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UNITED STATES DISTRICT COURT
EASTERN DISTRICT OF CALIFORNIA

JOANN MARTINELLI, individually and
on behalf of all others similarly situated,

Plaintiff,

v.

JOHNSON & JOHNSON and McNEIL
NUTRITIONALS, LLC,

Defendants.

No. 2: 15-cv-01733-MCE-DB

MEMORANDUM AND ORDER

Through this class action, Plaintiff Joann Martinelli ("Plaintiff"), individually and on behalf of others similarly situated, seeks relief from Defendants Johnson & Johnson and McNeil Nutritionals, LLC (collectively "Defendants") arising from the labeling and sale of Benecol Regular and Light Spreads ("Benecol Spreads"). Plaintiff alleges eight causes of action: (1) breach of express warranty, (2) breach of implied warranty of merchantability, (3) unjust enrichment, (4) violation of California's Consumers Legal Remedies Act, (5) violation of California's Unfair Competition Law, (6) violation of California's False Advertising Law, (7) negligent misrepresentation, and (8) fraud. First Am. Compl. ("FAC"), ECF No. 9.

Presently before the Court are three motions: Plaintiff's Motions to Certify Class (ECF No. 171) and Exclude Expert Testimony (ECF No. 184), and Defendants' Motion to

1 Exclude Expert Testimony (ECF No. 176). Both parties filed timely oppositions and
2 replies to each motion. ECF Nos. 175, 182, 183, 193, 195, 204. For the reasons set
3 forth below, Plaintiff's Motion to Certify Class is DENIED in part and GRANTED in part.
4 Defendants' Motion to Exclude Experts and Plaintiff's Motion to Exclude are each
5 DENIED.¹

7 **BACKGROUND²**

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9 Defendants manufactured, marketed, and sold their Benecol Spreads throughout
10 California and other states. The front labels provide that the product has "no trans fats"
11 and the back labels state the product has "no trans fatty acids." Artificial trans fats are a
12 product of a process called partial hydrogenation and are integral to partially
13 hydrogenated oils. Plaintiff cites to a 2015 FDA report concluding that hydrogenated oils
14 may not be safe for human consumption, as well as more studies concluding that trans
15 fats increase the risk of coronary heart disease and other adverse health effects.

16 Plaintiff contends she purchased Benecol Spreads for personal use in California
17 after she reviewed the products' labels and believed them to be true. Plaintiff claims the
18 representations on the labels led her to believe the Benecol Spreads had neither trans
19 fats nor trans fatty acids, and that the spreads were therefore safe for human
20 consumption. Plaintiff alleges she relied on these representations and warranties in
21 deciding to buy the Benecol Spreads and asserts she would not have bought the
22 spreads if she knew they contained trans fats or trans fatty acids. Plaintiff further alleges
23 she paid a premium for the Benecol Spreads and understood the purchase to be a
24 transaction between herself and Defendants.

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27 ¹ Because oral argument would not have been of material assistance, the Court ordered this
matter submitted on the briefs. E.D. Cal. Local R. 230(g).

28 ² The following recitation of facts is taken, at times verbatim, from the FAC.

1 According to Plaintiff, the Benecol Spreads necessarily contain trans fats because
2 they have partially hydrogenated soybean oil as an ingredient. Thus, Plaintiff asserts
3 that Defendants' labels on the Benecol Spreads are false and misleading. Finally,
4 Plaintiff alleges the incorrect labels led consumers to distinguish Benecol Spreads from
5 other comparable products and allowed Defendants to charge a premium for their
6 products.

7 Plaintiff initially sought to represent both a nationwide class and a California
8 subclass of individuals who purchased Benecol Spreads for personal use. Plaintiff
9 thereafter sought leave to file a Second Amended Complaint ("SAC") proposing to add a
10 representative plaintiff from New York, a New York subclass, and two claims arising
11 under New York law. However, on May 23, 2017, the Court denied Plaintiff's Motion for
12 Leave to File a SAC (ECF No. 46) and granted Defendants' Motion to Deny Nationwide
13 Class Certification (ECF No. 45). Order, ECF No. 78. The Order denied certification of
14 Plaintiff's proposed nationwide class, but otherwise left Plaintiff's proposed California
15 subclass unaffected. On April 25, 2018, Plaintiff filed a renewed Motion to Certify two
16 classes: the previously named California Class, and a Multi-state Express Warranty
17 Class. ECF No. 171.

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19 ANALYSIS

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21 Defendants oppose Plaintiff's Motion for Class Certification based on five primary
22 contentions: (1) Plaintiff's damages model based on a "price premium" cannot be applied
23 on a class-wide basis because her experts' testimony is unreliable (Defs.' Mot. Exclude
24 Testimony, ECF No. 176, at 7)³; (2) Benecol labels complied with FDA regulations
25 because the amount of trans fat was insignificant (Defs.' Opp'n to Mot. Class Cert., ECF
26 No. 175, at 7); (3) named-Plaintiff's claims are not "typical" of the class (id. at 15-16);

27
28 ³ The page numbers used in this Memorandum and Order refer to the pagination assigned by the Court's ECF system and not to the pagination assigned by the parties.

1 (4) this Court’s May 2017 Order (ECF No. 78) barring a nationwide class likewise
2 prohibits certification of Plaintiff’s purported Multi-State Express Warranty Class, (ECF
3 No. 175, at 16); and (5) the temporal scope of the putative classes is overbroad because
4 the maximum statute of limitations for Plaintiff’s claims is four years, the initial Complaint
5 was not filed until August 14, 2015, and equitable tolling does not apply. Id. at 18-21
6 and 20 n. 5. The Court first addresses the motions to exclude experts, then turns to the
7 question of class certification.

8 **A. Motions to Exclude Experts**

9 The Court “must ensure that any and all scientific testimony or evidence admitted
10 is not only relevant, but reliable.” Daubert v. Merrell Dow Pharmaceuticals, 509 U.S.
11 579, 589 (1993); see also Kumho Tire Co. v. Carmichael, 526 U.S. 137, 141 (1999)
12 (clarifying that the court’s role extends not only to “scientific” expert testimony, but also to
13 testimony based on technical or other specialized knowledge). “This entails a
14 preliminary assessment of whether the reasoning or methodology underlying the
15 testimony is scientifically valid and of whether that reasoning or methodology properly
16 can be applied to the facts in issue... Many factors bear on the inquiry.” Daubert,
17 509 U.S. at 592-93.

18 Federal Rule of Evidence 702 (“Rule 702”) was amended in 2000 in response to
19 the Supreme Court’s Daubert and Kumho decisions, and now provides:

20 If scientific, technical, or other specialized knowledge will
21 assist the trier of fact to understand the evidence or to
22 determine a fact in issue, a witness qualified as an expert by
23 knowledge, skill, expert training, or education, may testify
24 thereto in the form of an opinion or otherwise, if (1) the
testimony is based upon sufficient facts or data, (2) the
testimony is the product of reliable principles and methods,
and (3) the witness has applied the principles and methods
reliably to the facts of the case.

25 The objective of the Court’s gatekeeping function as now articulated in Rule 702 “is to
26 make certain that an expert, whether basing testimony upon professional studies or
27 personal experience, employs in the courtroom the same level of intellectual rigor that
28 characterizes the practice of an expert in the relevant field.” Kumho, 526 U.S. at 152.

1 The Court has “considerable leeway in deciding in a particular case how to go about
2 determining whether particular expert testimony is reliable.” Kumho, 526 U.S. at 152;
3 see also Hangarter v. Provident Life & Acc. Ins. Co., 373 F.3d 991, 1018 (9th Cir. 2004)
4 (wide latitude is afforded to the court in determining whether expert testimony should be
5 admitted and in determining how to test reliability). Notably, “trial courts are not
6 compelled to conduct pretrial hearings in order to discharge the gatekeeping function.”
7 United States v. Alatorre, 222 F.3d 1098, 1100 (9th Cir. 2000).

8 **1. Defendants’ Motion to Exclude the Testimony of Plaintiff’s**
9 **Experts Michael Dennis, Ph.D., and Colin Weir.**

10 Defendants seek to exclude the testimony of Plaintiff’s two designated experts,
11 Michael Dennis, Ph.D., (“Dennis”), and Mr. Colin Weir (“Weir”). ECF No. 176. For the
12 reasons that follow, Defendants’ Motion to Exclude is DENIED.

13 **a. Surveys**

14 Defendants argue that the opinions of Dennis and Weir are “based solely on the
15 faulty and unreliable consumer surveys conducted by Dr. Dennis.” ECF No. 176 at 7.
16 Defendants contend that the surveys are unreliable for several reasons: (1) the surveys
17 “include[d] few putative class members,” (id. at 12); (2) they were “conducted under
18 unrealistic conditions that do not remotely resemble market conditions,” (id. at 16); and
19 (3) they “purposely inflate[d] the importance of the trans fat claims on Benecol labels.”
20 Id. at 18. Plaintiff opposes the motion, arguing that these criticisms of Dennis and Weir
21 are dependent on the opinions of Defendants’ own experts, Dr. Bruce Isaacson and
22 Dr. Denise Martin, and therefore “go to the weight, not the admissibility” of the evidence.
23 Pl.’s Opp’n to Mot. Exclude, ECF No. 190, at 5.

24 The Ninth Circuit has explained that “issues of methodology, survey design,
25 reliability, the experience and reputation of the expert, critique of conclusions, and the
26 like go to the weight of the survey rather than its admissibility.” Clicks Billiards, Inc. v.
27 Sixshooters, Inc., 251 F.3d 1252, 1263 (9th Cir. 2001); see also Odyssey Wireless,
28 Inc. v. Apple, Inc., No. 15-cv-01735-H-RBB, 2016 WL 7644790, at *10 (S.D. Cal.

1 Sept. 14, 2016) (finding Defendants’ challenge to the survey as unreliable in design and
2 scope went to the weight of the evidence, not its admissibility). The Court notes that
3 Defendants’ Motion to Exclude may raise legitimate criticisms of the surveys conducted
4 by Plaintiff’s experts. See, e.g., ECF No. 176 at 15 (contesting Dennis’ decision to limit
5 survey respondents to consumers over 50 years of age when the class is not so limited).
6 However, such criticisms, even if justified, do not render Plaintiff’s expert’s opinions
7 inadmissible under Rule 702. See Primiano v. Cook, 598 F.3d 558, 564 (9th Cir. 2010)
8 (“Shaky but admissible evidence is to be attacked by cross-examination, contrary
9 evidence, and attention to the burden of proof, not exclusion.”). Therefore, Defendants’
10 Motion to Exclude is DENIED.

11 **b. Conjoint Analysis**

12 Defendants additionally contend that because the “proffered [conjoint analysis]
13 methodology does not, and cannot, measure Plaintiff’s alleged price premium damages,”
14 her expert’s testimony must be excluded. ECF No. 176 at 20. The Court disagrees.

15 As a result of their conjoint analysis, Weir and Dennis concluded that the measure
16 of damages for the class “rests on the fact that a certain percentage of the price
17 consumers paid for Benecol constituted a [20.8%] price premium [about \$1.00] solely
18 attributable to the No Trans Fat claim.” Mot. Class Cert., ECF No. 174, at 18.

19 Defendants define “conjoint analysis” as “a survey and statistical technique that can
20 measure consumers’ relative preferences for specific product attributes.” ECF No. 176
21 at 8 (internal citations omitted). Under a conjoint analysis, “representative
22 respondents . . . answer survey questions presenting similar products containing various
23 combinations of product attributes [that are] designed to elicit how important specific
24 attributes are to them.” Id. Defendants argue that reliance on conjoint analysis as a
25 measure of damages is flawed because it only measures demand-side factors (i.e.,
26 consumer’s willingness to pay), not supply-side factors (the actual price paid). ECF
27 No. 176 at 21.

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1 The Ninth Circuit has held that at the class certification stage, plaintiffs need only
2 propose a valid method for calculating class-wide damages, not an actual calculation of
3 damages. Leyva v. Medline Indus., Inc., 716 F.3d 510, 514 (9th Cir. 2013); see Guido v.
4 L’Oreal, USA, Inc., Nos. 2:11-cv-01067-CAS (JCx), 2:11-cv-05465-CAS (JDx), 2014 WL
5 6603730, at *8 (C.D. Cal. July 24, 2014) (“[P]laintiffs need not show on class certification
6 that they paid a premium for [the product] Instead, they must merely provide a
7 method for calculating that premium on a classwide basis.”). District courts have
8 recognized conjoint analysis as “a generally accepted method for valuing the individual
9 characteristics of a product,” and have certified classes where plaintiffs used conjoint
10 analysis. Odyssey, 2016 WL 7644790, at *9 (approving conjoint analysis used to
11 “determine the value a customer would be willing to pay for a particular characteristic of
12 a smartphone”); see also In re Lenovo Adware Litig., Case No. 15-md-02624-RMW,
13 2016 WL 6277245, at *21 (N.D. Cal. Oct. 27, 2016) (approving conjoint analysis to
14 “determine how consumers would value the laptops’ attributes”).

15 Defendants point out that some courts have rejected conjoint analyses that only
16 measure demand-side willingness to pay. See In re NJOY, Inc., Consumer Class Action
17 Litig., 120 F. Supp. 3d 1050, 1050 (C.D. Cal. Aug. 14, 2015); see also Saavedra v. Eli
18 Lilly & Co., No. 12-CV-9366-SVW (MANx), 2014 WL 7338930, at *5 (C.D. Cal. Dec. 18,
19 2014). However, supply-side factors are incorporated in a conjoint analysis “when
20 (1) the prices used in the surveys underlying the analyses reflect the actual market
21 prices that prevailed during the class period; and (2) the quantities used (or assumed) in
22 the statistical calculations reflect the actual quantities of products sold during the class
23 period.” Hadley v. Kellogg Sales Co., 324 F. Supp. 3d 1084, 1105 (N.D. Cal. Aug. 17,
24 2018); see also Fitzhenry-Russell v. Dr. Pepper Snapple Group, Inc., 326 F.R.D. 592,
25 606 (N.D. Cal. June 26, 2018) (“Here, the conjoint survey used actual market-clearing
26 prices as the basis for the prices in the survey, actual competitor products, and actual
27 label claims on those products.”); Lenovo, 2016 WL 6277245, at *21 (same).

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1 Here, Plaintiff's conjoint analysis "included market-based price points for the price
2 attribute based on actual real-world prices of the Defendants' product and for competing
3 products . . . [and] on actual real-world prices that consumers paid for the Defendants'
4 products and for competing products." Pl.'s Opp'n, ECF No. 190, at 20. Additionally,
5 "[t]he actual real-world pricing of the products reflects the actual number of units sold,
6 the costs of manufacturing, the costs for distribution, advertising, and market, and
7 margin, among other supply-side factors." Id. As the conjoint analysis relied upon by
8 Plaintiff factored supply-side data into its design, Defendants' arguments to the contrary
9 are unavailing. Accordingly, Defendants' Motion to Exclude the Testimony of Plaintiff's
10 Experts Weir and Dennis is DENIED.

11 **2. Plaintiff's Motion to Exclude the Testimony of Defendants'**
12 **Experts Dr. Bruce Isaacson and Dr. Denise Martin.**

13 Plaintiff seeks to exclude the testimony of Defendants' experts, Dr. Bruce
14 Isaacson ("Isaacson") and Dr. Denise Martin ("Martin"). ECF No. 184. For the reasons
15 that follow, Plaintiff's Motion to Exclude is DENIED.

16 "The function of rebuttal testimony is to explain, repel, counteract or disprove
17 evidence of the adverse party." Marmo v. Tyson Fresh Meats, Inc., 457 F.3d 749, 759
18 (8th Cir. 2006). "Although a defendant need not put forth expert opinions to challenge
19 affirmative theories on which the plaintiff bears the burden of proof, such as damages, a
20 defendant's rebuttal expert is limited to offering opinions rebutting and refuting the
21 theories set forth by plaintiff's expert(s)." Clear-View Tech., Inc. v. Rasnick, Case No.
22 13-cv-02744-BLF, 2015 WL 3509384, at *2 (N.D. Cal. June 3, 2015).

23 Here, Plaintiff simply nitpicks Isaacson and Martin's review of the surveys. For
24 example, Plaintiff repeatedly asserts that Defendants' experts failed to conduct their own
25 research or surveys. See, e.g., ECF No. 190 at 16 ("Dr. Isaacson has failed to ask any
26 consumers their opinions of the survey questions."). Yet, in supplying rebuttal testimony,
27 Defendants' experts had no obligation to conduct their own surveys. Plaintiff merely
28 responds to Defendant experts' criticisms with testimony from her own experts. See,

1 e.g., id. at 13 (contesting Isaacson’s criticism of Dennis’ use of distractor attributes in the
2 survey with Weir’s testimony). Defendants’ experts merely poke holes in the testimonies
3 offered by Plaintiff’s experts, which is exactly the purpose of a rebuttal expert. Plaintiff
4 essentially uses her Motion for Exclusion to bolster the credibility of her own experts,
5 which is improper. Accordingly, Plaintiff’s Motion to Exclude the Testimony of
6 Defendants’ Experts Isaacson and Martin is DENIED.

7 **B. Plaintiff’s Motion for Class Certification**

8 As an initial matter, Defendants contend that Plaintiff’s Motion for Class
9 Certification should be denied on the grounds that Benecol’s labels followed all FDA
10 regulations. Defs.’ Opp’n to Mot. Class Cert., ECF No. 175, at 2-4. This contention,
11 however, is directly contradicted by earlier court rulings on the issue. In Reid v.
12 Johnson & Johnson, an earlier case concerning Benecol, a Ninth Circuit panel found
13 that, “Benecol’s label prominently states that Benecol contains ‘No Trans Fat.’ That
14 statement is not true.” 780 F.3d 952, 967 (9th Cir. 2015). Thus, Defendants’ arguments
15 on this point are not well taken.

16 Here, Plaintiff moves the Court to certify the following two classes:

- 17 (1) The “Multi-State Express Warranty Class,” consisting of all
18 Benecol purchasers between January 1, 2008 and December
19 31, 2011 in California, Delaware, D.C., Kansas, Missouri, New
20 Jersey, Ohio, Utah, Virginia, and West Virginia; and
21 (2) The “California Class,” consisting of all Benecol purchasers
22 between January 1, 2008 and December 31, 2011 in
23 California.

24 A court may certify a class if a plaintiff demonstrates that all of the prerequisites of
25 Federal Rule of Civil Procedure 23(a)⁴ have been met, and that at least one of the
26 requirements of Rule 23(b) has been met. See Fed. R. Civ. P. 23; Valentino v. Carter-
27 Wallace, Inc., 97 F.3d 1227, 1234 (9th Cir. 1996). Before certifying a class, the trial
28 court must conduct a “rigorous analysis” to determine whether the party seeking

⁴ All further references to “Rule” or “Rules” are to the Federal Rules of Civil Procedure unless otherwise noted.

1 certification has met the prerequisites of Rule 23. Valentino, 97 F.3d at 1233. While the
2 trial court has broad discretion to certify a class, its discretion must be exercised within
3 the framework of Rule 23. Zinser v. Accufix Research Inst., Inc., 253 F.3d 1180, 1186
4 (9th Cir. 2001).

5 Rule 23(a) provides four prerequisites that must be satisfied for class certification:
6 (1) the class must be so numerous that joinder of all members is impracticable,
7 (2) questions of law or fact exist that are common to the class, (3) the claims or defenses
8 of the representative parties are typical of the claims or defenses of the class, and
9 (4) the representative parties will fairly and adequately protect the interests of the class.

10 Fed. R. Civ. P. 23(a). Rule 23(b) requires a plaintiff to establish one of the following:

11 (1) that there is a risk of substantial prejudice from separate actions; (2) that declaratory
12 or injunctive relief benefitting the class as a whole would be appropriate; or (3) that
13 common questions of law or fact predominate and the class action is superior to other
14 available methods of adjudication. Fed. R. Civ. P. 23(b).

15 **1. The putative class meets the requirements of Rule 23(a).**

16 **a. Numerosity**

17 The numerosity requirement of Rule 23(a)(1) is established if “the class is so
18 numerous that joinder of all members is impracticable.” The geographical disbursement
19 of class members outside of one district increases the impracticability of joinder, and
20 “when the class is large, numbers alone are dispositive.” Riordan v. Smith Barney,
21 113 F.R.D. 60, 62 (N.D. Ill. 1986). At the same time, courts have been inclined to certify
22 classes of fairly modest size. See, e.g., Jordan v. Los Angeles Cty., 669 F.2d 1311,
23 1319 (9th Cir. 1982) (willing to find numerosity for classes with thirty-nine, sixty-four, and
24 seventy-one people), vacated on other grounds, 459 U.S. 810 (1982).

25 Here, Plaintiff asserts numerosity is met because between 2008 and 2011,
26 Defendants sold 1,854,859 units of Benecol in the Multi-State Express Warranty Class
27 states and 806,630 units in California. Mot. Class Cert., ECF No. 174, at 19. The Court

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1 agrees and finds that the class is so numerous that joinder of all members of both
2 classes is impracticable.

3 **b. Commonality**

4 Under Rule 23(a)(2), commonality is established if “there are questions of law or
5 fact common to the class.” This requirement is construed permissively and can be
6 satisfied upon a finding of “shared legal issues with divergent factual predicates”
7 Hanlon v. Chrysler Corp., 150 F.3d 1011, 1019 (9th Cir. 1998).

8 Here, every class member has the same basic claim—they purchased Benecol
9 because of statements on the product’s packaging and those statements were false.
10 ECF No. 174 at 19. Resolution of this common claim depends on a critical common
11 question of fact: whether Defendants’ statements were in fact false. Indeed, the Ninth
12 Circuit found the “no trans fat” claim to be false. Reid, 780 F.3d at 967. As Plaintiff
13 explains, answering this common question of fact “will resolve an issue that is central to
14 the validity of each one of the claims in one stroke.” ECF No. 174, at 19 (internal
15 citations omitted). Accordingly, the Court finds the requirement of commonality is met.

16 **c. Typicality**

17 Typicality under Rule 23(a)(3) is satisfied if “the claims or defenses of the
18 representative parties are typical of the claims or defenses of the class.” Typicality does
19 not require the claims to be identical. Hanlon, 150 F.3d at 1020. Rather, the Ninth
20 Circuit has found typicality is met if the requisite claims “‘share a common issue of law or
21 fact’ . . . and are ‘sufficiently parallel to insure a vigorous and full presentation of all
22 claims for relief.’” Cal. Rural Legal Assistance, Inc. v. Legal Servs. Corp., 917 F.2d
23 1171, 1175 (9th Cir. 1990) (citations omitted), amended, 937 F.2d 465 (9th Cir. 1991).

24 Here, Defendants contend that named-Plaintiff’s claims are not “typical” of the
25 class because Plaintiff purportedly admitted to purchasing Benecol due to the FDA-
26 authorized “heart-healthy” logo on the label. Defs.’ Opp’n to Mot. Class Cert., ECF
27 No. 175, at 15. As it is uncontested that the heart-healthy logo was authorized,
28 Defendants thus contend that Plaintiff’s purchasing motivations were different from the

1 class she seeks to represent. ECF No. 175, at 15. However, review of Plaintiff's
2 deposition transcript shows that she relied on both the heart logo and the "no trans fat"
3 claim in making her purchasing decision. Because of this, Defendants' contentions are
4 not well taken. The Court finds that Plaintiff's claims are typical of the proposed class,
5 and therefore the typicality requirement is satisfied.

6 **d. Adequacy of Representation**

7 The final requirement of Rule 23(a) is that "the representative parties will fairly
8 and adequately protect the interests of the class." Fed. R. Civ. P. 23(a)(4). In Hanlon,
9 the Ninth Circuit identified two issues for determining the adequacy of representation:
10 (1) whether the named plaintiffs and their counsel have any conflicts of interest with
11 other class members, and (2) whether the named plaintiffs and their counsel will
12 "prosecute the action vigorously on behalf of the class." 150 F.3d at 1020.

13 As previously said, the Court finds that Plaintiff's claims are typical of the
14 proposed class and thus can represent the interests of the class. Defendants do not
15 challenge the competence of class counsel, and upon review of their qualifications, the
16 Court finds that class counsel will fairly and adequately protect the interests of the
17 classes. Accordingly, Plaintiff has satisfied all four elements of Rule 23(a).

18 **2. The putative class meets the requirements of Rule 23(b).**

19 The Court finds that certification is proper under Rule 23(b)(3), which permits
20 class certification when (1) common questions of law and fact predominate over any
21 individual claims and (2) a class action is the superior method to fairly and efficiently
22 adjudicate the matter.

23 **a. Predominance**

24 Under the Rule 23(b)(3) predominance analysis, the Court must determine
25 whether the proposed class is "sufficiently cohesive to warrant adjudication by
26 representation." Hanlon, 150 F.3d at 1022, citing Amchem Prods., Inc. v. Windsor,
27 521 U.S. 591, 623 (1997). The requirement is satisfied if a plaintiff establishes that a
28 "common nucleus of facts and potential legal remedies dominates" the litigation. Hanlon,

1 150 F.3d at 1022. “This calls upon courts to give careful scrutiny to the relation between
2 common and individual questions in a case.” Tyson Foods, Inc. v. Bouaphakeo,
3 136 S. Ct. 1036, 1045 (2016). In Bouaphakeo, the Court further explained that:

4 An individual question is one where members of a proposed
5 class will need to present evidence that varies from member to
6 member, while a common question is one where the same
7 evidence will suffice for each member to make a prima facie
8 showing [or] the issue is susceptible to generalized, class-wide
9 proof. The predominance inquiry asks whether the common,
10 aggregation-enabling, issues in the case are more prevalent
11 or important than the non-common, aggregation-defeating,
12 individual issues.

13 Bouaphakeo, 136 S. Ct. at 1045 (citations and internal quotation marks omitted).

14 Here, Plaintiff seeks to certify a Multi-State Express Warranty Class of ten
15 jurisdictions. As a federal court sitting in diversity, we apply the forum state’s choice-of-
16 law rule. See Kohlrautz v. Oilmen Participation Corp., 441 F.3d 827, 833 (9th Cir. 2006)
17 (“In determining what state law to apply, a federal court applies the choice-of-law rules of
18 the state in which it sits.”). California’s choice-of-law rule provides that a plaintiff wishing
19 to apply California law to all class members’ claims has the initial burden of
20 demonstrating that California has significant contacts to each class member. Mazza v.
21 Am. Honda Motor Co., Inc., 666 F.3d 581, 589 (9th Cir. 2012) (citing Wash. Mut. Bank v.
22 Superior Ct., 24 Cal. 4th 906, 921 (2001)). If the plaintiff meets that burden, the burden
23 then shifts to the defendant to demonstrate why other states’ laws, rather than California
24 law, should apply to the class members’ claims. Id. at 590. If interests of other states do
25 not outweigh California’s interest in applying its law, then application of California to the
26 multi-state class claims is appropriate. Id.

27 Plaintiff contends, and Defendants do not dispute, that “every unit of Benecol sold
28 during the class period was manufactured at Defendants’ direction and to Defendants’
specification in California by Ventura Foods.” ECF No. 174 at 22. Because each unit of
Benecol sold during the class period can be directly traced to California, the Court finds
this is sufficient to establish significant contacts with California. See Keilholtz v. Lennox
Hearth Prods. Inc., 268 F.R.D. 330, 340 (N.D. Cal. Feb. 16, 2010) (“Although many

1 fireplaces were produced exclusively outside of California, the fact that seventy-six
2 percent maintained a production connection to California weighs in favor of finding that
3 applying California to the class claims would not be arbitrary or unfair.”). Because
4 Plaintiff has met her burden, the burden shifts to Defendants to show why California law
5 should not apply.

6 To determine which state has the greater interest in the application of its law,
7 California courts apply the three-step governmental interest test: (1) determine whether
8 the relevant law for each jurisdiction is different or the same; (2) if different, determine if
9 each jurisdiction has an interest in applying its own law; and (3) compare the interests of
10 each jurisdiction. Mazza, 666 F.3d at 590. Based on this analysis, the court then
11 applies the law of the state whose interest would be most impaired if not applied. Id.
12 Here, it is uncontested that the express warranty laws of California and the jurisdictions
13 in the Multi-State Class are identical. See ECF No. 174 at 22 (“Plaintiff’s class definition
14 includes only jurisdictions where individual class member reliance and privity [for the
15 express warranty claims] are not required.”). Although the Court recognizes that those
16 states have an interest in applying their own law to conduct within their borders,
17 Defendants do not demonstrate why California law should not apply if the laws are
18 identical. Wash. Mut. Bank, 24 Cal. 4th at 921. Because the express warranty laws of
19 California and the other states are the same, applying California law to the Multi-State
20 Express Warranty Class claims is not arbitrary or unfair. Melgar v. Zicam LLC,
21 No. 2:14-cv-00160-MCE-AC, 2016 WL 1267870 (E.D. Cal. 2016) (certifying multi-state
22 class identical to Plaintiff’s multi-state class here). Therefore, the Court finds that the
23 predominance requirement is met.

24 **b. Superiority of Class Action**

25 Plaintiff must also show that the proposed class action is the superior method of
26 resolving the dispute in comparison to available alternatives. “A class action is the
27 superior method for managing litigation if no realistic alternative exists.” Valentino v.
28 Carter-Wallace, Inc., 97 F.3d 1227, 1234-35 (9th Cir. 1996). The Ninth Circuit has

1 recognized that a class action is a plaintiff's only realistic method for recovery if there are
2 multiple claims against the same defendant for relatively small sums. Local Joint Exec.
3 Bd. Culinary/Bartender Trust Fund v. Las Vegas Sands, Inc., 244 F.3d 1152, 1163
4 (9th Cir. 2001).

5 Here, the Court finds that this class action is superior to alternative methods of
6 adjudication. As Plaintiff notes, the average price of Benecol was \$4.80 and without a
7 class action, most class members will not expend the time or the resources to seek
8 recovery. ECF No. 174, at 28. The Court agrees, as it would be unfeasible for many of
9 the purported class members to obtain relief on an individual basis. Therefore, the
10 proposed class action is the superior method of resolving this dispute, and the Court
11 finds that the requirements of Rule 23(b)(3) are met.

12 **3. Equitable Tolling**

13 While the Court has determined that certification of Plaintiff's class is warranted, a
14 question concerning the definition of the classes remains. Defendants argue that the
15 temporal scope of the putative classes is overbroad because the initial Complaint was
16 not filed until August 14, 2015, and a maximum statute of limitations of four years applies
17 to Plaintiff's express warranty claims. ECF No. 175 at 19. Because Plaintiff filed her
18 Complaint on August 14, 2015, Defendants contend that the class period should be
19 limited to August 14, 2011 to December 31, 2011.⁵ Id. Plaintiff, in turn, argues that
20 California's equitable tolling doctrine preserves the claims of the classes. ECF No. 191
21 at 11. The Court considers equitable tolling for each of the classes, in turn.

22 **a. California Class**

23 California's equitable tolling doctrine:

24 [O]perates to suspend or extend a statute of limitations in order
25 to ensure that a limitations period is not used to bar a claim
26 unfairly. Three factors are taken into consideration when
27 deciding whether to apply equitable tolling under California
law: (1) timely notice to the defendant in the filing of the first
claim; (2) lack of prejudice to the defendant in gathering

28 ⁵ It is uncontested that the "no trans fat" claims were removed from Benecol's labels in January 2012.

1
2 evidence to defend against the second claim; and (3) good
3 faith and reasonable conduct by the plaintiff in filing the second
4 claim.

5 Hatfield v. Halifax PLC, 564 F.3d 1177, 1185 (9th Cir. 2009) (internal citations and
6 quotations omitted). Under this tolling doctrine, California courts have allowed an earlier
7 class action to toll claims in a later class action. Id.

8 Plaintiff argues the statute of limitations was tolled during the pendency of the
9 earlier Benecol case, Reid v. Johnson & Johnson, 780 F.3d 952 (9th Cir. 2015). ECF
10 No. 174 at 11 n. 4. In opposition, Defendants contend that since California's equitable
11 tolling "only applies when actions are pursued in different forums," and because Reid
12 was filed in a California federal court, that Plaintiff has failed to pursue this action in a
13 "different forum" for purposes of equitable tolling. ECF No. 175, at 20; see also Reid,
14 780 F.3d at 955 (case originally filed in the Southern District of California). The Court
15 finds that the Southern District is not the same forum as the Eastern District. See
16 Gardner v. Shell Oil Co., No. 09-5876 CW, 2010 WL 1576457, at *6 (N.D. Cal. Apr. 19,
17 2010) (applying equitable tolling in a present case when the earlier case was filed in
18 different district); compare with Centaur Classic Convertible Arbitrage Fund Ltd. v.
19 Countrywide Fin. Corp., 878 F. Supp. 2d 1009, 1018 (C.D. Cal. Jan. 20, 2011) (declining
20 to apply equitable tolling because the present and earlier cases were filed in the same
21 forum, the Central District of California).

22 Additionally, the Reid action supplied Defendants notice of Plaintiff's claims such
23 that Defendants suffer no prejudice here. See Reid, 780 F.3d at 967; see also Gardner,
24 2010 WL 1576457, at *6 ("In many ways, the present case is merely a continuation of
25 the [previous class action] case because Plaintiffs have pursued their claims vigorously
26 since the filing of that case . . ."). Finally, Plaintiff filed the present action just five months
27 after Reid settled, supporting that there was no undue delay. Accordingly, the Court
28 concludes that equitable tolling applies to the California class, such that these claims
were preserved during the pendency of the Reid action.

1 **b. Multi-State Express Warranty Class**

2 Defendant next contends that even if applicable to the California class,
3 California’s equitable tolling doctrine does not apply to the non-California residents of
4 Multi-State Express Warranty class. ECF No. 175 at 20 n. 5. For the reasons that
5 follow, this Court agrees.

6 In Hatfield v. Halifax PLC, the Ninth Circuit provided that, “[a]lthough we conclude
7 that California would allow its resident class members to reap tolling benefits under its
8 equitable tolling doctrine, the same cannot be said for the non-resident class members.”
9 564 F.3d at 1189; see also Clemens v. DaimlerChrysler Corp., 534 F.3d 1017, 1025
10 (9th Cir. 2008) (“[T]he weight of authority and California’s interest in managing its own
11 judicial system counsel us not to import the doctrine of cross-jurisdictional tolling into
12 California law.”). District courts in California have adhered to this rule in declining to
13 extend California’s equitable tolling to non-residents. See Asberry v. Money Store, Case
14 No. 2:18-cv-01291-ODW (PLAx), 2018 WL 3807806, at *9 (C.D. Cal. Aug. 8, 2018)
15 (“With respect to the claims of the class members from outside California, the Court finds
16 they are barred by the applicable statute of limitations because equitable tolling does not
17 apply cross-jurisdictionally”); see also In re TFT-LCD (Flat Panel) Antritrust Litig.,
18 Nos. M 07-1827 SI, C 11-2225 SI, 2012 WL 149632, at *3 (N.D. Cal. Jan. 18, 2012)
19 (“Because Office Depot is based in Florida, the Court concludes that it cannot take
20 advantage of California’s equitable tolling.”).

21 Plaintiff argues that since “8 of the 10 multi-class states have expressly adopted
22 cross-jurisdictional tolling,” that the Court should “thereby [apply] tolling the claims of
23 non-resident class members” as well. ECF No. 191, at 12. Of these 10 multi-class
24 jurisdictions, D.C. has not addressed the issue of cross-jurisdictional tolling, and Virginia
25 has expressly rejected it.⁶ ECF No. 191 at 12-13. Additionally, Plaintiff asks the Court to
26 assume that D.C. would apply cross-jurisdictional tolling by relying on In re LIBOR-

27 ⁶ Plaintiff concedes that because Virginia has expressly rejected cross-jurisdictional tolling, “the
28 claims of class members from Virginia should be limited to August 24, 2011 to December 31, 2011.” ECF
No. 191 at 13.

1 Based Fin. Instruments Antitrust Litig., No. 11 MDL 2262 NRB, 2015 WL 6243526, at
2 *141 (S.D.N.Y. Oct. 20, 2015) (“[W]e will predict that each state would accept cross-
3 jurisdictional tolling unless state-specific factors suggest otherwise.”). However, this
4 request runs counter to Ninth Circuit precedent, as it has refused to “import the doctrine
5 of [cross-jurisdictional equitable tolling] into state law where it did not previously exist.”
6 Clemens, 534 F.3d at 1025. Furthermore, regardless of other states’ acceptance of
7 cross-jurisdictional tolling, Ninth Circuit precedent mandates this Court to decline
8 applying California’s equitable tolling cross-jurisdictionally to the non-resident class
9 members.⁷

10 Therefore, the Court finds that the claims of the Multi-State Express Warranty
11 class members are not entitled to equitable tolling and are thus limited to the August 24,
12 2011, to December 31, 2011, period.

13 14 CONCLUSION

15
16 For the reasons set forth above, Defendants’ and Plaintiff’s Motions to Exclude
17 Experts (ECF Nos. 176, 184, respectively) are each DENIED. Plaintiff’s Motion to Certify
18 Class (ECF No. 171) is DENIED in part and GRANTED in part. Plaintiff’s classes are
19 certified as follows:

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25 ⁷ The Court recognizes the modern trend toward accepting cross-jurisdictional tolling. See In re
26 LIBOR-Based Fin. Instruments Antitrust Litig., No. 11 MDL 2262 NRB, 2015 WL 6243526, at *143
27 (S.D.N.Y. Oct. 20, 2015) (“Cross-jurisdictional tolling may even be the majority rule among state courts
28 that have decided the question, and the trend is in favor of tolling. Since 2010, only Virginia . . . has
rejected cross-jurisdictional tolling.”). However, because the Ninth Circuit has remained silent on this
issue, the Court is bound by its current precedent, which declines to apply tolling cross-jurisdictionally.
Hatfield, 564 F.3d at 1189.

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1. The "Multi-State Express Warranty Class," consisting of all Benecol purchasers between January 1, 2008 and December 31, 2011 in California, and all Benecol purchasers between August 24, 2011 and December 31, 2011 in Delaware, D.C., Kansas, Missouri, New Jersey, Ohio, Utah, Virginia, and West Virginia; and
2. The "California Class," consisting of all Benecol purchasers between January 1, 2008 and December 31, 2011 in California.

IT IS SO ORDERED.

Dated: March 28, 2019


MORRISON C. ENGLAND, JR.
UNITED STATES DISTRICT JUDGE