EXHIBIT D

UNITED STATES DISTRICT COURT NORTHERN DISTRICT OF CALIFORNIA SAN FRANCISCO DIVISION

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ORACLE CORPORATION, a Delaware Corporation; ORACLE, USA, INC., a Colorado Corporation, and ORACLE INTERNATIONAL CORPORATION, a California Corporation,

Plaintiffs,

Vs.

No. 07-CV-01658-PJH (EDL)

SAP AG, a German Corporation, SAP AMERICA, INC., a Delaware CORPORATION, TOMORROWNOW, INC., a Texas Corporation, and DOES 1-50, Inclusive,

Defendants.

VIDEOTAPED DEPOSITION OF

PAUL PINTO

Wednesday, May 19, 2010

HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY

Reported By: WENDY E. ARLEN, CSR #4355, CRR, RMR Job 427372

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14gc 20		1	Q. You said you ignored the database. Was that
		2	your decision to ignore it or someone else's?
		3	A. The decision was made with counsel that I
		4	should focus on a conservative subset of the software
	09:33	5	that was taken, one that I could analyze and
	03.55	6	validate, and in doing so it was determined that
		7	those four product suites would be the best
		8	representative proxy.
		9	Q. Representative proxy of what, sir?
	09:34	10	A. Of what was taken.
	00.04	11	
		12	Q. And what was your understanding I'm sorry. You decided that it would be a conservative subset.
		13	Was that your conclusion that it would be
		14	conservative or someone else's?
	09:34	15	
	07.34	16	5
		17	determine that those four products would serve as an appropriate proxy. We also determined that in order
		18	to maintain a conservative posture that we would not
		19	include the database in my analysis.
	09:34	20	
	09.34	21	Q. Why do you want to maintain a conservative posture?
		22	•
		23	A. For some of the exact reasons that you had cited.
		24	Q. Which were?
	09:35	25	A. It is unknown to me what was taken, what was
Page 27	07.33		
raye 27			Page 29
		1	downloaded. While it was presented that vast
		2	quantities of software and multiple versions of
		3	software were taken, it made sense to assume a
		4	conservative posture, and in doing so I further
	09:35	5	subsetted my analysis to simply focus on the then
		6	most current versions of the products.
		7	Q. So your understanding was that your
		8	conservative position you took was a subset of the
9 Q. Why did you choose those particular four		9	materials that TN that TomorrowNow was actually
09:32 10 suites to analyze then?	09:35	10	accused of downloading and copying, right?
11 A. In discussions with counsel, we determined		11	A. I'll restate it in my terms.
that an appropriate subset for my analysis would be		12	Q. Surc.
the four suite four product suites that I		13	A. My understanding was that the four products
analyzed. In doing so, I ignored the database as		14	that were selected represented a subset. It excluded
09:33 15 being another object to analyze, so intentionally	09:36	15	the database, which was a big portion of the value.
subsetted the products that were reported to have		16	I further subsetted from those products to just focus
been taken, downloaded, retrofitted.		17	on the then most current version for my analysis.
Q. And when you use the word you said theft		18	Q. Okay.
before. I think was a word you used. That's what		19	A. Which again reemphasized the conservative
99:13 20 you used to mean downloaded and retrofitted by	09:36	20	nature of my analysis.
TomorrowNow, that activity?			
22 A. Taken, downloaded, copied.			
Q. Taken is, in your view, downloaded, copied			
24 and retrofitted? 09:33 25 A. Yes.			
09:33 25 A. Yes.			

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	4 Q. You said you're a big fan of function point
	11:12 5 analysis. How many times have you used function point analysis in the past?
	6 point analysis in the past? 7 A. In the method that I've used here?
	8 Q. Yes.
	9 A. At least 50 times.
	11:12 10 Q. Okay. All of those at Sylvan VI or even
	11 previously?
	12 A. No, previously.
	Q. Some previous to that, too.
	14 A. Yes. So in my previous positions since 2000.
	11:12 15 So my five years at NIIT, my two years at Epicor, my
	one year at Infor, my last one year at Sylvan VI.
	Q. So in total NIIT, Epicor, Infor, Sylvan about
	18 50 times or so.
	19 A. Yes. 11:13 20 Q. And that's using the method that you used in
	11:13 20 Q. And that's using the method that you used in your report?
	22 A. Yes.
	22 A. 168.
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		rage 105	Page 105
	6	Q. MR. BUTLER: Okay. Do you know what IFPUG	
	7	is?	
	8 9	A. The International Function Point User Group. Q. Are you a member?	
11:15	10	A. I am a member.	
	11	Q. When did you become a member?	
	12 13	A. Recently. Q. April 22nd?	
	14	A. That sounds correct.	
11:.5	15	Q. You were not a member at the time you wrote	
	16	your report.	
	17	A. Correct.	
	18 19	Q. Okay. Why did you join recently?A. In well, two reasons. One, in exercising	
11:5	20	an abundance of caution, I joined IFPUG, but more so	
	21	so I could research some of the claims by Mr. Garmus.	

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1490 11	-		14gc 112
		24	Q. Okay. And why did you think that the 81 or
	11:25	25	so companies that were used to calibrate the 1997
Page 11	1		Page 113
		1	model would give a more appropriate real world answer
		2	than the 161 data points that were used to calibrate
		3 4	the 2000 model? MS. HOUSE: Objection, vague.
	11:25	5	THE WITNESS: Again, my election to use '97
		6	was based on my experience with the model which I
		7	have over 50 data points of my own use, proven in the
		8 9	real world, and this is a very relevant point, where when I've conducted the estimate and have won the
	11:26	10	client's business, it's then on me to deliver against
		11	those estimates, and I am monitored and tracked
		12	against them.
		13 14	So I go with the model that I know works and that has been proven to me in the past in the exact
	11:26	15	same scenario where estimating an existing code base
		16	for a commercial software provider.

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other whether that includes all of the software in		
the four suites or some subset of that. A. Again, represented to me in my understanding		
that there was vast quantities of copying that		
I		
16 Q. I didn't ask you that.		
17 A that spanned the products. 18 MS. HOUSE: Let him finish. Do not interrupt		
MS. HOUSE: Let him finish. Do not interrupt his answer.		
		,
21 Mr. Pinto. Please answer my question.		
You don't know one way or the other whether		
the vast quantities, to use your term although I		
don't know what you mean by that, maybe I'll ask you	24	I I

32 (Pages 122 to 125)

	Page 126	Page 12
.1:42	other whether the software that you think was represented that was represented to you as being downloaded, et cetera, is the entirety of the four suites or some subset of that, right? A. No, what's relevant in my analysis is that I've taken a conservative estimate, I've excluded the database, I've taken the then most current versions to serve as a proxy. So I've ignored the costs associated with all other prior versions, enhancements, patches, I've ignored the costs associated with derivative works, I've ignored costs associated with capital outlays, I've ignored costs	
11:42	associated with travel, I have ignored costs associated with risk that one would endure, I've ignored the value associated with gaining instant access to the products to maintain a conservative posture, and in doing so I've assessed the value associated with the four then most current suites.	
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33 (Pages 126 to 129)

1 CERTIFICATE OF REPORTER 2 I, WENDY E. ARLEN, a Certified Shorthand Reporter, hereby certify that the witness in the 3 foregoing deposition was by me duly sworn to tell the 4 5 truth, the whole truth and nothing but the truth in the within-entitled cause; 6 That said deposition was taken down in shorthand by me, a disinterested person, at the time and place 8 9 therein stated, and that the testimony of the said witness was thereafter reduced to typewriting, by 10 11 computer, under my direction and supervision. 1.2 That before completion of the deposition, review of the transcript [X] was [] was not requested. If 13 14 requested, any changes made by the deponent (and provided to the reporter) during the period allowed are 1.6 appended hereto. 17 I further certify that I am not of counsel or . 8 attorney for either or any of the parties to the said 9 deposition nor in any way interested in the event of 20 se and that I am not related to any of the 21

, 2010

Loseney E. anden

WENDY E. ARLEN CSR, No. 4355

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