

United States District Court For the Northern District of California 1

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#### **DUTY OF JURY**

Ladies and gentlemen: You are now the jury in this case. It is my duty to instruct you on the law.

These instructions are preliminary instructions to help you understand the principles that apply to civil trials and to help you understand the evidence as you listen to it. You will be allowed to keep this set throughout the trial to which to refer. This set of instructions is not to be taken home and must remain in the jury room when you leave in the evenings. At the end of the trial, I will give you a final set of instructions. It is the final set of instructions which will govern your deliberations.

You must not infer from these instructions or from anything I may say or do as indicating that I have an opinion regarding the evidence or what your verdict should be.

It is your duty to find the facts from all the evidence in the case. To those facts you will apply the law as I give it to you. You must follow the law as I give it to you whether you agree with it or not. And you must not be influenced by any personal likes or dislikes, opinions, prejudices, or sympathy. That means that you must decide the case solely on the evidence before you. You will recall that you took an oath to do so.

In following my instructions, you must follow all of them and not single out some andignore others; they are all important

1	CLAIMS AND DEFENSES		
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3	To help you follow the evidence, I will give you a brief summary of the positions of the		
4	parties:		
5	FT Partners claims that FNX and Farid Naib breached an agreement to render financial		
6	advisory services by failing to pay four separate investment banking fees.		
7	FNX and Farid Naib deny these claims. FNX and Farid Naib also raise an affirmative		
8	defense. FNX contends that FT Partners waived any right it may have had under the contract		
9	through waivers contained in emails from FT Partners' principal, Steve McLaughlin.		
10	The defendant has the burden of proof on these affirmative defenses. FT Partners denies		
11	FNX and Farid Naib's affirmative defenses.		
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# **BURDEN OF PROOF - PREPONDERANCE OF THE EVIDENCE**

When a party has the burden of proof on any claim or affirmative defense by a preponderance of the evidence, it means you must be persuaded by the evidence that the claim or affirmative defense is more probably true than not true.

You should base your decision on all of the evidence, regardless of which party presented it.

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# WHAT IS EVIDENCE

The evidence you are to consider in deciding what the facts are consists of:

- 1. the sworn testimony of any witness;
- 2. the exhibits which are received into evidence; and
- 3. any facts to which the lawyers stipulate.

#### 2 3 In reaching your verdict, you may consider only the testimony and exhibits received into 4 evidence. Certain things are not evidence, and you may not consider them in deciding what the 5 facts are. I will list them for you: 1. Arguments and statements by lawyers are not evidence. The lawyers are not 6 7 witnesses. What they will say in their opening statements, in their closing 8 arguments, and at other times is intended to help you interpret the evidence, but 9 it is not evidence. If the facts as you remember them differ from the way the 10 lawyers have stated them, your memory of them controls. 2. 11 Questions and objections by lawyers are not evidence. Attorneys have a duty to 12 their clients to object when they believe a question is improper under the rules of 13 evidence. You should not be influenced by the objection or by the court's ruling 14 on it. 3. 15 Testimony that has been excluded or stricken, or that you have been instructed to 16 disregard, is not evidence and must not be considered. In addition sometimes 17 testimony and exhibits are received only for a limited purpose; when I give a 18 limiting instruction, you must follow it. 19 4. Anything you may see or hear when the court is not in session even if what you 20 see or hear is done or said by one of the parties or by one of the witnesses. You 21 are to decide the case solely on the evidence received at the trial. 22 23 24 25 26 27 28

WHAT IS NOT EVIDENCE

# EVIDENCE FOR LIMITED PURPOSE

Some evidence may be admitted for a limited purpose only. When I instruct you that an item of evidence has been admitted for a limited purpose, you must consider it only for that limited purpose and for no other.

#### DIRECT AND CIRCUMSTANTIAL EVIDENCE

Evidence may be direct or circumstantial. Direct evidence is direct proof of a fact, such
as testimony by a witness about what that witness personally saw or heard or did.
Circumstantial evidence is proof of one or more facts from which you could find another fact.
You should consider both kinds of evidence. The law makes no distinction between the weight
to be given to either direct or circumstantial evidence. It is for you to decide how much weight
to give to any evidence.

#### **RULING ON OBJECTIONS**

There are rules of evidence that control what can be received into evidence. When a lawyer asks a question or offers an exhibit into evidence and a lawyer on the other side thinks that it is not permitted by the rules of evidence, that lawyer may object. If I overrule the objection, the question may be answered or the exhibit received. If I sustain the objection, the question cannot be answered, and the exhibit cannot be received. Whenever I sustain an objection to a question, you must ignore the question and must not guess what the answer might have been.

Sometimes I may order that evidence be stricken from the record and that you disregard or ignore the evidence. That means that when you are deciding the case, you must not consider the evidence that I told you to disregard.

1	CREDIBILITY OF WITNESSES		
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3	In deciding the facts in this case, you may have to decide which testimony to believe and		
4	which testimony not to believe. You may believe everything a witness says, or part of it, or		
5	none of it. Proof of a fact does not necessarily depend on the number of witnesses who testify		
6	about it.		
7	In considering the testimony of any witness, you may take into account:		
8	1.	the opportunity and ability of the witness to see or hear or know the things	
9		testified to;	
10	2.	the witness' memory;	
11	3.	the witness' manner while testifying;	
12	4.	the witness' interest in the outcome of the case and any bias or prejudice;	
13	5.	whether other evidence contradicted the witness' testimony;	
14	6.	the reasonableness of the witness' testimony in light of all the other evidence;	
15		and	
16	7.	any other factors that bear on believability.	
17	The weight of the evidence as to a fact does not necessarily depend on the number of		
18	witnesses v	vho testify.	
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#### **CONDUCT OF THE JURY**

I will now say a few words about your conduct as jurors.

First, you are not to discuss the case with anyone, including your fellow jurors, members of your family, people involved in the trial, or anyone else, nor are you allowed to permit others to discuss the case with you. If anyone approaches you and tries to talk to you about the case please let me know about it immediately;

Second, do not read any news stories or articles or listen to any radio or television reports about the case or about anyone who has anything to do with it;

Third, do not do any research, such as consulting dictionaries, searching the Internet or using other reference materials, and do not make any investigation about the case on your own; Fourth, if you need to communicate with me simply give a signed note to my Courtroom Deputy to give to me; and

Fifth, do not make up your mind about what the verdict should be until after you have gone to the jury room to decide the case and you and your fellow jurors have discussed the evidence. Keep an open mind until then.

Finally, until this case is given to you for your deliberation and verdict, you are not to discuss the case with your fellow jurors.

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At the end of the trial, you will have to make your decision based on what you recall of the evidence. You will not have a transcript of the trial. I urge you to pay close attention to the testimony as it is given.

If at any time you cannot hear or see the testimony, evidence, questions or arguments, let me know so that I can correct the problem.

### TAKING NOTES

If you wish, you may take notes to help you remember what witnesses said. If you do take notes, please keep them to yourself until you and your fellow jurors go to the jury room to decide the case. Do not let note-taking distract you so that you do not hear other answers by witnesses. When you leave, your notes should be left in the courtroom.

Whether or not you take notes, you should rely on your own memory of what was said. Notes are only to assist your memory. You should not be overly influenced by the notes or those of your fellow jurors.

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# **QUESTIONS TO WITNESSES BY JURORS**

While it is not customary for a juror to ask a question of a witness, if you wish to do so, put the question in writing and hand it to my Courtroom Deputy.

The Court and counsel will review your questions. Do not be concerned if the question is not asked.

Do not discuss your question with anyone, including the Courtroom Deputy. Remember that you are not to discuss the case with other jurors until it is submitted for your decision.

#### **BENCH CONFERENCES AND RECESSES**

From time to time during the trial, it may become necessary for me to talk with the attorneys out of the hearing of the jury, either by having a conference at the bench when the jury is present in the courtroom, or by calling a recess. Please understand that while you are waiting, we are working. The purpose of these conferences is not to keep relevant information from you, but to decide how certain evidence is to be treated under the rules of evidence and to avoid confusion and error.

We will, of course, do what we can to keep the number and length of these conferences
to a minimum. I may not always grant an attorney's request for a conference. Do not consider
my granting or denying a request for a conference as any indication of my opinion of the case or
of what your verdict should be.

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# **OUTLINE OF TRIAL**

The next phase of the trial will now begin. First, each side may make an opening statement. An opening statement is not evidence. It is simply an outline to help you understand what that party expects the evidence will show. A party is not required to make an opening statement.

The plaintiff will then present evidence, and counsel for the defendant may crossexamine. Then the defendant may present evidence, and counsel for the plaintiff may crossexamine.

After the evidence has been presented, I will instruct you on the law that applies to the case and the attorneys will make closing arguments.

After that, you will go to the jury room to deliberate on your verdict.