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UNITED STATES DISTRICT COURT
EASTERN DISTRICT OF CALIFORNIA

JOANN MARTINELLI, individually and
on behalf of all others similarly situated,

Plaintiff,

v.

JOHNSON & JOHNSON and McNEIL
NUTRITIONALS, LLC,

Defendants.

No. 2:15-cv-01733-MCE-DB

MEMORANDUM AND ORDER

Through this class action, Plaintiff Joann Martinelli (“Plaintiff”), individually and on behalf of others similarly situated, seeks relief from Defendants Johnson & Johnson and McNeil Nutritionals, LLC (collectively “Defendants”) arising from the labeling and sale of Benecol Regular and Light Spreads (“Benecol Spreads”). Plaintiff alleges eight causes of action: (1) breach of express warranty, (2) breach of implied warranty of merchantability, (3) unjust enrichment, (4) violation of California’s Consumers Legal Remedies Act, (5) violation of California’s Unfair Competition Law, (6) violation of California’s False Advertising Law, (7) negligent misrepresentation, and (8) fraud. First Am. Compl. (“FAC”), ECF No. 9.

Presently before the court are two motions: Defendants’ Motion to Deny Nationwide Class Certification or in the alternative, to Strike Nationwide Class

1 Allegations (“Defendants’ Motion”) (ECF No. 45), and Plaintiff’s Motion for Leave to File
2 Second Amended Class Action Complaint (“Plaintiff’s Motion”) (ECF No. 46). Both
3 parties filed timely oppositions and replies to each motion. ECF Nos. 47, 48, 52, 54. For
4 the reasons set forth below, Plaintiff’s Motion is DENIED and Defendants’ Motion is
5 GRANTED.¹

7 **BACKGROUND**²

8
9 Defendants manufactured, marketed, and sold their Benecol Spreads throughout
10 California and other states. The front labels provide that the product has “no trans fats”
11 and the back labels state the product has “no trans fatty acids.” Artificial trans fats are a
12 product of a process called partial hydrogenation and are integral to partially
13 hydrogenated oils. Plaintiff cites to a 2015 FDA report concluding that hydrogenated oils
14 may not be safe for human consumption, and other studies concluding that trans fats
15 increase the risk of coronary heart disease and other adverse health effects.

16 Plaintiff contends she purchased Benecol Spreads for personal use in California
17 after she reviewed the products’ labels and believed them to be true. Plaintiff claims the
18 representations on the labels led her to believe the Benecol Spreads contained neither
19 trans fats nor trans fatty acids, and that the spreads were therefore safe for human
20 consumption. Plaintiff alleges she relied on these representations and warranties in
21 deciding to buy the Benecol Spreads, and asserts she would not have purchased the
22 spreads if she knew they contained trans fats or trans fatty acids. Plaintiff further alleges
23 she paid a premium for the Benecol Spreads and understood the purchase to be a
24 transaction between herself and Defendants.

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27 ¹ Because oral argument will not be of material assistance, the Court ordered this matter
submitted on the briefs. E.D. Cal. Local R. 230(g).

28 ² The following recitation of facts is taken, at times verbatim, from the FAC.

1 According to Plaintiff, the Benecol Spreads necessarily contain trans fats because
2 they contain partially hydrogenated soybean oil. Thus, Plaintiff asserts that Defendants'
3 labels on the Benecol Spreads are false and misleading. Finally, Plaintiff alleges the
4 incorrect labels led consumers to distinguish Benecol Spreads from other similar
5 products, and allowed Defendants to charge a premium for their products.

6 Pursuant to her FAC, Plaintiff seeks to represent both a nationwide class and a
7 California subclass of individuals who purchased Benecol Spreads for personal use.
8 This Court issued a Pretrial Scheduling Order ("PTSO") on March 7, 2016. ECF No. 25.
9 That order provides: "No joinder of parties or amendments to pleadings is permitted
10 without leave of court, good cause having been shown." *Id.* at 1. While discovery was
11 ongoing, Defendants filed the present Motion to Deny Class Certification. Plaintiff
12 thereafter sought leave to file a Second Amended Complaint ("SAC") proposing to add a
13 representative plaintiff from New York, a New York subclass, and two claims arising
14 under New York law.

15 16 STANDARD

17 18 **A. Class Certification**

19 A court may certify a class if a plaintiff demonstrates that all of the prerequisites of
20 Federal Rule of Civil Procedure 23(a)³ have been met, and that at least one of the
21 requirements of Rule 23(b) has been met. See Fed. R. Civ. P. 23; Valentino v. Carter-
22 Wallace, Inc., 97 F.3d 1227, 1234 (9th Cir. 1996). Before certifying a class, the trial
23 court must conduct a "rigorous analysis" to determine whether the party seeking
24 certification has met the prerequisites of Rule 23. Valentino, 97 F.3d at 1233. While the
25 trial court has broad discretion to certify a class, its discretion must be exercised within

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28 ³ All further references to "Rule" or "Rules" are to the Federal Rules of Civil Procedure unless otherwise noted.

1 the framework of Rule 23. Zinser v. Accufix Research Inst., Inc., 253 F.3d 1180, 1186
2 (9th Cir. 2001).

3 Rule 23(a) provides four prerequisites that must be satisfied for class certification:
4 (1) the class must be so numerous that joinder of all members is impracticable,
5 (2) questions of law or fact exist that are common to the class, (3) the claims or defenses
6 of the representative parties are typical of the claims or defenses of the class, and
7 (4) the representative parties will fairly and adequately protect the interests of the class.
8 Fed. R. Civ. P. 23(a). Rule 23(b) requires a plaintiff to establish one of the following:
9 (1) that there is a risk of substantial prejudice from separate actions; (2) that declaratory
10 or injunctive relief benefitting the class as a whole would be appropriate; or (3) that
11 common questions of law or fact predominate and the class action is superior to other
12 available methods of adjudication. Fed. R. Civ. P. 23(b).

13 **B. Leave to Amend**

14 Generally, a motion to amend is subject to Rule 15(a), which provides that “[t]he
15 court should freely give leave [to amend] when justices so requires.” Fed. R. Civ. P.
16 15(a)(2). However, “[o]nce the district court ha[s] filed a pretrial scheduling order
17 pursuant to Federal Rule of Civil Procedure 16[,] which establishe[s] a timetable for
18 amending pleadings[,] that rule’s standards control[.]” Johnson v. Mammoth
19 Recreations, Inc., 975 F.2d 604, 607-08 (9th Cir. 1992); see also In re W. States
20 Wholesale Nat. Gas Antitrust Litig., 715 F.3d 716, 737 (9th Cir. 2013).

21 Rule 16(b) requires a party seeking leave to amend to demonstrate “good cause.”
22 Fed. R. Civ. P. 16(b). “Rule 16(b)’s ‘good cause’ standard primarily considers the
23 diligence of the party seeking amendment.” Johnson, 975 F.2d at 609. “If that party was
24 not diligent, the inquiry should end.” Id. Although “the focus of the inquiry is upon the
25 moving party’s reason for seeking modification,” a court may make its determination by
26 noting the prejudice to other parties. Id.

27 If good cause is found, the court must then evaluate the request to amend in light
28 of Rule 15(a)’s liberal standard. Id. at 608. Leave to amend should be granted unless

1 amendment: (1) would cause prejudice to the opposing party, (2) is sought in bad faith,
2 (3) creates undue delay, or (4) is futile. Chudacoff v. Univ. Med. Ctr. of S. Nev.,
3 649 F.3d 1143, 1153 (9th Cir. 2011) (citing Foman v. Davis, 371 U.S. 178, 182 (1962)).
4 “Because Rule 16(b)’s ‘good cause’ inquiry essentially incorporates the first three
5 factors, if a court finds that good cause exists, it should then deny a motion for leave to
6 amend only if such amendment would be futile.” Baisa v. Indymac Fed. Reserve,
7 No. 2:09-CV-01464-WBS-JFM, 2010 WL 2348736, at *1 (E.D. Cal. June 8, 2010).

8 9 ANALYSIS

10
11 As a preliminary matter, Plaintiff argues that the Court’s ruling on her motion for
12 leave to amend could impact how the Court decides certification of the class. ECF
13 No. 52, at 1. Indeed, the motion for leave to amend seeks to add a New York subclass
14 and New York claims, and is thus connected to Plaintiff’s nationwide class claims. The
15 Court therefore addresses Plaintiff’s Motion first. Because Plaintiff’s Motion is denied,
16 however, the Court’s determination of Defendants’ Motion is limited to its consideration
17 of the operative FAC and not the proposed SAC. See Mansfield v. Midland Funding,
18 LLC, No. 09cv358, 2011 WL 1212939, at *1 (S.D. Cal. Mar. 30, 2011).

19 A. Motion for Leave to Amend⁴

20 1. Applicable Standard

21 The Court issued a PTSO in March 2016. ECF No. 25. Plaintiff argues that this
22 PTSO failed to set a deadline for the amendment of pleadings, and thus Rule 16 does
23 not apply and any motion for leave to amend is governed by the more liberal standards

24 ⁴ Defendants argue that Plaintiff’s Motion for Leave to Amend should be denied solely on the
25 ground that it fails to seek modification of the PTSO. ECF No. 47, at 4. However, the Ninth Circuit and
26 this Court have acknowledged that motions to amend may act as de facto motions to modify a PTSO.
27 Johnson, 975 F.2d at 609; Her v. Career Sys. Dev. Corp., No. 07-CV-2200, 2008 WL 4584768, (E.D. Cal.
28 Oct. 7, 2008). Additionally, Defendants’ cited authority merely states that a court “may” deny the motion if
it fails to seek modification of the PSTO. Arellano v. T-Mobile USA, Inc., No. C10-05663, 2012 WL
1496181, (N.D. Cal. April 27, 2012). This Court therefore exercises its authority to address the merits of
the motion and, as in Johnson, finds “the results would not change if [Plaintiff’s] motion were treated as a
de facto motion to amend” the PTSO because both require a showing of good cause. 975 F.2d at 609.

1 of Rule 15. In the cases Plaintiff cites in support, however, the respective PTSOs not
2 only failed to give deadlines for amending the pleadings, but also made no reference to
3 amending the pleadings at all. See Stipulated Case Management Scheduling Order, In
4 re: Facebook Privacy Litig., No. 10-CV-02389 (N.D. Cal. Aug 14, 2015), ECF No. 135;
5 Case Management and Scheduling Order, Moeller v. Taco Bell Corp., No. C 02-5849
6 (N.D. Cal. June 27, 2008), ECF No. 386. In contrast, the PTSO issued in this case
7 specifically addresses amendment of pleadings and provides that “[n]o joinder of parties
8 or amendments to pleadings is permitted without leave of court, good cause having been
9 shown.” ECF No. 25, at 1. Pursuant to that language, the deadline for amending the
10 pleadings under the more liberal Rule 15 standard lapsed at the issuance of the PTSO.
11 In other words, the deadline Plaintiff claims is absent from the Court’s PTSO is the date
12 of the Order itself.

13 Furthermore, “[t]he scheduling order ‘control[s] . . .’ unless modified by the court,”
14 Johnson, 975 F.2d at 608 (second alteration in original) (quoting Fed. R. Civ. P. 16(e)).
15 Here, the language of the PTSO explicitly places a good cause standard on any future
16 requests to amend. Therefore, per Rule 16 and the language of the controlling PTSO,
17 Plaintiff must show good cause for amending her complaint.

18 **2. Good Cause**

19 Turning to whether good cause exists to modify the PTSO, Plaintiff contends she
20 acted diligently in seeking leave to amend because the claims of the new proposed
21 representative were not reasonably foreseeable or anticipated when the PTSO was
22 issued, and Plaintiff did not “confirm” the proposed representative’s purchase of the
23 Benecol Spreads until six months after the Court issued the PTSO. ECF No. 48, at 3.
24 Plaintiff also contends she was diligent because she filed her motion a week after
25 confirming the claims of the new representative. But Plaintiff fails to allege facts or
26 present evidence that she was diligent in finding the new representative, or in confirming
27 the claims promptly after finding that person. In other words, if Plaintiff was not diligent

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1 in her efforts to identify and confirm the new representative, her diligence in seeking to
2 amend promptly after a delayed confirmation does not meet the good cause standard.

3 The Court is not convinced Plaintiff acted diligently to add the new representative
4 and claims because her motion indicates that it took six months to confirm the following:
5 (1) that the new representative is a citizen of New York; (2) that the new representative
6 purchased Benecol Spreads for personal use; and (3) that there were violations under
7 New York laws. ECF No. 46, at 1-3; ECF No. 48, at 3. For these reasons, Plaintiff has
8 not demonstrated she acted with diligence in seeking leave to amend. Consequently,
9 Rule 16's good cause standard has not been met and the motion must be DENIED.

10 **B. Motion to Deny Class Certification**

11 In its Motion, Defendants argue that the Court should deny certification of the
12 nationwide class because Plaintiff fails to meet the requirements of Rule 23(b)(3). ECF
13 No. 45, at 7. Rule 23(b)(3) requires Plaintiff to establish that common questions of law
14 or fact predominate, and that class action is superior to other available methods of
15 adjudication. Fed. R. Civ. P. 23(b)(3). Defendants contend that according to California
16 conflicts-of-law principals, Plaintiff's nationwide claims necessarily require application of
17 the laws of each of the 50 states because the claims involve non-California residents
18 and transactions that occurred outside of California. ECF No. 45, at 7, 17-19.

19 Defendants further argue the laws of each state are materially different, such that
20 common questions of law cannot possibly predominate. Id. at 10-16. Plaintiff argues in
21 opposition that Defendants' Motion is premature and should be denied because
22 discovery is not yet complete. ECF No. 52, at 4-8, 15. Essentially, Plaintiff argues that
23 additional discovery could reveal that California law in fact applies to all claims, and
24 therefore that common questions of law exist.

25 This Court has authority to consider Defendants' preemptive motion to deny
26 nationwide class certification before discovery is complete and before Plaintiff files its
27 motion for certification. See Vinole v. Countrywide Home Loans, Inc., 571 F.3d 935, 941
28 (9th Cir. 2009). Although Plaintiff cites to cases in which courts have denied similar

1 motions (or motions to dismiss) due to the importance of completing discovery, ECF
2 No. 52 at 5, 8, 10, 12, 14, it appears those cases addressed motions that were filed
3 much earlier in the discovery process than Defendants' present motion. See Victorino v.
4 FCA US LLC, No. 16cv1617, 2016 WL 6441518 (S.D. Cal. Nov. 1, 2016); Holt v.
5 Globalinx Pet, LLC, No. SACV13-0041, 2013 WL 3947169 (C.D. Cal. July 30, 2013);
6 Leon v. Standard Ins. Co., No. 2:15-cv-07419, 2106 WL 768908 (C.D. Cal Jan. 28,
7 2016); Bietsch v. Sergeant's Pet Care Prod., Inc., No. 15 C 5432, 2016 WL 1011512
8 (N.D. Ill. Mar. 15, 2016); In re Wal-Mart Stores, Inc. Wage & Hour Litig., 505 F. Supp. 2d
9 609 (N.D. Cal. 2007); Amey v. Cinemark USA Inc., No. 13-cv-05669, 2014 WL 4417717
10 (N.D. Cal. Sept. 5, 2014).⁵ Here, by Plaintiff's own admission, Defendants have
11 "substantially completed" the production of documents. ECF No. 52, at 1, 11. Indeed,
12 Plaintiff's authority supports Defendants' argument that where—as here—substantial
13 discovery has been completed, a motion to deny class certification may be appropriate.
14 Moreover, and most importantly, the Court is not convinced that any amount of
15 additional discovery will reveal a scenario in which California law could be applied to the
16 claims of individuals from 49 other states arising from transactions that took place in
17 those 49 other states.

18 As such, the Court finds Vinole v. Countrywide Home Loans, Inc., 571 F.3d 935,
19 941 (9th Cir. 2009), to be most applicable to this case. The Vinole court concluded that
20 the plaintiff's discovery concerns did not preclude the court from considering the
21 defendant's motion to deny class certification. Id. at 942-44. In reaching its conclusion,
22 the court noted: (1) the "[p]laintiffs had nearly ten months to conduct informal and formal
23 discovery," and did not seek additional discovery from the defendant; and (2) the
24 plaintiffs could have asked for a continuance or extension of time to respond to the
25 defendant's motion but chose not to. Id. at 943.

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28 ⁵ Plaintiff's recently-submitted citation to Barber v. Johnson & Johnson Co., No. 8:16-cv-1954-JLS-
JCG, (C.D. Cal. Apr. 4, 2017), ECF No. 41, falls in this same category. ECF No. 73.

1 Here, Plaintiff has had thirteen months to conduct discovery. Furthermore,
2 Defendants “substantially completed” their document production by October 31, 2016,
3 and Plaintiff received Defendants’ final production by November 1, 2016. ECF No. 52, at
4 7, 11. Plaintiff thus had two months before the filing of her opposition to review that
5 discovery and to consider what additional discovery she might need. Tellingly, Plaintiff
6 has failed to identify what additional discovery would support certification of her
7 nationwide class. While Plaintiff briefly mentions that she has not taken depositions of
8 factual witnesses, she fails to identify which witnesses, and does not explain why these
9 depositions are necessary for certification. ECF No. 52 at 8.⁶

10 Ultimately, while it may be true that courts might delay ruling on class certification
11 where that discovery would be useful or necessary to making that ruling, see Vinole,
12 571 F.3d at 942; Kamm v. California City Dev. Co., 509 F.2d 205, 210 (9th Cir. 1975);
13 § 1785.3 Timing of Certification, 7AA Fed. Prac. & Proc. Civ. § 1785.3 (3d ed.), here, the
14 Court is not convinced that any amount of additional discovery will be useful or
15 necessary to a class certification ruling. Therefore, the Court finds it appropriate to rule
16 on Defendants’ Motion to Deny Certification now.

17 To that end, when the laws of 50 states must be applied to the nationwide claims
18 of a case, Rule 23(b)(3)’s predominance requirement is not met. Darisse v. Nest Labs,
19 Inc., No. 5:14-cv-01363, 2016 WL 4385849, at *15 (N.D. Cal. Aug. 15, 2016).
20 California’s choice-of-law rules provide that a plaintiff wishing to apply California law to
21 all class members’ claims has the initial burden of demonstrating that California has
22 significant contacts to each class member. Mazza v. Am. Honda Motor Co., Inc.,
23 666 F.3d 581, 589 (9th Cir. 2012) (citing Wash. Mut. Bank v. Superior Court, 24 Cal. 4th
24 906, 921 (2001)). If the plaintiff meets that burden, the burden shifts to the defendant to
25 demonstrate why other states’ laws, rather than California law, should apply to the class

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27 ⁶ Plaintiff contends that Defendants failed to provide meaningful discovery for the majority of that
28 thirteen month discovery period. ECF No. 52, at 6-7. The Court acknowledges Plaintiff’s frustration.
Nevertheless, as discussed below, the Court is not convinced that additional discovery would change the
outcome in this instance.

1 members' claims. Id. at 590. If the interests of other states do not outweigh California's
2 interest in applying its law, then application of California law to the nationwide class
3 claims is appropriate. Id.

4 To determine which state has the greater interest, courts apply a three-step test:
5 (1) determine whether the relevant law for each jurisdiction is different or the same; (2) if
6 different, determine if each jurisdiction has an interest in applying its own law;
7 (3) compare the interests of each jurisdiction. Id. Based on this analysis, the court
8 should apply the law of the state whose interest would be most impaired if not applied.
9 Id.

10 Defendants first contend that Plaintiff has not met her initial burden of establishing
11 that California has significant contacts with non-resident class members whose
12 transactions occurred outside of California, such that California law might apply to those
13 claims. ECF No. 54, at 3-4. Indeed, Plaintiff fails to show evidence of the requisite
14 contacts and only asks the Court to allow discovery to continue as such evidence might
15 exist. ECF No. 52, at 12. As noted above, the Court is not convinced that any amount
16 of additional discovery could reveal such contacts. Even assuming Plaintiff could show
17 that such significant contacts exist between California and the non-resident members,
18 the burden would then shift to Defendants to show that other states have a greater
19 interest in applying their respective laws. Anticipating this shift, Defendants argue that
20 there are material differences between California law and the relevant laws of the other
21 states, and that those states have a greater interest in applying their respective laws to
22 the present claims. ECF No. 52, at 9-19.

23 The Court finds that Defendants have the better argument. There are indeed
24 material differences between California law and the laws of the other states governing
25 (1) breach of express and implied warranty; (2) unjust enrichment; (3) negligent
26 misrepresentation; (4) consumer protection;⁷ and (5) fraud. See Darisse, 2016 WL

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28 ⁷ The Court acknowledges that Plaintiff only asserts claims under California's consumer protection laws on behalf of the California subclass at this time.

1 4385849, at *9-15; Frezza v. Google, No. 5:12-cv-00237, 2013 WL 1736788, at *2, *5-7;
2 In re Toyota Motor Corp., 785 F. Supp. 2d 883, 915-18 (C.D. Cal. 2011). The Court also
3 finds that those states have an interest in applying their own law to conduct within their
4 borders, and that California's interests are attenuated by comparison. Indeed, the Court
5 recognizes that the interests of the jurisdiction in which the transaction or conduct
6 occurred tend to predominate. See Mezza, 666 F.3d at 593-94; McCann v. Foster
7 Wheeler LLC, 48 Cal. 4th 68, 97-98 (2010). Therefore, the Court finds that Plaintiff's
8 nationwide class claims require application of the laws of all 50 states, and the
9 Rule 23(b)(3) predominance requirement cannot be met. Having failed to meet
10 Rule 23's requirements, the Court finds that Plaintiff's nationwide class cannot be
11 certified and—because the Court also finds that additional discovery would not render a
12 different outcome—GRANTS Defendants' Motion to Deny Nationwide Class
13 Certification.

14 15 CONCLUSION

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17 For the reasons set forth above, Plaintiff's Motion for Leave to File Second
18 Amended Class Action Complaint (ECF No. 45) is DENIED and Defendants' Motion to
19 Deny Class Certification (ECF No. 46) is GRANTED. Plaintiff's California subclass is not
20 affected by this ruling.

21 IT IS SO ORDERED.

22 Dated: May 22, 2017

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25 MORRISON C. ENGLAND, JR.
26 UNITED STATES DISTRICT JUDGE
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