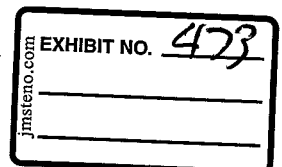


# Exhibit N

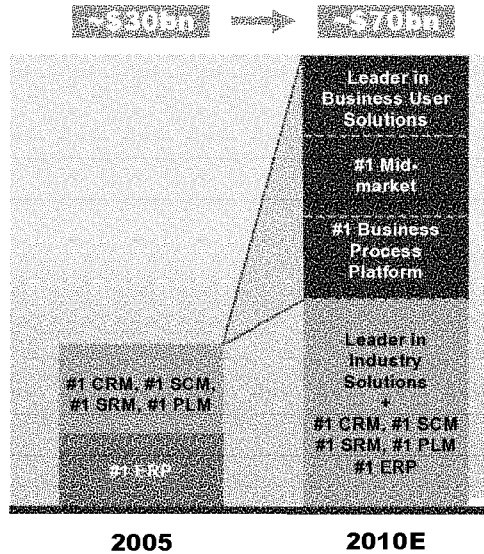
# TomorrowNow Global Leadership Meeting Lake Tahoe, January 11, 2007

Thomas Ziemer  
Service Solution Management, SAP AG



# SAP Priorities by Cluster

## Expand Addressable Market by Organic Growth



### Business User

- Duet
- Usability (Project Muse)
- Analytics

### Midmarket

- A1s without compromise
- Modernized simplified A1 ("New A1")
- "New A1" as appliance for 2 Industries
- CRM on Demand, deployment models

### Platform

- Service Enablement of ERP2005 (BPP)
- Establish SAP NetWeaver as the integration platform #1
- Enterprise SOA showcases
- Ecosystem

### Industries

- Improve solution for "services industries"
- New industry positioning

### Suite

- Stabilize CRM
- Accelerate ERP upgrade
- End-to-end supportability
- SCM

### Best-Run SAP

- BPR for volume business

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THE BEST-OF-BUSINESS FROM SAP



## Accelerated Progress Towards 2010 Vision...

2006

**Launch  
Strategic  
Products**

- ✓ mySAP ERP 2005 generally available
- ✓ mySAP ERP evolves into a BPP
- ✓ Duet, SAP xApps
- ✓ SAP Analytics, BI-Accelerator
- ✓ SAP CRM On-Demand
- First pilot customer testing of enhanced midmarket portfolio

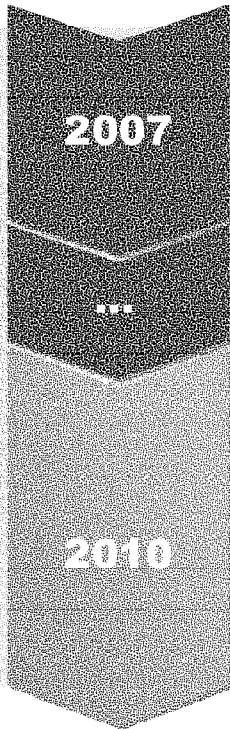
2007

**ESOA Roadmap  
Completed**

- mySAP Business Suite on a BPP
- Enhanced Midmarket portfolio available



## ...And Doubling of Addressable Market by 2010



### Enterprise Service-Oriented Architecture Established

- mySAP Business Suite on a BPP
- Enhanced midmarket portfolio available

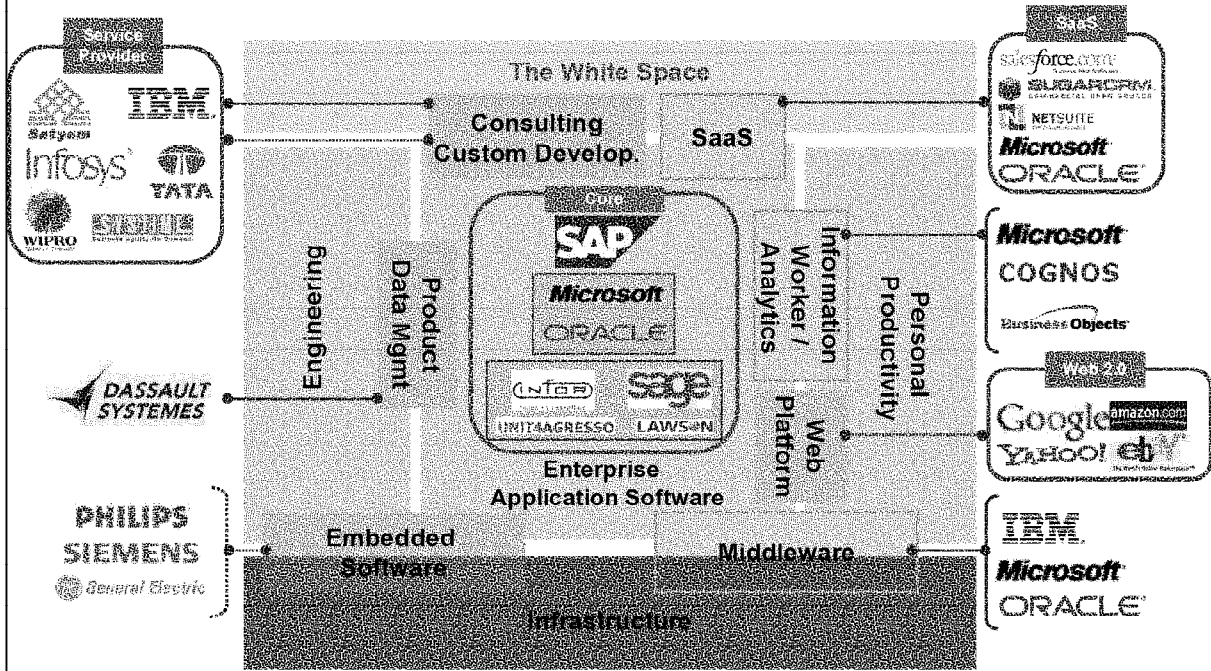
⋮

### Addressable Market \$75bn

- ~20% market share, \$15bn in product revenue (CAGR 2007-2010 of 15%)
- ~100,000 customers
- ~2/3 of installed base on Enterprise SOA
- ~50% of SAP's software revenues from new products
- ~40-45% of SAP's order entry from midmarket



# Comprehensive Competitive Environment



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THE SET-ON BUSINESS RUN SAP™



## Oracle Building Blocks



### Oracle

The Information Company  
Complete, Open

#### Database Grid Computing

- Database
- Real Application Clusters (RAC)
- Enterprise Manager
- Partitioning
- OLAP
- Security
- Lite
- Times Ten

#### Fusion Middleware

- Application Server
- Integration / SOA
- Hot-Pluggable
- Business Intelligence
- Identity Management
- Data Hubs
- Collaboration Services
- Process Orchestration
- Java Development Tools

#### Information Age Applications

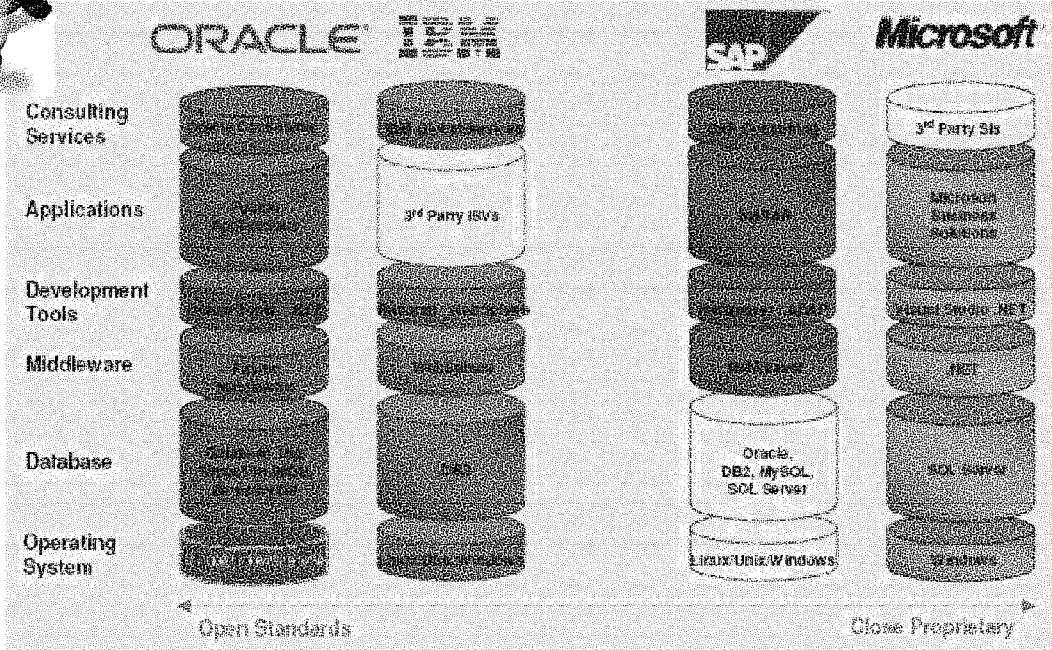
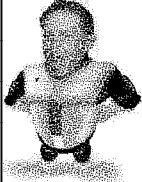
- Oracle E-Business Suite
- PeopleSoft Enterprise
- Siebel CRM
- JD Edwards EnterpriseOne
- JD Edwards World
- Oracle Fusion
- iFlex
- Communications Billing
- Profit Logic
- E-Log

ORACLE





# Oracle - Complete Stack



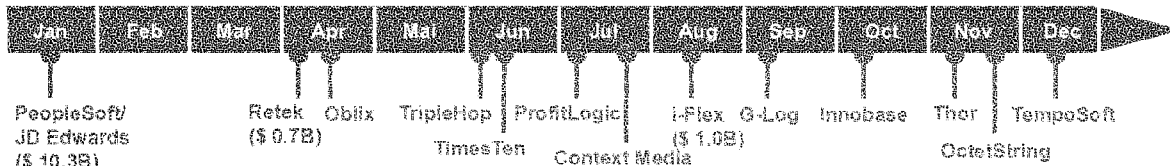
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Source: GDM  
 THE SET-RUN BUSINESS RUN SAP

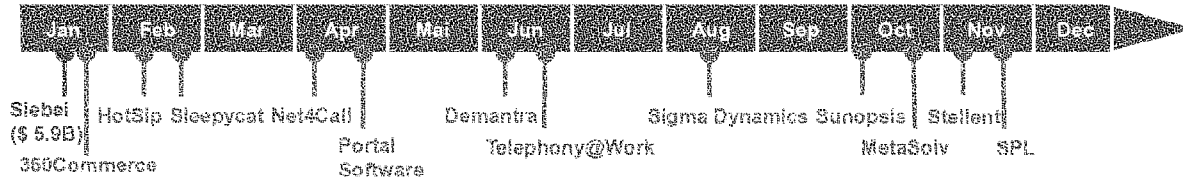


# Chronology of Oracle's Growth by Acquisition Strategy

2005



2006



## 2005 Acquisitions

- Context Media: Enterprise content integration software
- G-Log: Logistics management
- i-Flex: Banking
- Innobase: Open source database
- Oblix: Identity management
- OctetString: Identity management
- PeopleSoft/JD Edwards: Enterprise applications
- ProfitLogic: Retail
- Reteck: Retail
- TempoSoft: Retail
- Thor: Identity management
- TimesTen: Real time data management software
- TripleHop: Enterprise search products and technology

## 2006 Acquisitions

- Demantra: SCP
- Portal Software, HotSip and Net4Call: Telecom software
- Siebel: CRM
- Sigma Dynamics: Real-time predictive analytics technology
- Sleepycat: Open Source DB
- Telephony@Work: Telecom software
- 360Commerce: Retail
- Sunopsis: Data integration
- MetaSolv Software: OSS service fulfillment, media & communication
- Stellent: Enterprise content management software
- SPL: Utilities & tax management software

Since January 2005, Oracle has made more than 20 acquisitions, totaling approx. US\$ 21B

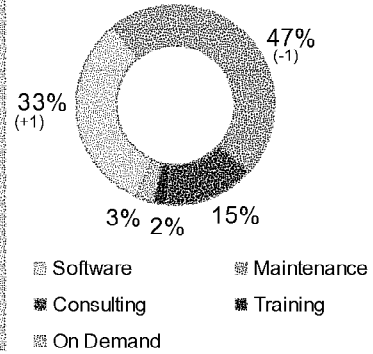
„Oracle would have to spend an est. \$17B on acquisitions to generate a sustained EPS CAGR of 20% over the next three years (2007-2009)“ *BernsteinResearch, Oct16, 2006*

# Financial Performance – SAP vs. Oracle (1/2)

## ORACLE

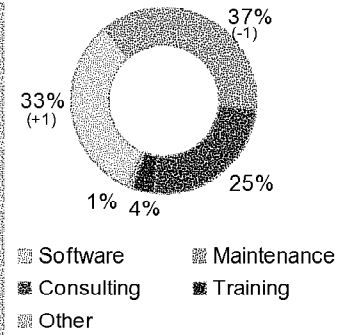
	Q1/FY07 in US\$ millions	YoY	R4Q(Q2/06-Q1/07) in US\$ millions	YoY
<b>Product</b>	<b>2,745</b>	<b>+29%</b>	<b>12,407</b>	<b>+21%</b>
Software	804	+28%	5,079	+22%
Applications	228	+80%	1,404	+66%
Database & Middleware	576	+15%	3,675	+11%
Maintenance	1,941	+18%	7,328	+20%
Applications	700	+16%	2,738	+39%
Database & Middleware	1,241	+20%	4,590	+11%
<b>Services</b>	<b>846</b>	<b>+33%</b>	<b>3,049</b>	<b>+20%</b>
Consulting	633	+33%	2,272	+17%
Training	88	+19%	339	+16%
On Demand	125	+49%	438	+40%
<b>Total</b>	<b>3,591</b>	<b>+30%</b>	<b>15,456</b>	<b>+21%</b>

### Rolling 4 Quarters



## SAP

	Q3/2006 in US\$ millions*	YoY	R4Q(Q4/05-Q3/06) in US\$ millions*	YoY
<b>Product</b>	<b>1,994</b>	<b>+13%</b>	<b>7,956</b>	<b>+14%</b>
Software	875	+17%	3,699	+16%
Maintenance	1,119	+10%	4,257	+13%
<b>Services</b>	<b>827</b>	<b>+8%</b>	<b>3,308</b>	<b>+11%</b>
Consulting	712	+8%	2,847	+10%
Training	115	+8%	461	+15%
<b>Other</b>	<b>21</b>	<b>-11%</b>	<b>88</b>	<b>-9%</b>
<b>Total</b>	<b>2,842</b>	<b>+11%</b>	<b>11,352</b>	<b>+13%</b>



\* SAP revenues in US\$ based on quarter end exchange rates  
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Source: G3M

