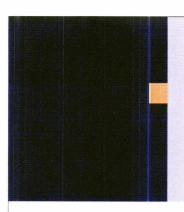# EXHIBIT AA

TomorrowNow Integration Meeting 25-26 January 2005

Stephen Tseng

THE BEST-RUN BUSINESSES RUN SAP

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Introduction

- On behalf of Gerd Oswald, member of SAP's executive board responsible for Service & Support, welcome to the SAP community and eco-system

- Merger presents a huge opportunity for us

- Facing an exiting adventure with the unprecedented launch of our Safe Passage offering which surprised the analysts and especially ORACLE

- Battle for the 12.500 PSFT customers has just started

- TNow will serve as major cornerstone of our Go-to-market strategy as our key Service-delivery unit

- Scale, build-up and prepare the organization accordingly

- Let's do it Together Now !!!

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Business and Resource Planning (1)

- **Customer base for TNow Maintenance Services**
  - **54 existing TNow customers, 200 planned for 2005 including JDE, up to 800 in 2009**
  - **2000 joint SAP/PSFT customer as primary focus, 300 covered in 2005**
  - **Overall 500 customers in 2005**
    - Scenario 1: 2000 customers in 2009 (2,5x original TNow planning)
    - Scenario 2: 4000 customers in 2009 (5x original TNow planning)

- **Planning assumptions**
  - **PeopleSoft Enterprise (20 FTE per 100 customers)**
    - 15:1 customers per Primary Support Engineer, 7 PSE per 100
    - 7,5:1 customers per Development Support Engineer, 13 DSE per 100
  - **PeopleSoft Enterprise One and World (30 FTE per 100 customers)**
    - 10:1 customers per PSE (in 2005/2006), 10 PSE per 100
    - 5:1 customers per DSE (in 2005/2006), 20 DSE per 100
    - Assuming PeopleSoft Enterprise planning ratios for 2009

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