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UNITED STATES DISTRICT COURT
CENTRAL DISTRICT OF CALIFORNIA

KEVIN CARTER, JUSTINE)
CLOUSE, and DEBORAH)
LANASA, individually,)
and on behalf of all)
others similarly)
situated, and on behalf)
of the general public,)
Plaintiffs,)

v.)

ANDERSON MERCHANDISERS,)
LP, and DOES 1 through)
10, inclusive,)
Defendants.)

Case No. EDCV 08-0025-VAP
(OPx)

**ORDER GRANTING PLAINTIFFS'
MOTION FOR FINAL SETTLEMENT
APPROVAL AND DISMISSING
ACTION**

TERRI MASSOUD,)
JACQUELINE OUGEL, and)
JOYCE SPEARS,)
individually, and on)
behalf of others)
similarly situated,)
Plaintiffs,)

v.)

ANDERSON MERCHANDISERS,)
LP,)
Defendant.)

Case No. EDCV 09-0216-
VAP (OPx)

**ORDER GRANTING PLAINTIFFS'
MOTIONS (1) TO CERTIFY
CONDITIONAL AND FINAL CLASS;
and (2) FOR FINAL SETTLEMENT
APPROVAL AND DISMISSING
ACTION**

[Motions filed on March 22,
2010]

1 The Carter Plaintiffs' Motion for Final Settlement
2 Approval, and the Massoud Plaintiffs' Motions to Certify a
3 Conditional and Final Settlement Class and for Final
4 Settlement Approval came before the Court for a final
5 fairness hearing on April 19, 2010. After reviewing and
6 considering all papers filed in support of the Motions, as
7 well as the arguments advanced by counsel at the hearing,
8 the Court GRANTS all three motions, as set forth below.

9
10 Plaintiffs in these related wage and hour class
11 actions are current and former full-time, salaried sales
12 representatives (or "representatives") who worked for
13 Defendant Anderson Merchandisers, LP ("Anderson"), in
14 connection with Anderson's supply of various media products
15 to Wal-Mart retail stores nationwide. On January 7, 2010,
16 the Court granted the motions of Plaintiffs in both cases
17 and preliminarily approved the parties' joint stipulations
18 of settlement and release. On March 22, Plaintiffs in both
19 cases filed motions for final approval of the joint
20 stipulations of settlement and release, as well as
21 applications for attorney's fees and costs, which are
22 addressed in a separate order. In addition, consistent
23 with the Court's January 7, 2010 Order, the Massoud
24 Plaintiffs filed a motion to certify a conditional and
25 final settlement class. On March 25, 2010, Defendant filed
26 notices of non-opposition to each of the pending motions

1 and applications. No potential class member has either
2 opted-out or objected to the terms of settlement.

3
4 **I. BACKGROUND**

5 **A. The Carter Action**

6 On January 10, 2008, Plaintiffs Kevin Carter, Justin
7 Clouse, Deborah Lanasa, and Michael Styles¹ filed suit in
8 this Court, on behalf of themselves and others similarly
9 situated, against Anderson and ten unnamed Does. The
10 Complaint alleged violations of California, Oregon, and
11 federal law for failure to pay overtime wages and provide
12 appropriate meal and rest breaks to employees.

13
14 On July 10, 2008, the Court conditionally certified a
15 collective action under the Fair Labor Standards Act
16 ("FLSA") on behalf of a class defined as:

17 All persons who Defendant employs or has employed
18 as a Sales Representative, who Defendant
19 misclassified as exempt since June 1, 2005, and
who were therefore denied compensation required by
federal wage and hour laws.

20 This class is the "FLSA class." There were 302 eligible
21 members of the FLSA class who opted-in to this action.
22 (Morgan Decl. in Support of Carter Mot. for Final Approval
23 of Settlement ("Morgan Carter Approval Decl.") ¶ 2.)

24
25
26
27 ¹ Plaintiff Michael Styles was voluntarily dismissed
28 as a plaintiff in this action on April 28, 2009. (Carter
Dkt. No. 91.)

1 On November 18, 2008, the Court certified a class for
2 Plaintiffs' overtime claim brought under Cal. Labor Code §
3 510 and Industrial Wage Order No. 4 pursuant to Federal
4 Rule of Civil Procedure 23(a). That class is defined as:

5 All current and former California sales
6 representatives who Defendant classified as
7 exempt between January 10, 2004 and August 27,
8 2006.

9 This class is referred to as the "California class."² There
10 are one hundred seventy-three members of the California
11 class. (Morgan Carter Approval Decl. ¶ 3.)

12 The parties engaged in mediation and, on October 12,
13 2009, filed a stipulation to stay the case pending the
14 approval of the joint settlement in this case and Massoud.

15 **B. The Massoud Action**

16 On November 26, 2008, Plaintiffs Terri Massoud,³
17 Jacqueline Ougel, and Joyce Spears filed a complaint in the
18 United States District Court for the Northern District of
19 Texas, on behalf of themselves and others similarly
20 situated, against Anderson. The putative collective action
21 only included claims under the FLSA, 29 U.S.C. § 207(a)(1),
22 for a failure to pay overtime. (Massoud Compl. ¶ 13.)
23

24
25 ² Also on November 18, 2008, the Court denied
26 Plaintiffs' motion to certify a class for their rest
break claim under Cal. Labor Code § 226.7.

27 ³ In the caption, Massoud's first name is spelled
28 "Terri." In her declarations, she spells her first name
"Teri."

1 Plaintiffs alleged a number of sales representatives had
2 missed the deadline to join the Carter action, and those
3 representatives were the plaintiffs in the second case.
4 (Massoud Compl. ¶¶ 10-11.)

5
6 Defendant moved to transfer the Massoud action to this
7 Court, and the motion was granted on January 28, 2009. The
8 parties engaged in mediation, and on October 12, 2009, the
9 parties filed a stipulation to stay the case pending the
10 approval of the joint settlement in this case and Carter.

11
12 **C. The January 7, 2010 Order**

13 In its January 7, 2010 Order, the Court granted
14 preliminary approval of the parties' settlement, and
15 directed dissemination of the class notice and claim form.
16 In so doing, the Court noted that, prior to final approval
17 of the Carter Settlement, Plaintiffs would be required to
18 "produce additional evidence to justify final certification
19 of the FLSA class." (Jan. 7, 2010 Order at 11.)

20
21 The Court also granted preliminary approval of the
22 Massoud class, defined as Plaintiffs/Claimants who have
23 worked for Defendant as salaried, exempt sales
24 representatives between November 26, 2005, and October 9,
25 2009; who have filed consent to join forms in the Massoud
26 action; and who did not successfully opt in to the Carter
27 FLSA class. (Id. at 11-12.) There are twenty-five members

28

1 of this class. (Morgan Decl. in Supp. of Mot. for Class
2 Cert. in Massoud ("Morgan Massoud Class Cert. Decl.") Decl.
3 ¶ 2; Morgan Carter Approval Decl. ¶ 2.) Prior to final
4 approval of the Massoud Settlement, though, the Court noted
5 Plaintiffs would be required to "properly move for
6 conditional and final certification of the [Massoud]
7 class." (Jan. 7, 2010 Order at 12.) This statement was a
8 clerical error, as the Court's "preliminary" approval
9 served as the required conditional certification. Thus,
10 only the final certification of both FLSA classes remains.

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II. LEGAL STANDARDS

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A. Class Certification

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1. The FLSA Classes

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"To maintain an opt-in class under [FLSA] § 216(b),
plaintiffs must demonstrate that they are 'similarly

1 situated.'" Hipp, 252 F.3d at 1217; 29 U.S.C. § 216(b).
2 Though "similarly situated" is not defined in § 216(b) and
3 the Ninth Circuit has not formulated a test for determining
4 when the standard has been met, many courts in this
5 district have used the two-tiered approach adopted by the
6 Fifth, Tenth, and Eleventh Circuits. See Pfohl v. Farmers
7 Ins. Group, No. CV03-3080 DT (RCx), 2004 WL 554834, *2-3
8 (C.D. Cal. Mar. 1, 2004); Wynn v. Nat'l Broadcasting Co.,
9 Inc., 234 F. Supp. 2d 1067, 1081-82 (C.D. Cal. 2002) (both
10 citing Mooney v. Aramco Services Co., 54 F.3d 1207, 1212
11 (5th Cir. 1995)); Thiessen v. General Electric Capital
12 Corp., 267 F.3d 1095, 1102 (10th Cir. 2001); and Hipp v.
13 Liberty Nat'l Life Ins. Co., 252 F.3d 1208, 1216 (11th Cir.
14 2001)). Other Ninth Circuit district courts have also
15 followed this approach. See, e.g., Rodriguez v. SGLC,
16 Inc., No. 2:08-cv-01971-MCE, 2009 WL 454613, at *1 (E.D.
17 Cal. Feb. 5, 2009); Norman v. Dell, Inc., Civil No.
18 07-6028-TC, 2008 WL 2899722, at *1 (D. Or. July 10, 2008);
19 Adams v. Inter-Con Sec. Sys., 242 F.R.D. 530, 536 (N.D.
20 Cal. 2007) ("Adams I").

21

22 Under the two-tiered approach, a court first
23 determines, "on an ad hoc case-by-case basis, whether
24 plaintiffs are 'similarly situated.'" Thiessen, 267 F.3d
25 at 1102 (citing Mooney, 54 F.3d at 1213). This is
26 typically referred to as the "notice stage" because the
27 court "makes a decision – usually based only on the

28

1 pleadings and any affidavits which have been submitted –
2 whether notice of the action should be given to potential
3 class members." Mooney, 54 F.3d at 1213-14.

4
5 Because the court only has minimal evidence at this
6 stage, the determination of whether opt-in plaintiffs will
7 be similarly situated "is made using a fairly lenient
8 standard, and typically results in 'conditional
9 certification' of a representative class." Mooney, 54 F.3d
10 at 1214. Courts require "nothing more than substantial
11 allegations that the putative class members were together
12 the victims of a single decision, policy, or plan."
13 Thiessen, 267 F.3d at 1102-3 (internal quotations omitted).
14 It was based on such a showing that the Court conditionally
15 certified the Carter FLSA class in 2008 and the Massoud
16 class in its January 7, 2010 Order.

17
18 The second stage of the two-tiered approach usually is
19 precipitated by a motion for decertification by the
20 defendant and occurs "after discovery is largely complete
21 and the matter is ready for trial." Mooney, 54 F.3d at
22 1214. At this stage, the court has much more evidence on
23 which to base its decision, and makes a factual
24 determination on whether the opt-in plaintiffs are
25 similarly situated. Id. The court may weigh several
26 factors, including: "(1) the disparate factual and
27 employment settings of the individual plaintiffs, (2) the

1 various defenses available to the defendant which appear[]
2 to be individual to each plaintiff, and (3) fairness and
3 procedural considerations." Pfohl, 2004 WL 554834 at *2
4 (citing Thiessen, 267 F.3d at 1103).

5
6 Where the parties reach a settlement after a court has
7 conditionally certified a collective class, the court still
8 "must make some final class certification finding before
9 approving a collective action settlement." Burton v.
10 Utility Design, Inc., No. 6:07-cv-1045-Orl-22KRS, 2008 WL
11 2856983, at *2 (M.D. Fla. July 22, 2008), citing Anderson
12 v. Cagle's Inc., 488 F.3d 945, 953 (11th Cir. 2007). See
13 also Misra v. Decision One Mortg. Co., 2009 WL 4581276, No.
14 SACV 07-0994 DOC, at *4 (C.D. Cal. Apr. 13, 2009); Hopson
15 v. Hanesbrands Inc., No. CV 08-0844, 2008 WL 3385452, at
16 *1-*2 (N.D. Cal. Aug. 8, 2008).

17 **2. Rule 23 Class**

18 "A district court has a duty to assure that a class
19 once certified continues to be certifiable under Fed. R.
20 Civ. P. 23(a)." Petrovic v. Amoco Oil Co., 200 F.3d 1140,
21 1145 (8th Cir. 1999). Thus, when reviewing a proposed
22 settlement, a district court must reconsider its
23 certification of class "for instance, if a subsequent
24 development creates a conflict of interest that prevents
25 the representative party from fairly and adequately
26 protecting the interests of all of the class members." Id.
27 Since a certification under Rule 23(a) is not conditional,
28

1 however, the Court is not required to revisit certification
2 absent any evidence suggesting reconsideration is
3 necessary.

4
5 **B. Fairness of the Settlement**

6 Before approving a settlement, the court must hold a
7 hearing and find that "the settlement . . . is fair,
8 reasonable, and adequate." Fed. R. Civ. P. 23(e)(1)(C).
9 Review of a proposed settlement generally proceeds in two
10 stages: a hearing on preliminary approval, followed by a
11 final fairness hearing. See Federal Judicial Center,
12 Manual for Complex Litigation, § 21.632 (4th ed. 2004).

13
14 At the preliminary approval stage, a court determines
15 whether a proposed settlement is "within the range of
16 possible approval" and whether or not notice should be sent
17 to class members. In re Corrugated Container Antitrust
18 Litig., 643 F.2d 195, 205 (5th Cir. 1981); see also Manual
19 for Complex Litigation § 21.632. At the final approval
20 stage, the Court takes a closer look at the proposed
21 settlement, taking into consideration objections and any
22 other further developments in order to make a final
23 fairness determination.

24
25 In determining whether a settlement is fair,
26 reasonable, and adequate, a court is to balance several
27 factors, including:

1 the strength of plaintiffs' case; the risk,
2 expense, complexity, and likely duration of
3 further litigation; the risk of maintaining class
4 action status throughout the trial; the amount
5 offered in settlement; the extent of discovery
6 completed, and the stage of the proceedings; the
7 experience and views of counsel; the presence of
8 a governmental participant; and the reaction of
9 the class members to the proposed settlement.

10 Class Plaintiffs v. City of Seattle, 955 F.2d 1268, 1291
11 (9th Cir. 1992), citing Officers for Justice v. Civil Serv.
12 Comm'n, 688 F.2d 615, 625 (9th Cir. 1982); see also In re
13 Heritage Bond Litigation, 546 F.3d 667, 674 (9th Cir.
14 2008). This is "by no means an exhaustive list of relevant
15 considerations," though, and "[t]he relative degree of
16 importance to be attached to any particular factor will
17 depend on the unique circumstances of each case." Officers
18 for Justice, 688 F.2d at 625.

19 In evaluating a proposed settlement, "[i]t is the
20 settlement taken as a whole, rather than the individual
21 component parts, that must be examined for overall
22 fairness." Hanlon v. Chrysler Corp., 150 F.3d 1011, 1026
23 (9th Cir. 1998). The Court "does not have the ability to
24 delete, modify, or substitute certain provisions," and
25 "[t]he settlement must stand or fall in its entirety." Id.
26 The question is not whether the settlement "could be
27 prettier, smarter, or snazzier," but solely "whether it is
28 fair, adequate, and free from collusion." Id., 150 F.3d at
1027.

1 III. DISCUSSION

2 A. Class Certification

3 1. The Carter Classes

4 The Carter Joint Stipulation of Settlement and Release
5 incorporates the class definitions approved by the Court in
6 its July 10, 2008 Order (Dkt. No. 57) and its November 18,
7 2008 Order (Dkt. No. 79), and defines the Settlement Class
8 as those Plaintiffs who have opted in to the conditionally-
9 certified FLSA and certified Rule 23 California classes.
10 (Morgan Carter Approval Decl. ¶ 17, Ex. 1 ("Carter
11 Stip.").)

12
13 The Court's certification of the Rule 23 California
14 class was a final certification, and thus the Court need
15 not revisit the certification of that class, absent any
16 evidence suggesting a change in the Rule 23 factors. The
17 Court must still grant final certification of the FLSA
18 class, though. As noted above, there are many factors the
19 Court may consider in conducting this inquiry, including
20 "(1) the disparate factual and employment settings of the
21 individual plaintiffs, (2) the various defenses available
22 to the defendant which appear[] to be individual to each
23 plaintiff, and (3) fairness and procedural considerations."
24 Pfohl, 2004 WL 554834 at *2 (citing Thiessen, 267 F.3d at
25 1103).

1 The Court has reviewed the evidence submitted by
2 Plaintiffs, and concludes that the FLSA class members'
3 claims arise from similar factual settings: all had the
4 same position as sales representatives, and all were
5 classified as exempt from the FLSA. While there may have
6 been minor differences in the tasks actually performed by
7 each class member, this will not preclude certification.
8 "Where . . . there is evidence that the duties of the job
9 are largely defined by comprehensive corporate procedures
10 and policies, district courts have routinely certified
11 classes of employees challenging their classification as
12 exempt, despite arguments about 'individualized'
13 differences in job responsibilities." Damassia v. Duane
14 Reade, Inc., 250 F.R.D. 152, 160 (S.D.N.Y. 2008), quoted in
15 Vinole v. Countrywide Home Loans, Inc., 571 F.3d 935, 946
16 (9th Cir. 2009).

17
18 Defendants have also asserted uniform defenses which
19 apply to all class members, namely the Motor Carrier Act,
20 49 U.S.C. §§ 13102, 13501, and "outside sales" exemptions
21 to the FLSA. Finally, "fairness and procedural
22 considerations, including the number of plaintiffs in this
23 case and the effectiveness of allowing them to pool their
24 resources for litigation, also weigh in favor of collective
25 treatment." Valladon v. City of Oakland, No. C 06-07478
26 SI, 2009 WL 2591346, at *7 (N.D. Cal. Aug. 21, 2009). The

27
28

1 Court thus concludes final certification of the Carter FLSA
2 class is appropriate.

3
4 **2. The Massoud Class**

5 The Massoud class is derivative of the Carter FLSA
6 class, and consists of twenty-five sales representatives
7 who filed late consent forms in the Carter action. (Morgan
8 Decl. in Supp. of Massoud Mot. for Final Approval of
9 Settlement ("Morgan Massoud Approval Decl.") ¶¶ 2-3, 17,
10 Ex. 1 ("Massoud Stip."). The only distinctions between the
11 Massoud class and the Carter FLSA Class are (1) the class
12 period; (2) the number of Plaintiffs; and (3) the named
13 Plaintiffs.

14
15 The Court has reviewed the evidence submitted by
16 Plaintiffs, including declarations and deposition testimony
17 of several class members and concludes that, as with the
18 Carter FLSA class, the FLSA class members' claims arise
19 from similar factual settings, and uniform defenses are
20 implicated. Although the class is significantly smaller,
21 fairness and procedural considerations still weigh in favor
22 of collective treatment. The Court thus concludes final
23 certification of the Massoud class is appropriate.

24
25 **B. Fairness and Adequacy of the Proposed Settlement**

26 Although there is a separate proposed settlement
27 agreement for each of the Carter and Massoud actions, the
28

1 settlements involve a single award, to be administered
2 jointly and uniformly to the class members who filed valid
3 claims in both of those cases. Thus, all of the plaintiffs
4 from the two Carter and one Massoud classes collectively
5 comprise the relevant Settlement Class. Here, the proposed
6 settlement calls for a total payment of \$3.625 million in
7 exchange for a release of all claims, from which the
8 parties propose to deduct the following: (1) attorneys'
9 fees, not to exceed 25% of the total Settlement Fund
10 (\$906,250); (2) litigation costs, which currently total
11 \$75,621.10 for both actions; (3) settlement administration
12 costs of \$10,000⁴; (4) "recognition" or "service" payments
13 to two of the named Plaintiffs in Carter, if approved by
14 the Court, in the amounts of \$2,500 each; (5) and a \$10,000
15 "contingency fund" to be administered by Class Counsel for
16 use in addressing late or disputed claims or other
17 unanticipated costs.⁵ (Carter Stip. ¶¶ 9-10, 12(d); Massoud
18 Stip. ¶¶ 9-10, 12(d); Morgan Carter Approval Decl. ¶ 9;
19 Morgan Massoud Approval Decl. ¶ 9; Pls.' Carter Approval
20 Mem. at 9.) By the Court's own calculation, after these
21 deductions, the estimated remaining settlement amount ("Net
22 Settlement Amount") will be approximately \$2.617 million.

23

24

25 ⁴ To the extent costs of administering the settlement
26 are less than \$10,000, the remainder will be donated to a
27 cy pres beneficiary, Legal Aid of Northwest Texas.
(Carter Stip. ¶¶ 9, 24; Massoud Stip. ¶¶ 9, 24.)

27

28 ⁵ \$9,861.88 of this fund was used to address the
claims of class members who returned late claim forms.
(Morgan Carter Approval Decl. ¶ 13.)

1 The Settlement Agreement proposes to divide the Net
2 Settlement Amount among all members of the Settlement Class
3 who have submitted valid and timely claim forms based on a
4 ratio of the number of weeks each Class Member worked as a
5 salary exempt sales representative during the Class Period
6 to the total number of weeks all Class Members worked as
7 salaried exempt sales representatives during the Class
8 Period. (Carter Stip. ¶ 12(d); Massoud Stip. ¶ 12(d).)

9
10 **1. Arms-Length Negotiations**

11 The parties engaged in negotiations, including two
12 full-day formal mediation sessions presided over by an
13 experienced mediator, Michael J. Loeb, after which the
14 parties reached an agreement. (Morgan Carter Approval
15 Decl. ¶ 7; Morgan Massoud Approval Decl. ¶ 7.) “The
16 assistance of an experienced mediator in the settlement
17 process confirms that the settlement is non-collusive.”
18 Satchell v. Federal Express Corp., Nos. C03-2659 SI, C
19 03-2878 SI, 2007 WL 1114010, at *4 (N.D. Cal. Apr. 13,
20 2007). See also Alexander Mfg., Inc. v. Illinois Union
21 Ins. Co., – F. Supp. 2d –, No. CV. 06-735-PK, 2009 WL
22 3335883, at *13 (D. Or. Oct. 15, 2009). The Court is thus
23 satisfied the Settlement Agreement is the product of arms-
24 length negotiation.

1 **2. Strength of Plaintiff's Case and the Risk,**
2 **Expense, Complexity, and Likely Duration of**
3 **Further Litigation**

4 Plaintiffs state the primary strength of the case is
5 the uniform classification of the Class Members as exempt
6 and ineligible for overtime compensation until August 27,
7 2006, and Defendant's subsequent reclassification of the
8 Class Members as nonexempt. (Carter Approval Mem. at 14;
9 Massoud Approval Mem. at 7.)

10 Plaintiffs acknowledge two main obstacles to success in
11 their case. The first is posed by Defendant's assertion
12 that Plaintiffs were exempted from the coverage of the FLSA
13 under the statute's "motor carrier" and "outside sales"
14 exceptions. (Carter Approval Mem. at 14; Massoud Approval
15 Mem. at 7-8.) Defendant moved for summary judgment in
16 Carter on these grounds, but the Court did not hear the
17 motion because of the parties' requested stay due to the
18 efforts to achieve a settlement. Had the Court ruled in
19 Defendant's favor as to the applicability of either of
20 these exemptions, however, Plaintiffs' entitlement to
21 relief would have been greatly reduced, or eliminated in
22 its entirety. (Id.)

23
24 Plaintiffs also note that Defendants moved to decertify
25 the FLSA collective class in Carter based on purported
26 variances in the job duties of individual sales
27 representatives. (Carter Approval Mem. at 14-15; Massoud
28

1 Approval Mem. at 8.) Hearing on this motion also was
2 stayed due to pending settlement efforts. If the motion
3 for decertification had been granted, though, Plaintiffs
4 would have borne the significant time and financial expense
5 of prosecuting their claims individually in district courts
6 throughout the country. (Id.)

7
8 Plaintiffs also contend that "each step of this case
9 has been marked by heavily contentious litigation."
10 (Carter Approval Mem. at 15; Massoud Approval Mem. at 8.)
11 They argue that the potential appeals and the difficulties
12 of proving damages for overtime violations would increase
13 the cost, risk, and delay associated with trial. (Id.)
14 Settling the case, Plaintiffs contend, "provides Class
15 Members with the benefit of a definite recovery without
16 further delay." (Id.)

17
18 In light of the foregoing, the Court finds this factor
19 weighs in favor of final approval.

20 21 **3. The Amount Offered in Settlement**

22 The amount offered in settlement is \$3.625 million,
23 allocated to Class Members in proportion to the number of
24 weeks worked during the class period. (Carter Stip. ¶¶ 9,
25 12d; Massoud Stip. ¶¶ 9, 12d.) Class counsel indicates
26 this will yield an average recovery of approximately \$5,818
27 for each class member, with actual recoveries ranging from
28

1 \$71 to \$12,681. (Morgan Carter Approval Decl. ¶ 12.) This
2 is a substantial, cash award for all class members.

3
4 In exchange for the settlement, all of the opt-in
5 Plaintiffs in both actions agree to release all of their
6 claims against Defendant. (Carter Stip. ¶¶ 12(a), 25;
7 Massoud Stip. ¶¶ 12(a), 25.) Considering the present value
8 of the settlement amount, the probability of lengthy
9 litigation in the absence of a settlement, the risk that
10 Plaintiffs and the Class Members would not have been able
11 to succeed at trial, and the risk that a jury could award
12 damages less than \$3.625 million, the settlement amount is
13 within the range of reasonableness. Accordingly, the Court
14 finds this factor weighs in favor of approval.

15
16 **4. The Extent of Discovery Completed, and the**
17 **Stage of the Proceedings**

18 This factor requires the Court to evaluate whether "the
19 parties have sufficient information to make an informed
20 decision about settlement." Linney v. Cellular Alaska
21 P'ship, 151 F.3d 1234, 1239 (9th Cir. 1998). Here,
22 Plaintiffs demonstrate that class counsel conducted the
23 following discovery: (1) depositions of several members of
24 Defendant's managerial employees, including a deposition
25 pursuant to Fed. R. Civ. Pro. 30(b)(6); (2) depositions of
26 each party's expert witnesses; (3) depositions of six
27 Plaintiffs; and (4) extensive document and written
28 discovery. (Morgan Carter Approval Decl. ¶ 10; Morgan

1 Massoud Approval Decl. ¶ 10.) The Court thus finds that
2 the parties possessed sufficient information to make an
3 informed decision about the settlement.

4
5 Although the Carter case has progressed significantly
6 over the past two years since it was filed, and was
7 scheduled to go to trial in January 2010, numerous disputed
8 issues remain. There has been no motion practice in
9 Massoud. The parties in Massoud and Carter engaged in
10 good-faith settlement negotiations throughout the summer
11 and fall of 2009. Accordingly, the Court is satisfied that
12 the parties have spent sufficient time on the action to
13 allow an informed decision about settlement. In light of
14 the estimated \$2.617 million to be distributed from the Net
15 Settlement Fund, the Court does not have any concern that
16 the parties have spent *too much* time litigating the case as
17 to deplete the common fund. Accordingly, this factor
18 supports preliminarily approving the settlement.

19 20 **5. Experience and Views of Counsel**

21 Plaintiffs' counsel do not address their experience in
22 connection with the motions for final approval, but the
23 Court has noted their experience in wage and hour class
24 actions in its previous orders. In their declarations,
25 Plaintiffs' counsel states his opinion that the Settlement
26 is reasonable and fair. (Morgan Carter Approval Decl. ¶
27 16; Morgan Massoud Approval Decl. ¶ 16.) Counsel's opinion

1 is accorded considerable weight. See, e.g., Alberto v.
2 GMRI, Inc., No. CIV. 07-1895 WBS, 2008 WL 4891201, at *10
3 (E.D. Cal. Nov. 12, 2008); Hughes v. Microsoft Corp., No.
4 C98-1646C, C93-0178C, 2001 WL 34089697, at *7 (W.D. Wash.
5 Mar. 26, 2001). This factor thus weighs in favor of the
6 reasonableness of the Settlement Agreement.

7
8 **6. Reaction of Class Members to the Proposed**
9 **Settlement**

10 Of the 173 eligible Carter Rule 23 class members, 129
11 returned valid claim forms. (Morgan Carter Approval Decl.
12 ¶ 3.) Of the 302 Carter FLSA opt-in class members, 297
13 returned valid claim forms. (Id.) Of the twenty-five
14 members of the Massoud opt-in class, all twenty-five
15 returned valid claim forms. (Morgan Massoud Approval Decl.
16 ¶ 3.) As noted above, no class members objected to or
17 opted-out of either settlement. The lack of objections or
18 opt-outs, combined with a high claim rate, weighs strongly
19 in favor of settlement approval. See, e.g., Barcia v.
20 Contain-a-Way, Inc., No. 07cv938-IEG, 2009 WL 587844, at *4
21 (S.D. Cal. Mar. 6, 2009).

22
23 In addition, in connection with their motions for
24 preliminary approval, Plaintiffs submitted declarations
25 from Kevin Carter and Deborah Lanasa, named Plaintiffs in
26 the Carter action, and Teri Massoud, a named Plaintiff in
27 the Massoud action. All three Plaintiffs demonstrated
28 involvement with the litigation thus far and an

1 understanding of the proposed settlement, and stated that
2 they are "entirely satisfied" with the proposed settlement.
3 (See Carter Dkt. No. 121-7 (Carter Decl.) ¶¶ 2-5; Carter
4 Dkt. No. 121-8 (Lanasa Decl.) ¶¶ 2-5; Massoud Dkt. No. 60-9
5 (Second Massoud Decl.) ¶¶ 2-5.) This factor thus weighs in
6 favor of approval of the proposed settlement.

7
8 **7. Attorneys' Fees and Recognition Payment for Named**
9 **Plaintiffs**

10 Plaintiffs have filed separate applications for
11 attorneys' fees and costs in both cases, and, in Carter,
12 for the approval of a service payment to two named
13 plaintiffs, which are ruled upon in a separate order. The
14 payments requested are relevant to the Court's fairness and
15 adequacy inquiry, though. For a settlement to be fair and
16 adequate, "a district court must carefully assess the
17 reasonableness of a fee amount spelled out in a class
18 action settlement agreement." Staton, 327 F.3d at 963.

19
20 **a) Attorneys' Fees**

21 In their request for attorneys' fees and costs,
22 Plaintiffs' counsel seek attorneys' fees equal to 25% of
23 the gross settlement amount, explicitly contemplated by the
24 Settlement Agreement. (Carter Stip. ¶¶ 10 12(d); Massoud
25 Approval Mem. at 3, n.2; Massoud Stip. ¶¶ 10, 12(d).)

26 Plaintiffs' claims in this case arise under both
27 federal and California law. Under both California and
28

1 Ninth Circuit precedent, a court may exercise discretion to
2 award attorneys' fees from a common fund by applying either
3 the lodestar method⁶ or the percentage-of-the-fund method.⁷
4 Wershba v. Apple Computer, Inc., 91 Cal. App. 4th 224, 253
5 (2001); Fischel v. Equitable Life Assurance Soc'y of U.S.,
6 307 F.3d 997, 1006 (9th Cir. 2002), citing Vizcaino v.
7 Microsoft Corp., 290 F.3d 1043, 1047 (9th Cir. 2002).
8 "Irrespective of the chosen method, 'the district court
9 should be guided by the fundamental principle that fee
10 awards out of common funds be 'reasonable under the
11 circumstances.'" Alberto, 252 F.R.D. at 667, citing In re
12 Wash. Pub. Power Supply Sys. Sec. Litig., 19 F.3d 1291,
13 1295 (9th Cir. 1990).

14
15 Plaintiff seeks to employ the latter procedure, whereby
16 Class Counsel would recover 25% of the \$3.625 million
17 settlement fund (\$906,250) for attorneys' fees. (Carter
18 Stip. ¶¶ 10, 12(d)(2); Massoud Stip. ¶¶ 10, 12(d)(2).)
19 Such an award corresponds to the benchmark award for
20 attorneys' fees in the Ninth Circuit. See Hanlon v.
21 Chrysler Corp., 150 F.3d 1011, 1029 (9th Cir. 1998). Thus,

22 _____
23 ⁶ Under the lodestar method, the court calculates the
24 fee award by multiplying the number of hours reasonably
25 spent by a reasonable hour rate and then enhancing that
26 figure, if necessary to account for the risks associated
27 with representation. Paul, John, Alston & Hunt v.
28 Graulty, 886 F.2d 268, 272 (9th Cir. 1989).

26 ⁷ Under the percentage-of-the-fund method, the court
27 calculates the fee award by designating a percentage of
28 the total common fund. Six Mexican Workers v. Ariz.
Citrus Growers, 904 F.2d 1301, 1311 (9th Cir. 1990).

1 the attorneys' fees set forth in the proposed Settlement
2 Agreements appears reasonable in that it is not indicative
3 of fraud or collusion. The merits of the fee request
4 itself is addressed in a separate order.

5
6 **b) Recognition Payments for Named Plaintiffs**

7 Plaintiffs seek \$5,000 as recognition or "incentive"
8 payments for two of the Carter named Plaintiffs, in
9 addition to any recovery to which they may be entitled
10 under the Settlement Agreement. (Pls.' Carter Approval
11 Mem. at 9; Pls.' Carter Attorneys' Fees Mem. at 11-12;
12 Carter Stip. at ¶ 12(d)(1); Massoud Stip. ¶ 12(d)(1).)
13 This consists of \$2,500 to each of Plaintiffs Carter and
14 Lanasa.⁸

15
16 The Court must conduct an individualized analysis of
17 these proposed payments, in order to detect "excessive
18 payments to named class members" that may indicate "the
19 agreement was reached through fraud or collusion." Staton,
20 327 F.3d at 977; Alberto, 252 F.R.D. at 669 (E.D. Cal.
21 2008); Hopson v. Hanesbrands Inc., No. CV-08-0844 EDL,
22 2009 WL 928133, at *10 (N.D. Cal. Apr. 3, 2009). The
23 payments represent a minute portion of the total settlement
24 amount, and recognize the significant role Carter and
25

26
27 ⁸ Previously, Plaintiffs indicated they would seek an
28 recognition payment for a third Carter Plaintiff. They
have now withdrawn this request. (Pls.' Carter Approval
Mem. at 9 n. 19.)

1 Lanasa played in advancing these actions, and do not
2 suggest that the settlement was collusive or fraudulent by
3 any means.

4
5 **8. Release of Claims**

6 The Carter Joint Stipulation of Settlement and Release
7 proposes to release Defendant from:

8 any and all claims, debts, penalties, liabilities,
9 demands, obligations, guarantees, costs, expenses,
10 attorneys' fees, damages, action or causes of
11 action of whatever kind or nature, whether known
12 or unknown, that were alleged or that reasonably
13 arise out of the facts alleged in the *Carter v.*
14 *Anderson Merchandisers, LP*, Complaint, including
15 but not limited to all claims for failure to pay
overtime compensation, claims for related
penalties, waiting time penalties, penalties for
failure to provide meal and rest periods,
penalties for failure to provide accurate wage
statements, and claims for unfair competition from
January 10, 2004, up to and including October 9,
2009.

16 Class Members also knowingly waive "all rights and benefits
17 afforded by section 1542 of the Civil Code of the State of
18 California," which states that general releases normally do
19 not apply to claims "which the creditor does not know or
20 suspect to exist in his or her favor at the time of
21 executing the release which if known by him or her must
22 have materially affected his or her settlement with the
23 debtor." (Carter Stip. ¶ 26.) The Massoud Joint
24 Stipulation includes similar language, releasing Defendant
25 from claims related to the complaint in that case, and
26 covering the time period from November 26, 2005, through
27 October 9, 2009. (Massoud Stip. ¶ 25.) Both Joint
28

1 Stipulations explicitly exclude from the release any claims
2 related to employee benefit plans or California workers'
3 compensation law.

4
5 Since neither release prevents Class Members from
6 pursuing claims unrelated to the settlement, the release is
7 fair and reasonable.

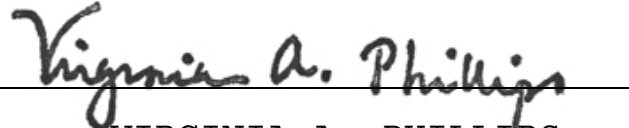
8
9 Based on the balance of the foregoing factors, the
10 Court finds Plaintiffs have met their burden of
11 demonstrating the fairness, reasonableness, and adequacy of
12 the Settlement Agreements in both the Carter and Massoud
13 actions.

14
15 **IV. CONCLUSION**

16 For the reasons explained above, the Court GRANTS final
17 certification of the Carter FLSA and Massoud classes, and
18 final approval of the settlement of both actions. The
19 actions are ordered DISMISSED with prejudice. The Court
20 shall retain jurisdiction for a period of sixty days to
21 enforce the terms of the settlement. Plaintiffs'
22 applications for attorneys' fees, costs, and recognition
23 payments are addressed in a separate order.

24 **IT IS SO ORDERED.**

25
26 Dated: May 11, 2010


VIRGINIA A. PHILLIPS
United States District Judge