1 2 3 4 5 6 7 UNITED STATES DISTRICT COURT 8 9 CENTRAL DISTRICT OF CALIFORNIA 10 11 DAMIAN LANGERE, on behalf of Case No. CV 15-00191 DDP (AJWx) himself and others similarly 12 situated, 13 Plaintiff, ORDER GRANTING DEFENDANT'S MOTION TO COMPEL ARBITRATION 14 v. VERIZON WIRELESS SERVICES, [Dkt. 12, 29 and 37] LLC, 16 Defendants. 17 18 19 Presently before the court is Defendant Verizon Wireless 20 Services, LLC ("Verizon")'s Motion to Compel Arbitration. Having 21 considered the submissions of the parties and heard oral argument, the court grants the motion and adopts the following Order. 22 I. Background 23 24 Plaintiff activated a wireless service account with Defendant 25 Verizon June 6, 2011. (Citizen Decl., Ex. 1.) He electronically 26 signed a sales receipt containing the the following statement: 27 I AGREE TO THE CURRENT VERIZON WIRELESS CUSTOMER AGREEMENT (CA), INCLUDING THE CALLING PLAN, (WITH EXTENDED LIMITED 28 WARRANTY/SERVICE CONTRACT, IF APPLICABLE), AND OTHER TERMS AND CONDITIONS FOR SERVICES AND SELECTED FEATURES I HAVE

AGREED TO PURCHASE AS REFLECTED ON THE RECEIPT, AND WHICH

HAVE BEEN PRESENTED TO ME BY THE SALES REP. AND WHICH I HAD THE OPPORTUNITY TO REVIEW. I UNDERSTAND THAT I AM AGREEING TO . . . SETTLEMENT OF DISPUTES BY ARBITRATION AND OTHER MEANS INSTEAD OF JURY TRIALS AND OTHER IMPORTANT TERMS IN THE CA.

(Citizen Decl., Ex. 1 at 8.) Plaintiff states that the information was not explained to him and the receipt was "densely-worded, written in small font, and was difficult to read." (Langere Decl. $\P\P$ 2-3.)

Plaintiff was also given a document entitled "Your Guide," which contained the full Customer Agreement ("2011 Customer Agreement") referenced in the sales receipt, including an Arbitration Agreement. (Citizen Decl. ¶ 5; Citizen Decl., Ex. 2.) The Arbitration Agreement in the 2011 Customer Agreement applied to "ANY DISPUTE THAT RESULTS FROM THIS AGREEMENT OR FROM THE SERVICES YOU RECEIVE FROM" Verizon, and specifically prohibited class arbitrations. (Citizen Decl., Ex. 2 at 45.) On June 9, 2011, Verizon also emailed Plaintiff a notification of activation, which included a link to a confirmation letter. (Mot. at 3; Citizen Decl., Ex. 3.) The letter directed Plaintiff to Verizon's website, where he could view the Customer Agreement at any time. (Id.)

On October 30, 2012, Plaintiff upgraded his phone and entered into a new two-year service contract. (Citizen Decl., Ex. 4.) He electronically signed another sales receipt that contained a statement nearly identical to the one he had signed on June 6, 2011. (Id.) Plaintiff was then provided with "various documents and brochures," including a thirty-two page "Your Guide" containing the Customer Agreement ("2012 Customer Agreement"), which, like the

 $^{^{\}rm 1}$ The October 30, 2012 statement did not abbreviate the terms "representative" or "Customer Agreement."

2011 Customer Agreement, included an Arbitration Agreement. (Id. ¶ 11; Citizen Decl., Ex. 5.) While the 2011 Arbitration Agreement referred to "ANY DISPUTE THAT RESULTS FROM THIS AGREEMENT OR FROM THE SERVICES YOU RECEIVE FROM" Verizon, the 2012 version applied to "ANY DISPUTE THAT IN ANY WAY RELATES TO OR ARISES OUT OF THIS AGREEMENT OR FROM ANY EQUIPMENT, PRODUCTS AND SERVICES YOU RECEIVE FROM" Verizon. (Citizen Decl., Ex. 5 at 23.) Like the 2011 Arbitration Agreement, the 2012 Arbitration Agreement specifically prohibited class or collective arbitrations. (Id.) On November 2, 2012, Plaintiff received a letter with a notification of upgrade and details about his account. (Citizen Decl., Ex. 6.)

When Plaintiff upgraded his phone and entered into the new two year agreement on October 30, 2012, he also purchased Total Equipment Coverage ("TEC"), and received an accompanying TEC brochure. (Citizen Decl. ¶ 14; Citizen Decl., Exs. 4, 5.) TEC is a combined service that offers an Extended Warranty and Wireless Phone Protection plan at a discounted rate. (Citizen Decl. ¶ 13; Citizen Decl., Ex. 7.) The Extended Warranty covers mechanical or electrical defects for a phone after a manufacturer's warranty expires. (Citizen Decl. ¶ 13; Citizen Decl., Ex. 7.) Wireless Phone Protection provides insurance for loss, theft, and damages to a device. (Id.) TEC must be purchased within thirty days of activation or device upgrade, and is available only to Verizon customers who have service with Defendant and have, therefore, agreed to the Customer Agreement. (Citizen Decl. ¶¶ 7, 13.) Plaintiff's service summary reflects "Tec Asurion" as a "Current"

² Liberty Mutual Insurance company, or one of its affiliates, (continued...)

Feature[]" on his device at the rate of \$9.99 a month. (Citizen Decl., Ex. 6 at 71.)

According to the terms of the 2011 and 2012 Customer

Agreements, a customer's "Plan" includes the customer's "monthly
allowances and features." (Citizen Decl., Ex. 2 at 42; Citizen

Decl., Ex. 5 at 19.) The terms state that "your Plan and any

Optional Services you select are your Service." (Id.) After the

Arbitration Agreement section, separated by a horizontal line and
"Important Information," the 2012 Customer Agreement lists several
categories of "Optional Services Terms and Conditions":

- Media Center and Verizon Apps
- Messaging Programs
- Usage Controls
 - Caller ID

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- Home Phone Connect Adaptor Device ("Device") & Home Phone Connect Service ("Service")
- HomeFusion Broadband Service
- Content Filters
- VZ Navigator
 - VZ Navigator Global
- Push to Talk
 - Group Communication
 - Verizon Wireless Roadside Assistance
 - International Eligibility
 - International Long Distance
 - International Roaming
 - Cruise Ship Service
 - Plan and Feature Discounts

(Citizen Decl., Ex. 5 at 25-29.) The Extended Warranty and Wireless Phone Protection plans provided under TEC are not specifically listed as Optional Services.

The 32-page "Your Guide" document concludes with a final section titled "Extended Limited Warranty or Service Contract."

²(...continued) underwrites the policy for Wireless Phone Protection. Asurion Insurance Services, Inc. is "the agent and provides the claims servicing under this program." (Citizen Decl., Ex. 7.)

1 (Citizen Decl., Ex. 5 at 31.) The heading of this section differs from the "Optional Services" section, and is listed in a more prominent style similar to that used for preceding sections such as "Account Manager," "Wireless Safety & Assistance," and "Return & Exchange Policy." (<u>Id.</u> at 29-30.)

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The language in both "Your Guide" and a separate "Verizon Wireless Extended Limited Warranty or Service Contract" brochure specify that if a device is purchased in California, the document is a "SERVICE CONTRACT" rather than an "EXTENDED LIMITED WARRANTY." (Citizen Decl., Ex. 5 at 31; Esensten Decl., Ex. B at 22.) The contract has an arbitration clause that mandates arbitration for "[a]ny disputes . . . arising under this Warranty" between Defendant and residents of Connecticut. (Citizen Decl., Ex. 5 at 32; Esensten Decl., Ex. B at 23.) It also states that the terms within it are Defendant's "complete Warranty or Service Contract for [the] product." (Id.) The TEC brochure contained the Wireless Phone Protection insurance policy terms, which provided that "disputes or controversies of any nature whatsoever . . . arising out of, relating to, or in connection with" the policy be subject to nonbinding arbitration. (Citizen Decl., Ex. 7 at 74.)

The crux of Plaintiff's Complaint is that the extended warranty "does not provide any greater protection for the first year than does the phone manufacturer's identical warranty." (Compl. ¶ 19.) In other words, because the extended warranty must be purchased within thirty days of the initial transaction, Plaintiff contends that customer will make a year's worth of monthly payments for no benefit because the first year of extended warranty coverage overlaps with coverage already provided by the

phone's maufacturer. (Id. $\P\P$ 17-18.) Plaintiff further alleges that no reasonable person would "have reason to believe that his first twelve payments to Verizon for the 'extended' warranty portion of the 'Total Equipment Coverage' were both duplicative and unnecessary." (Id. \P 28.)

Plaintiff alleges violations of violations of the Federal Communications Act, 47 U.S.C. § 151, et seq. and California's consumer protection laws, including the Consumers Legal Remedies Act ("CLRA"), Cal. Civil Code § 1750 et seq.; the Unfair Competition Act ("UCL"), Cal. Business & Professions Code § 17200 et seq.; and the False Advertising Law ("FAL"), Cal. Business & Professions Code § 17500 et seq. (Id. ¶ 8.) Verizon now moves to compel arbitration.

II. Legal Standard

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A party to an arbitration agreement may petition a district court for an order directing that arbitration proceed as provided for in the agreement. 9 U.S.C. § 4. Under the Federal Arbitration Act ("FAA"), 9 U.S.C. § 1 et seq., a written agreement requiring controversies between the contracting parties to be settled by arbitration is "valid, irrevocable, and enforceable, save upon such grounds as exist at law or in equity for the revocation of any contract." 9 U.S.C. § 2. The FAA reflects a "liberal federal policy favoring arbitration agreements" and creates a "body of federal substantive law of arbitrability." Moses H. Cone Mem. Hosp. v. Mercury Constr. Corp., 460 U.S. 1, 24-25 (1983). The FAA therefore preempts state laws that "stand as an obstacle to the accomplishment of the FAA's objectives." AT&T Mobility LLC v.

apply only to arbitration or that derive their meaning from the fact that an agreement to arbitrate is at issue," as well as state rules that act to fundamentally change the nature of the arbitration agreed to by the parties. <u>Id.</u> at 339, 1750; <u>See also DirectTV</u>, <u>Inc. v. Imbrugia</u>, 136 S.Ct. 463, 471 (2015).

III. Discussion

A. Applicability of 2012 Customer Agreement

Verizon contends that the arbitration provision of the 2012 Customer Agreement applies, and that Plaintiff must therefore arbitrate his warranty coverage claim. (Mot. at 12.) To determine whether the parties agreed to arbitrate a certain matter, "courts generally . . . should apply ordinary state-law principles that govern the formation of contracts." First Options of Chicago, Inc. v. Kaplan, 514 U.S. 938, 944 (1995). "[T]he outward manifestation or expression of assent is the controlling factor" when determining contract terms. Windsor Mills, Inc. v. Collins & Aikman Corp., 101 Cal.Rptr. 347, 350 (Ct. App. 1972).

The 2012 Customer Agreement contained the 2012 Arbitration
Agreement, which states that the customer agrees to arbitrate "ANY
DISPUTE THAT IN ANY WAY RELATES TO OR ARISES OUT OF THIS AGREEMENT
OR FROM ANY EQUIPMENT, PRODUCTS AND SERVICES YOU RECEIVE FROM"
Verizon. Plaintiff responds that the 2012 Arbitration Agreement
has no bearing on his extended warranty-based claims. Plaintiff
argues that the 2012 Customer Agreement includes an integration
clause "regarding Service," disclaims any warranties "about your
Service [or] your device," and specifically states that "your Plan
and any Optional Services you select are your Service." Although

the Customer Agreement does include a section regarding extended warranties, such warranties are not listed as "Optional Services."

Plaintiff contends that his warranty claims are covered not by the 2012 Customer Agreement, but rather by a separate Extended Warranty Contract.³ According to Plaintiff, this separate document describes the terms and conditions of the warranty program and provides for monthly payments specifically for warranty coverage, which terms are not mentioned in the Customer Agreement. The purported Extended Warranty contract further provides that only Connecticut residents must arbitrate "any disputes" arising under the extended warranty contract.

The court is not persuaded that the language of the TEC brochure constitutes a distinct "Extended Warranty Agreement" wholly separate from the Customer Agreement. First, extended warranty coverage under the TEC plan is only available to existing Verizon customers, who have by definition accepted the Customer Agreement. Second, the Customer Agreement's arbitration language refers to "any equipment, products, and services" received from Verizon. The Agreement further defines "Service" as comprised of "your Plan and any optional services." The term "plan," in turn, is defined as "monthly allowances and features." Plaintiff's "Tec Asurion" coverage, of which extended warranty coverage is a part, is listed in Plaintiff's service summary as a "current feature." There appears to be little doubt, therefore, that Plaintiff's

³ It is unclear to what document Plaintiff refers. The court presumes Plaintiff refers to the TEC brochure.

extended warranty coverage is part of the "Service" provided by ${\sf Verizon.}^4$

The language of the 2012 Arbitration Agreement covers Plaintiff's claims here. An arbitration clause that covers claims and controversies "arising out of or relating to" an agreement is "a broad arbitration clause." See Prima Paint Corp. v. Flood & Conklin Mfg. Co., 388 U.S. 395, 398 (1967). "Broad arbitration clauses are not limited to claims that literally arise under the contract but embrace all disputes between the parties having a significant relationship to the contract, regardless of the label attached to the dispute." Rhodall, 2011 WL 4036418 at *4 (citing Pennzoil Exploration & Production Co. v. Ramco Energy Ltd., 139 F.3d 1061, 1067 (5th Cir. 1998)). The Ninth Circuit has also recognized the distinction between arbitration clauses that govern disputes "arising under" an agreement and those that govern disputes "related to" an agreement. See Tracer Research Corp. v. Nat'l Envtl. Servs. Co., 42 F.3d 1292, 1295 (9th Cir. 1994). arbitration language here, which refers to "ANY DISPUTE THAT IN ANY WAY RELATES TO OR ARISES OUT OF THIS AGREEMENT OR FROM ANY EQUIPMENT, PRODUCTS AND SERVICES YOU RECEIVE FROM" Verizon, is sufficiently broad to encompass Plaintiff's warranty-based claims.

B. Unconscionability

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⁴ Even if warranty coverage were not part of the "Plan" provided by Verizon, it is difficult to imagine how such coverage would not constitute an "optional service," notwithstanding the omission of extended warranty coverage from the list of possible optional services contained within the Customer Agreement. As Plaintiff himself points out, he need not have exercised the option to obtain TEC coverage. Plaintiff did, however, opt for that additional service.

"[A]greements to arbitrate may be invalidated by generally applicable contract defenses, such as fraud, duress, or unconscionability." Concepcion, 563 U.S. at 339; See also Kilgore v. KeyBank, Nat. Ass'n, 673 F.3d 947, 963 (9th Cir.2012) ("Concepcion did not overthrow the common law contract defense of unconscionability whenever an arbitration clause is involved. Rather, the Court affirmed that the [FAA's] savings clause preserves generally applicable contract defenses such as unconscionability "); Community State Bank v. Strong, 651 F.3d 1241, 1267 n.28 (11th Cir. 2011) ("The ability of such contractual defects to invalidate arbitration agreements is not affected by the Supreme Court's decision in [Concepcion]. . . ."). Unconscionability has both a "procedural" and "substantive" element. See Kilgore, 673 F.3d at 963. The former generally describes an absence of meaningful choice on the part of one of the parties, while the latter applies to contract terms which are unreasonably favorable to the other party. Stirlen v. Supercuts, <u>Inc.</u>, 51 Cal. App. 4th 1519, 1531 (1997). "[A]n arbitration agreement, like any other contractual clause, is unenforceable if it is both procedurally and substantively unconscionable." Pokorny

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apply a "sliding scale" analysis in making this determination.

"[T]he more substantively oppressive the contract term, the less

v. Quixtar, 601 F.3d 987, 996 (9th Cir. 2010). California courts

evidence of procedural unconscionability is required to come to the

conclusion that the term is unenforceable, and vice versa."

Armendariz v. Found. Health Psychcare Servs., Inc., 24 Cal.4th 83,

114 (2000). Both procedural and substantive unconscionability must

be present for a contract to be declared unenforceable, but they

need not be present to the same degree. <u>Id.; See also Harper v.</u>
<u>Ultimo</u>, 113 Cal. App. 4th 1402, 1406 (2003).

1. Procedural Unconscionability

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Procedural unconscionability "concerns the manner in which the contract was negotiated and the respective circumstances of the parties at that time." Ferguson v. Countrywide Credit Indus.,

Inc., 298 F.3d 778, 783 (9th Cir. 2002). Courts examine two factors for procedural unconscionability: (1) oppression, which focuses on bargaining power disparity, absence of meaningful choice, and lack of negotiation; and (2) surprise, which refers to hidden terms, prolix forms, and whether the contractual terms meet the reasonable expectations of the weaker party. See id.

Plaintiff first argues, briefly, that the Customer Agreement is procedurally unconscionable because it is a contract of adhesion. (Opp. at 17-18.) The fact that a contract is adhesive, however, "is not, alone, sufficient to render it unconscionable." <u>Malone v. Superior Court</u>, 226 Cal. App. 4th 1551, 1561(2014); <u>See</u> also Zaborowski v. MHN Gov't Servs., Inc., 936 F. Supp. 2d 1145, 1152 (N.D. Cal. 2013), aff'd, 601 F. App'x 461 (9th Cir. 2014). Indeed, as Concepcion acknowledged, "the times in which consumer contracts were anything other than adhesive are long past." Concepcion, 563 U.S. at 346-47. Although Plaintiff cites to cases highlighting contracts of adhesion as significant factors in the unconscionability analysis, those cases arose in the employment context, and did not concern consumer contracts. (Opp. at 17-18, citing Elite Logistics Corp. v. Mol Am., Inc., 2012 WL 2366397 (C.D. Cal 2012) and Poublon v. Robinson Co., No. 12-cv-06654-CAS, 2015 WL 588515 (C.D. Cal. Jan. 12, 2015).) In the consumer

setting, "absent unusual circumstances, use of a contract of adhesion establishes a minimal degree of procedural unconscionability." <u>Hahn v. Massage Envy Franchising, LLC</u>, No. 12cv153 DMS, 2014 WL 5100330 at *6 (S.D. Cal. Sept. 25, 2014) (citing <u>Gatton v. T Mobile USA, Inc.</u>, 152 Cal. App. 4th 571 (2007)).

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Plaintiff further contends that the Arbitration Agreement is procedurally unconscionable because Verizon concealed its terms from Plaintiff and did not allow him to review those terms until after he had agreed to them. A party who has received an offer but does not know all of the terms of the offer may still accept the terms by demonstrating acceptance through his conduct. Windsor Mills, 101 Cal.Rptr. at 350. A customer cannot avoid arbitration when he later "notic[es] the statement of terms but den[ies] reading it closely enough to discover the agreement to arbitrate." Hill v. Gateway 2000, Inc., 105 F.3d 1147, 1148 (7th Cir. 1997).

Here, Verizon argues that Plaintiff signed an electronic receipt that alerted him to the existence of the Customer Agreement and additional terms, including the settlement of disputes by arbitration. (Citizen Decl., Ex. 4.) He was then provided with "various documents and brochures," including a thirty-two page "Welcome Guide" containing the Customer Agreement. (Langere Decl., ¶ 11; Citizen Decl., Ex. 5.) The heading "CUSTOMER AGREEMENT & IMPORTANT INFORMATION" is displayed in large, capital letters no smaller than other section identifiers. Furthermore, the Arbitration Agreement within the Customer Agreement is displayed beneath a subheading that reads, "How Do I Resolve Disputes With Verizon Wireless?" In addition, the Arbitration Agreement, unlike

other portions of the Customer Agreement, is displayed entirely in capital letters. Thus, contrary to Plaintiff's argument, Verizon did not conceal the terms of the Arbitration Agreement.

Nor does the fact that Plaintiff did not receive the Customer Agreement prior to his purchase establish a high degree of procedural unconscionability. "[T]he economic and practical considerations involved in selling services to mass consumers . . make it acceptable for terms and conditions to follow the initial transaction." Bischoff v. DirecTV, Inc., 180 F. Supp. 2d 1097, 1105 (C.D. Cal. 2002) (citing ProCD, Inc. v. Zeidenberg, 86 F.3d 1447, 1451 (7th Cir.1996)). As the Gateway court explained, "[C]ashiers cannot be expected to read legal documents before ringing up sales. Customers as a group are better off when vendors skip costly and ineffectual steps such as telephonic recitation, and instead use a simple approve-or-return device. Competent adults are bound by such documents, read or unread." Gateway, 105 F.3d at 1149.

Here, Plaintiff acknowledged that he had the opportunity to review the Customer Agreement when he signed the receipt. More importantly, even if Plaintiff was not privy to the exact terms of the Arbitration Agreement at the time he accepted the Customer Agreement, by the terms of the Customer Agreement, Plaintiff had fourteen days after acceptance to review the terms of the Customer Agreement and cancel his service if he so desired. (Citizen Decl., Ex. 5 at 20.)

Given the practical realities making it unrealistic for communication service providers to negotiate all terms with customers before beginning to provide the service, the sufficiently

prominent wording of the Customer Agreement and Arbitration

Agreement, and Plaintiff's ability to return the device and

repudiate the agreement within fourteen days of purchase, the

Customer Agreement at issue here is only minimally procedurally

unsconscionable.

2. Substantive Unconscionability

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Substantive unconscionability focuses on the one-sidedness of the contract terms. Armendariz, 24 Cal.4th at 114. "Where an arbitration agreement is concerned, the agreement is unconscionable unless the arbitration remedy contains a 'modicum of bilaterality.'" Ting v. AT&T, 319 F.3d at 1149 (citing Armendariz, 319 F.3d at 117).

The majority of Plaintiff's argument regarding unconsionability appears to pertain not to the Arbitration Agreement, but to other portions of the Customer Agreement. For example, although Plaintiff is correct that portions of the Customer Agreement appear to limit available damages, the Arbitration Agreement itself states that "AN ARBITRATOR CAN AWARD YOU THE SAME DAMAGES AND RELIEF . . . AS A COURT WOULD." (Citizen Decl., Ex. 5 at 23.) This court's substantive unconscionability analysis is confined to the terms of the Arbitration Agreement. See Prima Paint Corp. v. Flood & Conklin Mfg. Co., 388 U.S. 395, 403 (1968) ("[I]n passing upon a[n] application for a stay while the parties arbitrate, a federal court may consider only issues relating to the making and performance of the agreement to arbitrate.").

Plaintiff argues that the Arbitration Agreement is substantively unconscionable because it exempts small claims

actions. (Opp. at 23.) Plaintiff appears to suggest that because it is more likely that Verizon will pursue small claims actions against customers than the reverse, this provision lacks bilaterality, citing the district court's Order in Merkin v. Vonage America, No. 13-cv-08026 CAS, 2014 WL 457942 (Feb. 3, 2014) ("Merkin"). The Ninth Circuit, however, reversed the district court's denial of the defendant's motion to compel arbitration, and remanded with instructions to grant the motion. Merkin v. Vonage Am., 639 Fed. Appx. 481 at 482 (9th Cir. 2016). Furthermore, the district court did not conclude that the exemption of small claims from arbitration weighed in favor of unconscionability. 2014 WL 457942 at 10. Rather, the court examined a contractual provision exempting small claims and three other categories of claims from arbitration and determined that the exclusion of the other categories of claims, but not small claims, rendered the provision one-sided. <u>Id.</u> at 10-11. To the extent Plaintiff contends that the preservation of both parties' rights to bring actions in small claims court works against his and consumers' favor, this court disagrees.

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In some cases, barriers to pursuing statutory remedies, such as "filing and administrative fees attached to arbitration that are so high as to make access to the forum impracticable," can warrant invalidating an arbitration agreement. American Express Co. v. Italian Colors, 133 S. Ct. 2304, 2310-11. Those barriers to entry are absent here. The Arbitration Agreement provides that, unless the parties agree otherwise, arbitration will take place "in the county of [the customer's] billing address." (Citizen Decl., Ex. 5 at 23.) The Arbitration Agreement further provides that if the

consumer is unable to pay the filing fee, Verizon will pay the filing fee and "any administrator and arbitrator fees charged later." (Citizen Decl., Ex. 5 at 24.) If a plaintiff is awarded less than \$5,000 but greater than any settlement offer prior to arbitration, the Arbitration Agreement obligates Verizon to pay \$5,000, plus attorney's fees and expenses. (Id.) Thus, even though Plaintiff's claims involve charges of \$1.85 to \$3.00 per month, the low value of claims is not itself a barrier to pursuing a claim. See Concepcion, 563 U.S. at 3251-52 (agreeing with appellate court that arbitration agreement providing an award of "a minimum of \$7,500 and twice [plaintiffs'] attorney's fees if they obtain an arbitration award greater than [the] last settlement offer" was "sufficient to provide incentive for the individual prosecution of meritorious claims that are not immediately settled.").

The Arbitration Agreement here is only minimally procedurally unconscionable, and is not accompanied by any significant substantive unconscionability. The Arbitration Agreement is, therefore, enforceable.

IV. Conclusion

For the reasons stated above, Defendant's Motion to Compel is GRANTED.

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Counsel to file a status report six months from today's order. IT IS SO ORDERED. Dated: September 23, 2016 DEAN D. PREGERSON United States District Judge