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UNITED STATES DISTRICT COURT
EASTERN DISTRICT OF CALIFORNIA

MARK SWASEY and TRISHELE
SWASEY,

Plaintiffs,

v.

SETERUS, INC.; CITIMORTGAGE,
INC.; FEDERAL NATIONAL
MORTGAGE ASSOCIATION,

Defendants.

No. 2:16-cv-01633-TLN-EFB

ORDER

This matter is before the Court pursuant to Defendants Seterus, Inc. and Federal National Mortgage Association’s (collectively, “Defendants”) Motion to Dismiss Plaintiffs Mark Swasey and Trishele Swasey’s (collectively “Plaintiffs”) Complaint. (ECF No. 7.) Plaintiffs oppose this motion. (ECF No. 9.) Defendants filed a reply. (ECF No. 13). For the reasons set forth below, the Court hereby DENIES in part and GRANTS in part Defendants’ Motion to Dismiss, (ECF No. 7), with leave to amend.

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1 **I. FACTUAL AND PROCEDURAL BACKGROUND**

2 This matter concerns the property at 547 Penstock Drive, Grass Valley, California 95945
3 (“Property”). (ECF No. 1 at 6–7 ¶ 2.) Plaintiffs allege they obtained a \$264,000 loan from Aegis
4 Wholesale Corporation in September 2004 secured by a Deed of Trust (“DOT”). (ECF No. 1 at
5 7, 9 ¶¶ 3, 15.) Plaintiffs allege Citi serviced Plaintiffs’ loan from September 2004 until at least
6 February 2014. (ECF No. 1 at 9–10 ¶¶ 17, 24.) Plaintiffs allege Citi modified Plaintiffs’ loan in
7 2012, reducing their monthly payment from \$1,519.73 to \$1,484.06. (ECF No. 1 at 9 ¶ 22.)

8 Plaintiffs allege defendant Federal National Mortgage Association (“Fannie Mae”)
9 acquired Plaintiffs’ mortgage “pursuant to a Corporate Assignment” of the DOT. (ECF No. 1 at 7
10 ¶ 4.) Plaintiffs allege they received a letter from defendant Seterus, Inc. (“Seterus”) around
11 February 13, 2014, stating Seterus would be “the servicer and debt-collector” of the mortgage,
12 “on behalf of Fannie Mae,” the creditor. (ECF No. 1 at 7–8 ¶ 24; ECF No. 1 at 52–53.) Plaintiffs
13 allege Seterus was the servicer “at all times relevant to the allegations.” (ECF No. 1 at 7 ¶ 5.)

14 Plaintiffs allege Seterus, in the February 2014 letter, directed Plaintiffs to make all
15 mortgage payments to Seterus. (ECF No. 1 at 9–10 ¶ 24; ECF No. 1 at 52–53.) Plaintiffs allege
16 Citi informed Plaintiffs in March 2014 that Plaintiffs’ monthly payment was reduced again from
17 \$1,484.06 to \$1,395.02. (ECF No. 1 at 10 ¶ 25.) Plaintiffs allege they made their monthly
18 payments to Citi for March and April 2014. (ECF No. 1 at 10 ¶ 25.) Plaintiffs allege that in May
19 2014 they made their monthly payment for May 2014 to Seterus. (ECF No. 1 at 10 ¶ 26.)

20 Plaintiffs allege they missed four payments from June 2014 through June 2015 after
21 Plaintiff Mark Swasey suffered an injury and was unable to work, but resumed making regular
22 payments to Seterus in January 2015 after his injury “subsided” and he was able to work again.
23 (ECF No. 1 at 10 ¶¶ 27–28.) Plaintiffs allege that beginning in May 2015, when Plaintiffs “were
24 about caught up on their payments,” Seterus refused to accept further payments from Plaintiffs
25 “unless the full balance was rendered.” (ECF No. 1 at 10 ¶ 29.) Plaintiffs allege Seterus returned
26 three payments in June and July 2015. (ECF No. 1 at 10 ¶ 30.) Plaintiffs allege Seterus then
27 invited Plaintiffs to apply for a loan modification. (ECF No. 1 at 10 ¶ 30.) On June 12, 2015, a
28 Notice of Default was recorded against the Property. (ECF No. 1 at 10 ¶ 31.)

1 Plaintiffs allege they submitted a modification application to Seterus in summer 2015.
2 (ECF No. 1 at 10 ¶ 32.) Plaintiffs allege Seterus delayed evaluating their application until the
3 Property was sold in foreclosure to Fannie Mae in May 2016. (ECF No. 1 at 10–13 ¶¶ 32–52.)

4 Plaintiffs allege Seterus requested numerous, lengthy documents from Plaintiffs through
5 the end of 2015. (ECF No. 1 at 10–11 ¶ 33.) Plaintiffs allege Seterus did not give Plaintiffs a
6 single point of contact but said anyone who answered their call could assist them, representatives
7 placed Plaintiffs on hold for up to four minutes when they called to ask a question, and they then
8 directed Plaintiffs to resubmit documents. (ECF No. 1 at 11 ¶ 34.) Plaintiffs allege that in
9 December 2015, they also applied for the Keep Your Home California (“KYHC”) Program for
10 funds to pay their deficiency and reduce their principal balance. (ECF No. 1 at 11 ¶ 35.)

11 Plaintiffs allege Seterus sent a letter on January 24, 2016, stating Plaintiffs’ modification
12 application was “facially complete,” that evaluation would begin, and Seterus would notify
13 Plaintiffs of its decision “within 30 days of receipt of a completed application.” (ECF No. 1 at 11
14 ¶ 36.) Plaintiffs allege they called Seterus several times a week from January to May 2016 and
15 Seterus asked Plaintiffs to submit additional documents, though Seterus had previously told
16 Plaintiffs their application was complete. (ECF No. 1 at 11 ¶ 37.)

17 Plaintiffs allege that on April 12, 2016, they received a Notice of Trustee’s Sale stating the
18 Property was to be sold on May 5, 2016. (ECF No. 1 at 12 ¶ 40.) Plaintiffs allege they contacted
19 Seterus on April 14, 2016, and told Seterus they had applied for KYHC funds, but Seterus told
20 Plaintiffs “there were no records of KYHC on Plaintiffs’ account” and that Plaintiffs must work
21 directly with Seterus to modify their loan. (ECF No. 1 at 12 ¶ 41.) Plaintiffs allege Seterus told
22 Plaintiffs on that call “that although the foreclosure process had started, the foreclosure sale
23 would not occur because Plaintiffs were being evaluated for a loan modification.” (ECF No. 1 at
24 12 ¶ 41.) Plaintiffs allege Seterus requested 26 pages of additional documents including a
25 Borrower’s Assistance Form and tax records, that Plaintiffs faxed immediately all documents
26 Seterus requested, and Seterus told Plaintiffs their application was “facially complete.” (ECF No.
27 1 at 12 ¶¶ 41–42.)

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1 Plaintiffs allege Seterus told them on April 15, 2016, that if Seterus needed more
2 information it would contact Plaintiffs. (ECF No. 1 at 12 ¶ 43.) Plaintiffs allege Seterus notified
3 Plaintiffs on April 19, 2016, their application was “facially complete,” Seterus would begin
4 evaluation and would render a decision within 30 days of receipt of a completed application, and
5 Seterus would contact Plaintiffs if it needed any further information. (ECF No. 1 at 12 ¶ 44.)
6 Plaintiffs allege they learned on April 25, 2016, they did not qualify for the KYHC program.
7 (ECF No. 1 at 13 ¶ 46.)

8 Plaintiffs allege they called Seterus on April 22, 27, and 28, 2016, and were told the
9 modification department was closed each time. (ECF No. 1 at 13 ¶¶ 45, 47, 48.) Plaintiffs allege
10 they called Seterus on April 29, 2016, and Seterus informed them “that no further documents
11 were required for the modification application.” (ECF No. 1 at 13 ¶ 49.) Plaintiffs allege they
12 called Seterus on May 2, 2016, and Seterus requested an updated profit and loss statement “which
13 Plaintiffs [provided] immediately to Seterus.” (ECF No. 1 at 13 ¶ 50.) Plaintiffs allege they next
14 contacted Seterus on May 12, 2016, and Seterus informed Plaintiffs it had “no record of the
15 [P]roperty on [their] system, it was sold in a foreclosure sale May 5th.” (ECF No. 1 at 13 ¶ 51.)
16 Plaintiffs allege this was the first they knew the Property had been sold. (ECF No. 1 at 13 ¶ 51.)

17 Plaintiffs allege they discovered a notice on the Property door the same day, May 12,
18 2016, stating that the Property “is now owned by Fannie Mae” and that the title and interest was
19 transferred to Fannie Mae and recorded on May 11, 2016. (ECF No. 1 at 13 ¶¶ 52–53.)
20 Plaintiffs allege they never received notice from Seterus granting or denying their modification
21 application. (ECF No. 1 at 13–14 ¶¶ 53–54.)

22 Plaintiffs brought suit in the Superior Court of California in the County of Nevada
23 asserting eight claims against Defendants, including: (1) negligence; (2) intentional
24 misrepresentation; (3) negligent misrepresentation; (4) wrongful foreclosure; (5) violation of
25 California Civil Code § 2923.6(c); (6) violation of California Civil Code § 2923.7; (7) violation
26 of Business and Professions Code § 17200; and (8) intentional infliction of emotional distress.
27 (ECF No. 1 at 6.) Fannie Mae and Seterus removed the action to federal court, (ECF No. 1), and
28 now move to dismiss all claims for failure to state a claim, (ECF No. 4).

1 **II. STANDARD OF LAW**

2 Federal Rule of Civil Procedure 8(a) requires that a pleading contain “a short and plain
3 statement of the claim showing that the pleader is entitled to relief.” *See Ashcroft v. Iqbal*, 556
4 U.S. 662, 678–79, 129 S.Ct. 1937, 173 L.Ed.2d 868 (2009). Under notice pleading in federal
5 court, the complaint must “give the defendant fair notice of what the claim ... is and the grounds
6 upon which it rests.” *Bell Atlantic v. Twombly*, 550 U.S. 544, 555, 127 S.Ct. 1955, 167 L.Ed.2d
7 929 (2007) (internal quotations omitted). “This simplified notice pleading standard relies on
8 liberal discovery rules and summary judgment motions to define disputed facts and issues and to
9 dispose of unmeritorious claims.” *Swierkiewicz v. Sorema N.A.*, 534 U.S. 506, 512, 122 S.Ct.
10 992, 152 L.Ed.2d 1 (2002).

11 A motion to dismiss for failure to state a claim under Rule 12(b)(6) tests the legal
12 sufficiency of a complaint. *Navarro v. Block*, 250 F.3d 729, 732 (9th Cir. 2001). On a motion to
13 dismiss, the factual allegations of the complaint are assumed to be true. *Cruz v. Beto*, 405 U.S.
14 319, 322 (1972). A court is bound to give plaintiff the benefit of every reasonable inference to be
15 drawn from the well-pleaded allegations of the complaint. *Retail Clerks Int’l Ass’n v.*
16 *Schermerhorn*, 373 U.S. 746, 753 n.6 (1963). A plaintiff need not allege “‘specific facts’ beyond
17 those necessary to state his claim and the grounds showing entitlement to relief.” *Twombly*, 550
18 U.S. at 570 (citing *Swierkiewicz v. Sorema N.A.*, 534 U.S. 506, 508 (2009)). “A claim has facial
19 plausibility when the pleaded factual content allows the court to draw the reasonable inference
20 that the defendant is liable for the misconduct alleged.” *Iqbal*, 556 U.S. at 678–79 (citing
21 *Twombly*, 550 U.S. at 556).

22 Nevertheless, a court “need not assume the truth of legal conclusions cast in the form of
23 factual allegations.” *United States ex rel. Chunie v. Ringrose*, 788 F.2d 638, 643 n.2 (9th Cir.
24 1986). While Rule 8(a) does not require detailed factual allegations, “it demands more than an
25 unadorned, the defendant-unlawfully-harmed-me accusation.” *Iqbal*, 556 U.S. at 678. A
26 pleading is insufficient if it offers mere “labels and conclusions” or “a formulaic recitation of the
27 elements of a cause of action.” *Twombly*, 550 U.S. at 555; *see also Iqbal*, 556 U.S. at 678
28 (“Threadbare recitals of the elements of a cause of action, supported by mere conclusory

1 statements, do not suffice.”). Additionally, it is inappropriate to assume that the plaintiff “can
2 prove facts that it has not alleged or that the defendants have violated the . . . laws in ways that
3 have not been alleged.” *Associated Gen. Contractors of Cal., Inc. v. Cal. State Council of*
4 *Carpenters*, 459 U.S. 519, 526 (1983).

5 Ultimately, a court may not dismiss a complaint in which the plaintiff has alleged “enough
6 facts to state a claim to relief that is plausible on its face.” *Iqbal*, 556 U.S. at 678 (quoting
7 *Twombly*, 550 U.S. at 570). While the plausibility requirement is not akin to a probability
8 requirement, it demands more than “a sheer possibility that a defendant has acted unlawfully.”
9 *Id.* at 678. This plausibility inquiry is “a context-specific task that requires the reviewing court to
10 draw on its judicial experience and common sense.” *Id.* at 679.

11 In ruling upon a motion to dismiss, the court may consider only the complaint, any
12 exhibits thereto, and matters which may be judicially noticed pursuant to Federal Rule of
13 Evidence 201. *See Mir v. Little Co. of Mary Hosp.*, 844 F.2d 646, 649 (9th Cir. 1988); *Isuzu*
14 *Motors Ltd. v. Consumers Union of United States, Inc.*, 12 F. Supp. 2d 1035, 1042 (C.D. Cal.
15 1998).

16 If a complaint fails to state a plausible claim, “[a] district court should grant leave to
17 amend even if no request to amend the pleading was made, unless it determines that the pleading
18 could not possibly be cured by the allegation of other facts.” *Lopez v. Smith*, 203 F.3d 1122,
19 1130 (9th Cir. 2000) (en banc) (quoting *Doe v. United States*, 58 F.3d 484, 497 (9th Cir. 1995));
20 *see also Gardner v. Marino*, 563 F.3d 981, 990 (9th Cir. 2009) (finding no abuse of discretion in
21 denying leave to amend when amendment would be futile). Although a district court should
22 freely give leave to amend when justice so requires under Federal Rule of Civil Procedure
23 15(a)(2), “the court’s discretion to deny such leave is ‘particularly broad’ where the plaintiff has
24 previously amended its complaint[.]” *Ecological Rights Found. v. Pac. Gas & Elec. Co.*, 713
25 F.3d 502, 520 (9th Cir. 2013) (quoting *Miller v. Yokohama Tire Corp.*, 358 F.3d 616, 622 (9th
26 Cir. 2004)).

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1 **III. ANALYSIS**

2 Defendants move to dismiss all eight claims, arguing Plaintiffs failed to allege sufficient
3 facts against Defendants to support any claim for relief. (ECF No. 7 at 2.) Plaintiffs base several
4 of their claims on Defendants’ alleged violations of provisions of the California Homeowner Bill
5 of Rights (“HBOR”), California Civil Code § 2923.4, *et seq.*, specifically on § 2923.6(c) and
6 § 2923.7.¹ (ECF No. 1 at 6.) Defendants argue the protections under § 2923.6(c) do not apply to
7 Plaintiffs. (ECF No. 7 at 22–23.) As resolution of this issue will simplify analysis of several
8 claims, the Court will address this issue at the outset. The parties briefed the issue most fully in
9 relation to Plaintiffs’ fifth claim, so the Court will discuss the fifth claim first.

10 A. Fifth Claim: Violation of California Civil Code § 2923.6(c)

11 Plaintiffs allege Defendants violated California Civil Code § 2923.6(c) by proceeding
12 with the foreclosure sale while Plaintiffs had a complete modification application pending with
13 Seterus. (ECF No. 1 at 22–24 ¶¶ 102–06.) Defendants argue Plaintiffs allegations show they are
14 not entitled to § 2923.6(c)’s protections for two reasons: Plaintiffs had already received a
15 modification in 2012 and defaulted on that modification beginning in 2014; and Plaintiffs did not
16 adequately document their changed financial circumstances for Seterus. (ECF No. 7 at 22.)
17 Defendants argue both § 2923.6(c)(3) and §2923.6(g) exclude dual tracking protections in these
18 circumstances. (ECF No. 7 at 22–23).

19 Section 2923.6(c) generally provides borrowers with a right to be evaluated for a
20 residential mortgage modification, and it prohibits dual tracking — in which a lender pursues
21 foreclosure while the borrower’s complete modification application is pending evaluation. CAL.
22 CIV. CODE § 2923.6(c); *Ryan-Beedy v. Bank of N.Y. Mellon*, 293 F. Supp. 3d 1101, 1115 (E.D.
23 Cal. Feb. 22, 2018). Plaintiffs argue Defendant’s violated this provision because Plaintiffs
24 submitted a complete modification application to Seterus in summer 2015, but Defendants
25 proceeded with the foreclosure sale in May 2016 while Seterus was still evaluating Plaintiffs’

26 ¹ Section 2923.6 was repealed on January 1, 2018, but the Ninth Circuit has held that homeowners may still
27 pursue claims brought under the former § 2923.6, because former § 2923.6 was reenacted as § 2924.11, which
28 protects the same rights Plaintiffs seek to enforce in this matter. *Wheeler v. Specialized Loan Servs.*, 2018 WL
2193673, at *5 n.5 (S.D. Cal. May 14, 2018) (citing *Wilkerson v. Nationstar Mortg., LLC*, 2018 WL 2093321, at *1
(9th Cir. May 7, 2018).

1 application. (ECF No. 1 at 10, 13 ¶¶ 32, 51.)

2 Defendants argue an exception, § 2923.6(c)(3), applies. (ECF No. 7 at 22.) Section
3 2923.6(c)'s protections apply until the borrower accepts a written modification but then defaults
4 on that modification. CAL. CIV. CODE § 2923.6(c)(3). Defendants argue Plaintiffs' allege they
5 received a modification in 2012 and defaulted on the modification in 2014, so per § 2923.6(c)(3)
6 Plaintiffs were not protected by § 2923.6(c) as to their subsequent 2015 modification application.
7 (ECF No. 7 at 22–23.) However, Plaintiffs respond that another subdivision of the section,
8 § 2923.6(g), creates an exemption to the exception in § 2923.6(c)(3). Plaintiffs argue § 2923.6(g)
9 obligates servicers to review modifications of borrowers who had had a material change in their
10 financial circumstances since their last application and provided documentation to the servicer,
11 even if that borrower defaulted on a pre-2013 modification. (ECF No. 9 at 18–19.)

12 Under § 2923.6(g), a mortgage servicer is not required to evaluate a borrower's
13 modification application if the borrower had already been evaluated for a loan modification prior
14 to January 1, 2013, the date the relevant version of the statute came into effect, "unless there has
15 been a material change in the borrower's financial circumstances since the date of the borrower's
16 previous application and the change is documented by the borrower and submitted to the
17 mortgage servicer." CAL. CIV. CODE § 2923.6(g). The rationale is to "minimize the risk of
18 borrowers submitting multiple [modification] applications...for the purpose of delay." *Id.*
19 Therefore, the servicer need not evaluate a new modification application unless the borrower
20 provides to the servicer documentation of a material change in financial circumstances since the
21 borrower's last application. *Haynish v. Bank of Am., N.A.*, 284 F. Supp. 3d 1037, 1046 (N.D. Cal.
22 Feb. 9, 2018).

23 An unpublished, persuasive Ninth Circuit opinion explains § 2923.6 does apply where a
24 borrower defaulted on a pre-2013 modification, if the borrower provides to the servicer
25 documentation of a material change in financial circumstances since the last application.² *Travis*
26 *v. Nationstar Mortg., LLC*, 2018 WL 2093321, at *1 (9th Cir. May 7, 2018). In *Travis*, the

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28 ² As an unpublished Ninth Circuit decision, *Travis* is not precedent, but may be considered for its persuasive value. Fed. R. App. P. 32.1; CTA9 Rule 36-3.

1 plaintiff received a modification in 2011, defaulted on that modification in early 2014, submitted
2 a complete modification application in July 2014, but the defendants foreclosed on the property in
3 April 2015. *Travis v. Nationstar Mortg., LLC*, 2015 WL 12746218, at *1–2 (C.D. Cal. Oct. 14,
4 2015), *rev'd and remanded*, No. 16-55388, 2018 WL 2093321 (9th Cir. May 7, 2018). The
5 defendants relied on § 2923.6(c)(3) to argue § 2923.6(c) did not apply because the plaintiff had
6 received a modification and default on that modification. *Travis*, 2018 WL 2093321 at *1.

7 The Court disagreed, noting § 2923.6(c)(3) required the servicer to take steps to avoid
8 dual tracking that did not depend on the modification being the borrower's first, and, in fact, other
9 portions of § 2923.6 only made sense if the prohibition on dual tracking applied to applications
10 for previously modified mortgages. *Travis*, 2018 WL 2093321 at *1 (citing CAL. CIV. CODE
11 § 2923.6(g) and § 2923.6(f)). The Court reasoned § 2923.6(g), therefore, required mortgage
12 servicers to evaluate repeat modification applications if the borrower provided documentation of
13 changed financial circumstances since the prior modification application. *Id.* Because the
14 plaintiff had not alleged sufficient facts the Ninth Circuit remanded to the district court to allow
15 the plaintiff the opportunity to amend his claim. *Id.* at *1–2.

16 Plaintiffs allege they received a modification in 2012, defaulted on that modification in
17 2014, and applied for a new modification in 2015. As in *Travis*, Plaintiffs' servicer was obligated
18 to evaluate Plaintiffs' application if Plaintiffs met the requirements of § 2923.6(g), changed
19 financial circumstances since their prior application that are documented for their servicer.

20 Defendants argue Plaintiffs have not alleged sufficient facts to show that prior to the
21 foreclosure sale, they provided adequate documentation to Seterus of a material change in
22 Plaintiffs' financial circumstances, and so Seterus was not required to evaluate their application
23 under § 2923.6(g). (ECF No. 7 at 22–25.) The statute “does not specify the type of
24 documentation required.” *Bondarenko v. Wells Fargo Bank, N.A.*, 2016 WL 1622410, at *5
25 (C.D. Cal. Apr. 18, 2016). “Courts have found that submitting tax returns alone, a ‘barebones’
26 letter asserting a change in income or expenses, or simply [submitting] a new loan modification
27 with different financial information is not sufficient documentation to satisfy the requirements of
28 section 2923.6(g).” *Id.* (citing cases). However, “[a]nother court found that documentation of the

1 elimination of a borrower’s credit card debt was sufficient to show a change in financial
2 circumstances.” *Id.* (citing *Rosenfeld v. Nationstar Mortg., LLC*, 2014 WL 457920 (C.D. Cal.
3 Feb. 3, 2014)). The *Bondarenko* court found the plaintiffs sufficiently alleged they provided the
4 required documentation when the plaintiffs alleged they submitted a modification application, the
5 defendant then made multiple requests for additional documents, and the plaintiffs provided all
6 the documents the defendant requested. *Id.* The *Bondarenko* court stated it “strains credulity” for
7 the defendant to claim it had not requested documentation of the plaintiffs changed financial
8 circumstances if that documentation were missing from the application. *Id.*

9 Here, Plaintiffs allege that after Seterus informed Plaintiffs multiple times Plaintiffs’
10 modification application was complete and Seterus would render a decision within 30 days,
11 Seterus then requested multiple additional documents regarding Plaintiffs finances. (ECF No. 1
12 at 11 ¶¶ 36, 42, 44.) Plaintiffs allege they provided all documents Seterus requested, including a
13 “Borrower’s Assistance Form, evidence of income, and tax records,” and an updated Profit and
14 Loss statement from their self-owned businesses. (ECF No. 1 at 11–13 ¶¶ 38, 41, 50.) Plaintiffs
15 have alleged sufficient facts to show they provided adequate documentation to Seterus of their
16 changed financial circumstances. *Bondarenko*, 2016 WL 1622410 at *5.

17 Defendants cite cases that are not factually similar. Defendants cite *Saber*, (ECF No. 13
18 at 6), in which the plaintiff conceded he failed to plead he submitted the required documentation
19 of changed financial circumstances with his new application. *Saber v. JPMorgan Chase Bank*,
20 *N.A.*, 2014 WL 255700, *3 (C.D. Cal. Jan. 23, 2014), *aff’d sub nom. Saber v. J.P. Morgan Chase*
21 *Bank, N.A.*, 650 F. App’x 527 (9th Cir. May 26, 2016). Defendants also cite cases in which
22 borrowers sent letters to servicers regarding changes in their financial circumstances, but did not
23 provide supporting documentation or complete modification applications. (ECF No. 13 at 6)
24 (citing *McLaughlin v. Aurora Loan Servs., LLC*, 2015 WL 1926268, at *6 (C.D. Cal. Apr. 28,
25 2015) (stating the plaintiffs’ letter with only “bare assertions” did not constitute proper
26 documentation); *Williams*, 2014 WL 1568857 at *6 (finding § 2923.6 inapplicable because the
27 plaintiffs never submitted a new modification application); *Ware v. Bayview Loan Servicing*,
28 *LLC*, 2013 WL 6247236, at *5–6 (S.D. Cal. Oct. 29, 2013) (finding a letter that “simply states”

1 there has been a material change since the plaintiffs submitted their modification application is
2 insufficient). The cases Defendants cite are distinguishable from the instant case wherein
3 Plaintiffs allege they submitted a complete modification application and provided all additional
4 documents Defendants requested in multiple requests over a number of months.

5 Because this Court finds, for the purposes of this motion to dismiss, that Plaintiffs have
6 sufficiently alleged they provided adequate documentation to Seterus of a material change in their
7 financial circumstances, Plaintiffs meet the exception under § 2923.6(g) and Seterus was required
8 to evaluate Plaintiffs' modification application.

9 Accordingly, the Court DENIES Defendants' motion to dismiss Plaintiffs fifth claim.

10 B. First Claim: Negligence

11 Plaintiffs claim Defendants negligently handled their modification application by telling
12 Plaintiffs their application was complete, failing to contact Plaintiffs to ask for additional
13 information, asking them to resubmit documents when Plaintiffs contacted them, providing
14 inaccurate information about their status, and dual tracking. (ECF No. 1 at 16–18 ¶¶ 71–80; ECF
15 No. 9 at 9, 11.) To state a claim for negligence, a plaintiff must show: (1) the existence of a duty
16 of care; (2) breach of that duty; (3) causation; and (4) damages. *Merrill v. Navegar, Inc.*, 26 Cal.
17 4th 465, 500 (2001). Defendants argue Plaintiffs' negligence claim fails because Plaintiffs have
18 not pled sufficient facts to show duty of care, causation, or damages. (ECF No. 7 at 11, 13.)

19 i. *Duty of Care*

20 “The defendant’s duty of care is a prerequisite to any claim for negligence.” *Martinez v.*
21 *Flagstar Bank, FSB*, 2016 WL 3906810, at *6 (E.D. Cal. July 19, 2016) (citing *Nymark v. Heart*
22 *Fed. Savings & Loan Ass’n*, 231 Cal. App. 3d 1089, 1095 (1991)). “Whether a duty of care exists
23 is a question of law.” *Id.* (citing *First Interstate Bank of Ariz., N.A. v. Murphy, Weir & Butler*,
24 210 F.3d 983, 986 (9th Cir. 2000)).

25 “Generally, “a financial institution owes no duty of care to a borrower when the
26 institution’s involvement in the loan transaction does not exceed the scope of its conventional role
27 as a mere lender of money.” *Nymark*, 231 Cal. App. 3d at 1096. In California, courts determine
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1 whether a financial institution owes a duty of care to a borrower by balancing six factors outlined
2 in *Biakanja v. Irving*, 49 Cal. 2d 647, 650 (1958):

3 “(1) the extent to which the transaction was intended to affect the
4 plaintiff, (2) the foreseeability of harm to the plaintiff, (3) the degree
5 of certainty that the plaintiff suffered injury, (4) the closeness of the
6 connection between the defendant’s conduct and the injury suffered,
7 (5) the moral blame attached to the defendant’s conduct, and (6) the
8 policy of preventing future harm.”

9 *Lueras v. BAC Home Loans Servicing, LP*, 221 Cal. App. 4th 49, 62 (2013). “California courts
10 have not settled on a uniform application of these six factors in mortgage cases.” *Martinez*, 2016
11 WL 3906810 at *7. “There is little consensus among California’s intermediate appellate courts
12 whether, under certain circumstances, a lender has a duty of care to individual borrowers in
13 discussing home loan modifications.” *1617 Westcliff LLC v. Wells Fargo Bank, N.A.*, 686 Fed.
14 Appx. 411, 416 (9th Cir. 2017). “Judges in this district are divided on this question.” *Willis v.*
15 *JPMorgan Chase Bank, N.A.*, 250 F. Supp. 3d 628, 633 (E.D. Cal. April 5, 2017).

16 One line of cases found a servicer does not owe a borrower a common law duty of care in
17 processing a modification application, *Willis*, 250 F. Supp. 3d at 634, because a modification “is
18 the renegotiation of loan terms, which falls squarely within the scope of a lending institution’s
19 conventional role as lender of money,” *Lueras*, 221 Cal. App. 4th at 62. Another line of cases
20 found “a lender does owe a duty of care to a borrower not to make material misrepresentations
21 about the status of an application,” and “the *Biakanja* factors weigh in favor of imposing a duty of
22 care on a lender that undertakes to review” a modification. *Alvarez v. BAC Home Loan Servicing,*
23 *L.P.*, 228 Cal. App. 4th 941, 948–49 (2014) (citing *Lueras*, 221 Cal. App. 4th at 68; *Garcia v.*
24 *Ocwen Loan Servicing, LLC*, 2010 WL 1881098, *2–4 (N.D. Cal. May 10, 2010))

25 This Court has found a lender may owe a duty of care in handling a modification
26 application. *Meixner v. Wells Fargo Bank, N.A.*, 101 F. Supp. 3d 938, 955 (E.D. Cal. April 24,
27 2015); *see also Beltz v. Wells Fargo Home Mortg.*, 2017 WL 784910 *6 (E.D. Cal. 2017). This
28 Court has agreed with *Alvarez* that a modification is intended to benefit the borrower, it is
“entirely foreseeable that failing to timely and carefully process” the application will harm the
borrower, the institution has more power in a modification than for an initial mortgage because

1 the borrower in a modification has no choice of servicer and no bargaining power, and imposing a
2 duty of care will assist in preventing the future harm HBOR attempts to eliminate by prohibiting
3 “dual tracking.” *See id.* (citing *Alvarez*, 228 Cal. App. 4th at 947–49).

4 The Ninth Circuit Court applied the reasoning from *Alvarez*’s common law negligence
5 claim in its recent decision in *Travis*, evaluating the plaintiffs’ complaint for damages for failing
6 to provide communication required by two sections of HBOR during a modification application
7 process. *Travis*, 2018 WL 2093321 at *2–4. The Ninth Circuit decided the *Travis* plaintiffs’
8 allegations, as in *Alvarez*, were sufficient where the plaintiffs alleged mishandling and delay in
9 processing their application deprived them of the opportunity to obtain a modification or seek
10 other relief. *Travis*, 2018 WL 2093321 at *2–3. The Ninth Circuit quoted the *Alvarez* court’s
11 determination that, “the mishandling of the documents deprived [the plaintiffs] of the possibility
12 of obtaining the requested relief.” *Id.* at *2 (quoting *Alvarez*, 228 Cal. App. 4th at 949; *Garcia*,
13 2010 WL 1881098 *3, evaluating a common law negligence claim and finding a lender owed a
14 borrower a duty of care in carrying out the task the lender undertook).

15 This Court continues to find the *Alvarez* and *Garcia* line of cases more persuasive and
16 concludes the California Supreme Court would most likely find a mortgage servicer may owe a
17 duty of care to a borrower not to make material misstatements or provide inaccurate status
18 updates. *See Ogamba v. Wells Fargo Bank, N.A.*, 2018 WL 558799, at *4 (E.D. Cal. Jan. 24,
19 2018). Applying the *Biakanja* factors to Plaintiffs’ allegations: (1) the modification was intended
20 to benefit Plaintiffs as an alternative to foreclosure; (2) the harm of Plaintiffs’ loss of opportunity
21 to obtain relief elsewhere was “entirely foreseeable” where Defendants told Plaintiffs their
22 application was complete and Defendants would render a decision within 30, days but never did;
23 (3) certainty of injury weighs in Plaintiffs’ favor as Plaintiffs allege they “forewent seeking other
24 remedies, . . . , and lost title to the [P]roperty,” (ECF No. 1 at 12 ¶ 75); (4) there was a close
25 connection between the alleged mishandling of the modification and Plaintiffs’ lost opportunity to
26 seek relief elsewhere and continue to own the Property; (5) Plaintiffs have not alleged facts
27 sufficient for the Court to infer moral blame; (6) as mentioned, imposing a duty of care assists in
28 preventing the future harm HBOR attempts to eliminate by prohibiting “dual tracking.” *Alvarez*,

1 228 Cal. App. 4th at 950 (stating “[t]he policy of preventing future harm also strongly
2 favors imposing a duty of care on defendants”) (citing *Jolley v. Chase Home Finance, LLC*, 213
3 Cal. App. 4th 872, 903 (2013)).

4 Weighing the six *Biankanja* factors in light of Plaintiffs’ allegations, the Court finds
5 Plaintiffs have shown Defendants owed a duty of care to Plaintiffs not to make material
6 misstatements or provide inaccurate or untimely status updates regarding Plaintiffs’ modification
7 application and breached that duty. *Ogamba*, 2018 WL 558799 at *4.

8 *ii. Causation and Damages*

9 Causation and damages are required elements for a common law negligence claim.
10 *Merrill*, 26 Cal. 4th at 500. Defendants argue even if a duty existed, Plaintiffs have not shown
11 Defendants caused Plaintiffs any damages. (ECF No. 7 at 13.) Defendants argue Plaintiffs have
12 failed to allege how, why, or when they would have received a modification. (ECF No. 7 at 14.)
13 Further, Defendants argue, Plaintiffs have even stated Plaintiffs do not claim they would have
14 received a modification, so Plaintiffs’ modification allegations are irrelevant to damages and no
15 damages are traceable to Defendants’ conduct. (ECF No. 13 at 3) (citing ECF No. 9 at 11).

16 Plaintiffs allege that due to Defendants’ mishandling of their application, Plaintiffs “spent
17 time, energy and resources” on the application, have damaged credit and “increased interest and
18 arrears,” “forewent” other remedies and solutions, [and] have incurred legal fees and costs.”
19 (ECF No. 1 at 17–18 ¶ 80.) In their opposition, Plaintiffs allege those other foreclosure remedies
20 included “borrowing money” and “filing bankruptcy.” (ECF No. 9 at 12.)

21 Courts have found that mishandling of modification documents may deprive a homeowner
22 of the possibility of obtaining the relief requested, even though there was no guarantee the
23 modification would have been approved if properly handled. *Garcia*, 2010 WL 1881098 at *3;
24 *Alvarez*, 228 Cal. App. 4th at 949; *see also Travis*, 2018 WL 2093321 at *2. Even if the
25 homeowner is not able to show he would have obtained a modification but for the defendant’s
26 negligence, the homeowner’s damages would be affected, but not necessarily eliminated. *Id.*

27 Those damages must be a type the law allows. *Lueras*, 221 Cal. App. 4th at 79 (finding
28 time and effort assembling an application were “nominal damages” and “the law does not concern

1 itself with trifles”); *see also Newman v. Bank of New York Mellon*, 2017 WL 1831940, at *12
2 (E.D. Cal. May 8, 2017); *cf. Martinez*, 2016 WL 3906810 at *8 (finding allegations of “a lengthy,
3 distressing, and costly application process and [that the plaintiffs] *would have maintained*
4 *possession of their home*” sufficient) (emphasis added); *Clinton v. Select Portfolio Servicing, Inc.*,
5 225 F. Supp. 3d 1168, 1175 (E.D. Cal. Dec. 1, 2016) (allegations sufficient of a credit score
6 reduction of 60-100 points due to the defendant’s mishandling of the modification process, as
7 well as lost work time and costs from repeatedly mailing and faxing documents).

8 The homeowner must allege damages with sufficient specificity. *Ryan-Beedy*, 293 F.
9 Supp. 3d at 1110–11 (finding homeowner’s allegations sufficient where she alleged she relied on
10 defendant’s promises to forego options which would have allowed her to save her home from
11 foreclosure, such as selling the property to her husband and reinstating bankruptcy protection.);
12 *cf. Travis*, 2018 WL 2093321 at *3 (finding allegation the homeowner would have sought a
13 standard sale if denied a modification lacked sufficient details to survive a motion to dismiss,
14 such as how the foreclosure alternative would have avoided or reduced the alleged damages).

15 Plaintiffs allege types of damages allowable, such as a lower credit rating or foregoing
16 other remedies. Plaintiffs, however, do not specify in their complaint what reduction in their
17 credit score is attributable to Defendants, which remedies they forwent, and how they would have
18 avoided or reduced damages. Plaintiffs’ factual allegations lack sufficient details. *See Clinton*,
19 225 F. Supp. 3d at 1175 (homeowner alleged his credit score reduced 60-100 points by defendant
20 mishandling his modification); *Ryan-Beedy*, 293 F. Supp. 3d at 1110–11 (homeowner alleged she
21 forwent selling the property to her husband or reinstating bankruptcy protection). Plaintiffs add
22 more detail in their opposition, stating their foreclosure alternatives included borrowing money or
23 filing for bankruptcy, (ECF No. 9 at 12), but those details are not in their complaint and they do
24 not explain how the alternatives would have avoided or reduced damages.

25 Accordingly, the Court GRANTS Defendants’ motion to dismiss Plaintiffs’ first claim,
26 with leave to amend, because the Court cannot say at this stage that Plaintiffs are unable to
27 sufficiently allege recoverable damages. *Lueras*, 221 Cal. App. 4th at 77.

28 ///

1 C. Second and Third Claims: Intentional and Negligent Misrepresentation

2 Defendants argue an oral promise not to exercise the right to foreclose, as Plaintiffs allege,
3 would violate the statute of frauds. (ECF No. 7 at 15.) Further, Defendants argue Plaintiffs do
4 not allege facts sufficient to show required elements for these two claims, misrepresentation of a
5 past or existing material fact, knowledge of falsity, and damages. (ECF No. 7 at 15.)

6 Defendants argue Plaintiffs allege only oral promises by Defendants to refrain from
7 foreclosing during review of Plaintiffs' modification application. (ECF No. 7 at 15.) Defendants
8 argue since they had a right to foreclose under the terms of the written mortgage, any promise to
9 forbear exercising that right must also be in writing to be enforceable. (ECF No. 7 at 15.)

10 Plaintiffs respond Defendants are estopped from asserting a statute of frauds defense because
11 Plaintiffs relied on Defendants' misrepresentations and "changed their position by not seeking
12 other foreclosure prevention alternatives...and lost their home." (ECF No. 9 at 14–15.)

13 Under California law, an agreement to modify a contract subject to the statute of frauds—
14 such as a mortgage—is also subject to the statute of frauds and must be in writing and signed by
15 the party to be charged to be enforceable. *Ahmadi v. Nationstar Mortg., LLC*, 2016 WL 7495826,
16 at *7 (C.D. Cal. Mar. 31, 2016) (citing *Secrest v. Security Nat. Mortg. Loan Trust 2002–2*, 167
17 Cal. App. 4th 544, 553 (2008); CAL. CIV. CODE § 1698. "A party is estopped to assert the statute
18 of frauds as a defense 'where the party, by words or conduct, represents that he will stand by his
19 oral agreement, and the other party, in reliance upon that representation, changes his position, to
20 his detriment.'" *Melendez v. U.S. Bank Nat'l Ass'n*, 2015 WL 12866246, at *5 (C.D. Cal. Dec. 3,
21 2015) (quoting *Garcia v. World Sav., FSB*, 183 Cal. App. 4th 1031 n.10 (2010)).

22 Defendants argue Plaintiffs have failed to show detrimental reliance, specifically how
23 Defendants induced Plaintiffs to forego alternatives to avoid foreclosure. (ECF No. 13 at 4.) In
24 their complaint, Plaintiffs allege Defendants made misrepresentations and induced Plaintiffs "to
25 participate in the modification process instead of seeking other alternatives." (ECF No. 1 at 20–21
26 ¶¶ 87, 96.) In their opposition, Plaintiffs allege they relied on Defendants' misrepresentations,
27 "changed their position by not seeking other foreclosure prevention alternatives, and as a result,
28 lost their home." (ECF No. 9 at 15.) As discussed, Plaintiffs fail to sufficiently allege which

1 remedies they forwent, how they would have pursued those remedies, and how those remedies
2 would have avoided the foreclosure. *Ryan-Beedy*, 293 F. Supp. 3d at 1110–11 (homeowner
3 alleged she forwent selling the property to her husband or reinstating bankruptcy protection).

4 Later in their complaint, Plaintiffs describe the alternatives as “borrowing money to cure
5 the default from family or friends, attempting to short sell the [P]roperty or by reorganizing their
6 debts through a Chapter 13 Bankruptcy.” (ECF No. 1 at 24 ¶ 106.) In other portions of their
7 opposition, Plaintiffs describe their alternatives as “borrowing money to pay the debt or filing for
8 bankruptcy.” (ECF No. 9 at 12.) Though Plaintiffs state these alternatives exist, Plaintiffs do not
9 allege which alternatives were available to them, how Plaintiffs would have pursued them, why
10 they could not pursue them during the modification process, and how they would have avoided
11 foreclosure. *See Ryan-Beedy*, 293 F. Supp. 3d at 1110–11. Further, none of these alternatives are
12 listed in Plaintiffs’ complaint in either the general allegations or in relation to the second or third
13 claims. The Court, therefore, cannot consider these statements in evaluating these claims for
14 dismissal. *Melendez*, 2015 WL 12866246 at *5 (citing *Tessengerlo Kerley, Inc. v. Or-Cal, Inc.*,
15 2012 WL 1094324, at *4 (N.D. Cal. Mar. 29, 2012), stating “a party cannot, however, supplement
16 its pleadings by way of its motion papers”). Plaintiffs have not alleged sufficient facts to show
17 Defendants are estopped from asserting a statute of frauds defense.

18 Accordingly, the Court GRANTS Defendants’ motion to dismiss Plaintiffs’ second and
19 third claims, with leave to amend, because Plaintiffs may be able to satisfy the statute of frauds
20 and any other deficiencies through amendment. *Livermore v. Wells Fargo Bank*, 2017 WL
21 6513649, at *7 (N.D. Cal. Dec. 20, 2017). Because the basis for dismissal is dispositive of the
22 motion to dismiss both Plaintiffs’ second and third claims, the Court does not address
23 Defendants’ remaining arguments regarding these claims. *Gabris v. Aurora Loan Servs. LLC*,
24 2015 WL 1021305, at *4 (E.D. Cal. Mar. 9, 2015).

25 D. Fourth Claim: Wrongful Foreclosure

26 Defendants argue Plaintiffs’ claim for wrongful foreclosure fails because Plaintiffs fail to
27 allege a plausible offer of tender. (ECF No. 7 at 20–22.) Plaintiffs allege they are excused from
28 tender because Defendants foreclosed on the Property while Plaintiffs were in review for a loan

1 modification, and requiring tender would be inequitable because the modification would have
2 allowed them to cure the default. (ECF No. 1 at 15–16 ¶ 69, 22–23 ¶ 100.)

3 To state a claim for wrongful foreclosure, a plaintiff must allege: “(1) the trustee or
4 mortgagee caused an illegal, fraudulent, or willfully oppressive sale of real property pursuant to a
5 power of sale in a mortgage or deed of trust; (2) the party attacking the sale...was prejudiced or
6 harmed; and (3)...the trustor or mortgagor tendered the amount of the secured indebtedness or was
7 excused from tendering.” *Rockridge Tr. v. Wells Fargo, N.A.*, 985 F. Supp. 2d 1110, 1145 (N.D.
8 Cal. Sept. 25, 2013) (citing *Lona v. Citibank, N.A.*, 202 Cal. App. 4th 89, 104 (2011)). “The
9 rationale behind the [tender] rule is that if the borrower could not have redeemed the property had
10 the sale procedures been proper, any irregularities in the sale did not result in damages to the
11 borrower.” *Majd v. Bank of Am., N.A.*, 243 Cal. App. 4th 1293, 1305 (2015), *as modified* (Jan.
12 14, 2016). “Such suits are essentially futile.” *Id.*

13 This is not a case of wrongful foreclosure in which Plaintiffs merely allege procedural
14 irregularities. Rather, Plaintiffs argue the foreclosure should not have taken place at all because it
15 violated § 2923.6’s prohibition against dual tracking. (ECF No. 1 at 22–23 ¶ 100.)

16 “[C]ourts are divided on whether tender is required to satisfy a section 2923.6 claim.”
17 *Stokes v. CitiMortgage, Inc.*, 2014 WL 4359193, at *8 (C.D. Cal. Sept. 3, 2014). Some courts
18 require tender when § 2923.6 claims are brought in conjunction with common law actions for
19 wrongful foreclosure. *Id.* Other courts refused to require tender where the plaintiffs brought dual
20 tracking claims. *Id.* “The purpose of the modification rules is to avoid a foreclosure despite the
21 borrower being incapable of complying with the terms of the original loan. It would be
22 contradictory to require the borrower to tender the amount due on the original loan in such
23 circumstances.” *Majd*, 243 Cal. App. 4th at 1306. As the *Majd* court explained, the purpose of
24 tender is to dismiss futile suits where the borrower could not pay the amount due if she prevailed,
25 but this does not apply to dual tracking suits because a modification is an alternative to
26 foreclosure that does not require the borrow to pay the amount due under the original terms. *Id.*

27 The court in *Ryan-Beedy* held the plaintiff did not need to tender in a dual tracking suit
28 where the borrow alleged she dismissed her bankruptcy case based on the defendants’ assurances,

1 the defendants failed to properly review her application, and then they foreclosed despite assuring
2 her the foreclosure sale would be postponed upon receipt of a complete application. *Ryan-Beedy*,
3 293 F. Supp. 3d at 1101; see also *Majd*, 243 Cal. App. 4th at 1307 (stating “plaintiff alleged
4 prejudice in that he may have been able to avoid the foreclosure had [the defendant] completed
5 the modification review process in good faith. Plaintiff was excused from tendering.”). Plaintiffs
6 allege that with a modification they could have cured their deficiency without having to pay the
7 amount due, but Defendants foreclosed while Plaintiffs complete application was pending. It
8 would be contradictory to require Plaintiffs to tender the amount due in these circumstances, so
9 Plaintiffs were excused from tender. *Majd*, 243 Cal. App. 4th at 1306

10 Accordingly, the Court DENIES Defendants’ motion to dismiss Plaintiffs fourth claim.

11 E. Sixth Claim: Violation of California Civil Code § 2923.7

12 Plaintiffs assert Seterus violated California Civil Code § 2923.7 for failing to provide
13 Plaintiffs a single point of contact. (ECF No. 1 at 24–25 ¶¶ 107–12) Section 2923.7 requires that
14 a “mortgage servicer” provide “a borrower who requests a foreclosure prevention alternative”
15 with “a single point of contact.” CAL. CIV. CODE § 2923.7(a). “[T]he California legislature []
16 enacted a ‘single point of contact provision’ to prevent borrowers from being given the run-
17 around.” *Rockridge Tr. v. Wells Fargo NA*, 2014 WL 688124, at *23 (N.D. Cal. Feb. 19, 2014).
18 Defendants argue Plaintiffs do not allege sufficient facts to show this provision applies to Seterus,
19 Plaintiffs do not allege specific facts showing how the section was violated, and Plaintiffs were
20 not entitled to a single point of contact to evaluate their modification. (ECF No. 7 at 26–27.)

21 Section 2923.7 does not apply to entities that foreclosed on 175 *or fewer* residential real
22 properties during the past year. CAL. CIV. CODE § 2923.7. Plaintiffs allege Defendants
23 foreclosed on 175 *or more* residential real properties. (ECF No. 1 at 25 ¶ 111.) Plaintiffs,
24 therefore, allege § 2923.7 may not apply to Defendant if Defendants foreclosed on exactly 175
25 properties, or may apply to Defendants if Defendant foreclosed on more than 175 properties. It is
26 not clear from the record whether Seterus is the type of servicer to which this section applies, so
27 the Court proceeds as if this section is relevant. *Greenwood v. Wells Fargo Bank, NA*, 2015 WL
28 12781208, at *4 (C.D. Cal. Nov. 10, 2015) (proceeding as if the section were relevant due to

1 inability to determine from the record whether the section applied to the defendant) (citing
2 *Rockridge*, 2014 WL 688124, at *21 (N.D. Cal. Feb. 19, 2014), stating similar provision was
3 applicable due to inability to determine what type of servicer the defendant is from the record).

4 Section 2923.7 allows for a team of representatives to serve as the single point of contact,
5 but, “each member of the team [must be] knowledgeable about the borrower’s situation.” CAL.
6 CIV. CODE § 2923.7(e). Defendants argue Plaintiffs did not plead “facts explaining who the
7 points of contact were, how many different point of contacts Defendant assigned, or the
8 circumstances or timing of such reassignments.” (ECF No. 7 at 27) (citing *Rahbarian v. JP*
9 *Morgan Chase*, 2014 WL 5823103, at *4 (E.D. Cal. Nov. 10, 2014)). The *Rahbarian* plaintiff’s
10 only allegation, however, was the defendant “used multiple points of contact,” without providing
11 detail, such as whether this meant multiple, successive individuals as the points of contact or a
12 team. *Id.* at *4. Courts have found violations where the plaintiff alleged team members provided
13 conflicting or inaccurate information and the plaintiff’s property was then sold without the
14 plaintiff knowing. *Green v. Cent. Mortg. Co.*, 148 F. Supp. 3d 852, 875 (N.D. Cal. Dec. 1, 2015).

15 Here, Plaintiffs allege they were not assigned an individual contact, were told anyone on a
16 team that answered their calls could assist them, and that team members were not knowledgeable.
17 (ECF No. 1 at 11 ¶ 34.) Plaintiffs allege specific dates on which they called Seterus, that team
18 members instructed Plaintiffs to resubmit documents they already submitted and told Plaintiffs
19 their application was complete multiple times, but then later requested other documents. (ECF
20 No. 1 at 11 ¶¶ 42–44, 49, 50.) Plaintiffs also allege they did not know the Property had been sold
21 until they called Seterus days after the sale to check the status of their application. (ECF No. 1 at
22 11 ¶¶ 36, 37, 42–44, 49, 50.) Plaintiffs sufficiently alleged Seterus failed to appoint a single point
23 of contact “knowledgeable about the borrower’s situation.” *Green*, 148 F. Supp. 3d at 875.

24 Finally, Defendants note that under § 2923.7 a borrower is only entitled to a single point
25 of contact “until the mortgage servicer determines that all loss mitigation options ... have been
26 exhausted.” (ECF No. 7 at 26) (quoting CAL. CIV. CODE § 2923.7(c)). Defendants argue that
27 since Plaintiffs defaulted on a prior modification, they “were not entitled to a modification
28 review, [and] it logically follows they were not entitled to a single point of contact.” (ECF No. 7

1 at 26.) Defendants cite no authority for their proposition that a mortgage servicer that agrees to
2 evaluate a borrower's modification application is excused from the requirements of § 2923.7 if
3 the mortgage servicer was not required to agree to evaluate the modification application.
4 "[C]ourts not only analyze dual tracking and [single point of contact] violations separately, but
5 they also have allowed a [single point of contact] claim to survive a motion to dismiss despite
6 dismissing a dual tracking claim because of a plaintiff's failure to qualify for the material change
7 exception." *McLaughlin v. Aurora Loan Servs., LLC*, 2015 WL 1926268, at *7 (C.D. Cal. Apr.
8 28, 2015) (citing *Mann v. Bank of Am., N.A.*, 2014 WL 495617 at *3-4 (C.D. Cal. Feb. 3, 2014),
9 dismissing the § 2923.6 claim for failure to sufficiently allege a material change in the borrower's
10 financial circumstances, but not dismissing the plaintiffs' § 2923.7 claim because the plaintiffs
11 alleged sufficient facts for a single point of contact violation; and *Salazar v. U.S. Bank Nat'l*
12 *Ass'n*, 2015 WL 1542908 at *3-7 (C.D. Cal. Apr. 6, 2015), dismissing the plaintiffs' § 2923.6
13 claim for wrongful foreclosure but not the § 2923.7 claim).

14 "Under the plain meaning of the statute, a mortgage servicer's obligation to establish a
15 single point of contact is triggered" upon a borrower's request for a foreclosure prevention
16 alternative. *Green v. Cent. Mortg. Co.*, 148 F. Supp. 3d 852, 874 (N.D. Cal. Dec. 1, 2015) (citing
17 *Mungai v. Wells Fargo Bank*, 2014 WL 2508090, at *9 (N.D. Cal. June 3, 2014). Plaintiffs
18 requested a foreclosure prevention alternative, a modification, and Seterus was obligated to
19 provide a single point of contact knowledgeable about Plaintiffs application. Plaintiff has alleged
20 Defendant did not provide a single point of contact. Accordingly, the Court DENIES
21 Defendants' motion to dismiss Plaintiffs' sixth claim.

22 F. Seventh Claim: Unfair Competition Law ("UCL")

23 Plaintiffs allege that Defendants engaged in unlawful, unfair, and/or fraudulent business
24 practices because Defendants violated California Civil Code §§ 2923.6(c) and 2923.7. (ECF No.
25 1 at 26 ¶ 115.) Defendants argue Plaintiffs' UCL claim fails because Plaintiffs' underlying
26 claims for violations of §§ 2923.6(c) and § 2923.7 fail. (ECF No. 7 at 28.)

27 The UCL prohibits "any unlawful, unfair, or fraudulent business act or practice." CAL.
28 BUS. & PROF. CODE § 17200. "A plaintiff alleging unfair business practices under these statutes

1 must state with reasonable particularity the facts supporting the statutory elements of the
2 violation.” *Khoury v. Maly’s of Cal., Inc.*, 14 Cal. App. 4th 612, 619 (1993) (citations omitted).
3 A complaint fails to state a claim if it “identifies no particular section of the statutory scheme
4 which was violated and fails to describe with any reasonable particularity the facts supporting
5 violation.” *Helmer v. Bank of Am., N.A.*, 2013 WL 4546285, at *8 (E.D. Cal. Aug. 27, 2013).

6 The Court has determined Plaintiffs alleged sufficient facts to support their claims for
7 violations of § 2923.6(c) and § 2923.7, therefore, Plaintiffs have sufficiently alleged their UCL
8 claim. Accordingly, the Court DENIES Defendant’s motion to dismiss Plaintiffs’ seventh claim.

9 G. Eighth Claim: Intentional Infliction of Emotional Distress (“IIED”)

10 Plaintiffs assert Defendants engaged in extreme and outrageous conduct by “foreclosing
11 on the [] Property when it had no authority to do so.” (ECF No. 1 at 27 ¶ 121.) Defendants argue
12 it cannot be considered “extreme or outrageous” conduct to foreclose pursuant to a provision in
13 the Deed of Trust after Plaintiffs defaulted. (ECF No. 7 at 29.)

14 To state a claim for IIED, a plaintiff must allege: (1) extreme and outrageous conduct by
15 the defendant with the intention of causing, or with reckless disregard of the probability of
16 causing, emotional distress; (2) plaintiff suffered severe or extreme emotional distress; and (3)
17 actual and proximate causation of the emotional distress by defendant’s outrageous conduct.
18 *Hughes v. Pair*, 46 Cal. 4th 1035, 1050 (2009). “The conduct to be outrageous must be so
19 extreme as to exceed all bounds of that usually tolerated in a civilized community.” *Flores v.*
20 *EMC Mortg. Co.*, 997 F. Supp. 2d 1088, 1124 (E.D. Cal. Feb. 18, 2014).

21 Here, Plaintiffs do not provide factual allegations or authority to support their conclusory
22 statement that Defendants’ act of foreclosing on the Property while Plaintiffs were in default was
23 extreme and outrageous. A creditor’s conduct in attempting to collect a debt is outrageous, as
24 required to support a claim for IIED, only if it exceeds all reasonable bounds of decency. *Flores*,
25 997 F. Supp. 2d at 1124. “Whether conduct is outrageous is usually a question of fact.” *Hawkins*
26 *v. Bank of Am. N.A.*, 2017 WL 590253, at *5 (E.D. Cal. Feb. 14, 2017). However, when a
27 plaintiff alleges “no conduct of defendants outside that generally accepted in loan servicing
28 and/or foreclosure,” the claim fails. *Flores*, 997 F. Supp. 2d at 1124.

1 Plaintiffs allege Defendants were obligated not to foreclose while evaluating Plaintiffs'
2 modification application, and promised not to foreclose during the evaluation. However,
3 Plaintiffs do not provide authority to support their assertion Defendants' conduct was extreme and
4 outrageous. Courts evaluating similar claims have determined the allegations are not sufficient to
5 survive a motion to dismiss. *Farren v. Select Portfolio Servicing, Inc.*, 2017 WL 1063891, at *6
6 (E.D. Cal. Mar. 20, 2017) (citing *Martinez v. Flagstar Bank, FSB*, 2016 WL 3906810 (E.D. Cal.
7 Jul. 19, 2016), dismissing the IIED claim where the plaintiffs alleged that defendants lost and
8 mismanaged their loan modification application materials, required the plaintiffs to resubmit
9 documents many times, promised not to foreclose, and then sold the home in foreclosure; and
10 *Aguinaldo v. Ocwen Loan Servicing, LLC*, 2012 WL 3835080 (N.D. Cal. Sep. 4, 2012),
11 dismissing the IIED claim where the plaintiffs alleged that defendant promised not to foreclose,
12 plaintiffs relied on that promise in choosing not to pursue alternative measures to prevent
13 foreclosure, and the defendant foreclosed). Plaintiffs do not allege sufficient facts to show
14 Defendants engaged in extreme or outrageous conduct by foreclosing on the Property.

15 Plaintiffs do not address Defendants' argument that non-judicial foreclosures are
16 privileged under the litigation privilege in California Civil Code § 2924(d). Plaintiffs do cite two
17 cases to support their argument that Plaintiffs sufficiently pled emotional distress, (ECF No. 9 at
18 24), but Defendants have not challenged that element. Accordingly, the Court GRANTS
19 Defendants' motion to dismiss Plaintiffs' eighth claim, with leave to amend.

20 IV. CONCLUSION

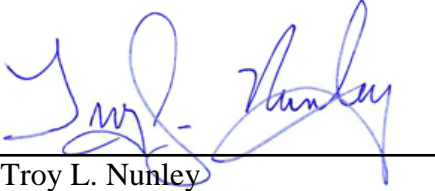
21 For the foregoing reasons, the Court GRANTS in part and DENIES in part Defendants'
22 Motion to Dismiss, (ECF No. 7):

- 23 1. The Court GRANTS Defendant's Motion to Dismiss as to Plaintiffs' First, Second, Third,
24 and Eighth claims;
- 25 2. The Court DENIES Defendants' Motion to Dismiss as to Plaintiffs' Fourth, Fifth, Sixth,
26 and Seventh claims; and
- 27 3. The Court GRANTS Plaintiffs fourteen (14) days from the date of this Order to file an
28 amended complaint.

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IT IS SO ORDERED.

Dated: June 14, 2018



Troy L. Nunley
United States District Judge