

submit this Stipulated Protective Order pursuant to Federal Rules of Civil Procedure,
Rule 26(c)(1) limiting the use and disposition of certain information and documents
during litigation of this matter. The parties agree that discovery in this action may
yield documents and information of a sensitive and confidential nature, including but
not limited to, Defendant's proprietary policies and procedures, personnel files of
present and former employees, and other confidential information that may be subject
to discovery in the proceedings in this matter but which should not be made available

- 1 -

|| to the public generally (the "Confidential Documents").

As a result, the parties have agreed to this jointly submitted Stipulated Protective Order and request that it be adopted by order of this Court.

Good Cause Statement

Federal Rules of Civil Procedure, Rule 26(c)(1) states in pertinent part, that the Court, upon a showing of good cause may "issue an order to protect a party from annoyance, embarrassment, oppression, or undue burden or expense." <u>Fed.R.Civ.P.</u> <u>26(c)(1)</u>. In the instant matter, Defendant's Confidential Documents contain proprietary and confidential trade secret information relating to defendant's business practices and its safety protocol. Defendant derives independent economic value from maintaining the confidentiality of the policies and procedures set forth in these Confidential Documents.

13 Defendant is a retailer in the home improvement industry and has conducted 14 business in California since 1998. The home improvement retail industry is very 15 competitive. As a result of years of investing time and money in research and 16 investigation, defendant developed the policies contained in the Confidential 17 Documents for the purposes of maintaining the security and accessibility of its 18 merchandise, providing quality customer service, and ensuring the safety of its 19 employees and customers. These policies and procedures, as memorialized in the 20 Confidential Documents, were created and generated by Lowe's for Lowe's, and are 21 used for the purposes of maintaining safety at its stores and creating efficient and 22 organized work environments for its employees. As a result, defendant is able to 23 minimize the waste of any resources, which is a key factor in generating profitability 24 for its business.

Defendant derives economic value from maintaining the secrecy of its
Confidential Documents. If disclosed to the public, the trade secret information
contained in defendant's Confidential Documents would reveal defendant's internal
operations and could potentially be used by competitors as a means to compete for its

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customers, interfere with its business plans and thereby gain unfair business advantages. If Defendant's safety protocol were revealed to the general public, it would hinder Defendant's ability to effectively resolve and minimize liability claims, and its goal of protecting its customers and employees from theft and other crimes. Unrestricted or unprotected disclosure of such information would result in prejudice or harm to Defendant by revealing Lowe's competitive confidential information, which has been developed at the expense of Lowe's and which represents valuable tangible and intangible assets. Accordingly, the parties respectfully submit that there is good cause for the entry of this Protective Order.

5250 Ventura Boulevard, Ninth Floor Sherman Oaks, California 91403-3221 **THARPE & HOWELL, LLP**

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Purpose and Limitation

As mentioned above, disclosure and discovery activity in this action are likely to involve production of confidential, proprietary, or private information for which special protection from public disclosure and from use for any purpose other than prosecuting this litigation may be warranted. Accordingly, the parties hereby stipulate to and petition the court to enter the following Stipulated Protective Order.

16 The disclosure of any of the foregoing categories of information and/or documentation protected by this Order, including confidential business and financial information identified above, will have the effect of causing harm to the competitive and financial position of the person, firm, partnership, corporation, or to the organization from which the information was obtained. Unprotected disclosure of any of the above-identified confidential information may further expose Defendant to unwarranted annoyance, embarrassment, and/or oppression.

23 The parties acknowledge that this Protective Order does not confer blanket 24 protections on all disclosures or responses to discovery and that the protection it 25 affords from public disclosure and use extends only to the limited information that is 26 entitled to confidential treatment under the applicable legal principles. The parties 27 further acknowledge that this Protective Order does not entitle them to file confidential 28 information under seal. Local Rule 141 sets forth the procedures that must be followed

and the standards that will be applied when a party seeks permission from the court to
file material under seal.

The parties having agreed to the following terms governing the treatment of confidential information, and the Court having found that good cause exists for issuance of an appropriately-tailored confidentiality order governing the pre-trial phase of this action, it is HEREBY ORDERED as follows:

1. All documents produced or information disclosed and any other documents or records designated as "CONFIDENTIAL" by the Defendant shall be revealed only to a settlement officer, Plaintiffs, counsel of record in this case, paralegals and secretarial employees under counsel's direct supervision, and such persons as are employed by counsel to act as experts in this action. The information designated as "CONFIDENTIAL" and disclosed only in accord with the terms of this paragraph may include, without limitation, documents and information containing Defendant's policies and procedures, as well as personnel records, including disciplinary records, identity, information relating to the processes, operations, type of work, or apparatus, or the production, sales, shipments, transfers, identification of customers, inventories, amount or source of income, profits, losses, expenditures, or any research, development, or any other commercial information supplied by the Defendant in response to Plaintiff's Interrogatories or Requests for Production. Information and documentation considered "CONFIDENTIAL" are subject to protection under the Local Rules of the U.S. District Court - Eastern District of California, Rule 26 of the Federal Rules of Civil Procedure, and under other provisions of Federal law.

24 2. Counsel for Plaintiffs shall use all documents and information produced
25 or disclosed by the Defendant solely for the purposes of preparation for and trial of
26 this action. Under no circumstances shall information or materials covered by this
27 Protective Order be disclosed to anyone other than Plaintiffs' counsel of record in this
28 action, paralegals, secretarial employees under counsel's direct supervision, such

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persons employed to act as experts in this action, and the court and its personnel. At the conclusion of the proceedings in this action, all documents and information subject 3 to this Order, including any copies or extracts or summaries thereof, or documents containing information taken therefrom, shall be returned to counsel for the Defendant, 5 at defense counsel's written request.

3. Prior to disclosure of any documents designated as "confidential" to paralegals or secretarial employees of counsel for Plaintiffs, counsel for Plaintiffs shall require such employees to read this Protective Order and agree to be bound by its terms.

4. If counsel for Plaintiffs determines that for purposes of this action, documents or information produced by the Defendant and designated as "confidential" must be revealed to a person employed to act as an expert in this action, then counsel may reveal the designated documents or information to such person, after first complying with the following:

- Counsel for the Plaintiffs shall have the expert read this Order and shall (a) explain the contents thereof to such expert.
- (b) Counsel for the Plaintiffs shall require such expert to sign a copy of this protective order that states: "I have read and understood the terms of this protective order. I further agree to be bound by its terms." Nothing in this paragraph shall be deemed to enlarge the right of Defendant to conduct discovery of any of Plaintiffs' experts, except solely with respect to the ability of such expert to protect confidential information and documents from re-disclosure.

24 5. In accordance with Local Rule 141, if any papers to be filed with the 25 Court contain information and/or documents that have been designated as 26 "Confidential," the proposed filing shall be accompanied by a "Notice of Request to 27 Seal Documents." For motions, the parties shall publicly file a redacted version of the 28 motion and supporting papers, in accordance with Local Rule 140. Without written

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authorizing the sealing of the specific Protected Material at issue. However, the designation of 4 5 material as confidential, without more, is insufficient to obtain a sealing order. Any party that seeks 6 to file Protected Material under seal must comply with Local Rule 141, which governs motions for 7 a sealing order. As provided in Local Rule 141, a sealing order will issue only upon a request 8 establishing that the Protected Material at issue is privileged, protectable as a trade secret, or 9 otherwise entitled to protection under the law. Further, the briefing on the motion for a sealing order 10 shall address U.S. Supreme Court and Ninth Circuit standards for whether the material may be filed 5250 Ventura Boulevard, Ninth Floor 11 under seal. Regardless of which party files the motion for a sealing order, the party that designated Sherman Oaks, California 91403-3221 **THARPE & HOWELL, LLP** 12 the material as confidential shall file a brief addressing those standards, and shall have the burden of 13 establishing that the Protected Material should be filed but not made publicly available. If a motion 14 to file Protected Material under seal pursuant to Local Rule 141 is denied by the court, the moving 15 16 6.

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party may file the material in the public record, unless instructed differently by the court. The Court's Order is subject to revocation and modification by Order of 17 the Court upon written stipulation of the parties, or upon motion and reasonable notice, 18 including opportunity for hearing and presentation of evidence.

permission from the party that designated the material as confidential or a court order secured after

appropriate notice to all interested persons, a party may not file in the public record in this action any

Protected Material. Rather, Protected Material may only be filed under seal pursuant to a court order

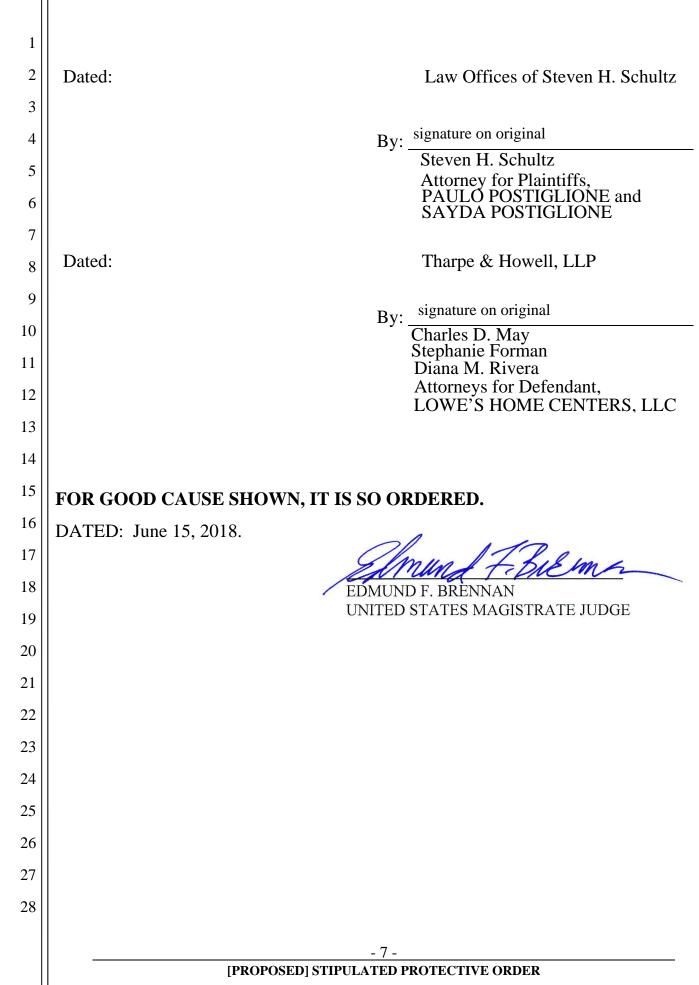
19 7. This Order does not apply to the Court and court personnel, who are 20subject only to the Court's internal procedures regarding the handling of material filed 21 or lodged, including material filed or lodged under seal.

22 8. Any use of Protected Material at trial shall be governed by the orders of 23 the trial judge. This Order does not govern the use of Protected Material at trial.

24 Based on the foregoing, Plaintiffs PAULO POSTIGLIONE and SAYDA 25 POSTIGLIONE, and Defendant LOWE'S HOME CENTERS, LLC hereby request 26 that this Court issue a protective order governing the treatment of confidential 27 information in this matter.

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IT IS SO STIPULATED.



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