## EXHIBIT 1

# PAUL K. MEYER May 12, 2010 <br> HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY 

Page 1
UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
SAN FRANCISCO DIVISION
ORACLE CORPORATION, a
Delaware corporation, ORACLE USA, INC., a
Colorado corporation, and ORACLE INTERNATIONAL CORPORATION, a California corporation,

Plaintiffs,
vs.
SAP AG, a German corporation, SAP AMERICA, INC., a Delaware corporation, TOMORROWNOW, INC., a Texas corporation, and DOES 1-50, inclusive,

Defendants.

VIDEOTAPED DEPOSITION OF
PAUL K. MEYER

VOLUME 1; PAGES 1 - 331
WEDNESDAY, MAY 12, 2010

HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY REPORTED BY: HOLLY THUMAN, CSR No. 6834, RMR, CRR (1-427362)

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Q. Let's go in Exhibit 2017 to the First Cause of Action, No. 1, Copyright Infringement. Do you see that?
A. Yes.
Q. Can you explain what's included in the

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| :---: | :---: | :---: |
| 10:44:50 | 1 | damages remedy part? |
| 10:44:54 | 2 | A. Yes. From my perspective, you have the -- |
| 10:45:00 | 3 | under Actual Damages, you have the value of use, |
| 10:45:02 | 4 | which is basically the fair market value of the |
| 10:45:05 | 5 | license, which is -- the amount there is the 2 |
| 10:45:12 | 6 | billion 156. And that includes the PeopleSoft, |
| 10:45:17 | 7 | Siebel, and the database calculations. |
| 10:45:21 | 8 | And then the other measure of actual |
| 10:45:23 | 9 | damages is lost profits. And what's in there is |
| 10:45:27 | 10 | the amount for OIC, which holds the copyrights, |
| 10:45:35 | 11 | that's the 36 million to the 120.7 million. And |
| 10:45:46 | 12 | those are the numbers that are summarized there. |

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| $10: 55: 48$ | 12 | Q. Okay. I don't see any damage item on |
| :---: | :---: | :---: |
| 10:56:00 | 13 | Exhibit 2017 for infringer's profits against |
| 10:56:08 | 14 | TomorrowNow. |
| 10:56:08 | 15 | Do you know what I'm referring to when I |
| 10:56:10 | 16 | say infringer's profits against TomorrowNow? |
| $10: 56: 13$ | 17 | A. Yes, I believe in general sense, I do. |
| $10: 56: 16$ | 18 | Q. As you sit here today, are you computing a |
| $10: 56: 17$ | 19 | claim for damages of - well, a claim of |
| $10: 56: 21$ | 20 | infringer's profits against TomorrowNow? |
| $10: 56: 35$ | 21 | A. I can't speak to the position of Oracle |
| $10: 56: 38$ | 22 | and its lawyers. From my perspective - and this |
| $10: 56: 48$ | 23 | will evolve as we talk about Mr. Clarke's report -- |
| $10: 56: 51$ | 24 | from my perspective, when it relates to the |
| $10: 56: 54$ | 25 | infringer's profit side of the remedies, that from |

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|  |  | Page 72 |
| :---: | :---: | :---: |
| 10:57:03 | 1 | the standpoint of the analysis, that TomorrowNow, |
| 10:57:09 | 2 | as a separate entity within the SAP organization, |
| 10:57:12 | 3 | does not have any profits to disgorge is sort of my |
| 10:57:17 | 4 | position. But I don't want to be speaking on |
| 10:57:19 | 5 | behalf of Oracle or its lawyers, so I'll defer to |
| 10:57:22 | 6 | them on that issue. |
| 10:57:23 | 7 | Q. But let's stick with your position as you |
| 10:57:26 | 8 | sit here today. |
| 10:57:27 | 9 | As you sit here today, you are not |
| 10:57:29 | 10 | claiming that there are -- that Tomorrownow has |
| 10:57:34 | 11 | received infringer's profits that should be |
| 10:57:36 | 12 | disgorged. Is that true? |
| 10:57:39 | 13 | A. Setting aside the lawyers and the court, |
| 10:57:41 | 14 | that would be my position from the standpoint of |
| 10:57:43 | 15 | the finance and economic and accounting issues, the |
| 10:57:47 | 16 | damage issues. |
| 10:57:49 | 17 | Q. Referring again to Exhibit 2017, I want to |
| 10:57:53 | 18 | draw your attention to the right-hand column. |
| 10:57:55 | 19 | Column No. 2, states: Oracle prevails on all |
| 10:58:02 | 20 | causes, copyright, actual damages based on lost |
| 10:58:05 | 21 | profits. |
| 10:58:06 | 22 | Do you see that? |
| 10:58:06 | 23 | A. Yes. |
| 10:58:08 | 24 | Q. And under that column in the first row, |
| 10:58:14 | 25 | there is a line for actual damages, lost profits, |

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| :---: | :---: | :---: |
| 10:58:20 | 1 | 36 million to 120.7 million. |
| 10:58:23 | 2 | Do you see that? |
| 10:58:23 | 3 | A. Yes. |
| 10:58:24 | 4 | Q. Can you please explain those numbers? |
| 10:58:26 | 5 | A. Yes. That would be basically, if you |
| 10:58:32 | 6 | looked at the OIC lost profits, they're 36 million, |
| 10:58:40 | 7 | 220.7 million. My understanding, that would be the |
| 10:58:43 | 8 | amount that would be basically awarded or would |
| 10:58:49 | 9 | apply to the lost profits part of the OIC claim for |
| 10:58:54 | 10 | copyrights. |
| 10:58:55 | 11 | And so that's the amount that should be |
| 10:58:57 | 12 | sort of the first number that sort of then -- we |
| 10:59:00 | 13 | then say, how do the other causes leverage off of |
| 10:59:05 | 14 | that, is there duplication or not, going below for |
| 10:59:09 | 15 | the other causes. |
| 10:59:09 | 16 | Q. All right. With respect to that range of |
| 10:59:12 | 17 | 36 million to 120.7 million -- |
| 10:59:19 | 18 | A. Yes. |
| 10:59:19 | 19 | Q. -- is there any number in between the two, |
| 10:59:21 | 20 | or is it one or the other in your mind? |
| 10:59:23 | 21 | A. Well, at some level, from my perspective, |
| 10:59:26 | 22 | I'll present it obviously on the lower end. That's |
| 10:59:29 | 23 | through the point in time when TomorrowNow exits |
| 10:59:31 | 24 | the market in basically October of 2008. And I say |
| 10:59:37 | 25 | that in a general fashion. That's the 36 million. |

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| :---: | :---: | :---: |
| 10:59:39 | 1 | The 120.7 million takes the position that |
| 10:59:44 | 2 | because these maintenance contracts, once they're |
| 10:59:48 | 3 | entered into, there's a long-term relationship, and |
| 10:59:51 | 4 | once you leave a provider, it's hard to get the |
| 10:59:55 | 5 | business back, the 120.7 relates to impacts out |
| 10:59:59 | 6 | through basically 2015. |
| 11:00:03 | 7 | Obviously, this would be how I'd present |
| 11:00:05 | 8 | it at trial. And to the extent that the trier of |
| 11:00:10 | 9 | fact decided there was some in-between position, |
| 11:00:13 | 10 | the jury or the judge could do that. But those are |
| 11:00:15 | 11 | the two sort of extremes that I've sort of |
| 11:00:18 | 12 | corralled or presented. |

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|  |  | $\begin{array}{lr}\text { Page } 100 \\ \text { TEXT REMOVED - NOT RELEVANT } & \end{array}$ |
| :---: | :---: | :---: |
| 11:39:56 | 6 | MR. McDONELL: Q. With respect to what's |
| 11:39:58 | 7 | been marked as Exhibit 2020, can you tell us the |
| 11:40:01 | 8 | general purpose of the document? |
| 11:40:06 | 9 | A. Yes. The general purpose was, there's |
| 11:40:08 | 10 | listed out, I believe it's 86 customers, and I've |
| 11:40:13 | 11 | gone through and categorized them and provided |
| 11:40:17 | 12 | information by column. |
| 11:40:19 | 13 | So I note whether they're a Safe Passage |
| 11:40:22 | 14 | customer or not |
| 11:40:24 | 15 | Q. And what is the significance of noting |
| 11:40:26 | 16 | whether they're a Safe Passage customer? |
| 11:40:28 | 17 | A. Well, ultimately from my perspective if |
| 11:40:31 | 18 | they're found to have become a Safe Passage |
| 11:40:33 | 19 | customer, I would then leave them in the |
| 11:40:35 | 20 | determination of the infringer's profits, so |
| 11:40:38 | 21 | Q. And why would you do that? |
| 11:40:40 | 22 | A. Because from my perspective, it would |
| 11:40:41 | 23 | relate to the marketing, solicitation, the business |
| 11:40:49 | 24 | efforts that were taken by SAP in conjunction with |
| 11:40:53 | 25 | TomorrowNow to improve and change and upgrade the |

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| :---: | :---: | :---: |
| 11:41:01 | 1 | service that was being provided to one of these |
| 11:41:06 | 2 | customers. |
| 11:41:07 | 3 | Q. What is the next column, the "Mr. Clarke |
| 11:41:10 | 4 | Exclusion - Joined SAP Prior to TN; Product |
| 11:41:14 | 5 | Extensions"? |
| 11:41:17 | 6 | A. Well, Mr. Clarke -- and we can go into his |
| 11:41:19 | 7 | details later on -- he had a variety of categories |
| 11:41:22 | 8 | that he used to -- to exclude customers that were |
| 11:41:27 | 9 | in the 86. And they're in his report, and we can |
| 11:41:34 | 10 | go look at that. |
| 11:41:35 | 11 | There was two categories that -- that I |
| 11:41:40 | 12 | looked at and provided -- provided information to |
| 11:41:46 | 13 | me that I adopted. And that was that if customers |
| 11:41:56 | 14 | had been customers of SAP before TomorrowNow, and |
| 11:42:07 | 15 | they did not become part of Safe Passage, I took |
| 11:42:15 | 16 | them out. |
| 11:42:16 | 17 | So if they were older customers that were |
| 11:42:19 | 18 | part of Safe Passage, I left them in. But if they |
| 11:42:21 | 19 | were older customers and they did not become part |
| 11:42:24 | 20 | of Safe Passage, I made that adjustment. |
| 11:42:26 | 21 | Q. And what about the second part of it, the |
| 11:42:30 | 22 | product extensions? |
| 11:42:31 | 23 | A. And then Mr. Clarke did some analysis, and |
| 11:42:33 | 24 | his position was that certain licenses had been |
| 11:42:35 | 25 | extended. And there may be a variety of reasons |


| $11: 42: 39$ | 1 | why he categorized it that way, but say the -- |
| :---: | :---: | :--- |
| $11: 42: 42$ | 2 | there had been a license that was based on a |
| $11: 42: 44$ | 3 | certain amount of volume per seat or something, and |
| $11: 42: 49$ | 4 | that license was extended for some reason, he then |
| $11: 42: 51$ | 5 | said, well, exclude that customer. |
| $11: 42: 53$ | 6 | finding and they were not part of Safe Passage, |
| $11: 42: 56$ | 7 | then I excluded them also. If they were part of |
| $11: 42: 58$ | 8 | Safe Passage, I left them in. |
| $11: 43: 01$ | 10 | agreed with those two categories of Mr. Clarke, |
| $11: 43: 03$ | $11: 43: 07$ | 12 |

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| :--- | :--- | :--- |
| $11: 43: 55$ | 1 | I'm going to adopt the other ones. And so those |
| $11: 43: 58$ | 2 | were two that I thought -- if - the way I |
| $11: 44: 02$ | 3 | described it was the way Mr. Clarke had analyzed |
| $11: 44: 04$ | 4 | it, I would accept. |

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Q. So the 577 million is the total SAP revenue that you are then considering for your

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|  |  | Page 105 |
| :---: | :---: | :---: |
| 11:46:36 | 1 | disgorgement analysis. Is that true? |
| 11:46:38 | 2 | A. It would be that revenue -- |
| 11:46:43 | 3 | Q. And then if you look at page 4 of 4 -- |
| 11:46:45 | 4 | MS. HOUSE: I think he was not done. |
| 11:46:47 | 5 | THE WITNESS: Let me finish. |
| 11:46:48 | 6 | For the total disgorgement, it's that |
| 11:46:51 | 7 | revenue plus the 577 plus the additional 126 on |
| 11:46:55 | 8 | page 4. Maybe you were going to get there. So |
| 11:46:58 | 9 | your total is -- let me back up. |
| 11:47:01 | 10 | Now, excuse me. The 577 is the amount |
| 11:47:03 | 11 | that relates to the disgorgement revenue. I was |
| 11:47:08 | 12 | showing you the reconciliation to the total. So it |
| 11:47:11 | 13 | is 577. |
| 11:47:12 | 14 | MR. McDONELL: Q. Okay. So on page 4 of |
| 11:47:13 | 15 | 4 on Exhibit 2020, your infringer's profits |
| 11:47:17 | 16 | calculation takes the 577 million, deducts or |
| 11:47:22 | 17 | applies a 50 percent profit margin, and then it |
| 11:47:24 | 18 | comes up with a total of 288 million. Is that |
| 11:47:26 | 19 | right? |
| 11:47:27 | 20 | A. That's correct. |
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| :---: | :---: | :---: |
| 13:59:51 | 4 | Q. So you have measured the alleged lost |
| 13:59:55 | 5 | profits relating to the 358 TomorrowNow customers. |
| 14:00:00 | 6 | Correct? |
| 14:00:00 | 7 | A. That's been measured. |
| 14:00:02 | 8 | Q. You've also measured the alleged |
| 14:00:04 | 9 | infringer's profits relating both to those -- well, |
| 14:00:06 | 10 | relating to those customers as well. Correct? |
| 14:00:09 | 11 | A. To a subset of those customers, that's |
| 14:00:11 | 12 | correct. |
| 14:00:12 | 13 | Q. Which is the up to 86 of those customers? |
| 14:00:14 | 14 | A. The 86 list, that's correct. |
|  |  | TEXT REMOVED - NOT RELEVANT |

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| $14: 01: 07$ | 13 | MR. McDONELL: Q. But you do know that |
| :---: | :---: | :---: |
| 14:01:08 | 14 | you're working with a list of a total of 86 joint |
| 14:01:12 | 15 | customers between TomorrowNow and SAP. Correct? |
| 14:01:14 | 16 | A. That's correct. I do need to mention one |
| $14: 01: 23$ | 17 | thing just quickly, because I -- |

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## TEXT REMOVED - NOT RELEVANT

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I declare under penalty of perjury that the foregoing is true and correct. Subscribed at Sinframisco_, California, this 17 day of June 2010.
Subject to the attached errata
PAUL K. MEYER CERTIFICATE OF REPORTER

I, HOLLY THUMAN, a Certified Shorthand Reporter, hereby certify that the witness in the foregoing deposition was by me duly sworn to tell the truth, the whole truth, and nothing but the truth in the within-entitled cause;

That said deposition was taken down in shorthand by me, a disinterested person, at the time and place therein state, and that the testimony of said witness was thereafter reduced to typewriting, by computer, under my direction and supervision;

That before completion of the deposition review of the transcript [ $X$ ] was [ ] was not requested. If requested, any changes made by the deponent (and provided to the reporter) during the period allowed are appended hereto.

I further certify that I am not of counsel or attorney for either or any of the parties to the said deposition, nor in any way interested in the event of this cause, and that I am not related to any of the parties thereto.


