PATRICIA L. GLASER - State Bar No. 55668 CLERK, U.S. DISTRICT COURT pglaser@glaserweil.com FRED D. HEATHER - State Bar No. 110650 fheather@glaserweil.com GLASER WEIL FINK JACOBS 3 HOWARD AVCHEN & SHAPIRO LLP 10250 Constellation Boulevard, 19th Floor Los Angeles, California 90067 Telephone: (310) 553-3000 5 Facsimile: (310) 556-2920 6 Attorneys for Plaintiff LegalZoom.com, Inc. 7 UNITED STATES DISTRICT COURT 8 CENTRAL DISTRICT OF CALIFORNIA 9 WESTERN DIVISION 10 11 LEGALZOOM.COM, INC., a Delaware CASE NO.: CV 12-9942-GAF (AGRx) 12 Glaser Weil Fink Jacobs Howard Avchen & Shapiro corporation Hon. Gary A. Feess 13 Plaintiff, FIRST AMENDED COMPLAINT 14 v. FOR: 15 ROCKET LAWYER INCORPORATED, 1. FEDERAL FALSE & a Delaware corporation MISLEADING ADVERTISING 16 AND UNFAIR COMPETITION Defendant. CALIFORNIA FALSE AND 17 MISLEADING ADVERTISING 18 3. CALIFORNIA UNFAIR COMPETITION 19 [JURY TRIAL DEMANDED] 20 21 Courtroom: 740 Judge: Judge Gary A. Feess 255 East Temple Street 22 Los Angeles, CA 90012 23 Original Complaint Filed: November 24 20, 2012 25 26 27 28

Plaintiff LegalZoom.com, Inc. ("LegalZoom" or "Plaintiff") submits the following complaint (the "Complaint") against Defendant Rocket Lawyer Incorporated ("RocketLawyer" or "Defendant"), and alleges as follows:

### **NATURE OF ACTION**

This Complaint is brought by LegalZoom to expose the willful and systematic acts of false advertising and unfair competition by RocketLawyer.

In an attempt to resolve this matter amicably outside the courts, on September 7, 2011, LegalZoom notified Google regarding RocketLawyer's false advertising practices and unauthorized use of LegalZoom's trademarks as Google search terms (the "Google Notification"). A true and correct copy of the Google Notification is attached hereto as **Exhibit A-1**. On or around September 23, 2011, after an investigation of the Google Notification, Google confirmed that "[t]he ads in question will now display in accordance with Google's policies." LegalZoom's use of Google's notification system to remedy RocketLawyer's misconducts proved to be short lived.

On or about October 13, 2011, LegalZoom's chairman, Brian Liu, contacted RocketLawyer's CEO, Dan Nye, stating that there were "important issues that [LegalZoom's] legal department has brought up regarding [RocketLawyer's] advertising." Mr. Nye responded by stating that Mr. Liu should discuss this issue with Charley Moore, RocketLawyer's founder and Chairman, and copied Mr. Moore on the email exchange. A true and correct copy of the email is attached hereto as **Exhibit A-2**.

On October 14, Mr. Liu had a telephone conversation with Mr. Moore, stating that LegalZoom took issue to RocketLawyer's ads, which promised "Set up a Free LLC... Totally Free," and "100% Free," since state filing fees must always be paid when setting up an LLC through RocketLawyer. Mr. Liu also implored Mr. Moore to read and follow the Federal Trade Commission's guidelines regarding the use of the word "free" in advertising. Mr. Liu requested that RocketLawyer immediately take

down these and other misleading advertisements. This conversation and examples of the offending advertisements were memorialized in an email from Mr. Liu to Mr. Moore, dated October 14, 2011. A true and correct copy of this email is attached hereto as **Exhibit A-3**.

One month later, the misleading RocketLawyer advertising still had not been changed or removed. Beginning November 15, 2011, in a series of emails, Mr. Liu repeatedly requested that RocketLawyer discontinue its misleading advertisements and discontinue its use of LegalZoom's trademarks, "LEGALZOOM" (U.S. Trademark Registration Nos. 3211009; 3210728; 3210861; and 2540549) and "LEGALZOOM.COM" (U.S. Trademark Registration Nos. 3569400 and 3748170) (the "Trademarks"), or any confusingly similar variations thereto, including but not limited to "LEGAL ZOOM," as Internet search terms in connection with RocketLawyer's false advertising and unfair competition practices. True and correct copies of the emails between Brian Liu and Charley Moore, dated between November 15 and November 18, 2011, are attached hereto as Exhibit A-4.

To date, the activities complained of have continued and LegalZoom has no choice but to bring this action seeking injunctive relief and damages.

### JURISDICTION AND VENUE

- 1. This Complaint arises under the laws of the United States, 15 U.S.C. §1125 *et seq*. This Court has original jurisdiction of this action under 15 U.S.C. § 1338. This Court has supplemental jurisdiction under 28 U.S.C. § 1367 because the claims are so related as to form part of the same case or controversy.
- 2. This Court has personal jurisdiction over Defendant because Defendant solicits, transacts and does business in California and this District via its website and toll-free telephone number, a substantial part of the wrongful acts or omissions complained of occurred in this District, and Defendant is subject to personal jurisdiction in this District. Defendant purposefully directed its activities toward this District when it willfully and specifically targeted consumers here and a substantial

part of the harm was felt in this District.

3. Venue is proper in the United States District Court for the Central District of California under 28 U.S.C. §§ 1391(b) and (c).

### **THE PARTIES**

- 4. Plaintiff LegalZoom is a corporation duly organized and existing under the laws of the State of Delaware with its principal place of business at 101 North Brand Boulevard, 11th Floor, Glendale, California 91203. LegalZoom is in good standing with the California Secretary of State.
- 5. On information and belief, Defendant RocketLawyer is a Delaware Corporation doing business at 182 Howard Street, #830, San Francisco, California 94105.

### **FACTUAL ALLEGATIONS**

### LegalZoom's Intellectual Property

- 6. LegalZoom provides personalized, affordable, online legal solutions for families and small businesses. Founded more than 12 years ago by attorneys with experience at some of the top law firms in the country, LegalZoom has helped over two million Americans become protected with binding legal documents. Although LegalZoom is not a law firm, it can help customers throughout the United States gain access to attorneys through its legal plans.
- 7. Since June 2000, and continuously to the present, LegalZoom has owned and used the trademarks LEGALZOOM (Federal Trademark Registration Nos. 3211009, 3210728, 3210861 and 2540549) and LEGALZOOM.COM (Federal Trademark Registration Nos. 3569400 and 3748170) in interstate commerce in connection with its LegalZoom.com business. Attached hereto as **Exhibit B** are true and correct copies of the Certificates of Registration for these trademarks.
- 8. RocketLawyer did not use LEGALZOOM or LEGALZOOM.COM prior to 2000. LegalZoom therefore has priority over RocketLawyer's use of LEGALZOOM and LEGALZOOM.COM.

9. LegalZoom has invested substantial sums of time, money and effort to develop, use, advertise and promote the Trademarks. The trademarks LEGALZOOM and LEGALZOOM.COM, have been, and will continue to be, known by consumers throughout the United States as identifying and distinguishing LegalZoom's products and services. As a result, the Trademarks have become an integral and indispensible part of LegalZoom's goodwill and business.

### RocketLawyer's Misconduct

- 10. RocketLawyer is an online legal services company that provides individuals and small to medium sized businesses with online legal services, including incorporation, estate plans, legal health diagnosis, and legal document review. RocketLawyer also provides a network of attorneys that consumers and small businesses can consult with on legal issues through its "On Call" service. However, RocketLawyer's website expressly disclaims that "RocketLawyer.com is not a law firm, and the employees of RocketLawyer.com are not acting as your attorney. RocketLawyer.com does not practice law and does not give legal advice."
- 11. RocketLawyer promotes and sells its products and services to online customers through its interactive website located at <a href="https://www.rocketlawyer.com">www.rocketlawyer.com</a>.
- 12. LegalZoom is informed and believes that RocketLawyer registered, in bad faith, the internet domain names "www.legalzoomgadget.com" and "www.legalzoomer.com." These domain names are confusingly similar to LegalZoom's Trademarks. RocketLawyer is not licensed or authorized in any way to use the LEGALZOOM or LEGALZOOM.COM trademarks, or any confusingly similar imitations thereon in connection with its false and misleading advertisements for its products or services. In its Counterclaim, RocketLawyer alleges that it is willing to transfer these domains to LegalZoom. If this is true, LegalZoom will accept RocketLawyer's transfer of these domains to LegalZoom.
- 13. LegalZoom is informed and believes that RocketLawyer purchased the search terms, "LegalZoom," "Legal Zoom" and "LegalZoom.com," from Internet

search engines, including, but not limited to Google.com, Yahoo.com and Bing.com, to improperly divert potential consumers of LegalZoom to the RocketLawyer website by triggering sponsored links to RocketLawyer's deceptive advertisements, which advertise, among other things "incorporate for free... pay no fees (\$0)," "free incorporation," "free help from local attorneys," "free legal review," and "free" trials of RocketLawyer's "Pro Legal Plan." True and correct copies of these advertisements are attached hereto as **Exhibit C**.

- 14. These RocketLawyer advertisements are false and misleading as follows:
- a. Customers seeking to "incorporate for free" through RocketLawyer's services are nonetheless required to pay the state fees associated with incorporation. Even more, customers who access the RocketLawyer link to the "incorporate for free... pay no fees (\$0)" or "free incorporation" do not discover that they must actually pay the state filing fees until after they have accessed the RocketLawyer website, completed a "company setup" and filled out information relating to the "company details." On information and belief, RocketLawyer changed the language of this advertisement only after being served with a copy of LegalZoom's original Complaint, as filed.
- b. Customers can access the "free help from local attorneys" and the "free legal review" only if they are <u>paid</u> members of RocketLawyer's "Basic Legal Plan" or "Pro Legal Plan." This paid membership requirement for access to the purported "free help from local attorneys" and "free legal review" is <u>not</u> disclosed in close proximity to the advertisements on RocketLawyer's website. Indeed, this requirement is only disclosed in RocketLawyer's "On Call Terms of Service," which is accessible to customers only upon clicking a separate link. On information and belief, only after being served with a copy of LegalZoom's original Complaint, as filed, RocketLawyer changed the language of its "On Call Terms of Service," to provide that "Customers who enter into a one week (seven (7) calendar days) free trial are eligible to receive one (1) free legal matter consultation…" This access during a

"free trial" was not available before LegalZoom's filing of the original Complaint. In any event, even with RocketLawyer's last minute change, access to the advertised "free help from local attorneys" and the "free legal review" is still conditioned upon customers actively enrolling in RocketLawyer's trial membership and providing RocketLawyer with their credit card information.

- c. Despite advertisements that customers can try RocketLawyer's "Pro Legal Plan" for "free," customers who sign up for a one-week free trial membership under the "Pro Legal Plan" are instead directed to enroll in a one-week trial of RocketLawyer's "Basic Legal Plan." Even more, those customers thereafter find themselves enrolled unwittingly in a "negative option" program i.e., a program in which they are automatically enrolled and must contact RocketLawyer to opt out of that has likely caused them to incur significant recurring monthly charges by RocketLawyer. An inconspicuous disclosure of RocketLawyer's negative option is found in small print and standard font only upon the customer being directed to enroll in the "free trial membership." However, no further acknowledgement regarding the negative option is provided. A true and correct copy of RocketLawyer's negative option disclosure is attached hereto as **Exhibit D**.
- advertisements is not only patently false, but is also in violation of Section 251.1 of the Federal Trade Commission (the "FTC") Guide concerning the use of the word "free," which requires, among other things, that "all terms, conditions and obligations upon which receipt and retention of the "Free" item are contingent should be set forth clearly and conspicuously *at the outset of the offer* so as to leave no reasonable probability that the terms of the offer might be misunderstood." (*Emphasis added*). As indicated above, the terms, conditions and obligations upon which receipt of RocketLawyer's purported "free" services and products are contingent and are <u>not</u> conspicuously and clearly set forth *at the outset of the offer*.
  - 16. Furthermore, RocketLawyer's use of its "negative option" program

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violates California's Negative Option Law (the "California Negative Option Rule"). Cal. Bus. & Prof. Code § 17600 et seq. Under the California Negative Option Rule, an offer which includes an automatic renewal provision must include a clear and conspicuous disclosure that: (1) the subscription will continue until the customer terminates the contract; (2) the cancellation policy of the offer; (3) the amount of the recurring charges that the customer's credit card will be charged, and if the amount will change, and if so, the amount that the charge will be changed by, if known; (4) the duration of the automatic renewal term or that the subscription is continuous; and (5) if there is any minimum purchase requirement. The statute spells out the requirements of "clear and conspicuous" and provides that to qualify as "clear and conspicuous, a disclosure must be in larger type than the surrounding text, or in contrasting type, font or color to the surrounding text of the same size, or set off from the surrounding text of the same size by symbols or other marks, in a manner that clearly calls attention to the language. In addition, the statute requires that the customer be provided with an acknowledgement that includes the automatic renewal or continuous service offer terms, cancellation policy and information regarding how to cancel in a manner that is capable of being retained by the customer. As discussed above, RocketLawyer's negative option is not clearly and conspicuously disclosed and no such acknowledgement is provided.

17. LegalZoom has lost business and continues to lose business caused by RocketLawyer's false and misleading advertisements and unfair competition practices as a result of at least one customer being diverted to the RocketLawyer website and/or refusing to do business with LegalZoom due to the fact that the RocketLawyer advertisements falsely state that RocketLawyer.com offers "free" incorporation, "free help from local attorneys," "free legal review," and "free" trials of RocketLawyer's "Pro Legal Plan."

### FIRST CLAIM FOR RELIEF

(Federal False & Misleading Advertising and Unfair Competition in Violation of

### the Lanham Act, 15 U.S.C. § 1125(a))

- 18. LegalZoom realleges and incorporates by reference each and every allegation contained in the above paragraphs as if fully set forth herein.
- 19. The Lanham Act prohibits false and misleading advertising and prohibits advertisers like RocketLawyer from making any claim, and directly or indirectly, in words or in substance, qualified or unqualified, that contain express or implied falsehoods.
- 20. As described above, RocketLawyer has made false and/or misleading statements of fact concerning the "free" nature of its services and products in its online advertising and promotion, including but not limited to:
  - A. Representing that customers can "incorporate for free... pay no fees (\$0)" and "free incorporation," when, in fact, customers seeking to "incorporate for free" through RocketLawyer's services are nonetheless required to pay the state fees associated with incorporation a fact which customers do no discover until after they have accessed the RocketLawyer website, completed a "company setup" and filled out information relating to the "company details."
  - B. Representing that customers can get "free help from local attorneys" and "free legal review" when, in fact, access to the "free help from local attorneys" and access to the "free legal review" are available only after customers become **paid** members of RocketLawyer's "Basic Legal Plan" or "Pro Legal Plan." This membership requirement for the "free help from local attorneys" and "free legal review" is **not** disclosed in close proximity to the advertisements on the RocketLawyer website. While after the filing of LegalZoom's original Complaint, RocketLawyer changed the language of its "On Call Terms of Service" to provide that "Customers who enter into a one week (seven (7) calendar days) free trial are eligible to receive one (1) free legal matter consultation," access to the advertised "free help from local

- C. Representing that customers can get "free" trials of RocketLawyer's "Pro Legal Plan," when, in fact, customers who sign up for a trial membership under the "Pro Legal Plan" are directed to enroll in a one-week trial of RocketLawyer's "Basic Legal Plan" and thereafter find themselves enrolled unwittingly in RocketLawyer's "negative option" program without conspicuous notice of the terms at the outset of the offer.
- 21. RocketLawyer uses the search terms "LegalZoom," "Legal Zoom" and "LegalZoom.com" to redirect customers to RocketLawyer's false and misleading advertisements and to disseminate such false and misleading advertisements in interstate commerce. As a result, RocketLawyer has widely disseminated such false and misleading advertisements via the internet to the relevant purchasing public so as to sufficiently constitute commercial advertising under the Lanham Act.
- 22. RocketLawyer's false and misleading advertisements have deceived a substantial segment of the audience exposed to it, or have the capacity for such deception, and have, or are likely to, influence consumer purchasing decisions.
- 23. RocketLawyer sells, offers for sale, distributes, and/or advertises goods and services to consumers that directly compete with LegalZoom's sales of its own services and products.
- 24. RocketLawyer's conduct demonstrates an intentional, willful, and malicious intent deceive consumers and unfairly compete with LegalZoom.
- 25. RocketLawyer's false and misleading advertisements have caused and, unless enjoined, will continue to cause immediate and irreparable harm to LegalZoom for which there is no adequate remedy at law. In addition, as a result of RocketLawyer's false and misleading advertisements, LegalZoom has been injured, including but not limited to, potential decline in sales and market share, loss of

goodwill, and additional losses and damages. Furthermore, RocketLawyer has been unjustly enriched at the expense of LegalZoom as a consequence of RocketLawyer's false and misleading advertising. Accordingly, LegalZoom is entitled to injunctive relief and to recover actual damages, enhanced profits and damages, costs, RocketLawyer's profits, and reasonable attorneys' fees under 15 U.S.C. §§ 1114, 1116 and 1117.

SECOND CLAIM FOR RELIEF

## (California False and Misleading Advertising in Violation of Cal. Bus. & Prof. Code § 17500)

- 26. LegalZoom realleges and incorporates by reference each and every allegation contained in the above paragraphs as if fully set forth herein.
- 27. At all relevant times herein mentioned, RocketLawyer is a corporation doing business at 182 Howard Street, #830, San Francisco, California 94105.
- 28. Beginning on a date unknown to LegalZoom but within at least the last three (3) years preceding the filing of the Complaint, RocketLawyer, acting directly or indirectly with the intent to induce members of the public to engage RocketLawyer's services and purchase RocketLawyer's products, made or caused to be made, in violation of Business and Professions Code section 17500, untrue or misleading statements in the state of California via its website, that include, but are not limited to, the following:
  - A. Representing that customers can "incorporate for free... pay no fees (\$0)" or "free incorporation," when, in fact, customers seeking to "incorporate for free" through RocketLawyer's services are nonetheless required to pay the state fees associated with incorporation a fact which customers do no discover until after they have accessed the RocketLawyer website, completed a "company setup" and filled out information relating to the "company details."
    - B. Representing that customers can get "free help from local

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attorneys" and "free legal review" when, in fact, access to the "free help from local attorneys" and access to the "free legal review" are available only after customers become paid members of RocketLawyer's "Basic Legal Plan" or "Pro Legal Plan." This membership requirement for the "free help from local attorneys" and "free legal review" is **not** disclosed in close proximity to the advertisements on the RocketLawyer website. While after the filing of LegalZoom's original Complaint, RocketLawyer changed the language of its "On Call Terms of Service" to provide that "Customers who enter into a one week (seven (7) calendar days) free trial are eligible to receive one (1) free legal matter consultation," access to the advertised "free help from local attorneys" and the "free legal review" is still conditioned upon customers actively enrolling in RocketLawyer's trial membership and providing RocketLawyer with their credit card information.

- Representing that customers can get "free" trials of RocketLawyer's "Pro Legal Plan," when, in fact, customers who sign up for a trial membership under the "Pro Legal Plan" are directed to enroll in a oneweek trial of RocketLawyer's "Basic Legal Plan" and thereafter find themselves enrolled unwittingly in RocketLawyer's "negative option" program without conspicuous notice of the terms at the outset of the offer.
- 29. While using LegalZoom adwords to trigger and disseminate the advertisements herein alleged, RocketLawyer knew, or by the exercise of reasonable care should have known, that the advertisements were untrue and misleading and so acted in violation of Section 17500 of the Business and Professions Code. RocketLawyer's advertising further violates Section 17509 and Section 17600 et seq. in that the advertisements herein alleged require, as a condition of the "free" services, the payment of state fees, the purchase of paid membership and/or the enrollment in a trial membership plan subject to a negative option without adequate disclosure to customers.

- 30. RocketLawyer has been unjustly enriched through its false and misleading advertising.
- 31. LegalZoom has lost business caused by the false and misleading RocketLawyer advertisements as a result of at least one customer refusing to do business with LegalZoom due to the fact that the RocketLawyer advertisements falsely stated that RocketLawyer.com offers "free" incorporation, "free help from local attorneys," "free legal review," and "free" trials of RocketLawyer's "Pro Legal Plan," in an amount to be determined at trial.
- 32. Unless restrained by this court, RocketLawyer will continue to engage in untrue and misleading advertising, as alleged above, in violation of Section 17500 of the Business and Professions Code and in violation of Section 17509 of the California Business and Professions Code, thus tending to render judgment in the instant action ineffectual and will cause additional injury to LegalZoom for which LegalZoom has no adequate remedy at law.
- 33. Pursuant to California Business and Professions Code section 17500, LegalZoom seeks an order of this Court preliminarily and permanently enjoining RocketLawyer from continuing to engage in the false and misleading advertising set forth herein, as well as restitution.

### THIRD CLAIM FOR RELIEF

# (California Unfair Competition in Violation of Cal. Bus. & Prof. Code § 17200 et seq.)

- 34. LegalZoom realleges and incorporates by reference each and every allegation contained in the above paragraphs as if fully set forth herein.
- 35. RocketLawyer's use of LegalZoom's Trademarks as Internet search terms to divert customers to RocketLawyer's website and false and misleading advertising, as alleged above, constitutes unfair competition in violation of Section 17200 *et seq.* of the California Business and Professions Code.
  - 36. RocketLawyer intentionally uses the search terms "LegalZoom," "Legal

Zoom" and "LegalZoom.com" to trigger sponsored links and to redirect customers to RocketLawyer's false and misleading advertisements, which deceptively advertises among other things "free" incorporation, "free help from local attorneys," "free legal review," and "free" trials of RocketLawyer's "Pro Legal Plan."

- 37. LegalZoom is informed and believes RocketLawyer, as a competitor to LegalZoom, performed the acts alleged herein for the purpose of injuring LegalZoom. The acts alleged herein continue to this day and present a threat to LegalZoom, the general public, the trade and consumers.
- 38. RocketLawyer has been unjustly enriched through its false and misleading advertising.
- 39. As a result of RocketLawyer's wrongful acts, LegalZoom has suffered and will continue to suffer loss of income, profits and valuable business opportunities and if not preliminarily or permanently enjoined, RocketLawyer will have unfairly derived and will continue to unfairly derive income, profits and business opportunities as a result of its wrongful acts.
- 40. Pursuant to California Business and Professions Code section 17200 *et seq.*, LegalZoom seeks an order of this Court preliminarily and permanently enjoining RocketLawyer from continuing to engage in the unlawful, unfair and fraudulent acts or practices set forth herein, as well as restitution.

### PRAYER FOR RELIEF

WHEREFORE, LegalZoom.Com, Inc. prays that:

- 1. RocketLawyer transfer the domains, <u>www.legalzoomer.com</u> and <u>www.legalzoomgadget.com</u>, to LegalZoom.
- 2. RocketLawyer and all of its respective agents, officers, employees, representatives, successors, assigns, attorneys, and all other persons acting for, with, by, through or under authority from RocketLawyer, or in concert or participation with RocketLawyer, and each of them, be temporarily, preliminarily and permanently restrained and enjoined:

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3	dilutive variations thereto;
4	b. From further use of LegalZoom's Trademarks as Internet search
5	terms or otherwise to trigger sponsored links to RocketLawyer's false
6	and misleading advertisements;
7	c. From further use of the false and misleading advertisements as
8	alleged herein; and
9	d. From further acts of false and misleading advertising and unfair
10	competition that would damage or injure LegalZoom.
11	3. The Court find RocketLawyer's acts of false and misleading advertising
12	and unfair competition to be knowing and willful, and an exceptional case within the
13	meaning of 15 U.S.C. § 1117;
14	4. LegalZoom be awarded damages, including its actual damages,
15	RocketLawyer's profits, treble and punitive damages, as well as its attorneys' fees and
16	costs, in an amount to be ascertained pursuant to applicable laws, including, without
17	limitation, 15 U.S.C. §1117 and California law; and
18	5. LegalZoom have such other and further relief as the Court may deem
19	just.
20	DATED: January 7, 2013  GLASER WEIL FINK JACOBS HOWARD AVCHEN & SHAPIRO LLP
21	
22	By: Mygalula
23	PATRICIA L. GLASER
24	FRED D. HEATHER MARY ANN T. NGUYEN
25	Attorneys for Plaintiff
26	LegalZoom.com, Inc.
27	JURY TRIAL DEMAND
28	In accordance with Rule 38 of the Federal Rules of Civil Procedure and L.R.

a. From further registration of domain names that are identical or

confusingly similar to LegalZoom's Trademarks, or any infringing or

38-1, LegalZoom respectfully demands a trial by jury on all issues and claims so triable.

## Exhibit A-1

## Exhibit A-1

From:

Dorian Quispe [IMCEAEX-\_O=CHOST\_OU=EXCHANGE+20ADMINISTRATIVE+

20GROUP+20+28FYDIBOHF23SPDLT+29\_CN=RECIPIENTS\_CN=CDC55DE6-

ECD4-4F82-97D5-64187EC5077F@legalzoom.com]

Sent:

Wednesday, September 07, 2011 1:29 PM

To: Cc: ads-trademarks@google.com

Subject:

Travis M.; Matt Taylor
Trademark Compliant - Legalzoom

Attachments:

Legalzoom Adwords Trademark 9.7.2011.pdf

#### To Whom It May Concern:

LegalZoom.com, Inc. ("LegalZoom" or "we") writes to notify you that certain user(s) (the "Violating Parties") of your Google Adwords service are in violation of your posted policies. Please see attachment.

Sincerely,

Dorian E. Quispe | Sr. Director of Online Media 323.962.8600 x8770 | Fax 323.337.0732 | dquispe@legalzoom.com www.legalzoom.com | 101 N. Brand Blvd., Suite 1100, Glendale, CA 91203



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#### 9.7.2011.

#### To Whom It May Concern:

LegalZoom, com, Inc. ("LegalZoom" or "we") writes to notify you that certain user(s) (the "Violating Parties") of your Google Adwords service are in violation of your posted policies. In short, the Violating Parties have violated your policies requiring that Google Adword ads be relevant, clear, accurate and avoid using other parties" trademarks. To illustrate the violations, we have attached a screenshot of the Google results for the search term "legalzoom," attached as Exhibit 1. The circled result in Exhibit 1 is an example of an advertisement (the "Ad") by a Violating Party that violates the Google policies. The Ad directs users to a landing page, attached as Exhibit 2, that, when viewed in conjunction with the Ad, presents an unclear and inaccurate message, improperly makes competitive claims, and creates a likelihood of consumer confusion. The foregoing, taken as a whole, infringes on LegalZoom's intellectual property rights.

#### Claim #1. The Ad improperly makes competitive claims.

The Google AdWords policy on Competitive Claims states:

"If your ad text contains competitive language regarding other companies, specific support for this claim must be displayed on the landing page for your AdWords ad. You can offer support for your claim...that compares the features or prices of your product versus your competitor's product, or a competitive analysis discussing why your product is superior."

The Ad expressly mentions the "Zoom" product and states that the products Violating Party are better because they are free. This is clearly a competitive claim and a reasonable consumer would be interested to find out the details about this comparison. Simple examples might be: "How much of a price difference is there?" "I've heard of LegalZoom but never Zoom, are these the same?" "How do the quality and prices of Zoom and [the Violating Parties] compare?" The landing page provides no specific support for the claims made against the "Zoom" company or products. In fact, the landing page provides no comparison of any features of the Violating Party versus "Zoom" and no competitive analysis why the Violating Party's product is better than "Zoom's." In fact, the Violating Party's landing page makes no reference to "Zoom" at all, let alone to LegalZoom. By directly comparing its products to the "Zoom" products in its AdWords ad but falling to provide any substantiating (or even relevant) evidence on the landing page, the Violating Party is in direct violation of Google's Competitive Claims policy.

#### Claim #2. The Ad is unclear and inaccurate.

The Google Adwords policy on Relevance, Clarity, and Accuracy states:

"Your ads and keywords must directly relate to the content on the landing page for your ad. When users see your ad, they should be able to understand what kind of product, service, or other content they ill find on your site."

A plain reading of the Ad indicates that the "Zoom" product will cost the customer a fee. The landing page of the Ad says nothing about the costs associated with the "Zoom" product. In fact, there is no mention of any "Zoom" product whatsoever on the landing page, or even what or who "Zoom" might be. This ad creates confusion by mentioning a "Zoom" product that is more expensive than the Violating Party's product. The Ad creates an expectation that the landing page will explain the price difference (and possibly inform the customer what the "Zoom" product or company actually is.) Upon visiting the landing page, a reasonable customer would be left confused since Ad does not directly relate to the landing page and refers to a non-entity. By referencing a fictional

competitor and making claims about such competitor's product, the Ad is clearly unclear, inaccurate, and confusing and therefore in violation of Google's Relevance, Clarity, and Accuracy policy.

#### Claim #3. Trademark complaint.

A Violating Party may respond to its violation of Google's policy on Relevance, Clarity, and Accuracy by saying that "Zoom" refers to LegalZoom and that a reasonable person would understand that that the Violating Party is referring their product and prices to LegalZoom. While this assumption could be argued to clarify the ad's content, it still leaves the Ad in violation of Google's policies regarding Competitive Claims because the landing page does not support the statement, as detailed above. In addition, by using a stand-in for LegalZoom's name in the Ad in a manner that is likely to create confusion, the Violating Party is infringing on LegalZoom's intellectual property rights. Google's stance on trademark infringement states "Google takes allegations of trademark infringement very seriously and, as a courtesy, we investigate matters raised by trademark owners." If a Violating Party claims that the phrase "Zoom" is clear and accurate because it refers to the phrase "LegalZoom," it is intentionally confusing or misleading the consumer, in direct violation of Google's relevant trademark policies. The phrase "Zoom" is not a registered trademark of LegalZoom but there can be no mistake that its use is intended to do nothing but circumvent Google's trademark infringement policy. It is unimaginable that Google would allow the use of "LegalZoom" by a LegalZoom competitor in an AdWords ad, so "Zoom," in this context, should be similarly prohibited as a violation of Google's trademark policy.

#### Response Requested.

Pursuant to Google's policy on Relevance, Clarity, and Accuracy, we respectfully request that the Ad in particular and other ads that use the term "Zoom" in an intentionally unclear and inaccurate manner likely to create consumer confusion be disapproved and/or removed: If, thereafter, a Violating Party persists in using such unclear and deceptive tactics, we would also request that the Violating Party's domain be disabled since such practices deprive Google users of a useful, relevant and meaningful search experience, all of which are parts of Google's stated mission.

In addition, LegalZoom hereby files a general complaint that users using the term "Zoom" in the ways described above create an unacceptable likelihood of consumer confusion. LegalZoom also files herewith a specific complaint regarding the URLs set forth on the attached Exhibit 3.

Dorian Quispe

Senior Director, Online Media

17177758.511

### Google

legalzoom

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#### Exhibit 2:



#### Exhibit 3:

Free Legal Documents - Zoom is Expensive. We're 100% Free

legal.rocketlawyer.com

Legal Forms, Contract, Will, Lease.

Free Legal Will - Form LLC or Non-Profit - Free Power of Attorney - Divorce Center

#### Adwords URL:

http://www.google.com/aclk?sa=l&ai=C6JtBy7dnTvllGYTYdwG26fCsDInthflBdcyKnyKx6uwaCAAQAiC2VCgCUI-8 JIHYMnm34bloSAZoAHXnPnyA8gBAaoEHE\_Q2-

nefx9]kM2vlpG)xwzjGkAMYuHuFr4JUvOABZBOugUTCMLi6uHhi6sCFbQnQgodZ2QgnsoFAA&rct=|&q=legalzoom&el=y7dnToLSFbTPiALnylHxCQ&sig=AOD64\_3nHYWwWEnQvHgoOmiWeL2PAKm5Dg&sqi=2&ved=0CBoQDQw&adurl=http://www.rocketlawyer.com/%3Futm\_source%3D103%26campaign%3DCompetitor%26keyword%3DLegalZoom\_%26mtype%3De%26ad%3D9097512545%26docCategoryld%3Dnone&cad=rja

#### Landing Page URL:

http://www.rocketlawyer.com/?utmlsource=103&campaign=Competitor&keyword=LegalZoom&mtype=e&ad=90 97512545&docCategoryld=none&gclid=CO6GzL?ni6sCFUQ0Qgod0Q4dvQ

#### Why is Zoom So

Expensive? 1 Q

www.standardlegal.com See how Standard Legal saves you money on the same legal forms...

#### Adwords URL:

http://www.google.com/aclk?sa=l&al=CweaGy7dnTvilGYTYgwG26fCsDJPUrX\_nybm3CsT\_8u8BEAUgtlQo BlDgiuW\_P\_\_\_8BYMnm34blo5AZoAG1jrf-

<u>A8gBAaoEFk Qi8CdfxpiKM2vloClMOn0OBaKoF6ABZBOugUTCMLj6uHhi6sCFbQnQgodZ2QgnsoFAA&num=7&rct=j&g=legalzoom&ei=y7dnToL\$FbTPiALnylHxCQ&sig=AOD64\_36XKuNLTIZ-</u>

ILqivDcrYVHKnbU5w&sqi=2&ved=0CDoQ0Qw&adurl=http://www.standardlegal.com/legalzoom.html&c ad=ria

#### Landing Page URL:

http://www.standardlegal.com/legalzoom.html?gclid=CPSP0MLoi6sCFR5UgwodlEtzuQ

## Exhibit A-2

## Exhibit A-2

---Original Message----

From: Google Advertising Legal Support Team [mailto:ads-trademarks@google.com]

Sent: Friday, September 23, 2011 1:28 PM

To: Dorian Quispe

Subject: Re: [#866362036] Trademark Compliant - Legalzoom

Hi Donna,

Thanks for sending us your trademark complaint. Your complaint has been processed. The ads in question will now display in accordance with Google's trademark policies, which vary by region. To review our trademark policies, please see the following links:

Main policy page (http://adwords.google.com/support/aw/bin/answer.py?hl=en&answer=6118) Regional ad text and keyword policies (http://adwords.google.com/support/aw/bin/answer.py?hl=en&answer=144298)

Reseller/informational site policy

(http://adwords.google.com/support/aw/bin/answer.py?hl=en&answer=145626)

Please note that we processed only the following specific URLs, which were listed in your trademark complaint: rocketlawyer.com and standardlegal.com. We will not be disapproving the use of your trademark beyond the scope of your complaint. In addition, we processed only this

trademark: ZOOM. If there are additional ads using variations or misspellings of your trademark, please supply us with a list of the terms and the ads that are using them, and we will review these accordingly.

Best regards, Sam

Google Advertising Legal Support Team

#### Original Message Follows:

From: Dorian Quispe < dquispe@legalzoom.com>

Subject: Re: [#866362036] Trademark Compliant - Legalzoom

Date: Thu, 15 Sep 2011 19:52:03 -0500

- > Thank you Lyndsay.
- > > da
- > dq
- > Sent from my iPhone
- > On Sep 15, 2011, at 5:43 PM, "Google Advertising Legal Support Team"
- <ads-trademarks@google.com<mailto:ads-trademarks@google.com>> wrote:
- >
- > Lyndsay

## Exhibit A-3

## Exhibit A-3

From: Brian Liu

Sent: Friday, October 14, 2011 1:43 PM

To: 'Charles Moore' Subject: RE: Follow Up

Charley,

Thanks for getting back to be. If you are available, I can be reached at 818-632-6117 pretty much all afternoon.

Thanks!

-- Brian

From: Charles Moore [mailto:cm@rocketlawyer.com]
Sent: Thursday, October 13, 2011 5:05 PM
To: Brian Liu
Cc: Dan Nye
Subject: Re: Follow Up

Brian,

We're overdue to get acquainted. I met John Suh a couple of years ago, and I've heard a lot of good stuff about you.

Congrats on getting Sue Decker on your board, by the way. Our kids go to school together and we have a lot of mutual friends and acquaintances. She's awesome.

I'm available tomorrow, anytime before 10am; from 10:30am - 11am, or 1:30pm - 2:30pm. Hopefully, one of those slots is free for you too?

Otherwise, I'm traveling next week until Friday.

Best, Charley

On Thu, Oct 13, 2011 at 4:23 PM, Dan Nye <a href="mailto:discuss.org">dnye@rocketlawyer.com</a>> wrote:

Brian - Given the topic you wish to discuss, it sounds like the best approach is for you to speak to Charley. He's included on this message so I'll leave to the two of you to take it from here. In addition, this should be more

efficient since I am on the road.

Dan

On Thu, Oct 13, 2011 at 3:41 PM, Brian Liu < bliu@legalzoom.com > wrote:
Dan,
Thanks for getting back to me. I've actually met Charley before, and it would be good to reconnect, but I wanted to reach out to you since we've never met.
In addition, there is an important issue that our legal department has brought up regarding your advertising that I wanted to personally discuss with you first. Therefore, if you have time early next week, it would be good to talk.
Please let me know if you have time to talk next Monday or Tuesday.
Best,
Dest,
Brian Liu
From: Dan Nye [mailto: <u>dnye@rocketlawyer.com]</u> Sent: Thursday, October 13, 2011 1:35 PM To: Brian Lin
Cc: Charles Moore Subject: Follow Up
Brian - I received your VM from yesterday. Unfortunately, I am not in the office today or tomorrow. I'd be happy to have a call and I think it would be great for Charley Moore (Founder/Chairman) to join us. Can you provide some times that you will be available on 11/1, 11/2 or 11/4?
Thanks,
Dan

dnye@rocketlawyer.com 415-518-6384 dnye@rocketlawyer.com 415-518-6384

1 .. "### ..

## Exhibit A-4

## Exhibit A-4

From: Brian Liu Sent: Friday, October 14, 2011 3:41 PM To: 'Charles Moore' Subject: RE: Follow Up

Charley,

It was good speaking with you today. Just wanted to get back to you before you left with some of the ads and landing pages that our guys are having problems with, which are in the attached document.

If you haven't seen the FTC guidance, it's here: <a href="http://www.ftc.gov/bcp/guides/free.htm">http://www.ftc.gov/bcp/guides/free.htm</a> Specifically, "all of the terms, conditions and obligations should appear in close conjunction with the offer of 'Free' merchandise or service..."

As for our own Google ads, it appears that the "don't trust free" language only appears on search terms that include the word "free". We don't offer free documents, so what this ad is telling people is to not trust the concept of free in general (since often, there are strings attached.) However, I did see one ad that linked "don't trust free" to something specific, such as the legality of the document. I agree that is overly aggressive and will ask our guys to take that down.

Thanks for looking into this. When I'm in SF next, it would be good to sit down and grab a drink.

- Brian

From: Charles Moore [mailto:cm@rocketlawyer.com]
Sent: Thursday, October 13, 2011 5:05 PM
To: Brian Liu
Cc: Dan Nye
Subject: Re: Follow Up

Brian,

We're overdue to get acquainted. I met John Suh a couple of years ago, and I've heard a lot of good stuff about you.

Congrats on getting Sue Decker on your board, by the way. Our kids go to school together and we have a lot of mutual friends and acquaintances. She's awesome.

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I'm available tomorrow, anytime before 10am; from 10:30am - 11am, or 1:30pm - 2:30pm. Hopefully, one of those slots is free for you too?

Otherwise, I'm traveling next week until Friday.

Best, Charley

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Brian - Given the topic you wish to discuss, it sounds like the best approach is for you to speak to Charley. He's included on this message so I'll leave to the two of you to take it from here. In addition, this should be more efficient since I am on the road.

Dan

On Thu, Oct 13, 2011 at 3:41 PM, Brian Liu < bliu@legalzoom.com > wrote:

Dan.

Thanks for getting back to me. I've actually met Charley before, and it would be good to reconnect, but I wanted to reach out to you since we've never met.

In addition, there is an important issue that our legal department has brought up regarding your advertising that I wanted to personally discuss with you first. Therefore, if you have time early next week, it would be good to talk.

Please let me know if you have time to talk next Monday or Tuesday.

Best

Brian Liu

From: Dan Nye [mailto:dnye@rocketlawyer.com]
Sent: Thursday, October 13, 2011 1:35 PM
To: Brian Liu
Cc: Charles Moore
Subject: Follow Up

Brian - I received your VM from yesterday. Unfortunately, I am not in the office today or tomorrow. I'd be happy to have a call and I think it would be great for Charley Moore (Founder/Chairman) to join us. Can you provide some times that you will be available on 11/1, 11/2 or 11/4?

**14668** •

3 3

Thanks,

Dan

1488

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- 3. Are lawyers doing the filings?

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- 1. No disclosure next to the word FREE about the conditions in the headline
- 2. In the Compare Pricing tab, simply disclosing the conditions in the question mark click isn't enough to satisfy FTC guidelines

3. Legal Zoom is not our proper name, and there is no TM notice.

We don't sell a corporate kit for \$100 anywhere on the website, so that is misleading. Our standard package contains more than just a corporate kit.

5. Registered agent service is not \$159.

Their processing times are not the same as ours. For example - Delaware for us is way faster than 6 weeks.

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1. This ad appears on the LegalZoom brand term.

RL is not 100% free. For LLCs, and incorporations, you must pay filing fees. For other forms, it's conditioned upon opting in to the plan. See FTC guidance.

## Exhibit B

## Exhibit B

Int. Cl.: 35

Prior U.S. Cls.: 100, 101 and 102

Reg. No. 3,211,009 Registered Feb. 20, 2007

United States Patent and Trademark Office

SERVICE MARK PRINCIPAL REGISTER

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LEGALZOOM.COM, INC (CALIFORNIA COR-PORATION) SUITE 180 7083 HOLLYWOOD BLVD. LOS ANGELES, CA 90028

FOR: PROVIDING ONLINE DIRECTORY INFORMATION ON ATTORNEY LISTINGS; ATTORNEY REFERRAL AND MATCHING SERVICES, IN CLASS 35 (U.S. CLS. 100, 101 AND 102).

FIRST USE 7-15-2000; IN COMMERCE 1-1-2001.

THE MARK CONSISTS OF STANDARD CHARACTERS WITHOUT CLAIM TO ANY PARTICULAR FONT, STYLE, SIZE, OR COLOR.

OWNER OF U.S. REG. NO. 2,540,549.

SER, NO. 78-850,586, FILED 3-30-2006.

SAIMA MAKHDOOM, EXAMINING ATTORNEY

Int. Cl.: 42

Prior U.S. Cls.: 100 and 101

United States Patent and Trademark Office

Reg. No. 3,210,728 Registered Feb. 20, 2007

## SERVICE MARK PRINCIPAL REGISTER

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THE MARK CONSISTS OF STANDARD CHARACTERS WITHOUT CLAIM TO ANY PARTICULAR FONT, STYLE, SIZE, OR COLOR.

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SER. NO. 78-758,303, FILED 11-21-2005.

SAIMA MAKHDOOM, EXAMINING ATTORNEY

Int. Cl.: 35

Prior U.S. Cls.: 100, 101 and 102

Reg. No. 3,210,861 Registered Feb. 20, 2007

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THE MARK CONSISTS OF STANDARD CHARACTERS WITHOUT CLAIM TO ANY PARTICULAR FONT, STYLE, SIZE, OR COLOR.

OWNER OF U.S. REG. NO. 2,540,549.

SER. NO. 78-807,067, FILED 2-3-2006.

SAIMA MAKHDOOM, EXAMINING ATTORNEY

Int. Cl.: 42

Prior U.S. Cls.: 100 and 101

United States Patent and Trademark Office

Reg. No. 2,540,549 Registered Feb. 19, 2002

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COMPUTER NETWORKS, IN CLASS 42 (U.S. CLS, 100 AND 101).

FIRST USE 6-20-2000; IN COMMERCE 7-15-2000.

SER. NO. 78-028,358, FILED 9-29-2000.

DEZMONA MIZELLE, EXAMINING ATTORNEY

Int. Cls.: 35 and 45

Prior U.S. Cls.: 100, 101 and 102

Reg. No. 3,569,400 Registered Feb. 3, 2009

United States Patent and Trademark Office

## SERVICE MARK PRINCIPAL REGISTER

## LegalZoom.com

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FOR: PROVIDING ONLINE DIRECTORY INFORMATION ON ATTORNEY LISTINGS AND ATTORNEY REFERRAL AND MATCHING SERVICES, IN CLASS 35 (U.S. CLS. 100, 101 AND 102),

FIRST USE 6-20-2000; IN COMMERCE 7-15-2000.

FOR: LEGAL SERVICES; LEGAL DOCUMENT PREPARATION SERVICES AND PROVIDING GENERAL LEGAL INFORMATION VIA A WEBSITE ON

GLOBAL COMPUTER NETWORKS, IN CLASS 45 (U.S. CLS. 100 AND 101).

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THE MARK CONSISTS OF STANDARD CHARACTERS WITHOUT CLAIM TO ANY PARTICULAR FONT, STYLE, SIZE, OR COLOR.

OWNER OF U.S. REG. NOS. 2,540,549, 3,210,861 AND OTHERS.

SER, NO. 77-471,025, FILED 5-9-2008.

JUSTINE D. PARKER, EXAMINING ATTORNEY

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## Tegalzoom .com

 $Reg.\ No.\ 3,748,170$  LEGALZOOM.COM, INC. (DELAWARE CORPORATION)

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FIRST USE 6-20-2000; IN COMMERCE 7-15-2000.

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NO CLAIM IS MADE TO THE EXCLUSIVE RIGHT TO USE ".COM", APART FROM THE MARK AS SHOWN.

THE MARK CONSISTS OF AN IMAGE OF FLYING PAPERS NEXT TO THE WORDS "LEGALZOOM.COM". THE ".COM" PORTION OF THE MARK IS LOCATED BELOW THE WORD "LEGALZOOM".

SER. NO. 77-476,052, FILED 5-15-2008.

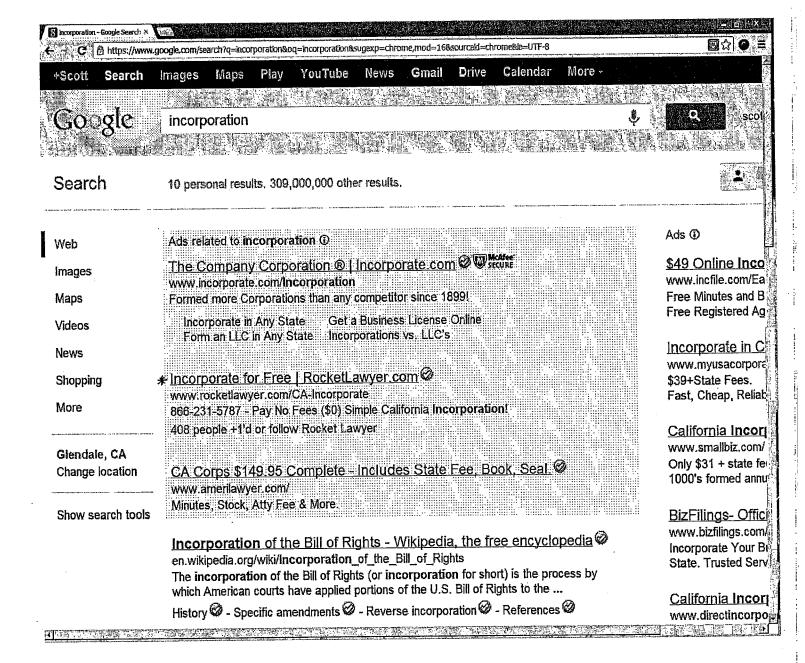
ERIN FALK, EXAMINING ATTORNEY

SHALL OF COMME

Director of the United States Patent and Frademark Office

## **Exhibit C**

## **Exhibit C**



T.TERR

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		Sign Up	Sign Up
Features	1-	Try It Free	Try It Free.
Create Legal documents	Free Letters & Forms	Personal	Professional & Personal
Get documents reviewed by local afforneys		Personal	Professional & Personal
Free help from local attorneys		Personal	Professional & Personal
Legal health tools	į v	V	V
Access your documents instantly	<b>Y</b>	· V	<b>Y</b>
Personalized next steps	<b>Y</b>	<b>V</b>	1
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Follow these steps to finalize this document.

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Created by: Mary Nguyen Created Date: 10/3/2012 Size: 60.0 KB Type: PDF

Document History

### LAST WILL AND TESTAMENT ÓF

l, ... of Los Angeles, California, revoke my former Wills and Codicils and declure this to be my Last Will and Testament.

ARTICLET IDENTIFICATION OF FAMILY

I do not have any children at the time of the signing of this Will.

ARTICLE II
PAYMENT OF DEBTS AND EXPENSES

I direct that my just debts, functal expenses and expenses of last illness be first paid from my

ARTICLE III PET CARE DIRECTIVES

Notwithstanding any other provision of this Will, I further direct that:

I give my following pet(s);

and any other animals which I may own at the time of my death, to , with the request that (s)he treat them as companion animals. If (s)he is unable or unwilling to accept my animals, I give such animals to presently residing at request that (s)he treat them as companion animals. If (s)he is unable of unwilling to accept my animals, my Executor shall select us appropriate person to accept the animals and treat them as companion animals, and I give my animals to such person.

> ARTICLE IV DISPOSITION OF PROPERTY

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## **Exhibit D**

## Exhibit D

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## PROOF OF SERVICE

## STATE OF CALIFORNIA, COUNTY OF LOS ANGELES

I am employed in the County of Los Angeles, State of California; I am over the age of 18 and not a party to the within action; my business address is 10250 Constellation Boulevard, 19th Floor, Los Angeles, California 90067.

On January 7, 2013, I served the foregoing document(s) described as FIRST AMENDED COMPLAINT FOR: 1. FEDERAL FALSE & MISLEADING ADVERTISING AND UNFAIR COMPETITION; 2. CALIFORNIA FALSE AND MISLEADING ADVERTISING; 3. CALIFORNIA UNFAIR COMPETITION on the interested parties to this action by delivering thereof in a sealed envelope addressed to each of said interested parties at the following address(es):

Forrest A. Hainline Hong-An Vu GOODWIN PROCTER LLP Three Embarcadero Center, 24th Floor San Francisco, California 94111 Counsel for Defendant Rocket Lawyer Incorporated Tel: 415-733-6000

Fax: 415-677-9041

fhainline@goodwinprocter.com hvu@goodwinprocter.com

- (BY MAIL) I am readily familiar with the business practice for collection and processing of correspondence for mailing with the United States Postal Service. This correspondence shall be deposited with the United States Postal Service this same day in the ordinary course of business at our Firm's office address in Los Angeles, California. Service made pursuant to this paragraph, upon motion of a party served, shall be presumed invalid if the postal cancellation date of postage meter date on the envelope is more than one day after the date of deposit for mailing contained in this affidavit.
  - (BY ELECTRONIC SERVICE) by causing the foregoing document(s) to be electronically filed using the Court's Electronic Filing System which constitutes service of the filed document(s) on the individual(s) listed on the attached mailing list.
- (BY E-MAIL SERVICE) I caused such document to be delivered electronically via e-mail to the e-mail address of the addressee(s) set forth in the attached service list.
  - (BY OVERNIGHT DELIVERY) I served the foregoing document by FedEx, an express service carrier which provides overnight delivery, as follows: I placed true copies of the foregoing document in sealed envelopes or packages designated by the express service carrier, addressed to each interested party as set forth above, with fees for overnight delivery paid or provided for.

PROOF OF SERVICE

(BY FACSIMILE) I caused the above-referenced document to be transmitted