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               Attorneys for Plaintiff
               ENTREPRENEUR MEDIA, INC.
            8
                                          UNITED STATES DISTRICT COURT
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                                    FOR THE CENTRAL DISTRICT OF CALIFORNIA
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               ENTREPRENEUR MEDIA, INC.,
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                                                               COMPLAINT FOR:
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                                    Plaintiffs,
                                                               DECLARATORY JUDGMENT
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                EYGN LIMITED, ERNST & YOUNG LLP,)
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                and ERNST & YOUNG ADVISORY INC.,
                                                               DEMAND FOR JURY TRIAL
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                                    Defendants.
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                                                  I. INTRODUCTION
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                      1. The present action is a trademark dispute over whether Plaintiff Entrepreneur Media,
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                Inc. ("EMI"), as the owner and publisher of Entrepreneur® magazine, may continue to advertise
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                its contests and awards ceremonies (collectively, "awards programs") for entrepreneur of the year
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                as "Entrepreneur Magazine's 2008 Entrepreneur® OF THE YEAR" and "Entrepreneur
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                Magazine's 2008 Emerging Entrepreneur® OF THE YEAR." Like countless other organizations
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                across the country, EMI is entitled to use the generic phrase "entrepreneur of the year" to describe
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                its entrepreneur of the year contests and awards programs. Indeed, numerous trademark laws and
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Mallory & Natsis LLP
                698296.01/SD
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doctrines protect EMI's right to use the phrase "entrepreneur of the year," exactly as it has done. Nevertheless, Defendant EYGN Limited sent a cease and desist letter to EMI claiming trademark rights to the phrase "ENTREPRENEUR OF THE YEAR," and demanded that EMI choose a different name for its program in order to "mitigate any harm to Ernst & Young and EYGN Limited." This thinly veiled threat of litigation creates a substantial, actual and justiciable controversy regarding EMI's right to hold (and advertise) its entrepreneur of the year contests and awards ceremonies. EMI is entitled to a declaration from the court, inter alia, that: (a) Defendants' registered "ENTREPRENEUR OF THE YEAR" trademark is invalid and unenforceable, including without limitation as against EMI, and should therefore be canceled; and/or (b) EMI's use of Defendants' claimed "ENTREPRENEUR OF THE YEAR" trademark preceded by the words "Entrepreneur® Magazine's" to identify the source thereof is non-infringing under federal and common law. ¹

II. PARTIES

2. Plaintiff EMI, a California corporation, is the largest independent business media company serving the small- and medium-size business community. In addition to publishing numerous books under the imprint "Entrepreneur Press" and owning and operating a number of websites including www.entrepreneur.com, EMI publishes a monthly magazine entitled Entrepreneur®, all of which contain editorial content and through which it disseminates information about and of interest to small- and medium-sized businesses, their owners and would-be owners. EMI is the owner of more than 10 registered U.S. federal trademarks that contain the word ENTREPRENEUR, including the trademark ENTREPRENEUR® for use in conjunction with the publication of printed matter, conducting trade shows and seminars, and advertising and business services. The following is EMI's advertising to which Defendants object:



Defendants' registered trademarks are for ENTREPRENEUR OF THE YEAR, Reg. No. 1,587,164 and for WORLD ENTREPRENEUR OF THE YEAR, Reg. No. 2,669,983, both of which disclaim the exclusive right to the use of the word "ENTREPRENEUR."

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The advertising shown above was taken from EMI's website at www.entrepreneur.com.

- 3. Plaintiff is informed and believes and based thereon alleges that Defendant EYGN Limited is a Bahamas corporation that is an intellectual property holding company for Ernst & Young. Defendant EYGN Limited, which claims ownership of the "ENTREPRENEUR OF THE YEAR" trademark, has threatened Plaintiff EMI with legal action for trademark infringement and has threatened to instigate legal proceedings if EMI continues to advertise its 2008 entrepreneur of the year contest and awards program as "Entrepreneur Magazine's 2008 Entrepreneur® OF THE YEAR." EYGN Limited has claimed that it and "Ernst & Young" will be harmed if EMI does not change the name of its entrepreneur of the year contest and awards program, and has sent its cease and desist letter to EMI, as stated therein, "without prejudice to the rights and remedies of EYGN Limited and all of the Ernst & Young affiliated firms."
- 4. Plaintiff is informed and believes and based thereon alleges that Defendant Ernst & Young Advisory Inc. is an affiliate of EYGN Limited, has a California presence, and is registered to do business in California. Plaintiff is informed and believes and based thereon alleges that Defendant Ernst & Young Advisory Inc. otherwise has substantial contacts within this judicial district.
- 5. Plaintiff is informed and believes and based thereon alleges that Defendant Ernst & Young LLP is an affiliate of EYGN Limited, has a California presence, and is registered to do business in California. Plaintiff is informed and believes and based thereon alleges that Defendant Ernst & Young LLP otherwise has substantial contacts within this judicial district.

III. JURISDICTION

- 6. Plaintiff brings this action seeking a declaration of rights with respect to federal trademark laws. The court has jurisdiction over this action under 28 U.S.C. § 1331 and 1338 (federal question), 15 U.S.C. § 1121(a) (federal trademarks), and 28 U.S.C. § 2201 (Declaratory Judgment Act).
- 7. Plaintiff is informed, believes and thereon alleges that Defendants have sufficient contacts with this district generally and, in particular, with the events herein alleged, that each Defendant is subject to the exercise of jurisdiction of this court over its person.

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IV. VENUE AND INTRADISTRICT ASSIGNMENT

- 8. Venue is proper in this district under 28 U.S.C. § 1391(b) and (d).
- 9. Venue properly lies in the Central District of California, pursuant to 28 U.S.C. § 1391 and 1392. The events and circumstances herein alleged occurred in the County of Orange and at least one defendant does business in the County of Orange, therefore venue is properly in the Central District.

V. FACTUAL ALLEGATIONS

Entrepreneur Magazine

10. EMI, with promotional support from Mail Boxes Etc., Inc. as franchisor of The UPS Store® and Mail Boxes Etc.® franchised locations, is currently sponsoring a contest and awards program for "Entrepreneur Magazine's 2008 Entrepreneur® OF THE YEAR" and "Entrepreneur Magazine's 2008 Emerging Entrepreneur® OF THE YEAR" to recognize and reward successful entrepreneurs. An example of EMI's website advertising typically identifies its sponsorship of the "entrepreneur of the year" contest and awards program as follows:





The winners will be profiled and promoted in the December 2008 and December 2009 issues of Entrepreneur® magazine

The Present Dispute

11. On May 2, 2008, EMI received a letter from Susan Upton Douglass, an attorney at Fross Zelnick Lehrman & Zissu, P.C. representing EYGN Limited. In the letter—dated May 1, 2008, and addressed to Entrepreneur Magazine (as opposed to EMI)—Ms. Douglass warned that EYGN Limited would take legal action against Entrepreneur Magazine unless it selected a different name for its awards program in association with The UPS Store within ten days of receiving the letter. Ms. Douglass claimed the awards program "violates our client's incontestable federal registration and trademark rights under Section 32(1) and 43(a) of the Lanham Act, as well

as common law." A copy of that letter is attached as Exhibit A.

- 12. On May 16, 2008, after responding to the May 1 letter, EMI's attorneys received an email from Ms. Douglass. In the e-mail, Ms. Douglass wrote that "[w]hat your client has done is misappropriate the federally registered and incontestable trademark ENTREPRENEUR OF THE YEAR...we ask that this situation be rectified...let us hear from you not later than June 2, 2008." A copy of that e-mail is attached as Exhibit B.
- 13. The May 1 letter, along with the May 16 e-mail, individually and collectively created in Plaintiff a real and reasonable apprehension that EMI would be subject to a lawsuit if it continued to advertise and otherwise promote its "Entrepreneur Magazine's 2008 Entrepreneur® OF THE YEAR" and "Entrepreneur Magazine's 2008 Emerging Entrepreneur® OF THE YEAR" contest and awards program for outstanding entrepreneurs.

Defendants' Claimed "Entrepreneur of the Year" Trademark Is Invalid, Unenforceable and Should Be Canceled

- 14. Regardless of whether or not Defendants' "Entrepreneur of the Year" trademark is federally registered, as a matter of federal law, the trademark is invalid and unenforceable if the phrase is "generic." Using the phrase "Entrepreneur Magazine's 2008 Entrepreneur® OF THE YEAR" is a generic use of the phrase "entrepreneur of the year." The use of the phrase, "entrepreneur of the year," to describe an entrepreneur of the year program and/or contest is used by countless organizations across the country. Using the phrase, "entrepreneur of the year," to describe an entrepreneur of the year program and/or contest is a fair use under the Lanham Act. Under the fair use doctrine, EMI is entitled to use the descriptive phrase, "entrepreneur of the year," to describe an entrepreneur of the year program and/or contest, regardless of whether or not Defendants' claimed trademark is registered.
- 15. Regardless of whether or not Defendants' "Entrepreneur of the Year" trademark is incontestable, as a matter of federal law, the trademark is invalid and unenforceable because the phrase is "generic." According to the Lanham Act, "To the extent that the right to use the registered mark has become incontestable under § 1065 of this title, the registration shall be conclusive evidence of the validity...Such conclusive evidence of the right to use the registered

mark shall be subject to proof of infringement as defined in § 1114 of this title, and shall be subject to the following defenses or defects...That the use of the name, term, or device charged to be an infringement is a use, otherwise than as a mark, ... which is descriptive of and used fairly and in good faith only to describe the goods or services of such party." 15 U.S.C. § 1115(b)(4).

- 16. This court is empowered to declare invalid and unenforceable and to cancel Defendants' registered "ENTREPRENEUR OF THE YEAR" trademark. Section 37 of the Lanham Act, 15 U.S.C. § 1119, provides as follows: "In any action involving a registered mark the court may determine the right to registration, order the cancellation of registrations, in whole or in part, restore canceled registrations, and otherwise rectify the register with respect to the registrations of any party to the action. Decrees and orders shall be certified by the court to the Director, who shall make appropriate entry upon the records of the Patent and Trademark Office, and shall be controlled thereby."
- 17. Plaintiff is informed and believes and based thereon alleges that the general public does not understand the phrase, "entrepreneur of the year," as identifying only Defendants' entrepreneur of the year awards program. In fact, there are countless "entrepreneur of the year" awards programs several of which even pre-date Defendants' first use of the phrase (which Defendants' contend was in 1986); for instance, a small sampling of the various "Entrepreneur of the Year" awards programs include:
 - The University of Southern California Marshall School of Business, which has held its
 Entrepreneur of the Year award every year since 1977;
 - The TwinWest Chamber of Commerce, which has held its Entrepreneur of the Year award every year since 1984, and which has held its Emerging Entrepreneur of the Year Award every year since 1988;
 - Cornell University, which has held its Entrepreneur of the Year award every year since
 1984;
 - The University of Missouri-Kansas City, which has held its Entrepreneur of the Year award every year since 1985;
 - Inc. magazine, which has held its Entrepreneur of the Year award since 1988;

- The New Hampshire High Technology Council, which has held its Entrepreneur of the Year award every year since 1988;
- The Chillicothe Ross Chamber of Commerce, which has held its Entrepreneur of the
 Year award every year since at least 1988;
- Eastern Washington University, which has held its Entrepreneur of the Year award every year since 1992;
- Brigham Young University, which has held its Entrepreneur of the Year award every year since 1992;
- Hispanic Business Magazine, which has held its Entrepreneur of the Year award program every year since 2002;
- The University of Northern Iowa, which has held its Entrepreneur of the Year award every year since 2002;
- Loyola Marymount University, which has held its Entrepreneur of the Year award every year since 2003;
- The University of Missouri, which has held its Entrepreneur of the Year award every year since 2005;
- Young Entrepreneurs of America, which has held its Entrepreneur of the Year award every year since at least 2007;
- Chemistry World, which has held its Entrepreneur of the Year award every year since at least 2007;
- The National Renewal Energy Laboratory, which has held its Clean Energy Entrepreneur of the Year award every year since at least 2007;
- The San Diego Hispanic Chamber of Commerce, which has given its Entrepreneur of the Year award since at least 2007;
- Independent Cosmetic Manufacturers and Distributors, which has awarded an "Entrepreneur of the Year Award" since at least 2007;
- Wealth Creator magazine, which began giving out its Entrepreneur of the Year awards in 2008;

 Steak-Out Charbroiled Delivery, which awarded an Entrepreneur of the Year award and
 a Young Entrepreneur of the Year award in 2008; and

 The Columbia Business Times, which awarded an Entrepreneur of the Year award in 2008.

Plaintiff is informed and believes that each of the organizations above have identified, advertised and otherwise promoted their awards programs using the phrase "Entrepreneur of the Year," have done so at least during the time periods alleged above, and that such examples are just a fraction of the countless organizations that have used the phrase "Entrepreneur of the Year" to identify their own awards programs recognizing outstanding entrepreneurs both before, during and after Defendants' claimed exclusive trademark rights in the phrase "Entrepreneur of the Year."

- 18. With regard to "Entrepreneur Magazine's 2008 Entrepreneur® OF THE YEAR" and "Entrepreneur Magazine's 2008 Emerging Entrepreneur® OF THE YEAR" awards program for outstanding entrepreneurs, by expressly stating that it is Entrepreneur® Magazine's Entrepreneur® OF THE YEAR award, EMI has demonstrated good faith and eliminated any likelihood of confusion that its awards program is affiliated with Defendants. Indeed, EMI's advertising and other promotion of its entrepreneur of the year contest and awards program makes no reference to any sponsorship or affiliation with Defendants, which further diminishes any likelihood of confusion about any sponsorship or affiliation with Defendants.
- 19. Defendants' conduct, by contrast, constitutes a bad faith effort to use the trademark laws to monopolize the market for entrepreneur of the year awards programs. Defendants' May 1, 2008 letter and May 16, 2008 e-mail evidence an intent to prevent EMI (and anyone else for that matter) from using the phrase "entrepreneur of the year" in connection with an entrepreneur of the year contest or program. See Exhs. A and B. In so doing, Defendants are not only seeking exclusive use of the phrase "entrepreneur of the year," they are in fact seeking the exclusive ability to hold entrepreneur of the year awards programs. Changing the name of the award to something other than "Entrepreneur of the Year" changes the nature of the award into something other than an entrepreneur of the year award. For businesses such as EMI, holding entrepreneur of the year awards programs enhances its ability to promote entrepreneurship by annually recognizing and

1	celebrating outstanding entrepreneurs. Moreover, the correspondence from counsel for Defendant
2	EYGN Limited evidences that EYGN Limited and its various "Ernst & Young affiliated firms"
3	have entered into license agreements, i.e., contracts, for the use of the claimed "Entrepreneur of
4	the Year" trademark and for using the claimed trademark to obtain a monopoly over the ability to
5	hold entrepreneur of the year awards, contests and ceremonies. Such contracts and agreements
6	between EYGN Limited and its various Ernst & Young affiliates constitute the wrongful use of
7	the claimed "Entrepreneur of the Year" trademark in restraint of trade or commerce. See 15
8	U.S.C. § 1 ("[e]very contract, combination in the form of trust or otherwise, or conspiracy, in
9	restraint of trade or commerce"). Thus, EYGN's claimed "Entrepreneur of the Year" trademark is
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ave entered into license agreements, i.e., contracts, for the use of the claimed "Entrepreneur of he Year" trademark and for using the claimed trademark to obtain a monopoly over the ability to old entrepreneur of the year awards, contests and ceremonies. Such contracts and agreements etween EYGN Limited and its various Ernst & Young affiliates constitute the wrongful use of he claimed "Entrepreneur of the Year" trademark in restraint of trade or commerce. See 15 J.S.C. § 1 ("[e]very contract, combination in the form of trust or otherwise, or conspiracy, in estraint of trade or commerce"). Thus, EYGN's claimed "Entrepreneur of the Year" trademark is invalid and unenforceable against Plaintiff EMI (and against anyone else). 20. Moreover, as a matter of law, Defendants abandoned their mark by failing to protest

any use of the mark by others, such that the phrase has become generic. As alleged above, there are at least four entities that have had yearly "Entrepreneur of the Year" awards programs for longer than Defendants, and at least six entities that have been running yearly "Entrepreneur of the Year" awards programs for over 20 years. Defendants cannot selectively enforce their trademark against parties they consider a competitive threat, while ignoring the longstanding use of their trademark by other parties who have been using the "entrepreneur of the year" phrase for decades. For this reason too, EYGN's claimed "Entrepreneur of the Year" trademark is invalid and unenforceable against Plaintiff EMI (and against anyone else).

Plaintiff's Entrepreneur of the Year Contest and Advertising Is Non-Infringing and/or Otherwise Allowed

Even If Defendants' Trademark Is Not Wholly Invalid or Unenforceable

21. Even if Defendants' claimed "Entrepreneur of the Year" trademark might, in some instances, be valid and/or enforceable (which Plaintiff EMI denies), at most it is an exceptionally weak mark entitled to the most narrow protection designed to prevent consumer confusion.²

Further evidence of the fact that Defendants' claimed "Entrepreneur of the Year" trademark is a weak mark is Defendants' practice of preceding their own use of the trademark with the company name E&Y or Ernst & Young. As an example thereof see attached Exhibit C.

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LAW OFFICES en Matkins Leck Gamble Where, as here, a party is holding an entrepreneur of the year awards program, at most that party should be required to identify who is holding and/or sponsoring that program – which is precisely what Plaintiff EMI has done by calling its awards program "Entrepreneur Magazine's 2008 Entrepreneur® OF THE YEAR" and "Entrepreneur Magazine's 2008 Emerging Entrepreneur® OF THE YEAR". Thus, at a minimum, EMI's use of the phrase "Entrepreneur of the Year" should be declared non-infringing.

22. Similarly, even if Defendants' claimed mark is enforceable (which EMI denies), EMI is allowed nominative use of it. Here, EMI's use of the term "Entrepreneur of the Year" meets all of the criteria for nominative use: (1) the awards program must be one not readily identifiable without use of the mark; (2) only so much of the mark or marks may be used as is reasonably necessary to identify the awards program; and (3) EMI has done nothing that would, in conjunction with the mark, suggest sponsorship or endorsement by EYGN Limited (or its affiliates). As alleged above, a business cannot effectively sponsor an entrepreneur of the year award without use of the phrase "entrepreneur of the year." Thus, EMI has used only so much as is reasonably necessary to identify the awards program. Moreover, EMI has done nothing that would suggest sponsorship by EYGN Limited (or its affiliates) but, to the contrary, has expressly advertised its awards program as "Entrepreneur Magazine's 2008 Entrepreneur® OF THE YEAR" and "Entrepreneur Magazine's 2008 Entrepreneur® OF THE YEAR". In short, EMI's nominative use of Defendants' claimed "Entrepreneur of the Year" trademark is allowed and, to the extent Defendants' trademark may be found valid or enforceable, should be declared non-infringing.

23. In addition, Defendants' attempt to prevent all use of the phrase "entrepreneur of the year" in connection with the entrepreneur of the year awards program constitutes a misuse of the trademark laws, rising to the level of unclean hands (which bars enforcement of the trademark), even if Defendants' conduct does not violate the anti-trust laws. Thus, EMI's use of Defendants' claimed "Entrepreneur of the Year" trademark is allowed.

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Declaratory Relief

- 24. Plaintiff repeats and incorporates herein by reference the allegations in the preceding paragraphs of this complaint.
- 25. Based on the foregoing allegations, there exists between the parties an actual, justiciable and substantial controversy of sufficient immediacy and reality to warrant declaratory relief, which entitles Plaintiff to declaratory relief pursuant to 28 U.S.C. § 2201 and Federal Rule of Civil Procedure 57.
- 26. At issue is the ability of a media company to engage in the use of one of its own trademarks in order to provide an award to entrepreneurs on an annual basis. Countless companies and magazines hold entrepreneur of the year awards programs and use the phrase, "entrepreneur of the year" in naming and advertising those programs. U.S. federal trademark law principles recognize such descriptive use of words found in the dictionary as fair use. Other trademark laws and doctrines, alleged above, protect EMI's right to hold its own "Entrepreneur of the Year" awards program, and to advertise and otherwise promote such a program as EMI has done.
- 27. Plaintiff is informed and believes and based upon such information and belief alleges that Defendants' motivation in demanding the cessation of the term "Entrepreneur Magazine's 2008 Entrepreneur® OF THE YEAR" is not to protect its trademark. Instead, Defendants' conduct is an attempt to improperly use the trademark laws to restrain trade and to obtain a monopoly over the ability to hold entrepreneur of the year awards programs.
- 28. Plaintiff is currently advertising and otherwise promoting its "Entrepreneur Magazine's 2008 Entrepreneur® OF THE YEAR" awards program nationwide through its own and third-party media, as well as through The UPS Store® and Mail Boxes Etc. franchise network and intends to continue to do so.
- 29. Based on the averments alleged herein, EMI is entitled to a declaration that Defendants' registered "ENTREPRENEUR OF THE YEAR" trademark is invalid, unenforceable and should be canceled. In addition, EMI is entitled to a declaration that Defendants' (purported) common law trademark rights in the phrase, "ENTREPRENEUR OF THE YEAR," are non-

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existent, invalid and unenforceable. Additionally and/or alternatively, EMI is entitled to a declaration that its use of the phrases "Entrepreneur Magazine's 2008 Entrepreneur® OF THE YEAR" and "Entrepreneur Magazine's 2008 Emerging Entrepreneur® OF THE YEAR" is, under federal law and state common law: (a) a fair use; (b) a nominative use; (c) non-infringing; and/or (d) an otherwise allowed use of Defendants' registered (and purported common law) "Entrepreneur of the Year" mark.

VII. PRAYER FOR RELIEF

WHEREFORE, Plaintiff Entrepreneur Media, Inc. accordingly prays for judgment as follows:

- 1. For a declaration that Defendants' claimed "Entrepreneur of the Year" trademark is invalid and unenforceable, including without limitation as against EMI, and canceled;
- For a declaration that Defendants' (purported) common law trademark rights in the phrase, "ENTREPRENEUR OF THE YEAR," are non-existent, invalid and unenforceable;
- 3. For a declaration that Plaintiff's use of the terms "Entrepreneur Magazine's 2008
 Entrepreneur® OF THE YEAR" and "Entrepreneur Magazine's 2008 Emerging
 Entrepreneur® OF THE YEAR" in connection with its contest and awards program for successful entrepreneurs is, under federal law and state common law: (a) a fair use; (b) a nominative use; (c) non-infringing; and/or (d) an otherwise allowed use of Defendants' registered (and purported common law) "Entrepreneur of the Year" mark.;
- 4. For Plaintiff's attorneys' fees;
- 5. For Plaintiff's costs and disbursements in this action; and
- 6. For such other and further equitable and legal relief as the court shall find just and proper.

Dated: May 30, 2008

Rv

MICHAEL R. ADELLA Attorneys for Plaintiff

ENTREPRENEUR MEDIA, INC.

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DEMAND FOR JURY TRIAL

Plaintiff hereby requests a jury trial for all issues triable by jury including, but not limited to, those issues and claims set forth in any amended complaint or consolidated action.

Dated: May 30, 2008

ALLEN MATKINS LECK GAMBLE MALLORY & NATSIS-LP/

Bv:

MICHAEL R. ADELE Attorneys for Plaintiff

ENTREPRENEUR MEDIA, INC.

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EXHIBIT A

FROSS ZELNICK LEHRMAN & ZISSU, P.C.

ROMALD J. LEHR MAN
STEPHEN BIGGER
ROOSE L. ZISSU
RICHARD Z. LEHV
DAVID W. EHRLICH
BUSAN UPTON DOUBLASS
JANET L. HOFFMAN
PETER J. SILVERMAN
LAWRENCE ELI APOLZON
MARK D. ENGELMANN
MARK D. ENGELMANN
MADINE H. JACOBGON
ANDREW N. FREDBECK
CRAIG E. MENDE
J. ALLISON BTRICKLAND
JOHN P. MARGIOTTA
LYDIA T. GOSEKA
CARLOS CUCURELLA

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LAURA POPP-ROBENGERG
CARA A. BOYLE
CHARLES 7.J. WETGELL III
MARILYN F. KELLY
CAROLINE O. BOERÙ
VANESBA HWANG LUI
DOROTHY C. ALEVIZATOB
BETRY JUGILESON NEWNAN
KATE HAZELRIO
TODD MARTIK

May 1, 2008

ij,

VIA FEDERAL EXPRESS

Ms. Lisa Murray Vice President of Marketing Entrepreneur Magazine 2445 McCabe Way, Suite 400 Irvine, California 92614

Re:

EYGN Limited—Conflict with Entrepreneur Magazine for ENTREPRENEUR OF THE YEAR Award (Our Ref: EYGN USA TC-08/06950)

Dear Ms. Murray:

We represent EYGN Limited, the owner of the trademark ENTREPRENEUR OF THE YEAR. The U.S. trademark registration, now incontestable, covers "conducting an annual awards ceremony commemorating the recipient's exceptional achievement in entrepreneurial business achievements." A copy of the registration printout is attached, from which you will see that first use commenced in 1986. The ENTREPRENEUR OF THE YEAR mark is licensed by EYGN Limited to member firms of the Ernst & Young global organization, including Ernst & Young LLP. Ernst & Young presents its annual ENTREPRENEUR OF THE YEAR award to the most successful and innovative entrepreneurial business leaders around the globe in over 135 cities in more than 50 countries worldwide.

You are well familiar with this program, since Ernst & Young has been in touch with Entrepreneur Magazine in different contexts regarding the mark ENTREPRENEUR MAGAZINE. For example, Ernst & Young provided a consent to registration of your mark in Russia and Taiwan. Our client also made changes to its publication to accommodate your rights in the ENTREPRENEUR trademark for magazines, bearing in mind our client's primary rights in the category of honoring exemplary entrepreneurship.

Ms. Lisa Murray Entrepreneur Magazine May 1, 2008 Page 2 of 2

We have just learned that Entrepreneur Magazine has launched an award program called ENTREPRENEUR OF THE YEAR, in association with The UPS Store. We see from the press release at The UPS Store's website that the project was just launched on March 10, 2008, and that nominations will be accepted through June 30, 2008.

We have no doubt that members of the business community as well as the general public will assume that there is a connection between Ernst & Young's well-known and long-running program, done in conjunction with other sponsors, and the program promoted by Entrepreneur Magazine together with The UPS Store.

Your use of the identical mark ENTREPRENEUR OF THE YEAR for the same type of award violates our client's incontestable federal registration and trademark rights under Section 32(1) and 43(a) of the Lanham Act, as well as common law. We demand that you select a different name for your program to differentiate it from Ernst & Young's program. This change should be as soon as possible to mitigate any harm to Ernst & Young and EYGN Limited. Please let us know the new name for the program you have selected.

We must receive your written response indicating compliance with these demands not later than <u>May 12, 2008</u>. This letter is written without prejudice to the rights and remedies of EYGN Limited and all of the Ernst & Young affiliated firms.

Very truly yours,

Susan Upton Douglass

SUD/rlb Enclosure

cc: The UPS Store

Thank you for your request. Here are the latest results from the TARR web server.

This page was generated by the TARR system on 2008-05-01 16:49:27 ET

Serial Number: 73749392 Assignment Information

Trademark Document Retrieval

Registration Number: 1587164

Mark (words only): ENTREPRENEUR OF THE YEAR

Standard Character claim: No

Current Status: This registration has been renewed.

Date of Status: 2000-02-11

Filing Date: 1988-08-31

Transformed into a National Application: No

Registration Date: 1990-03-13

Register: Principal

Law Office Assigned: (NOT AVAILABLE)

If you are the applicant or applicant's attorney and have questions about this file, please contact the Trademark Assistance Center at Trademark Assistance Center@uspto.gov

Current Location: 900 -File Repository (Franconia)

Date In Location: 2002-05-07

LAST APPLICANT(S)/OWNER(S) OF RECORD

1. ERNST & YOUNG. U.S. LLP

Address:

ERNST & YOUNG, U.S. LLP 787 SEVENTH AVENUE NEW YORK, NY 10019

United States

Legal Entity Type: LIMITED LIABILITY PARTNERSHIP

State or Country Where Organized: New York

GOODS AND/OR SERVICES

International Class: 041 Class Status: Active

CONDUCTING AN ANNUAL AWARDS CEREMONY COMMEMORATING THE RECIPIENT'S EXCEPTIONAL ACHIEVEMENT IN ENTREPRENEURIAL BUSINESS ACHIEVEMENTS

Basis: 1(a)

First Use Date: 1986-02-00

First Use in Commerce Date: 1987-02-00

ADDITIONAL INFORMATION

Disclaimer: "ENTREPRENEUR"

MADRID PROTOCOL INFORMATION

(NOT AVAILABLE)

PROSECUTION HISTORY

NOTE: To view any document referenced below, click on the link to "Trademark Document Retrieval" shown near the top of this page.

2000-02-11 - First renewal 10 year

2000-02-11 - Section 9 granted/check record for Section 8

1999-10-27 - Combined Section 8 (10-year)/Section 9 filed

1996-06-21 - Section 8 (6-year) accepted & Section 15 acknowledged

1995-12-21 - Section 8 (6-year) and Section 15 Filed

1990-03-13 - Registered - Principal Register

1989-08-29 - Published for opposition

1989-07-29 - Notice of publication

1989-07-29 - Notice of publication

1989-07-28 - Notice of publication

1989-03-14 - Published for opposition

1989-02-10 - Notice of publication

1988-12-09 - Approved for Pub - Principal Register (Initial exam)

1988-11-21 - Communication received from applicant

1988-11-07 - Non-final action mailed

1988-10-14 - Assigned To Examiner

ATTORNEY/CORRESPONDENT INFORMATION

Attorney of Record SUSON UPTON DOUGLASS

Correspondent SUSAN UPTON DOUGLASS FROSS, ZELNICK, LEHRMAN & ZISSU, P.C. 866 UNITED NATIONS PLAZA NEW YORK, NY 10017

EXHIBIT B

Broberg, Randall

From: Susan Douglass [SDouglass@frosszelnick.com]

Sent: Friday, May 16, 2008 6:59 PM

To: Broberg, Randall
Cc: Rachel Barmack

Subject: ENTREPRENEUR OF THE YEAR - conflict with Entrepreneur Magazine (Our Ref: EYGN USA TC-

08/06950; Your File No. 8888-925/OC844880.01)

Dear Mr. Broberg,

Receipt is acknowledged of your letter of May 8, 2008, which I have now had an opportunity to share with my client. We note that your client takes substantial effort in protecting its own trademarks; we are surprised at its disregard for the rights of our client, an internationally respected organization. We disagree with the points raised in your letter. What your client has done is misappropriate the federally registered and incontestable trademark ENTREPRENEUR OF THE YEAR for the precise services used by our client — an award program to recognize successful emerging businesses.

You point to the situation with Ernst & Young having used the mark ENTREPRENEUR OF THE YEAR for a magazine. This situation is entirely different from that of your client. In our case, the mark ENTREPRENEUR OF THE YEAR (and not ENTREPRENEUR alone) was used for a magazine. In other words, Ernst & Young used its own registered trademark for collateral material promoting its ENTREPRENEUR OF THE YEAR award program. Your client, on the other hand, did not use its own trademark ENTREPRENEUR MAGAZINE, but rather, used Ernst & Young's registered trademark ENTREPRENEUR OF THE YEAR. This is unacceptable, and merely adding your client's house mark to our client's federally registered and incontestable trademark does not solve the problem.

We reiterate our client's demand that your client use a different designation for its award program. Your client has many alternatives -- perhaps something along the line of Entrepreneur Magazine's Outstanding Emerging Business Award, or Entrepreneur Magazine's Exceptional Entrepreneur Award, or Entrepreneur Magazine's Excellence in Entrepreneurship—the possibilities are endless. There is no reason for your client to use our client's exact trademark except to take advantage of the goodwill created by our client in the ENTREPRENEUR OF THE YEAR program, and merely tacking on its own house mark does not remedy the situation. Therefore, we ask that this situation be rectified.

Please let us hear from you not later than June 2, 2008.

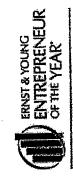
Regards, Susan

Susan Upton Douglass Fross Zelnick Lehrman & Zissu 866 United Nations Plaza New York, NY 10017 Tel: 212-813-5995

Fax: 212-813-5901

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EXHIBIT C



HALL OF FAME

Ernst & Young Entrepreneur Of The Year winners include some of the most recognizable names in business.

Welcome to the Ernst & Young Entrepreneur Of The Year Hall of Fame

The Emst & Young Entrepreneur Of The Year® Hall of Fame is an elite corps of men and women who have been recognized for their exceptional entrepreneurial achievements.

=11 ERNS

In the 20 years that the Ernst & Young Entrepreneur Of The Year awards have honored entrepreneurial excellence in business, we have recognized more than 7,000 outstanding entrepreneurs for their vision, innovation, courage, and leadership in building and growing successful businesses—businesses that influence the way wa live, the products and services we depend on, and the economic vibrancy of our local communities and global markets.

Find out more about these outstanding individuals. Search the Ernst & Young Entrepreneur Of The Year Hall of Fame by company name, member last name, region, or award year. See for yourself the entrepreneurial excellence we've been so honored to celebrate since 1886.

VISIT the Hall Of Fame
The Emst & Young Enterpreneur Of The Year Half of Fame is located on the 23rd floor of the Emst & Young U.S. headquarters office at 5 Times Square, New York. The physical Hall of Fame highlights the history of the Entrepreneur Of The Year program and many of the companies who have been honored with this distinction. Guests are physical Hall of Fame highlights the history of the Entrepreneur Of The Year program and many of the companies who have been honored with this distinction. Guests are welcome to visit the Hall Of Fame, Monday through Friday during the hours of 9 a.m. Proper identification will be required for access to the Hall of Fame.

UNITED STATES DISTRICT COURT CENTRAL DISTRICT OF CALIFORNIA

NOTICE OF ASSIGNMENT TO UNITED STATES MAGISTRATE JUDGE FOR DISCOVERY

This case has been assigned to District Judge David O. Carter and the assigned discovery Magistrate Judge is Marc Goldman.

The case number on all documents filed with the Court should read as follows:

SACV08- 608 DOC (MLGx)

Pursuant to General Order 05-07 of the United States District Court for the Central District of California, the Magistrate Judge has been designated to hear discovery related motions

motions.						
All discovery r	elated motions	shou	ld be noticed on the cale	endar o	f the	e Magistrate Judge
		- <u>-</u>		====	==	=
			NOTICE TO COUNSEL	•		
A copy of this notice filed, a copy of this n	must be served wi otice must be serv	ith the red on	e summons and complaint on all plaintiffs).	all defe	ndan	ts (if a removal action is
Subsequent docume	nts must be filed a	t the	following location:			
Western Divis 312 N. Spring Los Angeles,	St., Rm. G-8	[X]	Southern Division 411 West Fourth St., Rm. 7 Santa Ana, CA 92701-4516		L	Eastern Division 3470 Twelfth St., Rm. 134 Riverside, CA 92501
Failure to file at the pro	per location will resul	lt in yo	our documents being returned to	you.		

Jeffrey R. Patterson (Bar No. 126148) Michael R. Adele (Bar No. 138339) ALLEN MATKINS LECK GAMBLE MALLORY & NATSIS LLP 12348 High Bluff Drive, Suite 210 San Diego, CA 92101-3541

UNITED STATES DISTRICT COURT

CENTRAL DISTRIC	CT OF CALIFORNIA
ENTERPRENEUR MEDIA, INC.	CASE NUMBER
PLAINTIFF(S)	SACVO8-0608 DOC MLG
EYGN LIMITED; ERNST & YOUNG LLP; and ERNST & YOUNG ADVISORY INC.	
DEFENDANT(S).	SUMMONS
,	
TO: DEFENDANT(S): EYGN Limited; Ernst & Yo	oung LLP; Ernst & Young Advisory Inc.
A lawsuit has been filed against you.	
must serve on the plaintiff an answer to the attached 🗹	12 of the Federal Rules of Civil Procedure. The answer lichael R. Adele , whose address is 130 . If you fail to do so,
	Clerk, U.S. District Court
JUN - 2 2008 Dated:	By: NATALIE LONGORIA Deputational Deputation of the second secon
) [Use 60 days if the defendant is the United States or a United State	es agency, or is an office of the United States. Allowed
[Use 60 days if the defendant is the United States or a United State 60 days by Rule 12(a)(3)].	1198
CV-01A (12/07) SUM	IMONS

UNITED STATES DISTRICT COURT, CENTRAL DISTRICT OF CALIFORNIA

I (a) PLAINTIFFS (Check box ENTREPRENEUR MEDI	if you are representing yourself □) (A, INC.	DEFENDANTS EYGN LIMITED; ERNST & YOUNG LLP; and ERNST & YOUNG ADVISORY INC.			
yourself, provide same.) Jeffrey R. Patterson (Bar N ALLEN MATKINS LECK	dress and Telephone Number. If you lo. 126148); Michael R. Adele (Bar GAMBLE MALLORY & NATSI uite 210, San Diego, CA 92130	No. 138339)	Attorneys (If Known)		
II. BASIS OF JURISDICTION	(Place an X in one box only.)	III. CITIZEN	SHIP OF PRINCIPAL PAR' X in one box for plaintiff and of	ITES - For Diversity Cases one for defendant.)	Only
☐ 1 U.S. Government Plaintiff	3 Federal Question (U.S. Government Not a Party)	Citizen of This	PTI	F DEF	
☐ 2 U.S. Government Defendant	☐ 4 Diversity (Indicate Citizen of Parties in Item III)	ship Citizen of Ano	other State 🗆 2	☐ 2 Incorporated and of Business in Ar	Principal Place 5 5 5
		Citizen or Sub	ject of a Foreign Country 🛛 3	☐ 3 Foreign Nation	□6 □6
IV. ORIGIN (Place an X in one box only.) Volume 1 Original Proceeding State Court Appellate Court Reopened Reopened 1 State Court Appellate Court Reopened 1 Original Repeated or Reopened 1 Original Proceeding State Court Appellate Court Reopened 1 Original Reopened 1 Original Reopened 1 Original Proceeding State Court Appellate Court Reopened 1 Original Reopened 2 Original Reopened 3 Original Reopened					
	AINT: JURY DEMAND: Ye				
CLASS ACTION under F.R.C.P. 23: Yes No MONEY DEMANDED IN COMPLAINT: \$					
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□ 410 Antitrust □ 430 Banks and Banking □ 450 Commerce/ICC Rates/etc. □ 460 Deportation □ 470 Racketeer Influenced and Corrupt Organizations □ 480 Consumer Credit □ 490 Cable/Sat TV □ 810 Selective Service □ 850 Securities/Commodities/ Exchange □ 875 Customer Challenge 12 USC 3410 □ 890 Other Statutory Actions □ 891 Agricultural Act □ 892 Economic Stabilization Act □ 893 Environmental Matters □ 894 Energy Allocation Act □ 895 Freedom of Info. Act □ 900 Appeal of Fee Determination Under Equal Access to Justice □ 950 Constitutionality of State Statutes	□ 130 Miller Act □ 140 Negotiable Instrument □ 150 Recovery of Overpayment & Enforcement of Judgment □ 151 Medicare Act □ 152 Recovery of Defaulted Student Loan (Excl. Veterans) □ 153 Recovery of Overpayment of Veteran's Benefits □ 160 Stockholders' Suits □ 190 Other Contract □ 195 Contract Product Liability □ 196 Franchise □ 210 Land Condemnation □ 220 Foreclosure □ 230 Rent Lease & Ejectment □ 240 Torts to Land □ 245 Tort Product Liability □ 290 All Other Real Property	310 Airplane 315 Airplane Prod Liability 320 Assault, Libel Slander 330 Fed. Employe Liability 340 Marine Produ Liability 350 Motor Vehicle Product Liability 360 Other Persona Injury 362 Personal Injury 362 Personal Injury 363 Personal Injury Product Liability 364 Asbestos Personal Injury Product Liability 365 Asbestos Personal Injury Product Liability 367 Asbestos Personal Injury Product Liability 368 Asbestos Personal Injury Product Liability 369 Asbestos Personal Injury Product Liability 360 Asbestos Personal Injury Product Liability 360 Asbestos Personal Injury Product Liability 361 Assessing Personal Injury Product Liability 362 Asbestos Personal Injury Product Liability 363 Asbestos Personal Injury Product Liability 364 Asbestos Personal Injury Product Liability 365 Asbestos Personal Injury Product Liability 366 Asbestos Personal Injury Product Liability 367 Asbestos Personal Injury Product Liability 368 Asbestos Personal Injury Product Liability 369 Asbestos Personal Injury Product Liability 360 Asbestos Personal Injury Product Liability 360 Asbestos Personal Injury Product Liability 361 Asbestos Personal Injury Product Liability 362 Asbestos Personal Injury Product Liability 363 Asbestos Personal Injury Product Liability 364 Asbestos Personal Injury Product Liability 365 Asbestos Personal Injury Product Liability 366 Asbestos Personal Injury Product Liability	371 Truth in Lending 380 Other Personal Property Damag Property Damag Product Liability 22 Appeal 28 USC 158 422 Withdrawal 28 USC 157 441 Voting 442 Employment 443 Withdrawal 28 USC 157 444 Voting 444 Housing/Accommodations 445 American with Disabilities - Employment 446 American with Disabilities - Other 440 Other Civil Rights	Vacate Sentence Habeas Corpus General Golden Golden General Golden General Golden General Golden General Golden Golden General Golden Golden General Golden General Golden General Golden Golden General Golden General Golden Golden Golden General Golden Golden Golden General Golden Golden Golden Golden General Golden Golden Golden Golden General Golden Golden Golden Golden Golden General Golden Golden Golden Golden Golden Golden Golden Golden General Golden	Act
SACVU8-0608					
FOR OFFICE USE ONLY: Case Number:					

CV-71 (05/08)

CIVIL COVER SHEET

Page 1 of 2

UNITED STATES DISTRICT COURT, CENTRAL DISTRICT OF CALIFORNIA CIVIL COVER SHEET

VIII(a). IDENTICAL CASES: Has If yes, list case number(s):	this action been pr	eviously filed in this court and dismissed, remanded or closed? If No 🛛 Yes
VIII(b). RELATED CASES: Have If yes, list case number(s):		eviously filed in this court that are related to the present case? MNo Yes
□ B. (□ C.)	Arise from the same Call for determinati For other reasons w	se and the present case: c or closely related transactions, happenings, or events; or ion of the same or substantially related or similar questions of law and fact; or ould entail substantial duplication of labor if heard by different judges; or atent, trademark or copyright, <u>and</u> one of the factors identified above in a, b or c also is present.
(a) List the County in this District:	California County o	ion, use an additional sheet if necessary.) nutside of this District; State if other than California; or Foreign Country, in which EACH named plaintiff resides.
1	s agencies or emple	byces is a named plaintiff. If this box is checked, go to item (b).
County in this District:*		California County outside of this District, State, if other than California; or Foreign Country
Orange		
(b) List the County in this District; Check here if the government, it	California County of agencies or emplo	outside of this District; State if other than California; or Foreign Country, in which EACH named defendant resides. 19ecs is a named defendant. If this box is checked, go to zeen (c).
County in this District:	:	California County outside of this District; State, if other than Celifornia; or Foreign Country
	· · · · · · · · · · · · · · · · · · ·	EYGN Limited: Bahamas Emst & Young LLP: New York Emst & Young Advisory Inc.: Canada
(c) List the County in this District, Note: In land condemnation c	California County o	
County in this District:*		California County outside of this District; State, if other than California; or Foreign Country
Orange		
* Los Angeles, Orange, San Bernar Note: In land condemnation cases, us	dino, Riverside, V	entura, Santa Barbara, or San Luis Obispa Countles
X. SIGNATURE OF ATTORNEY (Tillela 7 (12/ VIII) poate 5/30/2008
Notice to Counsel/Parties: Th	e CV-71 (7S-44) C	ivil Cover Sheet and the information contained herein neither replace nor supplement the filing and service of pleadings ved by the Judicial Conference of the United States in September 1974, is required pursuant to Local Rule 3-1 is not filed of statistics, venue and initiating the civil docket sheet. (For more detailed instructions, see separate instructions sheet.)
Key to Statistical codes relating to So	cial Security Cases	
Nature of Suit Code	Abbreviation	Substantive Statement of Cause of Action
861	ніа	All claims for health insurance benefits (Medicare) under Title 18, Part A, of the Social Security Act, as amended. Also, include claims by hospitals, skilled nursing facilities, etc., for certification as providers of services under the program. (42 U.S.C. 1935FF(b))
862	BL	All claims for "Black Lung" benefits under Title 4, Part B, of the Federal Coal Mine Health and Safety Act of 1969. (30 U.S.C. 923)
863 DIWC All claims filed by inc amended; plus all clai		All claims filed by insured workers for disability insurance benefits under Title 2 of the Social Security Act, as amended; plus all claims filed for child's insurance benefits based on disability. (42 U.S.C. 405(g))
863	DIWW	All claims filed for widows or widowers insurance benefits based on disability under Title 2 of the Social Security Act, as amended. (42 U.S.C. 405(g))
864	SSID	All claims for supplemental security income payments based upon disability filed under Title 16 of the Social Security Act, as amended.
865	RSI	All claims for retirement (old age) and survivors benefits under Title 2 of the Social Security Act, as amended. (42 U.S.C. (g))
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CIVIL COVER SHEET

CV-71 (05/08)

Page 2 of 2