforceable, generic marks” did not satisfy the heightened pleading standard).

1 established by reference to judicially noticeable documents, judgment on the issue
2 need not be deferred. *See* Fed. R. Evid. 201; *Inlandboatmens Union of the Pac. v.*
3 *Dutra*, 279 F.3d 1075, 1083 (9th Cir. 2002); *In re Syntex Corp. Sec. Litig.*, 95 F.3d
4 922, 926 (9th Cir. 1996); *Ritter v. Hughes Aircraft Co.*, 58 F.3d 454, 458-59 (9th
5 Cir. 1995).

6 Moreover, RMG does not oppose Ticketmaster's request for judicial notice
7 of Ticketmaster's Terms of Use and various press articles, which reveal that the
8 public recognizes and supports the legitimate need for the conduct (efforts to
9 ensure a fair and equitable ticket distribution system) which RMG attempts to
10 characterize as exclusionary. And even without reference to these documents, the
11 Court may conclude at this juncture that the desire of Ticketmaster and its clients to
12 preserve consumer goodwill and provide a fair and equitable ticket distribution
13 system is the reason for the limitations in Ticketmaster's Terms of Use. *See*
14 *Mahone v. Addicks Util. Dist.*, 836 F.2d 921, 937 (5th Cir. 1988), *citing Holt Civil*
15 *Club v. Tuscaloosa*, 439 U.S. 60, 74 (1978) ("in some cases it makes sense to use a
16 motion to dismiss as the vehicle through which to address the viability of the
17 plaintiff's claim. This would be especially true in those cases where, borrowing a
18 phrase from the Supreme Court, 'it takes but momentary reflection' to arrive at a
19 purpose that is both legitimate beyond dispute and rationally related to the state's
20 classification").

21 RMG's apparent suggestion that the Terms of Use for Ticketmaster's
22 website are anticompetitive because they prohibit the use of automated devices is
23 absurd. Ticket brokers use such devices to cut in line to obtain vast quantities
24 tickets to resell at inflated prices to consumers who were unable to acquire the
25 tickets at face value precisely because of those automated devices. Any argument
26 that it is anticompetitive for Ticketmaster to attempt, through its Terms of Use, to
27 preserve a level playing field for consumers would turn the aim of the antitrust
28 laws—to prevent higher prices and a reduction in consumer choice—on its head.

1 The Opposition simply glosses over the fact that it is RMG's clients who seek an
2 unfair and improper advantage by preventing the public from having access to
3 tickets at face value so they can resell those tickets to the public at higher prices.

4 In light of these judicially noticeable facts and obvious realities, to delay
5 consideration of whether Ticketmaster and its clients are justified in imposing a fair
6 and equitable distribution of tickets would only waste judicial resources.

7 **3. RMG Fails to Allege Facts That Render Ticketmaster's**
8 **Acquisition-Related Conduct Anticompetitive.**

9 In its Motion, Ticketmaster noted that it was free to engage in negotiations
10 regarding the possible acquisition of ticket brokers or software companies, and to
11 even acquire such companies, so long as the consummated transactions themselves
12 do not have a "dangerous probability" of producing anticompetitive effects. *See,*
13 *e.g., Syufy Enterp.*, 903 F.2d at 673 ("in a competitive market, buying out
14 competitors is not merely permissible, it contributes to market stability and
15 promotes the efficient allocation of resources"). Ticketmaster also noted that, not
16 only did RMG fail to identify any particular broker acquisition target, RMG failed
17 to allege how any allegedly contemplated acquisition of a broker or software
18 provider would adversely affect competition in the "ticket resale market."

19 RMG's sole rebuttal to Ticketmaster's argument is to refer to allegations of
20 other allegedly anticompetitive conduct and proclaim that "these activities are
21 anticompetitive and predatory on their face!" (Opp. at 12:8-20.) Such a statement,
22 in the absence of any reference to allegations in the FACC of plausible
23 anticompetitive effects or any cases allowing such a vague assertion to support an
24 antitrust complaint, should be rejected. *See Bell Atlantic Corp. v. Twombly*, 127 S.
25 Ct. 1955, 1964-65 (2007) ("a plaintiff's obligation to provide the 'grounds' of his
26 'entitlement to relief' requires more than labels and conclusions, and a formulaic
27 recitation of the elements of a cause of action will not do").

1 **D. RMG Lacks Standing and Has Failed to Allege Injury.**

2 In its Motion, Ticketmaster argued that RMG lacks standing to assert its
3 attempted monopolization claim because it did not allege any cognizable injury and
4 because ticket buyers in the purported resale market are in a far better position than
5 RMG to assert such a claim, if at all. (*See* Motion, 8, n. 4.) RMG, which does not
6 allege that it buys or sells tickets in the purported ticket resale market, has failed to
7 even address this threshold issue and, thus, has implicitly conceded it. Moreover,
8 the only purported injury alleged by RMG is the injunction, which prohibits
9 RMG’s persistent abuse of Ticketmaster’s website. As a matter of law, this is not
10 the type of “injury” that can support an antitrust claim. (*See id.*) RMG’s
11 Opposition also failed to address this argument and, thus, has apparently conceded
12 it as well.

13 **II.**

14 **RMG’S COUNTERCLAIM FOR VIOLATION OF CALIFORNIA’S**
15 **UNFAIR COMPETITION LAW CANNOT BE BASED ON CONDUCT**
16 **THAT DOES NOT VIOLATE THE CARTWRIGHT ACT.**

17 RMG’s Section 17200 claim is based entirely on RMG’s Sherman Act claim.
18 (FACC, ¶¶ 32-39.) However, not only is RMG’s Sherman Act claim deficient in
19 its own right (for all the reasons discussed above), but even if RMG’s Sherman Act
20 claim were properly pleaded, RMG still could not state a claim under Section
21 17200. RMG’s Sherman Act claim is based on alleged unilateral conduct by
22 Ticketmaster, but, as discussed in Ticketmaster’s Motion, California’s Cartwright
23 Act, unlike the Sherman Act, does not recognize antitrust liability based on
24 unilateral conduct.

25 In *Dimidovich v. Bell & Howard*, 803 F.2d 1473 (9th Cir. 1986), the Ninth
26 Circuit affirmed the dismissal of a Section 17200 claim because the underlying
27 Cartwright Act claim for alleged unilateral conduct was not actionable. *Id.* at 1478.
28 RMG argues in its Opposition that “unfair” conduct under Section 17200 “means

1 conduct that threatens an incipient violation of antitrust law or otherwise
2 significantly threatens or harms competition.” (Opp., 14:11-15 (citing *Cel-Tech*
3 *Communications, Inc. v. Los Angeles Cellular Telephone Co.*, 20 Cal. 4th 163, 187
4 (1999)).) However, if the law were as RMG suggests, the Section 17200 claim in
5 *Dimidovich* should have survived even though the specific Cartwright Act claim
6 failed. However, the Section 17200 claim in *Dimidovich* was dismissed, because
7 unilateral conduct is not actionable under California’s antitrust laws.

8 Contrary to RMG’s assertion, no case—including the three district court
9 cases cited by RMG—has considered, let alone explicitly held, that a Section
10 17200 claim can be based on conduct that is not cognizable under the Cartwright
11 Act. One of those cases, *Catch Curve, Inc. v. Venali, Inc.* 519 F. Supp. 2d 1028
12 (C.D. Cal. 2007), is distinguishable because it alleges a conspiracy to monopolize,
13 which is obviously not unilateral conduct and is cognizable under state law. In the
14 other two cases, the parties did not raise, and the court did not consider, whether a
15 state law claim under Section 17200 can be based on monopolization. *See Doe v.*
16 *Abbott Laboratories*, 2004 WL 3639688 (N.D. Cal. 2004); *Sunbelt Television, Inc.*,
17 795 F. Supp. 333.

18 Moreover, RMG does not address Ticketmaster’s alternative argument that a
19 Section 17200 claim should be dismissed when the underlying claim is legally
20 deficient. *See Chavez v. Whirlpool Corp.*, 93 Cal. App. 4th 363, 375 (2001)
21 (sustaining demurrer of Section 17200 claim that was based solely on defective
22 antitrust claims); *Kentmaster Mfg. Co. v. Jarvis Products Corp.*, 146 F.3d 691, 695
23 (9th Cir. 1998). RMG’s Section 17200 claim fails because the underlying Sherman
24 Act claim also fails.¹⁰

25 ¹⁰ As with its underlying antitrust allegations, RMG also lacks standing to
26 assert its Section 17200 claim. (*See* Motion at 8, n. 4.) A party only has standing
27 to assert a claim under Section 17200 if it (1) has suffered injury in fact, and (2)
28 has lost money or property *as a result of* such unfair competition. Cal. Bus & Prof.
Code § 17204; *Hall v. Time, Inc.*, 158 Cal. App. 4th 847 (2008); *Californians for*
Disability Rights v. Mervyn’s, LLC, 39 Cal. 4th 223, 227 (2006). RMG fails to
allege any injury resulting from the challenged conduct. RMG seems to assert that

1 III.

2 **RMG CANNOT RECOVER DAMAGES FOR “COPYRIGHT**
 3 **MISUSE.”**

4 RMG argues that its copyright misuse counterclaim for damages is “viable”
 5 because two district court decisions permitted copyright misuse to be asserted in
 6 declaratory relief claims. (Opp. at 15-16.) RMG’s argument lacks merit for a
 7 number of reasons.

8 First, the overwhelming weight of authority holds that there are no damages
 9 claim for “copyright misuse,” which is what RMG has alleged. (See FACC
 10 ¶¶ 28-31.) Every significant Ninth Circuit and other decision Ticketmaster has
 11 discovered states that “copyright misuse” can only be an affirmative defense to
 12 copyright infringement, and does not support a claim for damages. *See Altera*
 13 *Corp. v. Clear Logic, Inc.*, 424 F.3d 1079, 1090 (9th Cir. 2005) (“it makes little
 14 sense to allow [defendant] to proceed on an independent claim for copyright
 15 misuse”); *Online Policy Group v. Diebold, Inc.*, 337 F. Supp. 2d 1195, 1198 n. 4
 16 (N.D. Cal. 2004) (“plaintiffs cite no legal authority, and the court is aware of none,
 17 that allows an affirmative claim for damages for copyright misuse”); *Association of*
 18 *Med. Colleges v. Princeton Rev., Inc.*, 332 F. Supp. 2d 11, 19 (D.D.C. 2004)
 19 (“permitting copyright misuse as an independent, affirmative claim would be
 20 contrary to the purpose of the doctrine”); *Metro-Goldwyn-Mayer Studios, Inc. v.*
 21 *Grokster, Ltd.*, 269 F. Supp. 2d 1213, 1225 (C.D. Cal. 2003) (“copyright misuse
 22 cannot found a claim for damages”); *Sony Pictures Entertainment, Inc. v.*
 23 *Fireworks Entertainment Group, Inc.*, 156 F. Supp. 2d 1148, 1167, n. 28 (C.D. Cal.

24 _____
 25 it has suffered injury due to Ticketmaster's enforcement of its Terms of Use, but
 26 having ignored those Terms of Use until this Court issued a preliminary injunction
 27 precluding RMG from violating them, RMG was never harmed by them. Nor may
 28 RMG claim harm based on this Court's issuance of a preliminary injunction. See
 Rubin v. Greene, 4 Cal. 4th 1187, 1194-95 (1993) (denying claim for relief based
 on litigation activity because the litigation privilege provided by Section 47(b) of
 the California Civil Code "affords litigants . . . the utmost freedom of access to the
 courts without fear of being harassed subsequently by derivative court actions").

1 2001), vacated pursuant to settlement, 2002 WL 32387901 (C.D. Cal. Nov. 5,
2 2002) (copyright misuse “must be pled as an affirmative defense, not as a
3 counterclaim”).

4 Second, RMG’s opposition does not even mention, let alone attempt to
5 address or distinguish, this authority. This failure demonstrates that RMG cannot
6 meaningfully dispute that there can be no damage claim based on copyright misuse.

7 Third, the logic underlying this authority underscores why RMG’s purported
8 copyright misuse damage counterclaim must be dismissed. Copyright misuse
9 merely postpones enforcement of a copyright during the period of misuse. *Practice*
10 *Management Info. Corp. v. Am. Med. Ass’n.*, 121 F.3d 516, 520-21 & n. 9 (9th Cir.
11 1997); *Association of Med. Colleges v. Princeton Rev.*, *supra*, 332 F. Supp. 2d at
12 19. “The doctrine does not prevent plaintiffs from ultimately recovering for acts of
13 infringement that occurred during the period of misuse.” *In re Napster, Inc.*
14 *Copyright Litig.*, 191 F. Supp. 2d 1087, 1108 (N.D. Cal. 2002). Conduct that
15 merely delays when Ticketmaster’s copyrights can be enforced does not support a
16 claim for damages against Ticketmaster.

17 Fourth, the two cases RMG cites—*Open Source Yoga Unity v. Bikram*
18 *Choudhury*, 2005 WL 756558 (N. D. Cal. 2005) (“OSYU”), and *Electronic Data*
19 *Sys. Corp. v. Computer Assoc. Int’l, Inc.*, 802 F. Supp. 1463 (N.D. Tex. 1992)
20 (“EDS”)—do not hold that a damage claim like the one RMG asserts can be based
21 on “copyright misuse.” These cases merely permitted the defense of copyright
22 misuse to be raised in declaratory relief claims when it could not be asserted as an
23 affirmative defense, as described below.

24 Fifth, the legal deficiencies in RMG’s antitrust and unfair competition
25 claims, as described in Ticketmaster’s Motion and this reply, establish that the only
26 “misuse” with which Ticketmaster is charged is enforcing its copyrights. Such
27 actions do not constitute copyright misuse as a matter of law. *See OSYU, supra*.
28 2005 WL 756558 *8 (enforcing copyright not copyright misuse as a matter of law).

1 Accordingly, RMG’s second counterclaim seeking damages for “copyright
2 misuse” should be dismissed with prejudice for these reasons.

3 IV.

4 **RMG’S ALLEGED COPYRIGHT MISUSE DOES NOT SUPPORT**
5 **DECLARATORY RELIEF.**

6 RMG’s reliance on two district court decisions that permitted the copyright
7 misuse defense to be asserted in declaratory relief claims—*OSYU*, 2005 WL
8 756558, and *EDS*, 802 F. Supp. 1463—is misplaced. First, courts have
9 consistently held that when copyright misuse has already been raised as an
10 affirmative defense (as it has here), “separately litigating that defense in a
11 declaratory posture would not serve the purposes of declaratory relief, such as
12 clarifying and settling the legal relations of the parties, or affording a declaratory
13 plaintiff relief from the uncertainty, insecurity and controversy giving rise to the
14 proceeding.” *Metro-Goldwyn-Mayer Studios, Inc. v. Grokster, Ltd., supra*, 269 F.
15 Supp. 2d at 1226; *see also Arista Records, Inc. v. Flea World, Inc.*, 356 F. Supp. 2d
16 411, 428 (D. N.J. 2005) (“defendants may not transmute [their copyright misuse
17 defense] into an independent claim merely by labeling it one for declaratory
18 judgment”). This is especially true here, because RMG’s declaratory relief
19 counterclaim seeks to invalidate Ticketmaster’s copyrights based on the alleged
20 “copyright misuse.” (See FACC ¶ 31.) However, “copyright misuse does not
21 invalidate a copyright.” *Practice Management Info. Corp. v. Am. Med. Ass’n.*,
22 *supra*, 121 F.3d at 520-21 & n. 9 (9th Cir. 1997).

23 Second, the two cases RMG cites are consistent with these principles. They
24 approved limited assertions of the defense in declaratory relief claims, but only
25 because the defense could not have been raised by an answer in those actions.
26 *OSYU, supra*, involved a defendant who threatened to sue for copyright
27 infringement but had not actually done so. Plaintiff sought declaratory relief that
28

1 its actions were not infringing based on, *inter alia*, copyright misuse. Affirming
2 that “copyright misuse exists solely as a defense to copyright infringement . . . and
3 thus arguably cannot exist as an affirmative claim,” the court noted that
4 “[declaratory relief plaintiff] OSYU does not assert the [copyright misuse] claim as
5 a separate cause of action or seek damages or a separate injunction based on the
6 claim, but rather, it asserts the claim simply as an affirmative defense should it be
7 found liable for infringement.” *OSYU*, 2005 WL 756558, at *8 & n. 5.

8 Similarly, *EDS, supra*, involved a copyright misuse defense that could not
9 have been raised as an affirmative defense because there was no underlying
10 copyright infringement claim. In that circumstance, the court noted that although
11 the plaintiff sought “damages and a declaration that [defendant] CA’s misuse of its
12 copyrights renders CA’s copyrights invalid and unenforceable,” it would permit the
13 copyright misuse claim to proceed only “to the extent that EDS seeks a declaration
14 that it has not infringed CA’s copyrights because of CA’s alleged misuse of such
15 copyrights . . .” *EDS, supra*, 802 F. Supp. at 1465.

16 The *EDS* court did express uncertainty about whether copyright misuse
17 could be asserted as an independent claim. *See id.* at 1466. However, that
18 relatively early decision was hampered by a lack of authority. (*Id.*) The first
19 reported appellate decision to acknowledge copyright misuse was *Lasercomb*
20 *America, Inc. v. Reynolds*, 911 F.2d 970, 972 77 (4th Cir. 1990), which was
21 published only two years before *EDS*. The Fifth Circuit, which governs the *EDS*
22 court, subsequently clarified that copyright misuse in that Circuit, as in the Ninth
23 Circuit, is merely a defense to copyright infringement based on the unclean hands
24 doctrine. *Alcatel USA, Inc. v. DGI Technologies, Inc.*, 166 F.3d 772, 792-95
25 (5th Cir. 1999). Thus, *EDS* thus is no longer good law in the Fifth Circuit to the
26 extent it is inconsistent with *Alcatel*. Moreover, given the Ninth Circuit, Central
27 District, and other contrary authority cited above, it likewise does not support
28 RMG’s contention that copyright misuse can be asserted in a declaratory relief

1 claim. More recent courts have refused to follow *EDS* to the extent it implies there
2 might be an independent claim for misuse. *See, e.g., Association of Amer. Med.*
3 *Col. v. The Princeton Review, supra*, 332 F. Supp. 2d at 18-20 (court refuses to
4 follow *EDS* and holds that copyright misuse cannot exist as an independent claim
5 because it would be contrary to “the policy reasons underlying the development of
6 the doctrine of copyright misuse . . .”)

7 Here, in contrast to *OSYU* or *EDS*, RMG has alleged copyright misuse as its
8 Nineteenth Affirmative Defense. (*See Answer at ¶ 154.*) RMG nevertheless also
9 asserts copyright misuse “as a separate cause of action” to “seek damages” in a
10 manner the *OSYU*, *EDS*, and other authorities cited above recognize is improper.
11 RMG further seeks “declaratory relief” to invalidate Ticketmaster’s copyright
12 registrations, a remedy the Ninth Circuit has affirmed is unavailable to RMG for
13 any alleged “misuse.” *Practice Management, supra*.

14 Accordingly, RMG’s declaratory relief counterclaim should be dismissed to
15 the extent it is based on copyright misuse for these reasons.

16 **V.**

17 **RMG FAILS TO STATE ANY CLAIM AGAINST IAC.**

18 RMG’s claims against Ticketmaster under Section 2 of the Sherman Act and
19 Section 17200 are also asserted against IAC. RMG’s arguments in support of its
20 claims against IAC are completely without merit.

21 First, RMG labels as “absurd” the assertion that a parent corporation cannot
22 conspire with its subsidiary, because it would allow “any subsidiary to take anti-
23 competitive actions to clear out a market and pave the way for its parent to enter
24 the market and usurp all the market share.” (*Opp.*, 13:2-7.) However, RMG did
25 not and cannot cite any authority for its position because, far from being “absurd,”
26 it is black letter law that a parent corporation cannot conspire with its wholly
27 owned subsidiary to commit an antitrust violation. *See Copperweld Corp. v.*
28 *Independence Tube Corp.*, 467 U.S. 752, 778 (1984).

1 Second, RMG tries to back away from its conspiracy claim by arguing that
2 IAC “acted in conjunction with Ticketmaster to obtain a monopoly in the ticket
3 resale business, for their mutual benefit.” (Opp. at 12:23-25.) Not only is this
4 alternative theory not alleged in the FACC, but RMG cites no case to support any
5 such notion that a parent corporation can be held liable for attempted
6 monopolization where it “acted in conjunction” with its subsidiary. Even if RMG’s
7 “in conjunction with” theory were recognized and actually alleged, RMG still fails
8 to respond to the argument by Ticketmaster and IAC that an attempt to acquire
9 some unidentified entity, without any specification of resulting harm to
10 competition, insufficiently pleads anticompetitive conduct. (Motion at 14:7-15:24.)

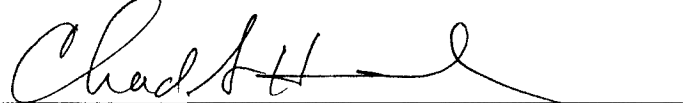
11 **CONCLUSION**

12 RMG does not and cannot allege that Ticketmaster is excluding RMG’s
13 customers or anyone else from being able to buy tickets. Rather, if RMG’s
14 customers use Ticketmaster’s services to buy tickets, they must follow reasonable
15 rules with an obvious legitimate business justification. Seeking to turn antitrust
16 law on its head, RMG complains that Ticketmaster is violating antitrust law by
17 restricting users of prohibited automated devices from taking large quantities of
18 tickets before the public can access them. These claims run contrary to common
19 sense and the antitrust doctrines RMG seeks to rewrite.

20 For all of the foregoing reasons, Ticketmaster and IAC respectfully request
21 that each of RMG’s Counterclaims be dismissed with prejudice.

22 Dated: February 11, 2008

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