

EXHIBIT JJ

Project Spice

PeopleSoft Operating Model

(\$MM, unless otherwise noted)
 Operating Costs (1 = 100% of Sales, 2 = Restricted)

	PeopleSoft Quarterly Data												PeopleSoft Fiscal Year Ending Mar 31		
	SEP-03A	OCT-03A	NOV-03A	DEC-03A	JAN-04A	FEB-04A	MAR-04A	APR-04A	MAY-04A	JUN-04A	JUL-04A	AUG-04A	FY04A	FY04E	FY05E
ACTIVE CUSTOMERS															
# of Active Customers: BOP - PeopleSoft	4,365	9,322	9,332	9,452	9,612	9,750	9,832	9,833	9,747	9,662	9,577	9,494	9,747	9,410	9,061
Installed Customer Base, BOP	177	100	120	160	138	170	0	0	0	0	0	0	0	0	0
New PeopleSoft Customers	4,650	0	0	0	0	0	0	0	0	0	0	0	0	0	0
JD Edwards Customers	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.88%	0.88%	0.88%	0.88%	0.88%	0.68%	0.0%	3.5%	3.5%
Customer Attrition	0	0	0	0	0	0	(82)	(85)	(85)	(85)	(84)	(83)	0	(123)	(138)
Installed Customer Base, EOP	9,232	9,332	9,452	9,612	9,750	9,820	9,833	9,747	9,662	9,577	9,494	9,410	9,747	9,061	8,783
Installed Customer Base, Average	9,144	9,282	9,382	9,532	9,681	9,835	9,817	9,790	9,705	9,620	9,535	9,432	9,689	9,579	9,246
Existing Customer Purchases	392	577	445	432	576	612	200	210	285	290	295	400	1,588	1,240	1,200
% of BOP Customer Base	4.35%	6.25%	4.77%	4.57%	5.89%	6.26%	2.02%	2.14%	2.92%	3.00%	3.08%	4.21%	16.6%	12.7%	13.5%
Cum. Existing Customer Purchases, BOP							0	200	410	695	985	1,380	0	410	1,650
Cum. Existing Customer Purchases, EOP							200	410	695	985	1,290	1,680	1,588	1,650	2,325
Cum. Existing Customer Purchases, Average							100	305	539	810	1,103	1,450	739	1,030	2,286
Number of New Customer Opportunities							60	65	70	100	125	160			
% Captured by Oracle							100.0%	100.0%	100.0%	100.0%	100.0%	100.0%			
% Growth (Y/Y)							60	65	70	100	125	160	125	455	500
Cum. Incremental New Customers, BOP							0	60	125	195	295	420	0	125	580
Cum. Incremental New Customers, EOP							50	125	160	225	330	460	125	580	1,050
Cum. Incremental New Customers, Average							30	65	100	140	195	260	63	363	830
INCREMENTAL NEW CUSTOMER LICENSE TRANSACTIONS															
Incremental New Customers	177	100	120	160	138	170	60	65	70	100	125	160	455	500	
ASP - Incremental New Customers (\$000s)	\$17.4	\$17.7	\$16.7	\$16.3	\$17.4	\$17.1	\$16.0	\$16.3	\$16.0	\$16.0	\$16.3	\$16.0	\$17.1	\$16.2	\$16.0
License Revenue	\$3,071	\$1,770	\$2,004	\$2,608	\$2,397	\$2,929	\$1,000	\$1,065	\$1,120	\$1,600	\$2,038	\$2,560	\$7,771	\$8,100	\$8,400
Gross Margin	92.3%	92.2%	91.1%	89.9%	92.8%	92.0%	90.0%	90.0%	90.0%	90.0%	90.0%	90.0%	91.8%	90.0%	90.0%
Gross Profit	\$270.3	\$144.0	\$181.8	\$238.8	\$224.5	\$266.3	\$100.0	\$117.6	\$118.9	\$172.0	\$233.9	\$313.2	\$205.8	\$122.9	\$141.8
EXISTING CUSTOMER LICENSE TRANSACTIONS															
Existing Customer Purchases	392	577	445	432	576	612	200	210	285	290	295	400	1,588	1,240	1,200
ASP - Existing Customer Purchases (\$000s)	\$84.3	\$87.2	\$85.0	\$84.7	\$87.0	\$87.0	\$84.3	\$84.3	\$84.3	\$84.3	\$84.3	\$84.3	\$84.3	\$84.3	\$84.3
License Revenue	\$32,936	\$50,376	\$37,925	\$37,470	\$50,184	\$53,184	\$16,800	\$17,715	\$23,805	\$24,435	\$24,825	\$33,600	\$133,800	\$103,680	\$100,800
Gross Margin	92.3%	92.2%	91.1%	89.9%	92.8%	92.0%	90.0%	90.0%	90.0%	90.0%	90.0%	90.0%	91.8%	90.0%	90.0%
Gross Profit	\$277.9	\$126.9	\$177.5	\$101.2	\$101.2	\$101.2	\$23.4	\$24.6	\$29.8	\$33.9	\$34.5	\$46.8	\$244.9	\$145.1	\$152.1
Total License Revenue															
Total License Revenue	\$160.5	\$196.4	\$190.9	\$190.0	\$181.4	\$175.0	\$44.0	\$46.6	\$54.2	\$57.7	\$75.9	\$100.0	\$606.7	\$427.9	\$277.7
Total Customer License Revenue	\$12.3	\$4.5	\$11.6	\$13.1	\$11.7	\$14.0	\$4.4	\$4.7	\$5.4	\$6.8	\$7.6	\$10.0	\$1.4	\$2.8	\$3.1
License Revenue Gross Profit	\$148.1	\$170.9	\$119.3	\$116.9	\$149.7	\$141.0	\$39.6	\$42.1	\$48.7	\$50.9	\$68.3	\$90.0	\$555.3	\$287.9	\$284.2
License Revenue Gross Margin	92.3%	92.2%	91.1%	89.9%	92.8%	92.0%	90.0%	90.0%	90.0%	90.0%	90.0%	90.0%	91.5%	90.0%	90.0%

Note: ASP for new customers for the Sep-03A quarter excludes the Mexican Tax Administration service deal, including that transaction increases the ASP to \$160,000.

UNITED STATES DISTRICT COURT
 NORTHERN DISTRICT OF CALIFORNIA
 Case #: 07-cv-01658-PJH
 PLNTF EXHIBIT NO. 0615
 Date Admitted: 11/8/10
 BY: Nichole Heuerman, Deputy Clerk