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# SAP PartnerEdge, IVN and Certified Powered By SAP NetWeaver



#### NextLabs and SAP GRC

NextLabs and SAP have collaborated to deliver the Electronic Information Export Compliance Solutions and the Intellectual Property Protection solution as key elements of SAP's Information Risk Management component of its Governance, Risk and Compliance (GRC) offerings.

NextLabs' products are "Powered by NetWeaver" certified. The Electronic Information Export Compliance solution helps aerospace and defense companies protect technical data and comply with export control regulations like ITAR and EAR. Technical data can be controlled inside the enterprise, throughout extended supply chains, and across borders.

The Intellectual Property Protection solutions helps collaborative enterprises with extensive supply chains protect their data or client information from loss or leakage.

Both solutions are built on top of NextLabs' industry-leading policy server platform based on patent-pending technology and the XACML standard. The NextLabs policy server platform allows customers to easily configure and centrally manage policy that can be applied to applications and data throughout the enterprise. Find out More! **Contact NextLabs** or your SAP Representative today!

# **Key Benefits**

Customers enjoy the benefits of out-of-the-box certified SAP integration, and can also:

- Reduce operational costs. Because collaboration is safe and secure, the solutions
  improve the efficiency and effectiveness of internal and external collaboration, protecting
  intellectual property and reducing manual errors throughout the Global Supply Chain. They
  eliminate the cost of supporting multiple outdated legacy systems. Safe and secure
  collaboration also supports cost reduction initiatives and improves ROI in globalization and
  extraction.
- Prevent costly regulatory penalties and damage to shareholder value. The solutions
  mitigate risks from costly criminal and civil penalties by providing management the
  capability to mitigate data breaches and manage information risk to improve compliance.
  Automated, built-in controls and policy reduces audit costs, and provides continuous
  auditing & reporting tailored to respond to industry-specific compliance requirements and
  ensure business integrity.
- Improve trust & preserve contractual relationships with partners and customers. It is critical to maintain the customer base, especially during challenging economic times. The solutions help eliminate contractual liability and penalties and eliminate unnecessary audits by customers. With demonstrated compliance, a firm's customers receive confidence and trust in firm's processes and make compliance a core advantage that enables the firm win new business with improved competitiveness.
- Faster Time-To-Market. Rapid response to volatile market conditions is critical. The
  solutions help businesses implement new controls and audit procedure quickly in respond
  to new regulatory requirements, new contractual obligations, and new business initiatives.
  The versatile control model allows enterprise-wide, departmental, team, user, and location
  level controls that helps companies respond to market conditions faster.
- Quick ROI and Fast Time-To-Value (TTV). With the NextLabs solutions, companies can now achieve greater end user acceptance through tight integration and streamlined business processes (applications, data, organization) that are 10X more effective than manual policies and procedures. The integrated, modular approach with step-by-step proven ROI enables enterprises to maximize investments by addressing areas of greatest risk, and extend to other areas as needed. Easy deployment, based on industry best practices, achieves result in a matter of weeks.
- Single cohesive information risk management platform. The solutions offer better and
  more consistent control to improve effectiveness of governance. They help IT
  organizations avoid complexity from multiple siloed point solutions or redundant
  investments in infrastructure e.g. redundant networks, and avoid subsequent incremental
  costs in administration, training, maintenance and validation from each point solution.

# **Electronic Information Export Compliance**

The Electronic Information Export Compliance solution is designed to address export control requirements dealing with the handling and protection of technical data. The solution consists of three major components: identity management, information access control & enforcement, and export license management.

Learn More about the NextLabs and SAP Relationship Here!

- NextLabs Extends Participation in the SAP Industry Value Network Group for Aerospace and Defense; Becomes SAP Software Solution Partner in the SAP PartnerEdge Program
- NextLabs Compliant Enterprise Receives the SAP "Powered by Netweaver" Certification
- NextLabs and IBM Team with SAP for Information Export Control Solution

eGRC for Information Export Control addresses technical data export requirements by enabling project teams to:

- · Define authorized users
- · Identify controlled technical data
- Control technical data access and use according to defined business policies
- Control export of technical data corresponding with approved licenses and defined business policies, and
- Provide a full audit trail detailing technical data flow history to satisfy regulatory compliance requirements.

The solution actively enforces export controls by understanding the complex, business context variables for appropriate technical data handling and disclosure. Collaboration inside and outside the extended enterprise, including supply chain partners and a mobile workforce, can safely take place.

The solution runs with mySAP™ Web Application Server, and is Certified Powered by SAP NetWeaver®. Find out More! **Contact NextLabs** or your SAP Representative today!

### **Intellectual Property Protection**

The Intellectual Property Protection solution helps the collaborative enterprise with extensive supply chains protect intellectual property by ensuring safe and appropriate data access, use, and disclosure. The solution applies business policies across repositories where IP is stored, and endpoints and applications where used. The solution enforces controls across heterogeneous applications and systems, such as PDM, document repositories, and CAD/CAM applications to protect IP throughout its entire lifecycle. Solution support includes Microsoft Windows and Office, Linux, and PLM products, such as NX 4, SolidWorks, AutoCAD, Pro/E Wildfire, Allegro, and more.

Companies can now unify access entitlements and data handling policy. The solution educates users about policies and procedures, and automates protection when teams collaborate, while remaining transparent to normal business.

The Intellectual Property Protection solution prevents the loss or compromise of the integrity of intellectual property by enabling project teams to:

- Keep IP confidential. Access to confidential IP is restricted to the project team and tracked to provide audit trails and demonstrate compliance.
- Prevent trade secret thefts. Trade secrets are protected from unauthorized copies on USB devices, network shares, and file transfers.
- Protect IP throughout the product development lifecycle. An end-to-end approach
  continuously protects data going in and out of PLM systems, downloaded to engineering
  workstations, and distributed to manufacturing kiosks.
- Contain IP distribution in the supply chain. Control IP distribution to partners and suppliers with approval request workflow and automatically encrypt data.
- Ensure proper handling of customer's IP. Suppliers that work with customer's IP have safeguards to ensure data is not mistakenly uploaded or e-mailed to the wrong customer.
- Prevent IP contamination. Customer's IP entrusted to suppliers is prevented from cross contamination across multiple customer projects.

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