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UNITED STATES DISTRICT COURT  
EASTERN DISTRICT OF CALIFORNIA

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PET FOOD EXPRESS, LTD.,  
  
  Plaintiff,  
  
  v.  
  
APPLIED UNDERWRITERS, INC.,  
APPLIED UNDERWRITERS CAPTIVE  
RISK ASSURANCE COMPANY, INC.,  
CALIFORNIA INSURANCE COMPANY,  
and APPLIED RISK SERVICES,  
  
  Defendant.

No. 2:16-CV-01211 WBS AC  
  
MEMORANDUM AND ORDER RE:  
CROSS MOTIONS FOR SUMMARY  
JUDGMENT

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  Plaintiff Pet Food Express, Ltd. ("Pet Food") filed  
this lawsuit against defendant Applied Underwriters, Inc.  
("Applied Underwriters"), Applied Underwriters Captive Risk  
Assurance Company, Inc. ("Captive Risk Assurance"), and  
California Insurance Company ("California Insurance")  
(collectively, "Applied"), alleging that defendants unlawfully  
marketed and sold workers' compensation insurance to California  
employers in violation of California's Unfair Competition Law.

1 Before the court is Defendants' Motion for Summary Judgment,  
2 (Defs.' Mot. for Summ. J. ("DMSJ") (Docket No. 139)), and  
3 plaintiff's Motion for Partial Summary Judgment, (Pl.'s Mot. for  
4 Partial Summ. J. ("PMSJ") (Docket No. 138-1)).

5 I. Factual and Procedural Background

6 California requires that all employers purchase  
7 workers' compensation insurance to cover employees' work-related  
8 injuries. Cal. Lab. Code § 3700. The state also requires that  
9 all workers' compensation insurance policy forms, rates, and  
10 rating plans be filed for approval with the California Workers  
11 Compensation Insurance Rating Bureau ("the Bureau") and approved  
12 by the California Department of Insurance ("CDI"). (Pl.'s First  
13 Am. Compl. ("PFAC") ¶ 3 (Docket No. 54); see also Cal. Ins. Code  
14 §§ 11658, 11735.)

15 Defendants filed a workers' compensation insurance  
16 program known as EquityComp ("Program") with the Bureau and  
17 received approval from the Department of Insurance. (PFAC ¶ 31.)  
18 Defendants thereafter marketed and sold the Program to plaintiff.  
19 (PFAC ¶ 30.) After the Program's policies took effect for the  
20 plaintiff, defendants required the plaintiff to enter a  
21 Reinsurance Participation Agreement ("RPA"). (PFAC ¶¶ 29, 44;  
22 DMSJ at 4.) Importantly, the parties agree that the RPA is "not a  
23 filed retrospective rating plan." (Pl.'s Reply in Opp. to Defs.'  
24 Mot. for Summ. J. ("PRSJ") at 4, ¶ 17.)

25 Captive Risk Assurance is structured as a segregated  
26 cell reinsurance facility. (PRSJ at 3, ¶7.) Under this  
27 structure, instead of pooling its risk, each Program participant  
28 has a separate underwriting account (or "cell"). (PRSJ at 3, ¶

1 7.) Under the RPA, the employer agrees to maintain a capital  
2 account in its segregated cell. (PRSJ at 3, ¶8.) Each Program  
3 participant also agrees to maintain reserves in its cell after  
4 the RPA's three-year active term expires. (PRSJ at 4, ¶11.) The  
5 reserve amount is adjusted periodically as claims develop. (DMSJ  
6 at 4.) Because the ultimate claims costs cannot be known in  
7 advance, "loss development factors" or "LDF's" (i.e.,  
8 multipliers) are applied to claims to estimate their final cost.  
9 (PRSJ at 3, ¶ 9.) LDFs reduce over time until their effect on  
10 the cost (and therefore the amount in the cell) reaches zero and  
11 the cell is closed. (DMSJ at 4.) When the segregated cell is  
12 closed, the employer's ultimate cost is calculated using the  
13 RPA's formulas and, depending on the claims experience, the  
14 employer could receive a profit sharing distribution under the  
15 RPA, also called a "rebate." (PRSJ at 4, ¶ 14.) Under the RPA,  
16 Applied may, "in its sole discretion," hold the money in the cell  
17 account up to "7 years after the expiration of the policies."  
18 (PMSJ at 14.)

19 On June 20, 2016, in an administrative action  
20 challenging Applied's RPA, the California Insurance Commissioner  
21 ("Commissioner") issued a Decision and Order, holding that the  
22 RPA must be filed and approved by the Commissioner pursuant to  
23 Insurance Code § 11735. See Shasta Linen Supply, Inc. v. Applied  
24 Underwriters, Inc., 2:16-158 WBS AC, 2016 WL 6094446, at \*5 (E.D.  
25 Cal. Oct. 17, 2016). Because defendants did not file the RPA  
26 before it took effect, the Commissioner found that the "RPA is  
27 void as a matter of law." Id. at \*2.

28 In the wake of that administrative proceeding,

1 defendants developed an agreement that could be sold and marketed  
2 with the CDI's approval. (DMSJ at 5.) While there are  
3 differences between the unfiled and the filed RPAs, "none of them  
4 changes the structure, material terms, or financial results to  
5 the participant." (Fein Decl., Defs.' Mot. for Summ. J., Medlong  
6 Decl. Ex. 5 (Docket No. 139-6).)

7 Pet Food filed a class action complaint against  
8 defendants asserting claims for unfair competition, rescission,  
9 declaratory relief, and fraud. On June 21, 2017, plaintiff filed  
10 an amended complaint asserting additional claims under the  
11 federal Racketeer Influenced and Corrupt Organizations ("RICO")  
12 Act, 18 U.S.C. § 1962; under the California Unfair Competition  
13 Law ("UCL"), Cal. Bus. & Prof. Code § 17200, and for quasi-  
14 contract. Defendants in turn filed a counterclaim to plaintiff's  
15 amended complaint alleging breach of contract. (Defs.' Answer,  
16 Countercl., at 30, ¶ 24 (Docket No. 76).)

17 Defendants subsequently moved to dismiss the amended  
18 complaint. (Docket No. 61.) The court dismissed the RICO claims  
19 and denied the motion to dismiss in all other respects. (Mem.  
20 and Order Re: Defs.' Mot. to Dismiss at 24 (Docket No. 65).)  
21 With respect to plaintiff's UCL claim based on Insurance Code §  
22 11735, the court found that an unfiled rate is not unlawful per  
23 se and determined that the Commissioner did not conduct the  
24 requisite formal rate disapproval hearing. (Id. at 20-22.)  
25 Plaintiff then moved to certify the class. (Docket No. 116.)  
26 This court subsequently denied the motion to certify on  
27 superiority grounds. (Id.)

28 The claims remaining are Pet Food's UCL claims for

1 unfair competition and unjust enrichment, and defendant's  
2 counterclaim for breach of contract. Plaintiff relies on the  
3 Commissioner's administrative decision and two subsequent  
4 California Courts of Appeal cases to argue that the RPA is an  
5 illegal program. (PMSJ at 5.) According to plaintiff,  
6 defendant's sale of this allegedly illegal program violates UCL  
7 Section 17200. (PMSJ at 3.) Pet Food seeks restitution in "the  
8 amount of money left in its segregated cell" account. (Mem. in  
9 Supp. of Mot. Partial Summ. J. at 2 (Docket No. 138-1).) This  
10 money consists of funds that Pet Food "has paid Defendants for  
11 the EquityComp plans." (Witriol Decl., Decl. of Terri Witriol  
12 Lim in Opp. to Defs.' Mot. for Summ. J., at 2 (Docket No. 141-  
13 1).) Plaintiff also seeks a return on investment of these funds.  
14 Id. In contrast, defendants seek to enforce California  
15 Insurance's contract with Pet Food and allege that Pet Food  
16 remains liable for premiums, taxes, and assessments under the  
17 purchased policies. (Defs.' Answer, Countercl., at 30, ¶ 24  
18 (Docket No. 76).)

19 Defendants now seek summary judgment under Federal Rule  
20 of Civil Procedure 56, on the grounds that plaintiff lacks  
21 standing to sue under the UCL. (DMSJ at 16.) Plaintiff seeks  
22 partial summary judgment on the grounds that (1) the unfair  
23 competition claim is valid as a matter of law because the RPA is  
24 illegal; (2) defendants are collaterally estopped from litigating  
25 that illegality; (3) plaintiff is entitled to restitution as a  
26 matter of law; (4) the restitution must include a return on  
27 investment on those funds; and (5) no contract exists between  
28 California Insurance and Pet Food. (PMSJ at 1-2.)

1     II.   Legal Standard

2                     Summary judgment is proper “if the movant shows that  
3 there is no genuine dispute as to any material fact and the  
4 movant is entitled to judgment as a matter of law.” Fed. R. Civ.  
5 P. 56(a). A material fact is one that could affect the outcome  
6 of the suit, and a genuine issue is one that could permit a  
7 reasonable jury to enter a verdict in the non-moving party’s  
8 favor. Anderson v. Liberty Lobby, Inc., 477 U.S. 242, 248  
9 (1986).

10                    The party moving for summary judgment bears the initial  
11 burden of establishing the absence of a genuine issue of material  
12 fact and can satisfy this burden by presenting evidence that  
13 negates an essential element of the non-moving party’s case.  
14 Celotex Corp. v. Catrett, 477 U.S. 317, 322-23 (1986).

15 Alternatively, the movant can demonstrate that the non-moving  
16 party cannot provide evidence to support an essential element  
17 upon which it will bear the burden of proof at trial. Id. Any  
18 inferences drawn from the underlying facts must, however, be  
19 viewed in the light most favorable to the party opposing the  
20 motion. Matsushita Elec. Indus. Co. v. Zenith Radio Corp., 475  
21 U.S. 574, 587 (1986).

22     III.   Defendants’ Motion for Summary Judgment

23             A.   Standing to Sue Under the UCL

24                    California’s Unfair Competition Law (“UCL”) protects  
25 consumers and competitors from unfair competition, defined  
26 broadly to include “any unlawful, unfair or fraudulent business  
27 act or practice.” (Cal. Bus. & Prof. Code § 17200.) Pet Food  
28 proceeds in this case under only the “unlawful” prong of the

1 statute. (Pl.'s Mem. in Opp. to Summ. J. at 3 (Docket No 141).)  
2 "By proscribing 'any unlawful' business practice, '[Business and  
3 Professions Code] section 17200 "borrows" violations of other  
4 laws and treats them as unlawful practices' that the [UCL] makes  
5 independently actionable." Hale v. Sharp Healthcare, 183 Cal.  
6 App. 4th 1373, 1382-83 (4th Dist. 2010) (citing Cel-Tech  
7 Commc'ns, Inc. v. Los Angeles Cellular Telephone Co., 20 Cal. 4th  
8 163, 180 (1999)). The UCL initially permitted "any person acting  
9 for the interests of itself, its members or the general public"  
10 to bring a private suit. Kwikset Corp. v. Superior Court, 51  
11 Cal. 4th 310, 321 (2011). In 2004, voters approved Proposition  
12 64 (Gen. Elec. (Nov. 2, 2004)), which amended the UCL to grant  
13 standing to assert a claim only to certain public officials and  
14 to private plaintiffs who can demonstrate that he or she "has  
15 suffered injury in fact" and "has lost money or property as a  
16 result of" the unfair competition alleged. Hall v. Time Inc.,  
17 158 Cal. App. 4th 847, 852 (4th Dist. 2008).

18 1. Injury in Fact

19 The "injury in fact" language in Proposition 64  
20 incorporates the federal meaning of the phrase. Kwikset, 51 Cal.  
21 4th at 322; Prop.64, §1, subd. (e) (requiring injury in fact  
22 "under the standing requirements of the United States  
23 Constitution"). Under federal law, a plaintiff satisfies the  
24 injury-in-fact requirement where he or she has suffered a  
25 "distinct and palpable injury" or "[a]n actual or imminent  
26 invasion of a legally protected interest, in contrast to an  
27 invasion that is conjectural or hypothetical." Hall, 158 Cal  
28 App. 4th at 853 (citing Black's Law Dict. 801 (8th ed. 2004)).

1 Loss of money or property, as required under Proposition 64, is  
2 one of many injuries that can satisfy the injury-in-fact  
3 requirement. Kwikset, 51 Cal 4th at 324. Courts therefore  
4 consider the “substantially narrower” Proposition 64 loss  
5 requirement in conjunction with the injury-in-fact requirement.  
6 Id. at 324. To establish standing to sue under the UCL, a  
7 plaintiff must: “(1) establish a loss or deprivation of money or  
8 property sufficient to qualify as injury in fact, i.e., economic  
9 injury, and (2) show that the economic injury was the result of,  
10 i.e., caused by, the unfair business practice alleged.” Id. at  
11 323.

12 2. Loss of Money or Property

13 To establish standing, Proposition 64 requires a  
14 plaintiff to show that it “lost money or property.” Hall, 158  
15 Cal. App. 4th at 852. “The plain import of this is that a  
16 plaintiff now must demonstrate some form of economic injury.”  
17 Kwikset, 51 Cal 4th at 323. For purposes of UCL standing, a loss  
18 is “[a]n undesirable outcome of a risk; the disappearance or  
19 diminution of value, [usually] in an unexpected or relatively  
20 unpredictable way.” Hall, 158 Cal. App. 4th at 853 (citing  
21 Black’s Law Dict. 963 (8th ed. 2004)). A purchase or transaction  
22 where the person paid with money, without more, does not  
23 constitute a loss. Peterson v. Cellco P’ship, 164 Cal. App. 4th  
24 1583, 1592 (4th Dist. 2008).

25 The undisputed facts here are insufficient to find an  
26 economic loss because Pet Food has failed to show that the price  
27 or quality of the insurance coverage differed from the  
28 expectations Pet Food held when entering the contract. In this



1 line of cases, courts consistently refuse to find economic loss  
2 where plaintiffs did not allege that "they could have bought the  
3 same insurance for a lower price" or that "they were dissatisfied  
4 with the insurance or were uninformed of its price." See  
5 Peterson, 164 Cal. App. 4th at 1591-92; see, e.g., Hall, 158 Cal.  
6 App. 4th at 855 (finding no injury where plaintiffs did not  
7 allege that they "did not want the [product], the [product] was  
8 unsatisfactory, or the [product] was worth less than what the  
9 plaintiff paid for it."); Medina v. Safe-Guard Prods., Int'l.,  
10 Inc., 164 Cal. App. 4th 105, 114 (4th Dist. 2008) (finding no  
11 injury where plaintiff "has not alleged that he didn't want  
12 [insurance] coverage in the first place, or that he was given  
13 unsatisfactory service or has had a claim denied, or that he paid  
14 more for coverage than it was worth"); Demeter v. Taxi Comp.  
15 Servs., Inc., 21 Cal. App. 5th 903, 916-17 (2d Dist. 2018)  
16 (finding no injury where plaintiff did not show "that the service  
17 he purchased . . . was somehow not up to par" or that "the amount  
18 he paid for his . . . membership was more than it was worth");  
19 Gaines v. Home Loan Ctr., Inc., No. SACV08667JSTRNBX, 2011 WL  
20 13182970, at \*5 (C.D. Cal. Dec. 22, 2011) (finding no injury  
21 where plaintiff could not "explain what Plaintiff expected to  
22 receive but did not from the . . . transaction").

23 Here, Pet Food does not allege, nor do the undisputed  
24 facts suggest, that Pet Food was dissatisfied with either the  
25 price or the coverage. With respect to the price, Pet Food has  
26 not shown that it could have obtained the same insurance at a  
27 lower price. To the contrary, Pet Food admitted that it could  
28 not be part of a proposed revised class of allegedly injured

1 Program participants because it did not pay more than the  
2 guaranteed cost policy premiums (i.e., the premiums that do not  
3 vary as claims come in). (Pl's. Positions Re Renewed Mot. for  
4 Cl. Cert. at 3:13-15 (Docket No. 126-1) ("[O]nly those employers  
5 who paid **more** than the [guaranteed cost] policy premiums would be  
6 putative class members. As a result, Alpha would be a class  
7 member . . ., while . . . [Pet Food] would not.") .) Indeed, Pet  
8 Food's initial concern about the Program was that the Program  
9 should be cheaper "despite the fact that it was saving money"  
10 compared to other programs. (Decl. Terrance Lim, Ex. 3 at 249:9-  
11 10 (Docket No. 139-6)). Because Pet Food has not disputed this  
12 allegation, this court can infer that Pet Food could not have  
13 paid less for the same insurance elsewhere.

14 Pet Food also cannot establish a loss with respect to  
15 Applied's policy because Pet Food received "the bargained for  
16 insurance at the bargained for price." Cf. Peterson, 164 Cal.  
17 App. 4th at 1591. Pet Food does not allege that the coverage was  
18 subpar. Pet Food also has not alleged that the price of the  
19 policy -- Pet Food's total payment minus the amount Applied is  
20 eventually required to return to Pet Food (i.e., the "rebate") --  
21 was not what Pet Food anticipated. Indeed, by the time Pet Food  
22 renewed the policy, plaintiff had "a clear understanding" of the  
23 parameters and the maximum cost under the policy (Decl. Terrance  
24 Lim, Ex. 3 at 249:9-10 (Docket No. 139-6)). Pet Food therefore  
25 had enough information to dispute the price but did not. Cf.  
26 Peterson, 164 Cal. App. 4th at 1591-92 (considering lack of  
27 pricing information as a source of loss).

28 Pet Food's only allegation of loss is the money

1 currently sitting in the segregated cell account. This amount,  
2 however, is not a loss because Pet Food fully expected not to  
3 possess this money today. The mere parting with the possession  
4 of money for a period of time does not constitute a loss.  
5 Peterson, 164 Cal. App. 4th at 1592 (rejecting the view that a  
6 person has lost money merely because the money is "no longer in  
7 their possession") (citing Hall, 158 Cal. App. 4th at 853).

8 Further, under the UCL, the diminution of value must be  
9 unexpected or unpredictable to constitute a loss. Id. (citing  
10 Hall, 158 Cal. App. 4th at 853). Under the terms of the  
11 agreement, Applied's retention of the money in the account was  
12 not unexpected. The parties agree that, under the Program, Pet  
13 Food was to maintain a capital account in its segregated cell.  
14 (Pl.'s Reply to Separate Statement in Opp. to Defs.' Mot. for  
15 Summ. J. at 3, ¶8 (Docket No. 141-2).) Pet Food also does not  
16 dispute that the RPA permits Applied, "in its sole discretion,"  
17 to hold the money "3 years after all claims have closed or 7  
18 years after the expiration of the policies." (Pl's Mot. for  
19 Partial Summ. J. at 14 (Docket No. 138-1).) Based on the express  
20 terms of the contract, Pet Food should have expected not to see  
21 the money in the segregated cell account until 2023 at the latest  
22 -- seven years after the policy was to expire.<sup>1</sup>

23 The parties' understanding of the agreement confirms  
24 this expectation. According to Ms. Terri Witriol, Pet Food's  
25 Chief Financial Officer, "money overpaid" by Pet Food had to  
26 remain in the account "according to the agreement." (Decl. of

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27 <sup>1</sup> The 2012-2015 policy expired on October 1, 2016. (Pl's  
28 Mot. for Partial Summ. J. at 14 (Docket No. 138-1).)

1 Terri Witriol Lim in Opp. to Defs.' Mot. For Summ. J., at 2  
2 (Docket No. 141-1).) Indeed, Mr. Terrance Lim, Pet Food's Chief  
3 Executive Officer, knew by 2014 that the Program would take long  
4 to grant the rebate. (Decl. Terrance Lim, Ex. 3 at 270 (Docket  
5 No. 139-6)). But in 2015, Pet Food chose to renew the agreement  
6 regardless because it was Pet Food's "best option at the time."  
7 (Id. at 309.)

8 Pet Food has not established "what Plaintiff expected  
9 to receive but did not from the . . . transaction." Cf. Gaines  
10 v. Home Loan Ctr., Inc., No. SACV08667JSTRNBX, 2011 WL 13182970,  
11 at \*5 (C.D. Cal. Dec. 22, 2011). The transaction conformed to  
12 Pet Food's expectations from the beginning because Pet Food could  
13 not have obtained the policy for a lower price elsewhere, did not  
14 have issues with the coverage, and did not make payments it did  
15 not expect to make when Pet Food entered into the contract. Cf.  
16 Peterson, 164 Cal. App. 4th at 1591-92. Plaintiff therefore "got  
17 exactly what he bargained for" and did not incur an economic  
18 loss. Cf. Baggett v. Hewlett-Packard Co., No. SACV070667AGRNBX,  
19 2009 WL 3178066, at \*3 (C.D. Cal. Sept. 29, 2009).

20 3. Illegality as an Injury Per Se

21 Proposition 64 imposed "additional requirements on  
22 plaintiffs beyond merely having suffered an 'unlawful, unfair or  
23 fraudulent business act or practice.'" Medina, 164 Cal. App. 4th  
24 at 115. Plaintiffs must show that they also "lost money or  
25 property as a result of the act or practice." Id.

26 The Ninth Circuit, albeit in an unpublished memorandum  
27 decision, has held that the purchase of goods that a defendant  
28 "is legally not allowed to sell in the form being offered" alone

1 may constitute both an unlawful practice and a loss for purposes  
2 of UCL standing. Franz v. Beiersdorf, Inc., 745 F. App'x 47, 48-  
3 49 (9th Cir. 2018) (e.g., unapproved drugs). By contrast, cases  
4 involving "voidable service contracts" do not give rise to the  
5 same inference of loss. Id.

6           Although the Franz court did not say much more, the  
7 court's distinction between the cases that merit an inference of  
8 loss, and those that do not, still relies on the plaintiff's  
9 expectations, and the plaintiff's allegations regarding the value  
10 and the price of the product. In Franz, the court found that the  
11 unlawful purchase of a drug lacking FDA approval constituted a  
12 loss under the UCL. The court relied only on Medrazo v. Honda of  
13 North Hollywood. 205 Cal. App. 4th 1 (2d Dist. 2012). In  
14 Medrazo, defendant sold plaintiffs a motorcycle without a legally  
15 required label that disclosed the amount charged above the  
16 suggested retail price, the cost for the assembly, and the cost  
17 of optional accessories included in the price, among other costs.  
18 Id. at 23. Because plaintiffs did not have the pricing  
19 information label, they overpaid for the motorcycle. Id. The  
20 court thus found economic loss because the plaintiffs paid more  
21 than they would have paid had defendant complied with the law.  
22 Similarly, because the illegal product in Franz "should not have  
23 been in the market" in any form, 745 F. App'x at 48, any payment  
24 is more than plaintiff would have paid had defendant complied  
25 with the law. This is true for all illegal products. So it  
26 follows that any payment for such a product constitutes an  
27 economic loss.

28           In contrast, when the product or service sold is legal,

1 but the contract is flawed, the purchaser does not automatically  
2 satisfy the economic loss requirement because the court cannot  
3 infer that the plaintiff would have paid less had the defendant  
4 complied with the law. Because the product can legally exist in  
5 the market, enforcing the contract may still convey the value the  
6 parties intended it to convey at a legally fair price. Cf.  
7 Medina, 164 Cal. App. 4th at 114 (placing the burden on plaintiff  
8 to allege a lower value where insurance seller was unlicensed);  
9 Peterson, 164 Cal. App. 4th at 1591 (same). In such a case, the  
10 burden to prove a loss falls on the plaintiff. Id.

11 The Franz court's inference that the purchase of an  
12 illegal product constitutes a loss therefore applies only when  
13 the underlying product sold is illegal. For its proposition that  
14 voidable service contracts do not necessarily result in an  
15 economic loss, the court cited Medina v. Safe-Guard Products, 164  
16 Cal. App. 4th 105 (4th Dist. 2008), and Demeter v. Taxi Computer  
17 Services, 21 Cal. App. 5th 903 (2d Dist. 2018). Both of these  
18 cases are instructive here. In Medina, the defendant, an  
19 insurer, was not licensed to sell insurance, did not file its  
20 contracts with the Insurance Commissioner, and did not insure its  
21 contracts obligations. "In short, [defendant] was not a licensed  
22 insurer." Medina, 164 Cal. App. 4th at 113. The court first  
23 found that the object of the "illegal contract" -- the provision  
24 of insurance coverage -- was lawful. Id. at 110-112. The court  
25 then found that plaintiff did not incur an economic loss because  
26 plaintiff did not allege dissatisfaction with the coverage or the  
27 price of the policy. Id. at 114. Because the product sold was  
28 not illegal, plaintiff bore the burden of establishing loss.

1           The court in Demeter arrived at the same result. In  
2 Demeter, defendant provided talent listing services without  
3 procuring the bond California's talent services law requires. As  
4 in Medina, the court first found that the defendant's services  
5 were not an "illegal operation" despite the defendant's  
6 noncompliance with the law. Demeter, 21 Cal. App. 5th at 913.  
7 The court subsequently found no economic loss because plaintiff  
8 did not show "that the service he purchased . . . was somehow not  
9 up to par" or that "the amount he paid for his . . . membership  
10 was more than it was worth." Id. at 916-917. Again, because the  
11 services sold could exist in the market legally, the plaintiff  
12 was required to allege dissatisfaction with the service or the  
13 price.

14           Here, Pet Food argues that because the RPA was an  
15 allegedly illegal contract, any payment of the RPA ought to  
16 constitute an economic loss. But whether a contract is illegal  
17 or voidable is a different question from whether the subject  
18 matter of the agreement is illegal. See Medina, 164 Cal. App.  
19 4th at 110-112 (distinguishing the "object" of the contract from  
20 the legality of the contract).

21           Pet Food's participation in the RPA alone does not  
22 establish a loss because the subject matter of the agreement --  
23 insurance coverage through a captive reinsurance cell -- is not  
24 illegal. Applied has provided undisputed expert testimony to  
25 show that the differences between the unfiled RPA and the  
26 approved RPA are immaterial, as they do not "change[] the  
27 structure, material terms, or financial results to the  
28 participant." (Fein Decl., Defs.' Mot. for Summ. J., Medlong

1 Decl. Ex. 5 (Docket No. 139-6).) Pet Food has not provided any  
2 evidence to the contrary. The undisputed facts thus establish  
3 that, even if the sale of the RPA was illegal, the contents of  
4 the agreement were not.

5 Moreover, the unfiled status of the RPA does not make  
6 the rate unlawful per se. The Commissioner's order in the  
7 administrative appeal found that the RPA between the parties was  
8 void and unenforceable because it was not filed with the Bureau.  
9 In the Matter of the Appeal of Shasta Linen Supply, Inc.,  
10 Decision of the California Department of Insurance, File AHB-WCA-  
11 14-31 (hereinafter "Order"). This court thereafter ruled that  
12 the Order "does not control this court" and declared its  
13 disagreement with the Commissioner, holding instead that "an  
14 unfiled rate is not unlawful per se." Shasta Linen, 2016 WL  
15 6094446, at \*5 (citing Dyna-Med, Inc. v. Fair Emp't & Hous. Com.,  
16 43 Cal. 3d 1379, 1388 (1987)).

17 Plaintiffs now offer two California Courts of Appeal  
18 cases to prove the illegality of the arrangement, Luxor Cabs,  
19 Inc. v. Applied Underwriters Captive Risk Assurance Co., 30 Cal.  
20 App. 5th 970 (1st Dist. 2018), and Nielsen Contracting, Inc. v.  
21 Applied Underwriters, Inc., 22 Cal. App. 5th 1096 (4th Dist.  
22 2018). Neither case is applicable here. The Luxor court decided  
23 only that the delegation clause and the arbitration provision in  
24 the RPA are void. The Nielsen court likewise analyzed only the  
25 dispute resolution provisions of the RPA. Neither court  
26 determined that the rate was unlawful as a result of it not being  
27 filed. More importantly, neither court foreclosed the  
28 possibility of Applied selling the RPA legally (i.e., a filed and



1 approved version of the RPA).

2           Even if the cases did stand for the proposition that  
3 the RPA is illegal in its totality, the contract is not  
4 necessarily void because "the effect of the illegality depends on  
5 the facts and equities of the particular case." See Johnson v.  
6 Johnson, 192 Cal. App. 3d 551, 558 (2d Dist. 1987). In Medina,  
7 the court opined that "holding an insurance contract void because  
8 the insurer was not licensed is about the worst possible remedy  
9 for the illegality of the insurer's unlicensed status," 164 Cal.  
10 App. 4th at 111, and the same logic applies here. "[I]nsurance  
11 contracts are legally unique." Id. After risks have  
12 materialized and claims have been filed, "[a] policyholder . . .  
13 cannot, by definition, obtain a substitute [policy] in the  
14 marketplace." Id. Finding an insurance policy to be void would  
15 result in the consumer bearing the entirety of the loss, so "in  
16 the insurance context, not to enforce the contract would be to  
17 reward the violation of the law." Id. at 112.

18           Absent allegations that the object of the contract --  
19 insurance coverage through a captive reinsurance cell -- is  
20 illegal, the court can "preserve[] and enforce[] any lawful  
21 portion of a parties' contract that feasibly may be severed."  
22 Medina, 164 Cal. App. 4th at 112. In Medina, "where the only  
23 taint of illegality was the unlicensed status of the insurer  
24 itself," the court found the contract valid as to the lawful  
25 object of the contract: insurance coverage. Id. Just as in  
26 Medina, the only basis for the allegations of the illegality of  
27 the RPA is Applied's failure to file the agreement with the  
28 Bureau. The alleged illegality of the contract does not taint

1 the lawful object of the contract, so even if the RPA is void and  
2 unlawful, the service it provides is not.

3 Because the underlying service of the RPA is not  
4 illegal, Pet Food's transaction under the RPA is not an economic  
5 loss per se. Pet Food therefore bears the burden of showing  
6 economic loss through dissatisfaction with the service or the  
7 price. As discussed above, Pet Food has done neither. Pet Food  
8 has not offered any other theory of loss and therefore lacks  
9 standing to sue under the UCL.<sup>2</sup> Accordingly, the court will  
10 grant summary judgment to defendants.

#### 11 VI. Plaintiff's Motion for Partial Summary Judgment

12 Having determined that the RPA is not illegal as a  
13 matter of law, the issues remaining under Plaintiff's Motion for  
14 Partial Summary judgment are (1) whether plaintiff is entitled to  
15 restitution, (2) whether plaintiff is entitled to a return on  
16 investment of the funds in the segregated cell account, and (3)  
17 whether a contract exists between Pet Food and California  
18 Insurance. Because Pet Food does not have standing to sue under  
19 the UCL, the court need not determine at this time whether  
20 restitution and a return on investment are the appropriate  
21 remedies for the alleged UCL violation. Further, Applied pleaded  
22 the breach of contract claim in the alternative, should the RPA  
23 be deemed void or unenforceable. (Defs.' Answer, Countercl., at  
24 30, ¶ 23 (Docket No. 76).) Because the RPA is not void, the  
25 court also need not decide whether a contract exists between Pet  
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27 <sup>2</sup> Because, as a matter of law, Pet Food did not lose  
28 money or property under the UCL, the court need not decide the  
causation prong of the standing test.

1 Food and California Insurance.

2 IT IS THEREFORE ORDERED that defendants' Motion for  
3 Summary Judgment (Docket No. 139) be, and the same hereby is,  
4 GRANTED.

5 IT IS FURTHER ORDERED that plaintiff's Motion for  
6 Partial Summary Judgment (Docket No. 138) be, and the same hereby  
7 is, DENIED.

8 Dated: September 11, 2019



9 WILLIAM B. SHUBB  
10 UNITED STATES DISTRICT JUDGE  
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