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UNITED STATES DISTRICT COURT
EASTERN DISTRICT OF CALIFORNIA

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JOELLEN ROBERTS, WAYNE
ROBERTS, JOSEPH ROBERTS and
JAMES ROBERTS,

Plaintiffs,

v.

ORANGE GLO, ORANGE GLO
INTERNATIONAL INC., APPEL
CO., CHURCH & DWIGHT, CHURCH
& DWIGHT CO., INC., and DOES
1 through 50, inclusive,

Defendants.

CIV. NO. 2:14-000421 WBS DAD
MEMORANDUM AND ORDER RE: MOTION
TO DISMISS

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I. Factual and Procedural History

Plaintiffs Joellen, Wayne, Joseph, and James Roberts
reside in their home outside the Marysville area in the Eastern
District of California. (First Am. Compl. ("FAC") ¶ 9 (Docket
No. 8); Pls.' Opp'n at 2 (Docket No. 19).) Joellen purchased
Orange Glo, a product manufactured by defendant Church & Dwight

1 Co., Inc., (FAC ¶ 11), for the purpose of polishing and
2 conditioning a family piano and organ, (id. ¶ 9). Plaintiffs
3 allege the Orange Glo bottle specifically stated that it could be
4 used on floors. (Id.) Accordingly, Joellen applied the product
5 to the hardwood floor in the entryway of her home with a mop.
6 (Id.) The next morning, she slipped and fell while walking
7 through the entryway. (Id. ¶ 10.) Her husband Wayne and two
8 sons Joseph and James were home at the time and allegedly heard
9 her crash to the ground. (Id. ¶ 37.)

10 Plaintiffs' FAC alleges state law claims against
11 defendant Church & Dwight Co., Inc., for strict products
12 liability, failure to warn, breach of implied warranty,
13 negligence, and negligent misrepresentation.¹ Plaintiffs also
14 bring claims for loss of consortium on behalf of Wayne and for
15 negligent infliction of emotional distress for harm suffered by
16 Wayne, Joseph, and James as result of contemporaneously
17 perceiving the incident. Defendant now moves to dismiss for
18 improper venue pursuant to Federal Rule of Civil Procedure
19 12(b)(3). In the alternative, defendant moves to dismiss the
20 second claim for failure to warn, third claim for breach of
21 implied warranty, fifth claim for negligent misrepresentation,
22 and seventh claim for negligent infliction of emotional distress
23 pursuant to Rule 12(b)(6) for failure to state a claim upon which
24 relief can be granted. (Def.'s Mot. (Docket No. 13).) The court
25

26 ¹ Plaintiffs originally brought this action against
27 multiple defendants. However, plaintiffs voluntarily dismissed
28 defendants Orange Glo, Orange Glo International, Inc., Appel Co.,
and Church & Dwight. (Docket No. 9.) The only remaining
defendant is Church & Dwight Co., Inc.

1 will not address plaintiffs' breach of warranty claim, which
2 plaintiffs agree to abandon, (see Pl.'s Opp'n at 2).

3 II. Venue

4 Rule 12(b)(3) authorizes a court to dismiss an action
5 for improper venue. Fed. R. Civ. P. 12(b)(3); see also 28 U.S.C.
6 § 1406(a) ("The district court of a district in which is filed a
7 case laying venue in the wrong division or district shall
8 dismiss, or if it be in the interest of justice, transfer such
9 case to any district or division in which it could have been
10 brought."). Plaintiffs have the burden of proving that venue is
11 proper in the district in which the suit was initiated. Munns v.
12 Clinton, 822 F. Supp. 2d 1048, 1079 (E.D. Cal. 2011) (England,
13 J.) (citing Piedmont Label Co. v. Sun Garden Packing Co., 598
14 F.2d 491, 496 (9th Cir. 1979)).

15 Venue is proper in "a judicial district in which a
16 substantial part of the events or omissions giving rise to the
17 claim occurred." 28 U.S.C. § 1391(b)(2). This provision "does
18 not require that a majority of the events have occurred in the
19 district where suit is filed, nor does it require that the events
20 in that district predominate." Rodriguez v. Cal. Highway Patrol,
21 89 F. Supp. 2d 1131, 1136 (N.D. Cal. 2000).

22 While plaintiffs did not assert a statutory basis for
23 venue in the FAC, plaintiffs do allege that a substantial part of
24 the events giving rise to their tort claims occurred in the
25 Eastern District of California. According to the FAC, both the
26 retail establishment where Joellen Roberts purchased Orange Glo
27 and the Roberts family home where the alleged slip-and-fall and
28 subsequent injuries occurred are located within this district.

1 (FAC ¶¶ 9, 11.) Because venue is proper under § 1391(b)(2), the
2 court will deny defendant's motion to dismiss for improper venue.

3 II. Failure to State a Claim

4 On a Rule 12(b)(6) motion to dismiss, the court must
5 accept the allegations in the complaint as true and draw all
6 reasonable inferences in favor of the plaintiff. See Scheuer v.
7 Rhodes, 416 U.S. 232, 236 (1974), overruled on other grounds by
8 Davis v. Scherer, 468 U.S. 183 (1984); Cruz v. Beto, 405 U.S.
9 319, 322 (1972). To survive a motion to dismiss, a plaintiff
10 must plead "only enough facts to state a claim to relief that is
11 plausible on its face." Bell Atl. Corp. v. Twombly, 550 U.S.
12 544, 570 (2007). This "plausibility standard," however, "asks
13 for more than a sheer possibility that a defendant has acted
14 unlawfully," and where a plaintiff pleads facts that are "merely
15 consistent with a defendant's liability," it "stops short of the
16 line between possibility and plausibility." Ashcroft v. Iqbal,
17 556 U.S. 662, 678 (2009) (quoting Twombly, 550 U.S. at 557).

18 A. Negligent Misrepresentation

19 Rule 9(b) requires that "[i]n alleging fraud or
20 mistake, a party must state with particularity the circumstances
21 constituting fraud or mistake." The issue of whether Rule 9(b)'s
22 heightened pleading standard applies to a claim for negligent
23 misrepresentation under California tort law has divided the
24 federal circuits as well as district courts in California.
25 Cutler v. Rancher Energy Corp., Civ. No. 8:13-906 DOC JPR, 2014
26 WL 1153054, at *3 (C.D. Cal. Mar. 11, 2014) (citing cases).
27 While it has not decided the issue, the Ninth Circuit has held
28 that "only allegations . . . of fraudulent conduct must satisfy

1 the heightened pleading requirements of Rule 9(b).” Vess v.
2 Ciba-Geigy Corp. USA, 317 F.3d 1097, 1105 (9th Cir. 2003).²
3 “Because the California tort of ‘negligent misrepresentation’ has
4 a critically different element from the tort of ‘fraud,’
5 analyzing negligent misrepresentation under Rule 9(b) is contrary
6 to both the express language and policy of the statute.”
7 Petersen v. Allstate Indem. Co., 281 F.R.D. 413, 417 (C.D. Cal.
8 2012). Accordingly, the court will not apply a heightened
9 pleading standard to plaintiffs’ claim for negligent
10 misrepresentation and will instead inquire whether plaintiffs
11 state a plausible claim for relief under Iqbal.

12 To state a claim for negligent misrepresentation, a
13 plaintiff must allege: (1) a misrepresentation of a past or
14 existing material fact; (2) without reasonable ground for
15 believing it to be true; (3) intent to induce reliance; (4)
16 justifiable reliance; and (5) resulting damage. Glenn K. Jackson
17 Inc. v. Roe, 273 F.3d 1192, 1201 n.2 (9th Cir. 2001); Apollo
18 Capital Fund, LLC v. Roth Capital Partners, LLC, 158 Cal. App.
19 4th 226, 243 (2d Dist. 2007).

20 Plaintiffs’ allegations, taken as true, support all
21 five elements. Plaintiffs allege defendant misrepresented on the
22 product’s bottle that Orange Glo was appropriate for use on
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24 ² The cases cited by defendant in support of applying
25 9(b) to negligent misrepresentation claims pre-date Vess. See
26 Glen Holly Entm’t, Inc. v. Tektronix, Inc., 100 F. Supp. 2d 1086
27 (C.D. Cal. 1999); U.S. Concord, Inc., v. Harris Graphics Corp.,
28 757 F. Supp. 1053 (N.D. Cal. 1991). Several more recent cases
cite both Glen Holly and U.S. Concord, see, e.g., Neilson v.
Union Bank of Cal., 290 F. Supp. 2d 1101, 1141 (C.D. Cal. 2003),
but without considering Vess.

1 hardwood floors, (FAC ¶ 9), because in fact the product allegedly
2 caused an unsafe and slippery condition when applied as
3 instructed, (id. ¶ 30). If Orange Glo causes hardwood floors to
4 be slippery as indicated by plaintiffs, then it can be inferred
5 defendant lacked a reasonable ground for believing Orange Glo was
6 safe for use on that surface. By placing such a
7 misrepresentation on the product's label, it is plausible that
8 defendant intended to induce the consumer's reliance on the
9 information and that Joellen's reliance was justified. Lastly,
10 in satisfaction of the fifth element, plaintiffs allege Joellen
11 slipped and fell as a result of her reliance on this
12 representation. (Id. ¶¶ 14-16). Having sufficiently alleged all
13 five elements, plaintiffs assert a plausible claim for negligent
14 misrepresentation.

15 B. Failure to Warn

16 Defendant argues plaintiffs' second claim for "failure
17 to warn" should be dismissed because it is not distinguishable
18 from plaintiffs' strict products liability and negligence claims.
19 (Def's Mot. at 5.) Consequently, it argues, the claim is
20 "duplicative." (Id.) Plaintiffs clarify that their second claim
21 for "failure to warn" articulates a theory of strict liability
22 and "specifically pleads that defendant failed to warn that the
23 product, when properly used, could create a slippery condition
24 and cause serious injury." (Pls.' Opp'n at 3.)

25 Although "failure to warn" is a murky subject in
26 California law, it appears defendant is correct that there is no
27 "failure to warn" claim apart from one in negligence or strict
28 products liability. See Oxford v. Foster Wheeler LLC, 177 Cal.

1 App. 4th 700, 717 (1st Dist. 2009) (noting "the two types of
2 failure to warn claims" in negligence and strict products
3 liability are not mutually exclusive). However, the court is
4 aware of no authority for the proposition that where a plaintiff
5 pleads as separate "claims" what are in fact two legal theories
6 supporting a single claim, one of those theories is subject to
7 dismissal. Because defendant does not attack the sufficiency of
8 plaintiffs' supporting allegations, the court will deny
9 defendant's motion with respect plaintiffs' claim for "failure to
10 warn" in strict products liability.

11 C. Negligent Infliction of Emotional Distress

12 Similarly, defendant argues plaintiffs' seventh claim
13 fails as a matter of law because it is not distinguishable from
14 plaintiffs' fourth claim for negligence. (Def.'s Mot. at 8); see
15 Dillon v. Legg, 68 Cal.2d 728 (1968).


16 Dillon provides a basis for holding a defendant liable
17 for the injuries sustained by a bystander to an accident caused
18 by that defendant's negligence. See Dillon, 68 Cal. 2d at 740-
19 41. Dillon "addressed the question of duty in circumstances in
20 which a plaintiff seeks to recover damages as a percipient
21 witness to the theory of another." Christensen v. Superior
22 Court, 54 Cal. 3d 868, 884 (1991). Plaintiff asserts a claim for
23 negligence based on Dillon, alleging Wayne, Joseph, and James
24 were percipient witnesses to Joellen's accident. (Compl. ¶ 37.)

25 Recovering for emotional distress as a bystander
26 requires proving elements that are different from a negligence
27 claim. In addition to proving a defendant was negligent, a
28 plaintiff must show she was closely related to the victim;

1 present at the time of injury; aware of the injury; and as a
2 result suffered emotional distress. See Cal. Jury Instr. Civ.
3 12.83 ("Bystander Recovery of Emotional Distress").
4 Additionally, "negligent infliction of emotional distress," or
5 "NIED," is often alluded to as a stand-alone claim in negligence.
6 See, e.g., Thomas-Lazear v. F.B.I., 851 F.2d 1202, 1206 (9th Cir.
7 1988) ("Thomas-Lazear attempts to fashion the slander and libel
8 claims into a claim for negligent infliction of emotional
9 distress"); Moon v. Guardian Postacute Servs., Inc., 95
10 Cal. App. 4th 1005, 1011 (1st Dist. 2002) (noting it is uncertain
11 which persons may be considered 'closely related' "for the
12 purposes of an NIED claim"). NIED is thus properly pled as a
13 claim in tort. Accordingly, the court does not find plaintiffs'
14 claim unsustainable as a matter of law. Because defendant does
15 not argue that plaintiffs' allegations are insufficient to
16 sustain a claim for negligence on a Dillon-based theory, the
17 court will deny defendant's motion to dismiss that claim.

18 IT IS THEREFORE ORDERED that defendant's motion to
19 dismiss be, and the same hereby is, DENIED with respect to claims
20 two ("failure to warn"), five ("negligent misrepresentation"),
21 and seven ("negligent infliction of emotional distress"), and
22 GRANTED with respect to claim three ("implied warranty").

23 Dated: November 4, 2014

24 
25 **WILLIAM B. SHUBB**
26 **UNITED STATES DISTRICT JUDGE**