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EXHIBIT 22

Doc. 657 Att. 21

Page 1

UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA SAN FRANCISCO DIVISION

ORACLE CORPORATION, a Delaware)
corporation, ORACLE USA, INC., a)
Colorado corporation, and ORACLE)
INTERNATIONAL CORPORATION,)
a California corporation,)
Plaintiffs,)

vs.

CASE NO. 07-CV-01658 (MJJ)

SAP AG, a German corporation,)
SAP AMERICA, INC., a Delaware)
corporation, TOMORROWNOW, INC., a)
Texas corporation, and DOES 1-50,)
inclusive,)
Defendants.)

"HIGHLY CONFIDENTIAL"

ORAL VIDEOTAPED DEPOSITION

GREGORY NELSON

FEBRUARY 19, 2009

ORAL VIDEOTAPED DEPOSITION OF GREGORY NELSON, produced as a witness at the instance of the Plaintiffs and duly sworn, was taken in the above-styled and numbered cause on the 19th day of February, 2009, from 8:36 a.m. to 5:03 p.m., before Dana Richardson, Certified Shorthand Reporter in and for the State of Texas, reported by computerized stenotype machine at the Hilton Hotel, 801 University Drive East, College Station, Texas, pursuant to the Federal Rules of Civil Procedure and the provisions stated on the record or attached hereto.

Job No. 1603-90335

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GREGORY NELSON February 19, 2009 HIGHLY CONFIDENTIAL

		Page	47
09:59:58	1		
10:00:00	2		
10:00:05	3		
10:00:10	4		
10:00:18	5		
10:00:20	6		
10:00:21	7		
10:00:23	8		
10:00:27	9		
10:00:28	10		
	11		
10:10:59	12		
10:11:02	13		
10:11:05	14		
10:11:13	15		
10:11:21	16		
10:11:23	17		
10:11:26	18		
10:11:27	19		
10:11:31	20		
10:11:33	21		
10:11:49	22		
10:11:53	23	Q. (By Mr. Howard) Was Titan implemented for use at	
10:12:03	24	TomorrowNow?	
10:12:03	25	A. Yes.	

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GREGORY NELSON February 19, 2009 HIGHLY CONFIDENTIAL

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Page 63
10:49:22
10:49:25
10:49:28
           3
10:49:39
10:49:40
           5
10:49:45
10:49:50
10:49:53
10:49:55
         9
10:50:03 10
10:50:09 11
10:50:12 12
10:50:15 13
10:50:18 14
10:50:26 15
10:50:28 16
10:50:29 17
10:50:33 18
10:50:38 19
10:50:40 20
10:50:44 21
10:50:53 22
10:50:57 23
              Q. (By Mr. Howard) Well, you sought advice relating to
10:51:01 24
                Titan, did you not?
10:51:04 25
```

Case4:07-cv-01658-PJH Document657-22 Filed03/03/10 Page5 of 19

GREGORY NELSON February 19, 2009 HIGHLY CONFIDENTIAL

			Page	64
10:51:06	1	MR. FUCHS: Yes-or-no question.		
10:51:11	2	A. Yes.		
10:51:13	3	Q. (By Mr. Howard) The result of that advice was		
10:51:15	4	Mr. Faye said: Go communicate these policies?		
10:51:21	5	MR. FUCHS: Hold on a second.		
10:51:28	6	Objection to the extent that that question		
10:51:31	7 .	invades the attorney/client privilege. You've already sta	ated	
10:51:38	8	the directive, but you can't answer where you're revealing	g the	
10:51:45	9	substance of communications where you're seeking legal adv	vice	
10:51:48	10	or or receiving legal advice and, therefore, I instruct	you	
10:51:51	11	not to answer the question.		
10:51:57	12	Q. (By Mr. Howard) Are you going to take your couns	sel's	
10:51:59	13	instruction on that question?		
10:52:00	14	A. Yes.		
10:52:14	15	Q. Was the result of the advice that you sought from	n	
10:52:16	16	Mr. Faye relating to Titan the communication from Mr. Faye	e to	
10:52:21	17	you of the three policies that you've described?		
10:52:27	18	MR. FUCHS: Objection to the extent that		
10:52:29	19	question invades the attorney/client privilege. It's		
10:52:32	20	essentially the same question as was just asked and it doe	esn't	
10:52:36	21	appear that there's any way to answer that question withou	ıt	
10:52:39	22	revealing the substance of legal advice sought and legal		
10:52:43	23	advice received and, therefore, I instruct you not to answ	wer.	
10:53:00	24	Q. (By Mr. Howard) At the time that you sought		
10:53:00	25	Mr. Faye's advice relating to Titan, were you aware of any	!	

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GREGORY NELSON February 19, 2009 HIGHLY CONFIDENTIAL

		Page 65
10:53:07	1 activity	that would constitute a violation of any of the
10:53:12	2 policies	that Mr. Faye told you to communicate back out to
10:53:16	3 Tomorrow	Now?
10:53:40	4 A.	I don't recall.
	5 Q.	Is that the best answer you can give as you sit here
10:53:51	6 today?	
10:53:52	7 A.	Yes.
10:53:56	8	
10:54:00	9	
10:54:02 1	10	
10:54:04 1	11	
10:54:06 1	12	
10:54:09 1	13	
10:54:11 1	L 4	
10:54:14 1	L5	
10:54:19 1	L 6	
10:54:21 1	L7	
10:54:24 1	L8	
10:54:25 1	19	
10:54:28 2	20	
10:54:31 2	21	
10:55:00 2	22	
10:55:13 2	23	
10:55:25 2	2.4	
10:55:31 2	25	

Case4:07-cv-01658-PJH Document657-22 Filed03/03/10 Page7 of 19 GREGORY NELSON February 19, 2009 HIGHLY CONFIDENTIAL

		Page 87
11:38:13	1	
11:38:20	2	
11:38:23	3	
11:38:25	4	
11:38:28	5	
11:38:36	6	
11:38:39	7	
11:38:43	8	
11:38:45	9	
11:38:50	10	
11:38:53	11	
11:38:56	12	
11:39:01	13	
11:39:06	14	
11:39:11	15	
11:39:15	16	
11:39:18	17	
11:39:20	18	
11:39:24	19	
11:39:32	20	Q. Did you have any discussions with anybody else at
11:39:34	21	TomorrowNow other than Andrew Nelson about the possibility of
11:39:39	22	Oracle suing TomorrowNow prior to the actual lawsuit?
11:39:47	23	MR. FUCHS: It's a yes-or-no question.
11:39:51	24	A. Yes.
11:39:53	25	Q. (By Mr. Howard) Who did you have those discussions

Case4:07-cv-01658-PJH Document657-22 Filed03/03/10 Page8 of 19 GREGORY NELSON February 19, 2009 HIGHLY CONFIDENTIAL

				Page	88
11:39:55	1	with?			
11:40:05	2	Α.	SAP legal.		
11:40:07	3	Q.	Anybody else?		
11:40:17	4	Α.	Not that I can recall at the moment.		
11:40:20	5	Q.	Who at SAP legal?		
11:40:30	6	Α.	Chris Faye and Scott Trainor.		
11:40:36	7	Q.	When did you have the discussion with Chris Fay	re?	
11:40:44	8	А.	Are you referring to a specific conversation?		
11:40:46	9	Q.	Fair enough.		
11:40:47	10		How many discussions did you have with Mr	. Faye	
11:40:51	11	on the to	opic of the possibility of Oracle suing Tomorrow	Now	
11:40:55	12	prior to	the actual lawsuit?		
11:40:57	13	4.5	MR. FUCHS: Objection, form.		
11:41:04	14	Α.	I couldn't say with certainty. Half a dozen.		
11:41:07	15				
11:41:12	16				
11:41:14	17				
11:41:15	18				
11:41:18	19				
11:41:24	20				
11:41:28	21				
11:41:36	22				
11:41:38	23				
11:41:43	24		•		
11:41:48	25				

Case4:07-cv-01658-PJH Document657-22 Filed03/03/10 Page9 of 19 GREGORY NELSON February 19, 2009 HIGHLY CONFIDENTIAL

, ,	Page	94
11:53:25	1 Q. And how many times do you now recall you discussed	
11:53:29	2 with Mr. Faye the possibility of Oracle suing TomorrowNow?	
11:53:41	3 A. Three or four of those times.	
11:53:44	Q. In each instance, was that at a one of the	
11:53:47	5 in-person meetings that you had with Mr. Faye?	
11:53:56	6 A. Yes.	·
11:53:57	7	
11:54:02	8	
11:54:07	9	
11:54:21 1	0	
11:54:26 1	1	
11:54:34 1	2	
11:54:38 1	3	
11:54:42 1	4	
11:54:54 1	5	
11:55:02 1	6	
11:55:13 1	7	
11:55:19 1	8 .	
11:55:21 1	9	
11:55:23 2		
11:55:33 2		
11:55:35 2	2	
11:55:37 2		
11:55:53 2		
11:55:56 2	5	
		-

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GREGORY NELSON February 19, 2009 HIGHLY CONFIDENTIAL

	Page 120
13:36: <u>0</u> 7 1	Q. What was the change that you advocated for in the
13:36:09 2	revised Rules of Engagement?
13:36:19 3	A. And, again, I'm paraphrasing but something
13:36:22 4	something to the effect that TomorrowNow would have the
13:36:29 5	ability to go outside of SAP's procurement process for certain
13:36:32 6	items.
13:36:36 7	Q. How was that a change?
13:36:41 8	A. As I recall the original version, it indicated that
13:36:45 9	TomorrowNow would utilize SAP for procurement.
13:36:51 10	Q. What did that mean in practical terms? If you wanted
13:36:54 11	a computer, you had to call up SAP to get it?
13:36:58 12	A. Or a Coke or a glass of a bottle of water or an
13:37:02 13	eraser.
13:37:05 14	
13:37:08 15	
13:37:15 16	
13:37:17 17	
13:37:21 18	
13:37:25 19	
13:37:36 20	
13:37:39 21	
13:37:47 22	
13:37:53 23	
13:37:57 24	
13:38:06 25	

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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
OAKLAND DIVISION

ORACLE CORPORATION, a Delaware corporation, ORACLE USA, INC., a)
Colorado corporation, and ORACLE)
INTERNATIONAL CORPORATION, a California corporation, plaintiffs,)

vs. CASE NO. 07-CV-01658 (MJJ)

SAP AG, a German corporation, SAP AMERICA, INC., a Delaware corporation, TOMORROWNOW, INC., a)
Texas corporation, and DOES 1-50, inclusive,

"HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY"

ORAL VIDEOTAPED DEPOSITION

GREGORY NELSON - VOLUME 2

DECEMBER 3, 2009

ORAL VIDEOTAPED DEPOSITION OF GREGORY NELSON, produced as a witness at the instance of the Plaintiffs and duly sworn, was taken in the above-styled and numbered cause on the 3rd day of December, 2009, from 8:29 a.m. to 10:59 a.m., before Dana Richardson, Certified Shorthand Reporter in and for the State of Texas, reported by computerized stenotype machine at the Hilton Hotel & Conference Center, 801 University Drive East, College State, Texas 77840, pursuant to the Federal Rules of Civil Procedure and the provisions stated on the record or attached hereto.

Job No. 1603-93486

Defendants.

Case4:07-cv-01658-PJH Document657-22 Filed03/03/10 Page12 of 19

GREGORY NELSON December 3, 2009
HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY

		·
		Page 262
10:06:15	1	
10:06:17	2	Q. And now I want to look at Exhibit 1242. And starting
10:06:23	3	at the back of that exhibit, the second page from the end, do
10:06:45	4	you see that there's the same language from that first
10:06:47	5	sentence of your e-mail, "Hi Paul, the ORACLE licenses are
10:06:50	6	urgently needed to support our PeopleSoft customers using this
10:06:55	7	technology"?
10:06:55	8	A. Yes.
10:06:58	9	Q. And then going one page further, the Bates page
10:07:05	10	ending in 491, towards the front, not the back, do you see
10:07:10	11	that there's an e-mail there from Paul Bigos dated March 30,
10:07:16	12	2006, on which you're copied, to George Lester in which
10:07:21	13	Mr. Bigos says: "Attached is a quote from a software reseller
10:07:26	14	(SHI) for your Oracle request"?
10:07:32	15	Do you see that?
10:07:32	16	A. Yes.
10:07:44	17	Q. Do you recall reviewing that quote when it came in
10:07:45	18	from Mr. Bigos on March 30, 2006?
10:07:48	19	A. No.
10:07:50	20	Q. Let me show you the attachment to that, which I'll
10:07:54	21	mark as Exhibit 1833.
	22	(Exh.1833 marked)
10:08:28	23	Q. (BY MR. HOWARD) Mr. Nelson, do you recall seeing a
10:08:30	24	quote for from SHI that was sent by Mr. Bigos for a
10:08:38	25	quantity of eight Oracle Database standard edition processors

Case4:07-cv-01658-PJH Document657-22 Filed03/03/10 Page13 of 19

GREGORY NELSON December 3, 2009
HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY

1				
				Page 263
	10:08:44	1	that tot	alled around \$110,000?
	10:08:47	2	Α.	No. This doesn't look familiar.
	10:09:01	3	Q.	Now, Mr. Lester responds to Mr. Bigos' e-mail in
	10:09:04	4	Exhibit	1242, in an e-mail that begins on page 2 of that
	10:09:09	5	exhibit.	So, if you could turn to page 2 of Exhibit 1840
	10:09:15	6	of at	1242.
	10:09:16	7		Do you see Mr. Lester's e-mail that begins at
	10:09:18	8	the bott	om of page 2?
	10:09:24	9	Α.	Yes.
	10:09:26	10	Q.	And you're you're copied on that e-mail?
	10:09:30	11	Α.	Yes.
	10:09:31	12	Q.	And he says: "Paul, following a license review
	10:09:35	13	conducte	d last year, we determined the need to procure Oracle
	10:09:39	14	Standard	Edition licenses for development."
	10:09:43	15		Do you see that?
	10:09:47	16	Α.	Yes.
	10:09:50	17	Q.	What license review is he referring to there, to your
	10:09:55	18	understa	nding?
	10:09:56	19	Α.	I'm not sure what George was talking about.
	10:10:00	20	Q.	Was there determined a need to procure Oracle
	10:10:04	21	standard	edition?
	10:10:10	22	Α.	I'm not sure if there was an independent analysis
	10:10:16	23	done outs	side of the one that we've already discussed.
	10:10:20	24	Q.	Okay. And then Mr. Lester then says: "We have been
!	10:10:24	25	pursuing	channels to obtain these licenses through SAP since

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GREGORY NELSON December 3, 2009

HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY

·	Page 264
10:10:30 1	October of 2005."
10:10:31 2	Do you see that?
10:10:32 3	A. Yes.
10:10:34 4	Q. And that was true, so far as you knew at the time?
10:10:43 5	A. Apparently, yes.
10:10:45 6	Q. And then he says, "please consider this an
10:10:52 7	unfilled urgent purchasing request."
10:10:54 8	Do you see that?
10:10:55 9	A. Yes.
10:10:57 10	Q. And that was true, so far as you knew at the time?
10:11:00 11	A. I don't I'm not sure what I I knew at the time.
10:11:03 12	Q. Well, you had ten days earlier, you had also
10:11:06 13	communicated to Mr. Bigos that this was an urgent need; is
10:11:11 14	that right?
10:11:12 15	A. Yes. But I wouldn't necessarily have put the two
10:11:15 16	together.
10:11:17 17	Q. Okay. So, you wouldn't put together your forwarding
10:11:21 18	a request for 4 CPUs, standard edition license, with
10:11:24 19	Mr. Lester's request ten days later to the same person for
10:11:29 20	4 CPUs, standard edition license?
10:11:33 21	A. I don't recall what I thought about it.
10:11:35 22	Q. Okay. And you certainly did agree with his
10:11:37 23	statement, didn't you, that "this is a critical need to
10:11:39 24	support our customers running PeopleSoft on Oracle"?
10:11:46 25	MR. FUCHS: Objection, form.

Case4:07-cv-01658-PJH Document657-22 Filed03/03/10 Page15 of 19

GREGORY NELSON December 3, 2009

HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY

	Page 265
10:11:46 1	A. Yes. Well, if if the subject matter expert tells
10:11:50 2	me that it's urgent, then I'm going to agree that it's urgent.
10:11:55 3	Q. (BY MR. HOWARD) Okay. So, that's my question: You
10:11:56 4	don't have any reason to doubt the accuracy of what Mr. Lester
10:11:57 5	was saying in this e-mail here regarding TomorrowNow's need
10:12:00 6	for these licenses?
10:12:02 7	A. That's a fair statement.
10:12:03 8	
10:12:13 9	
10:12:20 10	
10:12:25 11	
10:12:31 12	
10:12:38 13	
10:12:39 14	
10:12:42 15	
10:12:46 16	
10:12:51 17	
10:12:53 18	
10:12:56 19	
10:12:59 20	
10:13:07 21	The state of the s
10:13:09 22	
10:13:11 23	
10:13:16 24	
10:13:24 25	and the second s
	l l

STATE OF TEXAS
COUNTY OF HARRIS

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REPORTER'S CERTIFICATE

I, Dana Richardson, a Certified Shorthand Reporter in and for the State of Texas, do certify that this deposition transcript is a true record of the testimony given by the witness named herein, after said witness was duly sworn by me. The witness was requested to review the deposition.

I further certify that I am neither attorney or counsel for, related to, nor employed by any parties to the action in which this testimony is taken and, further, that I am not a relative or employee of any counsel employed by the parties hereto or financially interested in the action.

I further certify that the amount of time used by each party at the deposition is as follows:

Mr. Geoffrey Howard - 07:04 Mr. Joshua Fuchs - 00:00

SUBSCRIBED AND SWORN TO under my hand and seal of office on this the 24 day of Lebruary,

MaraRichardron

Dana Richardson, CSR

Texas CSR 5386

Expiration: 12/31/09

Merrill Legal Solutions, Firm No. 210

315 Capitol, Suite 100

Houston, Texas 77002

Phone (713) 426-0400

Fax (713) 426-0600

25

Case4:07 500 A 001 6508-PENAS Document 657-22 Filed 03/03/10 Page 17 of 19

COUNTY OF HARRIS

REPORTER'S CERTIFICATE

I, Dana Richardson, a Certified Shorthand Reporter in and for the State of Texas, do certify that this deposition transcript is a true record of the testimony given by the witness named herein, after said witness was duly sworn by me. The witness was requested to review the deposition.

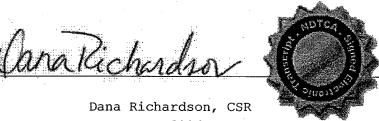
I further certify that I am neither attorney or counsel for, related to, nor employed by any parties to the action in which this testimony is taken and, further, that I am not a relative or employee of any counsel employed by the parties hereto or financially interested in the action.

I further certify that the amount of time used by each party at the deposition is as follows:

Mr. Geoff Howard - 02:19
Mr. Josh Fuchs - 00:00

SUBSCRIBED AND SWORN TO under my hand and seal of office on this the $\frac{8+h}{2009}$ day of $\frac{\text{December}}{1000}$,

. 25



Texas CSR 5386
Expiration: 12/31/11
Merrill Legal Solutions, Firm No. 210
315 Capitol, Suite 100
Houston, Texas 77002
Phone (713) 426-0400

Fax (713) 426-0600

Corrections to the Transcript of the Deposition of

Gregory Nelson

Taken on February 19, 2009

Volume 1, pages 1 - 210

Page	Line(s)	Reads	Should Read
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Subject to the above changes, I certify that the transcript is true and correct. No changes have been made. I certify that the transcript is true and correct.		
(signature) (date)		

Nac and a second