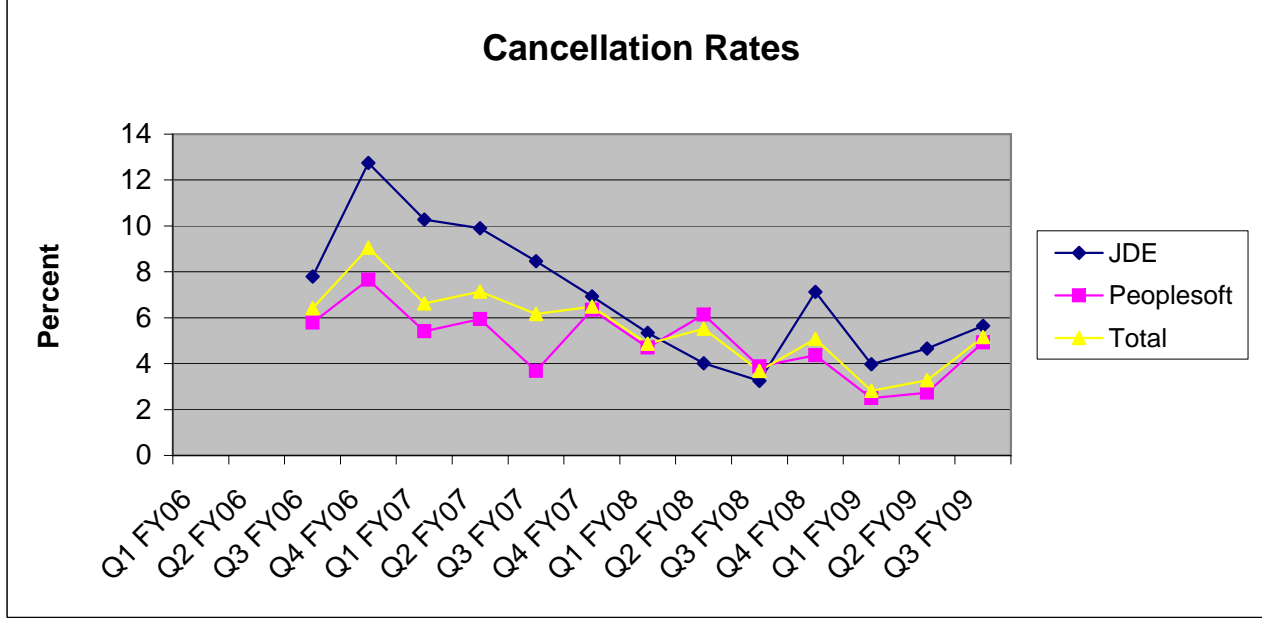


	JDE	Peoplesoft Total	
Q1 FY06			
Q2 FY06			
Q3 FY06	7.8	5.78	6.41
Q4 FY06	12.75	7.65	9.05
Q1 FY07	10.28	5.41	6.62
Q2 FY07	9.90	5.94	7.14
Q3 FY07	8.46	3.68	6.17
Q4 FY07	6.93	6.35	6.49
Q1 FY08	5.34	4.70	4.86
Q2 FY08	4.01	6.14	5.52
Q3 FY08	3.25	3.88	3.68
Q4 FY08	7.12	4.36	5.08
Q1 FY09	3.97	2.50	2.82
Q2 FY09	4.66	2.74	3.27
Q3 FY09	5.65	4.92	5.16



PTX 2582 - Psoft cancellation rates.xls

FY09Q3

	USA	Canada	NAS	LAD	APAC	EMEA	Japan	Global	
JDE	True Cancellations	5,535,734	124,461	5,660,196	227,114	218,778	2,505,571	280,439	8,892,097
	Available to Renew (ATR)	88,391,649	9,567,044	97,958,693	8,242,819	9,376,515	39,072,852	2,620,317	157,271,195
	Cancel as % of ATR	6.26%	1.30%	5.78%	2.76%	2.33%	6.41%	10.70%	5.65%
Peoplesoft	True Cancellations	11,124,657	783,178	11,907,835	479,419	728,536	3,334,355	170,250	16,620,395
	Available to Renew (ATR)	239,039,870	22,797,331	261,837,201	12,051,296	14,403,673	47,520,255	1,790,080	337,602,504
	Cancel as % of ATR	4.65%	3.44%	4.55%	3.98%	5.06%	7.02%	9.51%	4.92%
Total	True Cancellations	16,660,392	907,639	17,568,031	706,532	947,315	5,839,926	450,689	25,512,493
	Available to Renew (ATR)	327,431,519	32,364,375	359,795,894	20,294,115	23,780,187	86,593,106	4,410,397	494,873,699
	Cancel as % of ATR	5.09%	2.80%	4.88%	3.48%	3.98%	6.74%	10.22%	5.16%

Cancel rates are for SPS only

PTX 2582 - Psoft cancellation rates.xls

FY09Q2

	USA	Canada	NAS	LAD	APAC	EMEA	Japan	Global	
JDE	True Cancellations	1,323,122	884,632	2,207,754	95,595	309,570	803,948	501,080	3,917,948
	Available to Renew (ATR)	44,683,587	5,963,286	50,646,873	3,481,515	5,644,081	22,232,608	2,050,272	84,055,349
	Cancel as % of ATR	2.96%	14.83%	4.36%	2.75%	5.48%	3.62%	24.44%	4.66%
Peoplesoft	True Cancellations	3,765,573	139,441	3,905,014	9,993	779,858	1,291,734	8,254	5,994,853
	Available to Renew (ATR)	160,737,097	12,917,120	173,654,216	6,139,347	12,640,979	25,119,448	1,453,618	219,007,607
	Cancel as % of ATR	2.34%	1.08%	2.25%	0.16%	6.17%	5.14%	0.57%	2.74%
Total	True Cancellations	5,088,695	1,024,073	6,112,767	105,588	1,089,429	2,095,682	509,334	9,912,801
	Available to Renew (ATR)	205,420,684	18,880,406	224,301,090	9,620,862	18,285,060	47,352,055	3,503,890	303,062,956
	Cancel as % of ATR	2.48%	5.42%	2.73%	1.10%	5.96%	4.43%	14.54%	3.27%

Cancel rates are for SPS only

PTX 2582 - Psoft cancellation rates.xls

FY09Q1

	USA	Canada	NAS	LAD	APAC	EMEA	Japan	Global	
JDE	True Cancellations	1,589,134	90,997	1,680,132	153,193	395,658	411,166	24,784	2,664,933
	Available to Renew (ATR)	38,736,618	4,489,249	43,225,868	2,713,341	5,296,851	14,247,221	1,643,878	67,127,159
	Cancel as % of ATR	4.10%	2.03%	3.89%	5.65%	7.47%	2.89%	1.51%	3.97%
Peoplesoft	True Cancellations	3,397,628	50,802	3,448,430	157,757	659,049	1,610,840	340	5,876,416
	Available to Renew (ATR)	159,943,599	13,205,045	173,148,645	6,516,783	16,780,456	34,908,277	3,887,753	235,241,914
	Cancel as % of ATR	2.12%	0.38%	1.99%	2.42%	3.93%	4.61%	0.01%	2.50%
Total	True Cancellations	4,986,763	141,799	5,128,561	310,950	1,054,707	2,022,006	25,124	8,541,349
	Available to Renew (ATR)	198,680,218	17,694,295	216,374,512	9,230,124	22,077,307	49,155,498	5,531,632	302,369,072
	Cancel as % of ATR	2.51%	0.80%	2.37%	3.37%	4.78%	4.11%	0.45%	2.82%

Cancel rates are for SPS only

PTX 2582 - Psoft cancellation rates.xls

FY08Q4

q4		USA	Canada	NAS	LAD	APAC	EMEA	Japan	Global
JDE	True Cancellations	3,751,361	51,869	3,803,230	974,744	322,007	1,933,743	43,306	7,077,031
	Available to Renew (ATR)	59,004,265	6,437,932	65,442,198	3,404,494	5,423,954	21,781,551	3,357,903	99,410,099
	Cancel as % of ATR	6.36%	0.81%	5.81%	28.63%	5.94%	8.88%	1.29%	7.12%
Peoplesoft	True Cancellations	7,195,624	633,600	7,829,223	508,786	936,696	2,911,390	175,708	12,361,803
	Available to Renew (ATR)	202,141,354	20,861,746	223,003,100	7,650,435	13,612,537	34,948,523	4,250,678	283,465,274
	Cancel as % of ATR	3.56%	3.04%	3.51%	6.65%	6.88%	8.33%	4.13%	4.36%
Total	True Cancellations	10,946,985	685,469	11,632,454	1,483,530	1,258,703	4,845,133	219,015	19,438,834
	Available to Renew (ATR)	261,145,620	27,299,678	288,445,298	11,054,929	19,036,490	56,730,074	7,608,581	382,875,373
	Cancel as % of ATR	4.19%	2.51%	4.03%	13.42%	6.61%	8.54%	2.88%	5.08%

Cancel rates are for SPS only

PTX 2582 - Psoft cancellation rates.xls

FY08Q3

	USA	Canada	NAS	LAD	APAC	EMEA	Japan	Global	
JDE	True Cancellations	2,620,970	243,994	2,864,964	320,886	53,551	1,374,347	217,491	4,831,238
	Available to Renew (ATR)	85,848,007	8,581,085	94,429,092	7,720,269	8,719,215	35,178,114	2,379,916	148,426,606
	Cancel as % of ATR	3.05%	2.84%	3.03%	4.16%	0.61%	3.91%	9.14%	3.25%
Peoplesoft	True Cancellations	10,076,772	306,728	10,383,500	110,810	481,695	1,609,297	1,110	12,586,412
	Available to Renew (ATR)	242,034,367	18,334,279	260,368,646	6,585,945	13,759,272	42,423,255	1,298,220	324,435,339
	Cancel as % of ATR	4.16%	1.67%	3.99%	1.68%	3.50%	3.79%	0.09%	3.88%
Total	True Cancellations	12,697,742	550,722	13,248,464	431,696	535,246	2,983,643	218,601	17,417,650
	Available to Renew (ATR)	327,882,374	26,915,365	354,797,738	14,306,215	22,478,487	77,601,368	3,678,136	472,861,945
	Cancel as % of ATR	3.87%	2.05%	3.73%	3.02%	2.38%	3.84%	5.94%	3.68%

Cancel rates are for SPS only

PTX 2582 - Psoft cancellation rates.xls

FY08Q2

		USA	Canada	NAS	LAD	APAC	EMEA	Japan	Global
JDE	True Cancellations	1,429,465	284,745	1,714,210	225,333	303,527	941,511	15,030	3,199,611
	Available to Renew (ATR)	44,793,268	5,398,346	50,191,615	2,879,743	4,280,966	21,761,390	669,930	79,783,643
	Cancel as % of ATR	3.19%	5.27%	3.42%	7.82%	7.09%	4.33%	2.24%	4.01%
Peoplesoft	True Cancellations	9,436,815	1,005,489	10,442,303	309,062	244,202	887,281	71,890	11,954,739
	Available to Renew (ATR)	149,764,244	12,272,107	162,036,351	3,562,603	9,042,512	19,041,631	920,979	194,604,076
	Cancel as % of ATR	6.30%	8.19%	6.44%	8.68%	2.70%	4.66%	7.81%	6.14%
Total	True Cancellations	10,866,280	1,290,233	12,156,514	534,395	547,729	1,828,792	86,920	15,154,349
	Available to Renew (ATR)	194,557,512	17,670,453	212,227,966	6,442,346	13,323,479	40,803,021	1,590,908	274,387,720
	Cancel as % of ATR	5.59%	7.30%	5.73%	8.30%	4.11%	4.48%	5.46%	5.52%

PTX 2582 - Psoft cancellation rates.xls

FY08Q1

		USA	Canada	NAS	LAD	APAC	EMEA	Japan	Global
JDE	True Cancellations	1,646,517	24,051	1,670,568	108,995	127,623	1,662,862	190,426	3,760,474
	Available to Renew (ATR)	40,750,698	4,335,094	45,085,792	2,689,291	4,452,506	17,035,946	1,161,062	70,424,597
	Cancel as % of ATR	4.04%	0.55%	3.71%	4.05%	2.87%	9.76%	16.40%	5.34%
Peoplesoft	True Cancellations	7,730,645	571,490	8,302,135	255,767	172,521	1,352,496	2,858	10,085,777
	Available to Renew (ATR)	155,907,329	11,933,704	167,841,033	5,256,473	12,720,990	25,540,657	3,360,418	214,719,571
	Cancel as % of ATR	4.96%	4.79%	4.95%	4.87%	1.36%	5.30%	0.09%	4.70%
Total	True Cancellations	9,377,162	595,541	9,972,703	364,762	300,144	3,015,358	193,284	13,846,251
	Available to Renew (ATR)	196,658,027	16,268,798	212,926,825	7,945,764	17,173,496	42,576,603	4,521,480	285,144,168
	Cancel as % of ATR	4.77%	3.66%	4.68%	4.59%	1.75%	7.08%	4.27%	4.86%

PTX 2582 - Psoft cancellation rates.xls

FY07Q4

		USA	Canada	NAS	LAD	APAC	EMEA	Japan	Global
JDE	True Cancellations	2,966,159	171,202	3,137,361	594,870	433,466	1,623,606	19,462	5,808,765
	Available to Renew (ATR)	50,434,694	5,357,687	55,792,381	3,263,267	4,143,915	20,399,572	227,265	83,826,399
	Cancel as % of ATR	5.88%	3.20%	5.62%	18.23%	10.46%	7.96%	8.56%	6.93%
Peoplesoft	True Cancellations	12,524,899	1,552	12,526,451	332,108	570,598	2,431,348	0	15,860,505
	Available to Renew (ATR)	177,749,571	18,563,198	196,312,769	5,964,770	7,824,989	39,499,653	351,252	249,953,432
	Cancel as % of ATR	7.05%	0.01%	6.38%	5.57%	7.29%	6.16%	0.00%	6.35%
Total	True Cancellations	15,491,058	172,754	15,663,812	926,977	1,004,064	4,054,954	19,462	21,669,270
	Available to Renew (ATR)	228,184,265	23,920,885	252,105,150	9,228,036	11,968,903	59,899,226	578,516	333,779,831
	Cancel as % of ATR	6.79%	0.72%	6.21%	10.05%	8.39%	6.77%	3.36%	6.49%

PTX 2582 - Psoft cancellation rates.xls

FY07Q3

		USA	Canada	NAS	LAD	APAC	EMEA	Japan	Global
JDE	True Cancellations	7,007,037	2,083,133	9,090,170	649,918	757,157	2,162,225	126,602	12,786,071
	Available to Renew (ATR)	88,818,315	10,625,686	99,444,001	8,395,321	9,566,868	31,496,604	2,153,693	151,056,487
	Cancel as % of ATR	7.89%	19.60%	9.14%	7.74%	7.91%	6.86%	5.88%	8.46%
Peoplesoft	True Cancellations	7,734,475	898,737	8,633,212	673,901	648,585	2,057,903	271,762	12,285,362
	Available to Renew (ATR)	249,065,381	17,695,860	266,761,241	8,635,011	12,500,163	44,121,941	1,665,492	333,683,848
	Cancel as % of ATR	3.11%	5.08%	3.24%	7.80%	5.19%	4.66%	16.32%	3.68%
Total	True Cancellations	14,741,512	2,981,870	17,723,382	1,323,818	1,405,741	4,220,128	398,364	25,071,433
	Available to Renew (ATR)	337,883,696	28,321,546	366,205,242	17,030,332	22,067,031	75,618,545	3,819,185	484,740,336
	Cancel as % of ATR	4.36%	10.53%	4.84%	7.77%	6.37%	5.58%	10.43%	5.17%

PTX 2582 - Psoft cancellation rates.xls

FY07Q2

		USA	Canada	NAS	LAD	APAC	EMEA	Japan	Global	
Enterprise	True Cancellations	9,461,888	598,405	10,060,293	104,498	418,197	953,356	278,025	11,814,368	
	Available to Renew (ATR)	151,497,049	12,186,947	163,683,995	5,680,274	7,850,564	20,188,062	1,615,525	199,018,419	
	Cancel as % of ATR	6.25%	4.91%	6.15%	1.84%	5.33%	4.72%	17.21%	5.94%	
Enterprise One	True Cancellations	2,620,185	28,309	2,648,494	44,733	302,471	3,988,344	50,025	7,034,068	
	Available to Renew (ATR)	38,116,081	5,184,238	43,300,319	2,270,939	2,993,967	23,433,209	604,677	72,603,111	
	Cancel as % of ATR	6.87%	0.55%	6.12%	1.97%	10.10%	17.02%	8.27%	9.69%	
World	True Cancellations	551,947	0	551,947	0	9,682	980,694	18,477	1,560,800	8,594,868
	Available to Renew (ATR)	8,689,361	427,305	9,116,666	436,558	558,270	3,880,005	210,780	14,202,279	86,805,389
	Cancel as % of ATR	6.35%	0.00%	6.05%	0.00%	1.73%	25.28%	8.77%	10.99%	9.90%
Total	True Cancellations	12,634,019	626,714	13,260,734	149,231	730,350	5,922,394	346,527	20,409,236	
	Available to Renew (ATR)	198,302,491	17,798,490	216,100,980	8,387,770	11,402,801	47,501,275	2,430,982	285,823,808	
	Cancel as % of ATR	6.37%	3.52%	6.14%	1.78%	6.41%	12.47%	14.25%	7.14%	

Values are SPS only

PTX 2582 - Psoft cancellation rates.xls

FY07Q1

		USA	Canada	NAS	LAD	APAC	EMEA	Japan	Global	
Enterprise	True Cancellations	7,495,543	430,323	7,925,866	388,425	603,440	3,044,746	114,679	12,077,156	
	Available to Renew (ATR)	165,041,024	12,251,893	177,292,917	6,859,452	9,955,184	26,541,726	2,651,167	223,300,446	
	Cancel as % of ATR	4.54%	3.51%	4.47%	5.66%	6.06%	11.47%	4.33%	5.41%	
Enterprise One	True Cancellations	2,660,061	706,964	3,367,025	217,297	83,497	1,688,862	70,672	5,427,353	
	Available to Renew (ATR)	25,229,003	4,000,398	29,229,400	2,132,875	2,824,114	13,905,902	394,619	48,486,910	
	Cancel as % of ATR	10.54%	17.67%	11.52%	10.19%	2.96%	12.14%	17.91%	11.19%	
World	True Cancellations	1,182,517	166,228	1,348,745	25,924	31,293	787,765	0	2,193,727	7,621,079
	Available to Renew (ATR)	17,149,987	1,313,047	18,463,035	458,215	456,417	5,980,022	314,102	25,671,791	74,158,701
	Cancel as % of ATR	6.90%	12.66%	7.31%	5.66%	6.86%	13.17%	0.00%	8.55%	10.28%
Total	True Cancellations	11,338,121	1,303,515	12,641,635	631,646	718,229	5,521,373	185,352	19,698,236	
	Available to Renew (ATR)	207,420,014	17,565,338	224,985,352	9,450,542	13,235,714	46,427,651	3,359,888	297,459,147	
	Cancel as % of ATR	5.47%	7.42%	5.62%	6.68%	5.43%	11.89%	5.52%	6.62%	

Values are SPS only

PTX 2582 - Psoft cancellation rates.xls

FY06Q4	USA			Canada			NAS			LAD			EMEA			APAC			Japan			Global		
	Q4 ATR	Q4 Cancellations	Cancellation Rate	Q4 ATR	Q4 Cancellations	Cancellation Rate	Q4 ATR	Q4 Cancellations	Cancellation Rate	Q4 ATR	Q4 Cancellations	Cancellation Rate	Q4 ATR	Q4 Cancellations	Cancellation Rate	Q4 ATR	Q4 Cancellations	Cancellation Rate	Q4 ATR	Q4 Cancellations	Cancellation Rate	Q4 ATR	Q4 Cancellations	Cancellation Rate
Enterprise	167,667,437	11,786,339	7.03%	15,938,676	209,325	1.31%	183,606,101	11,995,666	6.53%	6,351,187	599,702	9.44%	48,958,230	5,609,683	11.46%	15,666,896	1,307,848	8.35%	515,803	0	0.00%	255,098,217	19,512,895	7.65%
Enterprise One	27,361,986	4,170,937	15.24%	2,232,595	127,734	5.72%	29,594,581	4,298,671	14.53%	2,467,465	374,421	15.17%	20,637,434	3,043,973	14.75%	3,741,498	461,020	12.32%	179,209	0	0.00%	56,620,188	8,178,084	14.44%
World	22,190,583	1,981,624	8.93%	1,810,594	155,779	8.60%	24,000,973	2,137,403	8.91%	1,082,758	205,954	19.02%	9,350,838	1,079,233	11.54%	1,585,263	223,774	14.12%	92,807	0	0.00%	36,112,423	3,646,356	10.10%
Advanced Customer Support	5,777,509	437,156	7.57%	0	0	0.00%	5,778,224	437,156	7.47%	0	0	0.00%	599,222	288,181	48.09%	0	0	0.00%	0	0	0.00%	6,077,447	705,337	11.61%
Total	222,997,502	18,376,056	8.24%	19,982,382	492,837	2.47%	242,979,884	18,868,894	7.77%	9,901,388	1,180,077	11.92%	79,245,524	10,001,069	12.62%	20,993,659	1,992,643	9.49%	787,819	0	0.00%	353,908,272	32,042,671	9.05%

92,732,610 11,824,440 0.1275111

PTX 2582 - Psoft cancellation rates.xls

FY06Q3	USA			Canada			NAS			LAD			EMEA			APAC			Japan			Global		
	Q3 ATR	Q3 Cancellations	Cancellation Rate	Q3 ATR	Q3 Cancellations	Cancellation Rate	Q3 ATR	Q3 Cancellations	Cancellation Rate	Q3 ATR	Q3 Cancellations	Cancellation Rate	Q3 ATR	Q3 Cancellations	Cancellation Rate	Q3 ATR	Q3 Cancellations	Cancellation Rate	Q3 ATR	Q3 Cancellations	Cancellation Rate	Q3 ATR	Q3 Cancellations	Cancellation Rate
Enterprise	252,939,679	14,700,148	5.81%	16,891,667	331,851	1.96%	269,831,348	15,031,999	5.57%	8,365,720	796,007	9.52%	59,943,096	4,182,132	6.98%	16,824,380	542,905	3.23%	917,882	1,590	0.22%	353,882,418	20,555,037	5.78%
Enterprise One	42,519,563	2,673,143	6.29%	3,496,438	287,362	8.22%	46,016,002	2,960,506	6.43%	3,198,014	1,167,943	36.52%	18,377,796	696,954	3.79%	3,919,311	348,499	8.89%	425,343	55,836	13.13%	71,935,965	5,229,736	7.27%
World	48,788,537	4,538,189	9.30%	3,266,333	69,194	2.12%	52,054,871	4,607,383	8.85%	3,788,423	159,358	4.21%	13,263,153	1,002,663	7.56%	3,788,238	307,451	8.12%	1,261,668	87,741	6.95%	74,186,333	6,164,592	8.31%
Advanced Customer Support	3,916,161	470,828	12.02%	717	0	0.00%	3,918,879	470,828	12.02%	0	0	0.00%	965,005	72,164	7.48%	0	0	0.00%	0	0	0.00%	4,881,883	543,025	11.12%
Total	348,183,941	22,382,308	6.43%	23,655,155	688,407	2.91%	371,819,098	23,070,715	6.20%	15,352,164	2,123,304	13.83%	92,548,543	5,953,941	6.43%	24,531,911	1,198,854	4.89%	2,604,892	145,371	5.59%	506,856,602	32,492,386	6.41%

NOTE: Japan does not include Backlog in the ATR value since the Japan PSOFT contracts were not in OKS OKI at the beginning of the period

146,092,300 11,394,327 7.80%