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UNITED STATES DISTRICT COURT
EASTERN DISTRICT OF CALIFORNIA

MICHAEL DAVIS,

Plaintiff,

v.

HOLLINS LAW, A PROFESSIONAL
CORPORATION,

Defendant.

No. CIV. S-12-3107 LKK/AC

ORDER

Plaintiff Michael Davis sues defendant Hollins Law, A Professional Corporation, alleging violations of the federal Fair Debt Collection Practices Act, 15 U.S.C. §§ 1692 - 1692p ("FDCPA") and California's Rosenthal Fair Debt Collection Practices Act, Cal. Civ. Code §§ 1788 - 1788.33 ("Rosenthal Act"). The gravamen of plaintiff's complaint is that defendant placed collection calls to his home phone, and left a voicemail message which failed to disclose that the communication was from a debt collector. The parties have cross-moved for summary judgment.

The parties' motions came on for hearing on September 9, 2013.

1 Having considered the matter, the court will deny both motions
2 for the reasons set forth below.

3 **I. BACKGROUND**

4 **A. Factual background**

5 The undisputed facts are as follows:

- 6 • The debt alleged in the complaint herein was incurred on a
7 business credit card. (Plaintiff's Response to Defendant's
8 Statement of Undisputed Facts, ECF No. 47.)
- 9 • The credit card in question was an American Express
10 TrueEarnings Business Card (hereinafter, the "American
11 Express card"), which was obtained by plaintiff at Costco.
12 (Defendant's Response to Plaintiff's Statement of Undisputed
13 Facts, ECF No. 51.)
- 14 • The American Express card was used to purchase personal
15 items, such as "standard household items bought through
16 Costco," gas purchased at Costco, "Pampers and milk," "a bar
17 tab," and "school books." (Id.)
- 18 • Defendant's representative, one "Gregory," placed collection
19 calls to plaintiff to collect a debt owed on the American
20 Express card. (Id.)
- 21 • On or around August 29, 2012, defendant's representative,
22 one "Gregory Daulton," placed a telephone call to plaintiff
23 and left plaintiff a voicemail message. (Id.)

24 Defendant advances a number of evidentiary objections to the
25 remaining undisputed facts advanced by plaintiff in support of
26 his motion. These objections are addressed as necessary below.

27 ////

1 **B. Procedural background**

2 Plaintiff's complaint pleads violations of the FDCPA
3 (specifically, 15 U.S.C. §§ 1692e, 1692e(10), and 1692e(11)) and
4 the Rosenthal Act (Cal. Civ. Code § 1788.17). The latter
5 provision specifies that certain FDCPA violations (such as the
6 ones at issue in this case) also constitute Rosenthal Act
7 violations. Each statute allows for a maximum of \$1000.00 in
8 statutory damages; plaintiff therefore seeks \$2000.00 in damages,
9 and his attorney fees and costs, which are also provided for by
10 statute.

11 Defendant moves for summary judgment on the grounds that, as
12 plaintiff owed money on a business credit card, the subject
13 obligation is not a "debt" within the meaning of the FDCPA, a
14 consumer protection statute. Therefore, defendant maintains that
15 it cannot be held liable under the FDCPA or the Rosenthal Act (as
16 the latter claim is premised on an FDCPA violation). (ECF
17 No. 35.)

18 Plaintiff cross-moves for summary judgment, contending that
19 there exists no genuine dispute as to defendant's liability under
20 the FDCPA and the Rosenthal Act.

21 **II. STANDARD**

22 Summary judgment is appropriate "if the movant shows that
23 there is no genuine dispute as to any material fact and the
24 movant is entitled to judgment as a matter of law." Fed. R. Civ.
25 P. 56(a); Ricci v. DeStefano, 557 U.S. 557, 586 (2009) (it is the
26 movant's burden "to demonstrate that there is 'no genuine issue
27 as to any material fact' and that the movant is 'entitled to
28 judgment as a matter of law'"); Walls v. Cent. Contra Costa

1 Transit Auth., 653 F.3d 963, 966 (9th Cir. 2011) (per curiam)
2 (same).

3 Consequently, “[s]ummary judgment must be denied” if the
4 court “determines that a ‘genuine dispute as to [a] material
5 fact’ precludes immediate entry of judgment as a matter of law.”
6 Ortiz v. Jordan, 562 U.S. ___, 131 S. Ct. 884, 891 (2011),
7 quoting Fed. R. Civ. P. 56(a); Comite de Jornaleros de Redondo
8 Beach v. City of Redondo Beach, 657 F.3d 936, 942 (9th Cir. 2011)
9 (en banc) (same), cert. denied, 132 S. Ct. 1566 (2012).

10 Under summary judgment practice, the moving party bears the
11 initial responsibility of informing the district court of the
12 basis for its motion, and “citing to particular parts of the
13 materials in the record,” Fed. R. Civ. P. 56(c)(1)(A), that show
14 “that a fact cannot be . . . disputed.” Fed. R. Civ. P.
15 56(c)(1); Nursing Home Pension Fund, Local 144 v. Oracle Corp.
16 (In re Oracle Corp. Securities Litigation), 627 F.3d 376, 387
17 (9th Cir. 2010) (“The moving party initially bears the burden of
18 proving the absence of a genuine issue of material fact”)(citing
19 Celotex v. Catrett, 477 U.S. 317, 323 (1986)).

20 A wrinkle arises when the non-moving party will bear the
21 burden of proof at trial. In that case, “the moving party need
22 only prove that there is an absence of evidence to support the
23 non-moving party’s case.” Oracle Corp., 627 F.3d at 387.

24 If the moving party meets its initial responsibility, the
25 burden then shifts to the non-moving party to establish the
26 existence of a genuine issue of material fact. Matsushita Elec.
27 Indus. Co. v. Zenith Radio Corp., 475 U.S. 574, 585-86 (1986);
28 Oracle Corp., 627 F.3d at 387 (where the moving party meets its

1 burden, "the burden then shifts to the non-moving party to
2 designate specific facts demonstrating the existence of genuine
3 issues for trial"). In doing so, the non-moving party may not
4 rely upon the denials of its pleadings, but must tender evidence
5 of specific facts in the form of affidavits and/or other
6 admissible materials in support of its contention that the
7 dispute exists. Fed. R. Civ. P. 56(c)(1)(A).

8 The court's function on a summary judgment motion is not to
9 make credibility determinations or weigh conflicting evidence
10 with respect to a disputed material fact. See T.W. Elec. Serv. v.
11 Pac. Elec. Contractors Ass'n, 809 F.2d 626, 630 (9th Cir. 1987).

12 "In evaluating the evidence to determine whether there is a
13 genuine issue of fact," the court draws "all reasonable
14 inferences supported by the evidence in favor of the non-moving
15 party." Walls, 653 F.3d at 966. Because the court only considers
16 inferences "supported by the evidence," it is the non-moving
17 party's obligation to produce a factual predicate as a basis for
18 such inferences. See Richards v. Nielsen Freight Lines, 810 F.2d
19 898, 902 (9th Cir. 1987). The opposing party "must do more than
20 simply show that there is some metaphysical doubt as to the
21 material facts Where the record taken as a whole could not
22 lead a rational trier of fact to find for the nonmoving party,
23 there is no 'genuine issue for trial.'" Matsushita, 475 U.S. at
24 586-87 (citations omitted).

25 **III. ANALYSIS**

26 **A. Is the subject obligation a "debt" under the FDCPA?**

27 Defendant moves for summary judgment, contending that
28

1 collection efforts on a business credit card cannot, as a matter
2 of law, violate the FDCPA and the Rosenthal Act, which are
3 consumer protection statutes. Plaintiff does not dispute that the
4 subject debt was incurred on a business credit card.

5 15 U.S.C. § 1692a(5) defines "debt" as follows: "The term
6 'debt' means any obligation or alleged obligation of a consumer
7 to pay money arising out of a transaction in which the money,
8 property, insurance, or services which are the subject of the
9 transaction are primarily for personal, family, or household
10 purposes, whether or not such obligation has been reduced to
11 judgment."

12 Three Ninth Circuit cases address issues raised by
13 defendant's motion.

14 In Bloom v. I.C. System, Inc., 972 F.2d 1067 (9th Cir.
15 1992), the appeals court was called upon to interpret section
16 1692a(5) in a case where the plaintiff had borrowed \$5000 from a
17 friend and used it to invest in a software company. According to
18 the opinion, the lender "did not necessarily know or care what
19 the money was being used for." Id. at 1068. The lender
20 inadvertently placed the debt for collection with defendant
21 collection agency, which plaintiff then sued for FDCPA
22 violations. The district court granted the defendant's motion for
23 summary judgment, on the grounds that the loan was not a "debt"
24 under section 1692a(5). The Ninth Circuit affirmed, reasoning
25 that "[t]he fact that a loan is informal or that the lender may
26 have loaned the money for personal reasons does not make it a
27 personal loan under the FDCPA. The Act characterizes debt in
28 terms of end uses Neither the lender's motives nor the

1 fashion in which the loan is memorialized are dispositive of this
2 inquiry." Id. at 1068. Plaintiff's use of the loan proceeds to
3 invest in a software company meant that the obligation was not
4 for "personal, family, or household purposes," and therefore, was
5 not a "debt" subject to the FDCPA.

6 The second Ninth Circuit case of significance is Slenk v.
7 Transworld Systems, Inc., 236 F.3d 1072 (9th Cir. 2001). The
8 plaintiff therein was the owner and sole employee of a general
9 contracting firm, but obtained a credit union loan in his
10 individual capacity to purchase a backhoe. The backhoe was used
11 only to build plaintiff's family home. He sold it immediately
12 afterwards. Plaintiff's firm was not licensed to use a backhoe,
13 and never used it. However, the purchase invoice for the backhoe
14 listed the firm, rather than plaintiff, as the purchaser;
15 consequently, the lower sales tax rate for business purchases was
16 assessed on the sale. Moreover, the city building permit for the
17 home showed the firm as the building contractor, thereby
18 streamlining the permitting process. Eventually, the loan for the
19 backhoe went unpaid, and was eventually assigned to the defendant
20 collection agency. The district court granted summary judgment to
21 defendant, on the grounds that the loan was for commercial use,
22 and therefore was not a "debt" under 15 U.S.C. § 1692a(5). The
23 appeals court reversed, holding that there was a genuine issue of
24 material fact as to whether the loan was in fact "primarily for
25 personal, family, or household purposes." Id. at 1075. According
26 to its opinion, the Ninth Circuit's intent was to "elevate
27 substance over form" in assessing whether an obligation is a
28 "debt" under section 1692a(5). Id. Courts "must therefore 'look

1 to the substance of the transaction and the borrower's purpose in
2 obtaining the loan, rather than the form alone.'" Id. (quoting
3 Riviere v. Banner Chevrolet, Inc., 184 F.3d 457, 462 (5th Cir.
4 1999)).

5 A third Ninth Circuit decision, Turner v. Cook, 362 F.3d
6 1219 (9th Cir. 2004), also bears on the present inquiry. Certain
7 of the Turner defendants had previously obtained a \$1,000,000
8 tort judgment (on grounds of business interference) against one
9 of the plaintiffs, and then retained the other defendants (an
10 attorney and his law firm) to assist in collecting thereon.
11 Plaintiffs eventually sued over the ensuing collection efforts,
12 alleging, *inter alia*, FDCPA violations. The district court
13 dismissed these claims on the grounds that the tort judgment was
14 not a "debt" within the meaning of the FDCPA. The Ninth Circuit
15 panel affirmed, basing its decision on an analysis of the term
16 "transaction" in the statutory definition in section 1692a(5)
17 ("any obligation or alleged obligation of a consumer to pay money
18 arising out of a *transaction* in which the money, property,
19 insurance, or services which are the subject of the *transaction*
20 are primarily for personal, family, or household purposes"). The
21 Ninth Circuit panel embraced the reasoning of the Eleventh
22 Circuit in Hawthorne v. Mac Adjustment, Inc., which held that "a
23 'transaction' under the FDCPA must involve some kind of business
24 dealing or other consensual obligation." 140 F.3d 1367, 1371
25 (11th Cir. 1998). The Turner court concluded that, as the
26 plaintiffs' judgment debt was the result of a tort, and not a
27 consumer transaction, it was not a "debt" within the meaning of
28 the FDCPA. One sentence of Turner is particularly significant for

1 the analysis that follows: "[Defendants'] efforts are not
2 converted into an attempt to collect a consumer debt merely
3 because the [collection effort] involved [plaintiff's] home,"
4 *i.e.*, personal property. 362 F.3d at 1228.

5 Reading Bloom, Slenk, and Turner together yields the
6 following test: a plaintiff alleging an FDCPA violation must be
7 able to show that the obligation giving rise to the challenged
8 collection efforts arose from a transaction, first, involving a
9 consensual dealing, and second, the subject of which was
10 primarily for personal, family, or household purposes. In
11 deciding the second question, courts may look to the ostensible
12 purpose for which the obligation was entered into, but it is the
13 funds' actual use that is paramount. This appears to be the
14 reading of the applicable precedents that the majority of
15 district courts in the Ninth Circuit have followed. *See, e.g.*,
16 Simmonds and Narita LLP v. Schreiber, 566 F. Supp. 2d 1015 (N.D.
17 Cal. 2008) (Illston, J.) (holding that, where business owners
18 were sued in their personal capacity for actions undertaken when
19 they operated a commercial enterprise, their legal bills were not
20 for "personal" purposes).

21 In support of its position, defendant points to a district
22 court order which, it argues, reads Slenk differently. Manuel v.
23 Shipyard Holdings, No. C 01-00883, 2001 WL 1382050, 2001 U.S.
24 Dist. LEXIS 18097 (N.D. Cal. Nov. 2, 2001) (Alsup, J.) concerns,
25 *inter alia*, collection efforts on a \$1 million loan used to
26 purchase a property in San Francisco. The loan was secured by a
27 lien on the subject property and backed by a Small Business
28 Administration guaranty. The property was later sold to plaintiff

1 Manuel for five dollars, a price apparently attributable to
2 environmental contamination on the site. Judge Alsup ruled that
3 defendant's subsequent collection efforts on the loan were not
4 subject to FDCPA, reasoning:

5 As evidenced by the Small Business
6 Administration guaranty, Manning and James
7 took out their loan from the Money Store
8 primarily for business purposes. The FDCPA
9 does not apply to business loans. [citation
10 to Bloom.] Manuel asserts that after
11 acquiring the property, he made it his home.
12 But the relevant inquiry is into the purpose
13 for which the loan was acquired, not Manuel's
14 unilateral, unratified, after-the-fact
15 actions. [citation to Slenk.] Shipyard
16 Holdings' motion for summary judgment as to
17 Manuel's FDCPA claim is granted.

18 2001 WL 1382050 at *6, 2001 U.S. Dist. LEXIS 18097 at *18. The
19 "unilateral, ungratified, after-the-fact actions" described by
20 Judge Allsup were not those of the borrowers, but the plaintiff,
21 a subsequent purchaser who was not a party to the loan, but used
22 the subject property for personal purposes. Manuel, then, appears
23 to stand for the proposition that, if loan proceeds are used to
24 secure an item for commercial purposes, a subsequent purchaser's
25 non-commercial use of that item does not transform the loan into
26 an FDCPA "debt." This proposition is consonant with Turner, 362
27 F.3d at 1228, referenced above, which held that collection
28 efforts undertaken against personal property do not bring a non-
consensual debt within the ambit of the FDCPA.

29 In other words, Manuel has no bearing on the issue of
30 whether obtaining a credit card for ostensible business purposes,
31 regardless of its subsequent use, exempts collection efforts on
32 the ensuing credit card debt from FDCPA protection. Defendant
33 relies on the phrase "the relevant inquiry is into the purpose

1 for which the loan was acquired, not Manuel's unilateral,
2 unratified, after-the-fact actions" to argue that plaintiff's
3 alleged use of a business credit card for personal, family, or
4 household purposes does not invoke FDCPA protections. But, again,
5 this phrase does not refer to actions taken by the original
6 borrower, but by a subsequent owner of property purchased with
7 the borrowed funds.

8 Defendant's final argument for exempting business credit
9 cards from FDCPA coverage as a matter of law rests on the
10 following passage in Bloom:

11 [Plaintiff] correctly argues that given the
12 small number of cases interpreting the term
13 "debt" under the FDCPA, courts in other
14 jurisdictions have looked for guidance to
15 cases interpreting analogous provisions of
16 the Consumer Credit Protection Act, 15 U.S.C.
17 §§ 1601 to 1693r, such as the Truth in
18 Lending Act ("TILA"). See Zimmerman v. HBO
19 Affiliate Group, 834 F.2d 1163, 1168 (3rd
20 Cir. 1987). When classifying a loan, courts
21 typically "examine the transaction as a
22 whole," paying particular attention to "the
23 purpose for which the credit was extended in
24 order to determine whether [the] transaction
25 was primarily consumer or commercial in
26 nature." Tower v. Moss, 625 F.2d 1161, 1166
27 (5th Cir. 1980).

28 972 F.2d at 1068. According to defendant, Regulation Z,
promulgated under TILA, does not apply to business credit cards,
even if such cards are used to make personal purchases. Defendant
then argues that, by analogy to Regulation Z, business credit
cards, such as plaintiff's American Express card, should be
categorically excluded from the FDCPA's purview.

The difficulty for defendant is that the passage quoted
above from Bloom appears to stand, at most, for the proposition
that, in determining whether the FDCPA applies, courts must

1 examine the transaction between lender and debtor as a whole,
2 while paying attention to the purpose for which the credit was
3 extended. See, e.g., Sun v. Rickenbacker Collection, No. 10-CV-
4 01055, 2011 WL 704437, 2011 U.S. Dist. LEXIS 16742 (N.D. Cal.
5 Feb. 18, 2011) (Koh, J.) (quoting Bloom for the proposition that
6 the court must "examine the transaction as a whole, paying
7 particular attention to the purpose for which the credit was
8 extended in order to determine whether [the] transaction was
9 primarily consumer or commercial in nature."); Simmonds and
10 Narita, 566 F. Supp. 2d at 1017 (same). There is no authority in
11 Bloom, nor Slenk, 236 F.3d at 1072, nor Turner, 362 F.3d at 1219,
12 for categorically exempting certain obligations from FDCPA
13 protection on the basis of TILA or Regulation Z. Further, the
14 Bloom plaintiff (rather than the defendant, as in the present
15 case) sought to have the court apply Regulation Z; but the court
16 explicitly refrained from doing so. Instead, the Bloom court
17 wrote, "Thorns [v. Sundance Properties, 726 F.2d 1417 (9th Cir.
18 1984)] held that the factors employed by the Federal Reserve
19 Board under Regulation Z . . . are relevant in determining
20 whether a transaction is commercial or personal for the purposes
21 of [TILA] Even if we were to apply the factors identified
22 in Thorns, it would not alter our conclusion." 972 F.2d at 1069.
23 Examining the "transaction as a whole" is consonant with the test
24 set forth above - that plaintiffs alleging FDCPA violations must
25 be able to show that the obligation giving rise to the challenged
26 collection efforts arose from a transaction, first, involving a
27 consensual dealing, and second, the subject of which was
28 primarily for personal, family, or household purposes. The fact

1 that the obligation was extended for business purposes is
2 relevant to the inquiry, but is not, as defendant would have it,
3 dispositive. Consequently, defendant's Regulation Z-based
4 argument against FDCPA coverage is unavailing. Similarly,
5 defendant's argument that, since California's Song-Beverly Credit
6 Card Act, Cal. Civ. Code §§ 1747-1748.95, does not apply to
7 business credit cards, the Rosenthal Act must similarly be
8 excepted, also fails.

9 An opinion from the Eastern District of Virginia is directly
10 on-point. In Perk v. Worden, 475 F. Supp. 2d 565 (E.D. Va. 2007)
11 (Jackson, J.), the district court declined to dismiss an FDCPA
12 claim stemming from collection efforts on a business credit card
13 that plaintiff alleged she had used for personal, family, and
14 household purposes. Instead, Judge Jackson held that the
15 plaintiff had sufficiently alleged a "debt" to proceed under the
16 FDCPA. In reaching this holding, Judge Jackson quoted Bloom,
17 *supra*, approvingly for the propositions that "[t]he Act
18 characterizes debts in terms of end uses," and that, "[n]either
19 the lender's motives nor the fashion in which the loan is
20 memorialized are dispositive of this inquiry." 475 F. Supp. 2d at
21 569. After observing that courts have looked to analogous
22 provisions of TILA for guidance, Judge Jackson concluded that the
23 proper implication is that courts should "look[] to the substance
24 of transactions to determine whether they fall under the ambit of
25 consumer protection statutes." Id. He then noted:

26 [T]he debt at issue was not actually incurred
27 until Plaintiff used the card, as opposed to
28 when Plaintiff applied for the card. By way
of illustration, the definition of 'credit
card' from Regulation Z's interpretation of

1 TILA is, 'any card . . . or other single
2 credit device *that may be used from time to*
3 *time to obtain credit.*' [citation.] The
4 [Plaintiff's] card was not used to obtain
5 credit until Plaintiff used it for her
6 personal purposes; therefore, the debt was
7 personal at the moment it was
8 incurred Plaintiff may well have
9 violated the terms of the corporate credit
10 card agreement by incurring personal debt
11 with it, but that fact, even if true, cannot
12 change the character of the debt and take it
13 out of the FDCPA's jurisdiction.

14 Id. at 569-70 (emphasis in original). While Regulation Z and TILA
15 are referenced for purposes of "illustration," neither is central
16 to the court's holding, which rests on the card's uses. Perk's
17 reasoning is persuasive, and reinforces the conclusion herein.
18 Accord Clark v. Brumbaugh & Quandahl, P.C., LLO, 731 F. Supp. 2d
19 915 (D. Neb. 2010) (citing Perk) ("Although [defendant] is
20 correct in its contention that the [credit card] Account was
21 opened . . . ostensibly for commercial purposes, the Court must
22 focus on the nature of the debt that was incurred, and not the
23 purpose for which the Account was opened"); Kimmel v. Cavalry
24 Portfolio Serv., LLC, No. 10-680, 2011 WL 2039049, 2011 U.S.
25 Dist. LEXIS 55959 (E.D. Pa. May 25, 2011) (citing Perk) ("[T]he
26 terms of the agreement and the manner in which the card was
27 actually used are two separate issues.").

28 Two further points merit mention. First, the FDCPA does not
prohibit debt collection - only *unfair* debt collection. The
standards imposed by the FDCPA - contacting debtors at reasonable
times and places (15 U.S.C. § 1692c), avoiding threats and
profanity (15 U.S.C. § 1692d), refraining from false or
misleading representations (15 U.S.C. § 1692e), and so on - are
not so onerous as to in any way impair lawful debt collection

1 practices. Debt collectors seeking to go beyond the FDCPA's
2 limits to collect on alleged non-consumer debts will merely have
3 to verify that the debts in question were not incurred primarily
4 for personal, family, or household purposes. Placing the onus on
5 the debt collector in this manner is consonant with the strong
6 consumer protection policy that underlies the FDCPA. It also
7 reflects a growing public awareness that many debt collectors
8 have been less than diligent in verifying information about the
9 debts that they are attempting to collect.¹

10 The second point to note is that the standard applied herein
11 cuts both ways. An individual who obtains a credit card (or other
12 debt obligation) under the pretense that it is for personal
13 purposes, but uses it primarily to finance business expenditures,
14 cannot then seek the FDCPA's and/or the Rosenthal Act's
15 protections. This, of course, is the teaching of Bloom, which
16 concluded that "[t]he fact that a loan is informal or that the
17 lender may have loaned the money for personal reasons does not
18 make it a personal loan under the FDCPA." 972 F.2d at 1068.

19 In sum, although plaintiff herein may have ostensibly
20 obtained the American Express card for business purposes, it does

21 ¹ For example, California recently enacted Senate Bill 233, the
22 Fair Debt Buyers Practices Act, Cal. Stats. 2013, ch. 64, which
23 requires, among other things, that debt buyers attempting to
24 collect consumer debts be able to provide information as to their
25 ownership of the debt, evidence that the alleged debtor agreed to
26 the debt in question, the debt balance at charge-off, and an
27 explanation of post-charge-off interest and fees. Similarly, by
28 order dated September 8, 2011, the Maryland Court of Appeal (that
state's highest court) revised the Maryland Rules of Civil
Procedure to require that, when suing to collect consumer debts,
debt buyers provide competent evidence that the defendant in
question incurred the debt, proof of its ownership, an
itemization of post-charge off fees and charges, and so forth.

1 not follow as a matter of law that collection efforts on that
2 card are exempted from the FDCPA and the Rosenthal Act. An
3 inquiry must be made into what he purchased in allegedly
4 incurring an unpaid obligation. Accordingly, defendant's motion
5 for summary judgment is denied.

6 **B. Did defendant violate the FDCPA and Rosenthal Act?**

7 Having resolved the issue of law raised by defendant's
8 motion for summary judgment, I turn to plaintiff's cross-motion,
9 which purports to demonstrate that defendant violated the FDCPA
10 and the Rosenthal Act.

11 As the moving party, plaintiff "initially bears the burden
12 of proving the absence of a genuine issue of material fact" as to
13 defendant's liability under both statutes. Oracle Corp., 627
14 F.3d at 387. Specifically, plaintiff must show that the alleged
15 obligation which he incurred on the American Express card, and
16 which defendant sought to collect, was incurred "primarily for
17 personal, family, or household purposes," and is therefore a
18 "debt" within the meaning of the FDCPA.

19 Plaintiff is unable to meet his burden on summary judgment,
20 as there is a genuine dispute as to the purposes for which the
21 American Express card was used.

22 Plaintiff's sole evidence regarding the purposes for which
23 the card was used consists of the following statements, made in
24 his affidavit:

25 2. I made purchases on the American Express
26 TrueEarnings Business card for items such as
27 gas from Costco, books from Amazon.com, a bar
28 tab, and possibly business related expenses
as well.

1 3. Based on my credit card statements and my
2 own personal knowledge the purchases made on
3 the American Express TrueEarnings Business
4 card were primarily for personal, family, and
5 household purposes. (Davis Affidavit ¶¶ 2-3,
6 ECF No. 43-5.)

7 In response, defendant proffers plaintiff's deposition testimony
8 that plaintiff's wife owned her own business as a self-employed
9 real estate agent for approximately one year in 2002 or 2003
10 (Davis Depo. 21:1-10, ECF No. 37-1); that the American Express
11 card was applied for under the auspices of that business (Davis
12 Depo. 24:11-21, 26:1-8); that plaintiff and his wife used the
13 card for personal purposes, but could have used it for business
14 purposes (Davis Depo. 26:12-19, 27:25-28-7); that, while
15 plaintiff had other credit cards at the time, his wife only used
16 the American Express card (Davis Depo. 30:4-13); and that
17 plaintiff does not have statements regarding the American Express
18 card (Davis Depo. 32:1-3). Considered as a whole, particularly in
19 light of plaintiff's affidavit that the card was "possibly [used
20 for] business related expenses as well," these statements are
21 sufficient to create a triable issue of material fact as to
22 whether the amount which plaintiff allegedly owed on the American
23 Express card was traceable primarily to business purposes, rather
24 than to personal, family, and household purposes. At summary
25 judgment, "the judge does not weigh conflicting evidence with
26 respect to a disputed material fact [or] make credibility
27 determinations with respect to statements made in
28 affidavits . . . or depositions. These determinations are within
29 the province of the factfinder at trial If direct
30 evidence produced by the moving party conflicts with direct

1 evidence produced by the nonmoving party, the judge must assume
2 the truth of the evidence set forth by the nonmoving party with
3 respect to that fact." T.W. Elec. Serv., Inc., 809 F.2d at 630-
4 31. As defendant has demonstrated a genuine dispute as to whether
5 the amount plaintiff allegedly owed on the American Express card
6 was a "debt" under 15 U.S.C. § 1692a, plaintiff's cross-motion
7 for summary judgment must be denied.²

8 Based on the foregoing, the court need not reach defendant's
9 argument that it should not be held liable under the bona fide
10 error affirmative defense available under the FDCPA, 15 U.S.C.
11 § 1692k(c), and the Rosenthal Act, Cal. Civ. Code § 1788.30(e).

12 **IV. CONCLUSION**


13 In light of the foregoing, the court hereby orders as
14 follows:

15 [1] Defendant's motion for summary judgment is DENIED.

16 [2] Plaintiff's cross-motion for summary judgment is DENIED.

17 IT IS SO ORDERED.

18 DATED: September 11, 2013.

19 
20 LAWRENCE K. KARLTON
21 SENIOR JUDGE
22 UNITED STATES DISTRICT COURT

21 _____
22 ² For the purposes of this motion, the court need not reach the
23 interesting question of what the adjective "primarily," as used
24 in 15 U.S.C. § 1692a(5), means in the context of a credit card
25 debt. Research has failed to uncover any case law addressing the
26 proper method of classifying an obligation to pay a credit card
27 debt that was incurred in part for personal, family, or household
28 purposes, and in part for business or commercial purposes. At
least one district court in the Ninth Circuit has found that "the
determination of whether a debt is incurred 'primarily for
personal, family, or household purposes' is a fact driven one,
and should be decided on a case-by-case . . . basis looking at
all relevant factors." Hansen v. Ticket Track, Inc., 280 F. Supp.
2d 1196, 1204 (W.D. Wash. 2003). This approach appears sound.