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UNITED STATES DISTRICT COURT  
EASTERN DISTRICT OF CALIFORNIA

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SHIRLEY GARNETT, on behalf of  
herself and all others  
similarly situated,

Plaintiff,

v.

ADT LLC, and Does 1 through  
50, inclusive,

Defendants.

CIV. NO. 2:14-02851 WBS DAD

MEMORANDUM AND ORDER RE: CROSS-  
MOTIONS FOR SUMMARY JUDGMENT

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Plaintiff Shirley Garnett brought this putative class  
action against defendant ADT LLC, asserting claims arising out of  
the alleged failure to reimburse her and others for work-related  
expenses and failure to provide accurate wage statements required  
by California law. Defendant removed the action from San Joaquin  
County Superior Court under the Class Action Fairness Act of  
2005. 28 U.S.C. §§ 1332(d), 1446. Pursuant to Federal Rule of  
Civil Procedure 56, plaintiff and defendant both move for summary

1 judgment on plaintiff's wage statement claim.

2 I. Factual and Procedural History

3 Plaintiff worked for defendant for two years, from July  
4 10, 2012 through July 24, 2014, as a commission sales  
5 representative. (Garnett Decl. ¶ 2 (Docket No. 18-3).)  
6 Plaintiff earned commissions based on the alarm systems and  
7 services she sold to homeowners. (Id.) Plaintiff received a  
8 training wage for her first sixteen weeks of employment and,  
9 after that, was paid solely on commission. (Id.) Each week,  
10 plaintiff received a commission statement from defendant  
11 describing her sales for that week. (Id. ¶ 4; see also id. Ex.  
12 C, example sales production and commission statement.) Defendant  
13 would then pay plaintiff for her commissions via check and issue  
14 a wage statement. (Id. ¶ 4; see also id. Ex. D, example earnings  
15 statement.) The wage statements did not include the total number  
16 of hours plaintiff worked. (Id. ¶ 5.)

17 In her First Amended Complaint ("FAC"), plaintiff  
18 brings claims for: (1) failure to adequately reimburse plaintiff  
19 and other employees for expenses incurred from use of their  
20 personal vehicles in the course of performing their jobs, Cal.  
21 Labor Code § 2802; (2) unlawful business practices, Cal. Bus. &  
22 Prof. Code § 17200; and (3) violations of the Private Attorney  
23 General Act ("PAGA"), Cal. Labor Code § 2699 et seq. (FAC ¶¶ 18-  
24 29 (Docket No. 1).) Both claims (2) and (3) are premised on a  
25 failure to provide accurate itemized wage statements, Cal. Labor  
26 Code § 226, and a failure to reimburse for work-related expenses,  
27 Cal. Labor Code § 2802.

28 Plaintiff seeks restitution and equitable relief under

1 her second claim. (FAC ¶ 26.) In addition, plaintiff seeks both  
2 statutory penalties under California Labor Code section 226,  
3 which governs the furnishing of accurate wage statements to  
4 employees, and civil penalties under PAGA. (Id. ¶ 28.)  
5 Plaintiff seeks penalties for the 34 wage statements that fall  
6 within section 226's one year statute of limitations. (Workman  
7 Decl. ¶¶ 8, 10 (Docket No. 26-1).)

8 Plaintiff alleges in her FAC that she "gave written  
9 notice by certified mail to the California Labor and Workforce  
10 Development Agency and Defendant ADT, LLC, of Labor Code  
11 violations as prescribed by California Labor Code section  
12 2699.3." (FAC ¶ 29.) She sent a notice of violation to the  
13 Labor and Workforce Development Agency ("LWDA") on October 1,  
14 2014, (id.; Ahearn Decl. Ex. 12), a notice of cure on November 3,  
15 2014, (FAC ¶ 29), and a supplementary notice of violations on May  
16 18, 2015, (id.; Ahearn Decl. Ex. 13). Plaintiff did not receive  
17 written notification from the LWDA that it intended to  
18 investigate plaintiff's allegations. (FAC ¶ 29; Workman Decl.  
19 ¶ 11.)

## 20 II. Evidentiary Objections

21 On a motion for summary judgment, "[a] party may object  
22 that the material cited to support or dispute a fact cannot be  
23 presented in a form that would be admissible in evidence." Fed.  
24 R. Civ. P. 56(c)(2). "[T]o survive summary judgment, a party  
25 does not necessarily have to produce evidence in a form that  
26 would be admissible at trial, as long as the party satisfies the  
27 requirements of Federal Rules of Civil Procedure 56." Fraser v.  
28 Goodale, 342 F.3d 1032, 1036-37 (9th Cir. 2003) (quoting Block v.

1 City of Los Angeles, 253 F.3d 410, 418-19 (9th Cir.2001))  
2 (internal quotation marks omitted). Even if the non-moving  
3 party's evidence is presented in a form that is currently  
4 inadmissible, such evidence may be evaluated on a motion for  
5 summary judgment so long as the moving party's objections could  
6 be cured at trial. See Burch v. Regents of the Univ. of Cal.,  
7 433 F. Supp. 2d 1110, 1119-20 (E.D.Cal.2006).

8 Defendant raises six evidentiary objections, objecting  
9 to portions of two declarations submitted by plaintiff on grounds  
10 of relevance, lack of foundation and personal knowledge, hearsay,  
11 improper legal opinion or conclusion, and contradiction of prior  
12 sworn testimony. (Def.'s Obj.'s (Docket No. 31-1).)

13 Objections to evidence on the ground that the evidence  
14 is irrelevant, speculative, or constitutes an improper legal  
15 conclusion are all duplicative of the summary judgment standard  
16 itself. See Burch, 433 F. Supp. 2d at 1119-20. A court can  
17 grant summary judgment only when there is no genuine dispute of  
18 material fact. It cannot rely on irrelevant facts, and thus  
19 relevance objections are redundant. Instead of objecting,  
20 parties should argue that certain facts are not material.  
21 Similarly, statements based on speculation, improper legal  
22 conclusions, or personal knowledge are not facts and can only be  
23 considered as arguments, not as facts, on a motion for summary  
24 judgment. Instead of challenging the admissibility of this  
25 evidence, lawyers should challenge its sufficiency. Objections  
26 on any of these grounds are superfluous, and the court will  
27 overrule them.

28

1           The court declines to rule on the admissibility of  
2 Exhibits F and G to Robin Workman's declaration or paragraph 11  
3 of the declaration because it found it unnecessary to rely on  
4 this evidence.<sup>1</sup> The court overrules defendant's third objection  
5 to paragraph 10 of Workman's declaration as it is confident that  
6 plaintiff is capable of presenting this evidence in an acceptable  
7 form at trial and defendant's objection will be cured.

8           Defendant's objections to plaintiff's deposition  
9 testimony about whether she received hard copies of her wage  
10 statements are overruled as moot. This motion for summary  
11 judgment concerns only defendant's failure to include total hours  
12 worked on plaintiff's wage statements, not whether hard copies of  
13 the wage statements were provided. As a result, plaintiff's  
14 testimony about how and when she received wage statements is  
15 irrelevant to this Order. Accordingly, defendant's objections  
16 are overruled.

17 III. Discussion

18           Summary judgment is proper "if the movant shows that  
19 there is no genuine dispute as to any material fact and the  
20 movant is entitled to judgment as a matter of law." Fed. R. Civ.  
21 P. 56(a). A material fact is one that could affect the outcome  
22 of the suit, and a genuine issue is one that could permit a  
23 reasonable jury to enter a verdict in the non-moving party's  
24 favor. Anderson v. Liberty Lobby, Inc., 477 U.S. 242, 248

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25           <sup>1</sup> There was no need for the court to rely on the payroll  
26 registers or earning statements attached to Workman's declaration  
27 given that plaintiff attached an example commission and earning  
28 statement to her own declaration. (See Garnett Decl. Ex.'s C,  
D.) Moreover, the fact that defendant failed to provide total  
hours worked on plaintiff's wage statements is undisputed.

1 (1986). The party moving for summary judgment bears the initial  
2 burden of establishing the absence of a genuine issue of material  
3 fact and can satisfy this burden by presenting evidence that  
4 negates an essential element of the non-moving party's case.  
5 Celotex Corp. v. Catrett, 477 U.S. 317, 322-23 (1986).

6 Alternatively, the moving party can demonstrate that the non-  
7 moving party cannot produce evidence to support an essential  
8 element upon which it will bear the burden of proof at trial.  
9 Id.

10 Once the moving party meets its initial burden, the  
11 burden shifts to the non-moving party to "designate 'specific  
12 facts showing that there is a genuine issue for trial.'" Id. at  
13 324 (quoting then-Fed. R. Civ. P. 56(e)). To carry this burden,  
14 the non-moving party must "do more than simply show that there is  
15 some metaphysical doubt as to the material facts." Matsushita  
16 Elec. Indus. Co. v. Zenith Radio Corp., 475 U.S. 574, 586 (1986).  
17 "The mere existence of a scintilla of evidence . . . will be  
18 insufficient; there must be evidence on which the jury could  
19 reasonably find for the [non-moving party]." Anderson, 477 U.S.  
20 at 252.

21 In deciding a summary judgment motion, the court must  
22 view the evidence in the light most favorable to the non-moving  
23 party and draw all justifiable inferences in its favor. Id. at  
24 255. "Credibility determinations, the weighing of the evidence,  
25 and the drawing of legitimate inferences from the facts are jury  
26 functions, not those of a judge . . . ruling on a motion for  
27 summary judgment . . . ." Id. On cross-motions for summary  
28 judgment, the court "must review the evidence submitted in

1 support of *each* cross-motion [in a light most favorable to the  
2 non-moving party] and consider each party's motions on their own  
3 merits." Corbis Corp. v. Amazon.com, Inc., 351 F. Supp. 2d 1090,  
4 1097 (W.D. Wash. 2004).

5 Both plaintiff and defendant move for summary judgment  
6 with respect to plaintiff's claim that defendant violated  
7 California Labor Code section 226(a) by failing to report hours  
8 worked on plaintiff's wage statements.

9 A. Notice and Exhaustion Requirements under PAGA

10 Under the California Labor Code, employers may be  
11 subject to liability for violations of the law in three ways.  
12 First, certain labor code provisions allow an individual to bring  
13 a private action for unpaid wages and statutory penalties. See,  
14 e.g., Cal. Labor Code § 203 (providing for statutory penalty for  
15 failure to pay wages due to an employee who quits or is  
16 discharged); see also Caliber Bodyworks, Inc. v. Superior Court,  
17 134 Cal. App. 4th 365, 377-78 (2d Dist. 2005). The LWDA and its  
18 departments may also assess and collect civil penalties for  
19 violations of specified provisions of the Labor Code. See, e.g.,  
20 Cal. Labor Code § 210; Caliber Bodyworks, 134 Cal. App. 4th at  
21 370. Finally, under PAGA, individuals may bring a private action  
22 against an employer for violations of specific provisions of the  
23 Labor Code and recover civil penalties. See Cal. Labor Code  
24 § 2699(a); Thomas v. Home Depot USA Inc., 527 F. Supp. 2d 1003,  
25 1006 (N.D. Cal. 2007).

26 Plaintiff seeks civil penalties under PAGA, Cal. Labor  
27 Code § 2699(f)(2), as well as statutory penalties under  
28 California Labor Code section 226(a). Subsection 2699(f)(2)

1 provides a civil penalty for "all provisions of this code except  
2 those for which a civil penalty is specifically provided." An  
3 aggrieved employee who brings a PAGA claim seeking such penalties  
4 must comply with certain pre-filing notice and exhaustion  
5 requirements set forth in California Labor Code section 2699.3.  
6 See Caliber Bodyworks, 134 Cal. App. 4th at 381. The individual  
7 must also plead compliance with those requirements. Id. at 382.

8           The administrative requirements are laid out in  
9 subdivision (a) of California Labor Code section 2699.3: the  
10 aggrieved employee must "give written notice by certified mail to  
11 the Labor and Workforce Development Agency and the employer of  
12 the specific provisions of this code alleged to have been  
13 violated, including the facts and theories to support the alleged  
14 violation." Id. § 2699.3(a)(1). The employee may then bring a  
15 civil suit containing a PAGA claim if: (1) she receives written  
16 notice from the LWDA within thirty days that the agency does not  
17 intend to investigate the alleged violation, or (2) thirty-three  
18 days pass from the date the employee provided notice to the LWDA  
19 and the LWDA does not respond. Id. § 2699.3(a)(2). The  
20 requirements of subdivision (a) must be met where a plaintiff  
21 alleges a violation of any Labor Code provision listed in Labor  
22 Code section 2699.5. Id. § 2699.3(a). Plaintiff alleges a  
23 violation of section 226(a), one of the provisions listed in  
24 section 2699.5.

25           Although Labor Code section 2699.3(a) provides that "a  
26 civil action by an aggrieved employee . . . alleging a violation  
27 of any provision listed in Section 2699.5 shall commence only  
28 after" exhausting pre-filing notice and exhaustion requirements,



1 Caliber Bodyworks recognized that a plaintiff's failure to  
2 provide notice to the LWDA prior to commencing suit need not be  
3 fatal to the plaintiff's PAGA claim if the plaintiff subsequently  
4 satisfies the notice and exhaustion requirements and amends the  
5 complaint accordingly. See Caliber Bodyworks, 134 Cal. App. 4th  
6 at 383 n.18 ("[P]laintiffs certainly may follow the  
7 administrative procedures in section 2699.3, subdivision (a),  
8 and, should the LWDA choose not to investigate or cite Caliber  
9 based on the alleged violations, then request leave to amend the  
10 first amended complaint to seek civil penalties.").

11 Federal courts applying PAGA have also excused strict  
12 compliance with section 2699.3's notice and exhaustion  
13 requirements and have considered a PAGA claim despite delayed  
14 notice to the LDWA. In Harris v. Vector Marketing Corp., the  
15 plaintiff initially pled a PAGA claim in her FAC but failed to  
16 send notice to the LWDA until almost six months later. Civ. No.  
17 08-5198 EMC, 2010 WL 56179, at \*1-2 (N.D. Cal. Jan. 5, 2010).  
18 Although the court ultimately denied the plaintiff's request for  
19 leave to amend her complaint because the PAGA claim was time  
20 barred, the court found that the delayed notice to the LWDA was  
21 not dispositive. Id. at \*2. The court explained that the  
22 "obvious purpose of the notice to the LWDA is to give the agency  
23 a timely opportunity to investigate the alleged violation." Id.  
24 "The bottom line is that [the employee] has now sent a PAGA  
25 notice and furthermore has received a response from the state  
26 agency. While [the employer] could have moved to dismiss the  
27 existing PAGA claim earlier based on the failure to exhaust, that  
28 problem has now, in essence, been cured." Id.

1           Similarly, in Hoang v. Vinh Phat Supermarket, Inc.,  
2 this court denied defendant's motion to dismiss with regard to  
3 plaintiffs' PAGA claim even though plaintiffs did not send  
4 written notice of their PAGA claims to LWDA until a week after  
5 filing their original complaint. Civ. No. 2:13-00724 WBS DAD,  
6 2013 WL 4095042, \*8 (E.D. Cal. May 13, 2015). Following their  
7 letter of notice to LWDA, plaintiffs filed first and second  
8 amended complaints. Id. at \*1. This court explained that "there  
9 is no indication that plaintiffs' notice--sent so soon after the  
10 original Complaint was filed--precluded the LWDA from performing  
11 its administrative function. When plaintiffs filed the FAC, it  
12 had been well over thirty-three days since they provided notice  
13 to the LWDA." Id. at \*7. As a result, the court held that  
14 plaintiffs had cured the defects in complying with section  
15 2699.3's notice requirements. Id. at \*8.

16           In Cardenas v. Mclane FoodServices, Inc., the court  
17 found that the plaintiffs exhausted the administrative notice  
18 requirements on their PAGA claims even though the notice letter  
19 named thirty-seven specific plaintiffs but in the FAC they  
20 asserted PAGA claims "on behalf of all 'aggrieved employees.'"   
21 796 F. Supp. 2d 1246, 1259 (C.D. Cal. 2011). The court found  
22 that the plaintiffs provided "reasonably detail[ed] facts and  
23 theories" that put LWDA on notice. Id. at 1261. LWDA responded  
24 to plaintiffs' letter indicating that it would not investigate  
25 and this decision would not have been impacted by the "addition  
26 of a few plaintiffs." Id. at 1260. The court explained that "to  
27 require employees who supply specific information in a notice-  
28 providing letter to an agency to then draft new letters each time

1 they learned of future plaintiffs or additional facts would place  
2 an enormous obstacle to pursuing PAGA claims and would require  
3 employees to conduct what would amount to discovery prior to even  
4 requesting an investigation.” Id. at 1261-62.

5 Plaintiff sent her first notice letter to LWDA on  
6 October 1, 2014 and, rather than waiting the required thirty-  
7 three days, she filed her original Complaint the same day.  
8 (Compl. (Docket No. 18-2).) In the letter, she alleged that  
9 defendant violated both California Labor Code sections 2802 and  
10 226. (Ahearn Decl. Ex. 12.) However, her only “facts and  
11 theories” were that defendant had failed to reimburse employees  
12 for work-related expenses and failed to provide employees with  
13 hard copies of their wage statements. The notice letter also  
14 described plaintiff’s PAGA claims under California Labor Code  
15 sections 2699(f) and 2699.5. (Id.) Plaintiff did not  
16 specifically mention defendant’s failure to include total hours  
17 worked on her wage statements. (Id.)

18 Thirty-three days later, on November 3, 2014, plaintiff  
19 filed her FAC. (FAC.) Thus, as in Hoang, plaintiff cured the  
20 administrative default by waiting the appropriate amount of time  
21 from her notice letter before filing her amended complaint. In  
22 her FAC, plaintiff alleged that defendant failed to provide  
23 plaintiff “with accurate wage statements as required by the Labor  
24 Code . . . because, among other things, [d]efendant did not  
25 provide hard copies of the statements.” (FAC ¶ 6.) While the  
26 FAC suggests there are other grounds for a wage statement  
27 violation, aside from the hard copy issue, plaintiff again failed  
28 to specifically identify her claim regarding the failure to

1 include total hours worked.

2 On May 18, 2015, six-and-a-half months after filing her  
3 FAC, plaintiff sent a supplemental notice letter to LWDA.

4 (Ahearn Decl. Ex. 13.) This letter clearly notified LWDA both of  
5 the specific labor code provisions alleged to have been violated  
6 and of plaintiff's allegation that defendant violated California  
7 Labor Code section 226 by failing to "list hours worked on the  
8 wage statements." (Id.) The LWDA did not respond to any of  
9 plaintiff's notice letters. (Workman Decl. ¶ 11 (Docket No. 26-  
10 1).)

11 As in Harris and Hoang, plaintiff's notice did not  
12 preclude LWDA from performing its administrative function. The  
13 purpose of the pre-filing notice requirements is to provide LWDA  
14 with the opportunity to investigate the alleged violations.  
15 Plaintiff put LWDA on notice of the alleged violations of Labor  
16 Code section 226(a) prior to filing her FAC, even if she referred  
17 only to the failure to provide hard copies of the wage statements  
18 and not the failure to list hours worked. Moreover, her  
19 supplemental notice letter filed six-and-a-half months after her  
20 FAC (the same amount of time as in Harris), more specifically put  
21 LWDA on notice of the claim regarding hours worked. Presumably,  
22 LWDA had enough information on which to base an investigation,  
23 had it desired to pursue one. Lastly, plaintiff satisfied her  
24 responsibility to plead compliance with the requirements of PAGA  
25 in her complaint. (FAC ¶ 29.)

26 Accordingly, the court finds that plaintiff cured the  
27 defects in her conformance with section 2699.3's administrative  
28 requirements.

1       B. California Labor Code Section 226(a)'s Itemized Wage  
2       Statement Requirements

3               Under California Labor Code section 226(a), every  
4 employer has an obligation "semimonthly or at the time of each  
5 payment of wages" to provide employees with "an accurate itemized  
6 statement in writing showing" nine critical payroll elements.  
7 This includes the furnishing of "total hours worked by the  
8 employee, except for any employee whose compensation is solely  
9 based on a salary and who is exempt from payment of overtime  
10 under subdivision (a) of Section 515 or any applicable order of  
11 the Industrial Welfare Commission." Cal. Labor Code § 226(a)(2).  
12 Section 226 does not apply to governmental entities, id. §  
13 226(i), or to certain employees employed by the owner or occupant  
14 of a residential dwelling, id. § 226(d).

15               If an employee suffers injury "as a result of a knowing  
16 and intentional failure by an employer to comply with subdivision  
17 (a)," the employee is "entitled to recover the greater of all  
18 damages or fifty dollars (\$50) for the initial pay period in  
19 which a violation occurs and one hundred dollars (\$100) per  
20 employee for each violation in a subsequent pay period, not to  
21 exceed an aggregate penalty of four thousand dollars (\$4,000),  
22 and is entitled to costs and reasonable attorney's fees." Id.  
23 § 226(e)(1).

24               1. The Outside Salesperson Exemption and Industrial  
25               Welfare Commission Wage Order 4-2001

26               Defendant contends it was not required to provide the  
27 total hours worked on plaintiff's wage statements because  
28 plaintiff was an exempt "outside salesperson," as defined by

1 Industrial Welfare Commission ("IWC") Wage Order 4-2001. (Def.'s  
2 Mem. at 3 (Docket No. 21-1); Perlman Dep. at 159:8-9.) This is a  
3 question of law that is appropriate for decision on summary  
4 judgment.

5 "The IWC is the state agency empowered to formulate  
6 regulations (known as wage orders) governing minimum wages,  
7 maximum hours, and overtime pay in the State of California."  
8 Ramirez v. Yosemite Water Co., 20 Cal. 4th 785, 795 (1999). "The  
9 Legislature defunded the IWC in 2004, however its wage orders  
10 remain in effect." Murphy v. Kenneth Cole Prods., Inc., 40 Cal.  
11 4th 1094, 1102 n.4 (2007). IWC wage orders are given  
12 "extraordinary deference, both in upholding their validity and  
13 enforcing their specific terms." Martinez v. Combs, 49 Cal. 4th  
14 35, 61 (2010). "To the extent a wage order and a statute  
15 overlap, [courts] will seek to harmonize them, as . . . with any  
16 two statutes." Brinker Rest. Corp. v. Superior Court, 53 Cal.  
17 4th 1004, 1027 (2012).

18  
19 Defendant points to Wage Order 4-2001 ("Wage Order") as  
20 evidence that plaintiff was exempt from section 226(a)'s itemized  
21 wage statement requirements. Wage Order 4-2001 applies to  
22 professional, technical, clerical, mechanical, and other similar  
23 occupations but has a clear exemption for outside salespersons.  
24 Cal. Code Regs. tit. 8, § 11040(1)(C) ("The provisions of this  
25 order shall not apply to outside salespersons."). For all non-  
26 exempt employees, subsection 7 of the Wage Order provides record  
27 requirements similar to those of California Labor Code section  
28 226(a): it requires that employers "keep accurate information

1 with respect to each employee including . . . [t]ime records  
2 showing when the employee begins and ends each work period. . . .  
3 [m]eal periods, split shift intervals, and total daily hours  
4 worked." Id. § 11040(7)(A)(3). In addition, "[t]otal hours  
5 worked in the payroll period . . . shall be made readily  
6 available to the employee upon reasonable request." Id.  
7 § 11040(7)(A)(5). The defendant argues that because outside  
8 salespersons are exempt from the Wage Order's record requirements  
9 they must also be exempt from the itemized wage statement  
10 requirements of California Labor Code section 226(a)(2).  
11

12 In determining whether an exemption applies, "the  
13 statutory provisions are to be liberally construed with an eye to  
14 promoting [the] protection" and "benefit of employees." Ramirez,  
15 20 Cal. 4th at 794. "Thus, under California law, exemptions from  
16 statutory . . . provisions are narrowly construed." Id. "[T]he  
17 assertion of an exemption . . . is considered to be an  
18 affirmative defense, and therefore the employer bears the burden  
19 of proving the employee's exemption." Id. at 794-95.

20 The only two cases defendant relies on in support of  
21 its allegation that outside salespersons are exempt from section  
22 226(a)(2) are Barnick v. Wyeth, 522 F. Supp. 2d 1257, 1261 (C.D.  
23 Cal. 2007) and Dailey v. Just Energy Marketing Corp., Civ. No.  
24 14-02012 HSG, 2015 WL 4498430, at \*5 (N.D. Cal. July 23, 2015).  
25 In Barnick, the court granted the defendant's motion for summary  
26 judgment with respect to the plaintiff's overtime, meal and rest  
27 break, and unfair competition claims because the plaintiff--a  
28 pharmaceutical representative on the defendant's sales staff--was

1 found to be an exempt outside salesperson under IWC Wage Order 4-  
2 2001. 522 F. Supp. 2d at 1264, 1261. However, the plaintiff in  
3 Barnick had conceded that his wage statement claim was barred by  
4 the statute of limitations prior to moving for summary judgment.  
5 Id. As a result, this case is persuasive with respect to the  
6 outside salesperson exception to overtime wages but provides no  
7 guidance on the applicability of the exception to the itemized  
8 wage statement requirements.

9 Moreover, overtime wages are addressed in Part 4,  
10 Chapter 1 of the Labor Code, which opens by stating that the  
11 "provisions of this chapter . . . shall not include any  
12 individual employed as an outside salesman." Cal. Labor Code  
13 § 1171. In contrast, section 226(a)'s itemized wage statement  
14 requirements are located in Part 1, Chapter 1, which does not  
15 have a parallel exception for outside salespersons. See Cal.  
16 Labor Code § 200.

17 Dailey is the only case defendant cites that grants  
18 summary judgment with respect to an itemized wage statement claim  
19 due to the outside salesperson exemption. 2015 WL 4498430, at  
20 \*5. Dailey failed to address the very limited exception in  
21 section 226(a)(2) for employees that are paid solely on salary  
22 and exempt from overtime. Instead, the court looked to the  
23 outside salesperson exception in California Labor Code section  
24 1171, which pertains to overtime, and Wage Order 4-2001. Id. at  
25 \*2. The court lumped together the plaintiff's meal and rest  
26 break, overtime, minimum wage, and wage statement claims and  
27 concluded that outside salespersons are exempt from all  
28 California Labor Code protections. Id. To the extent that



1 Dailey can be read to say the outside salesperson exemption  
2 applies to section 226(a)(2), this court disagrees.

3           In addition to offering little support from case law,  
4 defendant fails to acknowledge the recent amendments to section  
5 226(a)(2) that expanded, rather than restricted, the scope of the  
6 total hours worked requirement. Previously, section 226(a)(2)  
7 required employers to provide the total hours worked only to  
8 employees paid by the hour. (Locker Decl. Ex. A, Bill Number: AB  
9 2509, Introduced Bill Text, Feb. 24, 2000 (Docket No. 26-3).)  
10 However, in 2000, Assembly Bill 2509 amended subsection 226(a) by  
11 striking the language about employees "whose compensation is  
12 based on an hourly wage" and making the requirement applicable to  
13 "the employee, except for any employee whose compensation is  
14 solely based on a salary and who is exempt from payment of  
15 overtime." (Id.) The amendment purposefully expanded the scope  
16 of the requirement and explicitly included an exception for  
17 salaried workers exempt from overtime but not for outside  
18 salespersons paid by commission. While the usefulness of  
19 reporting total hours worked for employees paid solely by  
20 commission is not entirely clear, (see Rupp Decl. ¶¶ 11-12  
21 (Docket No. 21-5); Def.'s Req. for J. Notice Ex. 4 (Docket No.  
22 21-3)), it is nonetheless required by Labor Code section 226(a),  
23 (see Locker Decl. ¶ 17).

24           In light of the clear statutory language and  
25 legislative history of section 226(a) and the principle of  
26 interpreting statutes with an eye towards protecting employees,  
27 the court finds that plaintiff was not exempt from the itemized  
28 wage statement requirements of California Labor Code section

1 226(a)(2). While plaintiff likely qualifies as an outside  
2 salesperson<sup>2</sup>, Wage Order 4-2001 does not provide an additional  
3 exception, not enumerated in the statute, to California Labor  
4 Code section 226(a)(2).

5 2. Injury

6 If plaintiff is not exempt from California Labor Code  
7 section 226(a)(2), defendant contends that plaintiff's motion for  
8 summary judgment still should be denied and defendant's granted  
9 because plaintiff failed to establish the elements for a section  
10 226 violation. "A claim for damages under Section 226(e)  
11 requires a showing of three elements: (1) a violation of Section  
12 226(a); (2) that is "knowing and intentional"; and (3) a  
13 resulting injury." Willner v. Manpower Inc., 35 F. Supp. 3d  
14 1116, 1130-31 (N.D. Cal. 2014).

15 An employee "is deemed to suffer injury . . . if the  
16 employer fails to provide accurate and complete information as  
17 required by . . . subdivision (a) and the employee cannot  
18 promptly and easily determine from the wage statement alone" the  
19 information required to be provided pursuant to section 226(a).  
20 Id. § 226(e)(2)(B). Promptly and easily "means a reasonable

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21  
22 <sup>2</sup> Determining whether an employee is an exempt outside  
23 salesperson is "a mixed question of law and fact." Ramirez, 20  
24 Cal. 4th at 794. "In classifying workers under the exemption,  
25 the Court must apply a 'quantitative' approach that looks at  
26 whether the employee spends more than fifty percent of his time  
27 engaged in sales activities." Barnick, 522 F. Supp. 2d at 1261.  
28 It is clear that plaintiff spent more than fifty percent of her  
time engaged in sales activity--her sole responsibility was  
selling ADT products and services. (Garnett Dep. at 59:13-25,  
60:1-5, 62:21-24.) In addition, she spent most of her time away  
from the employer's place of business, driving to potential  
customers' residences. (See, e.g., id. at 61:19-24.)

1 person would be able to readily ascertain the information without  
2 reference to other documents or information." Id.  
3 § 226(e) (2) (C).

4 This statutory language was added to section 226 by  
5 Senate Bill 1255 in 2013 in order to "define what constitutes  
6 'suffering injury'" and "provide clarity regarding the  
7 information that must be included in a workers wage statement."  
8 (Pl.'s Req. for J. Notice Ex. 1, Senate Comm. on Labor & Indus.  
9 Relations Hearing Report on SB 1255, Apr. 11, 2012 (Docket No.  
10 26-4).) The amendment was a reaction to the "very restrictive  
11 and erroneous interpretation of what constitutes 'suffering  
12 injury'" that had been adopted by several state and federal  
13 courts. (Id.) "[T]hese courts found that there was no injury  
14 even though there was key payroll information either missing  
15 from, or reported incorrectly on, the workers' wage statements"  
16 because the plaintiffs failed to demonstrate actual injury, such  
17 as loss of wages. (Id.) The California legislators explained  
18 that "[s]uch an interpretation flouts the entire purpose of this  
19 provision, which is to ensure compliance so that workers can  
20 easily and adequately understand the breakdown and source of  
21 their pay." (Id. at Ex.2, Senate Judiciary Committee Report on  
22 SB 1255, Apr. 30, 2012.)

23 The amendment made clear that the "lack of each item of  
24 required information in and of itself could harm the employee."  
25 (Id. at Ex. 2, Senate Judiciary Committee Report on SB 1255, Apr.  
26 30, 2012.) The California Rural Legal Assistance Foundation, the  
27 co-sponsor of the bill, stated that "employees benefit from this  
28 bill's affirmation that Labor Code section 226(a) means what it

1 says: Employees must get an itemized pay stub that contains  
2 accurate and complete information about all nine of the required  
3 pay-related information items, and the analysis of whether the  
4 employee suffered injury is to be based solely on what  
5 information the employer provided on the pay stub.” (Id. at Ex.  
6 4, Assembly Committee on Labor and Employment Hearing Report on  
7 SB 1255, May 15, 2012 (emphasis added).)

8           Subsequent to the statutory modification, courts have  
9 found that the “injury requirement should be interpreted as  
10 minimal in order to effectuate the purpose of the wage statement  
11 statute; if the injury requirement were more than minimal, it  
12 would nullify the impact of the requirements of the statute.”  
13 Seckler v. Kindred Healthcare Operating Grp., Inc., Civ. No. 10-  
14 01188 DDP, 2013 WL 812656, at \*11 (C.D. Cal. Mar. 5, 2013). An  
15 employee is “deemed” injured so long as critical information is  
16 missing from the wage statement and that information cannot  
17 promptly and easily be determined. See Seckler, 2013 WL 812656,  
18 at \*12 (finding “the minimal injury requirement has been met by  
19 Plaintiffs’ inability to determine whether they have been paid  
20 appropriately” without the total number of hours worked); Boyd v.  
21 Bank of America Corp., Civ. No. 13-0561 DOC, 2015 WL 3650207, at  
22 \*33 (C.D. Cal. May 6, 2015) (holding that the plaintiffs met the  
23 “minimal” injury requirement under “because Plaintiffs have shown  
24 that they could not readily determine the total hours worked and  
25 applicable hourly pay, which made it difficult for them to  
26 determine the amount of overtime worked”); Escano v. Kindred  
27 Healthcare Operating Co., Inc., Civ. No. 09-04778 DDP, 2013 WL  
28 816146, at \*12 (C.D. Cal. Mar. 5, 2013) (finding that hourly

1 employees were injured by the employer's failure to provide their  
2 total hours worked and rates of pay on their wage statements  
3 because they were unable to determine whether they had been paid  
4 appropriately).

5 Defendant argued at oral argument that the use of the  
6 language "is deemed" in section 226(e)(2)(B) creates a rebuttal  
7 presumption that an employee was injured by an employer's failure  
8 to provide required payroll information. The court disagrees.  
9 If the legislators wanted to create a rebuttal presumption, the  
10 statute could have been drafted to read "An employee may be  
11 deemed to suffer injury if . . ." rather than "An employee is  
12 deemed to suffer injury if the employer fails to provide accurate  
13 and complete information as required by any one or more of items  
14 (1) to (9) . . ." Cal. Labor Code § 226(e)(2)(B).

15 Plaintiff has satisfied the minimal injury requirement.  
16 First, defendant does not dispute that it failed to include total  
17 hours worked on plaintiff's itemized wage statements. (Def.'s  
18 Mem. at 3; Perlman Dep. at 158: 19-25.) Thus, a critical payroll  
19 item was absent from plaintiff's wage statements. Second,  
20 plaintiff could not "readily ascertain" her total hours worked  
21 from her wage statement. In her declaration, plaintiff stated:

22 As the attached wage statement reflects, my hours  
23 worked were not set forth in any manner on my wage  
24 statements. As I testified at my deposition, when I  
25 reviewed my wage statements during my employment with  
26 ADT this is a fact that I noticed, that there were no  
hours worked on my wage statements. There was no way  
that I could tell from reviewing my wage statements, or  
any other documents that ADT provided to me how many  
hours that I worked during any pay period.

27 (Pl.'s Supp. Decl. ¶ 5 (Docket No. 26-2).) Similarly, in her  
28 deposition she explains that there were times when she would look

1 at her wage statement and notice that the hours were not listed.  
2 (Garnett Dep. at 151:6-13.) Concededly, the court cannot discern  
3 any reason other than idle curiosity why this plaintiff would  
4 have needed or even wanted to know how many hours she worked.  
5 Nevertheless, that is not necessary for a finding of injury under  
6 the statute. Whether an employee suffered injury is based solely  
7 on the information provided on the wage statement.

### 8 3. Knowing and Intentional

9 The employer's violation of section 226 must be  
10 "knowing and intentional." Cal. Labor Code § 226(e)(1). The  
11 violation is not knowing and intentional if it was "an isolated  
12 and unintentional payroll error due to a clerical or inadvertent  
13 mistake." (Id. § 226(e)(3); see also Pl.'s Req. for J. Notice  
14 Ex. 4, Assembly Committee on Labor and Employment Hearing Report  
15 on SB 1255, May 15, 2012.) A relevant factor that may be  
16 considered by the factfinder is "whether the employer, prior to  
17 the alleged violation, has adopted and is in compliance with a  
18 set of policies, procedures, and practices that fully comply with  
19 this section." Id.

20 Section 226 is not a strict liability statute--"the  
21 phrase 'knowing and intentional' in Section 226(e)(1) must be  
22 read to require something more than a violation of Section 226(a)  
23 alone." Willner v. Manpower Inc., 35 F. Supp. 3d 1116, 1130-31  
24 (N.D. Cal. 2014). "If the legislature had intended to allow an  
25 employee to recover damages for an employer's violation of  
26 Section 226(a) without having to make any showing beyond a  
27 showing of the Section 226(a) violation itself, then the  
28 legislature could simply have omitted the qualifier 'knowing and

1 intentional' before the word 'failure.'" Id. The plaintiff must  
2 demonstrate that the defendant "knew that facts existed that  
3 brought its actions or omissions within the provisions of section  
4 226(a)." Id. at 1131. However, a plaintiff is not required to  
5 demonstrate that the employer knew that its conduct was unlawful.  
6 Id. at 1131; Perez v. Safety-Kleen Systems, Inc., Civ. No. 05-  
7 5338 PJH, 2007 WL 1848037, at \*9 (N.D. Cal. June 27 2007)  
8 ("Ignorance of the law, however, does not excuse Safety-Kleen.").

9 To the extent that some district courts have found that  
10 an employer can lack the necessary knowledge and intent if it had  
11 a good faith belief that its employee was exempt from section  
12 226, this court disagrees. See Boyd, Civ. No. 13-0561 DOC, 2015  
13 WL 3650207, at \*34 (C.D. Cal. May 6, 2015); Lopez v. United  
14 Parcel Serv., Inc., Civ. No. C08-05396, 2010 WL 728205, at \*9  
15 (N.D. Cal. Mar. 1, 2010); Guilfoyle v. Dollar Tree Stores, Inc.,  
16 Civ. No. 12-00703 GEB CKD, 2014 WL 66740, at \*7 (E.D. Cal. Jan.  
17 8, 2014); Hurst v. Buczek Enterprises, LLC, 870 F. Supp. 2d 810,  
18 829 (N.D. Cal. 2012); Rieve v. Coventry Health Care, Inc., 870 F.  
19 Supp. 2d 856, 876-77 (C.D. Cal. 2012)). As was articulated in  
20 Novoa v. Charter Communications, LLC, the good faith defense  
21 "stands contrary to the often repeated legal maxim: 'ignorance of  
22 the law will not excuse any person, either civilly or  
23 criminally.'" Civ. No. 1:13-1302 AWI BAM, 2015 WL 1879631, at  
24 \*14 (E.D. Cal. Apr. 22, 2015) (citation omitted). Further, the  
25 California Labor Code makes no mention of a good faith defense  
26 and "refusal to recognize the judicially-created good faith  
27 defense is more consistent with Section 226(e)(3)." Id. For  
28 example, section 226(e)(3) directs the court to consider whether

1 the employer had adopted a set of policies that complied with  
2 section 226. This would be irrelevant “[i]f an employer’s belief  
3 that it [wa]s in compliance with Section 226(a) were adequate to  
4 render any violation not knowing and not intentional.” Id.

5 Defendant knew that it was not providing total hours  
6 worked to plaintiff or other employees paid on commission.  
7 (Def.’s Mem. at 10; Perlman Dep. at 158: 19-25.) ADT’s vice  
8 president of total rewards, Howard Perlman, explained that  
9 employees paid solely on commission or commission and salary “are  
10 exempt and therefore we do not record hours on a wage statement.”  
11 (Perlman Dep. at 159:8-9.) The exclusion was not due to an  
12 accident, clerical error or mistake but was, and continues to be,  
13 defendant’s policy. (Id.) While defendant did not know that  
14 excluding the total hours worked violated the California Labor  
15 Code, that is no defense. Therefore, the court finds that  
16 defendant’s failure to include total hours worked was both  
17 knowing and intentional.

### 18 III. Conclusion

19 Though plaintiff may qualify as an “outside  
20 salesperson,” she was not properly classified as exempt from  
21 California Labor Code section 226. As a result, defendant  
22 violated section 226(a)(2) by failing to provide total hours  
23 worked on plaintiff’s wage statements.

24 IT IS THEREFORE ORDERED that plaintiff’s motion for  
25 summary judgment (Docket No. 18) be, and the same hereby is,  
26 GRANTED;

27 AND IT IS FURTHER ORDERED that defendant’s partial  
28 motion for summary judgment on plaintiff’s itemized wage



1 statement claim (Docket No. 21) be, and the same hereby is,  
2 DENIED.

3 Dated: October 6, 2015

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5 WILLIAM B. SHUBB  
6 UNITED STATES DISTRICT JUDGE  
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