

# **EXHIBIT 5**



# Supervisory Board Meeting TomorrowNow Status Update

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THE BEST-NOW BUSINESS FOR SAP



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## Management Summary – TommorrowNow

### Value Proposition

- Hurt Oracle by taking away maintenance revenue
- Serves as bridge for future SAP license business for (smaller, not SAP-minded customers)
- Offer lower priced 24x7 maintenance alternative to PeopleSoft, JD Edwards, and Siebel customers with 50% savings on current support and maintenance fees
- Provide those customers with a choice to migrate to SAP (at their own pace)

SAP View

Customer View

### Business Model

- TomorrowNow established as cornerstone of the Safe Passage Program
  - Safe Passage pipeline (403 opportunities currently in process), TomorrowNow pipeline (816 open opportunities), and revenues justify the cost of the acquisition and additional operating expenses
  - Installed base grown to 216 customers with 228 TomorrowNow customer contracts signed in 2006 (139 new contracts and 89 renewals in 2006; 121 signed in 2005 with 75 new deals and 46 renewals)
  - In total € 41.4 million reduction of Oracle maintenance revenue since acquisition of TomorrowNow
  - € 9.0 million TomorrowNow stand-alone revenue in 2006 (€ 3.5 million in 2005)

### Marketing Results

- Field: Another year needed to finalize global alignment with SAP Sales organization
- Marketing: Oracle Disruption Campaign Q3/2006 resulted in high lead success rate for TomorrowNow, i.e. high return on marketing investments
  - Oracle Turn up the Heat Campaign resulted in 150+ opportunities for TomorrowNow (17 contracts signed)
- F&A: Globalization of business in cooperation with SAP regions is a challenge and was underestimated as such → Need to actively manage regional shared services for TNow

### Conclusion

- TomorrowNow is a strategic investment and serves as strategic weapon against Oracle
  - Take away maintenance revenue from Oracle
  - Create pre-pipeline of future SAP customers
- TomorrowNow still operates at a loss in 2006 but Break-even is expected for 2008 after completion of globalization and business scoping in 2007 (in line with board assumption to become a profitable business within 2-3 years after acquisition)

