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UNITED STATES DISTRICT COURT
FOR THE EASTERN DISTRICT OF CALIFORNIA

M&T CAPITAL AND LEASING
CORPORATION,

Plaintiff,

v.

FREON LOGISTICS,

Defendant.

No. 2:23-cv-01171-WBS-KJN

ORDER

Plaintiff M&T Capital and Leasing Corporation seeks default judgment for breach of contract against defendant Freon Logistics in the amount of \$4,581,805.32, plus 18% post-judgment interest. (See ECF No. 15 at 3.) The undersigned took plaintiff’s motion under submission without oral argument in accordance with Eastern District Local Rule 230(g). (ECF No. 16.)

Upon review of plaintiff’s motion and supporting documents, the court denies plaintiff’s motion without prejudice.

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1 I. Factual Background

2 A. Loan Agreement and Default

3 On or about February 15, 2018, plaintiff made various loans to defendant to purchase
4 transportation equipment.¹ (ECF No. 1 at 2, ¶¶ 5-6.) The loan equipment was delivered to
5 defendant. (Id. at 3, ¶ 7.) Pursuant to the terms of the loan agreement, defendant agreed to pay
6 sixty consecutive monthly payments of \$6,732.08. (Id. at 3, ¶ 9.) The loans were guaranteed by
7 Amarinder Singh Gorwara and Hardeep Singh, neither of whom are named defendants. (Id. at 3,
8 ¶¶ 10-11.) In the event of default, defendant was to owe plaintiff (a) all unpaid periodic
9 installment payments plus late charges, if any, (b) the present value (using a two percent per
10 annum (2%) discount rate) of all unmatured installments due and (c) interest the rate of one and
11 one-half percent (1.5%) per month. (Loan Agreement, id. at 19, ¶ 15.) The agreement also
12 provides for reasonable attorney fees and legal expenses upon default. (Id.)

13 On or about August 27, 2020, Top Mark Funding LLC (Top Mark) sold to People's
14 Capital all its rights, interest in and title to the Equipment Finance Agreements, EFA Schedules,
15 and EFA Guaranties together with all monies due, monies to become due, and all other
16 agreements, instruments and documents related thereto, and the right to exercise all rights and
17 remedies conferred by the EFA Documents. (Id. at 5, ¶ 15.) Between April 23, 2021, and August
18 2, 2022, Top Mark made several loans for equipment to defendant. (Id. at 3, ¶ 14.) Defendant
19 agreed to certain monthly payments. (Id. at 5, ¶ 17.) On December 22, 2022, plaintiff sent to
20 defendant a notice of default, acceleration, and demand for payment. (Id. at 161.) Despite
21 demand, defendant has failed to cure its default.

22 On or about November 8, 2022, defendant filed a petition for relief under Chapter 11 of
23 the United States Code ("Bankruptcy Code") in the United States Bankruptcy Court for the
24 Eastern District of California (Fresno), Case No. 22-11907, before the Honorable Rene Lastreto
25 II. (Id. at 7, ¶ 27.) The case was converted to one under Chapter 7 of the Bankruptcy Code. The
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27 ¹ Plaintiff's predecessor, People's Capital subsequently became a subsidiary of plaintiff by
28 merger and amended its name to M&T Capital and Leasing Corporation. (ECF No. 1 at ¶¶ 20-
21.)

1 bankruptcy court entered an order granting plaintiff partial relief from the automatic stay for the
2 purpose of repossessing the equipment. (Id. at 7, ¶ 29.) Defendant was required to provide the
3 location of the equipment and immediately deliver and surrender the equipment to plaintiff. (Id.)

4 On or about February 9, 2023, the bankruptcy court entered an order granting plaintiff
5 complete relief from the automatic stay to continue to repossess the equipment and to dispose of
6 the equipment in accordance with Article 9 of the Uniform Commercial Code. (Id. at 7, ¶ 30.)

7 Plaintiff has successfully sold five units of the repossessed equipment and has applied the
8 sales proceeds to the debt owed by the defendant. (ECF No. 15-1 at 6, ¶ 26.) Defendant has
9 failed or refused to return and provide accurate information regarding the location or general
10 whereabouts of the missing equipment. (Id. at 6, ¶ 33.)

11 B. Procedural History

12 Plaintiff filed this action against defendant on June 20, 2023, seeking damages for breach
13 of contract and a writ of possession. (ECF No. 1.) Plaintiff served defendant with process and
14 sought entry of default judgment. (ECF Nos. 10, 11.) The clerk of court entered default against
15 defendant on October 27, 2023. (ECF No. 12.) Plaintiff filed the instant motion on February 1,
16 2024. (ECF No. 15.) To date, defendant has not appeared or filed any responsive pleadings.

17 II. Legal Standards

18 Pursuant to Federal Rule of Civil Procedure 55, default may be entered against a party
19 against whom a judgment for affirmative relief is sought who fails to plead or otherwise defend
20 against the action. See Fed. R. Civ. P. 55(a). However, “[a] defendant's default does not
21 automatically entitle the plaintiff to a court-ordered judgment.” PepsiCo, Inc. v. Cal. Sec. Cans,
22 238 F. Supp. 2d 1172, 1174 (C.D. Cal. 2002) (citing Draper v. Coombs, 792 F.2d 915, 924-25
23 (9th Cir. 1986)). Instead, the decision to grant or deny an application for default judgment lies
24 within the district court's sound discretion. Aldabe v. Aldabe, 616 F.2d 1089, 1092 (9th Cir.
25 1980). In making this determination, the court considers the following factors: (1) the possibility
26 of prejudice to the plaintiff, (2) the merits of plaintiff's substantive claim, (3) the sufficiency of
27 the complaint, (4) the sum of money at stake in the action[,] (5) the possibility of a dispute
28 concerning material facts[,] (6) whether the default was due to excusable neglect, and (7) the

1 strong policy underlying the Federal Rules of Civil Procedure favoring decisions on the merits.
2 Eitel v. McCool, 782 F.2d 1470, 1471-72 (9th Cir. 1986). Default judgments are ordinarily
3 disfavored. Id. at 1472.

4 Generally, once default is entered, well-pleaded factual allegations in the operative
5 complaint are taken as true, except for those allegations relating to damages. TeleVideo Sys., Inc.
6 v. Heidenthal, 826 F.2d 915, 917-18 (9th Cir. 1987). In addition, although well-pleaded
7 allegations in the complaint are admitted by a defendant's failure to respond, “necessary facts not
8 contained in the pleadings, and claims which are legally insufficient, are not established by
9 default.” Cripps v. Life Ins. Co. of N. Am., 980 F.2d 1261, 1267 (9th Cir. 1992) (citing Danning
10 v. Lavine, 572 F.2d 1386, 1388 (9th Cir. 1978)).

11 III. Discussion

12 A. Jurisdiction

13 In considering whether to enter default judgment, a district court must first determine
14 whether it has jurisdiction over the subject matter and the parties to the case. In re Tuli, 172 F.3d
15 707, 712 (9th Cir. 1999). Here, plaintiff asserts the existence of diversity jurisdiction. (ECF No.
16 1 at 2, ¶¶ 5-6.) Plaintiff has properly alleged that the amount in controversy exceeds \$75,000.
17 (Id. at 2, ¶ 5.) Plaintiff alleges it is a corporation with its principal place of business in
18 Connecticut. (Id. at 2, ¶ 1.) Plaintiff alleges that defendant is a California corporation with its
19 principal place of business in Bakersfield, California. (Id. at 2, ¶ 2.) A corporation is a citizen of
20 the state where it is incorporated and the state where it has its principal place of business. 3123
21 SMB LLC v. Horn, 880 F.3d 461, 462–63 (9th Cir. 2018). Accordingly, complete diversity exists
22 among the parties and the court has subject matter jurisdiction.

23 B. Service of Process

24 Personal jurisdiction requires notice that is “reasonably calculated, under all the
25 circumstances, to apprise interested parties of the pendency of the action and afford them an
26 opportunity to present their objections.” Mullane v. Cent. Hanover Bank & Tr. Co., 339 U.S.
27 306, 314 (1950). “A federal court does not have jurisdiction over a defendant unless the
28 defendant has been served properly under [Federal Rule of Civil Procedure 4].” Direct Mail

1 Specialists, Inc. v. Eclat Computerized Techs., Inc., 840 F.2d 685, 688 (9th Cir. 1988). Here,
2 plaintiff completed service of process on defendant by substitute service on September 21, 2023.
3 (ECF No. 10)

4 C. Eitel Factors

5 Courts in this circuit use the Eitel factors to determine whether to grant default judgment.
6 The Eitel factors are: (1) the possibility of prejudice to the plaintiff, (2) the merits of plaintiff's
7 substantive claim, (3) the sufficiency of the complaint, (4) the sum of money at stake in the
8 action[,] (5) the possibility of a dispute concerning material facts[,] (6) whether the default was
9 due to excusable neglect, and (7) the strong policy underlying the Federal Rules of Civil
10 Procedure favoring decisions on the merits. Eitel, 782 F.2d at 1471-72.

11 1. Factor One: Possibility of Prejudice to Plaintiff

12 Potential prejudice to the plaintiff weighs in favor of granting default judgment.
13 See PepsiCo, Inc., 238 F. Supp. 2d at 1177. Here, plaintiff filed suit on April 7, 2022 and has
14 have failed to appear, respond to the complaint, or otherwise put forth a defense in this action.
15 Without default judgment, the litigation would remain at a standstill, prejudicing plaintiff.
16 Accordingly, the first factor weighs in favor of default judgment.

17 2. Factors Two and Three: The Merits of the Substantive Claim and the
18 Sufficiency of the Complaint

19 Factors two and three are considered together due to the relatedness of the inquiries. The
20 court must consider whether the allegations in the complaint are sufficient to state a claim that
21 supports the relief sought. See Danning, 572 F.2d at 1388; PepsiCo, Inc., 238 F. Supp. 2d at
22 1175. Here, plaintiff seeks 1) a writ of possession and 2) damages for breach of contract. (ECF
23 No. 1 at 1, 8, 10.) The loan agreement states that it shall be governed and construed under the
24 laws of Connecticut. (ECF No. 15-1 at 19, ¶ 19.) However, plaintiff has not demonstrated that it
25 has stated a claim for a writ of possession or breach of contract under Connecticut law. Instead,
26 plaintiff argues that it has stated meritorious claims for writ of possession and breach of contract
27 under California law. (ECF No. 15 at 1, citing Wall St. Network, Ltd. v. N.Y. Times Co., 164
28 Cal. App. 4th 1171, 1178 (2008); (ECF No. 15 at 2, citing California Civil Code § 3380.)

1 Accordingly, the undersigned is not satisfied that plaintiff's claims are adequately pleaded or
2 substantively meritorious under governing law. Therefore, the second and third Eitel factors
3 weigh against default.

4 3. Factor Four: The Sum of Money at Stake

5 Under the fourth factor cited in Eitel, "the court must consider the amount of money at
6 stake in relation to the seriousness of defendant's conduct." PepsiCo, Inc., 238 F. Supp. 2d at
7 1176-77; see also Philip Morris USA, Inc. v. Castworld Prods., Inc., 219 F.R.D. 494, 500 (C.D.
8 Cal. 2003). "This requires . . . the court [to] assess whether the recovery sought is proportional to
9 the harm caused by [the] defendant's conduct." Landstar Ranger, Inc. v. Parth Enters., Inc., 725
10 F. Supp. 2d 916, 921 (C.D. Cal. 2010).

11 The sum of money plaintiff seeks to recover is \$4,581,805.82 as of January 31, 2024,
12 which reflects the amounts due under the loan documents after application of the sale proceeds
13 from the sale of the equipment that has been located and repossessed, plus attorneys' fees and
14 default interest. (ECF No. 15 at 12.) To recover damages after securing a default judgment, a
15 plaintiff must prove the relief it seeks through testimony or written affidavit. Bd. of Trs. of the
16 Boilermaker Vacation Trust v. Skelly, Inc., 389 F. Supp. 2d 1222, 1226 (N.D. Cal. 2005); see
17 PepsiCo, Inc., 238 F. Supp. 2d at 1175.

18 The court seeks additional information about sought after charges and fees. First, while
19 the account balance worksheet shows defendant owes \$88,823.64 in late fees, and the defaulting
20 party agreed to pay late fees, plaintiff has not explained how these fees were determined. (ECF
21 No. 15-1 at 156.) Plaintiff should explain how the late fees are calculated to justify these charges.
22 Second, plaintiff claims defendant owes \$176,923.90 in expenses. However, defendant has not
23 provided any information about what these expenses were. (Id.) Plaintiff should inform the court
24 as to the nature of the expenses.

25 Ultimately, the court is not satisfied that "the requested amounts have evidentiary support,
26 are specifically tailored to the misconduct of the defendant, and are otherwise proportionate to the
27 defendant's offenses." See BR N. 223, LLC v. Gliberman, 2012 WL 639500, at *5-7 (E.D. Cal.
28 Feb. 27, 2012). Accordingly, this factor does not favor default.

1 4. Factor Five: The Possibility of a Dispute Concerning Material Facts

2 Where the clerk has entered default and defendant has not appeared, there is no likelihood
3 that any genuine issue of material fact exists. See, e.g., Elektra Entm't Group Inc. v. Crawford,
4 226 F.R.D. 388, 393 (C.D. Cal. 2005) (“Because all allegations in a well-pleaded complaint are
5 taken as true after the court clerk enters default judgment, there is no likelihood that any genuine
6 issue of material fact exists.”); accord Philip Morris USA, Inc., 219 F.R.D. at 500; PepsiCo, Inc.,
7 238 F. Supp. 2d at 1177. Here, the clerk of court entered default against defendant on October
8 27, 2023 and defendant has not appeared. (ECF No. 12.) Accordingly, there is no likelihood that
9 a genuine issue of material fact exists. Therefore, the fifth Eitel factor favors entry of default
10 judgment.

11 5. Factor Six: Whether the Default Was Due to Excusable Neglect

12 Defendant’s default is not due to excusable neglect. Plaintiff sent a notice to default to
13 defendant prior to initiating this action. (ECF No. 1 at 161.) Defendant was properly served with
14 the summons and complaint but has failed to appear. (See ECF No. 10.) See Shanghai
15 Automatic Instrument Co., Ltd. v. Kuei, 194 F. Supp. 2d 995, 1005 (N.D. Cal. 2001.)
16 Accordingly, the sixth Eitel factor weighs in favor of a default judgment.

17 6. Factor Seven: The Strong Policy Favoring Decisions on the Merits

18 “Cases should be decided upon their merits whenever reasonably possible.” Eitel, 782
19 F.2d at 1472. However, this policy, standing alone, is not dispositive, especially where a
20 defendant fails to appear or defend itself in an action. PepsiCo, Inc., 238 F. Supp. 2d at
21 1177; see also Craigslist, Inc. v. Naturemarket, Inc., 694 F. Supp. 2d 1039, 1061 (N.D. Cal.
22 2010). Accordingly, the policy does not, by itself, preclude the entry of default judgment.

23 Pursuant to the above analysis, the Eitel factors weigh against entering default judgment
24 against defendant.

25 D. Post-judgment interest

26 Plaintiff requests post-judgment interest at a rate of 18% per annum. The post-judgment
27 interest rate is set “at a rate equal to the weekly average 1–year constant maturity Treasury yield,
28 as published by the Board of Governors of the Federal Reserve System, for the calendar week


1 preceding ... the date of the judgment.” 28 U.S.C. § 1961(a). Accordingly, the court finds the
2 requested rate unsupported and excessive. (ECF No. 15 at 14.) Plaintiff may provide further
3 support for its requested rate in additional briefing.

4 II. Conclusion and Order

5 In conclusion, the undersigned finds that the Eitel factors weigh against default judgment.
6 Plaintiff’s motion (ECF No. 15) is denied without prejudice, subject to renewal upon additional
7 briefing regarding the issues identified above. Plaintiff shall immediately serve this order on
8 defendant and shall also serve any additional evidence and briefing at the time of filing. Plaintiff
9 is ordered to file proofs of service.

10 IT IS SO ORDERED.

11 Dated: March 28, 2024

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14 CAROLYN K. DELANEY
15 UNITED STATES MAGISTRATE JUDGE

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