## Exhibit A

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Page 1
              UNITED STATES DISTRICT COURT CENTRAL
                     DISTRICT OF CALIFORNIA
                         WESTERN DIVISION
     GOOD MORNING TO YOU
     PRODUCTIONS CORP., et al.,
                    Plaintiffs,
                                   ) Lead Case Number
                                    ) CV 13-04460-GHK
             VS.
                                     (MRWx)
     WARNER/CHAPPELL MUSIC INC.,
9
     et al.,
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                    Defendants.
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                  DEPOSITION OF JEREMY BLIETZ
                    Los Angeles, California
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                    Thursday, July 10, 2014
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     Job No: 81817
24
    Reported by: NIKKI ROY
25
                   CSR No. 3052
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- 1 Q. And who at Warner/Chappell would make the
- judgment as to whether something is an arrangement or
- not an arrangement?
- MS. LeMOINE: For the purposes of
- 5 registration?
- 6 MS. MANIFOLD: For the purposes of the
- Warner/Chappell songbook database.
- MS. LeMOINE: Just it's vague. I don't know
- <sup>9</sup> what that means.
- You can answer the question.
- THE WITNESS: As I understand the question,
- 12 I would say it would be a legal department question.
- 13 BY MS. MANIFOLD:
- Q. Okay. And in looking at licensing
- (arrangements with, for example, ASCAP, do you look at)
- whether it's an arrangement or an original musical)
- composition?
- MS. LeMOINE: Objection; vague. It lacks
- foundation, calls for speculation.
- THE WITNESS: In terms of ASCAP, for us,
- it's a question of whether the creators and the
- publishers involved are ASCAP members, and, if they
- are, we would look to ASCAP to license rights that
- they would typically license on our behalf.
- 25 ///

- MS. MANIFOLD: Okay. I'd like to place in
- front of the witness an exhibit that's been
- previously marked as Plaintiffs' Exhibit 41. So 41
- for identification.
- <sup>5</sup> And I apologize. The exhibit label really
- does say 41, but the copy is quite badly copied.
- And it, for the record, is a Stock Purchase
- 8 Agreement between Warner/Chappell Music and David K.
- $^{9}$  Sengstack. If I said that wrong, I apologize. And
- it is Bates-stamped WC 760 to 827. Unfortunately,
- the copy we've been using as an exhibit, not all the
- Bates stamping came through on the copying, so there
- may be some pages without a Bates stamp, but I can
- represent to you that this is a consistent copy of
- the exhibit, and at some point I'll discuss with
- defendants substituting Exhibit 41 with a complete
- Bates-stamped copy, but we can look at this document
- $^{18}$  with the numbers at the top, which would be on the
- upper right-hand corner.
- Q. Have you seen this document before?
- A. Yes, I have.
- Q. And in what context did you last see it?
- $^{23}$  A. As I recall, it was in the song file and was
- <sup>24</sup> a document that I copied as part of the document
- <sup>25</sup> review process.

- MS. MANIFOLD: All right.
- MS. LeMOINE: We're off the record.
- $^3$  . MS. MANIFOLD: We are off the record.
- (Recess held 3:13 p.m. to 3:43 p.m.)

5

- 5 EXAMINATION
- 7 BY MS. LeMOINE:
- Q. All right. (If you know, who owns ASCAP?)
- A. (ASCAP is owned by its members, which are the)
- writers and publishers which are affiliated with it.
- 11 Q. And earlier Ms. Manifold asked you, did you
- interact with ASCAP at all with regard to
- unauthorized reproduction and distribution. Do you
- 14 recall that?
- MS. MANIFOLD: Objection; leading.
- THE WITNESS: I do recall the question, yes.
- 17 BY MS. LeMOINE:
- Q. Are you the only person at Warner/Chappell
- who interacts with ASCAP?
- A. No, I'm not.
- Q. Who else at Warner/Chappell interacts with
- 22 ASCAP?
- A. As I understand it, our legal department
- interacts with ASCAP, our creative department
- interacts with ASCAP, and our executive departments

- interact with ASCAP.
- Q. And can you tell me what does the legal
- department interact with ASCAP for, if you know?
- MS. MANIFOLD: Ambiguous.
- <sup>5</sup> You can answer. Sorry.
- 6 BY MS. LeMOINE:
- Q. What's the nature of ASCAP in your legal
- 8 department?
- A. I would say in general terms, when issues
- relate to rights that are represented by ASCAP,
- there's a common interest between Warner/Chappell and
- ASCAP to address those matters in terms of
- litigating -- not litigating -- but as pushing for
- artist rights or songwriter rights, Warner/Chappell
- (works with ASCAP in trying to strengthen copyright)
- (law. We have a shared interest in intellectual)
- property rights, and so commonly we're working
- together to -- to support those rights for
- songwriters and publishers.
- Q. And so in your role in the administration
- 21 department, what role do you provide?
- MS. MANIFOLD: Objection; form.
- 23 BY MS. LeMOINE:
- Q. What do you provide as the person in charge
- of the administration department?

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1 EXAMINATION

- 2 BY MS. MANIFOLD:
- Q. During the break, did you discuss your
- 4 counsel's cross-examination?
- <sup>5</sup> A. Just we spoke generally. Didn't discuss any
- <sup>6</sup> specifics about it.
- Q. What did you discuss generally?
- MS. LeMOINE: Objection to the extent it
- <sup>9</sup> invades the privilege.
- MS. MANIFOLD: With open testimony, I'm
- entitled to know what you talked about.
- THE WITNESS: Talked about my role in the
- company.
- 14 BY MS. MANIFOLD:
- Q. And with regard to the word "common"
- interest, " did you use that word or did your counsel
- use that word?
- A. It's a word I've heard used within the
- company, and I've used it myself.
- O. Did counsel mention the word "common
- interest" to you in the conversation?
- A. No, I mentioned the word "common interest."
- Q. Okay. Other than the discussion of your
- role at the company, was there any other discussion
- <sup>25</sup> with counsel?

- A. Not with me.
- Q. During the break, did counsel ask you to
- 3 testify in any specific way?
- <sup>1</sup> A. No.
- <sup>5</sup> Q. Did counsel mention whether you should
- discuss your role with regard to pending litigation
- <sup>7</sup> at ASCAP?
- 8 A. No.
- 9 Q. Who else at the company interacts with
- 10 ASCAP?
- 11 A. Our creative departments interact with ASCAP
- to sign writers. Our legal departments interact with
- the legal department at ASCAP on matters that would
- be handled there, and people within the company are
- actually on the board of directors, and they're
- involved on the executive side.
- Q. And how do you know who owns ASCAP?
- A. How do I -- I'm sorry?
- Q. What's the basis for your information of the
- 20 owners of ASCAP?
- A. It's a basic understanding of the company
- that it is owned by its members, that it is a
- <sup>23</sup> nonprofit.
- Q. And Warner/Chappell is considered a member
- of ASCAP; is that correct?

- A. We have our company, WB Music Corp...
- affiliated as a member of ASCAP.
- Q. And the writers and publishers that you
- represent, are they also individual members of ASCAP?
- A. Songwriters can affiliate with any of the
- three performing rights societies in the United
- States, so some of our writers are at ASCAP, some are
- at BMI, and some are at SESAC. So I could say that
- those writer members that are ASCAP members are also
- owners of the organization.
- 11 Q. And does Warner/Chappell use any of the
- other performing rights societies?
- A. Yes, we do. We use all three.
- Q. So it would be accurate to say that ASCAP is
- (not your exclusive performing rights society; is that)
- correct?
- (17) (We have companies set up at each of the
- three societies to represent rights that songwriters
- own, so we follow the affiliation society of the
- songwriter.
- Q. Okay.
- (A.) So when we a sign a BMI writer, we use our
- BMI company. When we a sign a SESAC writer, we use
- our SESAC company.) (It's really the fact that writers)
- can affiliate with any of the three, that we need to

- be members of all three societies.
- Q. And what role, if any, is ASCAP role in
- pending litigation, to your knowledge?
- A. To my knowledge, ASCAP pursues litigation
- against parties who are using music without licensing
- 6 that music.
- Q. And what's your role, if any, in providing
- information to ASCAP with regard to pending
- 9 litigation?
- A. So ASCAP comes to me on occasion and asks
- for copies of copyright certificates, and I provide
- them with copies. That's the extent of it.
- Q. What's your understanding of what the common
- interest is between ASCAP and Warner/Chappell?
- (A.) (Well, since we are part owners of the)
- organization and we both represent intellectual
- property rights, the common interest is that they're
- 18 representing writers and publishers to protect those
- intellectual property rights to ensure that in cases
- where they're used they're being licensed.) So that's
- a common interest in the protection of our
- intellectual property and that of our songwriters.
- Q. ASCAP doesn't own any intellectual property;
- 24 is that correct?
- A. ASCAP doesn't own the rights, no.

- MS. LeMOINE: Objection. It calls for a
- <sup>2</sup> legal conclusion.
- 3 BY MS. MANIFOLD:
- Q. And ASCAP doesn't own any rights to collect
- on the royalties; is that correct?
- A. Can you clarify that question, when you say
- "own the rights"?
- Q. What rights does ASCAP have with regard to
- <sup>9</sup> the collection of royalties?
- MS. LeMOINE: Objection based on it calls
- 11 for a legal conclusion.
- But you may answer.
- THE WITNESS: ASCAP is entitled to collect
- and license our performance rights, and they acquire
- that right through our affiliation agreements.
- 16 BY MS. MANIFOLD:
- Q. How does ASCAP license performance rights?
- A. I'm not knowledgeable of their specific
- internal practices, but it is a right that they
- handle on our behalf and on behalf of, you know,
- thousands of other publishers and songwriters.
- Q. What information do you routinely --
- 23 routinely -- what information do you routinely
- provide for ASCAP -- to ASCAP, other than the routine
- 25 certificate that you just mentioned?

- A. Sure. The most common information is
- registrations. And when I say registrations, I mean
- performance registrations. So we submit titles,
- writers, publishing information to them in electronic
- files biweekly, which updates them on what new works
- we've acquired, what works in our catalog have
- 7 changed, and then they electronically process them
- 8 and include them as part of the works they represent
- <sup>9</sup> on our behalf.
- Q. Do you know how, if any, the electronic
- files that you send them would differ from the public
- database that Warner/Chappell provides with regard to
- information of the catalogs they represent?
- A. It would be consistent.
- Q. And is it your understanding that ASCAP
- actually brings litigation on behalf of individual
- writers and publishers?
- 18 (A.) That is my understanding, yes.
- Q. So rather than have Warner/Chappell bring
- directly an infringement right action, that action
- would be brought by ASCAP?
- 22 A. In terms of performing rights, they're
- acting on our behalf, so they, as I understand it,
- bring action on behalf of all of the members. So
- oftentimes for larger cases it's on behalf of all

- ASCAP members, which we would be included in.
- Q. I'm talking with regard to specific
- performing rights. Let's take, for example, you know
- 4 Happy Birthday is performed on Broadway and it's
- considered to be a violation, an infringement of one
- of Warner/Chappell's copyrights.) Who would -- who
- would file the enforcement action?
- MS. LeMOINE: Well, objection to the extent
- it calls for a legal conclusion.) (You're talking)
- there -- that would be grand rights, which is not
- within ASCAP's. It's outside the scope.
- MS. MANIFOLD:) (That's what I'm asking.)
- MS. LeMOINE: Well, it's outside the scope
- of ASCAP though. ASCAP doesn't control grand rights.
- Performing rights are different.
- MS. MANIFOLD:) (I get that.) (That's why I'm)
- asking the question.) [I'd like the answer from the
- witness.
- THE WITNESS: ASCAP represents our
- performance rights, not our grand rights.
- BY MS. MANIFOLD:
- Q. Okay. Give me an example of a performance
- right.
- A. Performance of our music in a venue on the
- 25 radio.

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Q. So let's say there was a performance of a
2
    specific song in a venue in Los Angeles that
3
    infringed a copyright that Warner/Chappell owned.
4
    What would ASCAP do?
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               MS. LeMOINE: Objection to the extent it
6.
    calls for speculation.
7
               But you can answer.
8
               THE WITNESS: In general terms, ASCAP
9
    licenses venues that are including music as part of
10
    their public presentation.) (So they would pursue)
11
    action against the venue to either try to get them
    licensed or address the issue from a legal)
12
13
    standpoint.
14
    BY MS. MANIFOLD:
15
              So you would anticipate that ASCAP would
         Q.
16
    file a lawsuit against the venue?
17
              (MS. LeMOINE:) (Objection to the extent it
18
    calls for speculation.
19
               THE WITNESS: Yeah, I'm not aware of what
20
    their specific internal practices would be, but I)
21
    know it would be handled by them since they represent
22
    those rights on our behalf.
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25

BY MS. MANIFOLD:

options that ASCAP does to handle them other than

Q. So when you say "handle," what are the

- talk to the venue and say you need to pay for the
- <sup>2</sup> license?
- A. My understanding is that they work to obtain
- an executed license with the venue, and if that can't
- be done, they pursue action against the venue.)
- Q. And what type of action would that be?
- A. I couldn't speak specifically.
- Q. Generally?
- A. I would think that they make a claim against
- them.
- Q. And how?
- A. I'm not knowledgeable about those specifics.
- MS. MANIFOLD: Okay. Want to step out for a
- second.
- 15 (Recess from 3:45 p.m. to 4:00 p.m.)
- 16 BY MS, MANIFOLD:
- 17 Q. You said that ASCAP and Warner/Chappell
- share intellectual property interests; is that
- 19 correct? I don't want to misstate your testimony.
- A. I'm sorry. Could you say that again?
- Q. I believe you stated that ASCAP and
- Warner/Chappell, quote, share interest in
- 23 intellectual property.
- A. I think I said they share an interest in
- protecting intellectual property rights. Since ASCAP

- is owned by its members, which consists of publishers
- and songwriters, the organization is owned by the
- very people that created that intellectual property:
- and -- and hope to license it and collect on those
- <sup>5</sup> licenses.
- <sup>6</sup> Q. So other than an organization set up to
- protect the rights, ASCAP doesn't own any specific
- interest in any song or any performance rights or
- anything like that?
- MS. LeMOINE: Objection to the extent it
- calls for a legal conclusion.)
- But you can answer.
- THE WITNESS: [I haven't analyzed the
- specific contract that a songwriter signs with ASCAP
- or that a publisher does, so I couldn't speak to the
- legal. But they are there as our agent licensing
- those rights on our behalf.
- 18 BY MS. MANIFOLD:
- Q. Have you reviewed any of the ASCAP
- agreements between Warner/Chappell and ASCAP?
- A. I have not.
- Q. Have you ever seen an agreement between
- Warner -- between a publishing agent or artist and
- 24 ASCAP?
- A. I haven't looked at in detail. In my time

- in BMI before I came to Warner/Chappell, part of my
- responsibility was helping affiliate those contracts.
- 3 I can't say that I've analyzed in detail or looked at
- an ASCAP affiliation agreement, which I wouldn't be
- <sup>5</sup> qualified to do.
- Q. When was the last time you spoke to somebody
- 7 at ASCAP?
- $^8$  A. Earlier this week.
- 9 Q. When was the last time you communicated with
- somebody at ASCAP in terms of writing something,
- <sup>11</sup> paper?
- 12 A. In terms -- I met with them in person last
- week. E-mailed late last week.
- 14 O. And what was the nature of the information
- that you e-mailed?
- A. It was related to questions around specific
- song registrations that we filed with them.
- 18 O. Okay.
- MS. LeMOINE: I have one clarification,
- which is I want to make sure the testimony is clear
- that you testified.
- MS. MANIFOLD: You're not allowed to clarify
- the witness's testimony.
- MS. LeMOINE: I think it's important because
- he's testifying other than as -- with counsel. You