



## II. FACTUAL BACKGROUND

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2 In 1986, North American Development and Management Company purchased a  
3 \$1,000,000 “whole life business insurance policy” on the life of Billy Burgess, the  
4 President of North American and Plaintiffs’ father. (SAC ¶¶ 12, 19.) The policy was  
5 issued by United Founders, which was later acquired by Protective on October 1,  
6 1989. (*Id.* ¶ 12.) According to Protective, North American was the owner and  
7 beneficiary of the issued policy. (*Id.*) However, the insurance policy in question is  
8 missing.

9 Billy died on January 8, 1987, but the policy proceeds were not paid to North  
10 American before it became defunct and lost its corporate status on August 25, 1989.  
11 (*Id.* ¶¶ 13–14.) No beneficiary, successor in interest, or successor beneficiary has ever  
12 made a claim to the Policy. (*Id.* ¶ 15.)

13 On March 12, 2013, the Burgesses received letters from Protective stating that  
14 it was searching for Billy’s heirs to process a life-insurance claim. (*Id.* ¶ 17.) The  
15 Burgesses informed Protective that they were Billy’s sons and heirs and faxed over  
16 Billy’s death certificate in early April 2013. (*Id.* ¶ 19.) Protective then sent the  
17 Burgesses checks representing a policy face amount of \$7,000. (*Id.* ¶ 20.) While the  
18 check stubs listed the Burgesses as “beneficiaries,” no policy, explanation letter, or  
19 other paperwork was attached to the checks. (*Id.*)

20 The Burgesses then filed an inquiry with the Missouri Department of Insurance  
21 (MDOI), a third party who investigates consumer complaints against insurance  
22 companies, about the delayed payment of the policy proceeds. (*Id.* ¶ 22.) On May 1,  
23 2013, Protective responded to the MDOI inquiry. Protective explained that it had  
24 conducted an audit of open files that had little to no activity earlier in the year. In  
25 doing so, Protective discovered that Billy had passed away and that “the  
26 owner/beneficiary of the policy, North American . . . was found to be an inactive  
27 company . . . . Therefore, a search of the insured was located.” (*Id.* ¶ 23.) The death  
28 claim was reviewed by Protective’s Claim Committee and approved for payment to

1 the Burgesses. (*Id.*) Protective further represented that they did not receive any  
2 policy-specific pages when they acquired United Founders. (*Id.*)

3 Unsatisfied with Protective’s response, the Burgesses asked MDOI for further  
4 explanation. (*Id.* ¶ 24.) On May 15, 2013, Protective responded to the second MDOI  
5 inquiry and clarified that the \$1,000,000 policy “became a non-participating life  
6 insurance policy in the amount of \$7,000 on March 31, 1987 as a result of non-  
7 payment of premiums.” (*Id.* ¶ 25.)

8 On June 24, 2013, the Burgesses filed suit in the Los Angeles County Superior  
9 Court against Protective. The action was removed to federal court on July 25, 2013.  
10 (ECF. No. 1.) On September 25, 2013, Protective moved to dismiss the Burgesses’  
11 Complaint for lack of subject-matter jurisdiction and failure to state a claim. (ECF  
12 No. 17.)

### 13 III. LEGAL STANDARD

14 Dismissal under Rule 12(b)(1) is appropriate when a court lacks subject-matter  
15 jurisdiction over the claim. Fed. R. Civ. P. 12(b)(1). On a Rule 12(b)(1) motion to  
16 dismiss, the plaintiff bears the burden of establishing that subject matter jurisdiction is  
17 proper. *U.S. v. Orr Water Ditch Co.*, 600 F.3d 1152, 1157 (9<sup>th</sup> Cir. 2010). A  
18 jurisdictional challenge under Rule 12(b)(1) may be made either on the face of the  
19 pleadings or by presenting extrinsic evidence. *Warren v. Fox Family Worldwide, Inc.*,  
20 328 F.3d 1136, 1139 (9th Cir. 2003). Where jurisdiction is intertwined with the  
21 merits, a court “assume[s] the truth of the allegations in a complaint . . . unless  
22 controverted by undisputed facts in the record.” *Roberts v. Corrothers*, 812 F.2d  
23 1173, 1177 (9th Cir. 1987).

24 Dismissal under Rule 12(b)(6) can be based on “the lack of a cognizable legal  
25 theory” or “the absence of sufficient facts alleged under a cognizable legal theory.”  
26 *Balistreri v. Pacifica Police Dep’t*, 901 F.2d 696, 699 (9th Cir. 1990). A complaint  
27 need only satisfy the minimal notice pleading requirements of Rule 8(a)(2)—a short  
28 and plain statement—to survive a motion to dismiss for failure to state a claim under

1 Rule 12(b)(6). *Porter v. Jones*, 319 F.3d 483, 494 (9th Cir. 2003); Fed. R. Civ. P.  
2 8(a)(2). For a complaint to sufficiently state a claim, its “[f]actual allegations must be  
3 enough to raise a right to relief above the speculative level.” *Bell Atl. Corp. v.*  
4 *Twombly*, 550 U.S. 544, 555 (2007). While specific facts are not necessary so long as  
5 the complaint gives the defendant fair notice of the claim and the grounds upon which  
6 the claim rests, a complaint must nevertheless “contain sufficient factual matter,  
7 accepted as true, to state a claim to relief that is plausible on its face.” *Ashcroft v.*  
8 *Iqbal*, 556 U.S. 662, 678 (2009).

9 *Iqbal*’s plausibility standard “asks for more than a sheer possibility that a  
10 defendant has acted unlawfully,” but does not go so far as to impose a “probability  
11 requirement.” *Id.* Rule 8 demands more than a complaint that is merely consistent  
12 with a defendant’s liability—labels and conclusions, or formulaic recitals of the  
13 elements of a cause of action do not suffice. *Id.* Instead, the complaint must allege  
14 sufficient underlying facts to provide fair notice and enable the defendant to defend  
15 itself effectively. *Starr v. Baca*, 652 F.3d 1202, 1216 (9th Cir. 2011). The  
16 determination whether a complaint satisfies the plausibility standard is a “context-  
17 specific task that requires the reviewing court to draw on its judicial experience and  
18 common sense.” *Iqbal*, 556 U.S. at 679.

19 When considering a Rule 12(b)(6) motion, a court is generally limited to the  
20 pleadings and must construe “[a]ll factual allegations set forth in the complaint . . . as  
21 true and . . . in the light most favorable to [the plaintiff].” *Lee v. City of L.A.*, 250 F.3d  
22 668, 688 (9th Cir. 2001). Conclusory allegations, unwarranted deductions of fact, and  
23 unreasonable inferences need not be blindly accepted as true by the court. *Sprewell v.*  
24 *Golden State Warriors*, 266 F.3d 979, 988 (9th Cir. 2001). Yet, a complaint should be  
25 dismissed only if “it appears beyond doubt that the plaintiff can prove no set of facts”  
26 supporting plaintiff’s claim for relief. *Morley v. Walker*, 175 F.3d 756, 759 (9th Cir.  
27 1999).

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#### IV. DISCUSSION

In their Second Amended Complaint, the Burgesses state four causes of action: breach of the implied covenant of good faith and fair dealing, breach of insurance contract, breach of lost or destroyed insurance contract, and violation of California Business and Professions Code section 17200. Protective moves to dismiss the Burgesses' complaint on the grounds that (1) this Court lacks subject-matter jurisdiction because the Burgesses lack standing to maintain this action, (2) all of the Burgesses' claims are barred by the applicable statutes of limitation, and (3) the Burgesses fail to satisfy the elements of any of their state-law claims. (ECF No. 17.) The Court considers each in turn.

##### A. Choice of law

At the outset, Protective claims that Missouri law governs this action because "actions related to insurance policies are governed by the substantive law of the state in which the insurance policy was made, executed[,] and delivered." (Mot. 7.) But this is not the proper choice-of-law rule. Rather, the Court must apply the choice-of-law rules of the forum state. *Abogados v. AT&T*, 223 F.3d 932, 934 (9th Cir. 2000).

In determining which state law to apply, California utilizes a three-part governmental-interest test. *Id.* First, the court examines the substantive law of each jurisdiction to determine whether the laws differ. *Id.* Second, if the laws do differ, the court examines each state's interest in applying its law to determine whether a "true conflict" exists. *Id.* Third, if more than one jurisdiction has a legitimate interest, the court then identifies which jurisdiction's interest would be more impaired if its law were not applied. *Id.* The party seeking to apply a foreign state's law "bears the burden of identifying the conflict between that state's law and California's law on the issue, and establishing that the foreign state has an interest in having its law applied." *Pokorny v. Quixtar, Inc.*, 601 F.3d 987, 995 (9th Cir. 2010) (citing *Wash. Mut. Bank v. Super. Ct.*, 24 Cal. 4th 906, 921 (2001)).

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1 Here, the only substantive variance between Missouri law and California law is  
2 California’s Unfair Competition Law, Business and Professions Code Section 17200.  
3 Missouri does not have a parallel statute. California affords its residents greater  
4 protection than does Missouri. California has a strong governmental interest in  
5 ensuring that California beneficiaries are not wrongfully denied their valid claims by  
6 insurers engaging in unfair business practices. *See Lettieri v. Equitable Life*  
7 *Assurance Soc’y of the U.S.*, 627 F.2d 930 (9th Cir. 1980) (applying California law  
8 because it afforded greater protection to its resident beneficiaries than New York law).  
9 And Protective does not argue that Missouri’s governmental interests would be  
10 adversely affected by enforcing Section 17200. Indeed, it is unlikely that Missouri’s  
11 governmental interest would be impaired by deterring unfair, unlawful, or fraudulent  
12 business practices.

13 Protective does not identify any other conflict between Missouri law and  
14 California law. In fact, Protective argues that under the law of both jurisdictions the  
15 applicable law is the same—the rights of a beneficiary vest immediately upon the  
16 death of the insured. (Reply 3.) Further, Protective fails to even address Missouri’s  
17 interest in having its laws applied in this case.

18 Thus, Protecitve fails to meet its burden of proving that Missouri’s interest  
19 would be impaired if California law is applied to this action. And although California  
20 law differs slightly in that Business and Professions Code Section 17200 affords  
21 greater protection than is available to Missouri citizens, no “true conflict” exists  
22 because Missouri does not have an interest in permitting unfair business practices to  
23 proliferate. *See Abogados*, 223 F.3d at 934. Accordingly, the Court applies  
24 California law.

25 **B. Standing**

26 Protective first moves to dismiss this action on the grounds that the Burgesses  
27 lack prudential standing to maintain this action for policy proceeds. Specifically,  
28 Protective argues that the rights to the proceeds vested in North American—which

1 Protective contends was the owner and beneficiary of the policy—at the time of  
2 Billy’s death. Therefore, Protective argues, the right to receive policy proceeds never  
3 flowed to the Burgesses. (Mot. 8–10.) Protective asserts that the payment of the  
4 proceeds to the Burgesses was simply an error. (*Id.*)

5 The Burgesses contend that Protective “originally represented that [the  
6 Burgesses] were entitled to the benefits as the heirs of their mother, the wife of the  
7 Billy Burgess.” (Opp’n 13.) They assert that the fact that Protective paid them the  
8 policy proceeds and listed them as “beneficiaries” on the check stub proves they were  
9 the beneficiaries under the lost policy. (*Id.* at 12.)

10 The insurance contract at issue in this action is absent. Absent a contract, the  
11 Burgesses are permitted to introduce secondary evidence as to the contents of the  
12 policy. *Dart Indus., Inc. v. Commercial Union Ins. Co.*, 28 Cal. 4th 1059, 1071  
13 (2002); *see also Rogers v. Prudential Ins. Co.*, 218 Cal. App. 3d 1132, 1137 (Ct. App.  
14 1990) (holding that contents of a lost or destroyed policy may be shown by oral  
15 evidence or by an unsigned copy); *Clendenin v. Benson*, 117 Cal. App. 674, 678 (Ct.  
16 App. 1931) (finding that the contents of a missing policy were sufficiently shown by  
17 the testimony of employees of the insurer and other records). Further, an agent’s  
18 performance of an act “of the particular contract or transaction in which he is then  
19 engaged, is, in legal effect, said by his principal and admissible as evidence.” *Dart*  
20 *Indus.*, 28 Cal. 4th at 1077.

21 Thus, determination of how the policy proceeds vested depends on a  
22 determination of facts that require a more developed record and cannot be decided at  
23 this stage. Indeed, courts have refused to grant motions to dismiss where the  
24 plaintiff’s basis for relief derives from a missing contract. *E.g.*, *Banknorth, N.A. v.*  
25 *BJ's Wholesale Club, Inc.*, 394 F. Supp. 2d 283, 286 (D. Me. 2005); *Phillips v. Fed.*  
26 *Bureau of Prisons*, 271 F. Supp. 2d 97, 102 (D.D.C. 2003). Accordingly, the Court is  
27 not persuaded to grant Protective’s Motion to Dismiss under Rule 12(b)(1) and  
28 therefore **DENIES** the motion.

1 **C. Statute of limitations**

2 Protective next argues that the Court should dismiss the complaint for failure to  
3 state a claim under Federal Rule of Civil Procedure 12(b)(6) because the Burgesses’  
4 claims are time-barred by the applicable statute of limitations. The limitations period  
5 for a breach-of-insurance-contract claim and for a violation of California Business &  
6 Professions Code Section 17200 is four years. *See* Cal. Civ. Proc. Code § 377; Cal.  
7 Bus. & Prof. Code § 17208. Thus, the statutory period for these claims would have  
8 run on January 8, 1991—four years after Billy’s death. The limitations period for  
9 breach of the implied covenant of good faith and fair dealing is three years. Cal. Civ.  
10 Proc. § 338(b). Consequently, the statute of limitations for a breach of implied  
11 covenant of good faith would have run on January 8, 1990.

12 The Burgesses argue the discovery rule postponed accrual of their claims until  
13 they received Protective’s May 15, 2013 letter and discovered the underpayment of  
14 the insurance proceeds. (Opp’n at 21.) In the alternative, the Burgesses contend that  
15 at the earliest the claim could have accrued was Protective’s April 30, 2012  
16 underpayment of the claim. (*Id.* at 20.)

17 Generally, a cause of action accrues at “the time when the cause of action is  
18 complete with all of its elements.” *Fox v. Ethicon Endo-Surgery, Inc.*, 35 Cal. 4th  
19 797, 806 (2005). But an important exception to the general accrual rule is the  
20 “discovery rule,” which tolls accrual “until the plaintiff discovers, or has reason to  
21 discover, the cause of action.” *April Enter., Inc. v. KTTV*, 147 Cal. 3d 805, 832  
22 (1983). The discovery rule is based on the notion that statutes of limitations “should  
23 not be interpreted as to bar a victim of wrongful conduct from asserting a cause of  
24 action before he could reasonably be expected to discover its existence.” *E-Fab, Inc.*  
25 *v. Accountants, Inc. Serv.*, 153 Cal. App. 4th 1308, 1318 (Ct. App. 2007). To  
26 overcome an apparent limitations bar, the plaintiff claiming delayed discovery of the  
27 facts constituting the cause of action has the burden of setting forth pleaded facts to  
28 show (1) the time and manner of discovery and (2) the inability to have made earlier



1 discovery despite reasonable diligence. *Czajkowski v. Haskell & White, LLP*, 208 Cal.  
2 4th 166, 177–78 (2012).

3 Here, the Burgesses have pleaded sufficient facts to demonstrate that the  
4 Burgesses did not know about the insurance claim until Protective contacted them on  
5 March 12, 2013. Additionally, Protective never argues that the Burgesses could have  
6 made an earlier discovery of the claim. Thus, it does not appear that the Burgesses “  
7 can prove no set of facts” supporting their claim for relief. *Morley*, 175 F.3d at 759.

8 **D. State-law claims**

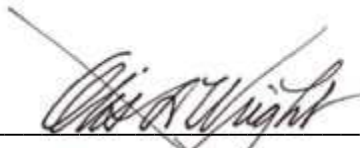
9 Finally, Protective argues that the Burgesses cannot satisfy the elements of their  
10 state-law claims: breach of contract, breach of the covenant of good faith and fair  
11 dealing, and violation of claims. (Mot. 10–13.) But rather than argue that the  
12 Burgesses fail to properly allege these claims, Protective merely rehashes its standing  
13 arguments, asserting that because North American was the sole beneficiary of the  
14 policy, the Burgesses can claim no right to the policy proceeds. (*Id.*) Again, the  
15 resolution of these claims depends on a determination of the beneficiaries of the  
16 missing insurance contract. Because the Burgesses sufficiently pleaded their state-law  
17 claims and are permitted to introduce secondary evidence of the beneficiaries of the  
18 missing insurance contract, it would be inappropriate to grant dismissal. Accordingly,  
19 Protective’s Motion to Dismiss under Rule 12(b)(6) is **DENIED**.

20 **V. CONCLUSION**

21 For the foregoing, the Court **DENIES** Protective’s Motions to Dismiss the  
22 Burgesses’ Complaint under Rule 12(b)(1) and 12(b)(6).

23 **IT IS SO ORDERED.**

24 December 3, 2013

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28 **OTIS D. WRIGHT, II**  
**UNITED STATES DISTRICT JUDGE**