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UNITED STATES DISTRIC	T COURT
NORTHERN DISTRICT OF C.	ALIFORNIA
SAN FRANCISCO DIVI	SION
ORACLE CORPORATION, a Delaware corporation, ORACLE USA, INC., a Colorado corporation, and ORACLE INTERNATIONAL CORPORATION, a California corporation,))))
Plaintiffs,))
vs.)) No. 07-CV-1658 (PJH)
SAP AG, a German corporation, SAP AMERICA, INC., a Delaware corporation, TOMORROWNOW, INC., a Texas corporation, and DOES 1-50, inclusive,))))
Defendants.)))
VIDEOTAPED DEPOSITI	ON OF
CLAIRE SEBTI	
FRIDAY, NOVEMBER 20	, 2009
HIGHLY CONFIDENTIAL - ATTOR	NEYS' EYES ONLY
REPORTED BY: HOLLY THUMAN, CSR I	No. 6834, RMR, CRR
	(1-424336)
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Merrill Legal Solution	IS

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09:50:44	1	to the services line of business, are you referring	09:53:26	1	MR. JINDAL: Can we take a
09:50:46	2	to the License Updates and Product Support line?	09:53:28	2	MR. McDONELL: Yeah, let's take a break.
09:50:49	3	MR. JINDAL: Objection. Outside the scope.	09:53:30	3	THE VIDEO OPERATOR: Going off the record,
09:50:51	4	THE WITNESS: No. For cost of services,	09:53:30	4	the time is 9:53.
09:50:53	5	I'm only referring to On Demand, Education, and	09:53:32	5	(Recess from 9:53 a.m. to 10:00 a.m.)
09:50:58	6	Consulting.	10:00:48	6	THE VIDEO OPERATOR: We are back on the
09:51:09	7	MR. McDONELL: Q. Do you use for the	10:00:49	7	record. The time is 10 o'clock.
)9:51:10	8	License Updates and Product Support line of	10:00:51	8	(Deposition Exhibit 849 was marked for
)):51:10)9:51:12	9	business, do you use the terminology similar to cost	10:00:51	9	identification.)
)9:51:12)9:51:15	10	of goods sold or cost of services for that for	10:00:37	10	MR. McDONELL: Q. Ms. Sebti, I am showing
		that line of business?	10:01:10	10	-
09:51:19	11				you what's been marked Exhibit 849. Can you take a
09:51:20	12	MR. JINDAL: Objection. Outside the scope.	10:01:13	12	moment and familiarize yourself with it?
09:51:24	13	Lacks foundation.	10:01:16	13	A. Yes. (Examining document.)
09:51:28	14	THE WITNESS: I believe we do. I would	10:01:31	14	MR. JINDAL: First of all, this one might
09:51:29	15	have to check on a 10-K.	10:01:32	15	have had a hidden link. No, it's just
09:51:32	16	MR. McDONELL: Q. Okay. With respect to	10:01:38	16	MR. McDONELL: Is it the size of it?
09:51:33	17	the License Updates and Product Support line of	10:01:39	17	MR. JINDAL: Yeah. Just long tabs.
09:51:36	18	business, does that line include salary expenses?	10:01:42	18	MR. McDONELL: A lot of zeros in the back.
09:51:40	19	MR. JINDAL: Objection. Outside the scope.	10:03:09	19	Q. Have you had a chance to look over what's
09:51:41	20	THE WITNESS: Can you repeat the question,	10:03:11	20	been marked as Exhibit 849?
09:51:42	21	please?	10:03:13	21	A. Yes.
09:51:43	22	MR. McDONELL: Q. With referring to the	10:03:14	22	Q. What is it?
09:51:44	23	License Updates and Product Support line of	10:03:16	23	A. This is a Detailed Income Statement for the
09:51:47	24	business, do expenses for that line of business	10:03:22	24	Product Support and License Updates line of business
09:51:52	25	include salary expenses?	10:03:27	25	for specific companies.
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09:51:55	1	MR. JINDAL: Same objection.	10:03:32	1	Q. And which companies is it for?
09:51:57	2	THE WITNESS: My understanding is yes.	10:03:34	2	MR. JINDAL: Objection. Outside the scope.
09:51:58	3	MR. McDONELL: Q. Do the expenses for the	10:03:37	3	THE WITNESS: This is for the 11 company
09:52:00	4	License Updates and Support line of business include	10:03:40	4	codes that we have on page 1.
09:52:02	5	commissions paid to salespersons?	10:03:45	5	MR. McDONELL: Q. On the first page of
09:52:04	6	MR. JINDAL: Objection. Outside the scope,	10:03:46	6	Exhibit 849?
09:52:05	7	overbroad. Vague and ambiguous.	10:03:48	7	A. Correct.
09:52:21	8	THE WITNESS: I am not sure. It would	10:03:49	8	Q. Do you see there at the top, it's entitled
09:52:25	9	include any salespeople who belong to the	10:03:52	9	"Oracle Corporation" on the cover page, and it says,
09:52:29	10	specifically the support line of business.	10:03:55	10	Date Created: November 9, 2009.
09:52:37	11	MR. McDONELL: Q. Would the license	10:03:58	11	Is that the date you created this report?
09:52:37	12	updates and support line of business expenses	10:04:00	12	MR. JINDAL: Objection. Outside the scope.
09:52:42	13	include employee benefits?	10:04:01	13	THE WITNESS: Yes, I did.
09:52:42	14	MR. JINDAL: Objection. Outside the scope.	10:04:02	14	MR. McDONELL: Q. And it says, created by
09:52:45	15	THE WITNESS: It does.	10:04:02	15	C. Sebti. That's a reference to you?
09:52:40	16	MR. McDONELL: Q. Does that same line of	10:04:07	16	A. This is correct.
		-	10:04:07		
09:52:48	17	business expense include travel and entertainment		17	Q. The first two line items on the table on
09:52:52	18	expenses?	10:04:12	18	the first page refer to USA and USA Eliminating.
09:52:52	19	MR. JINDAL: Objection. Outside the scope.	10:04:19	19	What is the reference to USA?
09:52:55	20	THE WITNESS: It does.	10:04:20	20	A. USA represents our Company Code 001.
09:52:56	21	MR. McDONELL: Q. Does the License Updates	10:04:25	21	Q. Does that refer to a particular legal
09:52:57	22	and Product Support line of business include bad	10:04:30	22	entity?
09:53:01	23	debt expense?	10:04:32	23	A. It
09:53:03	24	MR. JINDAL: Same objection.	10:04:32	24	MR. JINDAL: Objection. Outside the scope.
09:53:03	25	THE WITNESS: It does.	10:04:34	25	Go ahead.

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l r		Page 42			Page 44
10:04:35	1	THE WITNESS: It refers to a Oracle USA	10:07:17	1	Statement for the support, Product Support & License
10:04:40	2	legal entity.	10:07:22	2	Update line of business of Company Code 001.
10:04:41	3	MR. McDONELL: Q. What is the second entry	10:07:34	3	MR. McDONELL: Q. And this is for Oracle
10:04:43	4	that reads, US Eliminating?	10:07:35	4	USA?
10:04:46	5	MR. JINDAL: Objection. Outside the scope.	10:07:37	5	A. That represents a portion of Oracle USA
10:04:49	6	THE WITNESS: This company is 01A, and it	10:07:40	6	legal entity.
10:04:56	7	also represents financial data for the legal	10:07:41	7	Q. But when you say it represents a portion,
10:05:01	8	company, Oracle USA.	10:07:43	8	you mean the portion is the Product Support &
10:05:04	9	MR. McDONELL: Q. When you say ONA, what	10:07:44	9	License Update line of business only?
10:05:06	10	do you mean by that?	10:07:48	10	MR. JINDAL: Objection. Misstates prior
10:05:07	11	A. This is the company code in our chart of	10:07:49	11	testimony.
10:05:10	12	account.	10:07:49	12	THE WITNESS: No. I mean represent a
10:05:12	13	Q. O1A is the company code, or O1A is the name	10:07:53	13	portion in terms of company codes, as Oracle USA is
10:05:16	14	of an entity?	10:07:57	14	made of separate company codes.
10:05:19	15	MR. JINDAL: I think she said 01A.	10:08:01	15	MR. McDONELL: Q. Okay. But one of the
10:05:21	16	THE WITNESS: Zero 1A.	10:08:02	16	company codes relates to the Product Support &
10:05:23	17	MR. McDONELL: Q. Oh, zero 1A.	10:08:03	17	License Updates line of business?
10:05:23	18	A. And we call it "01A."	10:08:06	18	MR. JINDAL: Objection. Misstates prior
10:05:27	19	Q. Okay. Does US Eliminating refer to a legal	10:08:07	19	testimony.
10:05:31	20	entity?	10:08:10	20	THE WITNESS: It will depend if any entries
10:05:31	21	MR. JINDAL: Objection. Outside the scope.	10:08:14	21	were effectively booked to the License Updates and
10:05:36	22	THE WITNESS: It belongs to a legal entity.	10:08:16	22	Product Support line of business in any of those
10:05:40	23	It is a separate company code to capture specific	10:08:10	23	company codes.
10:05:40	23	transactions related to that legal entity in our	10:08:21	23	MR. McDONELL: Q. Would you turn to the
10:05:40	25	chart of account.	10:08:25	24	next page, which is the third page of Exhibit 849,
10.02.12	2.5		10.00.23	25	
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10:05:49	1	MR. McDONELL: Q. Which legal entity does	10:08:28	1	please?
10:05:52	2	it belong to?	10:08:29	2	A. Yes.
10:05:53	3	MR. JINDAL: Objection. Outside the scope.	10:08:32	3	Q. What is that?
10:05:55	4	THE WITNESS: Oracle USA.	10:08:34	4	MR. JINDAL: Objection. Outside the scope.
10:05:56	5	MR. McDONELL: Q. What specific	10:08:38	5	THE WITNESS: This is the follow-up of our
10:05:57	6	transactions related to that entity does it capture?	10:08:41	6	Detailed Income Statement.
10:06:01	7	MR. JINDAL: Objection. Overbroad.	10:08:44	7	MR. McDONELL: Q. So it's a continuation
10:06:03	8	THE WITNESS: We use this company to record	10:08:46	8	of the Detailed Income Statement?
10:06:11	9	remeasurement entries related to the intercompany	10:08:48	9	A. It is the continuation of the Detailed
10:06:16	10	balances that Oracle USA has on in different	10:08:49	10	Income Statement, correct.
10:06:23	11	foreign currency.	10:09:21	11	Q. Okay. I want to turn you to the third page
10:06:29	12	We use that company to record tax	10:09:23	12	of Exhibit 849, the one that says page 2 of 6 at the
10:06:32	13	provision. We use this company to process our	10:09:27	13	bottom.
10:06:41	14	fiscal recharge recharges every single month.	10:09:29	14	Do you see there, "Employee Related
10:06:48	15	That's what I can think of right now.	10:09:31	15	Expenses"?
10:06:51	16	MR. McDONELL: Q. Staying with Exhibit	10:09:33	16	A. Yes.
10:06:52	17	849, would you turn to the second page, please,	10:09:36	17	Q. Can you and underneath it says,
10:06:56	18	which at the top says, Oracle Corporation Detailed	10:09:38	18	"Salaries," and then there's a line item for salary.
10:07:02	19	Income Statement. In the upper left-hand corner it	10:09:42	19	Do you see that?
10:07:06	20	says, USA Product Support & License Updates.	10:09:42	20	A. Yes.
10:07:09	21	Do you see that?	10:09:44	21	Q. Can you tell me what's included in that
10.00 10	22	A. I do.	10:09:48	22	line item
TO:0.4:10	l	Q. What is this report?	10:09:49	23	MR. JINDAL: Objection.
10:07:10 10:07:11	23	Q. what is this report:	+0.02.42		MR. JINDAL. Objection.
	23 24	MR. JINDAL: Objection. Outside the scope.	10:09:49	24	MR. McDONELL: Q generally speaking?

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10:09:52	1	THE WITNESS: Which one? The total	10:12:48	1	captured by Oracle, in general, so that they become
10:09:54	2	salaries, or the line item "Salary," which has the	10:12:52	2	classified as related to the Product Support and
10:10:00	3	41 million, 42 million, Q1, Q2 '06?	10:12:57	3	License Updates line of business?
10:10:06	4	MR. McDONELL: Q. Let's start with the	10:13:00	4	MR. JINDAL: Objection. Outside the scope,
10:10:07	5	line item "Salary." What's included in that line	10:13:00	5	overbroad.
10:10:10	6	item?	10:13:03	6	THE WITNESS: Again, I'm not familiar with
10:10:13	7	A. I'm sorry, which one specifically? Because	10:13:07	7	how this mapping occurs. But to the best of my
10:10:15	8	there are so Salaries, Salary, and Total	10:13:12	8	knowledge, as I said earlier, each employee is
10:10:19	9	Salaries.	10:13:21	9	mapped to a specific cost center, and any expenses
10:10:20	10	Q. Okay. So	10:13:26	10	related to that employee would be incurred under
10:10:25	11	A. You want the salary?	10:13:30	11	that specific cost center.
10:10:27	12	Q. We're on Exhibit 849 on the third page	10:13:31	12	MR. McDONELL: Q. Okay. So for example,
10:10:30	13	under the heading "Employee Related Expenses."	10:13:35	13	you're an employee of Oracle USA today. True?
10:10:32	14	Right?	10:13:39	14	A. This is true.
10:10:32	15	A. Yes.	10:13:41	15	Q. Are you what line of business are you
10:10:32	16	Q. And then there's a subheading for	10:13:43	16	in?
10:10:34	17	"Salaries"?	10:13:44	17	A. I am in G&A.
10:10:35	18	A. Correct.	10:13:50	18	Q. So do you have some number associated with
10:10:35	19	O. And underneath that first line item is	10:13:51	19	you or some code associated with you that results in
10:10:37	20	"Salary"?	10:13:54	20	your salary and benefits being applied to the G&A
10:10:37	20	A. Yes.	10:13:54	20	line of business?
10:10:38	21	Q. And for Q1 Fiscal Year '06, it's	10:13:58	21	A. This is
10:10:38			10:13:59	22	
	23	41,630,000. Right?	10:14:00	23 24	MR. JINDAL: Objection. Outside the scope. THE WITNESS: This is correct.
10:10:45	24	A. Yes.	10:14:01	24 25	
10:10:45	25	Q. What does that number consist of?		25	MR. McDONELL: Q. And can you give me an
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10:10:50	1	MR. JINDAL: Objection. Outside the scope.	10:14:03	1	example, what is do you know what that code is?
10:10:51	2	THE WITNESS: That would represent, to my	10:14:05	2	MR. JINDAL: Objection. Outside the scope.
10:10:52	3	understanding, all the salary expenses, payroll,	10:14:06	3	THE WITNESS: I do.
10:11:00	4	compensation, of the employees in the support line	10:14:07	4	MR. McDONELL: Q. What is it?
10:11:06	5	of business.	10:14:08	5	A. It's
10:11:14	6	MR. McDONELL: Q. For Oracle USA?	10:14:09	6	MR. JINDAL: Same objection.
10:11:16	7	A. For Oracle USA.	10:14:10	7	MR. McDONELL: Q. I'm sure it's very
10:11:20	8	Q. How does Oracle USA identify which	10:14:12	8	interesting.
10:11:21	9	employees are the employees in the support line of	10:14:13	9	A. I think it's 0K93.
10:11:25	10	business?	10:14:17	10	Q. 0K93?
10:11:25	11	MR. JINDAL: Objection. Outside the scope.	10:14:19	11	A. Yes.
10:11:32	12	THE WITNESS: Each employee will belong to	10:14:19	12	Q. So is that all G&A employees, they're 0K93?
10:11:35	13	a specific cost center. And I am not an expert in	10:14:23	13	MR. JINDAL: Objection. Outside the scope,
10:11:44	14	this area, but it is my general understanding that	10:14:24	14	lacks foundation.
10:11:49	15	each cost center then rolls under only one LOB.	10:14:24	15	MR. McDONELL: Q. Or is that G&A
10:11:56	16	MR. McDONELL: Q. So if you are an	10:14:28	16	employees? Or how does it work?
10:11:57	17	employee that has some responsibility for assisting	10:14:30	17	A. This is only for my organization.
10:12:02	18	two LOBs, your salary will roll only to one of them	10:14:33	18	Q. Which is called what?
10:12:07	19	in Oracle's financial system?	10:14:34	19	A. Which is called Consolidation.
10:12:09	20	MR. JINDAL: Objection. Outside the scope,	10:14:36	20	Q. Consolidation. And Consolidation is a
	21	incomplete hypothetical, assumes facts not in	10:14:38	21	subpart of a larger organization called General and
10:12:10	22	evidence.	10:14:40	22	Administrative?
10:12:10 10:12:11			11	I	
	23	THE WITNESS: I don't know.	10:14:41	23	MR. JINDAL: Objection. Outside the scope.
10:12:11		THE WITNESS: I don't know. MR. McDONELL: Q. With respect to these	10:14:41 10:14:42	23 24	MR. JINDAL: Objection. Outside the scope. THE WITNESS: This is correct.

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10:14:44	1	your Oracle's cost for having you as an employee	10:17:34	1	Q. Okay. Is the same true with respect to the
10:14:48	2	is rolled into that G&A line of business?	10:17:36	2	group of expenses under the heading "Benefits," that
10:14:53	3	MR. JINDAL: Objection. Outside the scope.	10:17:39	3	they get mapped to a line of business using a code
10:15:00	4	Lacks foundation.	10:17:43	4	assigned to the employee?
10:15:00	5	THE WITNESS: It is not completely true, as	10:17:46	5	MR. JINDAL: Objection. Outside the scope.
10:15:08	6	we could reallocate costs under other line of	10:17:48	6	THE WITNESS: Some will be directly booked
10:15:16	7	businesses. But again, I'm not an expert in that	10:17:51	7	to those cost centers; some might be allocated.
10:15:21	8	area, and somebody from FP&A would definitely be.	10:18:04	8	MR. McDONELL: Q. Okay. Under the heading
10:15:28	9	MR. McDONELL: Q. Okay. So going back to	10:18:10	9	"Benefits," those are am I correct that that is
10:15:29	10	what we talked about before, whether, for example,	10:18:13	10	basically employee benefits provided to employees?
10:15:34	11	there were any strike that. Let me it start	10:18:18	11	A. This is my understanding.
10:15:51	12	over.	10:18:20	12	Q. All right. Let's look at the group of
10:15:51	13	When we talked before about the fact that	10:18:22	13	expenses under the heading "Travel and
10:15:56	14	you did not know whether there were any employees in	10:18:25	14	Entertainment." Please tell us generally what's
10:16:03	15	the research and development line of business who	10:18:28	15	included in that group of expenses.
10:16:05	16	were actually devoting some part of their time to	10:18:31	16	A. My general understanding would be that any
10:16:11	17	software support delivery activities, you're not an	10:18:37	17	airfare, lodging, car rental, any other restaurant
10:16:13	18	expert in that, either. Correct?	10:18:47	18	expenses related to that travel and entertainment,
10:16:15	19	A. I am not an expert.	10:18:51	19	would be included for the support line of business.
10:16:16	20	Q. And if there was some allocation of those	10:18:55	20	Q. Okay. And please tell us how those
10:16:18	21	expenses, you don't know about that. Correct?	10:18:57	21	expenses are picked up so that they can be put into
10:10:10	21	MR. JINDAL: Objection. Outside the scope.	10:18:59	21	the Product Support and License Updates line of
10:16:20	22	THE WITNESS: I don't know about the	10:19:03	22	business.
	-				
10:16:22	24	allocations related to the employees.	10:19:03	24	MR. JINDAL: Objection. Outside the scope,
10:16:25	25	MR. McDONELL: Q. Okay. Now, with respect	10:19:04	25	overbroad.
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10:16:26	1	to well, let's go back to Exhibit 849, on the	10:19:08	1	THE WITNESS: An employee would create its
10:16:33	2	third page.	10:19:14	2	own expense report. And by creating its expense
10:16:37	3	We talked about salary expenses. Let's	10:19:19	3	report, once approved, the expenses would be
10:16:41	4	talk about the line item or the group of expenses	10:19:24	4	reimbursed and would be actually mapped by nature to
10:16:46	5	entitled "Commission/Bonuses."	10:19:31	5	one of those lines in that appropriate cost center.
10:16:49	6	Do you see that?	10:19:35	6	MR. McDONELL: Q. Because the expense
10:16:50	7	A. I do.	10:19:36	7	report itself would have a the appropriate code
10:16:51	8	Q. And generally speaking, what's included in	10:19:39	8	on it?
10:16:53	9	that section?	10:19:39	9	A. Because you enter your expense report under
10:16:56	10	MR. JINDAL: Objection. Outside the scope.	10:19:42	10	your individual name.
10:16:58	11	THE WITNESS: It would include, to the best	10:19:44	11	Q. Okay. So it goes back to the employee's
10:17:00	12	of my knowledge, commissions earned from Support	10:19:47	12	code?
10:17:08	13	Sales employees.	10:19:47	13	A. Exactly.
10:17:13	14	MR. McDONELL: Q. And how are those	10:19:48	14	Q. All right. Then turning to the next page
10:17:14	15	captured so that they get included in this line of	10:19:49	15	of Exhibit 849, which is the fourth page, and at the
10:17:16	16	business?	10:19:53	16	bottom center says, Page 3 of 6, do you see that?
10:17:17	17	MR. JINDAL: Objection. Outside the scope.	10:19:57	17	A. Yes.
10:17:19	18	Lacks foundation.	10:19:58	18	Q. What are the Documentation & Media expenses
10:17:21	19	THE WITNESS: Those employees belong to a	10:20:02	19	in that line at the top?
10:17:24	20	cost center that is mapped to the support line of	10:20:03	20	MR. JINDAL: Objection. Outside the scope.
10:17:27	21	business.	10:20:06	21	THE WITNESS: I don't know.
10:17:28	22	MR. McDONELL: Q. And is the mapping done	10:20:07	22	MR. McDONELL: Q. Under the next group of
10:17:30	23	in the same way by a particular code that's assigned	10:20:08	23	expenses, there's a heading "Marketing
10:17:33	24	to the employee?	10:20:11	24	Communications." Do you know generally what those
10:17:34	25	A. This is correct.	10:20:14	25	expenses are?

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		Page 54	1		Page 56
10:20:15	1	MR. JINDAL: Objection. Outside the scope.	10:22:52	1	costs for those specific buildings that would then
10:20:19	2	THE WITNESS: Those expenses would be	10:22:56	2	allocate it back to the cost centers.
10:20:24	3	marketing expenses incurred directly by the support	10:23:01	3	MR. McDONELL: Q. Lets turn to the next
10:20:28	4	line of business, to my best of best knowledge.	10:23:02	4	group of expenses on the same page of Exhibit 849
10:20:34	5	MR. McDONELL: Q. Do you know whether	10:23:06	5	under the heading "Computers, Voice & Data." Tell
10:20:35	6	there are any marketing expenses incurred by Oracle	10:23:11	6	us generally what's included in that group of
10:20:42	7	USA that relate to promoting the business of the	10:23:13	7	expenses.
10:20:51	8	Product Support & License Update line of business	10:23:14	8	MR. JINDAL: Objection. Outside the scope.
10:20:53	9	that are not included?	10:23:19	9	THE WITNESS: My understanding is, those
10:20:57	10	A. I don't know.	10:23:21	10	expenses would relate to the computer expenses a
10:20:57	11	MR. JINDAL: Objection. Outside the scope,	10:23:27	11	other communication expenses related to the support
10:20:59	12	compound.	10:23:31	12	line of business.
10:21:06	13	MR. McDONELL: Q. Let's turn to the	10:23:33	13	MR. McDONELL: Q. How are those expenses
10:21:07	14	"Facilities" group of expenses. Do you see that?	10:23:35	14	captured so they can be allocated to that line of
10:21:10	15	A. I do.	10:23:38	15	business?
10:21:11	16	Q. On the same page 3 of 6 in Exhibit 849?	10:23:39	16	MR. JINDAL: Objection. Outside the scope.
10:21:17	17	Can you tell us generally what's included in those	10:23:44	17	THE WITNESS: I don't know.
10:21:20	18	expenses?	10:23:46	18	MR. McDONELL: Q. Let's go to the next
10:21:20	19	MR. JINDAL: Objection. Outside the scope.	10:23:47	19	group of expenses, "External Contractor Costs."
10:21:22	20	THE WITNESS: These expenses would be the	10:23:51	20	What is that?
10:21:25	21	facilities costs allocated to the support line of	10:23:52	21	MR. JINDAL: Same objection.
10:21:29	22	business.	10:23:55	22	THE WITNESS: My understanding is, any
10:21:31	23	MR. McDONELL: Q. How are they allocated?	10:24:02	23	people working for Oracle under a specific contract,
10:21:31	24	MR. JINDAL: Objection. Outside the scope,	10:24:06	24	and are not employees, would actually be captured
10:21:33	25	overbroad.	10:24:10	25	under that "External Contractors" line.
	10	Page 55			Page 57
10.01.00	1			1	
10:21:36	1	THE WITNESS: We do have an allocation	10:24:15	1	MR. McDONELL: Q. How are those costs
10:21:40	2	methodology based on the square footage of each	10:24:16	2	identified so they can be allocated to the Product
10:21:47	3	building and floors allocated to specific cost	10:24:18	3	Support & License Update line of business?
10:21:51	4	centers.	10:24:20	4	MR. JINDAL: Objection. Outside the scope,
10:21:53	5	MR. McDONELL: Q. So can you explain how	10:24:21	5	overbroad.
10:21:54	6	that works? If you've got a building, and the top	10:24:23	6	THE WITNESS: A PO, purchase order, would
10:21:58	7	floor is all Research and Development employees and	10:24:25	7	have been entered by the support line of business,
10:22:00	8	the bottom floor is all Product Support and License	10:24:32	8	using the support line of business cost center
10:22:02	9	Updates employees, how do you allocate it?	10:24:35	9	hiring those employees those sorry, those
10:22:06	10	MR. JINDAL: Objection. Incomplete	10:24:38	10	contractors. And therefore, any payments made to
10:22:07	11	hypothetical, outside the scope.	10:24:46	11	those contractors would automatically be incurred
10:22:08	12	THE WITNESS: Well, I would prefer to defer	10:24:51	12	under that specific cost center, which is a support
10:22:10	13	that to our allocation expert.	10:24:56	13	line of business.
10:22:14	14	MR. McDONELL: Q. So you don't know?	10:24:57	14	MR. McDONELL: Q. Let's turn to the next
10:22:16	15	A. I do have a vague understanding of how it	10:24:58	15	group of expenses on Exhibit 849 entitled
10:22:18	16	works.	10:25:01	16	"Professional & Recruiting Fees." What are those?
10:22:18	17	Q. What's your understanding?	10:25:06	17	MR. JINDAL: Same objection.
10:22:20	18	MR. JINDAL: Objection. Outside the scope.	10:25:07	18	THE WITNESS: Those are various costs
10:22:21	19	THE WITNESS: So each building is actually	10:25:11	19	related to legal fees, accounting fees, other
10:22:25	20	allocated to based on the people who are	10:25:16	20	professional and recruiting.
10:22:28	21	occupying that building, would be square footage	10:25:21	21	MR. McDONELL: Q. Do those all relate to
10:22:37	22	would be allocated to each cost center based on the	10:25:22	22	the hiring of employees?
10:22:40	23	people cost center occupying the building. And	10:25:29	23	MR. JINDAL: Objection. Outside the scope,
10:22:43	24	every single month we go through what we call a mass	10:25:29	24	overbroad.
10:22:46	25	allocation process to reallocate all the facilities	10:25:30	25	THE WITNESS: They do not all relate to

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		Page 58			Page 60
10:25:32	1	hiring employees.	10:28:30	1	MR. JINDAL: Same objection.
10:25:33	2	MR. McDONELL: Q. What else do they relate	10:28:34	2	THE WITNESS: Our fiscal recharge process
10:25:34	3	to?	10:28:42	3	will allocate costs that were incurred by specific
10:25:36	4	MR. JINDAL: Objection. Outside the scope,	10:28:52	4	entities on behalf of other entities. It will
10:25:36	5	overbroad, vague as to time.	10:28:55	5	actually allocate that cost back to those entities
10:25:41	6	THE WITNESS: I do see here, you know,	10:28:59	6	benefiting.
10:25:45	7	legal fees. I I don't know. I would have to,	10:29:00	7	MR. McDONELL: Q. Could you give me an
10:25:49	8	you know I don't know exactly what they	10:29:01	8	example?
10:25:52	9	represent.	10:29:02	9	MR. JINDAL: Same objection.
10:25:53	10	MR. McDONELL: Q. Do you know how	10:29:06	10	THE WITNESS: An example. We do have
10:25:54	11	professional and recruiting fees are identified so	10:29:15	11	let's take an example in the license line of
10:25:56	12	that they can be allocated to the Product Support &	10:29:19	12	business. And we do have a global line of business
10:25:58	13	License Update line of business?	10:29:33	13	where people are actually working out of a specific
L0:26:02	14	MR. JINDAL: Objection. Outside the scope.	10:29:40	14	country, paid by a specific country, but actually
10:26:03	15	THE WITNESS: The external recruiting fees,	10:29:45	15	working on a global project or, you know, global
10:26:07	16	again, a PO would have been opened by a support line	10:29:52	16	customers, and the costs of those employees will
10:26:16	17	of business person, and when the PO is paid, then	10:29:57	17	actually be reallocated to the specific countries
10:26:19	18	the expense hits the cost center of that employee.	10:30:03	18	based on who is benefiting from those costs.
L0:26:26	19	And you would have the expense incurred in	10:30:08	19	MR. McDONELL: Q. What records keep track
10:26:29	20	that cost center.	10:30:09	20	of that?
10:26:32	21	MR. McDONELL: Q. Let's turn to the group	10:30:11	21	MR. JINDAL: Objection. Overbroad, vague
L0:26:32	22	of expenses in Exhibit 849 under the heading "Third	10:30:12	22	as to time.
L0:26:38	23	Party Royalties & Referral Fees." What's included	10:30:15	23	THE WITNESS: We do have a what we call
10:26:41	24	in that group of expenses?	10:30:20	24	a fiscal recharge GL.
10:26:43	25	MR. JINDAL: Objection. Outside the scope.	10:30:24	25	MR. McDONELL: Q. Okay. So if a
		Page 59			Page 61
10:26:51	1	THE WITNESS: I do not know for referral	10:30:31	1	particular employee falls into that situation where
10:26:51	2	fees. I had I have a general understanding of	10:30:34	2	they're, say, working living and working in
10:26:59	3	royalties to external companies, and so royalties	10:30:37	3	London physically, but actually working on a project
10:27:11	4	would be paid for any use of external companies'	10:30:43	4	for a different line of business in the US, how do
L0:27:23	5	products into our support line of business.	10:30:48	5	you keep track of that?
L0:27:26	6	MR. McDONELL: Q. How are those expenses	10:30:49	6	MR. JINDAL: Objection. Incomplete
L0:27:27	7	identified so they can be allocated to the Product	10:30:50	7	hypothetical, outside the scope, overbroad.
L0:27:31	8	Support & License Update line of business?	10:30:53	8	THE WITNESS: It is not the way it is done.
L0:27:33	9	MR. JINDAL: Same objection.	10:30:55	9	MR. McDONELL: Q. How is it done?
L0:27:35	10	THE WITNESS: I don't know. I would have	10:30:56	10	MR. JINDAL: Same objections.
L0:27:35	11	to defer to the royalty expert.	10:30:57	11	THE WITNESS: The way it is done is, you
L0:27:38	12	MR. McDONELL: Q. Okay. Let's now stay	10:31:02	12	as an employee, you belong to a specific cost
10:27:30	13	with Exhibit 849, go to the page which is the fifth	10:31:02	13	center, which belongs to a specific LOB. And when I
L0:27:49	14	page of the exhibit, and it says "Page 4 of 6" on	10:31:09	14	talk about LOB here, it's at a lower level, at that
L0:27:52	15	the bottom.	10:31:16	15	external LOB. Okay?
L0:27:52	16	Do you have that?	10:31:18	16	And we actually separate our LOBs by
L0:27:54 L0:27:55	17	A. I do.	10:31:18	17	different types, and we have what we call local
L0:27:55	18	Q. Do you see in the center there it says,	10:31:28	18	LOBs, divisional LOBs, regional LOBs, and global
L0:27:50	19	"LOB Charges"?	10:31:35	19	LOBs. As an employee, you belong to one of those
L0:27:33	20	A. Yes.	10:31:39	20	four.
10:28:05	20	Q. What does that term mean, "LOB Charges"?	10:31:41	20	Then all the costs incurred in the
L0:28:05	22	MR. JINDAL: Objection. Outside the scope.	10:31:41	21	regional, divisional and global LOBs will actually
	23	THE WITNESS: Those LOB charges relate to	10:31:52	23	be pulled and reallocated based on a certain
10:28:12	دے	THE WITTLESS. THOSE LOD CHarges relate 10	10.01.02	23	or punce and reallocated based on a certain
	24	our fiscal recharge process	10:31:56	24	methodology
10:28:13 10:28:20 10:28:29	24 25	our fiscal recharge process. MR. McDONELL: Q. What does that mean?	10:31:56 10:31:59	24 25	methodology. MR. McDONELL: Q. Does that process also

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		Page 62	2			Page 64
10:32:00	1	reallocate expenses among the larger lines of	10:34	4:32	1	intercompany agreements.
10:32:05	2	business, like research and development and Support	10:34	1:34	2	MR. McDONELL: Q. Are you aware of the
10:32:09	3	Delivery?	10:34	4:35	3	fact that Oracle USA licenses some intellectual
10:32:11	4	MR. JINDAL: Objection. Outside the scope,	10:34	1:40	4	property from Oracle International Corporation?
L0:32:12	5	overbroad.	10:34	4:42	5	MR. JINDAL: Objection. Outside the scope.
10:32:12	6	THE WITNESS: It doesn't go across.	10:34	1:44	6	THE WITNESS: It is my understanding.
10:32:14	7	MR. McDONELL: Q. Okay. Does not go	10:34	4:45	7	MR. McDONELL: Q. Pursuant to that
L0:32:15	8	across those lines of business? Okay.	10:34	1:47	8	arrangement, does Oracle US after the pay a royalty
0:32:19	9	A. It doesn't.	10:34		9	to Oracle International?
0:32:20	10	Q. Returning to Exhibit 849, on the same page	10:34	4:51	10	MR. JINDAL: Objection. Outside the scope,
0:32:25	11	we've been looking at, which is the fifth page of	10:34		11	vague and ambiguous.
0:32:28	12	the document, it says, page 4 of 6 at the bottom.	10:34		12	THE WITNESS: It is my understanding.
0:32:30	13	Do you see there the toward the bottom, there's a	10:34		13	MR. McDONELL: Q. Where are those royalty
0:32:35	14	heading, "Uncontrollable Assigned Resources." What	10:34		14	expenses of Oracle USA recorded?
0:32:41	15	does that mean?	10:35		15	MR. JINDAL: Objection. Outside the scope.
.0:32:42	16	MR. JINDAL: Objection. Outside the scope.	10:35		16	THE WITNESS: They would be recorded under
.0:32:42	17	THE WITNESS: I don't know.	10:35		17	the License Sublicense Fee Expense.
.0:32:40	18	MR. McDONELL: Q. Okay. And just beneath	10:35		18	MR. McDONELL: Q. Do you have any idea why
.0:32:47	10	that line item, there's a line item that reads, "In	10:35		19	that expense is zero in this particular report?
	1		10:35		20	A. I believe I know.
0:32:52	20	Country Network Charges Assigned Resources."	10:35		20 21	
0:32:55	21	Do you know what that is?				Q. Would you mind telling me?
0:32:56	22	MR. JINDAL: Same objection.	10:35		22	MR. JINDAL: Objection. Outside the scope.
0:32:57	23	THE WITNESS: I don't know.	10:35		23	THE WITNESS: The process used to record
10:32:59	24	MR. McDONELL: Q. Would you turn to the	10:35		24	those sublicense fee expenses will aggregate
LO:32:59	25	next page, please, of Exhibit 849, which is the 6th	10:35	5:52	25	revenues from both license and support together and
		Page 6	3			Page 65
0:33:05	1	page?	10:35	5:57	1	calculate a certain percentage, and will then the
0:33:08	2	Actually, before I do that, can you go back	10:36	5:07	2	accountants in the countries will record the
0:33:11	3	to the page we were just looking at, page 4 of 6?	10:36	5:11	3	sublicense fee expense in total. And they will then
0:33:18	4	At the top, third line item down, do you	10:36	5:18	4	use that specific account, but might not be
0:33:21	5	see the "Bad Debt Expense" entry?	10:36	5:29	5	splitting it between license and support, and will
0:33:23	6	A. Yes.	10:36	5:31	6	just put it under one line, one line of business.
0:33:25	7	Q. What is that?	10:36	5:35	7	MR. McDONELL: Q. So it may be recorded
0:33:26	8	MR. JINDAL: Same objection.	10:36	5:36	8	under the license line of business?
0:33:28	9	THE WITNESS: This would be the bad debt	10:36	5:39	9	MR. JINDAL: Objection. Outside the scope.
0:33:35	10	expenses related to specific support line of	10:36	5:41	10	THE WITNESS: I would have to check to make
0:33:37	11	business receivables.	10:36	5:42	11	sure.
0:33:44	12	MR. McDONELL: Q. It's just principally	10:36	5:43	12	MR. McDONELL: Q. But if that is that
0:33:45	13	customer bad debt?	10:36	5:44	13	your suspicion?
0:33:47	14	A. Correct.	10:36	5:46	14	MR. JINDAL: Same objection.
0:33:47	15	Q. Okay. Let's turn the page to page 5 of 6,	10:36	5:50	15	THE WITNESS: It is. It could even be just
0:33:50	16	please.	10:36	5:52	16	booked to something that is not line of
0:33:52	17	Under the heading "Intercompany Charges -	10:36	5:54	17	business-related.
0:33:55	18	Oracle," there's a "License Sublicense Fee Expense"	10:37		18	MR. McDONELL: Q. But as you sit here
0:34:03	19	item.	10:37		19	today, do you know where that's booked, where Oracle
	20	Do you see that?	10:37		20	USA's royalty expense paid to OIC is recorded in the
0:34:04	21	A. I do.	10:37		21	financial statements of Oracle USA?
			10:37		22	MR. JINDAL: Objection. Outside the scope,
0:34:04	1	O. And what is that?				
0:34:04 0:34:04 0:34:05 0:34:06	22	Q. And what is that? MR_IINDAL: Objection Outside the scope		1:16	23	• •
0:34:04 0:34:05 0:34:06	22 23	MR. JINDAL: Objection. Outside the scope.	10:37		23 24	vague and ambiguous.
0:34:04 0:34:05	22			7:18	23 24 25	• •

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		Page 66			Page 68
10:37:25	1	this royalty expense.	10:52:11	1	your attorneys or any instructions between you and
10:37:30	2	May I take a break?	10:52:14	2	your attorneys or any of your colleagues, you can go
10:37:33	3	MR. McDONELL: Yes, let's take a break.	10:52:17	3	ahead and answer.
10:37:34	4	THE VIDEO OPERATOR: Going off the record,	10:52:20	4	THE WITNESS: I think I know.
10:37:35	5	the time is 10:37.	10:52:22	5	MR. McDONELL: Q. Who?
10:48:27	6	(Recess from 10:37 a.m. to 10:48 a.m.)	10:52:24	6	MR. JINDAL: Again, Ms. Sebti, I don't want
10:49:01	7	THE VIDEO OPERATOR: We're back on the	10:52:25	7	to I want to counsel you not to reveal any
10:49:02	8	record. The time is 10:49.	10:52:29	8	attorney-client communications. To the extent you
10:49:05	9	MR. McDONELL: Q. Ms. Sebti, referring	10:52:30	9	can answer without revealing any communications
10:49:06	10	again to Exhibit 849, to the third page of the	10:52:32	10	between you and your attorneys, you can go ahead and
10:49:09	11	document, the one that has the employee-related	10:52:35	11	answer.
10:49:14	12	expenses, what types of employees are included in	10:52:40	12	THE WITNESS: It's a colleague of mine.
10:49:19	13	that expense item?	10:52:42	13	MR. McDONELL: Q. Who is that?
10:49:22	14	MR. JINDAL: Objection. Outside the scope,	10:52:44	14	A. Alex San Juan.
10:49:22	15	overbroad.	10:52:47	15	Q. Could you spell the last name, please? San
10:49:25	16	MR. McDONELL: Q. What are the functions	10:52:50	16	Juan, did you say?
10:49:26	17	of those employees?	10:52:52	17	A. S-A-N, J-U-A-N.
10:49:27	18	MR. JINDAL: Same objection.	10:52:52	18	Q. How do you know that he's the one that
10:49:34	19	THE WITNESS: These would be the employees	10:53:11	19	created this report?
10:49:34	20	from the Support and License Update line of	10:53:11	20	MR. JINDAL: Can we go off the record for a
10:49:35	20	business.	10:53:12	20	second?
10:49:39 10:49:41					
	22	MR. McDONELL: Q. Do you know any	10:53:15	22	MR. McDONELL: Yes.
10:49:42	23	specifics about the types of employee skills that	10:53:16	23	THE VIDEO OPERATOR: Going off the record,
10:49:45	24	are in that group, whether it's people who answer	10:53:17	24	the time is 10:53.
10:49:47	25	the phones or the salespeople or engineers, or do	10:53:18	25	(Recess from 10:53 a.m. to 10:55 a.m.)
		Page 67			Page 69
10:49:53	1	you know any of those details?	10:55:40	1	THE VIDEO OPERATOR: We're back on the
10:49:54	2	A. No, I don't know.	10:55:41	2	record. The time is 10:55.
10:49:55	3	MR. JINDAL: Objection. Outside the scope.	10:55:44	3	MR. McDONELL: Could we read the question
10:49:56	4	(Deposition Exhibit 850 was marked for	10:55:45	4	back, please?
10:50:14	5	identification.)	10:55:52	5	(Record read as follows:
10:50:26	6	MR. McDONELL: Q. I'm showing you what's	10:55:53	6	Question: How do you know that he's the
10:50:27	7	been marked as Exhibit 850.	10:55:53	7	one that created this report?)
10:50:29	8	Would you take a moment and look it over	10:55:55	8	THE WITNESS: Because he told me.
10:50:30	9	and familiarize yourself with it, please?	10:55:56	9	MR. McDONELL: Q. Okay. So you indicated
10:50:35	10	A. (Examining document.)	10:56:00	10	that this is a Detailed Income Statement for all
10:51:28	11	Q. Can you identify Exhibit 850 for the	10:56:03	11	lines of business for specific Oracle entities and
10:51:29	12	record, please?	10:56:07	12	company codes.
10:51:31	13	A. Yes. So this is the Detailed Income	10:56:09	13	So is it for companies or company codes, or
10:51:35	14	Statement for all lines of business for specific	10:56:13	14	both?
10:51:47	15	Oracle entities and company codes, sorry.	10:56:16	15	A. This is for company codes that would form
10:51:52	16	Q. Is this a report that you pulled for	10:56:21	16	under my understanding the Oracle USA legal entity.
10:51:55	17	purposes of	10:56:32	17	Q. So do you have also Exhibit 849 that we
10:51:57	18	A. Excuse me?	10:56:34	18	just looked at?
10:51:58	19	Q. Is this a report that you created?	10:56:35	19	A. Yes.
10:52:01	20	A. No.	10:56:36	20	Q. Is there some way you can explain the
10:52:01	21	Q. Do you know who did?	10:56:37	21	difference between the report at 849 and the report
10:52:04	22	MR. JINDAL: Ms. Sebti, I want to counsel	10:56:40	22	at 850?
10:52:05	23	you not to reveal any attorney-client	10:56:41	23	MR. JINDAL: Objection. Outside the scope.
10:52:07	24	communications. To the extent you can answer	10:56:44	24	THE WITNESS: The 849 is a subset of the
10:52:09	25	without revealing any communications between you and	10:56:48	25	850.
				20	050.

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115:15:191MR. McDONFLI. Q. And it's a subset11:00:131the acquisition. Correct?0:56:15:193MR. JINDAL: Same objection.11:00:173THE WTNESS: It is my understanding.0:56:15:194THE WTNESS: Dis is grounderstanding.11:00:10:194MR. McDONFLI. Q. Oak the conjunction of the subset.0:56:15:105M.R. McDONFLI. Q. Oak the conjunction of basines.11:00:10:216acquired by Oracle. True?0:56:15:106Imited to the Product Support & Lacrase Update line11:00:227THE WTNESS: Yes.0:57:10:1010Exhibit S0: - by the way, all these reports are11:00:2310A. It is my understanding.0:57:12:1111reports that you got pull off the super super in the11:00:12810A. It is my understanding.0:57:12:1214MR. JINDAL: Objection. Compount.11:00:12811:00:12811:00:12811:00:1280:57:12:1315MR. JINDAL: Objection. Compount.11:00:15611:00:15611:00:15611:00:15716M.R. JINDAL: Objection. Compount.11:00:15611:00:15611:00:15611:00:15617:57:12:1315M.R. MCONELL: Q. Soka e- on the first11:00:15611:00:15611:00:15610:57:12:14M.R. MCONEL: Q. Soka e- on the first11:00:15611:00:15611:00:15610:57:12:1515M.R. MCONEL: Q. Okay.11:00:15611:00:15611:00:15610:57:15:1525Q. And the mema frame main the one many order11:00:15611:00			Page 70			Page 72
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19 (Pages 70 to 73)

1	CERTIFICATE OF REPORTER
2	I, HOLLY THUMAN, a Certified Shorthand
3	Reporter, hereby certify that the witness in the
4	foregoing deposition was by me duly sworn to tell
5	the truth, the whole truth, and nothing but the
6	truth in the within-entitled cause;
7	That said deposition was taken down in
8	shorthand by me, a disinterested person, at the time
9	and place therein state, and that the testimony of
10	said witness was thereafter reduced to typewriting,
11	by computer, under my direction and supervision;
12	That before completion of the deposition review
13	of the transcript [X] was [] was not requested. If
14	requested, any changes made by the deponent (and
15	provided to the reporter) during the period allowed
16	are appended hereto.
17	I further certify that I am not of counsel or
18	attorney for either or any of the parties to the
19	said deposition, nor in any way interested in the
20	event of this cause, and that I am not related to
21	any of the parties thereto.
22	
23	DATED: 11.29.09
24	HOLLY THUMAN COD
25	HOLLY THUMAN, CSR