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                       UNITED STATES DISTRICT COURT
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                      CENTRAL DISTRICT OF CALIFORNIA
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      THE HONORABLE STEPHEN V. WILSON, U.S. DISTRICT JUDGE PRESIDING
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     ASIA ECONOMIC INSTITUTE, LLC,
     et al.,
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               Plaintiffs,
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                                        No. CV 10-1360-SVW
        VS.
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     XCENTRIC VENTURES, LLC, et al.
12
               Defendants.
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                   REPORTER'S TRANSCRIPT OF PROCEEDINGS
17
                         LOS ANGELES, CALIFORNIA
18
                          MONDAY, APRIL 19, 2010
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23
                       DEBORAH K. GACKLE, CSR, RPR
                         United States Courthouse
24
                    312 North Spring Street, Room 402A
                      Los Angeles, California 90012
                              (213) 620-1149
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UNITED STATES DISTRICT COURT, CENTRAL DISTRICT OF CALIFORNIA
COURT REPORTER DEBORAH K. GACKLE

1	APPEARANCES OF COUNSEL:
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4	For the Plaintiff:
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6	ASIA ECONOMIC INSTITUTE BY: LISA J. BORODKIN
7	BY: DANIEL F. BLACKERT 11766 Wilshire Boulevard, Suite 260
8	Los Angeles, California 90025
9	
10	For the Defendant:
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12	LAW OFFICES OF DAVID S. GINGRAS BY: DAVID S. GINGRAS
13	4072 E. Mountain Vista Drive Phoenix, Arizona 85048
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1 LOS ANGELES, CALIFORNIA; MONDAY, APRIL 19, 2010; 2:15 P.M. 2 3 THE CLERK: Item 14, CV 10-1360-SVW, Asia Economic 4 5 Institute, et al. versus Xcentric Ventures, LLC, et al. 6 Counsel, please state your appearances. 7 MR. GINGRAS: Good afternoon, Your Honor. David Gingras on behalf of defendants Xcentric Ventures, LLC, and 8 9 imagine in son. 10 MS. BORODKIN: Good afternoon, Your Honor. Lisa 11 Borodkin for the plaintiffs. 12 MR. BLACKERT: Good afternoon, Your Honor. Daniel 13 Blackert for the plaintiffs. 14 THE COURT: The court has thoroughly considered the 15 defendants' anti-SLAPP motion, and the court has prepared a 16 very elaborate order which is quite comprehensive, and that 17 order will issue in a day or so and will more fully explain why 18 the motion is denied. 19 Having said that, the next matter is the defense 20 motion for a RICO statement, and given the relative straightforwardness of the allegations, I don't think that's 21 22 necessary. So I'm going to deny that motion. 23 Let me ask the parties: How are they proceeding by 24 way of discovery? Is there a trial date set? I'll set a trial 25 date, but what do you -- plaintiff I'll ask first -- envision

presenting as you -- take the lectern, if you would, sir -- by way of evidence, realizing that you haven't had discovery which may shape some of your approaches. But as of now, how would you expect to present your case?

MR. BLACKERT: As of now, we would like to do discovery.

THE COURT: I didn't ask you that. I said what would you do knowing what you know now? In other words, the basic allegation is that the defendant had this website, ripoff.com, in which it posted comments by parties who had views, critical views, of companies, among those are your client; and your position, in its broadest sense, is that the defendant then approached you, your client, and said, Join our program. If you join our program for a fee, we will post a notice on the part of our site which was critical of your company that you have joined this program and are in some sense of rehabilitation, something like that, and you're claiming that you're being compelled to join that program is an act of extortion.

MR. BLACKERT: Correct, Your Honor.

THE COURT: Yes.

So is there a dispute as to what was posted?

MR. BLACKERT: There is not a dispute as to what was

posted, Your Honor.

THE COURT: Is there a dispute that -- or do you

envision a dispute as to whether the defendant asked you to join this CAP program?

MR. BLACKERT: I do believe there would be a dispute --

THE COURT: Is there any documentary or written communications regarding your being asked to join this CAP program?

MR. BLACKERT: Yes, Your Honor. There are several emails between my client and defense — the defendant Edward Magedson, where Magedson is — explicitly refers to the CAP program and breaks it down and asks my client to join the CAP program. More specifically, there is a very specific email from Mr. Magedson to my client where he is verbally upset at my client for not joining the program and not submitting the proper paperwork for the program.

So, yes, there is clear evidence of that issue.

THE COURT: And so if there is clear evidence of that fact, what other evidence do you have now regarding that being an act of extortion? Isn't there another spin that could be placed on that request?

MR. BLACKERT: Yes. It's our position that the defendant had done this under -- put our client in a position of duress, basically, that these posts would not be investigated, these posts would not be looked at, nothing would be resolved at all until money was paid. So he put our client

1 in a position to --2 THE COURT: Is that what was said in the emails, or is that something that would be the subject of oral testimony? 3 MR. BLACKERT: That was said in the emails, Your 4 5 Honor, yes. THE COURT: In other words, you say that you have 6 7 emails where the defendant said to your client, Unless you join 8 the CAP program, defendant won't investigate these postings, which are critical? 9 10 MR. BLACKERT: That's correct. He said --11 THE COURT: And so let's say that that is fact. 12 does that equal extortion? 13 MR. BLACKERT: Well, because the -- we feel that our client was compelled to pay the money or basically suffer the 14 15 damage of having these posts up for the rest of -- however they 16 may exist indefinitely --17 THE COURT: Why couldn't the defendant say that, We 18 have this business where we allow these postings. We don't 19 investigate whether these postings are true or false, but if 20 these postings are adverse and you want us to investigate, you have to join this program? Isn't that sort of the essence 21 22 of -- you're shaking your head. 23 Is that a yes? 24 MR. GINGRAS: Yes, Your Honor. I'm nodding in 25 agreement. To some extent, I'm agreeing with you.

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               THE COURT: To what extent are you not agreeing with
 2
    me?
               MR. GINGRAS: Well, because I think the program
 3
     involves a heck of a lot more than just posting something
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     favorable on top of something negative.
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               THE COURT: But the defendant is in business, and the
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 7
     defendant is saying, We have this business where we allow
 8
    postings, and we don't create the postings, correct?
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               MR. GINGRAS: Correct.
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               THE COURT: They're created by third parties.
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              MR. GINGRAS: Right.
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               THE COURT: We don't pass upon whether they're true
13
     or false, correct?
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               MR. GINGRAS: Correct.
15
               THE COURT: And then if they're on and you -- if the
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     company who was the subject of the posting wants us to
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     investigate, something like, I would say, public advocate, but
18
     you're sort of like a private advocate, correct?
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               MR. GINGRAS: Correct.
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               THE COURT: You would do it, but you want to be
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     compensated because it takes time and effort.
22
               MR. GINGRAS: Right, and that would -- our
2.3
    position --
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               THE COURT: Is that what the CAP program is?
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               MR. GINGRAS: Yes. And our position would be, Your
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     Honor, that there are multiple options available to people that
 2
     are in the plaintiffs' position. The CAP program is only one
 3
     of them, and that is the only one that has any --
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               THE COURT: Let me get to that in a minute.
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               MR. GINGRAS: Sure.
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               THE COURT: So at this point, your principal evidence
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     is contained in these -- in what is not in dispute, that is,
     these postings and the emails, correct --
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 9
               MR. BLACKERT: Correct --
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               THE COURT: -- at this point?
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               MR. BLACKERT: At this point, and also there is some
12
     other evidence that the defendants on their website encourage
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     people to make these posts as defamatory as possible.
     tell people to craft the post to make them as damning as
14
15
    possible to put the business in the worse light.
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               THE COURT: Where does that come from?
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               MR. BLACKERT:
                              That appears right on their website --
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               THE COURT: What is the specific language?
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               MR. BLACKERT: The specific language is -- it is in
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     our motion papers. I don't have it off the top of my head now,
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     but it is in there. I believe they offer to help --
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               THE COURT: But they're not telling these people to
23
     lie, are they?
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               MR. BLACKERT: Oh, no, Your Honor. No, I do not
25
    believe so.
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1 THE COURT: Maybe they're telling them to be as 2 graphic as they can, correct? MR. BLACKERT: Correct. 3 THE COURT: I see. 4 5 Let me hear from you, Mr. --MR. GINGRAS: Your Honor, I'll help you with the 6 7 phonetic. It's "Gin" like the drink and grass like you mow but 8 only one "s," and you say it just that way, Gingras. 9 THE COURT: Gingras. 10 Tell me what your position is beyond that which we've 11 already discussed. 12 MR. GINGRAS: I'm not sure if I understand your 13 question. 14 THE COURT: Well, I mean I asked the plaintiff what 15 its position was. They're relying on the emails and the 16 postings, and I've suggested to the plaintiff that there could 17 be a very business-oriented reason for what the plaintiff 18 claims is extortion, that is, that defendant doesn't pass upon 19 the truth or accuracy or intention of the posting. 20 MR. GINGRAS: Right. 21 THE COURT: And then if there's an adverse posting, 22 it approaches the company or party and says, If you want us to 2.3 investigate this posting, you can join this program, which, in 24 effect, as I understand it, compensates you for that effort. 25 MR. GINGRAS: Right.

1 THE COURT: So that sounds like a business 2 relationship. MR. GINGRAS: Right. And, Your Honor, I think to 3 4 be --5 THE COURT: Is there something I'm missing? 6 MR. GINGRAS: So far you're doing pretty well. Ιt 7 gets a little more complicated. 8 THE COURT: Go ahead and tell me what the 9 complication is. 10 MR. GINGRAS: The complications are the fact that 11 we've been focusing on -- what I just heard Your Honor talking 12 about -- was this extortion/RICO component of the case, which I 13 think is a very, very small component of this case. We've had 14 cases identical to this one in the past. Every single one of 15 those times the plaintiff dropped the RICO claims from the case 16 either voluntarily or as a result of the court ordering them to 17 file a RICO case statement. I understand that is not happening 18 here but regardless --19 THE COURT: There's still summary judgment. 20 MR. GINGRAS: Sure, absolutely, but the RICO claims we've seen in other cases have gone away; they've never been 21 22 litigated, they've never been, sort of, more fully 2.3 investigated. So to some degree I'm writing on a blank slate 24 and I'm not sure where we'll go with it. 25 But the reason I say it's more complicated is this

case has a lot of other aspects to it. There are defamation claims, and I understand the plaintiff doesn't want to talk about those because that would get back into the issue of the Communications Decency Act and whether they can even impose liability on a website for statements that we didn't write.

As --

2.3

THE COURT: But the defamation was not something you created, it was just something you posted on your site.

MR. GINGRAS: I would agree with that, but I don't think they would agree with that. They've argued — and I've seen this in other cases that we've prevailed on summary judgment, if the claim is a third party wrote something, and I want to hold the website responsible for it, everyone knows the Communications Decency Act bars that claim, and we've won that argument so many times that what's happened is plaintiffs have tried to get more creative; and this is exactly what the Ninth Circuit cautioned about in the recent Roommates Two case. You sort of see creative lawyering coming into play as far as what the plaintiff claims happened.

This case is extremely simple, Your Honor. The plaintiff approached us, approached ripoffreport, and said I have the four reports -- or how many at the time -- what can be done about them? And Mr. Magedson, who is the editor of the site --

THE COURT: Is that in writing?

MR. GINGRAS: Yes, yes.

2.3

THE COURT: In other words, you have writings that would support your argument that the plaintiff approached the defendant and said, in words or effect, How can we remove or temper the effect of these postings?

MR. GINGRAS: Exactly. It begins with the plaintiff sending an email to rippoffreport saying, I contacted your office by phone. I wasn't able to speak to anybody. What can be done about these reports? And then Mr. Magedson follows up to that inquiry with this kind of 10-page-long email which talks about his philosophies on life and a lot of other things I've asked him not to get into. But in any event, there's a reference in this long response email — which is a form email that goes to everybody — there is a reference in there to the corporate advocacy program, and plaintiff is trying to characterize that as a threat of extortion. They put a gun to our head and demanded money. Your Honor, the evidence is just not going to bear that out in any way.

So to some degree, I think if you're talking about the extortion, the facts that give rise to it, I believe are going to be undisputed to the extent that they're based on these emails.

There also was one or two or maybe more phone calls.

I don't know -- because I haven't taken any discovery yet, I

don't know that the plaintiff is going to claim was said in

1 those calls. So there may be some factual disputes about that. 2 But then the other part of the case that relates to these defamation claims and then this also tortious 3 interference claims and an unfair business practices claim, 4 5 that is a very different and fact-intensive issue to deal with, 6 Your Honor. There's always the issue of truth. I always 7 investigate whenever anyone sues the ripoffreport for 8 defamation, we try to defend on the CEA and say it's not our 9 responsibility at all, but to err on the side of caution, we 10 also investigate the truth of the statements. 11 So we need to expect there would be discovery on 12 those issues. 13 THE COURT: I have enough of a sense from your 14 presentation where you think the case is going. 15 When will you be ready to try the case? 16 MR. BLACKERT: As soon as possible, Your Honor. 17 THE COURT: Stand up when you address the court. 18 You would be ready to try the case next month? 19 MS. BORODKIN: Absolutely, Your Honor. We'd be happy 20 to try as soon as possible. We just want our day in court. 21 have not exchanged initial disclosures yet. That would 22 definitely hasten our ability. 2.3 THE COURT: You have to do that. So I'm going to 24 order you within 10 days of today to arrange a meeting to do 25 that.

1 MS. BORODKIN: Very good. Thank you.

2.3

THE COURT: And given the arguments, it seems to me that the extortion aspect of the case is very straightforward, and what I intend to do is bifurcate the case. So we'll only address extortion, RICO extortion, and I'll set a trial on the RICO extortion case, and we'll go from there.

So to be realistic, understanding that the parties are anxious for a trial, I'll set the case for trial, unless I hear some objection, beginning of August.

MS. BORODKIN: Very good.

THE COURT: Summary judgment motions can be filed any time. In other words, you can file a summary judgment motion two, three weeks, four weeks from now. Based on what you've said, I suspect you will.

MR. GINGRAS: Your Honor, first of all, I've been involved in, like I said before last week, dozens and dozens of these cases. I've never seen one that was resolved in less than 12 to 18 months in terms of discovery. I realize that what Your Honor just did in terms of the bifurcation makes that a lot simpler, but I have no idea what the plaintiffs' extortion claim is based on in terms of verbal allegations, and I also —

THE COURT: Hold on. Tell you what I'm going to do:

I want you to prepare declarations of -- how many witnesses are
actually involved in this extortion aspect of the case from

1 your side? I'm not talking about the other side. In other 2 words, who is going to say that they were in a conversation that had an extortion flavor? 3 MR. BLACKERT: I believe it would just be the two 4 5 individuals in the conversation. 6 THE COURT: Who are they? 7 MR. BLACKERT: My client and Ed Magedson. 8 MS. BORODKIN: Raymond Mobrez. 9 MR. BLACKERT: Raymond Mobrez. 10 THE COURT: That would be the defendant, right? 11 MR. BLACKERT: One of the plaintiffs and the 12 defendant Edward Magedson. THE COURT: From your side, there's only one witness, 13 14 correct? 15 MR. BLACKERT: That's correct, Your Honor. 16 THE COURT: So I want you within two weeks to file a 17 declaration wherein your client describes each and every 18 meeting that he had with any representative of the defendant to 19 state in specifics when the meeting occurred, who was present, 20 what the plaintiff said, what the defendant said; and I want it to be set forth in a way that doesn't incorporate conclusions. 21 22 In other words, I don't want the witness to then say, He said 2.3 this to me, and I interpreted it to mean this. It was a 24 meeting, how the meeting started, who called whom, if there are 25 notes that relate to the meeting, if there are emails that

1 relate to the meeting, if there are emails that exist aside from the meetings, all that, okay? And then once you have 2 that, then I want you to do the same with your client, respond. 3 And then if after looking -- now, in terms of 4 5 discovery, what kind of discovery would you be looking towards? 6 You want a quick trial date so you don't want a lot of 7 discovery, correct? 8 MS. BORODKIN: Correct. Your Honor, and --9 THE COURT: In other words, the way I'm understanding 10 it -- and don't let me put words in your mouth -- from your 11 standpoint, you're pretty well ready to go based upon what you 12 think you have. 13 MS. BORODKIN: We're willing and ready to call 14 witnesses and examine them in front of the court and ask them what's the basis of the defense. In other words, the minimum 15 16 discovery -- he's saying they didn't write it, so who did? 17 We'd like them to identify --18 THE COURT: Didn't write what? 19 MS. BORODKIN: The posts that are the subject of the 20 claims. THE COURT: But that's not relevant to the extortion 21 22 claim. The defendant is not going to say that they didn't 23 write the postings. They're in a business. Here's a site, 24 post what you want, that's their business. And then their

business is, If you want us to investigate the accuracy of

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1 these things, then you join our program. You didn't join the program; they didn't investigate. That's their position. 2 So what is it that you are going to seek by way of 3 4 discovery? 5 MS. BORODKIN: Well, Your Honor, I would just take 6 issue with the characterization that their business is post 7 what you want. We would say it's post what you want as long as 8 it's negative. 9 THE COURT: But how would you argue that? From what 10 evidence that you know of now? MS. BORODKIN: We would say that we know of evidence 11 12 that has come to light in other cases in which there's been 13 testimony that the defendant has encouraged negative postings 14 particularly targeted at profitable companies. In other words, 15 to identify selectively businesses that would be a good 16 target --17 THE COURT: Well, let's say, for example, that that's 18 what they do. Let's say that they say, You know, we're going 19 to have a site and we're going to find out if there's some 20 negative stuff that exists out there about otherwise successful 21 companies. Is that actionable? I mean isn't that what happens 22 all the time? I mean isn't that at the heart of journalism? 2.3 Isn't that what American journalism is about? 24 MS. BORODKIN: Yes and no, Your Honor. 25

THE COURT: Did the L.A. Times ever write an article

1 that Luftansa landed safely at 7:47 yesterday at L.A.? Is that 2 a story? MS. BORODKIN: Your Honor --3 THE COURT: I mean journalists are constantly looking 4 5 to find stuff that is of interest that sort of goes against the grain, and if that's what they're doing, in other words, if 6 7 they're interested in having people talk about negative 8 experiences they had with -- I don't know -- doctors, 9 companies, whatever, I mean so what? 10 MS. BORODKIN: Well, Your Honor, we don't think 11 that's what they're doing. We don't think they play the same 12 role as the L.A. Times. They are not objective. 13 difference is people have tried to report their own business --14 THE COURT: I suppose the newspapers are objective? MS. BORODKIN: You're correct, Your Honor. 15 16 THE COURT: Why don't you sue the L.A. Times? 17 MS. BORODKIN: Because the L.A. Times is not offering 18 to change the content that they distribute if we pay them. 19 THE COURT: Well, that is at the heart of the case. 20 I mean, in other words, the fact that they may be in the 21 business of trying to find some negative things about otherwise 22 successful companies, that doesn't strike me, unless I'm 2.3 persuaded by other evidence, that that is inherently bad. 24 if they then say under the guise of investigating, Pay me a 25 certain amount to join my club, maybe you get closer to

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     extortion, but that's why I wanted to ask you what is it that
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     you want to pursue in terms of discovery?
               You want to depose -- what is the gentleman's name,
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     the defendant? Starts with an "M," is it?
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               MS. BORODKIN: Yes, we did Edward Magedson.
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               THE COURT: Who else do you want to depose? Is he
 7
     the principal person at the company?
               MS. BORODKIN: Yes, he is.
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 9
               MR. GINGRAS: Yes.
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               THE COURT: And so it seems to me you probably know a
11
     lot about the company's position and their business approaches,
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     because there have been other lawsuits, right?
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               MS. BORODKIN: Correct.
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               THE COURT: And you're aware there's other lawsuits,
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     correct?
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               MS. BORODKIN: Correct.
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               THE COURT: Have those lawsuits gone to trial, any of
18
     them?
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               MS. BORODKIN: Not that I know of.
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               THE COURT: And have they been the subject of summary
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     judgment motions?
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               MS. BORODKIN: Correct.
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               THE COURT: Do you have those summary judgment
24
    motions?
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               MS. BORODKIN: Some of them we do and some of them we
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don't. 1 2 THE COURT: So you probably already know what this 3 Mr. Magedson --MS. BORODKIN: We don't, Your Honor, because each 4 5 case is different on the facts. THE COURT: All right. Well, at least you have some 6 7 general notion. 8 MS. BORODKIN: Yes, Your Honor. 9 THE COURT: And so you're not objecting, then, to the 10 trial date in August. 11 MS. BORODKIN: Absolutely not. We embrace it. 12 THE COURT: I see. Unless there's -- they have the 13 burden here, and the case is bifurcated, and unless you can 14 show me why you need more time -- obviously, you're going to take his deposition. You're going to have his position in two 15 16 weeks. So that certainly should make your deposition more 17 meaningful. I'm trying to make it as helpful to you and to the 18 defendant -- the plaintiff by giving your side of the story to 19 them. 20 You do that within 10 days of your getting his, okay? And then unless something comes up that puts this off 21 22 track, I would suspect that at some point, given what I've 23 heard, you're going to test their case with a summary judgment 24 motion.

MR. GINGRAS: Correct. But, Your Honor, could I go

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1 back to something else? I think I would be remiss if I didn't 2 explain to you my clear and strong objection to what the plaintiffs are proposing in terms of an August trial date is 3 just totally and completely unrealistic, and let me tell you 4 5 why. I don't think this is a declaratory relief case; I 6 7 think that they're looking for damages. I don't know what 8 those damages are because it seems undisputed that the 9 plaintiffs paid nothing to ripoffreport. 10 THE COURT: Can I help you for a moment on that? 11 MR. GINGRAS: Yes. 12 THE COURT: I'm also bifurcating damages. 13 MR. GINGRAS: Okay. So if the issue for trial, then, 14 is did extortion occur, the only -- the removal of damages from that is helpful, but I don't think it's necessarily the only 15 16 simplification that matters because, Your Honor, I am certain, 17 I just know in my heart that the argument that plaintiffs are 18 going to make is going to be an emotional one based on these 19 statements are false. It is an entirely different case if they -- I understand we're not litigating the defamation 20 21 claims, but they're going to use them anyway. 22 THE COURT: Well, look, they're not going to use 2.3 They're not. them. 24 MR. GINGRAS: If the plaintiffs --25 They are not going to use them. THE COURT: I'm the

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     judge here, and not the plaintiffs, and I don't see any way
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     that these -- the truth or falsity of these statements gets
     into the case because -- unless the plaintiff can show that you
 3
    knew they were false, and that's not their premise.
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 5
     premise is that you encourage people to come out of the
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     woodwork to say bad things -- to paraphrase the great book
 7
     about good people, you know, the book, Why Bad Things Happen to
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 9
               MR. GINGRAS: I think I was personally featured in
10
     that book, Your Honor.
11
               THE COURT: And so anyway, I'm going to keep the
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     dates, and then we'll be flexible if we have to. But, you
     know, I'll know more when you make your summary judgment
13
14
    motion, and I'll react accordingly.
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               So the date is when again, Paul?
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               THE CLERK: August 3rd at 9:00 a.m.
17
               THE COURT: And the pretrial the day before.
                                                             And the
18
     trial is bifurcated, RICO extortion only, no damages. And you
19
     can set a motion any time that you feel you have the
20
     wherewithal to make it.
               MR. GINGRAS: It almost sounds like I could ask for
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22
     clarification if I need to move in limine to exclude the
2.3
    plaintiff from referring to the statements as false or how are
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    we going to deal with that?
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                           I would think you just make the motion
               THE COURT:
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     and then respond. I don't think you have to make any motion in
 2
     limine.
               Thank you.
 3
               MS. BORODKIN: Thank you, Your Honor. And for
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 5
    clarification, you're ordering that the parties meet and confer
     about initial disclosures?
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 7
               THE COURT: I don't clarify. I told you what you
    have to do.
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 9
               MS. BORODKIN: Thank you, Your Honor.
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               THE COURT: Thank you.
               THE CLERK: Pretrial conference will be at 3:30,
11
12
    August 2nd.
13
               THE COURT: And it is true you have to meet and
14
     confer within 10 days and don't forget the schedule about the
15
    declarations.
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               MR. BLACKERT: Yes, Your Honor.
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               THE COURT: Thank you.
18
               MR. GINGRAS: Thank you, Your Honor.
19
               MR. BLACKERT: Thank you, Your Honor.
20
                   (Proceedings concluded at 2:45 p.m.)
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1	CERTIFICATE	
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3	I hereby certify that the foregoing is a true and	
4	correct transcript from the stenographic record of	
5	the proceedings in the foregoing matter.	
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7		May 4, 2010
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9	Deborah K. Gackle	Date
10	Official Court Reporter CSR No. 7106	
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