

DECLARATION OF AARON P. ALLAN RE: REPLY IN SUPPORT OF MOTION FOR RULE 11 SANCTIONS

DECLARATION OF AARON P. ALLAN

I, AARON P. ALLAN, declare and state as follows:

 I am an attorney at law duly admitted to practice before all courts of the State of California and am a Partner of the law firm of Glaser Weil Fink Jacobs Howard Avchen & Shapiro LLP, attorneys of record herein for Plaintiff LegalZoom.com, Inc. ("LegalZoom"). I submit this declaration in support of the Reply Memorandum of Points and Authorities to LegalZoom's Motion for Rule 11 Sanctions. I have personal knowledge of the facts set forth herein, and if called upon to testify thereto, I could and would competently do so under oath.

2. Attached hereto as Exhibit A is a true and correct copy of a letter which I received from Rocket Lawyer's counsel Michael Jones, dated August 20, 2014, which enclosed a motion for Rule 11 sanctions that Rocket Lawyer was threatening to file in connection with LegalZoom's pending motion for partial summary judgment.

Attached hereto as Exhibit B is a true and correct copy of a letter dated
 September 9, 2014, which I sent back in response to Mr. Jones' letter, stating
 LegalZoom's disagreement with Mr. Jones' position on Rule 11 sanctions and
 proposing a means for the parties to avoid motion practice on that disagreement.

I declare under penalty of perjury under the laws of the United States of
America and the state of California that the foregoing is true and correct.

Executed this 13th day of October, 2014, at Los Angeles, California.

Aaron P. Allan

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EXHIBIT A

GOODWIN PROCTER

Michael T. Jones 650.752.3279 mjones@goodwinprocter.com Goodwin Procter LLP Counselors at Law 135 Commonwealth Drive Menlo Park, CA 94025-1105 T: 650.752.3100 F: 650.853.1038

August 20, 2014

VIA E-MAIL AND FEDERAL EXPRESS

Fred D. Heather (fheather@glaserweil.com) Aaron P. Allan (aallan@glaserweil.com) Barak Vaughn (bvaughn@glaserweil.com) Glaser Weil Fink Jacobs Howard Avchen & Shapiro LLP 10250 Constellation Boulevard, 19th Floor Los Angeles, CA 90067

Re: LegalZoom.com, Inc. v. Rocket Lawyer Incorporated – Motion for Rule 11 Sanctions

Dear Counsel:

Pursuant to Federal Rule of Civil Procedure 11(c)(2), enclosed please find Rocket Lawyer's Motion for Rule 11 Sanctions based on the factual misrepresentations in LegalZoom's Motion for Partial Summary Judgment and supporting declarations. Specifically, the statements relating to LegalZoom's lack of control over the content of LegalSpring.com are directly contradicted by the documents produced by LegalZoom and Travis Giggy in this action. Also enclosed is the Declaration of Michael T. Jones in support of this Motion with accompanying exhibits, a proposed order, and a proof of service.

Under Rule 11, LegalZoom now has twenty-one (21) days in which to withdraw its Motion for Partial Summary Judgment and declarations. Should LegalZoom decide not to withdraw these offending documents within the twenty-one day safe harbor period, Rocket Lawyer intends to seek leave of Court to file the enclosed Motion to seek relief from the Court.

Please let us know if you would like to discuss.

Sincerely,

Michael T. Jones

Enclosures

cc: Forrest A. Hainline III Hong-An Vu Brian W. Cook

EXHIBIT B

Aaron Allan

From: Sent: To: Cc: Subject: Attachments: Aaron Allan Tuesday, September 09, 2014 9:00 AM Jones, Michael T Fred Heather Rocket Lawyer's Rule 11 Motion LegalZoom, Inc. v. Rocket Lawyer.pdf

Michael,

Please see the attached letter, and please call me to discuss.

Aaron P. Allan | Partner Glaser Weil Fink Howard Avchen & Shapiro LLP 10250 Constellation Blvd., 19th Floor, Los Angeles, CA 90067 Main: 310.553.3000 |Direct: 310.282.6279 |Fax: 310.785.3579

Glaser Weil

September 9, 2014

VIA EMAIL & FEDERAL EXPRESS

Michael T. Jones (mjones@goodwinprocter.com) Goodwin Procter LLP 135 Commonwealth Drive Menlo Park, CA 94025 10250 Constellation Blvd. 19th Floor Los Angeles, CA 90067 310.553.3000 TEL 310.556.2920 FAX

Aaron P. Allan

Direct Dial 310.282.6279 Direct Fax 310.785.3579 Email aallan@glaserweil.com

Re: LegalZoom.com, Inc. v. Rocket Lawyer Incorporated – Rocket Lawyer's Motion for Rule 11 Sanctions

Dear Michael,

I am writing in response to your letter dated August 20, 2014, which enclosed Rocket Lawyer's Motion for Rule 11 Sanctions. We strongly disagree with the arguments upon which Rocket Lawyer's motion is based. There is no possibility that the Court has been misled by LegalZoom's motion for partial summary judgment because each of the factual matters Rocket Lawyer complains were not adequately disclosed by LegalZoom were thoroughly disclosed and argued by Rocket Lawyer in its opposition papers. Moreover, the issue of whether LegalZoom "did not author or control the content of" Legalspring.com remains subject to competing legal arguments by the parties. The Court can appropriately review the parties' respective briefs on this subject and make a determination. There has been no omission of <u>facts</u> by LegalZoom on this issue, and no attempt to deceive the Court.

Notwithstanding the above, and solely to avoid what we view as time wasting and unnecessary motion practice, LegalZoom is prepared to withdraw that portion of its partial summary judgment motion, section III.B.3, which argues for judgment based on a lack of authorship or control of the content at Legalspring.com. The remainder of LegalZoom's motion would remain ripe for determination by the Court.

Please let me know immediately whether this would be an acceptable means for the parties to avoid motion practice on this issue. If it is, then LegalZoom will file an appropriate notice with the Court which withdraws section III.B.3.

Michael T. Jones Goodwin Procter LLP September 9, 2014 Page 2

Please respond to this letter, by either calling or emailing me, before filing your motion with the Court.

Sincerely yours,

AARON P. ALLAN of GLASER WEIL FINK HOWARD AVCHEN & SHAPIRO LLP

APA:cc

<u>CERTIFICATE OF SERVICE</u> STATE OF CALIFORNIA, COUNTY OF LOS ANGELES

I am employed in the County of Los Angeles, State of California; I am over the age of 18 and not a party to the within action; my business address is 10250 Constellation Boulevard, 19th Floor, Los Angeles, California 90067.

On October 13, 2014, I electronically filed the following document(s) using the CM/ECF system.

9 DECLARATION OF AARON P. ALLAN IN SUPPORT OF REPLY MEMORANDUM OF POINTS AND AUTHORITIES TO 10 LEGALZOOM.COM, INC'S MOTION FOR RULE 11 SANCTIONS

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Participants in the case are registered CM/ECF users and will be served by the CM/ECF system.

I declare that I am employed in the office of a member of the bar of this court at whose direction the service was made. I declare under penalty of perjury that the

16 above is true and correct.

Executed on October 13, 2014 at Los Angeles, California.

/s/ Fred D. Heather

Fred D. Heather