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15 **UNITED STATES DISTRICT COURT**  
 16 **CENTRAL DISTRICT OF CALIFORNIA**

17  
 18 Nicole Romano and Jonathan Bono,  
 19 on behalf of themselves and all  
 20 others similarly situated,  
 21  
 22 v.  
 23 SCI Direct, Inc. and DOES 1 to 50,  
 24 inclusive,  
 25  
 26  
 27  
 28 Defendants.

No. 2:17-cv-03537-ODW-JEM

**PROTECTIVE ORDER  
 REGARDING  
 CONFIDENTIALITY OF  
 DISCOVERY INFORMATION  
 AND DOCUMENTS**

1 The Court having reviewed the parties' Stipulation re [Proposed] Protective  
2 Order regarding Confidentiality of Discovery Information and Documents, and  
3 good cause appearing therefor,

4 IT IS HEREBY ORDERED as follows:

5 1. In this Protective Order, the words set forth below shall have the  
6 following meanings:

7 a. "Proceeding" means the above-entitled proceeding *Nicole*  
8 *Romano et al. v. SCI Direct, Inc., et al.*, United States District Court, Central  
9 District of California Case 2:17-cv-03537-ODW-JEM.

10 b. "Protected Materials" means financial information and trade  
11 secrets of Defendant and/or personal identifying information of Independent Sales  
12 Representatives ("ISRs").

13 c. "Court" means the Hon. Otis D. Wright, II, or any other judge  
14 to which this Proceeding may be assigned, including Court staff participating in  
15 such proceedings.

16 d. "Confidential" means any information which is in the  
17 possession of a Designating Party who believes in good faith that such  
18 information is entitled to confidential treatment under applicable law on the basis  
19 of it constituting Protected Materials.

20 e. "Confidential Materials" means any Documents, Testimony or  
21 Information as defined below designated as "Confidential" pursuant to the  
22 provisions of this Protective Order. The Designating Party may designate  
23 Confidential Materials by affixing the word "Confidential" on the materials as set  
24 forth in Paragraph 4 of this Protective Order.

25 f. "Highly Confidential" means any information which is in the  
26 possession of a Designating Party who believes in good faith that such

1 information is extremely sensitive and/or proprietary, the disclosure of which  
2 would create a substantial risk of serious injury that cannot be avoided by less  
3 restrictive means on the basis of it constituting Protected Materials.

4 g. “Highly Confidential Materials” means any Documents,  
5 Testimony or Information as defined below designated as “Highly Confidential”  
6 pursuant to the provisions of this Protective Order. The Designating Party may  
7 designate Highly Confidential Materials by affixing the words “Highly  
8 Confidential” on the materials as set forth in Paragraph 4 of this Protective Order

9 h. “Designating Party” means the Party that designates Materials  
10 as “Confidential” or “Highly Confidential.”

11 i. “Disclose” or “Disclosed” or “Disclosure” means to reveal,  
12 divulge, give, or make available Materials, or any part thereof, or any information  
13 contained therein.

14 j. “Documents” means (i) any “Writing,” “Original,” and  
15 “Duplicate” as those terms are defined by Federal Rule of Evidence 1001, which  
16 have been produced in discovery in this Proceeding by any person, and (ii) any  
17 copies, reproductions, or summaries of all or any part of the foregoing.

18 k. “Information” means the content of Documents or Testimony.

19 l. “Testimony” means all depositions, declarations or other  
20 testimony taken or used in this Proceeding.

21 2. The Designating Party shall have the right to designate as  
22 “Confidential” any Documents, Testimony or Information that the Designating  
23 Party in good faith believes to contain non-public information that is entitled to  
24 confidential treatment under applicable law on the basis of it constituting  
25 Protected Materials.



1 transcript. In circumstances where portions of the deposition Testimony are  
2 designated for protection, the transcript pages containing Confidential Materials  
3 or Highly Confidential Materials may be separately bound by the court reporter,  
4 who must affix to the top of each page the legend “Confidential” or “Highly  
5 Confidential” as instructed by the Designating Party.

6 c. For Information produced in some form other than  
7 Documents, and for any other tangible items, including, without limitation,  
8 compact discs or DVDs, the Designating Party must affix in a prominent place on  
9 the exterior of the container or containers in which the Information or item is  
10 stored the legend “Confidential” or “Highly Confidential”. If only portions of the  
11 Information or item warrant protection, the Designating Party, to the extent  
12 practicable, shall identify the portions.

13 5. The inadvertent production by any of the undersigned Parties or non-  
14 Parties to the Proceedings of any Document, Testimony or Information during  
15 discovery in this Proceeding without a “Confidential” or “Highly Confidential”  
16 designation, shall be without prejudice to any claim that such item is Confidential  
17 or Highly Confidential and such Party shall not be held to have waived any rights  
18 by such inadvertent production. In the event that any Document, Testimony or  
19 Information that is subject to a “Confidential” or “Highly Confidential”  
20 designation is inadvertently produced without such designation, the Party that  
21 inadvertently produced the document shall give written notice of such inadvertent  
22 production within twenty (20) days of discovery of the inadvertent production,  
23 together with a further copy of the subject Document, Testimony or Information  
24 designated as “Confidential” or “Highly Confidential” (the “Inadvertent  
25 Production Notice”). Upon receipt of such Inadvertent Production Notice, the  
26 Party that received the inadvertently produced Document, Testimony or

1 Information shall promptly destroy the inadvertently produced Document,  
2 Testimony or Information and all copies thereof, or, at the expense of the  
3 producing Party, return such together with all copies of such Document,  
4 Testimony or Information to counsel for the producing Party and shall retain only  
5 the “Confidential” or “Highly Confidential” designated Materials. Should the  
6 receiving Party choose to destroy such inadvertently produced Document,  
7 Testimony or Information, the receiving Party shall notify the producing Party in  
8 writing of such destruction within ten (10) days of receipt of written notice of the  
9 inadvertent production. This provision is not intended to apply to any inadvertent  
10 production of any Information protected by attorney-client or work product  
11 privileges. In the event that this provision conflicts with any applicable law  
12 regarding waiver of confidentiality through the inadvertent production of  
13 Documents, Testimony or Information, such law shall govern.

14         6. In the event that counsel for a Party receiving Documents,  
15 Testimony or Information in discovery designated as “Confidential” or “Highly  
16 Confidential” objects to such designation with respect to any or all of such items,  
17 said counsel shall advise counsel for the Designating Party, in writing, of such  
18 objections, the specific Documents, Testimony or Information to which each  
19 objection pertains, and the specific reasons and support for such objections (the  
20 “Designation Objections”). Counsel for the Designating Party shall have thirty  
21 (30) days from receipt of the written Designation Objections to either (a) agree in  
22 writing to de-designate Documents, Testimony or Information pursuant to any or  
23 all of the Designation Objections and/or (b) prepare and file a stipulated motion in  
24 accordance with Local Rule 37 with the Court seeking to uphold any or all  
25 designations on Documents, Testimony or Information addressed by the  
26 Designation Objections (the “Designation Motion”). Pending a resolution of the



1 this Protective Order and that they may not be Disclosed other than pursuant to its  
2 terms;

3 d. Court reporters in this Proceeding (whether at depositions,  
4 hearings, or any other proceeding);

5 e. Any deposition, trial or hearing witness in the Proceeding who  
6 previously has had access to the Confidential Materials, or who is currently or  
7 was previously an officer, director, partner, member, employee or agent of an  
8 entity that has had access to the Confidential Materials;

9 f. Any deposition or non-trial hearing witness in the Proceeding  
10 who previously did not have access to the Confidential Materials; provided,  
11 however, that each such witness given access to Confidential Materials shall be  
12 advised that such Materials are being Disclosed pursuant to, and are subject to,  
13 the terms of this Protective Order and that they may not be Disclosed other than  
14 pursuant to its terms;

15 g. Mock jury participants, provided, however, that prior to the  
16 Disclosure of Confidential Materials to any such mock jury participant, counsel  
17 for the Party making the Disclosure shall deliver a copy of this Protective Order  
18 to such person, shall explain that such person is bound to follow the terms of such  
19 Order, and shall secure the signature of such person on a statement in the form  
20 attached hereto as Exhibit A.

21 h. Outside experts or expert consultants consulted by the  
22 undersigned Parties or their counsel in connection with the Proceeding, whether  
23 or not retained to testify at any oral hearing; provided, however, that prior to the  
24 Disclosure of Confidential Materials to any such expert or expert consultant,  
25 counsel for the Party making the Disclosure shall deliver a copy of this Protective  
26 Order to such person, shall explain its terms to such person, and shall secure the

1 signature of such person on a statement in the form attached hereto as Exhibit A.  
2 It shall be the obligation of counsel, upon learning of any breach or threatened  
3 breach of this Protective Order by any such expert or expert consultant, to  
4 promptly notify counsel for the Designating Party of such breach or threatened  
5 breach; and

6 i. Any other person to whom the Designating Party agrees to in  
7 writing.

8 8. Access to and/or Disclosure of Confidential Materials designated as  
9 “Highly Confidential” shall be permitted only to the following persons:

10 a. the Court;

11 b. Attorneys of record in the Proceedings and their affiliated  
12 attorneys, paralegals, clerical and secretarial staff employed by such attorneys  
13 who are actively involved in the Proceedings and are not employees of any Party;  
14 provided, however, that each non-lawyer given access to Highly Confidential  
15 Materials shall be advised that such Materials are being Disclosed pursuant to,  
16 and are subject to, the terms of this Protective Order and that they may not be  
17 Disclosed other than pursuant to its terms;

18 c. Court reporters in this Proceeding (whether at depositions,  
19 hearings, or any other proceeding);

20 d. Any deposition, trial or hearing witness in the Proceeding who  
21 previously had access to the Highly Confidential Materials;

22 e. Outside experts or expert consultants consulted by the  
23 undersigned Parties or their counsel in connection with the Proceeding, whether  
24 or not retained to testify at any oral hearing; provided, however, that prior to the  
25 Disclosure of Confidential Materials to any such expert or expert consultant,  
26 counsel for the Party making the Disclosure shall deliver a copy of this Protective  
27

1 Order to such person, shall explain its terms to such person, and shall secure the  
2 signature of such person on a statement in the form attached hereto as Exhibit A.  
3 It shall be the obligation of counsel, upon learning of any breach or threatened  
4 breach of this Protective Order by any such expert or expert consultant, to  
5 promptly notify counsel for the Designating Party of such breach or threatened  
6 breach; and

7           f. Any other person to whom the Designating Party agrees to in  
8 writing.

9           9. Confidential Materials or Highly Confidential Materials shall be  
10 used by the persons receiving them only for the purposes of preparing for,  
11 conducting, participating in the conduct of, and/or prosecuting and/or defending  
12 the Proceeding, and not for any business or other purpose whatsoever.

13           10. Any Party to the Proceeding (or other person subject to the terms of  
14 this Protective Order) may ask the Court, after appropriate notice to the other  
15 Parties to the Proceeding, to modify or grant relief from any provision of this  
16 Protective Order.

17           a. Entering into, agreeing to, and/or complying with the terms of  
18 this Protective Order shall not operate as an admission by any person that any  
19 particular Document, Testimony or Information marked “Confidential” or  
20 “Highly Confidential” contains or reflects trade secrets, proprietary, confidential  
21 or competitively sensitive business, commercial, financial or personal  
22 information; or

23           b. prejudice in any way the right of any Party (or any other  
24 person subject to the terms of this Protective Order): (i) to seek a determination  
25 by the Court of whether any particular Confidential Material or Highly  
26 Confidential Material should be subject to protection under the terms of this

1 Protective Order; or (ii) to seek relief from the Court on appropriate notice to all  
2 other Parties to the Proceeding from any provision(s) of this Protective Order,  
3 either generally or as to any particular Document, Material or Information.

4 11. Any Party to the Proceeding who has not executed this Protective  
5 Order as of the time it is presented to the Court for signature may thereafter  
6 become a Party to this Protective Order by its counsel's signing and dating a copy  
7 thereof and filing the same with the Court, and serving copies of such signed and  
8 dated copy upon the other Parties to this Protective Order.

9 12. Any Information that may be produced by a non-Party witness in  
10 discovery in the Proceeding pursuant to subpoena or otherwise may be designated  
11 by such non-Party as "Confidential" or "Highly Confidential" under the terms of  
12 this Protective Order, and any such designation by a non-Party shall have the  
13 same force and effect, and create the same duties and obligations, as if made by  
14 one of the undersigned Parties hereto. Any such designation shall also function as  
15 a consent by such producing Party to the authority of the Court in the Proceeding  
16 to resolve and conclusively determine any motion or other application made by  
17 any person or Party with respect to such designation, or any other matter  
18 otherwise arising under this Protective Order.

19 13. If any person subject to this Protective Order who has custody of any  
20 Confidential Materials or Highly Confidential Materials receives a subpoena or  
21 other process ("Subpoena") from any government or other person or entity  
22 demanding production of Confidential Materials or Highly Confidential  
23 Materials, the recipient of the Subpoena shall promptly give notice of the same by  
24 electronic mail transmission, followed by either express mail or overnight  
25 delivery to counsel of record for the Designating Party, and shall furnish such  
26 counsel with a copy of the Subpoena. Upon receipt of this notice, the Designating

1 Party may, in its sole discretion and at its own cost, move to quash or limit the  
2 Subpoena, otherwise oppose production of the Confidential Materials or Highly  
3 Confidential Materials, and/or seek to obtain confidential treatment of such  
4 Materials from the subpoenaing person or entity to the fullest extent available  
5 under law. The recipient of the Subpoena may not produce any Documents,  
6 Testimony or Information pursuant to the Subpoena prior to the date specified for  
7 production on the Subpoena.

8 14. Nothing in this Protective Order shall be construed to preclude either  
9 Party from asserting in good faith that certain Confidential Materials or Highly  
10 Confidential Materials require additional protection. The Parties shall meet and  
11 confer to agree upon the terms of such additional protection.

12 15. If, after execution of this Protective Order, any Confidential  
13 Materials or Highly Confidential Materials submitted by a Designating Party  
14 under the terms of this Protective Order are Disclosed by a non-Designating Party  
15 to any person other than in the manner authorized by this Protective Order, the  
16 non-Designating Party responsible for the Disclosure shall bring all pertinent  
17 facts relating to the Disclosure of such Materials to the immediate attention of the  
18 Designating Party.

19 16. This Protective Order is entered into without prejudice to the right of  
20 any Party to knowingly waive the applicability of this Protective Order to any  
21 Confidential Materials or Highly Confidential Materials designated by that Party.  
22 If the Designating Party uses Materials in a non-Confidential manner, then the  
23 Designating Party shall advise that the designation no longer applies.

24 17. Where any Confidential Materials or Highly Confidential Materials,  
25 or Information derived therefrom, is included in any document to be filed with the  
26

1 Court, the process for filing such documents shall be governed by L.R. 79-5.1 *et*  
2 *seq.*

3 18. The Parties shall meet and confer regarding the procedures for use of  
4 Confidential Materials or Highly Confidential Materials at trial and shall move  
5 the Court for entry of an appropriate order.

6 19. Nothing in this Protective Order shall affect the admissibility into  
7 evidence of Confidential Materials or Highly Confidential Materials, or abridge  
8 the rights of any person to seek judicial review or to pursue other appropriate  
9 judicial action with respect to any ruling made by the Court concerning the issue  
10 of the status of Protected Material.

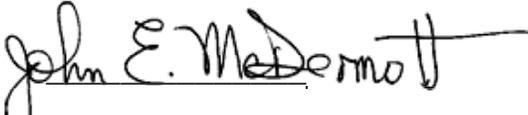
11 20. This Protective Order shall continue to be binding after the  
12 conclusion of this Proceeding and all subsequent proceedings arising from this  
13 Proceeding, except that a Party may seek the written permission of the  
14 Designating Party or may move the Court for relief from the provisions of this  
15 Protective Order. To the extent permitted by law, the Court shall retain  
16 jurisdiction to enforce, modify, or reconsider this Protective Order, even after the  
17 Proceeding is terminated.

18 21. Upon written request made within thirty (30) days after the  
19 settlement or other termination of the Proceeding, the undersigned Parties shall  
20 have thirty (30) days to either (a) promptly return to counsel for each Designating  
21 Party all Confidential Materials and Highly Confidential Materials and all copies  
22 thereof (except that counsel for each Party may maintain in its files, in continuing  
23 compliance with the terms of this Stipulation and Protective Order, all work  
24 product, and one copy of each pleading filed with the Court, (b) destroy and  
25 provide notice of destruction, or (c) as to any Documents, Testimony or other  
26 Information not addressed by sub-paragraphs (a) and (b), file a motion seeking a

1 Court order regarding proper preservation of such Materials. To the extent  
2 permitted by law the Court shall retain continuing jurisdiction to review and rule  
3 upon the motion referred to in sub-paragraph (c) herein.  
4

5 GOOD CAUSE APPEARING, the Court hereby approves the parties'  
6 Stipulation re [Proposed] Protective Order regarding Confidentiality of Discovery  
7 Information and Documents.  
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9 IT IS SO ORDERED.

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11 Dated: October 10, 2017 \_\_\_\_\_  \_\_\_\_\_  
12 The Honorable Magistrate Judge John E. McDermott  
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**EXHIBIT A**  
**DECLARATION OF “QUALIFIED PERSON”**

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\_\_\_\_\_ declare that I have read the Stipulated Protective Order entered in the action entitled *Nicole Romano et al. v. SCI Direct, Inc., et al.*, United States District Court, Central District of California Case 2:17-cv-03537-ODW-JEM, and agree to be bound by its terms, to maintain that information designated as Confidential Information in confidence, not to use or disclose information designated as Confidential Information to anyone other than to a Qualified Person, and not to use Confidential Information except in connection with the litigation or preparation for litigation of this proceeding, provided that nothing shall prevent disclosure beyond the terms of this Stipulated Protective Order if the party that designated the document as containing Confidential Information consents in writing prior to disclosure. I further agree to submit to the jurisdiction of the United States District Court, Central District of California and venue in that Court, for any actions necessary or required to enforce this Stipulated Protective Order as it pertains to me and my agreement herein.

I declare under penalty of perjury under the laws of the United States of America and 28 U.S.C. § 1746 that the foregoing is true and correct and that this Declaration is executed on \_\_\_\_\_.

Signature of Declarant \_\_\_\_\_  
Print name: \_\_\_\_\_  
Affiliation: \_\_\_\_\_  
Business Address: \_\_\_\_\_  
Home Address: \_\_\_\_\_