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UNITED STATES DISTRICT COURT  
EASTERN DISTRICT OF CALIFORNIA

RAMSES GUITIERREZ, et al.,  
individually and on behalf of all others  
similarly situated,

Plaintiffs,

v.

CARTER BROTHERS SECURITY  
SERVICES, LLC, AT&T DIGITAL LIFE,  
INC., PACIFIC BELL TELEPHONE  
COMPANY DBA AT&T DATACOMM,  
INC., ATT&T CORP. and DOES 1  
through 10, inclusive,

Defendants.

No. 2:14-cv-00351-MCE-CKD

**MEMORANDUM AND ORDER**

On March 10, 2014, Plaintiffs filed the instant class action on behalf of themselves and other putative class members (collectively “Plaintiffs or “Class Members”) against Carter Brothers Security Services, LLC (“Carter Brothers”), AT&T Digital Life, Inc. (“AT&T”), Pacific Bell Telephone Company dba AT&T Datacomm, Inc. (“PacBell”), AT&T Corp., and Does 1 through 10 inclusive (“Doe Defendants”). See ECF No. 8. Plaintiffs are seeking damages, restitution, civil penalties, and injunctive relief as a result of Defendants’ alleged violations of both state and federal labor laws. Plaintiffs further allege conversion along with violations of California’s Unfair Competition Law. Id.

1 Presently before the court is a Motion brought by Defendant AT&T to dismiss Plaintiffs'  
2 First Amended Complaint ("FAC"). For the following reasons, that motion is DENIED.

3  
4 **BACKGROUND<sup>1</sup>**

5  
6 In 2012, Carter Brothers entered into a contract with AT&T that called for Carter  
7 Brothers to provide technicians for the installation of AT&T Digital Life security systems  
8 in customer homes and businesses. Carter Decl., ¶ 2. Under the terms of that contract,  
9 Carter Brothers pledged to hire, train, and supply labor and construction-related  
10 installation and monitoring technicians to AT&T in California and various other states.  
11 Prior to commencing work, Carter Brothers and AT&T required Plaintiffs and Class  
12 Members to sign an Independent Contractor Agreement ("Agreement"), which Plaintiffs  
13 allege misclassified them as independent contractors rather than employees. Plaintiffs  
14 claim that Carter Brothers entered into these Agreements with Class Members, even  
15 though both Carter Brothers and AT&T knew the contract between them did not include  
16 sufficient funds to comply with all applicable local, state, and federal laws or regulations  
17 governing the labor or services to be provided.

18 The main thrust of Plaintiffs' argument is that Plaintiffs were required to enter into  
19 the Agreements so that Carter Brothers and AT&T could avoid and evade federal and  
20 state labor laws, wage and hour laws, and numerous other state and federal laws, taxes  
21 and requirements. According to Plaintiffs, Carter Brothers and AT&T knew that their  
22 contract failed to provide sufficient funds to comply with such requirements. As an  
23 inducement to sign these agreements, Plaintiffs claim that Defendants fraudulently  
24 promised Class Members they would be converted to W-2 employees after a short  
25 introductory period of employment, which did not occur. Moreover, according to  
26 Plaintiffs, the Agreements contained illegal, unconscionable, void and voidable terms.

27 \_\_\_\_\_  
28 <sup>1</sup> The following recitation of facts is taken, sometimes verbatim, from Plaintiff's First Amended  
Complaint. Compl., March 10, 2014, ECF No. 8.

1 Those terms included provisions relating to non-competition, indemnification, dispute  
2 resolution and governing law. Plaintiffs seek to rescind the Agreements and request that  
3 the Court find the Agreements unconscionable and therefore invalid and unenforceable  
4 in their entirety.

5 Although Plaintiffs signed Agreements purporting to state that they were  
6 independent contractors, Plaintiffs claim they were in fact employees of both Carter  
7 Brothers and AT&T. In support of that proposition, Plaintiffs point to a number of factors  
8 indicating that they were employees rather than independent contractors. Class  
9 Members were given their work schedule, for example, by both Carter Brothers and  
10 AT&T, and were expected to abide by the scheduling dictated by those two entities.  
11 Additionally, Class Members were required to drive vehicles owned and provided by  
12 AT&T that displayed AT&T's logo and branding. Class Members were not allowed to  
13 use those vehicles for any personal reason. Class Members had no ownership or  
14 investment in the work they did for Carter Brothers and for AT&T, and had to provide  
15 their own tools and supplies, even though Carter Brothers and AT&T promised that such  
16 items would be provided. Class Members were also required to wear uniforms bearing  
17 AT&T logos and were expressly forbidden from engaging in any outside work with  
18 competing employers during and after the term of the Agreements. Class Members  
19 were required to participate in a two-week initial training session provided by Carter  
20 Brothers and AT&T, and also had to participate in on-going training sessions which  
21 served as direction for the means and manner for carrying out the work they were  
22 required to perform. Additionally, Class Members' work was regularly overseen,  
23 supervised and directed by Carter Brothers and by AT&T.

24 AT&T moves to dismiss the present action pursuant to Federal Rule of Civil  
25 Procedure 12(b)(6),<sup>2</sup> for failure to allege sufficient facts to support Plaintiffs' claims  
26 against AT&T. Specifically, AT&T argues that Plaintiffs' allegations do not allow a

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28 <sup>2</sup> All further references to "Rule" or "Rules" are to the Federal Rules of Civil Procedure unless otherwise noted.

1 reasonable inference that AT&T was Plaintiffs' employer, and that AT&T cannot  
2 therefore be liable for alleged violations of the state and federal labor statutes on that  
3 basis. See ECF No. 32.

## 4 5 STANDARD

6  
7 On a motion to dismiss for failure to state a claim under Rule 12(b)(6), all  
8 allegations of material fact must be accepted as true and construed in the light most  
9 favorable to the nonmoving party. Cahill v. Liberty Mut. Ins. Co., 80 F.3d 336,337-38  
10 (9th Cir. 1996). Rule 8(a)(2) requires only "a short and plain statement of the claim  
11 showing that the pleader is entitled to relief" in order to "give the defendant fair notice of  
12 what the . . . claim is and the grounds upon which it rests." Bell Atl. Corp. v. Twombly,  
13 550 U.S. 544, 555 (2007) (quoting Conley v. Gibson, 355 U.S. 41, 47 (1957)). A  
14 complaint attacked by a Rule 12(b)(6) motion to dismiss does not require detailed factual  
15 allegations. However, "a plaintiff's obligation to provide the grounds of his entitlement to  
16 relief requires more than labels and conclusions, and a formulaic recitation of the  
17 elements of a cause of action will not do." Id. (internal citations and quotations omitted).  
18 A court is not required to accept as true a "legal conclusion couched as a factual  
19 allegation." Ashcroft v. Iqbal, 129 S. Ct. 1937, 1950 (2009) (quoting Twombly, 550 U.S.  
20 at 555). "Factual allegations must be enough to raise a right to relief above the  
21 speculative level." Twombly, 550 U.S. at 555 (citing 5 Charles Alan Wright & Arthur R.  
22 Miller, Federal Practice and Procedure § 1216 (3d ed. 2004) (stating that the pleading  
23 must contain something more than "a statement of facts that merely creates a suspicion  
24 [of] a legally cognizable right of action.")).

25 Furthermore, "Rule 8(a)(2) . . . requires a showing, rather than a blanket  
26 assertion, of entitlement to relief." Twombly, 550 U.S. at 556 n.3 (internal citations and  
27 quotations omitted). Thus, "[w]ithout some factual allegation in the complaint, it is hard  
28 to see how a claimant could satisfy the requirements of providing not only 'fair notice' of

1 the nature of the claim, but also ‘grounds’ on which the claim rests.” *Id.* (citing 5 Charles  
2 Alan Wright & Arthur R. Miller, *supra*, at § 1202). A pleading must contain “only enough  
3 facts to state a claim to relief that is plausible on its face.” *Id.* at 570. If the “plaintiffs . . .  
4 have not nudged their claims across the line from conceivable to plausible, their  
5 complaint must be dismissed.” *Id.* However, “[a] well-pleaded complaint may proceed  
6 even if it strikes a savvy judge that actual proof of those facts is improbable, and ‘that a  
7 recovery is very remote and unlikely.’” *Id.* at 556 (quoting *Scheuer v. Rhodes*, 416 U.S.  
8 232, 236 (1974)).

## 9 ANALYSIS

### 10 11 A. AT&T’s Status as an Employer

#### 12 1. Preliminary Considerations

13 As an initial matter, Defendant AT&T argues that Plaintiffs’ use of the term  
14 “Defendant Employers” renders it impossible to ascertain which allegations in the FAC  
15 are being made against AT&T, Carter Brothers, or both. ECF No. 32 at 11. In Plaintiffs’  
16 Opposition, they clarify and explain that their use of that term “is an efficient manner of  
17 describing actions undertaken by both AT&T and Carter Brothers.” ECF No. 37 at 8.  
18 The joint employer doctrine recognizes that even where business entities are separate, if  
19 they share control of the terms or conditions of an individual’s employment, both  
20 companies can qualify as employers. *Real v. Driscoll Strawberry Assocs., Inc*, 603 F.2d  
21 748, 769-70 (9th Cir. 1979). In determining employer status for pleading purposes, the  
22 Court will view allegations against “Defendant Employers” in the FAC as implicating  
23 actions taken by both Defendants AT&T and Carter Brothers.

24 Defendant AT&T argues in its motion to dismiss that it is neither an employer nor  
25 a joint employer of Plaintiffs and therefore cannot be liable for alleged violations of  
26 either state law or the Federal Fair Labor Standards Act, 29 U.S.C. § 201 et seq.,  
27 (“FLSA”). ECF No. 32 at 17. Specifically, Defendant AT&T argues that Plaintiffs have  
28 failed to provide any facts that would establish that AT&T was Plaintiffs’ employer. *Id.* at

1 19. The Court disagrees with AT&T's contentions and finds Plaintiffs have alleged  
2 sufficient facts to support their claim that AT&T was a joint employer for pleading  
3 purposes.

4 Joint employment exists where an employee works for more than one employer at  
5 the same time. For example, under the FLSA, a joint employment relationship will  
6 generally be considered to exist when "(1) the employers are not 'completely  
7 disassociated' with respect to the employment of the individuals; and (2) where one  
8 employer is controlled by another or the employers are under common control." Chao v.  
9 A-One Med. Servs, Inc., 346 F.3d 908, 918 (9th Cir. 2003). Similarly, under California  
10 law, where an employer sends an employee to work for another employer, and where  
11 both retain the right to control the employee's activities, dual employment exists. Cnty.  
12 of Los Angeles v. Workers' Comp. Appeals Bd., 30 Cal. 3d 391, 405 (1981).

## 13 **2. Factors Considered Under California Law**

14 In determining whether an employment relationship exists, the most important  
15 consideration "is whether the person to whom service is rendered has the right to control  
16 the manner and means of accomplishing the result desired." S. G. Borello & Sons, Inc.  
17 v. Dep't of Indus. Relations, 48 Cal. 3d 341, 350 (1989), quoting Tieberg v.  
18 Unemployment Ins. App. Bd., 2 Cal.3d 943, 946 (1970). There are also several  
19 additional secondary factors that may be considered when determining the existence of  
20 an employment relationship such as: "(a) whether the one performing services is  
21 engaged in a distinct occupation or business; (b) the kind of occupation, with reference  
22 to whether, in the locality, the work is usually done under the direction of the principal or  
23 by a specialist without supervision; (c) the skill required in the particular occupation;  
24 (d) whether the principal or the worker supplies the instrumentalities, tools, and the place  
25 of work for the person doing the work; (e) the length of time for which the services are to  
26 be performed; (f) the method of payment, whether by the time or by the job; (g) whether  
27 or not the work is a part of the regular business of the principal; and (h) whether or not  
28 the parties believe they are creating the relationship of employer-employee." Borello,

1 48 Cal. 3d at 351. Recently, the California Supreme Court held that the Borello court’s  
2 “all necessary control” test is applicable in determining the employment status in a suit  
3 for wage and hour protections like the present action. Ayala v. Antelope Valley  
4 Newspapers, Inc., 59 Cal. 4th 522, 531 (2014).

5 **a. Right to Control**

6 When evaluating the employer’s right to control, what matters is how much control  
7 the hiring entity retains the right to exercise, not how much control that entity actually  
8 exercises. Id. at 533; see Malloy v. Fong, 37 Cal. 2d 356, 370 (1951) (“It is not essential  
9 that the right of control be exercised or that there be actual supervision of the work of the  
10 agent.”). First, AT&T can and did control the Class Members’ appearance by requiring  
11 them to wear AT&T uniforms. See Ruiz v. Affinity Logistics Corp., 754 F.3d 1093, 1101  
12 (9th Cir. 2014) (finding right to control under California law where a company controlled  
13 “every exquisite detail” of the drivers’ appearance). Second, Plaintiffs have alleged in  
14 their FAC that Defendants Carter Brothers and AT&T gave Class Members their work  
15 schedule and dispatched them to work sites. ECF No. 8 at 14. Moreover, Class  
16 Members had “no control” over setting appointments or their work schedules. Id. Third,  
17 Class Members’ work was “regularly overseen, supervised, and directed” by Defendants  
18 Carter Brothers and AT&T. Id. at 15. Fourth, Plaintiffs also allege that Class Members  
19 could be involuntarily terminated for any reason. Id. at 16; see also ECF No 1-1 at 5  
20 (“Either Party may terminate this Agreement with or without cause . . . .”). Although this  
21 provision applies explicitly only to Carter Brothers, since Plaintiffs assert that Defendant  
22 AT&T also possessed considerable control and supervision over the terms and  
23 conditions of Plaintiffs’ work, AT&T also presumably had the power, at least indirectly, to  
24 terminate Class Members. The California Supreme Court has noted that “[p]erhaps the  
25 strongest evidence of the right to control is whether the hirer can discharge the worker  
26 without cause . . . .” Ayala, 59 Cal. 4th at 531; see Malloy, 37 Cal. 2d at 370 (Because  
27 “[t]he power of the principal to terminate the services of the agent gives him the means  
28 of controlling the agent’s activities.”). Fifth, AT&T also controlled the manner and means

1 of Class Members' work by requiring Class Members to participate in training, and AT&T  
2 regularly supervised and oversaw their work. ECF No. 8 at 15.

3 Given the above allegations, it is clear that Defendant AT&T had control over  
4 Class Members' appearance, working hours and working conditions. These facts, as set  
5 forth in Plaintiffs' FAC, support the conclusion that, at least for pleadings purposes,  
6 Defendant AT&T exercised a significant right to control the activities of Class Members.

7 **b. Secondary Factors**

8 In light of the substantial facts alleged by Plaintiffs that evidence AT&T's right to  
9 control the manner in which Class Members performed their work, none of the remaining  
10 secondary factors sufficiently weigh in AT&T's favor for purposes of concluding, as a  
11 matter of law on the pleadings, that Class Members were independent contractors vis-à-  
12 vis AT&T. Notably, the only secondary factor supporting the existence of an  
13 independent contractor relationship is the fact that Class Members signed the  
14 independent contractor agreements and obtained their own licenses. ECF No. 8 at  
15 13-14. According to AT&T, this lends credence to the conclusion that both AT&T and  
16 Class Members believed they were creating an independent contractor relationship.  
17 However, even this factor is insignificant because Plaintiffs claim Defendants required  
18 them to obtain the licenses and were induced into signing the Agreements by  
19 Defendants' promises that Plaintiffs would be converted to W-2 employees after a short  
20 introductory period of employment. Id. Additionally, while Class Members apparently  
21 were required to buy some of their own tools, and while that arrangement can point  
22 towards an independent contractor status, the FAC also alleges that Class Members  
23 were in fact told that Defendants would furnish tools, and that Class Members only  
24 purchased tools when they were not supplied. Id. at 15. In any event, California courts  
25 have found on numerous occasions that an employee-employer relationship can still  
26 exist where employees invested in tools. See Borello, 48 Cal. 3d 341, 357.

27 Several of the secondary factors weigh in favor of finding an employee-employer  
28 relationship. The fact that Class Members had little or no previous specific or



1 specialized training, and had no ownership or investment in their own business, favors a  
2 finding of employment. See ECF No. 8 at 15. Class Members were also required to  
3 drive vehicles owned and operated by AT&T and displaying AT&T branding and logos.  
4 Id. at 14. Class members were forbidden from engaging in any outside work in  
5 competition with Defendants both during and after the relationship ended. Id. at 15.  
6 Additionally, Class Members were required to participate in on-going training sessions in  
7 order to carry out their work in a specific manner proscribed by Carter Brothers and  
8 AT&T. Id.

9 In sum, Plaintiffs have alleged sufficient facts to demonstrate they were  
10 employees under California's all necessary control test, and that AT&T had a broad right  
11 to control the manner in which Class Members performed their work.

### 13 **3. AT&T's Status as an Employer Under Federal Law**

14 The definition of employee set forth in the FLSA , has been called the "broadest  
15 definition that has ever been included in any one act." United States v. Rosenwasser,  
16 323 U.S. 360, 363 n.3 (1945). In determining whether or not an employment relationship  
17 exists under federal law, the Ninth Circuit applies an "economic reality" test. Bonnette v.  
18 California Health & Welfare Agency, 704 F.2d 1465, 1470 (9th Cir.1983); Real v. Driscoll  
19 Strawberry Associates, Inc., 603 F.2d 748, 754-55 (9th Cir. 1979) ("Economic realities,  
20 not contractual labels determines employment status for the remedial purposes of the  
21 FLSA."). All factors that are "relevant to [the] particular situation" should be considered  
22 when evaluating the "economic reality" of an alleged employment relationship.  
23 Bonnette, 704 F.2d at 1470. Courts typically look to the following non-exhaustive list of  
24 factors when determining whether an employee/employer relationship exists: (a) the  
25 degree of the alleged employer's right to control the manner in which the work is to be  
26 performed; (b) the alleged employee's opportunity for profit or loss depending on his  
27 managerial skill; (c) the alleged employee's investment in equipment required for his  
28 work, or his employment of helpers; (d) whether the service requires a special skill; (e)

1 the degree of permanence of the working relationship; and (f) whether the service is an  
2 integral part of the alleged employer's business. Real, 603 F.2d 748, 754.

3 The economic reality test is similar to California's "all necessary control" test and  
4 also leads the Court to conclude that, for pleading purposes, Plaintiffs have alleged  
5 sufficient facts to indicate that Class Members were employees of Defendant AT&T. The  
6 following facts indicate AT&T controlled the manner in which Class Members performed  
7 their work. Class Members were given their work schedule by Carter Brothers and  
8 AT&T who dispatched them to work sites. ECF No. 8 at 14. Class Members were  
9 required to drive vehicles owned and provided by AT&T, and not allowed to make  
10 personal stops or carry passengers while driving the AT&T vehicles. Id. at 15. Class  
11 Members' work was regularly overseen and supervised by Carter Brothers and AT&T.  
12 Id. These allegations support the conclusion that AT&T possessed considerable control  
13 over the manner in which Class Members performed their work.

14 Class Members provided support services for an important part of AT&T's  
15 business. Class Members installed AT&T's Digital Life home security system, which was  
16 integral to AT&T's provision of services to Digital Life customers. ECF No. 8 at 13.  
17 Additionally, Class Members had no ownership or investment in their own business, and  
18 supplied only some of their own tools. Id. at 14-15. Class Members had little to no  
19 previous specific training in security system installation or services. Id. at 15. In  
20 addition, similar to the farmworkers in Torres-Lopez v. May, 111 F.3d 633, 644 (9th Cir.  
21 1997), Class Members had no opportunity for profit or loss depending upon their  
22 managerial skill, because they were paid an hourly wage. ECF No. 8 at 15.

23 The Court finds that Plaintiffs have pled sufficient facts at this stage to support  
24 their allegation that Class Members and Defendant AT&T were engaged in an  
25 employee-employer relationship under both California and federal law.

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1           **B. California Labor Code § 2810**

2           AT&T also argues that Plaintiffs' allegations do not allow a reasonable inference  
3 that AT&T violated California Labor Code § 2810, as alleged in Plaintiff's Fifth Cause of  
4 Action. ECF No. 32 at 21. Specifically, AT&T argues that the FAC provides no factual  
5 allegations that demonstrate (1) that the installation of Digital Life security systems  
6 involved any "construction labor...or services" as required by §2810; and (2) that AT&T  
7 knew or should have known the sums it paid to Carter Brothers pursuant to their  
8 Agreement were insufficient to comply with all labor laws, if the contract was indeed  
9 under-funded. Id. at 22.

10           Both cases cited by AT&T in support of their argument are distinguishable from  
11 the present case, and therefore lack precedential value. In Hawkins v. TACA Int'l  
12 Airlines, S.A., 223 Cal. App. 4th 466, 472 (2014), reh'g denied (Feb. 18, 2014), review  
13 denied (May 14, 2014), the plaintiff filed a third amended complaint after the action had  
14 been pending for twenty months, and for the first time alleged a cause of action for  
15 violation of Section 2810. Plaintiff had never attempted to ascertain through discovery  
16 whether or not a contract in fact existed. Id. at 476. Moreover, the court found that the  
17 allegations in the complaint were inconsistent with a § 2810 claim because the plaintiffs'  
18 had alleged in their complaint that the defendant had the ability to pay all wages earned  
19 by the plaintiff classes, thus contradicting their assertions that the contracts were  
20 underfunded. Id. at 480. Similarly in Rojas v. Brinderson Constructors Inc.,  
21 567 F. Supp. 2d 1205, 1209-10 (C.D. Cal. 2008), the court found the plaintiffs' § 2810  
22 allegations to be purely speculative, unreasonable and a product of guesswork.

23           Plaintiffs here commenced their action in February 2014, alleging a § 2810 claim.  
24 The First Amended Complaint was filed in March 2014. In the original complaint,  
25 Plaintiffs attached the independent contractor agreement, which was required by both  
26 Carter Brothers and AT&T, as evidence that AT&T knew the technicians were  
27 misclassified as independent contractors rather than employees, and did not receive the  
28 benefits owed to them under state and federal law. See ECF No 1-1. Taking into

1 account the totality of the circumstances alleged in the FAC, Plaintiffs have pled enough  
2 factual allegations to support a § 2810 claim, namely that Carter Brothers and AT&T  
3 entered into a contract or agreement for electrical contracting services and knew or had  
4 reason to know the agreement included insufficient funds to allow compliance with all  
5 applicable local, state and federal laws. ECF No. 8 at 20. Defendant AT&T's argument  
6 that the installation of AT&T Digital Life security systems cannot constitute "construction  
7 labor or services," for the purpose of a Section 2810 claim is not well taken. ECF No. 32  
8 at 22. Because Plaintiffs have alleged that the requisite "construction labor" is indeed  
9 entailed by the installation services being performed, and since the Court must accept  
10 that contention as true for purposes of this motion, AT&T's argument to the contrary  
11 does not warrant dismissal at this time. See ECF No. 37 at 18; ECF No. 32 at 22.

12 **C. Conversion**

13 AT&T argues it owed no legal duty to Plaintiffs as an alleged employer, and that  
14 therefore Plaintiffs' conversion claim against AT&T, as set forth in the Eighth Cause of  
15 Action, should be dismissed. ECF No. 32 at 23. Because Plaintiffs have provided  
16 sufficient factual allegations to support their argument that AT&T was an employer,  
17 dismissal of this claim is improper.

18 **D. California's Unfair Competition Law**

19 AT&T also argues that because Plaintiffs have not sufficiently alleged that AT&T  
20 was their employer, AT&T cannot be liable for violations of California's Unfair  
21 Competition Law, California Business and Professions Code § 17200, et seq., as  
22 Plaintiffs assert in their Ninth Cause of Action. ECF No. 32 at 24. Because Plaintiffs  
23 have provided sufficient factual allegations to support their argument that AT&T was an  
24 employer, dismissal of this claim is also improper.

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**CONCLUSION**

For all the reasons set forth above, Defendant's Motion to Dismiss, ECF No. 32, is DENIED.

IT IS SO ORDERED.

Dated: October 29, 2014

  
MORRISON C. ENGLAND, JR., CHIEF JUDGE  
UNITED STATES DISTRICT COURT