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**IN THE UNITED STATES DISTRICT COURT  
FOR THE EASTERN DISTRICT OF CALIFORNIA**

ENDURANCE AMERICAN  
SPECIALTY INSURANCE  
COMPANY,  
Plaintiff,

CASE NO. CV F 10-1284 LJO DLB  
**ORDER ON DEFENDANTS’  
RECONSIDERATION MOTION**  
(Docs. 56, 58.)

vs.

LANCE-KASHIAN & COMPANY,  
et al.,  
Defendants.

AND COUNTER-ACTION.

**INTRODUCTION**

Defendants/counter-complainants<sup>1</sup> seek reconsideration of exclusion of their recently disclosed lost business opportunity damages theory (“new damages theory”) which this Court concluded was not disclosed to comply with F.R.Civ.P. 26(a)(1) and 26(e)(1). This Court considered the insureds’ reconsideration motion on the record and VACATES the October 18, 2011 hearing, pursuant to Local

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<sup>1</sup> Defendants/counter-complainants are Lance-Kashian & Company, Edward Kashian (“Mr. Kashian”), and Jennifer Schuh (collectively the “insureds”), who are insureds under a Professional, Management, Employment Practices and Fiduciary Liability Insurance Policy issued by Endurance.

1 Rule 230(g). For the reasons discussed below, this Court DENIES the insureds reconsideration and  
2 EXCLUDES from evidence the new damages theory.

3 **BACKGROUND**

4 During his August 17, 2011 deposition, Mr. Kashian identified for the first time the new damages  
5 theory seeking \$12 million based in a business opportunity lost because Endurance failed to defend  
6 properly the insureds in an underlying action to force the insureds to settle. On August 19, 2011,  
7 Endurance filed its motion to exclude the new damages theory, or alternatively, to reopen discovery and  
8 modify expert discovery and motion deadlines to address the new damages theory (“motion to exclude”).  
9 Endurance set a September 26, 2011 hearing to require the insureds to file opposition papers no later  
10 than September 12, 2011 to satisfy Local Rule 230(c).

11 After the insureds failed to file timely papers to oppose the motion to exclude, this Court issued  
12 its September 19, 2011 order (“September 19 order”) to exclude the new damages theory based on the  
13 insureds’ failure to disclose it to comply with initial disclosure and supplementation requirements and  
14 the closure of non-expert discovery.

15 After the September 19 order was docketed and served, the parties filed a “Joint Statement Re  
16 Discovery Agreement” to address the motion to exclude. On September 20, 2011, the insureds filed  
17 their reconsideration motion to claim that the motion to exclude is a discovery motion subject to Local  
18 Rule 251(a), (c) requirements, including the filing of a joint statement seven days prior to the hearing.

19 **DISCUSSION**

20 The insureds seek reconsideration under F.R.Civ.P. 60(b) which provides in pertinent part:

21 On motion and just terms, the court may relieve a party or its legal representatives  
22 from a final judgment, order, or proceeding for the following reasons:

23 (1) mistake, inadvertence, surprise, or excusable neglect;

24 . . .

25 (6) any other reason that justifies relief.

26 F.R.Civ.P. 60(b) relief is not a matter of right and rests in the trial court’s sound discretion. *Robb*  
27 *v. Norfolk & Western Ry. Co.*, 122 F.3d 354, 359 (7<sup>th</sup> Cir. 1997); *de la Torre v. Continental Ins. Co.*, 15  
28 F.3d 12, 14 (1<sup>st</sup> Cir. 1994); *see Carter v. United States*, 973 F.2d 1479, 1489 (9<sup>th</sup> Cir. 1992). F.R.Civ.P.

1 60(b) relief may be granted “only upon an adequate showing of exceptional circumstances.” *Richards*  
2 *v. Aramark Services, Inc.*, 108 F.3d 925, 927 (8<sup>th</sup> Cir. 1997); *Massengall v. Oklahoma Bd. of Examiners*  
3 *in Optometry*, 30 F.3d 1325, 1330 (10<sup>th</sup> Cir. 1994); *United States v. Bank of New York*, 14 F.3d 756, 757  
4 (2<sup>nd</sup> Cir. 1994).

5 Furthermore, F.R.Civ.P. 60(b)(6) offers no independent grounds for relief in that a “party may  
6 not avail himself of the broad ‘any other reason’ clause of 60(b) if his motion is based on grounds  
7 specified in clause (1) – ‘mistake, inadvertence, surprise or excusable neglect.’ Rather, ‘extraordinary  
8 circumstances’ are required to bring the motion within the ‘other reason’ language . . .” *Liljeberg v.*  
9 *Health Servs. Acquisition Corp.*, 486 U.S. 847, 864, n. 11, 108 S.Ct. 2194 (1988) (citation omitted).  
10 “Clause 60(b)(6) is a ‘catch-all’ clause that is read as being exclusive of the other grounds for relief  
11 listed in Rule 60.” *Community Dental Servs. v. Tani*, 282 F.3d 1164, 1168, n. 8 (9<sup>th</sup> Cir. 2002).

12 “If a party is partly to blame for the delay, relief must be sought within . . . subsection (1)” of  
13 F.R.Civ.P. 60(b). F.R.Civ.P. 60(b)(6) requires a demonstration of “extraordinary circumstances.” *Tani*,  
14 282 F.3d at 1168. A party moving for relief under F.R.Civ.P. 60(b)(6) “must demonstrate both injury  
15 and circumstances beyond his control that prevented him from proceeding with the action in a proper  
16 fashion.” *Latshaw v. Trainer Wortham & Co., Inc.*, 452 F.3d 1097, 1103(9<sup>th</sup> Cir.2006) (internal  
17 quotation marks and alteration omitted). F.R.Civ.P. 60(b)(6) must be “used sparingly as an equitable  
18 remedy to prevent manifest injustice and is to be utilized only where extraordinary circumstances  
19 prevented a party from taking timely action to prevent or correct an erroneous judgment.” *Latshaw*, 452  
20 F.3d at 1103 (quoting *United States v. Washington*, 394 F.3d 1152, 1157 (9<sup>th</sup> Cir.2005)).

21 The insureds characterize the motion to exclude as “a discovery motion as contemplated under  
22 Local Rule 251” which “prohibited them from setting forth their arguments in opposition to the motion  
23 except in a Joint Statement Re Discovery Dispute.” As such, the insureds claim that Local Rule 251  
24 required them to file a joint statement no later than September 19, 2011. The insureds focus on the  
25 motion to exclude’s alternative relief to reopen discovery and to extend discovery deadlines to qualify  
26 the motion to exclude as a Local Rule 251 discovery motion. The insureds rely on the motion to  
27 exclude’s and September 19 order’s references to F.R.Civ.P. 26(a)(1), 26(e)(1) and 37(c)(1) to equate  
28 the motion to exclude as a discovery motion subject to Local Rule 251. The insureds conclude that

1 maintaining the September 19 order “would be manifestly unjust” without consideration of the new  
2 damages claim on its merits. The insureds fault Endurance’s “failure to expressly characterize its motion  
3 when filed.”

4 Endurance characterizes its motion to exclude as seeking F.R.Civ.P. 37(c)(1) sanctions for the  
5 insureds’ disobedience of disclosure and supplementation requirements. Endurance points out that this  
6 Court treated as Local Rule 251 motions the insureds’ motions to compel further document request  
7 responses and to extend a deposition deadline and referred them to the assigned magistrate judge yet held  
8 onto and ruled on the motion to exclude. Endurance argues the Local Rule 230 and its briefing deadlines  
9 governed the motion to exclude and that the “onus” was on the insureds to file timely opposition papers  
10 to protect their interests.

11 The motion to exclude’s core is an evidentiary matter with potential discovery effects, that is,  
12 reopening discovery and extending dates if the new damages theory were not excluded. This Court  
13 treated the motion to exclude as an evidentiary motion which Endurance diligently pursued given that  
14 if the new damages theory was not excluded, Endurance sought to reopen non-expert discovery and  
15 extend expert discovery and motion deadlines to address the new evidentiary issue. The motion to  
16 exclude was not a discovery motion; “it was a motion relating to sanctions pursuant to Rule 37.” *See*  
17 *Hoffman v. Construction Protective Services, Inc.*, 541 F.3d 1175, 1179 (9<sup>th</sup> Cir. 2008).

18 The insureds’ feigned confusion as to discovery motion applicability lacks credibility to explain  
19 the insureds’ reliance on F.R.Civ.P. 60(b)(6) (other reason that justifies relief) rather than F.R.Civ.P.  
20 60(b)(1) (excusable neglect). Local Rule 302(c)(1) directs “[a]ll discovery motions” to the assigned  
21 magistrate judge. Contrary to the insureds’ suggestion, this Court did not retain the motion to exclude  
22 because this Court considered “the motion as being under Local Rule 251(e) [exceptions from joint  
23 statement] instead of Local Rule 251(a).” This Court retained the motion to exclude because it focused  
24 on admissible evidence at trial, an issue beyond the assigned magistrate judge in the absence of consent  
25 to the magistrate judge for all purposes. The insureds cannot reasonably expect that the assigned  
26 magistrate judge was empowered to make evidentiary rulings as to the trial of this action.

27 This Court referred the insureds’ discovery motions to the assigned magistrate judge because he  
28 was the proper judge to hear the insured’s discovery motions, not Endurance’s motion to exclude. Since

1 the motion to exclude addresses evidentiary, not discovery, matters, this Court held onto the motion to  
2 exclude to which Local Rule 230 applied. The thrust of the motion to exclude was to preclude the new  
3 damages theory for the insureds' disobedience of disclosure and supplementation requirements. This  
4 Court will not penalize Endurance for seeking alternative discovery-related relief, which demonstrates  
5 prudence and good lawyering.

6 Moreover, the insureds fail to demonstrate that the motion to exclude falls under Local Rule  
7 251(e)(2) to entitle them to file opposition papers seven days before the hearing. As explained above,  
8 the motion to exclude addressed trial evidence, not sanctions per se. The insureds' reliance on Local  
9 Rule 230(e) belies their actions in that they filed a joint statement although Local Rule 230(e) is a  
10 specific exception to the joint statement requirement. In other words, the insureds cannot reasonably  
11 claim the motion to exclude falls under Local Rule 230(e) yet file a joint statement which Local Rule  
12 230(e) excepts given that it addresses the absence of discovery responses, an issue which does not  
13 require the joint statement's meeting and conferring.

14 In addition, the insureds' reliance on Local Rule 251 is puzzling given that Endurance's opening  
15 papers treated the motion to exclude as a motion subject to Local Rule 230, not Local Rule 251(a) which  
16 requires "the filing and service of a notice of motion and motion scheduling the hearing date on the  
17 appropriate calendar at least twenty-one (21) days from the date of filing and service. No other  
18 documents need be filed at this time." Contrary to Local Rule 230(a), Endurance filed points and  
19 authorities, not a mere notice of motion and motion. The insureds failed to contact this Court to address  
20 the matter until after the September 19 order was issued.

21 Lastly, the insureds complain that they "will clearly suffer injury if the Court's order on  
22 Endurance's motion is allowed to stand" and that the motion to exclude "was not considered 'on the  
23 merits.'" Out of an abundance of caution, this Court reviewed the parties' joint statement filed on  
24 September 19, 2011 which reinforces that the insureds disobeyed discovery disclosure and  
25 supplementation requirements as to the new damages theory. The purported injury suffered by insureds  
26 is of their own making in failing to abide by discovery requirements. The insureds' claims that  
27 Endurance was on notice of the new damages theory is unavailing given its absence from the insureds'  
28 disclosures, discovery responses and supplemented responses.

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**CONCLUSION AND ORDER**

For the reasons discussed above, this Court DENIES the insureds reconsideration and EXCLUDES the new damages theory.

IT IS SO ORDERED.

**Dated: October 12, 2011**

**/s/ Lawrence J. O'Neill**  
**UNITED STATES DISTRICT JUDGE**