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# JS-6

UNITED STATES DISTRICT COURT  
CENTRAL DISTRICT OF CALIFORNIA

SCOTT K. MEYER,  
Plaintiff,

v.

UNUM LIFE INSURANCE  
COMPANY OF AMERICA,  
Defendant.

Case No. 8:19-cv-01725 JLS (ADS)

**FINDINGS OF FACT AND  
CONCLUSIONS OF LAW RE:  
CROSS MOTIONS FOR  
JUDGMENT (Docs. 32-33)**

**ORDER GRANTING REQUEST  
FOR JUDICIAL NOTICE**

1 This action arises out of Plaintiff Scott K. Meyer’s claim for benefits under a  
2 policy for long-term disability insurance issued by Unum Life Insurance Company of  
3 America (“Unum”). Plaintiff’s claim was originally based on certain physical and  
4 cognitive ailments that he contends arose due to a motor vehicle accident. Unum  
5 approved Plaintiff’s claim to the extent it was based on the (since resolved) physical  
6 ailments, but did not approve Plaintiff’s claim based on reports of his cognitive  
7 dysfunction, which he contends arose because he suffered a concussion in the  
8 accident. After paying long-term disability (“LTD”) benefits for a period of  
9 approximately 12 months, Unum terminated Plaintiff’s benefits. As part of the claims  
10 process, Plaintiff administratively appealed the termination, but the termination was  
11 upheld by Unum. Thereafter, Plaintiff filed the present claim for benefits pursuant to  
12 the Employee Retirement and Income Security Act (“ERISA”), 29 U.S.C.  
13 § 1132(a)(1)(B). The focus of the present action is whether Plaintiff has shown he  
14 was disabled during the relevant time period, under the relevant policy provisions, as a  
15 result of cognitive dysfunction.

16 The parties have filed Opening and Responsive Trial Briefs. (*See Docs. 32-33,*  
17 *35-36.*) The Court considered has considered the parties’ arguments presented  
18 therein, their arguments made at the proceeding on February 23, 2021, the  
19 Administrative Record (“AR”) filed by Defendant Unum Life Insurance Company of  
20 America (“Unum”), the extrinsic evidence admitted by the Court on December 21,  
21 2020, and the evidence that is the subject of Plaintiff’s request for judicial notice.  
22 (*See Docs. 31 (sealed), 35-1, 46-47.*)

23 Pursuant to Federal Rule of Civil Procedure 52(a), the Court makes the findings  
24 of fact and conclusions of law set forth below.<sup>1</sup> The Court reviews *de novo* Unum’s  
25 decision to terminate LTD benefits. (*See Docs. 24-25.*) As set forth more fully  
26 below, the Court concludes that Plaintiff remained eligible for LTD benefits when

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27 <sup>1</sup> To the extent any findings of fact are included in the Conclusions of Law section, they shall be  
28 deemed findings of fact. To the extent any conclusions of law are included in the Findings of Fact  
section, they shall be deemed conclusions of law.

1 those benefits were terminated effective October 6, 2018.

2 **I. EVIDENCE OF RECORD**

3 The evidence before the Court may be summarized as follows.

4 **A. Long-Term Disability Policy**

5 Plaintiff was employed by McDermott & Bull Executive Search as an executive  
6 recruiter.<sup>2</sup> (57.)<sup>3</sup> As a result of his employment, he was insured under a group LTD  
7 insurance policy. (See 2441-2483.) The Policy provides for LTD benefits to age 65,  
8 with a maximum monthly LTD benefit of 60% of the employee's monthly pre-  
9 disability earnings for the calendar year prior to the onset of disability, minus  
10 applicable offsets. (2446, 2457, 2460.) Plaintiff's monthly income was \$13,154.85  
11 per month, and 60% of that amount is \$7,892.91. (865.) Relevant to the first 24  
12 months of disability, the Policy defines "disabled" in the following manner:

13 You are disabled when Unum determines that:

- 14 - you are limited from performing the material and substantial
- 15 duties of your regular occupation due to your sickness or injury; and
- 16 - you have a 20% or more loss in your indexed monthly earnings
- 17 due to the same sickness or injury.

18 (2456 (emphasis omitted).) "Regular occupation" is defined as "the occupation you  
19 are routinely performing when your disability begins . . . as it is normally performed  
20 in the national economy." (2473.) "Material and substantial duties" are defined as  
21 those "duties that . . . are normally required for the performance of your regular  
22 occupation . . . and cannot be reasonably omitted or modified." (2471.) "Sickness"  
23 means "illness or disease." (2473.) "Injury" is defined as "a bodily injury that is the  
24 direct result of an accident and not related to any other cause." (2471.) "Disability"

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25  
26 <sup>2</sup> Plaintiff's regular occupation may be described generically as an executive recruiter, but his actual  
27 job title was "Principal Consultant." (See, e.g., 1381.) Below, the Court makes specific factual  
28 findings regarding Plaintiff's regular occupation.

<sup>3</sup> All citations identifying only a page number are citations to the Administrative Record. (See Doc.  
31.)

1 due to either “sickness” or “injury” must begin while the insured is covered under the  
2 policy. (2471.)

3 After the first 24 months, the relevant definition of “disabled” changes:

4 After 24 months of payments, you are disabled when Unum determines  
5 that due to the same sickness or injury, you are unable to perform the  
6 duties of any gainful occupation for which you are reasonably fitted by  
7 education, training or experience.

8 (2456 (emphasis omitted).)

9 Under the Policy, Unum paid LTD benefits to Plaintiff beginning October 13,  
10 2017, but it terminated those benefits effective October 6, 2018. (814, 1246-47.)

### 11 **B. Plaintiff’s “Regular Occupation”**

12 Plaintiff’s “regular occupation” as an executive recruiter is described by the  
13 vocational consultant engaged by Plaintiff’s counsel to assist in Plaintiff’s appeal of  
14 Unum’s termination of his benefits. (1370-99.) Charles Galarraga, M.S., CRC,  
15 LCPC,<sup>4</sup> described Plaintiff’s occupation:

16 Mr. Meyer’s occupation of Principal Consultant requires strong  
17 communication skills including the ability to interact intelligently and  
18 meaningfully with high level executives, the ability to express himself  
19 articulately and to attend to details expressed in meetings, to conduct  
20 research and to make abstract analyses, to adhere to deadlines, to manage  
21 time effectively, to plan and organize aspects of his business, to  
22 effectively multi-task among meetings and clients, and to attend to and  
23 retain new information over time.

24 (1371.) Galarraga analyzed Plaintiff’s work history and identified three job  
25 classifications in the Directory of Occupational Titles (“DOT”) as representative of  
26 Plaintiff’s regular occupation: Personnel Recruiter, Consultant, and Manager of an

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27 <sup>4</sup> Galarraga is a Vocational Rehabilitation Counselor. (1397.) He holds master’s degrees in  
28 psychosocial rehabilitation and mental health counseling. He is a certified rehabilitation counselor  
 (“CRC”) and a licensed psychotherapist.

1 Advertising Agency. (1381.)

2 Unum requested that Senior Vocational Rehabilitation Consultant, Kelly B.  
3 Marisano, M.Ed., CRC, review Galarraga's report.<sup>5</sup> (See 2397-2400.) Marisano  
4 criticized Galarraga's combination of these three job classifications, but she conceded  
5 that his choice of the classification of Personnel Recruiter was "most consistent with"  
6 Plaintiff's regular occupation, and she conceded that another Unum vocational review  
7 identified that the most relevant DOT classification was "Consultant." (2398.)

8 Marisano acknowledged the duties of Executive Recruiter as follows:

9 Reviews employment applications and evaluates work history,  
10 education and training, job skills, compensation needs, and other  
11 qualifications of applicants. Records additional knowledge, skills,  
12 abilities, interests, test results, and other data pertinent to selection and  
13 referral of applicants. Reviews job orders and match applicants with job  
14 requirements, utilizing manual or computerized file search. Informs  
15 applicants of job duties and responsibilities, compensation and benefits,  
16 work schedule and working conditions, organization and union policies,  
17 promotional opportunities, and other related information. Refers selected  
18 applicants to person placing job order, according to policy of  
19 organization. Keeps records of applicants not selected for employment.  
20 May perform reference and background checks on applicants. May refer  
21 applicants to vocational counseling services. May conduct or arrange for  
22 skills, intelligence, or psychological testing of applicants. May evaluate  
23 selection and placement techniques by conducting research or follow-up  
24 activities and conferring with management and supervisory personnel.  
25 May contact employers in writing, in person, or by telephone to solicit  
26 orders for job vacancies for clientele or for specified applicants and

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27  
28 <sup>5</sup> Like Galarraga, Marisano is a certified rehabilitation counselor. She also holds a master's degree  
in education. (2399.)

1 record information about job openings on job order forms to describe  
2 duties, hiring requirements, and related data.

3 (2399.)

4 **C. Pre-Accident Medical Treatment**

5 2004 Dating back to as early as 2004, Plaintiff had been treated medically for  
6 depression. (See 1403.)<sup>6</sup>

7 02/23/2017 In an ADD screening test, Plaintiff indicated that the events that “very  
8 much describe[ him]” and which constitute “continuing problem[s]” for  
9 him were: “Has difficulty getting and staying organized.” “Forgetful.  
10 Misplaces items sometimes resulting in a frantic search.” “Forgets tasks,  
11 why [he] walked into a room, or what [he] was about to say.” “Has  
12 problems with time management.” “Has trouble prioritizing.” “Worries  
13 and obsesses.” (2163-73.) He indicated that his “[m]ain problems  
14 [include] . . . forgetfulness[, and] organizational skills/time  
15 management.” (2174.)

16 02/23/2017 Dr. David E. Sosin, noted that “Pt [patient] is clearly ADD.” in his office  
17 note. (2122.) The prescription medicine Adderall improved this  
18 condition at some point after his initial visit with Dr. Sosin. (See 1403.)

19 **D. Post-Accident Medical Treatment**

20 07/14/2017 Plaintiff was involved in a motor vehicle accident. A week after the  
21 accident, Plaintiff described the accident as follows: He stopped for a  
22 pedestrian in a crosswalk and his car was rear-ended by another vehicle  
23 traveling at 25-30 miles per hour. He was wearing his seatbelt but was  
24 thrown forward by the impact, and then back into the headrest. He was  
25

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26 <sup>6</sup> This history is recounted by in the Medical Report of David E. Sosin, a psychiatrist who treated  
27 Meyer for Attention Deficit Disorder (“ADD”). (1403-06.) Although an occasional phrase in Dr.  
28 Sosin’s office notes can be deciphered, his treatment notes are almost completely illegible.  
Therefore, throughout this Order, the Court has relied on Dr. Sosin’s summary. (*Compare* 1403-04  
*with* 2121-33.)

1 dazed for a moment and his car was heavily damaged. (382 (Dr. Nanette  
2 Mitchell 07/21/2017 office notes).) The same day, Plaintiff's wife,  
3 Barbara Meyer, observed that Plaintiff twice lost his train of thought and  
4 "wasn't making sense." She took him to an urgent care facility. (1414.)

5 07/14/2021 There, Plaintiff was seen by Dr. Sabrina C. Wilder, M.D., whose same-  
6 day assessment of Plaintiff indicated he suffered a "concussion, without  
7 LOC [loss of consciousness]." (364-378.) Plaintiff reported feeling  
8 disoriented, "scatterbrained," and losing his train of thought. (368.) Dr.  
9 Wilder noted that Plaintiff's "cervical back" showed a decreased range of  
10 motion, tenderness, pain and spasm. (370.) Her neurological assessment  
11 revealed Plaintiff was "alert," with "normal sensation, normal strength,  
12 normal reflexes and intact cranial nerves." (370.) Dr. Wilder observed  
13 no "cranial nerve deficit[s] or sensory deficit[s]" and noted that  
14 Plaintiff's "[g]ait [was] normal." (370.)

15 07/18/2017 Dr. Sosin noted that Plaintiff "felt foggy, not remembering what he was  
16 saying by mid-sentence." (1403.) Dr. Sosin recommended he continue  
17 Adderall. (1403.)

18 07/20/2017 Plaintiff went to the Hoag Memorial Hospital emergency room,  
19 complaining of "fogginess" and headache, and stating that "he has been  
20 losing his train of thought mid-sentence." Plaintiff stated "he was  
21 concerned about the possibility of a brain injury" based on his "persistent  
22 symptoms." (717.) CT scans of Plaintiff's head and cervical spine were  
23 not able to identify any problems. Plaintiff's primary diagnosis was  
24 identified as "[p]ost concussive syndrome." (720.)

25 07/21/2017 Plaintiff saw his primary care physician, Dr. Mitchell, for a follow up  
26 regarding the accident. (379-91.) Dr. Mitchell diagnosed him with neck  
27 sprain and post-concussion syndrome. (379.)

28 07/27/2017 Plaintiff followed up with Dr. Mitchell on July 27, 2017 and reported that

1 his cognitive problems were impacting his ability to work. (392-97.)  
2 “He is having a hard time working. The last few days he has had  
3 important meetings where he had to stop midsentence because he  
4 couldn’t remember what he was saying and his partner had to intervene.”  
5 (393.) Plaintiff also reported some physical issues as a result of the  
6 accident. “He is having upper back and neck pain which persists at 3/10  
7 and has left hand tingling.” (393.) Dr. Mitchell again noted Plaintiff’s  
8 diagnosis as “[p]ost concussion syndrome,” advised him to take a leave  
9 of absence from work, and noted he was to see a neurologist that same  
10 day. (394.)

11 07/27/2017 Plaintiff saw neurologist Victor Doan, M.D. (709-12.) Once again,  
12 Plaintiff described his symptoms of cognitive dysfunction: “Headache is  
13 a band like sensation across the forehead and also in the base of the neck  
14 3-4/10 intensity. He has mental fogginess, memory difficulties, frequent  
15 episodes of losing his train of thought and noticeable fatigue.” (709.)  
16 These mental problems were causing Plaintiff problems with his work.  
17 “He is very concerned because during a presentation yesterday he  
18 blanked out [without loss of consciousness] when speaking because he  
19 forgot what to say next, and couldn’t continue and needed his partner [to]  
20 help.” (709.) Dr. Doan noted Plaintiff’s “[s]ymptoms are typical of post  
21 concussion syndrome.” (710.) Dr. Doan stated that the “vast majority”  
22 of cases resolve within 3 months, and Plaintiff “is only 2 weeks from his  
23 head injury so his recovery may still be on track.” (710.)

24 08/08/2017 Dr. Mitchell noted Plaintiff’s reports of “difficulty with focus and  
25 expressive aphasia often losing his train of thought.” (401.)

26 08/09/2017 Plaintiff underwent an Occupational Therapy Assessment. (705-708.)  
27 Plaintiff reported to Ms. Amy Salinas that he was continuing to perform  
28 poorly at work due to his cognitive issues, such as “‘blinking out’ during



1 conversations with his clients.” (706.) Although Plaintiff’s Montréal  
2 Cognitive Assessment (“MoCA”)<sup>7</sup> showed a “normal” score, Salinas  
3 noted that it “may not have the sensitivity to capture the patient’s short-  
4 term memory impairments.” Nevertheless, the MoCA showed  
5 “decreased detail with visuospatial/executive skills, decreased language  
6 skills and decreased ability to recall 5 words to remember after a delay.”  
7 (706-07.)

8 08/10/2017 Dr. Sosin noted that Plaintiff’s “[r]ecent memory and recall [were] still  
9 affected,” and that Plaintiff “[b]ecomes sleepy after being busy.” (1403.)

10 08/25/2017 Dr. Mitchell noted Plaintiff’s reports of memory problems and losing his  
11 train of thought. (408-18.) She stated: “He is trying to work but often  
12 blanks out after the concussion. He never did this before the concussion.  
13 He had 4 meetings Wednesday and he could not function without his  
14 partner. He would lose his train of thought.” (411.)

15 09/28/2017 Dr. Sosin noted that “[b]rain fog continues and was worsened when  
16 patient ran out of Adderall.” (1403.)

17 11/03/2017 Plaintiff was seen for pain from “injuries secondary to a motor vehicle  
18 accident that occurred on July 14, 2017.” (112.)

19 11/30/2017 Dr. Mitchell advised Plaintiff to go on disability. (447-54.) She noted:

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20 <sup>7</sup> In absence of objection by Unum, the Court takes judicial notice of the MoCA, which is attached  
21 Meyer’s Opening Brief. (See Doc. 35-1.) The MoCA requires the patient to complete several  
22 simple drawing tasks and written tasks. The first requires the patient to trace a simple connect-the-  
23 dots line through a series of A-E and 1-5 “dots” in a manner that alternates between letters and  
24 numbers: 1-A-2-B-3-C-4-D-5-E. The patient must copy a simple cube drawing, draw a clock face  
25 showing the time at ten past eleven o’clock, and identify line drawings of three recognizable animals  
26 (each with a distinctive feature: a lion with a mane, a rhinoceros with its horns, and a camel with a  
27 hump). The patient is asked to recall five words immediately after being read those words, then is  
28 asked to recall them again after five minutes. The patient is asked to recall five one-digit numbers in  
sequence, and he is asked to recall three one-digit numbers in reverse. The patient must tap in  
recognition of all “As” in a series of letters read to him, and subtract backwards from 100 by 7s (93,  
86, 79, 72, and 65). He must repeat two simple sentences that are read to him, he is asked to identify  
more than 10 words beginning with the letter “F” in one minute, and he is called upon to  
demonstrate the ability to understand simple abstract concepts: i.e., that trains and bicycles are both  
modes of transportation and that watches and rulers both measure things. Finally, the test assesses  
six points of the patient’s orientation: date, month, year, day, place, and city.

1 Scott K Meyer is a 59 year old male who is here for follow up. He  
2 is seeing the neurologist and was on Lyrica and had to stop  
3 because he had swelling of both feet. His memory is very bad and  
4 his hand is still painful despite 3 epidurals. He can't sleep. He  
5 can't perform in meetings. He has 5/10 pain in his left hand. He  
6 needs to go on full time disability which he has at work.

7 (448.) Dr. Mitchell wrote a letter regarding Plaintiff's disability:

8 To Whom it May Concern: Mr. Scott Meyer has been under my  
9 care from July 14, 2017 until the present time. He has been unable  
10 to earn a living during this time due to a severe post concussion  
11 syndrome with headaches, decreased mentation with memory loss  
12 and expressive aphasia, cognitive dysfunction, headaches and  
13 cervical disc protrusion with severe up to 9/10 left arm and hand  
14 pain despite physical therapy.

15 (452.)

16 12/13/2017 Plaintiff saw his pain management doctor, who noted Plaintiff rated his  
17 headache pain as "2 out of 10." (92.)

18 12/22/2017 Plaintiff saw neurologist Mohsin Shah, M.D., who diagnosed Plaintiff as  
19 having concussion and post-concussional syndrome. (96-103.) Dr. Shah  
20 performed a "mental status exam" of Plaintiff, describing Plaintiff as  
21 "irritable" with a "flat and sad" mood and affect, with "concentration . . .  
22 intact." (98.)

23 12/22/2017 Plaintiff's last day of work was December 22, 2017. (57.)

24 **E. Plaintiff's Claim for LTD Benefits and Claim Approval**

25 12/22/2017 Plaintiff submitted a claim for LTD benefits. (57-62.) He identified his  
26 disabling medical conditions as post-concussive syndrome and cervical  
27 radiculopathy and the date of onset as the date of the accident. (57.)

28 Plaintiff described the accident:

1 My car was at a standing stop waiting to turn into a restaurant  
2 parking lot, when I was hit from behind . . . at approximately 40  
3 mph.<sup>[8]</sup> I was thrown forward by the impact and thrown backward  
4 when my seat belt locked, causing me to hit the back of my head  
5 on the headrest in addition to the brain trauma when the seat belt  
6 locked. I do not recall losing consciousness, but was disoriented  
7 and lost my train of thought when I spoke to my wife, who insisted  
8 on taking me to an urgent care center where I was diagnosed by a  
9 physician with all of the above.

10 (57.) He described the job duties he was unable to perform as:

11 1. Unable to lead executive search assignments, due to short-term  
12 memory problems[;] can't interview and compare/contrast  
13 candidates for skills critical to the position; can't recall major  
14 strengths/weaknesses of candidates throughout search process  
15 when providing client updates[.] 2. Unable to effectively  
16 sell/conduct business development with prospective client  
17 companies due to frequent loss of train of thought, brain fog, [and]  
18 impaired short-term memory.

19 (57.)

20 12/19/17 Dr. Mitchell completed an Unum Attending Physician Statement  
21 ("APS"). (72-75.) Dr. Mitchell identified "the primary diagnosis that  
22 may impact [her] patient's functional capacity" as "postconcussion  
23 [syndrome] after head trauma," "expressive aphasia," "intermittent  
24 memory loss," "severe headaches," "left hand pain and radiculopathy  
25 [from] cervical disc disease." (72.) Dr. Mitchell identified Plaintiff's  
26 restrictions and limitations ("R&Ls") as being "unable to keep a train of

27 <sup>8</sup> The estimates of the speed of the car that rear-ended Meyer range from 25 to 40 mph. Meyer  
28 reportedly estimated the car's speed at 25-35 mph on the day of the accident.

1 thought to be effective in interviewing candidate[s] and selling his  
2 services to client[s; he] has episodes of confusion [and is] unable to  
3 focus[; he has] sleep deprivations due to ongoing cervical neck disc  
4 disease with hand pain.” (73.)

5 01/11/2018 While Plaintiff’s claim was pending, he underwent electromyography  
6 (“EMG”) testing to determine if his hand pain was due to carpal tunnel  
7 syndrome or cervical radiculopathy. (659-60.) The EMG found but no  
8 evidence “to suggest a motor cervical radiculopathy.” (660)

9 02/02/2018 In an email to Unum’s claims examiner, Samantha Lee, on behalf of  
10 Plaintiff’s employer, clarified Plaintiff’s compensation structure and his  
11 performance after the accident. (253-54.) Plaintiff’s compensation was  
12 100% performance based, and he was paid when he closed “deals.” (*See*  
13 254 (“Scott is responsible for doing the work to bring in the deals and if  
14 he doesn’t bring in deals, he doesn’t get paid.”).) Lee stated that most  
15 compensation received by Plaintiff after the accident was for deals closed  
16 in the first and second quarter of the year, before the accident. (253.)  
17 The remainder was for deals where the work after the accident was  
18 performed not by Plaintiff but by a partner with whom he was working.  
19 (253.)

20 02/06/2018 Consistent with Plaintiff’s EMG testing, Dr. Mitchell’s office notes  
21 indicate, *inter alia*, that Plaintiff was diagnosed with bilateral carpal  
22 tunnel syndrome. (471.)

23 02/21/2018 Dr. Sosin noted that Plaintiff’s “[b]rain fog [is] unchanged.” (1403.)

24 02/26/2018 Several Unum employees discussed Plaintiff’s claim. (587.) They  
25 contrasted Plaintiff’s subjective complaints of cognitive dysfunction and  
26 expressive aphasia both with his within-normal-limits brain MRI from  
27 November 17, 2017, and with several doctors’ notes of Plaintiff’s within-  
28 normal-limits cognitive ability, alertness and orientation, and recall.

1 (587.) Unum’s claim personnel questioned the lack of “formal cognitive  
2 testing,” which they would expect where he reported “his cognitive  
3 dysfunction to be so debilitating.” (587.) The team recommended  
4 obtaining any available testing results and inquiring further into any  
5 treatment plan for the claimed cognitive dysfunction. (587.)

6 03/09/2018 Unum approved Plaintiff’s claim, effective October 13, 2017, based on  
7 his carpal tunnel syndrome. (814-21.) Unum stated: “because you are  
8 unable to perform work activity that required frequent use of your hands  
9 due to your medical condition of carpal tunnel syndrome.” (816.) Unum  
10 denied the claim based on Plaintiff’s cognitive dysfunction: “We do not  
11 have sufficient information to support your claim for post-concussion  
12 syndrome. The brain MRI was unremarkable, and you have had no  
13 formal testing to document your claimed memory deficits.” (816.)

14 04/10/2018 Dr. Sosin noted that Plaintiff was “[s]till unable to work on Adderall 30  
15 mg.” (1403.)

16 04/11/2018 Plaintiff emailed Unum’s claims examiner. (862-63.) He stated that he  
17 was “fairly well recovered from the carpal tunnel surgery on my left  
18 hand,” and added that, as a result of the surgery, his left hand pain “has  
19 pretty much been eliminated.” (862.) He reported improvement in his  
20 ability to sleep well, which he noted “is what every doctor I’ve seen has  
21 told me is the most important thing to do to recover from post-concussive  
22 syndrome.” (862.) Plaintiff also conveyed that his cognitive function  
23 had not improved, and that he was still experiencing “short-term memory  
24 loss, losing [his] train of thought frequently every day, ‘brain fog’ and  
25 not being able to find the right word when speaking.” (862.) Plaintiff  
26 reported that setting up the cognitive testing was “a very slow process.”  
27 (862.) He sought additional information regarding whether  
28 neuropsychology testing would necessarily include tests related to tactile

1 perception and academic ability and achievement, which could  
2 dramatically change the cost of the testing, and which might not be  
3 covered by his medical insurance. (863.) Moreover, Plaintiff provided a  
4 list of twelve areas of neuropsychological testing and asked which  
5 categories would be relevant to Unum's medical review of his claim.  
6 (862-63.)

7 04/17/2018 A note from Unum's file indicates Jana Zimmerman, Ph.D., a  
8 psychologist employed by Unum, was asked to opine whether  
9 "[n]europsych testing [was] needed." (890.) Dr. Zimmerman reportedly  
10 concluded that "no neuropsych testing is needed at this time," because  
11 Plaintiff was "past the 3 month recovery time for [traumatic brain injury]  
12 and no cognitive deficits would be expected." (890.) She further  
13 reportedly opined that "[i]f [Plaintiff's] providers feel he has cognitive  
14 deficits that would affect his ability to work, they could refer him for  
15 testing, but we would not recommend any at this time." (890.) Dr.  
16 Zimmerman was influenced by Plaintiff's April 11, 2018 email to Unum,  
17 which she found to "show[] higher-level thinking skills" that were  
18 inconsistent "with any type of cognitive deficit." (890.)

19 05/02/2018 Unum's claims examiner/Benefits Specialist informed Plaintiff by email  
20 that Unum would not need neuropsychological testing for its "on-going  
21 claim review," and that Unum would "just need [his] updated medical  
22 records and ongoing work restrictions." (921.)

23 05/04/2018 Unum sought and obtained a statement from Plaintiff's employer. (961-  
24 63.) In describing changes after the accident, his employer, again  
25 through Samantha Lee, explained the following and offered an example  
26  
27  
28

1 of how Plaintiff's performance was found unsatisfactory of one of the  
2 firm's clients:

3 There was a noticeable difference in Scott especially in the speed  
4 at which he could communicate ideas and strategy when leading a  
5 search. His memory loss interfered with his ability to sell our  
6 service in meetings with potential clients and this severely affected  
7 not only his practice as he wasn't able to bring in as much  
8 business, but also his partnerships internally with the recruiters,  
9 researchers, and Search Consultants he was partnering with on  
10 search assignments. . . . [T]he accident severely affected Scott's  
11 job performance. The short-term memory loss affected his ability  
12 to effectively sell our services to potential clients. He would often  
13 have to bring another Search Consultant with him on those  
14 meetings and rely heavily on them to finish his thoughts when he  
15 would lose track mid-sentence of his pitch. . . . [A]bout a month  
16 after the accident, . . . the client told our CEO that he noticed a  
17 difference in Scott and expressed concern about the search moving  
18 forward due to the pace slowing down considerably since his  
19 accident. This is when our CEO realized that Scott wasn't just  
20 having difficulty with business development, . . . but [also] in  
21 actually running search assignments, . . . and spoke to him about  
22 LTD. Our CEO took over the search in order to appease our client.

23 (961 (paragraph structure altered).)

24 **F. Medical Treatment After Claim Approval and During**  
25 **Continuing Claims Review**

26 05/11/2018 Plaintiff had CTS release surgery on his right hand. (989.)

27 05/11/2018 Dr. Mitchell's office notes indicate that Plaintiff was "still having  
28 difficulty finding words, lack of concentration, lapse of memory

1 especially short term. He can't remember what he is saying while  
2 talking." (1717.)

3 05/17/2018 Dr. Sosin noted "[n]o improvement in memory. Unaware of passage of  
4 time. Perseverates on tasks." (1403.)

5 05/18/2018 Dr. Mitchell responded to Unum's inquiry, indicating that Plaintiff  
6 remained disabled due to his cognitive difficulties. (999.)

7 06/19/2018 Plaintiff's hand surgeon, Dr. Grant Robicheaux, indicated Plaintiff had  
8 the R&L of no prolonged keyboarding for another six weeks. (1029.)

9 06/21/2018 Dr. Sosin noted that Plaintiff "[r]eports that depression is a new  
10 symptom." (1403.)

11 07/05/2018 Dr. Mitchell's office notes indicate Plaintiff "has continued cognitive  
12 dysfunction with short term memory loss. Episodes of confusion and  
13 expressive aphasia, constant headache persists. He has difficulty with  
14 time management and understanding of time passage." (1135.)

15 08/02/2018 After Dr. Robicheaux's keyboarding restriction expired, Unum sought  
16 updated information and claim forms to allow Unum to evaluate whether  
17 Plaintiff remained disabled under the terms of the Policy. (1073-1076.)

18 08/06/2018 Unum contacted Plaintiff by telephone to check his recovery after his  
19 hand surgery. (1088.) During this call, Plaintiff stated that he believed  
20 he was still unable to work due to his cognitive problems. (1088.)

21 08/07/2018 An application for Social Security Disability Insurance ("SSDI")  
22 benefits, was submitted on Plaintiff's behalf. (1102.)

23 08/29/2018 James Folkening, M.D., an internist hired by Unum, participated in a  
24 group discussion concerning Plaintiff's claim. The team concluded that  
25 the R&L's specified by Dr. Mitchell were inconsistent with Plaintiff's  
26 ability to manage his household finances, drive a car, and author the  
27 email referred to above. (1158.)

28 09/04/2018 Dr. Mitchell responded to a letter from Unum, again opining that Plaintiff



1 continued to be disabled based on “persistent symptoms of expressive  
2 aphasia, headache, loss of memory[, and] post-concussion syndrome.”  
3 (1177-78.)

4 09/24/2018 Dr. Folkening conducted a file review. (1227-32.) He concluded that the  
5 R&Ls identified by Dr. Mitchell were not supported by the information  
6 in the records. (1228.) Dr. Folkening noted the disconnect between the  
7 nature of the relatively minor accident and the severe, lengthy  
8 impairment reported by Plaintiff:

9 Accounts of the MVA that occurred at the [date of disability] do  
10 not suggest that the claimant sustained a serious closed head injury  
11 that would characteristically be associated with more severe or  
12 protracted cognitive complaints. . . . Airbags did not deploy, and  
13 there was no alteration of consciousness, though the claimant  
14 reported some temporary feeling of disorientation. Evaluation . . .  
15 on the day of the accident revealed no evidence of serious injury.  
16 Apart from some tenderness, stiffness, and spasm of paracervical  
17 musculature, physical and mental status exam findings were  
18 unremarkable. [At the] emergency department evaluation on  
19 7/20/17, continuing problems with fatigue, mental foginess, and  
20 loss of train of thought during conversations were described. Once  
21 again, excepting some minimal cervical spine tenderness, physical  
22 and mental status exam findings were normal. CT of the brain was  
23 unremarkable.

24 (1228-29 (paragraph structure altered).) Dr. Folkening summarized his  
25 findings and opinions in part, as follows:

26 Over the last fourteen months, the claimant has continued to  
27 describe functionally impairing cognitive function, though with no  
28 consistent documentation of serious compromise of cognitive

1 function by any provider excepting Dr. Mitchell. There has been  
2 no arrangement for more formal and comprehensive  
3 neurocognitive testing. Most recently dated treatment notes from  
4 various providers fail to confirm cognitive deficits precluding  
5 claimant performance of full-time sedentary activity as described.  
6 (1229.) Dr. Folkening relied on Plaintiff’s MoCA results in concluding  
7 Plaintiff suffered from no “major” cognitive impairment. (1229.) Dr.  
8 Folkening also addressed Plaintiff’s status post-bilateral CTS surgery:  
9 “there is no reason to conclude from most recently dated records that the  
10 claimant currently remains impaired from upper extremity pathology or  
11 related surgery.” (1230.) Additionally, Dr. Folkening addressed  
12 Plaintiff’s complaints of headaches and noted that “no new prescription  
13 medication was provided” to treat headaches following the accident, CT  
14 examination of the brain and brain MRI (in July and November 2017,  
15 respectively) were “unremarkable,” and by December 2017 Plaintiff was  
16 reporting the intensity of his headache pain as only “2/10.” (1230.)  
17 Dr. Folkening also noted that while Dr. Mitchell’s subsequent records  
18 “continue to cite unrelenting severe headaches, [they] do not suggest any  
19 additional diagnostics, referrals, or use of prescription medication for  
20 relief,” and Plaintiff “has not asserted that headache pain is a significant  
21 factor in limiting functionality in most recent months.” (1230.)

22 09/24/2018 Dr. John Coughlin, an internist,<sup>9</sup> also reviewed Plaintiff’s file. (1234-37.)  
23 He agreed with Dr. Folkening’s conclusion that Dr. Mitchell’s R&Ls

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24 <sup>9</sup> Dr. Coughlin is an endocrinologist, but his specialty is not relevant to Meyer’s case. According to  
25 the American Medical Association, “[e]ndocrinology is the specialty of medicine that deals with the  
26 problems, diseases and medical conditions of the endocrine system.” See [https://freida.ama-  
27 assn.org/specialty/endocrinology-diabetes-and-metabolism-im](https://freida.ama-assn.org/specialty/endocrinology-diabetes-and-metabolism-im) (last accessed Mar. 10, 2021).  
28 Endocrinologists are “internists who concentrates on disorders of the internal (endocrine) glands.”  
*Id.* They “typically evaluate, diagnose and treat people with diabetes, thyroid disease, osteoporosis,  
infertility, and disorders of the pituitary and adrenal glands, as well as diseases that can affect  
growth, development and metabolism.” *Id.*

1 were not supported. (1236.) Like Dr. Folkening, Dr. Coughlin also  
2 noted that “the level of current intervention is inconsistent with the  
3 severity of complaints” and the lack of objective testing to support  
4 Plaintiff’s subjective complaints. (1236.) Further, Dr. Coughlin found  
5 significant that although Dr. Mitchell reported in her office note dated  
6 July 5, 2018 that Plaintiff was “seeing the specialist and neurologist” for  
7 short-term memory loss, there were no records that corroborated any  
8 such contemporaneous evaluation or treatment. (1236.) Dr. Coughlin  
9 also relied on Plaintiff’s MoCA test results. (1236.)

10 09/28/2018 Dr. Sosin noted that Plaintiff was “impaired and unable to perform his  
11 usual work activities,” despite “some improvement in energy and brain  
12 fog.” (1404.)

13 10/05/2018 Unum notified Plaintiff that that it was terminating his LTD benefits.  
14 (1246-54.) Unum noted that the accident was not serious; Plaintiff was  
15 not seriously injured on the day of the accident and suffered no loss of  
16 consciousness; although Plaintiff complained of headaches, no additional  
17 treatment was ordered and no medication was prescribed; although  
18 Plaintiff complained repeatedly of cognitive dysfunction, no  
19 neuropsychological testing was ordered or otherwise undertaken;  
20 Plaintiff failed to pursue occupational therapy; and the only objective  
21 test, the MoCA, was within normal limits. (1248.) Therefore, Unum  
22 concluded that as of October 5, 2018, Plaintiff no longer met the  
23 definition of disability under the Policy. (1247.)

24 11/17/2018 As part of Plaintiff’s application for SSDI, Halimah McGee, Ph.D,  
25 psychologist, administered three tests to Plaintiff: The Trail-Making  
26 Tests (Parts A and B), the Wechsler Adult Intelligence Scale-IV (WAIS-  
27 IV), and the Wechsler Memory Scale-IV (WMS-IV). (2324-30.) Dr.  
28 McGee reported the test results and concluded that they showed that,

1 while Plaintiff could probably perform a job requiring repetitive skills, he  
2 could not perform a job requiring higher level functioning:

3 The claimant displays cognitive limitations regarding his ability to  
4 work in that he displays mild deficits in attention and concentration  
5 on certain types of tests (per Trails A). Although this claimant is  
6 capable of learning a routine, repetitive skill, he would probably  
7 have difficulty functioning in a regular job setting, if he were  
8 required to work under time constraints or multitask.

9 (2329 (paragraph structure altered).)

10 12/13/2018 Dr. Sosin noted that Plaintiff still had “problems gauging passage of  
11 time,” and was unable to tell whether “a particular activity took place two  
12 weeks ago or two months ago.” (1404.) Dr. Sosin reported that prior to  
13 the accident, Plaintiff was not prevented by either headaches or ADD  
14 from performing his work duties at a high level. (1404.)

15 **G. Plaintiff’s Unsuccessful Appeal of Unum’s Decision to**  
16 **Close the Plaintiff’s Claim**

17 Thereafter, Plaintiff (through his attorney) appealed Unum’s claim decision and  
18 submitted the additional materials described below. (1291-1418.)

19 03/05/2019 Dr. Jane E. Lewis, Ph.D., psychologist, administered a number of  
20 psychological tests and gave a detailed assessment. (1353-68.) From  
21 these tests, Dr. Lewis made the conclusion that Plaintiff was disabled  
22 from his regular occupation and any similar occupations. (1368.)  
23 Significantly, regarding the reliability of the testing and her conclusion  
24 drawn therefrom, Dr. Lewis repeatedly noted that Plaintiff passed all  
25 symptom validity measures that are built into those tests. (1359 (noting  
26 that Plaintiff “appeared to be putting forth his best efforts, which is  
27 supported by his passing all symptom validity measures”); 1367  
28 (“[T]here is no evidence to indicate that Mr. Meyer was not putting forth

1 optimal effort or that he was attempting to exaggerate cognitive  
2 functioning deficits.”); 1368 (“Mr. Meyer passed symptom validity  
3 measures, thus, showing he was putting forth adequate effort on the  
4 testing.”).) Dr. Lewis stated her conclusion regarding disability:

5 Mr. Meyer’s occupation of Principal Consultant requires strong  
6 communication skills including the ability to interact intelligently  
7 and meaningfully with high level executives, the ability to express  
8 himself articulately and to attend to details expressed in meetings,  
9 to conduct research and to make abstract analyses, to adhere to  
10 deadlines, to manage time effectively, to plan and organize aspects  
11 of his business, to effectively multi-task among meetings and  
12 clients, and to attend to and retain new information over time. The  
13 deficits that have been discussed in this report would make it  
14 impossible for Mr. Meyer to be able to perform not only the duties  
15 of a Principal Consultant, but also any occupation. Thus, he is  
16 disabled at this time as a result of the cognitive functioning  
17 deficits.

18 (1638.) As to Plaintiff’s baseline pre-accident cognitive abilities, in  
19 addition to relying on Plaintiff’s representations regarding his early  
20 academic abilities as represented by SAT and GMAT 94th to 96th  
21 percentile scores, Dr. Lewis tested Plaintiff on an area that tends to  
22 survive brain injury, word comprehension. (1353, 1361.) Plaintiff  
23 scored in the 95th percentile. Dr. Lewis noted:

24 [T]asks comprising the Verbal Comprehension measure tend to  
25 remain the most robust in the face of most types of cognitive  
26 functioning deficits, such as those sustained in a motor vehicle  
27 accident. As a result[,] these tasks tend to be good predictors of  
28 premorbid intellect, and, thus, are consistent with this examiner’s

1 interpretation of pre-morbid intellect being very high, in the  
2 Superior to Very Superior range.

3 (1361.)

4 03/07/2019 Vocational Rehabilitation Counselor Galarraga performed a labor market  
5 survey regarding Plaintiff's occupation and similar occupations. (1370-  
6 99.) Based thereon, Galarraga concluded that Plaintiff could not perform  
7 the duties of his own occupation or any related occupation. (1395.)  
8 Galarraga's survey included eleven employers within 50 miles of  
9 Plaintiff's address that were questioned regarding employment based on  
10 Plaintiff's stated limitations of slowed processing speeds, short-term  
11 attention, issues with memory and inattention, difficulty finding the  
12 proper words, and inability to recall newly learned information. (1395.)

13 03/11/2019 Dr. Mitchell wrote a letter again expressing her opinion that Plaintiff was  
14 totally disabled and unable to perform his regular occupation due to post-  
15 concussion syndrome, short-term memory difficulties, and expressive  
16 aphasia. (1401.) Dr. Mitchell noted her role as Plaintiff's primary care  
17 physician since 2010, both before and after the accident, which gave her  
18 the ability to analyze Plaintiff's pre- and post-accident medical records.

19 03/28/2019 Dr. Sosin authored a comprehensive report of his treatment of Plaintiff.  
20 (1402-06.) At the time, Dr. Sosin understood Plaintiff's occupation as  
21 "working as a high-level consultant for a firm that placed CEOs and other  
22 executives in new positions." (1402.) His report reviewed his treatment  
23 of Plaintiff both before and after the accident. He acknowledged that  
24 Plaintiff's ADD symptoms could overlap somewhat with symptoms of  
25 post-concussion syndrome, but also noted that there was "a clear  
26 differentiation" between the two in Plaintiff's case. (1405.) Dr. Sosin  
27 remarked that Unum's claims reviewers assumed, contrary to more  
28 current research reviewed by Dr. Sosin, that minor head trauma, without

1 loss of consciousness, can cause severe cognitive impairment. (*See*  
2 1404-05 (“[T]he severity of head injury does not necessarily correlate  
3 with subsequent cognitive impairment. For instance, there are many  
4 cases where a seemingly minor head trauma has produced major  
5 cognitive impairment.”).) Therefore, based on his forty years of  
6 experience treating patients as a headache specialist, his pre-accident  
7 ADD testing of Plaintiff, his treatment of Plaintiff both before and after  
8 the accident, a review of relevant medical literature, a review of Dr.  
9 McGee’s report, and a review of Dr. Lewis’s report, Dr. Sosin concluded  
10 that “Meyer is totally disabled and unable to perform the substantial and  
11 material duties of Principal Consultant based on post-concussive  
12 syndrome caused by auto accident on 07/14/2017.” (1406.)

13 06/07/2019 Plaintiff’s request for reconsideration of his claim for SSDI benefits was  
14 denied by the Social Security Administration (“SSA”). (2032-34.) The  
15 SSA explained:

16 You said that you are unable to work because of post concussive  
17 syndrome, carpal tunnel syndrome, hypertension, and ADD. The  
18 medical evidence shows that you have some limitations caused by  
19 your health problems. We realize that your condition prevents you  
20 from doing any of your past jobs, but it does not prevent you from  
21 doing other jobs, which require less physical effort. Based on your  
22 age, 61, education, 16 years, and past work experience, you can do  
23 other work.

24 (2034.)

25 06/27/2019 Jacqueline Crawford, M.D., a neurologist, reviewed the file on Unum’s  
26 behalf. (2071-74.) She opined that Plaintiff’s symptoms were not  
27 consistent with his injury; specifically, she opined that Plaintiff’s  
28 reported expressive “‘aphasia’ exceed[ed] in duration and severity what

1 would be anticipated in light of the mechanism of injury, normal  
2 neurological examinations in July 2017, and normal imaging.” (2072.)  
3 On the ultimate question of whether Plaintiff was “limited from . . .  
4 influencing people in their opinions, attitudes, and judgments; directing,  
5 controlling or planning activities of others; and making judgment and  
6 decisions,” Dr. Crawford first “[d]eferred to Dr. Brown” but nevertheless  
7 thereafter gave an opinion. (2072-73.) She stated:

8 “Expressive Aphasia” due to traumatic brain injury is not  
9 supported as of 10/5/18 and beyond. . . . Neurological deficits are  
10 maximal in the hours and days after a brain injury, yet the insured  
11 did not demonstrate evidence of aphasia on his examinations  
12 during that timeframe: “He is not agitated and not disoriented. He  
13 displays no tremor, normal speech and normal reflexes. No cranial  
14 nerve deficit or sensory deficit.” (Wilder 07/14/17). “Awake and  
15 alert. No aphasia or dysarthria.” (Muir/neuro/Hoag Memorial  
16 07/20/17). The insured’s brain imaging by CT and MRI did not  
17 reveal evidence of hematoma, cerebral edema, stroke,  
18 hydrocephalus, or axonal disruption as might be seen in an  
19 individual reporting atypical severe or long-lasting neurological  
20 deficits such as aphasia.

21 (2073 (paragraph structure altered).) Dr. Crawford noted the absence of a  
22 referral of Plaintiff to a neurologist, as one might expect “if his providers  
23 were concerned that Plaintiff suffered from a physical condition causing  
24 aphasia.” (2074.) Additionally, Dr. Crawford referred to Plaintiff’s  
25 written correspondence of record, “demonstrate[ing] excellent [use of  
26 vocabulary, grammar, and spelling in a manner inconsistent with  
27 expressive aphasia.” (2074.) Although Dr. Crawford noted the  
28 availability of Dr. Lewis’s neuropsychology report and raw test data, she



1 does not comment on it. (*See* 2071.)

2 07/29/2019 William Black, Ph.D., a neuropsychologist, performed a file review  
3 Unum. (2350-52.) He was asked by Unum to provide an opinion  
4 regarding two questions: “What cognitive function is demonstrated in  
5 the neuropsychological testing?” and “What . . . psychological facts are  
6 recognized” therein? (2350.) In answering the first question, Dr. Black  
7 acknowledged that, as to the test data developed by both Dr. McGee and  
8 Dr. Lewis, “the cognitive test data are valid and are an accurate  
9 representation of [Plaintiff’s] current cognitive performance.” (2350-51.)  
10 Nevertheless, Dr. Black disagreed with Dr. Lewis’s assessment by first  
11 questioning her assumptions regarding Plaintiff’s baseline, pre-accident  
12 cognitive functioning level. (2351.) Instead, Dr. Black made an  
13 assumption “[u]sing standard statistical estimation methods” to estimate  
14 that level as “within the High-Average/Superior Range,” which was  
15 lower than Dr. Lewis’s estimate of “Superior” to “Very Superior” range.  
16 (2351 (Dr. Black); *cf.* 1361 (Dr. Lewis).) Nevertheless, even with the  
17 lowered baseline assumption, Dr. Black still noted that the test results  
18 were lower than would be expected. Specifically, he noted that  
19 Plaintiff’s “Basic and Active Manipulative Attention are mildly  
20 abnormal,” but that “[a]ll other cognitive performance is within the broad  
21 range of normal, with greater than expected degrees of variability among  
22 the tests/subtests.” (2352.) Dr. Black noted that, as compared with  
23 Plaintiff’s “statistically estimated probable premorbid functioning,”  
24 Plaintiff’s “scores [were] relatively lower than predicted in many  
25 domains, primarily Attention, aspects of Learning and Memory,  
26 Processing Speed, and aspects of Executive Functioning.” (2351.) As to  
27 the second question, Dr. Black opined that Plaintiff’s psychological tests  
28 were valid and the abnormal results related to depression and somatic

1 concerns were likely related to an adjustment disorder rather than any  
2 disabling condition. (2352.)

3 08/05/2019 The file was then referred to UNUM's Dr. Peter Brown, a psychiatrist.  
4 (2363-65.) Dr. Brown opined that Plaintiff was not precluded from an  
5 occupation that required "dealing with people, . . . influencing people in  
6 their opinions, attitudes, and judgments; directing, controlling, or  
7 planning activities of others; and making judgments and decisions."  
8 (2364.) Dr. Brown relied on Dr. Black's conclusion that the "[t]esting  
9 results indicate, at most, mild impairment." (2364.) Dr. Brown believed  
10 that Plaintiff's cognitive impairments were due to an exacerbation of his  
11 preexisting chronic psychiatric condition, presumably ADD, and that this  
12 condition would "benefit from on-going treatment." (2364.) Although  
13 noting that "[i]ndividuals with a long-standing psychiatric condition have  
14 a significantly higher risk of having persistent cognitive, affective and  
15 somatic symptoms after a comparatively mild head injur[y]," Dr. Brown  
16 also opined that "there is no evidence of related current functional  
17 impairment that would preclude sustaining full-time occupational  
18 capacity." (2364.)

19 08/28/2019 UNUM denied Plaintiff's appeal, echoing the rationales set forth in Dr.  
20 Black's and Dr. Brown's file reviews. (2409-17.) UNUM noted that  
21 Plaintiff had mildly abnormal measures of attention, learning, memory,  
22 processing speed, and aspects of executive functions, but that "all other  
23 cognitive performances fell within the broad range of normal." (2414.)  
24 Unum also pointed out that Plaintiff's "reported symptoms were . . .  
25 inconsistent with the natural progression of a mild head injury." (2414.)  
26 Unum concluded that Plaintiff "was no longer limited from performing,  
27 with reasonable continuity, the substantial and material acts necessary to  
28 pursue his usual occupation beyond October 5, 2018." (2414.)

1 09/10/2019 Plaintiff filed the present action.

2 09/29/2020 The SSA issued a fully favorable decision, awarding Plaintiff SSDI  
3 benefits. (*See* Doc. 42, Mot. to Admit Extrinsic Evid., Ex. A (“SSA  
4 Award”).) The SSA found that Plaintiff “experienced physical and  
5 cognitive changes after his accident,” including “problems with memory  
6 lapses, word finding difficulty, and lack of concentration.” (*Id.* at 18.) It  
7 determined that Plaintiff retained the “residual functional capacity . . . to  
8 [perform] sedentary work that involves simple and repetitive tasks.” (*Id.*  
9 at 19.) The SSA found that Plaintiff was “unable to perform any past  
10 relevant work,” including his work as a “personnel recruiter,” specifically  
11 finding that “[t]he demands of [Plaintiff’s] past relevant work exceed  
12 [his] residual functional capacity.” (*Id.* at 20.) Therefore, the SSA  
13 concluded that Plaintiff had been disabled within the relevant provisions  
14 of the Social Security Act beginning December 22, 2017. (*Id.* at 21.)

## 15 **II. LEGAL STANDARDS**

### 16 **A. Federal Rule of Civil Procedure Rule 52**

17 This matter is properly before the Court pursuant to Federal Rule of Civil  
18 Procedure 52. Rule 52 motions for judgment are “bench trial[s] on the record,” and  
19 the Court “make[s] findings of fact under Federal Rule of Civil Procedure 52(a).”  
20 *Kearney v. Standard Ins. Co.*, 175 F.3d 1084, 1095 (9th Cir. 1999) (*en banc*). “In a  
21 trial on the record, but not on summary judgment, the judge can evaluate the  
22 persuasiveness of conflicting testimony and decide which is more likely true.” *Id.*  
23 The parties’ briefs do not reference Rule 52; nevertheless, the Court construes the  
24 parties’ briefs as cross-motions for judgment pursuant to Rule 52. (*See* Doc. 19,  
25 Scheduling Order at 1 (“[T]he parties should file cross-motions for judgment pursuant  
26 to Federal Rule Civil Procedure 52 on the briefing schedule set forth below.”).)

### 27 **B. Standard of Review**

28 The Court has adopted the parties’ stipulation that the decision of the ERISA

1 plan administrator to terminate Plaintiff’s LTD benefits is subject to *de novo* review.  
2 (Doc. 24-25.) Under a *de novo* standard of review, “[t]he court simply proceeds to  
3 evaluate whether the plan administrator correctly or incorrectly denied benefits.”  
4 *Abatie v. Alta Health & Life Ins. Co.*, 458 F.3d 955, 963 (9th Cir. 2006). That is, the  
5 Court “determines in the first instance if the claimant has adequately established that  
6 he or she is disabled under the terms of the plan.” *Muniz v. Amec Constr. Mgmt., Inc.*,  
7 623 F.3d 1290, 1295-96 (9th Cir. 2010).

### 8 **C. Burden of Proof**

9 Plaintiff bears the burden of establishing by a preponderance of the evidence his  
10 entitlement to benefits (*i.e.*, that he was disabled under the terms of the Policy during  
11 the relevant claim period). *Armani v. Nw. Mut. Life Ins. Co.*, 840 F.3d 1159, 1163  
12 (9th Cir. 2016); *Muniz*, 623 F.3d at 1294. To do so, Plaintiff must establish that he  
13 was more likely than not “disabled” under the terms of the LTD Policy at the time his  
14 benefits were terminated. *See, e.g., Hart v. Unum Life Ins. Co. of Am.*, 253 F. Supp.  
15 3d 1053, 1074 (N.D. Cal. 2017); *Porco v. Prudential Ins. Co. of Am.*, 682 F. Supp. 2d  
16 1057, 1080 (C.D. Cal. 2010).

### 17 **D. Evidence Considered by the Court**

18 The Court generally limits its review to “the evidence that was before the plan  
19 administrator at the time [the] determination [was made].” *Opeta v. Northwest*  
20 *Airlines Pension Plan*, 484 F.3d 1211, 1217 (9th Cir. 2007). However, evidence  
21 outside the administrative record may be considered in “certain limited  
22 circumstances” where additional evidence is necessary to conduct an adequate *de*  
23 *novo* review of the benefit decision. *Id.*

24 Here, the Court has already granted the Motion to Admit the September 29,  
25 2020 Decision of Administrative Law Judge Paul Coulter, which the Court has  
26 considered. (*See* Docs. 42, 46.)

27 Moreover, as set forth *supra* note 8, in the absence of objection thereto, the  
28 Court takes judicial notice of the contents of the MoCA in order to give meaning to

1 the significance of Plaintiff’s low-normal score on this particular cognitive test.

2 Evidence before the Court need not be admissible under the Federal Rules of  
3 Evidence; instead, it “may be considered so long as it is relevant, probative, and bears  
4 a satisfactory indicia of reliability.” *See Tremain v. Bell Indus., Inc.*, 196 F.3d 970,  
5 978 (9th Cir. 1999).

### 6 **E. Analyzing Medical Evidence**

7 A mere diagnosis is not dispositive of the issue of disability. *See Matthews v.*  
8 *Shalala*, 10 F.3d 678, 680 (9th Cir. 1993) (“The mere existence of an impairment is  
9 insufficient proof of a disability. . . . A claimant bears the burden of proving that an  
10 impairment is disabling”) (internal quotation marks and citation omitted).

11 In performing a *de novo* review, the Court is not required to accept the  
12 conclusion of any particular treatment provider or medical file review. For instance,  
13 the Court does not accord special deference to the opinions of treating physicians  
14 based on their status as treating physicians. *Black & Decker Disability Plan v. Nord*,  
15 538 U.S. 822, 834 (2003). Instead, medical opinions “must . . . be accorded whatever  
16 weight they merit.” *Jebian v. Hewlett-Packard Co. Employee Benefits Org. Income*  
17 *Prot. Plan*, 349 F.3d 1098, 1109 n.8 (9th Cir. 2003) (citing *Nord*).

18 The Court may give greater weight to a treating physician’s opinion where it is  
19 evident a particular physician has had “a greater opportunity to know and observe the  
20 patient than a physician retained by the plan administrator” who conducts a file  
21 review. *Id.* (internal quotation marks omitted). However, where a treating physician  
22 lacks expertise in a particular area, and the plan’s retained expert is a specialist in that  
23 area, it may be appropriate for a court to give greater weight to the specialist who  
24 merely conducts a file review. *See Nord*, 538 U.S. at 832.

25 Moreover, in cases such as this one, courts have noted an apparent tension  
26 between treating physicians, who may tend to favor an opinion of “disabled” in a  
27 close case, and physicians who are routinely hired by plan administrators, who may  
28 favor a finding of “not disabled” in the same case. *See id.* It is therefore incumbent

1 upon the Court to carefully assess and weigh all the evidence in light of the issues  
2 before the Court.

### 3 **III. FINDINGS OF FACT**

4 On the evidence of record summarized above, and in light of the relevant legal  
5 standards set forth above, the Court makes the following findings of fact.

#### 6 **A. The Material and Substantial Duties of Plaintiff's Regular** 7 **Occupation**

8 Based on vocational consultants Galarraga's and Marisano's descriptions of  
9 Plaintiff's regular occupation, the emails from Samantha Lee in response to Unum  
10 (253-54, 961-63), and Plaintiff's own statement (1412-13), the Court finds that the  
11 "material and substantial duties" of Plaintiff's "regular occupation" include the  
12 following:

13 Plaintiff's regular occupation requires near-constant mental focus. It requires  
14 attention to detail, the ability to manage time effectively, and the ability to multitask.

15 Plaintiff's regular occupation also requires several components of higher  
16 cognitive functioning, including short- and long-term memory and analytical skills.  
17 Plaintiff was routinely required to take in new information about positions and  
18 candidates, and to retain and analyze that information to evaluate the candidates'  
19 suitability for open positions.

20 Plaintiff's regular occupation requires strong communication skills, including  
21 the ability to confidently express himself verbally and in writing, to quickly  
22 understand and use both language and subtle communication cues to gain and retain  
23 the confidence of both the employer-client and executive candidates.

24 Plaintiff's regular occupation requires that he be capable of developing and  
25 maintaining relationships with both sides of a potential match of employer and  
26 candidate.

27 To perform his regular occupation effectively, Plaintiff needed to combine all  
28 these skills to sell his services to parties on both sides of a transaction, thus making a

1 successful match between high-level candidates for executive positions and  
2 prospective employers looking to find new leaders. To do this, Plaintiff was regularly  
3 called upon to influence the opinions, attitudes, and judgments of others.

4 **B. Plaintiff Was Able to Perform the Material and Substantial Duties of**  
5 **His Regular Occupation Before the Accident But Not After the**  
6 **Accident**

7 Plaintiff performed his regular occupation successfully before the accident, but  
8 he was unable to perform his regular occupation successfully after the accident.  
9 Plaintiff and his employer—the only two parties in a position to assess this fact—  
10 agree on this point.

11 Unum’s criticism of the ability of Samantha Lee, McDermott & Bull’s  
12 Controller, to speak to this point comes too late. (See Def. Resp. Br. at 16-17.) Unum  
13 did not seek additional information from any other source at McDermott & Bull, nor  
14 did it otherwise indicate that Plaintiff should provide any additional employer  
15 statement. For instance, Lee clearly relays information obtained from McDermott &  
16 Bull’s CEO regarding a specific example of Plaintiff’s deficient performance after the  
17 accident. (961.) There is no indication that Unum was unwilling to accept Lee’s  
18 account at face value, and had the second-hand nature of this example been of concern  
19 to Unum, it could have (but did not) seek confirmation from its original source.

20 Moreover, to the extent that Unum’s criticism is based on the lack of foundation  
21 (or the hearsay foundation) of Lee’s statements, such criticism is misplaced in a case  
22 involving administrative review under ERISA of a decision to deny benefits. Unum  
23 no doubt relies on such statements all the time in its claims decisions, and the Court’s  
24 role here is to determine whether “the plan administrator correctly or incorrectly  
25 denied benefits.” *Abatie*, 458 F.3d at 963. And before the Court in this proceeding,  
26 evidence need not be admissible under the Federal Rules of Evidence, it need only be  
27 “relevant, probative, and bear[] a satisfactory indicia of reliability.” *Tremain*, 196  
28 F.3d at 978. Here, Lee’s emails are detailed and clearly based on consultation with

1 others within the organization regarding Plaintiff’s post-accident performance versus  
2 his pre-accident performance. As such, they are “relevant, probative, and bear[] a  
3 satisfactory indicia of reliability.” *Id.* The Court credits them as the statements of  
4 Plaintiff’s employer.

5 In any event, Lee observed first-hand the difference in Plaintiff after his  
6 accident. (*E.g.*, 961 (“I used to work closely with Scott as a Researcher on the  
7 recruiting team before I moved into my current position as Controller.”); *id.* (“After  
8 the accident, I could tell the difference even when we were talking about simple  
9 transactional topics.”).) On this point, the Court gives great weight to Lee’s first-hand  
10 account of working with Plaintiff before and after the accident.

11 **C. The Medical Evidence Establishes Plaintiff is Unable to Perform the**  
12 **Material and Substantial Duties of His Regular Occupation Due to**  
13 **Reported and Measurable Cognitive Deficits**

14 The medical evidence establishes that Plaintiff more likely than not continues to  
15 suffer from post-accident deficits in the types of cognitive functioning required to  
16 perform his regular occupation, that is, it establishes that he is “disabled” within the  
17 meaning of the Policy. Plaintiff has established he is disabled through his own  
18 subjective accounts (as set forth in his doctors’ notes, his wife’s statement, and his  
19 own statement) and through the valid results of objective neuro-psychological testing  
20 that are consistent with his subjective accounts of his symptoms.

21 Specifically, as to Plaintiff’s subjective complaints, on the day of the accident,  
22 Plaintiff described feeling disoriented, “scatterbrained,” and losing his train of  
23 thought. (368.) In her statement, Plaintiff’s wife reported Plaintiff “wasn’t making  
24 sense,” leading her to take him to seek treatment at an urgent care center the evening  
25 of the accident. (1414.) Four days post-accident he reported feeling “foggy” and “not  
26 remembering what he was saying by mid-sentence.” (1403.) A week post-accident,  
27 Plaintiff had symptoms severe enough to seek treatment again, this time going the  
28 emergency room of a hospital, complaining of persistent “fogginess,” headaches, and



1 “losing his train of thought mid-sentence.” (717.)

2 Two weeks post-accident, at a second follow-up visit with his primary care  
3 physician, Plaintiff reported trouble working, specifically reporting not remembering  
4 what he was saying when he was mid-sentence. (393.) The same day, Plaintiff  
5 echoed these complaints to neurologist Victor Doan, M.D., who noted Plaintiff’s  
6 reports of “mental foginess, memory difficulties, frequent episodes of losing his train  
7 of thought and noticeable fatigue.” (709.) Plaintiff continued to complain regarding  
8 lost focus, trouble with work, and losing his train of thought for two months that  
9 followed. (*See, e.g.*, 401 (“difficulty with focus and expressive aphasia often losing  
10 his train of thought”); 707 (continuing to perform poorly at work due to his cognitive  
11 issues; unable to remember the details of a meeting he had just attended); 1403  
12 “[r]ecent memory and recall . . . still affected”); 411 (“He had 4 meetings Wednesday  
13 and he could not function without his partner. He would lose his train of thought.”);  
14 1403 (“[b]rain fog continues and was worsened when patient ran out of Adderall”).)

15 Four months post-accident, Dr. Mitchell wrote that Plaintiff “has been unable to  
16 earn a living during this time due to a severe post concussion syndrome with  
17 headaches, decreased mentation with memory loss and expressive aphasia, [and]  
18 cognitive dysfunction.” (452.)

19 Plaintiff’s subjective complaints continued consistently throughout 2018, after  
20 he submitted his LTD claim. (1403 (“[b]rain fog [is] unchanged”; “[s]till unable to  
21 work on Adderall 30 mg”; “[n]o improvement in memory”); 1717 (“still having  
22 difficulty finding words, lack of concentration, lapse of memory especially short  
23 term”); 1135 (“has continued cognitive dysfunction with short term memory loss.  
24 Episodes of confusion and expressive aphasia”); 1403 (as of 09/28/2018, “impaired  
25 and unable to perform his usual work activities,” despite “some improvement in  
26 energy and brain fog”); 2324 (“problems with attention, concentration, and memory”);  
27 1404 (“problems gauging passage of time,” and unable to tell whether “a particular  
28 activity took place two weeks ago or two months ago”).) Plaintiff’s own undated

1 statement, submitted with his appeal on April 1, 2019, details what he means by  
2 certain statements, including “brain fog,” loss of train of thought, and short-term  
3 memory loss.<sup>10</sup> (1291, 1411.)

4 In concluding Plaintiff has established he is “disabled” within the meaning of  
5 the Policy, the Court gives significant weight to Plaintiff’s subjective accounts of  
6 mental “fogginess,” confusion, loss of train of thought, expressive aphasia, and  
7 forgetfulness. Significantly, Plaintiff made these complaints on the day of the  
8 accident, his wife observed them, and Plaintiff has made those complaints consistently  
9 since the accident. Moreover, Plaintiff’s subjective complaints have been confirmed  
10 by two separate instances of objective neuropsychological testing.

11 Specifically, the results of Plaintiff’s objective neuro-psychological tests were  
12 acknowledged as valid (based on built-in validity measures) by all doctors who  
13 commented on those tests. Dr. McGee’s testing recognized “mild deficits in attention  
14 and concentration” such that although Plaintiff would be “capable of learning a  
15 routine, repetitive skill, he would probably have difficulty if required to work under  
16 time constraints or to multitask.” (2329.) Dr. Lewis tested Plaintiff as having  
17 experienced significant cognitive decline in the areas of auditory attention, visual  
18 attention, processing speed, perceptual flexibility, and executive functioning (related  
19 to the ability to multitask). (1362-63, 1365-68.) The Court gives great weight to the  
20 opinions of Drs. McGee and Lewis. Each of these psychologists interviewed Plaintiff  
21 personally and each administered a series of neuropsychological tests that included  
22 built-in measures of validity. And both Dr. McGee and Dr. Lewis opined Plaintiff  
23 would be unable to perform his regular occupation.

24 The opinions of Drs. McGee and Lewis are consistent with the opinions of

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25 <sup>10</sup> Plaintiff describes “brain fog” as associated with difficulty performing routine tasks, such as  
26 becoming disoriented while grocery shopping and being unable to remember where things are  
27 located, leading to inefficiencies in routine tasks. (1411.) When Plaintiff describes losing his train  
28 of thought, he means “completely blanking out during an active conversation as to what the topic is,”  
often triggered by being interrupted while speaking. (1411.) He also describes specific examples of  
short-term memory loss. (1411.)

1 Plaintiff's two treating physicians, Drs. Mitchell and Dr. Sosin. As of March 11,  
2 2019, Dr. Mitchell opined that Plaintiff was totally disabled based on her observation,  
3 examination, and treatment of Plaintiff and Plaintiff's symptoms associated diagnoses  
4 of post-concussion syndrome, expressive aphasia, and short-term memory loss.  
5 (1401.) As of March 28, 2019, Dr. Sosin expressed the same opinion, relying on his  
6 observation, examination, and treatment of Plaintiff and Plaintiff's symptoms  
7 associated with his diagnosis of post-concussion syndrome. (1402-06.) The Court  
8 gives great weight to the opinions of Drs. Mitchell and Dr. Sosin, not only because  
9 these doctors actually examined Plaintiff, but also because they treated him on an  
10 ongoing basis, both before and after the accident, and therefore they had had the  
11 opportunity to personally observe him and interact with him before and after the  
12 accident.

13 The Court finds that Plaintiff's subjective reports of loss of train of thought, his  
14 observed and subjectively reported expressive aphasia, together with measured  
15 deficits and/or decline in areas of attention, concentration, perceptual flexibility,  
16 processing speed, and executive functioning combine to limit Plaintiff from  
17 performing many or most of the "material and substantial duties" of his "regular  
18 occupation." For instance, Plaintiff's regular occupation regularly required him to  
19 work on several projects over the same time period, which would be adversely  
20 affected by his reduced ability to multitask (as measured by testing of executive  
21 functioning). Additionally, difficulties in the area of attention, concentration, and  
22 processing speed would impact his ability to absorb and analyze new information.  
23 And of particular note, once these impairments became evident, which they quickly  
24 did, the ability to influence the opinions, attitudes, and judgments of others in the  
25 executive recruitment process would become nearly (if not completely) impossible.<sup>11</sup>

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26  
27 <sup>11</sup> In this regard, the Court notes that Plaintiff was an executive recruiter rather than a recruiter for  
28 lower-level positions. By definition, the candidates for executive positions are seeking positions at  
the highest level of Plaintiffs' clients' organizations to further their own already successful careers.  
Correspondingly, Plaintiff's employer-clients sought Plaintiff's assistance in helping them to fill

1 Plaintiff's "regular occupation" requires not only the ability to identify the best  
2 candidate for an open executive position, but also the ability to then "sell" the position  
3 to the candidate and to "sell" the candidate to the employer. Plaintiff's measured  
4 cognitive deficits limits him from doing this.

5 **D. Unum's File Reviews Do Not Alter the Court's Findings Regarding**  
6 **Plaintiff's Ability to Perform the Material and Substantial Duties of**  
7 **His Regular Occupation**

8 Unum's file reviews, performed by multiple reviewers at two levels, do not  
9 convince the Court otherwise.

10 **1. Initial Review (Drs. Zimmerman, Folkening, and Coughlin)**

11 Unum's initial decision to terminate Plaintiff's LTD benefits in October 2018  
12 was based on the file reviews of Drs. Zimmerman, Folkening, and Coughlin. These  
13 doctors based their assessments on Plaintiff's abilities to attend to the cognitive  
14 activities of his daily life, his written communications to Unum, his passing score on  
15 the MoCA, the lack of formal neuro-psychological testing, and the lack of treatment  
16 intervention by his providers.

17 **a. Dr. Zimmerman**

18 Dr. Zimmerman's seeming rejection of Plaintiff's claim for benefits (as noted in  
19 the file) based on his cognitive complaints was not warranted. When Dr. Zimmerman  
20 reviewed Plaintiff's email inquiring what type of neuropsychological testing would be  
21 required by Unum to review his claim, Dr. Zimmerman appears to conclude that  
22 Plaintiff's claim for benefits based on his cognitive functioning should be rejected  
23 based upon his ability to author the email she reviewed. To be sure, Plaintiff's email  
24 (862-63) is thorough, detailed, and well-organized, but from the email itself, there was  
25 no way of knowing whether Plaintiff had assistance in drafting it, or how long it took

26 \_\_\_\_\_  
27 corporate leadership positions. Thus, Plaintiff's regular occupation required him make a match that  
28 would alter his clients' organizations at their highest level. Simply put, both the candidates and  
Plaintiff's clients have the ability and incentive to closely scrutinize Plaintiff's work performance,  
and their confidence in him would be of paramount concern to them.

1 him to draft, or whether it required extensive revision before it was sent. (*Cf.* 863  
2 (“Sorry for the lengthy email, but I wanted to make certain I communicated  
3 everything with you rather than discuss by phone with the strong possibility that I’d  
4 forget something.”).) Unum did not ask; instead, Dr. Zimmerman concluded, based  
5 solely on that email itself, that Plaintiff retained “higher-level thinking skills” that  
6 were inconsistent “with any type of cognitive deficit.” (890.)

7 Unum’s treatment of the need for neuropsychological testing was inconsistent  
8 and evidences “hide-the-ball” tactics. Although Dr. Zimmerman appears to have  
9 concluded that the written communication skills needed to author that email precluded  
10 Plaintiff’s claim based on cognitive complaints, the communication to Plaintiff  
11 was that Unum “will not need you to have this testing completed for on-going claim  
12 review.” (921.) This was a misleading communication. This communication  
13 purports to respond to Plaintiff’s questions about the need for such testing to  
14 substantiate his claim, including questions that went so far as to ask Unum to sort  
15 among a list of specific testing to identify those areas Unum was most interested in  
16 having tested. However, this communication to Plaintiff was a wholly different  
17 message than what was conveyed internally. Specifically, while the message *among*  
18 Unum employees<sup>12</sup> continued to be that Plaintiff’s written communication was “not  
19 consistent with any type of cognitive defect” (890), implying that additional evidence  
20 would be needed to substantiate Plaintiff’s claim on this basis, the message *to* Plaintiff  
21 was that, from Unum’s perspective, there was no need for him to pursue any type of  
22 objective neuropsychological testing to substantiate his claim. This communication  
23 set up Plaintiff’s claim for failure.

24 Indeed, a few months after this communication to Plaintiff that Unum “[would]

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25 <sup>12</sup> (*See, e.g.*, 1158 (notes from Aug. 28, 2018 meeting of two clinicians and two claims personnel,  
26 responding to Dr. Mitchell’s identification of Plaintiff’s R&Ls as “unable to function at meetings  
27 due to loss of memory, speech limitations, headaches, and medications,” with “the insured is able to  
28 manage his household finances and he is able to drive a motor vehicle, he is able to write lengthy  
emails with higher vocabulary . . . and he is well past the usual recovery time for a concussion with  
no [loss of consciousness]”).)

1 not need [him] to have this testing,” Unum informed Plaintiff that it denied his claim  
2 in part based on the fact that no neuropsychological testing was ordered or otherwise  
3 undertaken. In fact, Unum stated this basis for denial *three times* in its denial letter.  
4 (See 1248 (“There has been no arrangement for more formal or comprehensive  
5 neurocognitive testing.”); 1248 (“Despite your persistent complaints of function  
6 limiting cognitive impairment for more than a year, neither you nor your providers  
7 (including another neurologist) have suggested or insisted that there be more  
8 comprehensive structured evaluation of neurocognitive function.”); 1249 (“[T]here  
9 has been no formal assessment of your neuro-cognitive status to support Dr.  
10 Mitchell’s opinion.”).)

11 The fact that Dr. Zimmerman was noted as observing that Plaintiff’s treating  
12 physicians “could refer him for testing” if they believed he had “cognitive deficits that  
13 would affect his ability to work” (890) does not salvage Unum’s fractured approach to  
14 addressing this issue. Due to the nature of the relationship, as alluded to in *Nord*,  
15 treatment providers do not approach their patients’ subjective complaints with the  
16 same skepticism as do their patients’ insurers. *Cf. Nord*, 538 U.S. at 832 (“[I]f a  
17 consultant engaged by a plan may have an ‘incentive’ to make a finding of ‘not  
18 disabled’ so a treating physician, in a close case, may favor a finding of ‘disabled.’”).  
19 Because Plaintiff’s insurer told him that it “[would] not need [him] to have this testing  
20 completed for on-going claim review” (921), and because Plaintiff encountered  
21 difficulty in getting his medical insurer to cover such testing, foregoing testing was  
22 wholly reasonable. There is no evidence in the record to suggest that such testing was  
23 medically necessary in order to treat Plaintiff in an effective manner. And in any  
24 event, here, neuropsychological testing eventually confirmed the subjective  
25 complaints upon which Plaintiff’s treating physicians relied to treat him.

26 **b. Dr. Folkening**

27 Turning to Dr. Folkening’s conclusion, it was based in part on the fact that  
28 Plaintiff’s complaints had persisted beyond that which might be expected from a

1 seemingly minor accident, and the fact that there had been no formal and  
2 comprehensive neurocognitive testing. (1228-1230.) Plaintiff’s unremarkable CT  
3 scans indeed provide some support for an inference of minor injury but, as discussed  
4 below, the Court credits Dr. Sosin’s view (and to an extent, Dr. Brown’s view) that  
5 even minor head injuries can lead to significant cognitive deficits, especially in  
6 individuals with preexisting psychiatric conditions. And the fact that Plaintiff’s  
7 cognition had not been formally tested is as discussed above.

8 Moreover, Dr. Folkening’s reliance on MoCA testing of 26/30 to conclude  
9 Plaintiff had no “major impairment,” reveals a lack of depth of Dr. Folkening’s  
10 understanding of the duties of Plaintiff’s “regular occupation.” (1229.) Although the  
11 MoCA, described *supra* footnote 8, may have great value as a diagnostic tool to  
12 screen for obvious cognitive deficits, Plaintiff’s low passing score does not evidence  
13 the ability to perform his duties as an executive recruiter.

#### 14 **c. Dr. Coughlin**

15 The same is true of Dr. Coughlin’s opinion on his file review, which also relied  
16 on both the normal MoCA score and the lack of “formal assessment of cognitive  
17 status.” (1236.) Dr. Coughlin introduced a new basis for rejecting Plaintiff’s claims,  
18 stating that Plaintiff’s “current lack of capacity opined by Dr. Mitchell” was  
19 unsupported “because the level of current intervention [was] inconsistent with the  
20 severity” of Plaintiff’s subjective complaints.<sup>13</sup> (1236.) Thus, Dr. Coughlin assessed  
21 Plaintiff’s disability based on the supposed failure of his treatment providers to order  
22 more aggressive treatment, which seems at best a tenuous basis on which to make any  
23 conclusion regarding whether Plaintiff’s stated R&Ls were supported. (1236.) But  
24 Dr. Coughlin’s lack of elaboration strips this statement of any persuasive value: Here,  
25 there is no indication of what treatment Dr. Coughlin felt should have been pursued,  
26

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27 <sup>13</sup> Unum ultimately relied on this conclusion in denying Plaintiff’s claim. (1249 (“[N]either you nor  
28 your providers . . . have suggested or insisted that there be a more comprehensive structured  
evaluation of your neurocognitive function.”))

1 or why he felt such treatment should have been pursued; moreover, there is no  
2 indication as to whether Plaintiff's treatment providers considered (and/or rejected)  
3 more aggressive treatment.

4 Therefore, the Court's is not persuaded by the opinions of any of these three file  
5 reviewers.

## 6 **2. Plaintiff's Appeal**

7 After Plaintiff's counsel filed his appeal, Unum sought review from three other  
8 doctors, Drs. Crawford, Black, and Brown. The Court is also not persuaded by their  
9 opinions. First, Dr. Crawford's opinion fails to take into account important medical  
10 evidence; second, Dr. Black's criticisms of Dr. Lewis's stated assumptions are  
11 unpersuasive; finally, Dr. Brown's opinion builds in part on Dr. Crawford's and Dr.  
12 Black's faulty foundations and is, in any event, refuted by Dr. Sosin's and Dr. Lewis's  
13 reports.

### 14 **a. Dr. Crawford**

15 Dr. Crawford observed that continued expressive aphasia was not consistent  
16 with what would be anticipated based on "the mechanism of injury," Plaintiff's  
17 normal neurological exams, and his unremarkable CT scans. She explained that  
18 "[n]eurological deficits are maximal in the hours and days after a brain injury," before  
19 going on to note that Plaintiff did not demonstrate evidence of aphasia in that time  
20 frame, citing Plaintiff's visits to an urgent care facility on the day of the accident, and  
21 a visit to the ER less than a week after the accident. But Dr. Crawford's citation to the  
22 medical evidence is selective, and the evidence of record in fact shows Plaintiff  
23 consistently complained of aphasia and other cognitive deficits in the days, weeks, and  
24 months following the accident.

25 On the day of the accident, Plaintiff complained to Dr. Wilder that he "lost [his]  
26 train of thought." (368.) And as for the ER visit six days later, although Dr. Crawford  
27 correctly quoted the Hoag Memorial physical exam notes as stating "[n]o aphasia,"  
28 this note reflects only that the doctor examining Plaintiff did not observe any aphasia.



1 (*See* 731 (making this notation under the heading (“Physical Exam: Neurological:”)).  
2 The notes from that ER visit reveal two other notations reflecting Plaintiff’s  
3 complaints of aphasia. (717 (upon presentation, Plaintiff complained of “losing his  
4 train of thought mid-sentence”); 730 (Plaintiff recounted that he had to leave a  
5 meeting at work three days earlier “because he was . . . having trouble finding  
6 words”).) And in between the urgent care visit and the ER visit, four days after the  
7 accident, Dr. Sosin noted that Plaintiff told him that “[h]e . . . had felt foggy, not  
8 remembering what he was saying by mid-sentence.” (1403.) Indeed, as recounted in  
9 detail herein, the record shows that Plaintiff made consistent complaints of this type in  
10 the days, weeks, and months after the accident.

11         Additionally, Dr. Crawford chose not to comment on the available objective  
12 data: Although Dr. Crawford noted the availability of Dr. Lewis’s neuropsychological  
13 report and raw test data, she made no attempt to reconcile her conclusions with the  
14 results of the testing. (2071.) This failure further evidences Dr. Crawford’s arbitrary  
15 selectivity and further weakens her opinion.

16                     **b.     Dr. Black**

17         As for Dr. Black’s review, the Court observes at the outset that he was not  
18 asked to comment on Plaintiff’s ability to perform his regular occupation; therefore,  
19 he does not tie his assessment to Plaintiff’s job duties. (*Compare* 2350 (asking  
20 “[w]hat cognitive function is demonstrated in the neuropsychological testing?”) *with*  
21 2352 (answering that question without reference to the duties of Plaintiff’s regular  
22 occupation).) Instead, because Dr. Black was specifically asked to comment on the  
23 neuropsychological testing, his review focused primarily on Dr. Lewis’s report and  
24 testing.

25         Within that focus, Dr. Black first criticized what he saw as Dr. Lewis’s  
26 incorrect assumptions regarding the level of Plaintiff’s baseline, pre-accident  
27 cognitive functioning. (2351 (Dr. Black); *cf.* 1361 (Dr. Lewis).) Dr. Lewis estimated  
28 Plaintiff’s baseline, pre-accident intellect to be in the Superior to Very Superior range,

1 corresponding to an intelligence quotient level of 125 to 130 or higher. (1361.)  
2 Conversely, Dr. Black used “standard statistical estimation methods” to estimate  
3 Plaintiff’s baseline at a lower mark, thus showing a lesser decline, and noting only  
4 “mildly lower than predicted” functioning in “many domains, primarily Attention,  
5 aspects of Learning and Memory, Processing Speed, and aspects of Executive  
6 Functioning.” (2351.)

7         However, for three reasons, the Court credits Dr. Lewis’s baseline estimate of  
8 Plaintiff’s pre-accident cognitive functioning over Dr. Black’s estimate: First,  
9 Plaintiff’s career experience (as set forth in his resume), second, subjective accounts  
10 of others who observed him before and after the accident (including his employer and  
11 two treating physicians), and third, Plaintiff’s scores in areas of cognition that tend to  
12 survive traumatic brain injury.

13         More specifically, first, even assuming Dr. Lewis relied on Plaintiff’s  
14 recounting of his SAT and GMAT scores from the late 1970s and early 1980s rather  
15 than documentary evidence of those scores, the record is clear that Plaintiff’s GMAT  
16 score was high enough for him to be admitted to Columbia University’s Graduate  
17 School of Business, where he earned a Master’s Degree. (1378.) Thereafter, Plaintiff  
18 went on to work for a number of major corporations, holding various positions with  
19 titles such as product director, marketing director, business director, general manager,  
20 chief marketing officer, vice-president, president, and chief executive officer, before  
21 going on to serve on a corporate board of directors and running a consulting business.  
22 (1375-78.) Only after working in all these positions did Plaintiff become an executive  
23 recruiter. (1375.) This career path strongly supports the accuracy of Dr. Lewis’s  
24 estimate in the Superior to Very Superior range of intellect.

25         Second, Dr. Lewis’s baseline estimate is also supported by Plaintiff’s  
26 employer’s account of Plaintiff’s functioning before the accident and his decline after  
27 the accident. The same is true of the observations of Plaintiff’s treating physicians,  
28 Drs. Mitchell and Sosin, who treated him before and after the accident.

1 Finally, Dr. Lewis noted that Plaintiff's high score in Verbal Comprehension  
2 tended to confirm her baseline estimate. Plaintiff scored in the 95th percentile in this  
3 area, which Dr. Lewis observed "tend[s] to remain the most robust in the face of most  
4 types of cognitive functioning deficits, such as those sustained in a motor vehicle  
5 accident." (1361.) She explained that "[a]s a result[,] these tasks tend to be good  
6 predictors of pre-morbid intellect, and, thus, are consistent with this examiner's  
7 interpretation of pre-morbid intellect being very high, in the Superior to Very Superior  
8 Range." (1361.) Despite his other criticisms, Dr. Black does not dispute this  
9 observation.

10 For all these reasons, the Court credits Dr. Lewis's estimate as an accurate  
11 measure of Plaintiff's baseline, pre-accident intellectual functioning. The pre-accident  
12 estimate of Plaintiff's intellect was not the only disagreement between Drs. Black and  
13 Lewis. They also disagreed on how the "practice effect" may have influenced  
14 Plaintiff's test results.

15 Dr. Lewis was of the opinion that Plaintiff's performance was enhanced by the  
16 practice effect, that is, as the result of Plaintiff having taken the same or similar  
17 neuropsychological tests (administered by Dr. McGee) three months prior to Dr.  
18 Lewis's testing. (1360-1362, 1364-65.) Thus, she believed that Plaintiff's deficits  
19 may have been understated by the test results that included artificially inflated scores.  
20 (1360.) Dr. Black acknowledged that the practice effect could have influenced the test  
21 results, but he believed that if it did, this would actually be an indication of the lack of  
22 severity of Plaintiff's impairment, noting that it would "indicate[] memory that is  
23 adequate for learning specific test items . . . and remembering the items over a three  
24 month period," especially given that Plaintiff would have been unaware of any need to  
25 remember the information (and thus unlikely to make a special effort to remember it).  
26 (2351.) Both of these conflicting opinions are plausible; as such, neither is  
27 particularly persuasive. There is simply no evidence suggesting one conclusion is  
28 more sound than the other. As it is, both Dr. Lewis and Dr. Black agree the test

1 results were valid based on built-in measures of validity, and as explained at length  
2 herein, those results, considered with the other evidence of record, support the finding  
3 that Plaintiff is unable to perform the substantial and material duties of his regular  
4 occupation due to cognitive deficits.

5 **c. Dr. Brown**

6 As to Dr. Brown's review, the Court notes at the outset that he relied on Dr.  
7 Crawford's analysis of Plaintiff's "neurological condition and associated level of  
8 function" and Dr. Black's conclusion that the "[t]esting results indicate, at most, mild  
9 impairment" (2364-65); therefore, to extent these analyses factor into Dr. Brown's  
10 opinion, it suffers from the same weaknesses as do Dr. Crawford's and Dr. Black's.  
11 More substantively, Dr. Brown saw Plaintiff's cognitive impairments as an  
12 exacerbation of a preexisting chronic psychiatric condition, presumably ADD, a  
13 condition that would "benefit from on-going treatment." (2364.) But Dr. Sosin  
14 considered this issue and saw a clear differentiation between Plaintiff's ADD and his  
15 impairment as a result of the accident. (1405.) Dr. Sosin noted that because he  
16 treated Plaintiff before and after the accident, he was able to "make a comparison of  
17 his symptoms which were attributed to ADD [and the] impairment caused by the  
18 accident," opining that although "there can be some overlap between symptoms of  
19 ADD and those attributed to post-concussion syndrome," in Plaintiff's "case, there  
20 [was] a clear differentiation between his ADD symptoms and those of his post-  
21 concussion syndrome."<sup>14</sup> (1405.) Despite having Dr. Sosin's report, Dr. Brown did  
22 not discuss Dr. Sosin's remarks regarding this "clear differentiation." (2364.) And  
23 Dr. Brown himself acknowledged that Plaintiff had "a long-standing psychiatric  
24 condition," which gave him a "significantly higher risk of having persistent cognitive,  
25 affective and somatic symptoms after a comparatively mild head injur[y]." (2364.)

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26 <sup>14</sup> In interpreting Plaintiff's test results, Dr. Lewis agreed. She concluded that the deficits revealed  
27 by Plaintiff's test results were beyond those that would be expected as a result of ADD. (1368  
28 (noting that "[t]he deficits that are discussed are far greater than can be accounted for by an attention  
deficit hyperactivity disorder").)

1 In light of these weaknesses, the opinions of Unum’s three file reviewer  
2 conclusions on appeal do not suggest to the Court that Plaintiff has failed to meet his  
3 burden of proof that he is disabled or that he remains able to perform the material and  
4 substantial duties of his regular occupation.

5 On these findings of fact, therefore, the Court makes the conclusions of law set  
6 forth in the next section.

#### 7 **IV. CONCLUSIONS OF LAW**

8 The Policy at issue is an “employee welfare benefit plan” governed by ERISA.  
9 *See* 29 U.S.C. § 1002(1).

10 Plaintiff has met his burden to establish by a preponderance of the evidence that  
11 he continued to be “disabled” from performing the “material and substantial duties” of  
12 his “regular occupation” due to “sickness or injury,” as defined by the Policy, after the  
13 date Unum discontinued his LTD benefits. Therefore, Unum’s denial of his claim is  
14 overturned.

15 Because the administrator “applied the right standard, but came to the wrong  
16 conclusion” regarding whether Plaintiff was disabled from his “regular occupation,”  
17 the appropriate remedy for the time remaining in the “regular occupation” eligibility  
18 period is “[r]etroactive reinstatement of benefits.” *Grosz-Salomon v. Paul Revere Life*  
19 *Ins. Co.*, 237 F.3d 1154, 1163 (9th Cir. 2001). Accordingly, the Court orders that  
20 Plaintiff be paid benefits under the terms of the Policy for the remainder of the  
21 approximately twelve months of the “regular occupation” standard of determining  
22 disability.

23 For the time period after that, because Unum has not yet considered the relevant  
24 standard, the appropriate remedy is to remand to the administrator to consider whether  
25 Plaintiff is “disabled” under the “any gainful occupation” standard in the Policy that  
26 applies after the first 24 months of disability. *See Saffle v. Sierra Pac. Power Co.*  
27 *Bargaining Unit Long Term Disability Income Plan*, 85 F.3d 455, 460 (9th Cir. 1996)  
28 (holding it was error for the district court to order payments beyond the initial 24-

1 month disability period where the standard for determining disability changed after  
2 the 24-month mark); *see, e.g., Carey v. United of Omaha Life Ins. Co.*, No.  
3 SACV1300740CJCAJWX, 2017 WL 1045077, at \*11 (C.D. Cal. Jan. 31, 2017)  
4 (citing *Saffle* and holding that remand to the plan administrator was appropriate  
5 remedy to consider whether the plaintiff was disabled under the “any gainful  
6 occupation” standard); *Hantakas v. Metro. Life Ins. Co.*, No. 214CV00235TLNKJN,  
7 2016 WL 374562, at \*7 (E.D. Cal. Feb. 1, 2016) (same); *Wilkins v. Unum Life Ins.*  
8 *Co. of Am.*, No. CV 10-02940 JSW, 2013 WL 5340512, at \*5 (N.D. Cal. Sept. 24,  
9 2013) (same).

10 **V. CONCLUSION**

11 As set forth herein, the Court awards benefits to Plaintiff for the remainder of  
12 the approximately twelve months of the “regular occupation” standard of determining  
13 disability. The Court remands the matter to the claims administrator to consider  
14 whether Plaintiff meets the definition of “disabled” under the definition that applies  
15 after the first twenty-four months.

16 Plaintiff shall prepare and lodge a proposed judgment within fourteen days of  
17 the entry of this Order. Any objections to the judgment must be filed within seven  
18 days thereafter.

19 In accordance with the Court’s Local Rule 54-7, any motion for attorney fees  
20 shall be filed no later than fourteen days after the Court’s entry of judgment and shall  
21 be noticed for the Court’s first available motions hearing date. This deadline may be  
22 extended by stipulation of the parties.

23 **IT IS SO ORDERED.**

24 **DATED:** March 22, 2021

25  
26 

27 The Hon. Josephine L. Staton  
28 United States District Judge